

FOR AMERICAN GOODS

Eager to Procure Agencies for Sale of Products From United States.

MANY FIELDS COVERED

Men in France, Italy, Spain, New Zealand and Other Lands in Market.

The weekly list of trade chances gathered by the United States Department of Commerce is given below.

Addresses of persons and firms mentioned may be obtained through this Bureau. Questions regarding published items should be on separate sheets, a sheet to each item, and the number of the item should be stated.

The SUN does not furnish credit ratings or assume any responsibility as to the standing of business men or firms.

391. A man in Italy desires to secure an agency for the sale of chemicals, colors and printing materials.

392. A man in Italy wishes to secure an agency for the sale of sanitary appliances for houses and surroundings, disinfectants, chemicals, etc.

393. A man in France desires to secure an agency for the sale of agricultural machinery, elevators, heating plants, electrical machines, etc.

394. A man in France desires to secure an agency for the sale of leather, thread, hair and all articles entering into the manufacture of shoes.

395. A man in France desires to secure an agency for the sale of machinery, tools, etc.

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BONDS IN THE STOCK EXCHANGE.

Table with columns: Week Ended April 5, 1919. Includes various bond listings with prices and yields.

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FINANCIAL NOTES.

Harris, Forbes & Co. and the Continental Bank have announced and will offer soon to investors \$400,000 City of Nashville, Tenn. bonds.

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BROWN BROTHERS & CO.

Philadelphia NEW YORK Boston. Established 1879. 1844

Deposit Accounts of Banks, Corporations, Firms and Individuals received on favorable terms.

BROWN, SHIPLEY & COMPANY. Founders Court, Leithway. Office for Travellers 111 Pall Mall, LONDON, S. W.

PIERCE ARROW NET DECLINES \$500,000. Total Business for 1918 Gains, Says Report, but Is Cut by Expenses.

Despite war conditions and restrictions imposed on the manufacture of passenger automobiles, the Pierce Arrow Motor Car Company in 1918 was able to net a gross profit of \$500,000.

Notwithstanding the large increase in total business, charges for operating expenses, depreciation, etc., aggregating considerably more in 1918 than in 1917.

The net profit, after all charges, taxes, was \$2,765,749, or \$7.47 a share on the 369,000 shares of no par value.

Net after depreciation, \$4,237,111; estimated Federal taxes, \$1,467,274; Total income, \$2,769,837.

Net profit, \$2,765,749; Dividends, \$2,000,000; Previous surplus, \$4,800,000; Total surplus, \$2,565,749.

BEANS AND PEAS—BEANS—Marrow, choice, 100 lbs. \$1.45; Marrow, extra, 100 lbs. \$1.40.

CHEESE—State, whole milk, fresh, 100 lbs. \$1.45; State, whole milk, fresh, 100 lbs. \$1.40.

FLOUR AND MEAL—FLOUR—Northern, 100 lbs. \$1.45; Northern, 100 lbs. \$1.40.

FRUITS, FRESH—APPLES—Northern, 100 lbs. \$1.45; Northern, 100 lbs. \$1.40.

GRAIN—Wheat, 100 lbs. \$1.45; Wheat, 100 lbs. \$1.40.

MEAT—Beef, 100 lbs. \$1.45; Beef, 100 lbs. \$1.40.

POULTRY—Chicken, 100 lbs. \$1.45; Chicken, 100 lbs. \$1.40.

VEGETABLES—Potatoes, 100 lbs. \$1.45; Potatoes, 100 lbs. \$1.40.

OTHER COMMODITIES—Sugar, 100 lbs. \$1.45; Sugar, 100 lbs. \$1.40.

AND THE OUTLOOK

Theme of Optimism Still Runs Through Market Letters of Brokers.

There is more bullish tone in the market letters of brokers. The theme of optimism still runs through the market letters.

Although Conservative Advice Is Given There Is No Note of Pessimism.

Optimism continues to be the leading note of this week's market letters sent out by stock exchange firms to their clients.

It is in fact more noticeable that there was a week ago, or for that matter, two weeks ago.

There are those, of course, who counsel conservatism, but in the excerpts from letters appended there is no word of downright pessimism.

All agree that the recent price movement in Washington was had an important effect upon the market for securities.

Following are quotations from some of these letters: "The market is generally in a favorable mood."

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