WHITMAN BEATS LEWIS EASILY

New York Governor Renominated by Republicans by Large Majority

DEMOCRATS NAME SMITH

Women Poll Small Vote and Generally Stand by the Organization

New York, Sept. 4.

Governor Charles S. Whitman won a signal victory in the Republican primary election yesterday when he was renominated for a third term, defeating his opponent, Attorney General Merton E. Lewis, who had the backing of several of the Republican leaders of the State, including William Barnes.

Alfred E. Smith, president of the Board of Aldermen of New York city, snowed under William Church Osborn, for the Democratic gubernatorial nomination. Osborn ran independently without organized support. The Democrats had no other contest for State officers.

In the Republican primary the only fight of interest was that of Deputy Attorney General Alfred E. Becker, who sought the nomination for Attorney General on the anti-Whitman ticket but went down to defeat by State Senator Charles D. Newton.

Edward Schoenick was renominated for Lieutenant Governor. Eugene M. Travis for Comptroller, and James H. Wells for State Treasurer.

Two women were nominated for the Senate by the Republicans and eleven by the Democrats.

Representative Meyer London and Morris Hillquit are the Socialist nominees for Congress. One woman received a congressional nomination—Sadie Kost, Republican, in the Twenty-second District (New York city).

With women voting for the first time in a Statewide primary, so far as it is possible to determine they were no more "insurgent" than the men. It was evident that most of those who have expressed a party preference thus early in their political career lined up for the candidates indorsed by the organization. Their vote was small, only a fraction of the 679,618 registered being polled.

Milwaukee, Wis., Sept. 4.—On the face of returns from about one-half of the State, Senator Roy P. Wilcox defeated Governor E. L. Philipp for the Republican gubernatorial nomination in the primary election held yesterday. The winner's margin is narrow. Wilcox made his campaign on a straight "win the war" platform. Governor Philipp's alleged effort to prevent a declaration of war against Germany and his opposition to the draft legislation are regarded as factors in his loss of votes.

Manchester, N. H., Sept. 4.—Governor Henry W. Keyes had a margin of more than 300 votes over ex-Governor Rolland H. Spaulding for the Republication nomination for United States Senator on the face of incomplete returns from yesterday's State-wide primary. In the Democratic contest ex-Congressman Eugene E. Reed was generally conceded the nomination over Albert W. Noone.

BUSINESS CAREER OF PETER FLINT

A Story of Salesmanship by Harold Whitehead

(Copyright)

CLXXXIX

MOTHER and Dad left for Farmdale late Monday evening. Dad had some business in New York, so Francis and I piloted Mother around during the day.

Francis asked us to stop at his bank while he cashed a check, and, while waiting, I saw a woman, doiled up to the eyes, step out of one of those million-dollar buzz wagons and enter the bank.

She went straight up to the paying teller's window, butted right in front of Francis and said in one of those bifalutin voices:

"Cash this check for $200."

The paying teller looked at Francis, who smiled, and then taking the check, counted out $200 in bills and shoved them through the gate.

The woman looked at the bills like she hated them and, shoving them back, said, "I want small bills."

The teller split the notes into fives, tens, some twos and ones and shoved 'em at her.

She glared at him and snapped: "Don't you know what small bills are? I want ones and twos."

She got 'em and grabbing 'em up, she gave a sniff at the teller and high-stepped out of the bank as if she owned it.

"Who's that?" I heard Francis ask the teller.

"She's the wife of one of New York's big men. She's a society leader——"

"Poor fool," laughed Francis. "She thinks that money is a substitute for breeding and manners. If she only knew what a laughing stock she makes herself. Does she always show her ignorance like that?"

"She is the wife of a very good customer and I want to satisfy all our customers," was the slick answer of the teller.

Mother had noticed the stunt and as we left the bank, she said, "Rosie Ever is ten times a better woman than that disgraceful snob."

And that's going some for Mother. She generally finds excuses for everybody.

After we put Dad and Mother on the train for Farmdale we returned to our rooms and then I bumped into another puzzle.

Gee! Life seems to be falling down and getting up again.

There was a letter from Farmdale waiting for me and when I opened it I found it was from Mary Gillespie.

"What on earth can she be writing about?" I wonrered.

I soon found out when I read the following:

"My dear Peter—It was a most delightful surprise when I received a letter from your Mr. Goldman at the Magnitude Life Insurance Company, telling me that you were going to win me, me above all people, a handsome silk umbrella in a sales agents' contest.

"You dear boy, but you ought to have given it to your mother. Never mind, now, though, Peter, for I've set my heart on it and shall be ever so proud of it when I get it—and you will win it, won't you?

"How I wish you could have been at your house when that darling little Pomeranian Prince which you and Mr. Graham gave Lucy for her birthday was introduced to Mrs. Kruger.

"Prince evidently thought that Mrs. Kruger was something to play with and began to bark and jump around in great glee. Mrs. Kruger, however, as befits a great-great-grandmother and the mother of four tiny babies, felt that it was undignified, so arching her back and making her tail into an imitation of a bottle brush, she just stood still and with hatred and contempt at that good-natured Prince.

"I guessed to think that Mrs. Kruger was camouflaging, so he decided to venture a little nearer. Alas for his venturesome spirit. There was a vicious spit and lightning-like movement from Mrs. Kruger's front leg and Prince with a yelp, leaped back in pain and surprise, the proud possessor of a beautiful scratch right across his little black nose.

"Mrs. Kruger would not even deign to see how her adversary had fared, but turned her back languidly on the disconsolate Prince and strolled away with her four little kittens tagging after her.

"There I go again. I've written more than I should. As your reputation as an insurance salesman is at stake, I'll release you for duty.

"Your sincere friend,

"MARY GILLESPIE."

Gee! I wish I could write letters like Mary does. She always has some real news.

I was awfully worried, though, about her knowing of the silk unbrella stunt. Of course, I should have nominated Rosie for it, but she hadn't tried to kill herself then and all this general muddle hadn't happened.

Of course, I'll never win, but if Rosie finds out, it will be some hot time explaining.

When I got to the Magnitude offices on Tuesday, I asked how it was that Mary Gillespie had been notified of the contest. Perkins then told me that all the ladies nominated as the ones for whom the agents would try to win the umbrella had received a personal letter from Goldman asking them to use their efforts to make their champions in the contest win the prize for them.

Some clever stunt. Getting the women folks to prod a fellow into action at home while the office can do it when we are on the job.

Got a $2000 prospect lined up for the week-end.

TODAY'S BUSINESS EPIGRAM

A weather vane changes with each puff of wind—don't be a weather vane.

What does this mean to YOU?

Business Questions Answered

I am studying salesmanship, but I would like some advice on what line to specialize in. I have a fair knowledge of the following lines:

Phonographs, fire insurance, stationery and advertising novelties; worked for a firm selling office specialties, loose-leaf books, etc.

I prefer the stationery and advertising novelties, but do not think it offers a very large field.

I have experience selling to the country trade. R. M.

I hope you are also studying business English and penmanship. Your writing is wretched and your diction prolix and confused. If you cannot talk more lucidly than you write, you will not make a successful salesman.

I have necessarily cut down your letter to understandable limits.

If you have a fair knowledge of the lines mentioned, I advise you to adopt the one you like best. There is plenty of opportunity in any of them.

My own choice would be insurance, because it is an "all-year" proposition and is not so greatly affected by trade conditions.

PRUSSIA'S DREAM OF POWER IS GONE

Lord Reading Says Industrial Achievements Smash Dominion Plan

BRING THE END NEARER

Message Read at British Day at Government War Exhibition

By the Associated Press

Chicago, Sept. 4.

The Prussian dream of world mastery has been banished by industrial achievements as well as by the courage of armed forces, Lord Reading, British Ambassador to the United States, said in a message read by Colville Barclay, British Charge d'Affaires here, at the United States Government war exposition today, celebrated as British Day.

"I feel certain that your exhibition adequately represents the immense efforts of the Allies and America," the Ambassador's message read. "It will serve to illustrate to every one the marvellous success with which inventors, manufacturers and workers turned from the arts of peace and adapted themselves to altered conditions when the call came.

"For years Germany has been secretly making and storing vast accumulations of every engine of war and article of equipment, confident that by their means she could at her chosen time obtain world mastery.

"The industrial achievements of millions of patriotic men and women, together with the valor of our combined armed forces, has banished that Prussian dream and if in the strenuous months before us we all drive ahead and work hard and fight hard, the time will be brought nearer when Germany will be definitely and decisively beaten. Then the world will be remodeled on the cardinal principles of justice, security and freedom; and force, violence and autocracy will be swept away."

Girl Dies in Auto Crash

Reading, Pa., Sept. 4.—While returning from a clubhouse on Mount Penn, William B. Sheidy's automobile collided with a trolley car on Penn street, in the heart of the city, and Miss Queen C. Stoeber, nineteen-year-old daughter of Jacob F. Stoeber, suffered a broken neck, and died shortly afterward in the Homeopathic Hospital. Another woman occupant of the car, Mrs. Beulah Moyer, also was injured, but was able to leave the hospital for her home later in the night.

JEWS TO GET FURLOUGHS

Soldiers to Be Given Leave for Religious Holidays

Jewish soldiers and sailors in all camps and cantonments in the United States, as well as Jewish fighters in England and France, will be granted furloughs for the Rosh Hashana and Yom Kippur holidays, in accordance with an order issued by the Secretaries of the War and Navy Departments. The order follows:

"It is desired that furloughs be granted to the members of the Jewish faith for this New Year, from noon September 6 to the morning of September 9, and for the Day of Atonement, from September 14 to the morning of September 17, if this does not interfere with the public service. If military necessity prevents granting furloughs, provision should be made for them to hold divine services wherever possible on days mentioned."

The many thousands of Jewish soldiers and sailors who are stationed in camps distant from their homes will be cared for by the various branches of the Jewish Welfare Board, and arrangements have been made at all local headquarters, whereby the men will be enabled to observe the holy days appropriately.

MAY GET A HAIRCUT SOON

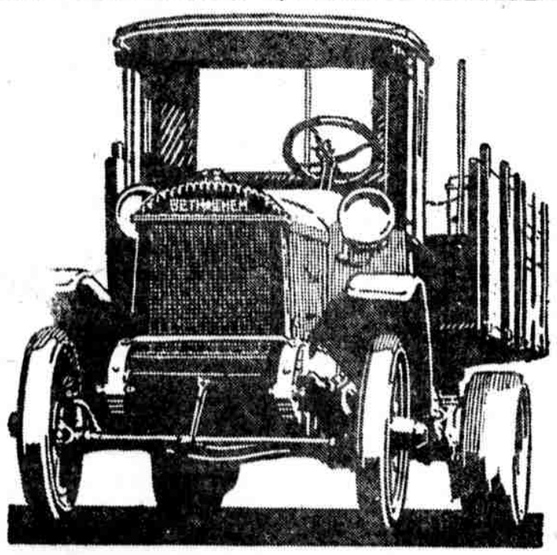
Professor Took Oath to Avoid Barbers Until War Is Won

There is something medieval about oaths—certain sorts of oaths—and there is something medieval about rich ambrosial curls on the brow of a man. In short, there has been something distinctly medieval lately about Prof. Henry Guy Walters, Langhorne. Not long ago he wore his hair clipped close—it was the prey of barbers.

And then, if you remember, the war broke out—also rumors. The professor heard many barbers were Germans, and you never can tell what a barber will do anyway, even if they aren't German.

But to have a German barber near your jugular vein is a question of more immediate seriousness than to have the Kaiser on the other side of the French front. So the professor swore an oath. He vowed that until the war was won and a victorious peace achieved his locks should go unshorn. And so it is that all around his head the unruly curls cluster.

BETHLEHEM MOTOR TRUCKS



This Is the 2½-Ton Bethlehem Equipped With Cab Top, Stake Body, Electric Lights and Self-starter

Cost Less by Hundreds Yet Lead in Equipment

There's more dollars and cents value in a Bethlehem than in any trucks of similar capacities.

Compare prices and you will find:

1—The 1½-ton Bethlehem costs $425 less than the average price of the 60 principal makes of 1½-ton trucks!

2—The 2½-ton Bethlehem costs $759 less than the average price of the 33 principal makes of 2½-ton trucks!

3—The 3½-ton Bethlehem costs $467 less than the average price of the 56 principal makes of 3½-ton trucks!

You can make money in buying a Bethlehem.

You can make money in operating a Bethlehem.

There's a Bethlehem to suit every big-truck need—

And don't forget they have electric lights and self-starter, which make night driving safe and save gasoline by eliminating the practice of running the motor idle.

We have them for immediate delivery.

Overland Harper Company

2 to 18 South 21st Street

TELEPHONES Bell—Locust 4100 Keystone—Race 5062

Atlantic City Branch Opposite Reading Station.

EDUCATIONAL

Both Sexes

EDUCATIONAL

Young Men and Boys

PRINCETON, N. J.

PRINCETON PREPARATORY SCHOOL FOR BOYS

College preparatory for boys 14 years and older; beautiful location; small classes; excellent faculty; well-equipped buildings; large grounds; supervised athletics; 43d year. Catalog on request.

J. B. FINE Headmaster Princeton, N. J.

PENNINGTON, N. J.

The PENNINGTON SCHOOL

College and Technical School preparation. Military drill. FRANK MacDANIEL, D.D., Headmaster, Box 70, Pennington, N. J.

Both Sexes

Realty

Course in charge of experts. One of the most popular courses in the University. Day and evening instruction.

The course begins Monday, Sept. 30.

Ask for Catalog M-32.

Phone, Diamond 631

TEMPLE UNIVERSITY

Broad St., below Berks Philadelphia

BANKS NIGHT SCHOOL Training the Vital Factor

Our young men and women graduates secure good paying positions; advance rapidly to better ones. We give you the most practical instruction of any school, and help you to a good salary to start.

Day & Night Sessions. Enter any time.

995 Chestnut St., Philadelphia

SHORTHAND SYSTEM IN 30 DAYS

THE BOYD SYSTEM

Teach Typewriting and commercial subjects. Expert teachers.

Phila. School of Office Training

Loder Bldg. 16th & Chestnut

Locust 1863

Thousands of Positions

Now available to young women—in Railroads, Government Work and Yeomanry. Well-trained stenographers & bookkeepers to fill the vacancies left by men. The cost of our course to train you is small and it takes about 30 days. Our graduates hold some of the best positions in the city. Write NOW for booklet or call.

30-Day Business College

Parkway Bldg., Broad & Cherry Sts.

SHORTHAND AND BOOKKEEPING

Our graduates are in constant demand. Good paying positions await you. Gregg Shorthand, the easy, speedy system. Complete business and secretarial courses. Day school now open; night school opens Tuesday, Sept. 3. Enroll any time. Call or write for full particulars and catalog.

PHILA. BUSINESS COLLEGE and College of Commerce

1017 Chestnut St., Philadelphia

PBC

Short Courses NO ADVANCE IN RATES

Bookkeeping, Shorthand, Typewriting, English, Penmanship, Dictaphone, Comptometer. Day and evening sessions. Start at any time. Individual instruction.

PALMER SCHOOL, 16 South 16th St.

THE TAYLOR SCHOOL

A Distinctive Business School

Quality instruction in Gregg Shorthand, Touch Typewriting, Bookkeeping. Qualifying for High Salary. Day, Eve. Let us send FREE trial lesson, also illus'd catalog, etc.

1002 MARKET STREET

MISS HART'S Training School for Kindergartners, 3600 Walnut St., Phila. Junior, Senior & Graduate Courses. Primary methods. Practical Kindergartens. Home-like Students' residence. For particulars add. Adelaide T. Himan, Prin., 3600 Walnut St., Phila.

GERMANTOWN FRIENDS' SCHOOL Opens Sept. 23. A few vacancies for earnest college preparatory pupils. STANLEY R. YARNALL, Prin.

Teachers Wanted—Positions waiting. Free register; for College & Normal graduates. Modern Teachers' Bureau, 1002 Market St.

Young Women and Girls

Miss Marshall's School

FOR GIRLS OAK LANE, PHILA.

Day and Boarding Departments. Primary, intermediate and college preparatory courses. Art, Music, Expression, Domestic Science, Secretaryship. Teacher to every 6 girls. 4-acre campus with lake. Large, airy study rooms. Outdoor athletics. Write for appointment or telephone Oak Lane 1020. Illustrated catalog.

MISS E. S. MARSHALL, Principal.

The Holman School 2204 WALNUT STREET

A school with a genuine working atmosphere. Girls and young boys developed for lives of usefulness. Vocational and cultural training. Self-expression. Voice Development. Lessons in Presiding. Close personal attention in small classes. Auto service for small boys and girls. Telephone Locust 1368.

ELIZABETH W. BRALEY, A. B., Principal.

MISS HILLS' SCHOOL

1808 Spruce street. Reopens Sept. 30th. The principals, Miss Lilian Chittenden Jones and Miss Agnes Bell Austin, will be at the school after September 5th.

Miss Sayward's School for Girls Overbrook

Phila., Pa. College prep. and secretarial courses. Junior and Musical Depts. Athletics. Domestic Science. Carriage calls for pupils in Rala, Cynwyd, Merion and Wynnefield.

MISS S. JANET SAYWARD, Principal.

Phila. School of Design for Women

Reopens September 30.

BROAD AND MASTER STREETS, PHILA.

AMBLER, PA.

The Army of the Land

needs trained leaders; the country needs intelligent help; the world needs food.

Short course Lectures and practical work begins Sept. 16. Subjects—Vegetable and fruit work, farm crops, soils and fertilizers, bees, poultry, canning and preserving, trees, shrubs, floriculture, bus. methods. Catalog.

Regular two-year course begins Jan., 1919.

SCHOOL OF HORTICULTURE for WOMEN

Ambler, Penna., 18 miles from Phila.

WEST CHESTER, PA.

DARLINGTON SEMINARY

FOR GIRLS. WEST CHESTER, PA.

Located on a 60-acre estate in Pennsylvania's most beautiful farming country. Language, Art, Music, Expression, Arts and Crafts and Home-making Courses. College Preparation with certificate privileges. Catalog. Box 610.

CHRISTINE FAAS RYE, Prin.

JENKINTOWN, PA.

BEECHWOOD SCHOOL (Inc.)

For young women. Widely practical and cultural preparatory & college departments. Music, Art, Domestic Science, Secretaryship. Normal Kindergarten. Swimming pool. Athletic Field. Address Box 415. M. H. Reaser Ph. D., President Jenkintown, Pa.

GERMANTOWN

WALNUT LANE GIRLS' SCHOOL 61st Year

City and country advantages. High School Graduates. Homemaking. College Preparatory. Secretarial. Interior Decoration. Short Story Writing. Spanish. Horseback riding. Swimming. Basketball. Hockey. Dancing. Military drill. Miss Edna S. Johnston, A. B.

LITITZ, PA.

Linden Hall Seminary

A girls' school since 1746. Academic College Prep. and Special Courses. Sep. Jr. Dept. Gymnasium. Terms $500. Catalog. Rev. F. W. STENGEL, Prin., Box 103, Lititz, Pa.

BETHLEHEM, PA.

MORAVIAN SEMINARY & COLLEGE FOR WOMEN, Bethlehem, Pa. Preparatory and College Grades fully accredited. Opens Sept 25th. J. H. Clewell, Ph.D., President

Young Men and Boys

VILLANOVA, PA.

VILLANOVA

Approved by U. S. War Dept. as standard technical school. Excellent courses in Civil, Electrical and Mechanical Engineering. Graduates eligible for Commissions in Engineering corps. Great need for men trained in these branches. Classical, commercial and registered pre-medical courses. Prep. School. For cat'g Box 70. Rev. J. J. Deas, O.S.A., Pres., Villanova, Pa.

PENNSBURG, PA.

Perkiomen School for Boys—College Preparatory. Music. Oratory. Business. Agriculture. All Athletics. Junior School for younger boys. Catalogue George A. Schaeffer, D.D., Box 119, Pennsburg, Pennsylvania.

Both Sexes Both Sexes

War Training for Women

A Call to Service—Trained Woman Secretaries are needed to speed Government Work

One of the Government's great needs is for trained secretaries and statistical workers. To help supply them, Drexel Institute, in co-operation with the U. S. Civil Service Commission, has prepared special training courses.

Graduates of these courses will be eligible for certification to positions under Civil Service. The certificate of graduation will be the basis for rating; no further scholastic test will be required.

1. A four months' intensive course for High School graduates who are qualified in Stenography and Typewriting and have had one year's experience in business.
2. A one year's intensive course for college graduates. Specific technical and statistical secretarial training of high grade.
3. A two years' course for High School graduates.

Drexel Institute's special war training courses for women have been approved by the United States Civil Service Commission.

Students who enter these courses will be at once in training for their country's service.

Uniform will be worn. Military regulations.

Enrollment will be limited and applicants carefully selected. As courses begin October 7, we urge you to write at once for complete Bulletin and enrollment blanks.

The Nation needs you.

DREXEL INSTITUTE

Hollis Godfrey, Sc. D., Eng. D., LL. D., D. C. L., President. Philadelphia, Penna.

In addition to the above courses, Drexel Institute offers intensive Courses in Dietetics and an Engineering Course under the control of the War Department.

Pennsylvania Museum and School of Industrial Art

Broad and Pine Streets

Courses in: Illustration, Arch., Mural Drawing, Interior Decoration, Pottery, Metal Work and Industrial Design. Course in Normal Art of College Grade.

Philadelphia Textile School

Practical instruction in all branches of textile designing, manufacturing, chemistry and dyeing. Complete mechanical equipment. Successful graduates.

School Reopens—September 19th.

Day and Evening Classes.

Saturday Classes for Teachers.

LESLIE W. MILLER, Principal.

The Lyman School

"BEECH KNOLL" 230 Lancaster Ave. ARDMORE

formerly known as

Miss Hills' School, Main Line Branch

Kindergarten and Primary for both boys and girls. Junior and Senior School for girls only. Bus service from West Phila. via Overbrook and Merion. Opens Sept. 30. Address

MISS M. H. STEEN, Principal.

WANAMAKER INSTITUTE OF INDUSTRIES

22d and Walnut Streets

Opens September 19th

Send for Catalog

Languages BERLITZ SCHOOL

1541 CHESTNUT STREET

(Entrance on 16th St.)

TERMS MAY BE BEGUN AT ANY TIME

THE FRANKLIN INSTITUTE SCHOOL OF MECHANIC ARTS

Draughting, Mathematics, Mechanics. NAVAL ARCHITECTURE

Mechanical Drawing for Young Women.

FRIENDS' SELECT A School for Boys and Girls

ON-THE-PARKWAY—16th and 17th Sts.

Young Men and Boys

The Episcopal Academy

Locust and Juniper Sts.

FOUNDED 1785

With Which Was United in 1915

The De Lancey School

Thorough preparation for College. Special Courses preparing for Business or the United States Service.

Separate Bldg. for boys 6 to 11 years of age. Voluntary Military Drill for boys in the Middle and Upper Schools.

Upper School opens September 19th. Middle School September 20th; Lower School September 23d.

Head Master will be at the Academy on and after September 7.

Registers mailed on application.

Rev. PHILIP J. STEINMETZ, Jr., S.T.D. Head Master

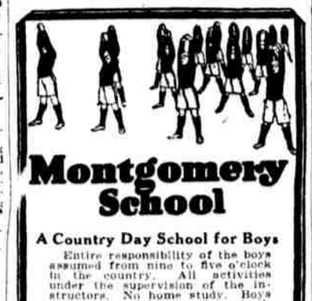
PREPARATION FOR COLLEGE

Naval Civil Service and State Board Exams. Business Courses. Typewriting, Shorthand, Bookkeeping, French, Spanish, Drafting. Write, phone or call.

Brown Preparatory School

BROAD AND CHERRY STREETS

WYNNEWOOD, PA.



Montgomery School

A Country Day School for Boys

Entire responsibility of the boys assumed from nine to five o'clock in the country. All activities under the supervision of the instructors. No home study. Boys do their studying at the school, receiving whatever assistance is wise from the masters. All the teachers have had several years' experience and give attention to each individual.

Athletics under a competent coach.

Military Gymnastics in the outdoor gymnasium.

Manual training taught by experienced mechanic.

Preparation for college or leading boarding schools of the country. Entrance examinations for all boarding schools, including St. Paul's, conducted at the school.

For catalog address

Rev. Gibson Bell, A. B., B. D., Headmaster

Wynnewood, Penna.

HARRISBURG, PA.

Harrisburg Academy

A Capital School near a Capital City

A country school founded 1786. Modern buildings, large campus. Advantages of small classes and individual instruction. Thorough college preparation. Rates $500 to $600. Supervised athletics. Separate school for younger boys. We invite closest investigation—a personal visit if possible. Write for our catalogue and plans of new dormitory. New Junior school building will be open for September term. Address

ARTHUR E. BROWN, B.A., Headmaster

ESSEX FELLS, N. Y.

KINGSLEY

SCHOOL FOR BOYS

College preparatory; ideal location in New Jersey hills; 22 miles from New York; extensive grounds; separate residence for junior students; completely equipped laboratory; supervised athletics; military training. For illustrated catalog address

J. R. CAMPBELL, M. A., Essex Fells, N. J.

PORT DEPOSIT, MD.

TOME SCHOOL Boys' Preparatory Port Deposit, Md.

In the Draft?

Prepare for Advancement

Young men who are likely to be called for service should take advantage now of a Peirce School training. It aids in winning commissions. Assistant Paymaster examinations in the Navy are also particularly interesting to men with a Peirce School training. Prepare now to do your utmost in winning the war.

Day School begins Sept. 9th. Night School Sept. 10th. Registration Days Sept. 3d to 7th, inclusive.

Send for 44th Year Book.

PEIRCE SCHOOL

Pine St. West of Broad, Phila.

Strayer's Business College

Philadelphia's greatest business school is so well known that large advertisements are unnecessary. We have the best teachers in town, and more of them. Unequaled equipment. Practical courses. Pitman and Gregg Shorthand, or, without extra charge, Stenotype, the famous machine method, which is both more rapid and more accurate than any hand-written method of shorthand. Scientific Touch Typewriting. Strayer's students win most gold medals for speed and accuracy in typewriting than are won by the students of all other business schools in Philadelphia taken together.

Certified Public Accountant methods of bookkeeping. Everything else to correspond. Individual advancement. Charges moderate. Positions guaranteed. Day and night classes. Come see for yourself.

700 students now attending. Start now

807 Chestnut Street Phone Walnut 384

Spring Garden Institute

BROAD AND SPRING GARDEN STREETS

TECHNICAL SCHOOLS

Automobile Electricity — Pattern Shop Practice, Book Illustration

Machine Shop Practice — Free Hand Drawing, Mechanical Drawing

Machine Shop Mathematics — Architectural Drawing, Mathematics

Day Classes Electricity & Automobile. 3 P.M. Illustrated Prospectus. Opens September 23

Spanish-American School, 1524 Chestnut. Learn French and Forge to the Front.

Young Men and Boys

Chestnut Hill Academy

An Ideally Located Country BOARDING AND DAY SCHOOL FOR BOYS

THOROUGH preparation for college, scientific school or business. Highest standards of scholarship.

The school is situated in the hilly region 11 miles north of Phila. Twelve-acre campus, athletic fields, golf links and completely equipped gymnasium with swimming pool.

Separate Lower School for boys from six years upward.

Specially low rates for five-day boarders

For catalog address

James Lawson Patterson, Headmaster, St. Martins, Chestnut Hill, Pa.

CHESTER, PA.

PENNSYLVANIA

Military College Men Command

While her graduates direct munitions' production, man battleplanes, lay down the barrage, and go "over the top," P. M. C. "carries on" as steadily and earnestly as ever her training of men for the battles of peace or war.

The men who lead are the men who know. Senior Unit, R. O. T. C. Collegiate courses in Civil Engineering, Chemistry, Economics and Finance. Preparatory and Junior Schools.

Col. Charles E. Hyatt, Commandant.

Box 555, Chester, Pa.

"The West Point of the Keystone State"

SWARTHMORE, PA.

SWARTHMORE PREPARATORY SCHOOL

A school founded upon a basis of true sincerity, well equipped and patronized by families of the best class. Boys are moulded for highest manhood and taught the true meaning of a useful life. A Friends' School, but patronage is non-sectarian. Summer session. *Write for Mid-Year "The Vision of Swarthmore"*

A. H. TOMLINSON, Headmaster, Dept. 126, Swarthmore, Pa. (11 miles from Phila.)

MERCERSBURG, PA.

MERCERSBURG ACADEMY offers a thorough physical, mental and moral training for college or business. Under Christian masters from the great univ. Loca. in the Cumberland Valley, one of the most picturesque spots of Amer. New gym. Equip. mod. Write for Cat. Ad. Box 120, William Mann Irvine, LL. D., Headmaster, Mercersburg, Pa.

NAZARETH, PA.

NAZARETH HALL MILITARY ACADEMY

Nazareth, Pa. Founded 1743.

College preparatory and business courses. Senior and Intermediate grades. Boys 11 to 18 years. Supervised athletics. Modern military training. Catalog. Address Box 268.

BETHLEHEM, PA.

BETHLEHEM PREPARATORY SCHOOL

Prepares for leading colleges. Extensive grounds and athletic fields. New buildings. Military Training. JOHN D. TUGGEY, M. A., Headmaster, Bethlehem, Pa.

WENONAH, N. J.

WENONAH MILITARY ACADEMY

Where character, manliness and honor will be developed in your boy through the Military System. He will be taught how to study—how to learn. Twelve miles from Phila. The usual Academic, Special and Business Courses. A catalog for the parent and for the boy a book of views of Military and Athletic life.

Dr. Charles H. Lorence, Pres. Maj. Clayton A. Snyder, Supt. Box 412, Wenonah, N. J.

NEWTON, N. J.

Newton Academy for Boys 8 to 16. Warm Personal attention. Principal, Box L.

Both Sexes

DEVON, PA.

Acerwood Tutoring School

VI. Talks to Parents

Is it just to your child to label him mentally deficient because he does not take keen interest in books? He may be efficiently educated by a system that uses handwork as the chief medium. Why not encourage the interests he possesses? Woodwork, gardening, animal breeding, outdoor gymnasium and sports may be the means of developing him normally. Catalog.

Miss Devereux, Principal

BOX A, DEVON, PA.

Montessori

A SCHOOL FOR LITTLE CHILDREN

Boarding & Day Departments

SPRUCE STREET AT FORTIETH

Reopens for 5th Year in October

Phone Preston 4432. Auto Service.

Scientific Direction for NORMAL Children, 3 to 12 years. The aim of this school is to give Normal Children an environment in which the spontaneous impulses of child life may have freedom for individual growth. Direction covers Diet, Exercise, Recreation, Deportment, Control of Emotions, Occupation, etc., different for each individual child.

ANNA WINDLE PAIST, Directress

Montessori Diploma, Rome 1914

FRIENDS' CENTRAL SCHOOL SYSTEM

The only private school with elementary schools in various parts of city. Thorough education from kindergarten to college or business life. Special attention to physical training. Separate departments for boys and girls in senior school. Reopens Ninth Month 24th.

Year Book now ready : Write for Rates

PERCIVAL TAYLOR REX

EMMA BARNES WALLACE

Acting Principals

15th and Race Streets, Philadelphia

Palms Business College 1711 Chestnut St.

Day and Evening. Bookkeeping, Civil Service, Secretarial, Touch Typewriting, English, etc. Attend the best. Individual instruction. Select patronage. Phone Spruce 1552.

MILLERSVILLE, LANCASTER CO., PA.

STATE NORMAL SCHOOL—Beautiful campus. Excel. table. Strong Faculty. Tuition free. Fall term opens Sept. 9th. For information address C. H. GORDINIER, Prin.

KINGSTON, PA.

WYOMING SEMINARY

A co-educational school where boys and girls get a vision of the highest purposes of life. Exceptional teachers in every dept. College Preparation, Business, Music, Art, Oratory and Domestic Arts and Science. Military training. Gymnasium and Athletic fields. 74th year. Endowed—low rates. Write for catalog. Address L. L. Sprague, D. D., President, Kingston, Pa.

OAK LANE, PA.

OAK LANE COUNTRY DAY SCHOOL

White Road, Oak Lane, Phila.

80-acre farm. Special attention. Democratic spirit. Ages 4 to 18. Motor bus. Booklet.

WEST CHESTER, PA.

WEST CHESTER STATE NORMAL SCHOOL

Both sexes. $250 to $280. G. M. Phillips, Prin.

Young Men and Boys

William Penn Charter School

No. 8 South Twelfth Street

PHILADELPHIA

Founded in 1689 and chartered by William Penn on the same day as the city of Philadelphia, the Penn Charter School has maintained an uninterrupted corporate existence. During the past forty-three years the school has graduated nearly 1300 pupils, of whom more than 1100 have continued their studies in a score of colleges and universities. For the better accommodation of the recent increase in enrolment a new two-story building is being constructed on the West House. Plans for the future include the full utilization for school purposes of the magnificent playing fields of 22 acres at Queen Lane. These plans are held in abeyance, pending the time when the termination of war conditions may permit new construction. The 230th year begins September 24th, with every member of last year's teaching staff on duty, with such additions to its membership as increased enrollment has rendered necessary. The Prospectus for 1918-19 is ready for distribution. Buildings open for inspection and classification of pupils Sept. 4th.

RICHARD MOTT GUMMERE, Ph. D., HEADMASTER

MECHANICSBURG, PA.

IRVING

IRVING COLLEGE and MUSIC CONSERVATORY offers superior advantages at moderate expense.

It is located in the beautiful, healthful, charming, far-famed Cumberland Valley.

The College offers courses as follows: Classical, leading to A. B. degree; in Piano, Voice, Violin, Pipe Organ and thorough Theoretical Studies and Public School Music, to Mus. B. degree; in Art, Expression, Domestic Science, and Secretarial courses to Diploma.

There are out-door sports in Tennis, Basketball, Hockey. Instruction also in swimming. None but desirable students are accepted.

The 63d session will begin Sept. 23.

Send for catalogue and view book.

E. E. CAMPBELL, A. M., Ph. D., Pres., Mechanicsburg, Pa.

Where Shall I Send My Child to School?

That question can be answered quickly and satisfactorily by consulting the Educational Bureau at Ledger Central. Here, without fuss or bother, you may obtain complete and reliable information of any boarding school for boys or girls, military academy, business college, special schools for retarded children, conservatory of music, college or university. Our intimate knowledge of the advantages of the various institutions will enable you to make a wise choice.

This service is free and available to every one—everywhere.

Ledger Central

CHESTNUT at 8th

Walnut 5000