Outwitting an Outwitter

By MABEL ERVIN.

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"Girls are the easiest things on earth to manage when you know how, and Kitty is no worse than the rest. She won't refuse you, Tom."

"Easiest things to manage when you know how, that's right. But I don't know how."

"Well, just go about it in a straightforward way, old man, and if she begins to act up use a little tact and diplomacy."

"But Kitty is so bright, so gentle, so different from other girls. I'm——"

"Yes, yes, yes. They all are when you love them. Now, I've lived with Kitty twenty years and I know she averages with the best and is just like every other woman has been since the days of Eve. The comfort racket is a good one, Tom. Ask her what makes her so unhappy."

"But Kitty is always cheerful and gay and——"

"Yes, I know. But the second or third time you tell her she is perfectly wretched, just on the verge of desperation and is merely putting up this semblance of gaiety out of her goodness of heart, that you can see her proud, noble heart—don't forget the 'proud'—is fairly bursting with grief and all that song and dance. Why, she'll begin to cry and think perhaps you're right. A girl never can resist being thought unhappy. As soon as she cries you've won. Catch her in your arms and smooth her hair and tell her not to cry, little girl; that you'll protect her from now on through all eternity, and you'll be engaged before either of you realize it. That never fails."

Jack Warner lighted a fresh cigar and stretched himself lazily. He could just see his friend's face dimly in the growing darkness.

"I first realized that I loved her, Jack, that week she came down for the football game and the junior hop. She is so young, so girlish and pretty——"

"She is pretty, old man. And that reminds me of another good point that beats the 'comfort' game. To-morrow morning's a good time, while I'm down at the bank with the Governor. Get her to talking and then sit and smile and look at her. Then suddenly, as if completely ensnared and in a voice that comes from your shoes, you know, get behind her and tip her face back so you are looking right in it, and say—or gasp, gasping is better—'My God, you are beautiful,' with strong emphasis on the 'are.' Then kiss her. She may get mad, but you can't lose on that, Tom."

Soft, modulated chimes from the dining-room announced that dinner was ready at this point, and arm in arm the two friends and college classmates left the library.

"Sakes alive, chile! You all in heah?" cried Georgia, a moment later, as she lighted the tall candelabra on the library table. Georgia had nursed Kitty Warner from babyhood and considered herself one of the family. Seeing Miss Kitty curled up in an immense library chair with crimson cheeks and blazing eyes and white fingers clenched tightly together completely upset her, and winding her plump arms about the slight little figure, she said softly:

"Did Mistah Tommy 'buse my baby?"

"No, but he's so conceited and he's been telling Jack all sorts of silly things, and they woke me up, and I'm not going to stand it, so there!" And Kitty threw the book she had been reading before she fell asleep clear across the room and ran after and picked it up and carefully placed it in the case a second later. Then, laughing, she went down to dinner.

The next morning Tom betook his handsome self to the bank as planned,

"So there!"

leaving Kitty to entertain his friend until luncheon.

"Now's your time, Jack," he said, with a wink and a nudge in Jack's ribs with the soft point of his elbow as he left the house.

"I'd rather not drive," Kitty announced. "I want to talk to you, Mr. Dwight."

Jack was in the seventh heaven.

"I know you will forgive me for mentioning it, but I can't endure to see others suffer. And, you know, Mr. Dwight, ever since you came home with Tom, I've been wondering what makes you so desperately unhappy."

"On the contrary, I am most happy, Miss Kitty."

"Ah, no you are not. I can see it in your eyes, that wan, flitting shadow of woe."

"But I am not unhappy. Now, isn't it queer. I have always imagined you were unhappy."

"I, Mr. Dwight? Ah, but it is different with a woman. The second or third time she is persuaded. But a man! How many times must I tell you you are miserable before you will believe me?"

"Really, Miss Warner, exactly what do you mean?"

"Mean? Nothing, but that you are trembling on the verge of despondency and I am using a little tact and diplomacy in letting you know it. You are miserable and you should realize it, that others may be happy. Your college education has amounted to little. You may know football and the classics, but you are not capable of

"But, my God! You ARE beautiful."

appreciating the common laws of social life."

"That's right, Miss Kitty. I'm a—"

"You are. But, my God! you ARE beautiful!"

"Miss Kitty, you heard!"

"Now, if Brother Tom only comes back in time to help you pack your bag and make the afternoon train how tactful and diplomatic he will be."

"Do you want me to go?"

"Yes."

"I apologize."

"I will not accept your apology."

Dwight bowed stiffly and mentally calling down dire disaster on the head of Tom Warner, he left the room and hurriedly threw his few belongings into a dress-suit case.

Half an hour later he passed the music room, where Kitty was still sitting, with her hands clasped listlessly in her lap. With the determination that had won many a football game for his class, Dwight entered the room.

"Kitty," he said abruptly. "Will you consider yourself engaged to me?"

"Why, of course," she answered.

"I see it's a go," shouted Tom, a moment later entering the room.

NOBILITY IN DISTRESS.

Austrian Countess Obliged to Serve as Chicago Nursemaid.

An interesting case with an American end to it is now engaging the attention of the Austrian law courts, where Count Des Fours-Walderode, scion of one of the oldest houses of the Bohemian aristocracy, is being called to severe account for squandering the fortune of his two children, for having neglected to give them an education in keeping with their rank and for having rendered himself guilty of gross contempt of court, notably by kidnaping his children some years ago from the care of the guardians appointed by law, and after he had beeen judicially deprived of his parental rights on account of his extravagance. The count, whose matrimonial differences with his wife resulted in a sensational divorce, the court deciding that neither the husband or wife was worthy of the guardianship of the children, abducted his boy and girl from their legal guardian and fled with them to Switzerland. On the intervention of the Swiss courts being invoked by the Austrian authorities he came with them to this country, and, according to the evidence just produced in court, neglected them to such a degree that his daughter, the Countess Marie, now 21 years of age, was obliged to take a position as nurse girl in a family in Chicago under the name of Marie Mertens, while the boy, who is two years younger, was left to pick up his own living as errand boy in a store in New York, also under an assumed name. Finally the family learned of the condition of the two children and caused them to be brought over to Europe, where they arrived penniless and with nothing but the clothes on their backs, the young count, in spite of his 19 years, being as ignorant as a boy of 13. The girl has now been placed in possession of her share of the family fortune, which is large and sufficient to keep her in comfort and affluence, while steps have been taken to prepare the boy for the army, his maintenance being meanwhile provided for in keeping with his rank. Both children in court displayed considerable bitterness toward their father, especially the girl, who seems to have retained a particularly disagreeable recollection of the time when she was obliged to earn her living as nurse girl at Chicago. Today her allowance from the family fortune is $20,000 a year.—Baltimore American.

President's Message in Figures.

The president's message contained 23,126 words. We counted compound words as two. Counting them as one, the document contains 22,987 words. The definite article occurs 1,124 times, the indefinite 629. The president uses the conjunction "and" less freely than any other president whose messages we have counted; it occurs only 421 times. The word "strenuous" occurs only three times, but the word "duty" crops out 940 times. Placed on top of one another, the lines would make a stack a little more than twenty-five feet high.—Chicago Tribune.

Judge Has a Good Voice.

William Jefferson Pollard, known as "the stentor of all Missouri," is now judge of the Fourth District Court of St. Louis. His voice, which is described by an enthusiastic local paper as "weird, wonderful, witching, powerful as the basso profundo, penetrating as Gabriel's silver trumpet, and sweet as an Aeolian harp," won him the position of reading clerk in the Missouri State Assembly, and in many city and state Democratic conventions. He was also one of the reading clerks in the Democratic national convention at Chicago in 1896.

Is Diabetes Curable?

Halo, Ind., Jan. 27th.—In answer, Mrs. L. C. Bowers of this place has this to say:

"I had Kidney Trouble which, neglected, finally ran into Diabetes; my teeth all got loose and part of them came out; I passed from one and a half to two gallons of water in twenty-four hours, and such a burning sensation attended it that I could hardly bear it. I lost forty pounds in flesh and was very much discouraged.

"Two doctors treated me and I took every Kidney Medicine I could hear of, but got no r[illegible] whatever from anything till I began to use Dodd's Kidney Pills.

"Seven boxes of this remedy drove away every symptom I have mentioned."

Most women's idea of an interesting man is one who will flatter them into insensibility or that they wouldn't like to have their daughters know.

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A PERFECT LIQUID DENTIFRICE FOR THE TEETH AND BREATH

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SOZODONT TOOTH POWDER

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Are you married? If not, why not marry an heiress! We will give the names, addresses and descriptions of twelve ladies who wish to marry. Ages from 17 to 42. They have from $10,000 to $77,000 in cash. We send sealed, five of these names for $1.00 or all twelve for $2.00. Send for all and take your choice. Earliest offers the most favored. WHY NOT MARRY RICH! Address, CONESTOGA CORRESPONDENCE CLUB, Drawer 577, Lancaster, Pa.

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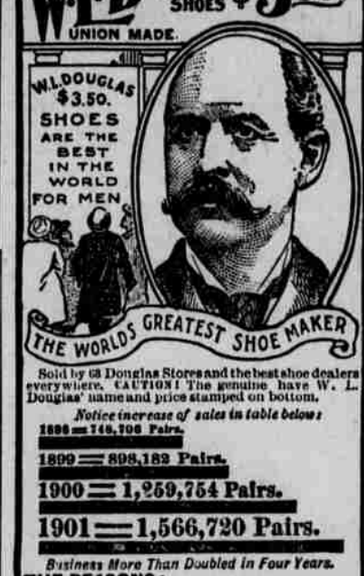

Sold by 63 Douglas Stores and the best shoe dealers everywhere. CAUTION! The genuine have W. L. Douglas' name and price stamped on bottom.

Notice increase of sales in table below:

1898 = 746,706 Pairs.

1899 = 898,182 Pairs.

1900 = 1,259,754 Pairs.

1901 = 1,566,720 Pairs.

Business More Than Doubled in Four Years.

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W. L. Douglas makes and sells more men's $3.00 and $3.50 shoes than any other two manufr's in the world.

W. L. Douglas $3.00 and $3.50 shoes placed side by side with $5.00 and $6.00 shoes of other makes, are found to be just as good. They will outwear two pairs of ordinary $3.00 and $3.50 shoes.

Made of the best leathers, including Patent Corona Kid, Corona Colt, and National Kangaroo. Fast Color Eyelets and Always Black Hooks used.

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Shoes by mail 25c. extra. Catalog free.

W. L. Douglas, Brockton, Mass.

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Beardless Barley is prodigally prolific, yielding in 1901 for Mr. Wells, Orleans Co., New York, 109 bushels per acre. Does well everywhere. That pays.

20th Century Oats. The oat marvel, producing from 200 to 300 bus. per acre. Salzer's Oats are warranted to produce great yields. The U. S. Ag. Dept. calls them the very best! That pays.

Three Eared Corn. 200 to 250 bus. per acre, is extremely profitable at present prices of corn. Salzer's seeds produce everywhere.

Marvel Wheat yielded in 30 States last year over 40 bus. per acre. We also have the celebrated Macaroni Wheat, which yielded on our farm 63 bus. per acre. That pays.

Speltz. Greatest cereal food on earth—80 bus. grain and 4 tons magnificent hay per acre. That pays.

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John A. Salzer Seed Co. LA CROSSE WIS.

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To the Ladies:

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EXACT SIZE OF 10 CENT PACKAGE. 72 PACKAGES IN A CASE.

To the Dealers:

GO SLOW—In placing orders for 12-oz. Laundry Starch. You won't be able to sell 12 ounces for 10 cents while your competitor offers 16 ounces for the same money.

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Having adopted every idea in the manufacture of starch which modern invention has made possible, we offer Defiance Starch, with every confidence in giving satisfaction. Consumers are becoming more and more dissatisfied with the prevalent custom of getting 5c. worth of starch and 5c. worth of some useless thing, when they want 10c. worth of starch. We give no premiums with Defiance Starch, relying on "Quality and Quantity" as the more satisfactory method of getting business. You take no chances in pushing this article, we give an absolute guarantee with every package sold, and authorize dealers to take back any starch that a customer claims to be unsatisfactory in any way. We have made arrangements to advertise it thoroughly, and you must have it. ORDER FROM YOUR JOBBER. If you cannot get it from him, write us.

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