

U. S. TRADE INVASION OF CHINA PROPOSED TO MERCHANTS HERE

American Commercial Attache Says Psychological Moment Has Arrived to Take Business Europe Held

SHOULD INVEST CAPITAL

The psychological moment for an American trade invasion of the Orient, and particularly China, has arrived, American manufacturers who enter the field now can make themselves solid throughout the Chinese Republic and build a foundation for the sale of American-made goods that will grow to tremendous proportions.

That is what Julian Arnold, American Commercial Attache of the United States Department of Commerce, is telling Philadelphia manufacturers. The same message will be carried throughout the United States during the five-month stay Mr. Arnold plans to make in this country.

He has been in China and the Orient for the last fourteen years, until two years ago in the consular service, and since then as Commercial Attache of the Department of Commerce, a member of the corps of investigators who are serving as information gatherers and traveling salesmen for American trade.

"We want to show American manufacturers that this is the moment to make life-long trade connections in the Orient," Mr. Arnold said today at the Chamber of Commerce offices in the Widener Building. Mr. Arnold will spend the week in Philadelphia, maintaining an office at the Chamber of Commerce and meeting Philadelphia manufacturers.

EUROPEAN IMPORTS LACKING

"Imports from the countries of Europe have been cut off by the war," he said. "Germany handled most of the foreign trade in China until the war. That is virtually suspended. With the cessation of European trade and the rather limited development of China thus far the American manufacturer has an opportunity never before given him.

"Except here and there China is in a condition that offers years and years of selling and developing by some one. China is the best field, it is larger and less developed than Japan. And it is waking up. The American manufacturers who get their goods into China now and establish American standards and trademarks can have the trade of China for years to come. The Chinese are characteristically conservative. They dislike changing brands. They will stick to anything American that has merit and reaches them before products made elsewhere."

Mr. Arnold has detailed information on every need of the Chinese people and the particular lines of goods that can be sold there. He also knows what markets can be developed that do not exist now.

"There are only 4000 miles of railroads in China," said Mr. Arnold, "but the territory is bigger than that of the United States. Central America and Mexico combined. There will be railroad building in the future. This is a market for American railroad supplies."

CAPITAL ALSO NEEDED

For the successful development of China for manufacturers here the invasion should be accompanied by American capital. Mr. Arnold said. "The nation that lends to China can have Chinese trade. But the present government is stable and there is no reason to believe any trouble will arise in the future. Another advantage he urged for trading with China is that the tariff duties have been fixed at five per cent, and that the rate can be changed only with consent of several nations bound by treaty. Japan, he said, needs textile and shipbuilding machinery."

More Pay for 1500 China Makers

EAST LIVERPOOL, O., Nov. 14.—Fifteen hundred china makers, employed in potteries of Trenton, N. J.; Wheeling, W. Va.; and New Castle and Beaver Falls, Pa., have been granted an increase in wages of from five to ten per cent, it was announced at the general offices of the National Brotherhood of Operative Potters here.

THE WEATHER

Official Forecast

WASHINGTON, Nov. 14. For eastern Pennsylvania—Overcast and much colder tonight, with probably snow buries in mountain districts, cold wave in south portion; Wednesday fair and colder; fresh northwest winds.

The western cold wave has spread over all of the great central valleys and is beginning to cross the Allegheny Mountains this morning. It has also spread southward to the central and western Gulf coasts. The cooling has been accompanied by rain, sleet and snow over all of the central valleys and sleet is reported from far south as Shreveport, La. The temperatures have continued to rise along the Atlantic coast from New York southward and are from ten degrees to fifteen degrees above the normal. The temperatures are rising rapidly in the upper Missouri basin.

Observations at Philadelphia

Barometer..... 29.75
Temperature..... 50
Wind southwest..... 18 miles
Precipitation last twenty-four hours..... cloudy
Humidity..... 86
Minimum temperature..... 36
Maximum temperature..... 56

Lamps to Be Lighted

Autos and other vehicles..... 8:10 p.m.

The Tides

PORT RICHMOND

High water..... 4:27 a.m.
Low water..... 10:39 a.m.
High water..... 4:39 p.m.
Low water..... 10:51 p.m.

CHESTNUT STREET WHARF

High water..... 4:15 a.m.
Low water..... 10:27 a.m.
High water..... 4:27 p.m.
Low water..... 10:39 p.m.

REEDY ISLAND

High water..... 7:51 a.m.
Low water..... 1:54 p.m.
High water..... 8:26 p.m.
Low water..... 2:28 p.m.

BREAKWATER

High water..... 10:50 a.m.
Low water..... 5:15 p.m.
High water..... 11:25 p.m.
Low water..... 5:40 p.m.



MISSING FROM HOME

His parents are searching for Harry J. Stahl, of Greenville, Del., who disappeared on November 5 after starting for Wilmington. It is believed he may be in this city. He is twenty-one years old, of medium height and wore a brown overcoat.

Police Court Chronicle

Much sympathy was expressed for Dan Mallon as he searched the sidewalk near Front and Dauphin streets for a \$5 gold piece.

The first passer-by on seeing Dan on hands and knees with a lighted match declared it was "too bad." He struck a match and joined in the hunt. The flicker of the flame showed a trace of tears in Dan's eyes.

Another man happened along. His curiosity was aroused by the two men searching the sidewalk. He struck a match and joined in the hunt. Dan searched the gutter and even the street. Just as his matches were exhausted two other men came along. Fortunately each had a box of matches. They willingly contributed them for the search and joined in it themselves.

The sight of five men searching the street with the aid of lighted matches soon attracted half a dozen others. As there were indications that traffic might be blocked a cop paused to investigate.

He was sorry, too, on learning that Dan was searching for a \$5 gold piece.

"Where did you lose it?" asked the bluescoat.

"Oh, I didn't lose any," said Dan, "I was just looking for one." All the matches went out at once.

"Run him in," shouted the sympathizers. The cop took Dan by the neck and ran him straight to the Trenton avenue and Dauphin street station.

When Magistrate Dietz heard of the trouble, he gave Dan a lecture and made him apologize to several of the men who had aided him in the hunt for the mythical money.

TODAY'S MARRIAGE LICENSES

John D. MacDonald, Boston, Mass., and Abbie A. Sewell, Boston, Mass.
Joseph Thum, Jr., 209 S. 17th st., and Mathilde Herneker, 1928 E. Lehigh ave.
Bertram F. Johnson, 1034 N. 11th st., and Gertrude B. Foster, 1612 Hainbridge st.
Howard S. Davy, Harrisburg, Pa., and Anna L. Hansatt, Newport, Pa.
Isidore Kessler, 1824 S. Logan st., and Sara Scurie, 1524 S. Logan st.
Joseph H. Minter, 2355 S. Norris st., and Emma S. Howell, 4438 Edmund st.
Ignace Wargagnac, 810 William st., and Olga Maszkowicz, 829 S. 14th st.
John A. Nash, 161 N. 61st st., and Eleanor C. Stone, 211 S. Edgewood st.
Fred L. Christ, Leavenworth Island, and Rachel Walworth, 2728 Locust st.
Frederick G. von Noida, 4718 Sarge st., and Anna M. Harmer, 3000 Frankford ave.
William F. Dwyer, 4377 Frankford ave., and Sophie A. Conner, 332 N. 11th st.
George S. Moore, 242 N. Market st., and Adelaide D. Regan, 1208 Warwick st.
James J. Kawa, 18th st., and Agnes I. Hynes, 607 W. Cumberland st.
Harry E. Smeathorn, 431 N. 11th st., and Agnes I. Harrington, Narberth, Pa.
William Homer, 3087 Chatham st., and Anna Gillen, 2850 Ann st.
Frank Donohue, 6317 Forrester ave., and Cecelia M. Gorman, 2222 Frankford ave.
Alfred McIntyre, 633 N. 11th st., and Anna Margaret, 1918 S. 11th st.
Samuel Fisher, 1901 N. 33d st., and Anna Burden, 318 Mantua st.
Joseph Dougherty, 1339 N. Colorado st., and Hattie Francis, Atlantic City.
Harry Heisterkamp, 308 Daily st., and Christiana Lewis, 353 Daily st.
Ernest Adams, Alliance, O., and Lillie G. Cappa, 1917 Carpenter st.
Michael J. Brennan, 902 E. Moyamensing ave., and Jennie Nielsen, 1837 S. Hancock st.
Morris W. Bartlett, 3923 S. 13th st., and Irene and September, 836 S. 13th st.
Jefferson Manning, 170 N. Montrose st., and Mary Egan, 729 S. 14th st.
Edward D. Barrett, 3d, Atlantic City, N. J., and Ethel Mortimer, 4718 S. 11th st.
Frank R. Booder, 3011 D st., and Margaretta Verdran, 301 Duquesne st.
Anna Whelton, 922 Hottelwood st., and Theodore E. Anderson, 1099 N. J. st.
Helen T. Butler, 2316 Kingswood st., and Ethel Oliver, 4012 N. 54th st.
M. Green, 4640 Olive st.

AUTOISTS JOIN IN MOVE TO DROP BRIDGE TOLLS

Would Free Sixteen Spans Over the Delaware Along Lincoln Highway

TRENTON, N. J., Nov. 14.—Automobilists of New Jersey and Pennsylvania who use the Lincoln Highway are interested in the movement for the freeing from toll of the sixteen bridges that span the Delaware River between Trenton and Port Jervis. There is now available \$200,000 for the beginning of the purchase of the toll bridges by this State and by Pennsylvania, each State having appropriated \$100,000 for the purpose. New Jersey's appropriation became available November 1 and Pennsylvania's has been available for a year.

Statistics collected by automobilists show that there are only four toll bridges in the entire course of the Lincoln Highway, a distance of 2371 miles. Three of these are interstate bridges and the fourth is in Pennsylvania. The Pennsylvania bridge is that spanning the Susquehanna River at Columbia and Wrightsville, Pa. It is owned by the Pennsylvania Railroad Company, and the toll is from twenty-five to fifty cents, depending upon the size of the automobile and the number of passengers.

The three interstate bridges are the one spanning the Delaware River at Calhoun street, Trenton, and one spanning the Mississippi River at Clinton, La., and one spanning the Missouri River at Council Bluffs. The tolls for automobiles over the Trenton bridge are from ten to twenty cents; over the one at Clinton, fifteen to twenty-five cents, and over the one at Council Bluffs, fifteen to twenty-five cents.

It is understood that the automobilists will petition the New Jersey and Pennsylvania Free Bridge Commission, of which Governor Brumbaugh, of Pennsylvania, is chairman, to free the Calhoun street bridge at Trenton as the first of the sixteen bridges connecting New Jersey and Pennsylvania to be freed. This bridge is on the Lincoln Highway and carries about eighty per cent of the automobile traffic between New Jersey and Pennsylvania.

DUCKS ABOUNDING IN SOUTH JERSEY

Driven In by Storms on Coast, They Offer Rare Opportunities to Gunners

There is a vast abundance of ducks throughout South Jersey. Most of them are black, and seem to defy the gunners. Hunters who inhabit this part of Jersey believe that the fowl were driven in by the recent light storms along the coast.

Should they continue to flock southward in Jersey in such large number the price of duck at least will be reasonable for Thanksgiving in this neighborhood.

The large army of ducks incidentally is bringing prosperity to the professional guides, who know every nook and corner of the duck haunts in Jersey. These guides charge from \$5 to \$7 a day for their services.

Although the duck season opened October 1 and gunners have been after them in droves, there seems to be little diminution in the fowl population. There is also an ample supply of geese flying about. Marksmen who have bagged some of them say they are of excellent variety and show no sign of having been worried by the high cost of living.

The best duck hunting now is in the neighborhood of Barnegat. The best time to go after ducks is early in the morning and in the evening. At this time the steady fusillade of shots can be heard along hunting grounds.

With duck hunting at its height and the opening of the rabbit season last Friday in Jersey, the State is fairly covered with hunters. There seems to be enough game for all concerned and many, no doubt, will return with good crops of food for the cold spell.

The season for waterfowl hunting closes on January 15 and the rabbit season on December 15.

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