H. O. Wilson & Son Co.
Philadelphia, Pa.
Walter Smedley, Architect

"Turner for Concrete"

This six-story concrete loft building was built by Turner Concrete Steel Co., whose entire organization has been taken over by our local office.

Since then we have built two other buildings for them.

TURNER
Construction Co.
1713 Sansom Street

FORM FELLOWSHIP UNION

Drexel Biddle Bible Class Men Have Social Organization

The Men's Good Fellowship Union was reorganized last night at a meeting of fifty-seven members of the Drexel Biddle Bible classes in the parish house of Holy Trinity Church, at Twentieth and Walnut streets.

According to members, its purpose is to supply a need of some social activities in connection with Bible study. Prominent speakers will be asked to address the meetings. Former Judge Joseph C. Fox was elected president.

WEEK-END SALE OF USED PIANOS

THE following pianos, all of which were taken in exchange for the Matchless Cunningham new uprights, grands and players, have been put in first-class condition at our factories and are now placed on sale in our warerooms.

Each of these instruments includes a chair, free delivery, and is thoroughly warranted by us.

If so desired, can be purchased on our easy payment plan.

Used Uprights

$300—Chickering & Sons EBONY	$125
$300—Mosart Piano Co. ROSEWOOD	$125
$300—Leonard & Co. ROSEWOOD	$125
$325—Schomacker Co. OAK	$130
$325—Francis Connor ROSEWOOD	$130
$350—Bradford Piano Co. WALNUT	$145
$350—Kingsbury Piano Co. OAK	$145
$350—J. & C. Fischer EBONY	$145
$350—Davenport & Tracey ROSEWOOD	$145
$375—Rickes & Co. ROSEWOOD	$150
$375—J. P. Hale & Co. MAHOGANY	$165
$375—Pease Piano Co. WALNUT	$165
$375—Benedict Bros. MAHOGANY	$165
$385—Wing Piano Co. MAHOGANY	$175
$385—Howard Piano Co. WALNUT	$175
$385—E. Gabler Bro. MAHOGANY	$175
$385—Marcellus Piano Co. MAHOGANY	$175
$400—Hallett & Davis MAHOGANY	$190
$400—Meredith Piano Co. OAK	$190
$425—Webster Piano Co. MAHOGANY	$200
$425—Sterling Piano Co. ROSEWOOD	$200
$450—Wellington Co. MAHOGANY	$225
$450—Emerson Piano Co. MAHOGANY	$250
$475—Blasius & Sons WALNUT	$240
$500—Girard Piano Co. MAHOGANY	$260
$525—Cunningham Co. MAHOGANY	$285

Used 88-Note Player-Pianos

$800—Hallett & Davis MAHOGANY	$400
$825—Story & Clark MAHOGANY	$425
$825—Decker & Sons MAHOGANY	$425
$850—Emerson Angelus MAHOGANY	$450

It Pays to Think!

Cunningham PIANO CO.
Fifth & Chestnut Sts.
Broad & Parkside Ave.
Monday, Friday

STORY OF TREATY TO BE TOLD HERE

Colonel House to Direct Series of 15 Addresses at Academy on Peace Conference

FIRST TALK ON DEC. 10

Philadelphia is to have the distinction of being the city where the inside story of the peace conference at Paris is to be told. The entire account will be given in fifteen talks under the auspices of the Pennsylvania Lecture Bureau in the new home of the Academy of Music.

The talks will be projected under the title of "What Really Happened at Paris," and will be the first authoritative account of the peace conference from the American point of view. They will be given by fifteen members of the American peace commission, who were there and took part in it.

The talks will be given under the personal supervision of Colonel Edward M. House, President Wilson's confidential adviser and commissioner plenipotentiary at the Paris conference.

The talks will begin by telling "The True Story of the Armistice," and then the inside story of "How the Conference Worked," "The New Germany," "The New Poland," "The Alsace-Lorraine, the Saar and the Rhine Questions," "The End of the Austro-Hungarian Empire," "The Remnants of Austria-Hungary," "The Story of Fiume," "The Trial of the Kaiser," "Constantinople and the Balkans," "Shantung and the German Colonies," "The Armenian Question and the Disruption of Turkey in Asia," "The Problem of Disarmament," "The Economic Settlement," and "The Making of the League of Nations."

The purpose is to give to the American public what actually happened at Paris, what the problems really were, how they were solved and why they were solved as they were.

The speakers will be, Herbert Hoover, Douglas Johnson, Isaiah Bowman, Major General Tasker H. Bliss, John Brown Scott, Charles Seymour, Samuel Gompers, C. H. Haskins, R. H. Lord, David Hunter Miller, W. L. Westermann and A. A. Young.

The first talk will be on Friday evening, December 10, and on each succeeding Friday evening, with the exception of Christmas and New Year weeks, when they will be given on Thursday evenings.

The sale of tickets will be restricted to mail and personal orders, upon application at the Academy of Music, all orders being filled as received until the supply is exhausted. There will be no single tickets issued to any single talk; only for the entire series.

The Academy management announces that the price of the tickets has been fixed at $25 for the series of fifteen talks, plus $2.50 war tax, the proceeds to cover the expenses of the series.

TO OPEN PENN ALUMNI DRIVE

Campaign for 10,000 New Members Starts at Dinner Tonight

The General Alumni Society of the University of Pennsylvania will open a drive for 10,000 new members with a dinner at the Hotel Adelphia this evening. The campaign will continue for a week.

Dr. Josiah H. Penniman, acting provost of the University; William A. Redding, of New York, a trustee, and Albert Brunker, president of the Chicago Alumni Society, will be among the speakers.

J. W. Ziegler, in charge of the campaign, will outline the plans to the 350 men who are to conduct it.

The committee actively in charge of the campaign consists of Ralph Morgan, '91 C.; Earle R. Van Vliet, '20 Wh.; Richard L. Humphrey, '99 E.; J. Claxton Gittings, '95 M.; Henry C. Thompson, Jr., '85 L.; William A. Allwood, '97 D.; Samuel S. Gilliland, '04 V.; Thomas McCutcheon, '03 Ch., and John L. Haney, '01 G.

Jones Funeral Tomorrow

Funeral services for Joseph Levering Jones, well known lawyer who died late Wednesday night at his home, will be held tomorrow in the Church of St. Luke and the Epiphany, Thirteenth and Spruce streets. Interment will be private in Laurel Hill Cemetery.

Mirror Frames to Order

Large stock of moldings in any wanted wood and finish. About a dozen a noble designs to choose from; fitted complete with mirrors. Picture frames made to order that really harmonize with your pictures.

Manufacturers
Wholesalers Retailers

Matthew Schramm & Son
Second Floor 39 North 9th St.
Picture Frames—Mirror Frames—Moldings—Hand-Carved Frames

Have You Dined and Danced in THE BOX?

AT THE RITTENHOUSE
22d and Chestnut Streets
Dance to the music of
THE TIERNEY FIVE
Who play during Luncheon, Dinner and Supper
Luncheon Platters from 70 cents up
And for Dinner, a platter plus—or order a la carte

Charge Accounts Invited — Mail Orders Filled

Mawson & DeMany

1215 Chestnut Street

Furs and Millinery

We repair and renovate your Fur Garments very skillfully—and very reasonably in price, as well!

Illustrated catalog of our Furs mailed free on request. Please write or ask in store.

Tomorrow! The Last Great Day
Your Final Opportunity to Secure
DEPENDABLE NEW FURS
at the Reduced Prices of "Odds and Ends"

Tomorrow is the Last Great Day of Important Week—the Greatest Selling Day of Odds and Ends of Dependable Furs in Our History.

Read Every Item on This Page—Every Item is a Wonderful Value, that we positively will not be able to duplicate this season at the price given. We suggest that you bring this advertisement with you when you shop. Quantities are strictly limited according to the advertised quantities. Bear in mind that these Wide Accumulations of Odds and Ends are now being sold without regard to cost or present value—it will therefore pay you to come early.

A Small Deposit Will Reserve Your Purchase

IMPORTANT

Fur Coats

	Regularly	Now
9 Marmot	125.00	74.50
9 Taupe Lamb	155.00	84.50
8 Con. Seal	175.00	94.50
6 Blue Pony	165.00	98.50
4 Taupe Coney	160.00	98.50
4 Leopard Cat	165.00	98.50
7 French Seal	165.00	98.50
8 French Seal	195.00	125.00
9 French Seal	225.00	145.00
5 Nat. Muskrat	245.00	155.00
7 French Seal	295.00	195.00
3 Nat. Raccoon	295.00	195.00
4 Jap. Mink	350.00	245.00
2 Moleskin	425.00	295.00
2 Nat. Squirrel	445.00	345.00
2 Beaver	595.00	395.00

IMPORTANT

Stoles

	Regularly	Now
7 Aus. Seal	55.00	34.50
8 Hud. Seal	100.00	69.50
7 Moleskin	100.00	69.50
4 Nutria	105.00	74.50
6 Nat. Squirrel	110.00	79.50
5 Jap. Mink	110.00	79.50
3 Skunk	120.00	89.50
3 Aus. Opossum	145.00	98.50
2 Jap. Kolinsky	155.00	98.50
1 Ermine	245.00	145.00
2 Nat. Mink	245.00	165.00

IMPORTANT

Chokers

	Regularly	Now
9 Nat. Squirrel	22.50	12.50
7 Aus. Opossum	22.50	12.50
5 Fitch	22.50	12.50
8 Jap. Mink	22.50	14.50
4 Stone Marten	39.50	24.50

IMPORTANT

A Remarkable Sale of Hudson Seal Coats and Wraps

Hudson Seal Coats

Length	Quantity	Collar and Cuffs	Regularly	Now
30-in.	5	Hud. Seal	245.00	155.00
30-in.	6	Nutria	325.00	195.00
30-in.	4	Nat. Squirrel	345.00	225.00
30-in.	4	Hud. Seal	350.00	245.00
36-in.	6	Hud. Seal	425.00	265.00
30-in.	4	Beaver	395.00	275.00
30-in.	2	Opossum	395.00	275.00
30-in.	3	Skunk	395.00	275.00
36-in.	9	Beaver	495.00	335.00
36-in.	9	Skunk	495.00	335.00
45-in.	9	Hud. Seal	545.00	345.00
60-in.	4	Hud. Seal	525.00	345.00
36-in.	4	Nat. Squirrel	545.00	395.00
30-in.	8	Beaver	575.00	395.00
40-in.	4	Skunk	575.00	395.00
45-in.	9	Beaver	595.00	395.00
45-in.	4	Skunk	625.00	425.00

Hudson Seal Wraps

Length	Quantity	Collar and Cuffs	Regularly	Now
36-in.	1	Hud. Seal	450.00	295.00
42-in.	1	Hud. Seal	550.00	395.00
36-in.	1	Skunk	550.00	395.00
42-in.	1	Kolinsky	695.00	445.00
42-in.	1	Hud. Seal	645.00	445.00
36-in.	1	Nat. Squirrel	695.00	495.00
40-in.	1	Skunk	695.00	495.00
42-in.	1	Nat. Squirrel	745.00	545.00
42-in.	1	Beaver	745.00	545.00
42-in.	1	Beaver	745.00	545.00
48-in.	1	Squirrel	850.00	595.00
45-in.	1	Skunk	850.00	595.00
45-in.	1	Hud. Seal	850.00	595.00
45-in.	1	Hud. Seal	850.00	595.00
40-in.	1	Beaver	950.00	695.00

Extra Large-Size Coats Up to 50 Bust

IMPORTANT

Scarfs

	Regularly	Now
9 Taupe Wolf	22.50	11.50
7 Black Wolf	22.50	11.50
9 Brown Wolf	22.50	11.50
9 Taupe Fox	29.50	19.50
9 Brown Fox	29.50	19.50
8 Black Fox	29.50	19.50
6 Black Lynx	39.50	24.50
2 Ermine	75.00	34.50
4 Moleskin	67.50	34.50
4 Hud. Seal	55.00	34.50
4 Nat. Squirrel	59.50	39.50
5 Cross Fox	69.50	44.50
3 Beaver	74.50	49.50
3 Aus. Opossum	90.00	54.50
2 Nat. Mink	79.50	54.50
4 White Fox	90.00	59.50
3 Blue Fox	175.00	98.50

IMPORTANT

Sets

	Regularly	Now
8 Taupe Fox	49.50	29.50
9 Taupe Wolf	60.00	34.50
8 Brown Wolf	60.00	34.50
8 Black Wolf	60.00	34.50
7 Brown Fox	69.50	44.50
5 Black Fox	75.00	49.50
5 Raccoon	85.00	59.50
2 Cross Fox	100.00	69.50
4 Black Lynx	120.00	69.50
4 Skunk	135.00	89.50
2 Jap. Mink	145.00	98.50

IMPORTANT

Coatees

	Regularly	Now
3 Aus. Seal	165.00	98.50
2 Nutria	185.00	125.00
2 Hud. Seal	265.00	185.00
3 Moleskin	325.00	210.00
1 Beaver	395.00	295.00

Fur Trimmings, Collars and Cuffs, at Very Moderate Prices

BONWIT TELLER & CO.

The Specialty Shop of Originations

CHESTNUT AT 13TH STREET

A PRICE RE-ADJUSTMENT SALE OF SEVERAL THOUSAND GARMENTS IN WOMEN'S and MISSES' APPAREL

Anticipating End-of-Season Reductions NOW!

These Reductions range from 20% to 50%. Many of the High Quality Garments could not be Replaced at Wholesale for the Prices to which they are now Reduced in this Sale.

BONWIT TELLER & CO. ARE IN THE FOREFRONT IN THE EFFORT TO RE-ESTABLISH NORMAL ECONOMIC CONDITIONS. AS SPONSOR OF THE HIGHEST CLASS APPAREL FOR WOMEN AND MISSES, THIS SHOP IS ALSO A SPONSOR IN THE MOVEMENT FOR DOWNWARD PRICE REVISIONS

Women's Dresses

About 65 Odd Dresses ***35.00***
Formerly Priced to 60.00
Of Poiret twill, tricotine and crepe silks; a host of trimming combinations.

About 125 Odd Dresses ***50.00***
Formerly Priced to 85.00
Tricotine, Poiret Twill, Kitten's Ear Crepe; attractively beaded and embroidered.

About 85 Odd Dresses ***68.00***
Formerly Priced to 95.00
Distinctive models developed in twill fabrics and satin; straight-line and panel effects.

Afternoon & Evening Gowns ***75.00***
Formerly Priced to 125.00
Frocks of velvet, duvetyn, crepe silks and combinations of crepe and velvet. Attractively trimmed.

Women's Suits

Women's Fur Trimmed Suits ***68.00***
Formerly 89.50 to 95.00
Of duvet de laine and velour, with mole or nutria or plain styles, stitched effects or embroidered pockets.

Women's Plain Suits / Trim'd *Formerly* ...*0 to 135.00* ***85.00***
Of veldyne, velour, duvet de laine, trimmed with mole or nutria. Also plain-tailored models.

Women's Plain & Fur Trim'd Suits *Formerly 195.00 to 250.00* ***150.00***
Of duvetyn, veldyne and duvet de laine, trimmed with nutria, mole, beaver or squirrel. Also strictly tailored types.

Women's Two & Three Piece Suits *Formerly to 475.00* ***250.00***
Costume suits of duvetyn, marvella and veldyne, trimmed with mole, Hudson seal, squirrel, beaver, nutria.

Women's Coats and Wraps

THIRD FLOOR

Women's Day Coats ***45.00***
Formerly 55.00 to 79.50
Of velour, bolivia and silvertone with smart fringe throw-ties—also velour wraps with French seal collars.

Fur Trim'd Coats and Wrap Coats .. ***58.00***
Formerly to 89.50
Bolivia wrap coats with large opossum collars and velour coats with collars and cuffs of taupe nutria.

Veldyne Wrap Coats ***62.00***
Formerly 115.00 to 125.00
In all desirable shades. Also bolivia wraps with gray squirrel collars.

Fur Trim'd Bolivia Wrap Coats ***85.00***
Formerly to 145.00
Developed on straight lines, with novelty slit pockets. Mole and Australian opossum collars.

Bolivia & Veldyne Wrap Coats ***95.00***
Formerly to 165.00
With handsome, large collars of choicest Australian opossum, mole, taupe nutria and some with caracul.

Velveteen Wraps and Capes ***95.00***
Formerly 145.00 and 185.00
With collars and bandings at arm-slits of gray squirrel and kolinsky squirrel.

Duvetyn Wraps & Blouse Coats .. ***120.00***
Formerly 145.00 and 185.00
Three distinctively elegant models developed in this rich fabric.

Handsome Wraps & Wrap Coats .. ***165.00***
Formerly to 250.00
A representative collection of distinctive models in duvetyn, evora, veldyne and marvella. All the newest fur trimmings.

Chiffon Velvet Evening Wraps ***195.00***
Formerly 275.00
Reproduction of Madeleine et Madeleine blouse-draped model—taupe wolf collar.

Duvetyn Blouse Coats ***250.00***
Formerly 395.00
With collars and deep-flared cuffs of gray squirrel—exact reproduction of Jenny model.

Misses' Apparel

FOURTH FLOOR

Collection of Odd Frocks ***28.00***
Formerly 65.00 to 95.00
Light-colored crepe de chine and chiffon, dark taffeta, figured georgette and net. Sizes 14 to 20.

Velveteen & Chiffon Velvet Frocks ... ***58.00***
Formerly 89.50 to 95.00
Several chic models with antique gold thread embroidery or touches of metal brocade. Sizes 14 to 20.

Poiret Twill Tailored Frocks ***68.00***
Formerly 95.00 to 135.00
Four smart new models with embroidery, braiding or all-over thread designs. Sizes 14 to 20.

A Collection of Odd Dresses ***95.00***
Formerly 125.00 to 175.00
Tailored frocks of Poiret twill and tricotine. Afternoon frocks of light-color crepe de chine and georgette. Dinner and dance frocks of lace and taffeta. Sizes 14 to 20.

Misses' Tailored Suits ***45.00***
Formerly 59.50 to 65.00
Of duvet de laine in simple, youthful styles. Sizes 14 to 20.

Misses' Plain & Fur Trim'd Suits ***58.00***
Formerly 75.00 to 95.00
Of duvet de laine in plain-tailored and fur-trimmed styles. Sizes 14 to 20.

Misses' Fur Trimmed Suits ***94.00***
Formerly 110.00 to 150.00
Elegant models in various styles of veldyne, plain tailored or with beaver, squirrel or mole fur. Sizes 14 to 20.

Misses' Fur Collared Wraps ***59.00***
Formerly 85.00
Of silvertone velour. Fur collars of mole, nutria and Australian opossum.

Misses' Fur Collar Wraps ***125.00***
Formerly 185.00 to 195.00
Graceful draped silhouettes in marvella and vel de cygne, with large fur collars of mole, nutria, squirrel and wolf.

Women's & Misses' Blouses

Imported French Handmade Blouses

9.50
Formerly 15.00 to 25.00
White and colored voile and other tissues in embroidered effects, slip-on and overblouses.

Georgette Crepe Blouses

12.50
Formerly 18.50
Flesh, white and bisque with Val. and real filet lace or with rows of hemstitching.

Women's & Misses' Furs

Hudson Seal Coats

Collars and Cuffs of Self-Fur, Beaver, Squirrel, Australian Opossum or Nutria

165.00 195.00 245.00

These Prices Represent Savings of $150 to $200 Because of Procuring Pelts at Lowered Prices

Fur Scarfs & Muffs

25 SKUNK MUFFS, were 45.00, now ***25.00***
25 SKUNK SCARFS, were 45.00, now ***25.00***
10 OPOSSUM MUFFS, were 69.50, now .. ***49.50***
25 RACCOON MUFFS, were 25.00, now .. ***16.50***
25 HUD. SEAL MUFFS, were 25.00, now .. ***16.50***
10 SQUIRREL MUFFS, were 69.50, now .. ***49.50***

O. D.'s → *All Sales Must Be Final* ← *rovals*