

The Daily Movie Magazine

CLOSE-UPS of the MOVIE GAME

By HENRY M. NEELY

College Girl vs. Chorus Girl in the Movies

JOHN EMERSON and Anita Loos, those two keen movie acrobats who write the comedies for Constance Talmadge, gave a combination lecture at Smith College last week and told the fair students a lot of plain truth about the picture industry. And after the talk, some thirty or more of the young women registered with the speakers with a view to getting into the business after their graduation.

Most of these girls did not at all understand the screen, but at various intervals, directors, art directors, editors of films and the more serious aspects of the game. And, by the way, one who registered was Miss Muriel Crosby, of Chestnut Hill.

I wish I had room to quote the two very unusual addresses that these students heard that day. I've had the privilege of looking over some stenographic notes that were made and I've never seen the real facts of the business more plainly presented. Here's one of them that Miss Loos said:

"The college girl must learn to sell herself properly. She is too sensitive. If an opening is not created for her the first time she calls, she is apt to become discouraged and give up in disgust. The chorus girl, on the contrary, who is accustomed to fighting for everything she gets, keeps pestering the directors and studio managers until she forces the recognition she desires."

During Mr. Emerson's talk and the questions that followed, the students were, naturally, inclined to take the "high-brow" attitude toward the movies, but the speaker gave them one bit of philosophy that I'm glad to hear coming from such an authority. One of the girls asked whether it is not possible to use motion pictures as a means of uplifting the ideals of the masses. And Mr. Emerson said:

"Study your audience and find out what they want. Then give them, not just what they want, but just enough better so that they will still want it. In other words, don't make your work so much better than what they want that they will walk out on you and leave you flat. Remember, if you do your next effort, in which you intend to lead them just a little farther on the road to good taste and finer discrimination, may fail utterly, because they won't be there to be led."

As long as we have to indulge in all this talk about "uplifting" the masses by means of the movies, it seems up to the situation. But personally, I'm inclined to think that the uplift process is a never-ending one. Movies succeed masses generally and these will always, in spite of anything any one can do—be that great majority who simply want to be amused and entertained, and, as long as you keep the amusement and entertainment clean and wholesome, that's all you can expect to accomplish with them.

The Movie Fans' Letter-Box

J. D. G. Address: William Farmington, care of Fox Studio, Fifty-Fifth Street and Tenth Avenue, New York.

Mrs. S. K. Palmyra, N. J. Address: Mabel Baldwin, care of Baldwin Productions, 306 Fifth Avenue, New York.

Bernard Porter, 760 South Fourth Street—Oh, yes, Edwin August is an honest-to-goodness picture actor. He has been seen in Edison, Biograph, Vitaphone, Universal and others. And then he produced the "Edwin August Feature Films," in which he was author, director and actor. He has been in "The Broadway Melodrama," "The City," "Broadway Scandal," "The Mortgagee," "The Poison Pen," "A Tale of Two Nations" and, more recently, in "The Girl of the North" in which he played the part of Martin Bates opposite Dorothy Dalton. Mr. Edith and Theodore Roberts are not related, nor are the Fairbanks.

H. J. S.—The star in "Good Old Prouty" was Edward Krolak. Clara Kimball Young's picture, "Molly King Is Married to a Comedian," Alexander Skowloff is not playing in pictures.

Eileen—Julia Hoyt plays the part of Catherine Truesdale in "The Wonderful Thing." Norma Talmadge plays the lead.

Ruby—House Peters was a well-known actor on the stage before his appearance in the film "The Last Ride" in "The Man from Last River."

Nip—A good many of the opera stories have been adapted for the screen. One of the best-known operas,

FOR YOUR SCRAPBOOK OF STARS



PEARL WHITE

Heroine of many thrilling serials and stirring features, is now finishing another big picture at the Fox studio in New York under the direction of Charles Brabin, better known as the husband of Theda Bara. It is rumored that this will be Miss White's last picture under the Fox management.

Madge Kennedy to Reappear

MADGE KENNEDY, who left Goldwyn last season to star on the road and Broadway in her own stage production, "Cornered," will shortly return to the screen, according to reports current in the best-informed film circles. She will be starred in her own production.

One Screen Writer Succeeded in Spite of Hunger Threat

KATHLEEN NORRIS, one of America's most successful novelists, who is now at the Goldwyn Studio writing directly for the screen, after first writing "The Happiest Night of Her Life," had to endure many hardships before she attained her present eminence. In speaking of her earlier experiences the other day she said:

"I was several other things—served as a writer. Every one discouraged me from the writing game, on the ground that I would starve. So in the few years that began my business career—from 1900 to 1905—I was a clerk, a stenographer, a bookkeeper, a school teacher, a companion, a governess, worked in a shoe-maker's shop, held a position in the old Mechanics' Library of San Francisco for two years, worked with the Red Cross after the earthquake, was head of a small settlement house, gave children's parties at \$10 a party, carried small girls in a nurse while working through a term of college, and went on a newspaper."

Having starred in all these avocations, I decided to starve instead in doing what I really liked, and the first story was the result."

Colvin—Kathleen Kay has spoken brown hair and eyes. She is doing in "The Rhythm" with Wallace Macdonald as a Canadian. Kay once in doubt seen film on the stage for he embodied a good bit of popularity before he finished out as a screen actor. He has been leading man for various well-known screen favorites, Anita Stewart, Marguerite Clark, Pauline Frederick and Mabel Normand are a few of his leading ladies. He has had brown hair and eyes.

Romaine—Hank Mann came to the screen through vaudeville. He has been born in Dallas, Tex. William H. Crane, one of the veterans of the American stage, was the actor who starred with Buster Keaton in "The Saplidog."

the enlightened East to appear in the west.

I LOOK forward to telling you about Mr. Rennie, since he has been spoken of so highly by Mr. Harry Carey, to my mind the cleverest motion picture actor and authority—no, deny, the two are not synonymous—now in action. Among other things, Mr. Carey says that Mr. Rennie is guaranteed the only actor who will not talk about himself. I craved to meet him.

The duck hunting season is open, and many a bird is finding its way to some truly domestic Hollywood table. E. Mason Hopper, the Goldwyn director, is a famous cook, but now he's sorry he ever said a word about it. He is kept heading over a hot stove after a hard day at the studio just to prove to Bryant Washburn that he can do it.

Harry Beaumont, Viola Dana's director, also has a couple, and it is reported upon Mrs. Beaumont's side, to the way, used to be Hattie Daley—to cook a duck dinner for Viola and her mother and father.

Last Sunday Jack Ingram and Allyn Terry were married, to the mild surprise of their friends. It had been announced that Ireland, at a later date, would be the scene of the festivities. They are in the midst of the honeymoon.

Dougherty's Faultless Bedding

Dougherty's Box Springs and Hair Mattresses are rightly the first choice of people who are discriminating enough to demand that these things so intimately associated with healthful living, shall be the best, in materials and workmanship. Dougherty's Bedding—Made under approved sanitary conditions—of the finest selected quality materials, by our own specially trained master bedding makers, has set Standards of Luxury and Economy never attained by any others.

Luxurious Box Springs Hair Mattresses

Dougherty's Faultless Bedding 1632 CHESTNUT STREET

Lewis Sargent Made Curious Film Debut

LEWIS SARGENT, noted for his screen interpretation of "Huckleberry Finn," and who is playing in "Just Around the Corner," got into motion pictures as a result of a schoolboy's lark. Sargent, a Los Angeles boy, was at lunch in school with a companion one day when his friend suggested that they try their luck at one of the numerous studios.

Let Us SHAMPOO Your Rugs!

The most deeply imbedded dust and glaring stain are entirely removed by our wonderful SHAMPOOING PROCESS.

We are experts in dyeing faded rugs to any color desired. Will you test us with one rug?

Garments and House Furnishings Cleaned and Renovated

Phone Poplar 7600 for Auto to Call

Main Office and Works 1616-28 N. 21st St. PHILADELPHIA

1113 CRESTNUT ST. 5587 GERMANTOWN AVE. 5202 SANSON ST. PHILADELPHIA

Philadelphia's Quality Cleaners & Dyers

The Great Prize Contest

By J. P. McEVOY

(What to do with the holes in the tablecloth and the baby's outrageous attitude.)

There's a contest in your great contest. Enter my name in your great contest. Gently fold the hole in the tablecloth around the baby's rattle and have it photographed. You can do anything you wish with the photograph. Frame it, or else.

A CONVERT.

A more pitiful attempt than the above has yet to come to our attention. "Frame it, or else." Dear me, how he was converted! It must be "he"; no woman could possibly be so silly.

Method: A rattler is arranged whereby a fabric having holes is fed in one side by the guinea while the rattles are dropped in three by four at the other side. By the action of a phonoholizer within the rattler, (Editor's note: Outside.)

Process Number 2: Reverse of Number 1.

Method: A rattler is arranged whereby a fabric having holes is fed in one side by the guinea while the rattles are dropped in three by four at the other side. By the action of a phonoholizer within the rattler, (Editor's note: Outside.)

Process Number 2: Reverse of Number 1.

Method: A rattler is arranged whereby a fabric having holes is fed in one side by the guinea while the rattles are dropped in three by four at the other side. By the action of a phonoholizer within the rattler, (Editor's note: Outside.)

Process Number 2: Reverse of Number 1.

YOUR WAITER

Knows there is nothing else so fine as Lea & Perrins' Sauce. When he serves it with your oyster, clam or crab meat dishes he knows he has given you the world's finest seasoning. Insist on.

LEA & PERRINS' SAUCE

THE ORIGINAL WORCESTERSHIRE

Probably never before

Have you given a pair of shoes for Christmas.

\$16.00

Gold and Silver Brocade. Also Plain

Steigerwalt

Boot Shop
1420 Chestnut St.

MANN & DILKS

1102 CHESTNUT STREET

LADIES' DEPARTMENT

WE SPECIALIZE in the new and unusual things for Ladies and Misses—some new importations just received for the Christmas season.

ENGLISH TOP COATS

Warm, roomy, comfortable Coats and Capes of English Tweeds and Fleeces in styles and fabrics that are confined to us.

WOOL HOSIERY

Scotch and English Wool in plain and fancy colors, with or without clox. Also dependable qualities in Silks, Lises, etc.

LADIES' SWEATERS

A large assortment of new things in silk Fashion-knits, Wool Pull-overs and Tuxedo styles—at moderate prices.

WAISTS AND SHIRTS

Plain Tailored—ready to wear or made to your measure from exclusive imported fabrics.

GLOVES

Standard makes and styles in the best leathers and washable fabrics, as well as the mannish-made kind with a style all their own.

MANN & DILKS

1102 CHESTNUT STREET

The following theatres obtain their pictures through the STANLEY Company of America, which is a guarantee of early showing of the finest productions. Ask for the theatre in your locality obtaining pictures through the Stanley Company of America.

Alhambra	12th, Market & Franklin Ave. Mat. Daily at 2; Even. 6:45 & 9	GRANT	4022 Girard Ave. Mat. Today 3:30 and 6:30; 7 and 9 P. M.						
ANN Q. NISSON	10 A. M. to 11:15 P. M.	"The Girl From God's Country"	CHARLES CHAPLIN, "THE IDLE CLASS"						
"WHY GIRLS LEAVE HOME"	ALLEGHELY	10TH & WALNUT STS. MATINEE DAILY	BELMONT	522 ABOVE MARKET					
"WHY GIRLS LEAVE HOME"	APOLLO	522 & THOMPSON STS. MATINEE DAILY	ANN Q. NISSON	2:30 and 6:30 to 11 P. M.					
"WHY GIRLS LEAVE HOME"	MARGUERITE CLARK	10 A. M. to 11:15 P. M.	"WHY GIRLS LEAVE HOME"	CEDAR	60TH & CEDAR AVENUE				
"WHY GIRLS LEAVE HOME"	ARCADIA	10 A. M. to 11:15 P. M.	"A FOOL'S PARADISE"	JOHNNY "TORCHY" HINES in	"BURN 'EM UP BARNES"				
"WHY GIRLS LEAVE HOME"	PAULINE FREDERICK	10 A. M. to 11:15 P. M.	"THE LURE OF JADE"	Lehigh Palace	Germanstown Ave. and 10th Avenue				
"WHY GIRLS LEAVE HOME"	ASTOR	FRANKLIN & GIRARD AVE. MATINEE DAILY	BERT LYTELL	"THE MAN WHO"	COLISEUM	Market bet. 20th & 30th			
"WHY GIRLS LEAVE HOME"	CLARA KIMBALL YOUNG	10 A. M. to 11:15 P. M.	"UNDER THE LAMP"	LIBERTY	BROAD & COLUMBIA AV. THOMAS JEFFERSON in	"RIP VAN WINKLE"			
"WHY GIRLS LEAVE HOME"	BALTIMORE	61ST & BALTIMORE STS. MATINEE DAILY	ETHEL CLAYTON	GLORIA SWANSON	"UNDER THE LAMP"	OVERBROOK	62D & HAYESFERD AVENUE		
"WHY GIRLS LEAVE HOME"	ALICE BRADY, "Little Italy"	HEALING ROOMS, 4 CHILLY BOWMAN'S	MME. NAZIMOVA	"WHY GIRLS LEAVE HOME"	PRINCESS	1018 MARKET STREET			
"WHY GIRLS LEAVE HOME"	BENN	64TH AND WOODLAND AVE. MATINEE DAILY	"CAMILLE"	REGENT	MARKET ST. Below 17TH				
"WHY GIRLS LEAVE HOME"	WALLACE REID	10 A. M. to 11:15 P. M.	"WHY GIRLS LEAVE HOME"	RIALTO	GERMANTOWN AVENUE AT 7TH/8TH STS.				
"WHY GIRLS LEAVE HOME"	BLUEBIRD	10 A. M. to 11:15 P. M.	"WHY GIRLS LEAVE HOME"	WALLACE REID	"THE HELL DIGGERS"	RUBY	MARKET ST. Below 2TH		
"WHY GIRLS LEAVE HOME"	SESSUE HAYAKAWA	10 A. M. to 11:15 P. M.	"WHY GIRLS LEAVE HOME"	"IF WOMEN ONLY KNEW"	SAVOY	1211 MARKET STREET			
"WHY GIRLS LEAVE HOME"	BROADWAY	10 A. M. to 11:15 P. M.	"WHY GIRLS LEAVE HOME"	TOM MIX	"THE BOUGH BAWND"	SHERWOOD	54th & Philadelphia Ave. Mat. 2:30, 6:30		
"WHY GIRLS LEAVE HOME"	CAPITOL	722 MARKET ST. 10 A. M. to 11:15 P. M.	"WHY GIRLS LEAVE HOME"	NORMA TALMADGE	"THE SIGN ON THE DOOR"	FAIRMOUNT	MARKET ST. Below 10TH		
"WHY GIRLS LEAVE HOME"	"A CERTAIN RICH MAN"	10 A. M. to 11:15 P. M.	"WHY GIRLS LEAVE HOME"	"FINE FEATHERS"	STANLEY	MARKET AT 10TH			
"WHY GIRLS LEAVE HOME"	DARBY THEATRE	ALICE LAKE	"UNCHARTED SEAS"	EMPRSS	MAIN ST. MANAYUNK MATINEE DAILY	FAMILY	THEATRE 1311 Market St. 8 A. M. to 11:15 P. M.		
"WHY GIRLS LEAVE HOME"	ALICE LAKE	"THE GREATER CLAM"	56TH ST. THEATRE—Below Spruce MATINEE DAILY	Ethel Clayton—Montague Love in "YANKEE PICK"	GLOBE	5001 MARKET ST. 2:30 and 6:30 to 11	CONWAY TEARLE in "AFTER MIDNIGHT"	GREAT NORTHERN	Broad St. at Erie
"WHY GIRLS LEAVE HOME"	"WHY GIRLS LEAVE HOME"	"WHY GIRLS LEAVE HOME"	"WHY GIRLS LEAVE HOME"	"WHY GIRLS LEAVE HOME"	"WHY GIRLS LEAVE HOME"	"WHY GIRLS LEAVE HOME"	"WHY GIRLS LEAVE HOME"	"WHY GIRLS LEAVE HOME"	"WHY GIRLS LEAVE HOME"

Gowns & Frocks

An Important Clearance

33 1/3 & 60% Reductions

168 of the most beautifully fashioned and quality Dresses—taken right out of regular stock—

Reduced to

19.50—29.50—39.50—49.50

Former Prices Were to 45.00—65.00—79.50 to 125.00

Daytime Frocks and Evening Gowns

All distinctive and exclusive—in every fashionable material and color. Sizes for women and misses.

Every Wrap, Coat and Gown in our entire stock shows a substantial cut from the original markings.

Fre De Man

1302 Walnut St.

Mawson & DeMan

1215 Chestnut Street

New Hats

at 5.00 and up

Very special offer for Saturday only.

Faille Silk, Slipper Satin, Brocade Combinations, Fur Combinations, Felts—every fabric as well as every color and style that meets the season's demands. Values far above the ordinary!

Close-Outs at 1/2	Value 5.00—2.50
	Value 7.50—3.75
	Value 15.00—7.50
	Value 18.50—9.25
	Value 25.00—12.50

Purchasing Agents' Orders Accepted