

# GREAT LIVESTOCK MARKET OF SOUTH SAINT PAUL

### Record of 1903 a Splendid One—Confirms Belief of Those Who Have Watched Growth of Market That It Will Be One of the Greatest in the World—Gain Over 1902 of 24 Per Cent in Stock Received—Total Business for the Year Reaches Magnificent Total of \$22,920,100, a Gain Over 1902 of \$1,581,092.20.

South St. Paul is the only live stock market in the whole northwest and is fast taking rank as one of the leading receiving points for live stock in the entire country.

The statement sounds big, but it is warranted, for South St. Paul is big, in a business sense at least, and is growing at a rate that is little short of marvelous.

Sixteen years ago the Union Stock yards were thrown open for business. Hopes were entertained by the promoters that the venture would prove successful, but they little dreamed that in a few short years a mammoth industry, compelling the attention of live stock men and packers from one end of the country to the other, would result, and that one of the greatest packing companies that the world has ever known would have one of its most important plants there.

It seems certain now that at no very distant date the South St. Paul stock yards will be to St. Paul what the Chicago stock yards are to Chicago—the show place of the city. It is already one of the leading industries, not only of Minnesota, but of the whole group of northwestern states, and, as this vast territory is more fully occupied and developed by the small farmer, so will South St. Paul grow and develop until the business will be second to no other live stock market in the world.

Certainly, no other marketing point is so advantageously situated and no other is backed by such an enormous territory as this one, wonderfully rich as it is, in natural resources.

If there could be any doubt as to the future prosperity of South St. Paul, it would be dispelled by the actions of the business men and packers interested here. They are annually expending hundreds of thousands of dollars in improvements.

So large has the business become that it was deemed inadvisable to continue the bank as a state institution, and this year it has been converted into a national one.

Improvements made during the year have been both numerous and costly. Swift & Co. have completed and are now occupying a fine new office building. This company has also made many improvements in its plant.

The Union Stock Yards company has expended many thousands of dollars in new paving and in sewer extensions. Facilities for handling stock have also been greatly improved and a large number of new sheep barns have been added to those already in use.

Figures Since 1888. The story of the business of South St. Paul in figures, is shown in the following tables, the figures for 1903 being estimated but being based on the very best authority.

Receipts by Years—Cattle, Calves, Hogs, Sheep, Horses, Cars. 1888-1903. Total 1903: 2,285,822 (Cattle), 235,065 (Calves), 6,024,655 (Hogs), 68,700 (Sheep), 107,344 (Horses), 24,680 (Cars).

Receipts in detail by months: January, February, March, April, May, June, July, August, September, October, November, December. Total 1903: 2,285,822 (Cattle), 235,065 (Calves), 6,024,655 (Hogs), 68,700 (Sheep), 107,344 (Horses), 24,680 (Cars).

Measured by Car Loads. Carload receipts by railroad: Chicago, Rock Island and Pacific; Chicago Great Western; Chicago, Milwaukee & St. Paul; Wisconsin Central; Great Northern; Northern Pacific. Total 1903: 24,680 (Cars).

Unbroken this year, are shown in the following table: CATTLE, CALVES, SHEEP, HOGS, HORSES, CARS. Total 1903: 24,680 (Cars).

wonderful growth. The year just closed has been a banner one in every sense of the word.

During these twelve months, a total of 1,949,315 head of stock has been received at South St. Paul compared with 1,584,715 in 1902, showing a gain of 385,597 head or nearly 24 per cent. Not another marketing point in the world can show an equal gain.

The total in 1903 is 2,285,822 head of stock in existence, a total of 13,283,914 head of stock has been received. And this stock is coming largely from a country that is comparatively speaking, well settled.

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Not another marketing point in the world can show an equal gain. During the sixteen years that the yards have been in existence, a total of 13,283,914 head of stock has been received.

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Money is easier and bank reserves are larger. With conservatism 1904 promises to rise in the business tide.

The labor situation alone seems uncertain. In 1903, 3,000,000 men struck for various causes.

Early in the year they were more successful. Later the reverse was true.

The Canadian dominion the volume of business is equal to last year. Improvement is looked for, but has not shown itself yet in iron and steel.

Railroad traffic has been heavier than in 1902. Some manufactured goods have advanced sharply.

There is a decline in the output of petroleum and a general complaint of lack of supply and higher prices.

Trade Outlook is Favorable. New Year Will Open with Advantage Over 1903.

Correspondents of International Mercantile Agency Make Optimistic Reports; Especially in Regard to the West—Twin City Wholesalers Prosperous.

New York, Dec. 31.—Special telegrams from correspondents of the International Mercantile Agency regarding the state of trade in the United States and Canada are summarized as follows:

The usual check to activity which comes at this time is noted in most lines. Stock taking and needed repairs have quieted the general holiday trade, except at a few points, exceeded all records.

Cold weather has stimulated the demand for dry goods, clothing and coal. Pig iron has advanced, but petroleum is off.

Special attention in cotton has sent prices to a point which reacts unfavorably on the manufacture of iron and steel.

The early recovery in each being rendered possible by the industries being controlled centrally.

Western railways are short of cars and engines. West-bound traffic exceeds that of a year ago more than the slight decline in east-bound business.

Large orders for cars are said to be ready to be placed early next year. Eleven leading agricultural crops this year's cotton excluded, are valued at 3 per cent less than last year.

With war in the Orient, the outlook would be for a hard boom wheat.

The trade panorama offers broad aspects. New England, aside from cotton goods, sees a good business ahead.

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## Swift and Company

Chicago, Kansas City, Omaha, St. Louis, St. Joseph, St. Paul, Ft. Worth

### FRIEND, CROSBY & CO., Live Stock Commission

ROOM 32—EXCHANGE BUILDING  
UNION STOCK YARDS, SOUTH ST. PAUL, MINN.

### Thuet Bros Live Stock Commission Merchants

Chicago, Ill., South Omaha, Neb., Sioux City, Ia., and So. St. Paul, Minn.  
LIBERAL ADVANCES MADE ON CONSIGNMENTS OF STOCK.

### ROGERS & ROGERS LIVE STOCK COMMISSION MERCHANTS

UNION STOCK YARDS, SOUTH ST. PAUL, MINN.  
LIBERAL ADVANCES MADE ON CONSIGNMENTS.

### PERGY VITUM & CO., Live Stock Commission

Exchange Building, Union Stock Yards, South St. Paul, Minnesota.  
References—Stock Yards National Bank, South St. Paul; National German-American Bank, St. Paul; First National Bank, Montevideo; Bank of Baraboo, Baraboo; Paris & Co., Union Stock Yards, Chicago.

### M. BECKER & CO., Live Stock Commission Merchants

Room 17 Exchange Building, Union Stock Yards, South St. Paul, Minn.  
References—Stock Yards National Bank, South St. Paul; First National Bank, Littlefield; State Bank, Parkersburg; Marsh Bros. Cattle Co., Pierre, S. D.

### THE CHAS. H. HASS COMMISSION CO.

LIVE STOCK COMMISSION MERCHANTS  
Union Stock Yards, So. St. Paul, Minn. Union Stock Yards, Chicago, Ill.

### W. E. McCORMICK WHOLESALE MEATS

OFFICES: Chicago Avenue, St. Paul, Minn. So. St. Paul.

### LEO GOTTFRIED WHOLESALE DRESSED MEATS

OF ALL KINDS  
OFFICES: Minnesota Transfer

### J. R. KING South St. Paul DEALER DRESSED MEATS

St. Paul

### King Brothers WHOLESALE MEATS

So. St. Paul

### J. B. FITZGERALD & CO. DEALERS IN ALL KINDS OF CATTLE

Exchange Building, South St. Paul.

### ST. PAUL UNION STOCK YARDS COMPANY

SOUTH ST. PAUL, MINN.

### The Only Great Live Stock Market in the Northwest

Fast taking rank as one of the best live stock markets in the country. Always reliable, always to be depended upon. Fat Cattle, Stockers, Feeders, Hogs and Sheep always in demand at highest market prices. Connected with all the railway lines

### Record of the Business of the Union Stock Yards

South St. Paul, for 1903, with Comparisons, at a Glance.

RECEIPTS. 1903: 260,500 (Cattle), 43,200 (Calves), 753,500 (Hogs), 885,000 (Sheep), 24,680 (Cars). 1902: 265,721 (Cattle), 40,345 (Calves), 667,526 (Hogs), 602,340 (Sheep), 22,582 (Cars). Increase: 2,855 (Cattle), 85,974 (Hogs), 2,098 (Cars).

BANK CLEARINGS. 1903: \$21,970,053.00. 1902: \$20,239,007.80. Increase: \$1,731,045.20.

### Swift and Company

Chicago, Kansas City, Omaha, St. Louis, St. Joseph, St. Paul, Ft. Worth

### FITCH & CO., Live Stock Commission

References—Stockyards National Bank, South St. Paul; National German-American Bank, St. Paul; Butler County Bank, Clarksville, Iowa; South Bank of Commerce, Minneapolis; Paris & Co., Union Stock Yards, Chicago.

### THE VAN DUSEN-HARRINGTON COMPANY, LIVE STOCK COMMISSION

Union Stock Yards, South St. Paul, Minn. GOOD SERVICE GUARANTEED. CONSIGNMENTS SOLICITED.

### PROUTY COMMISSION CO. LIVE STOCK COMMISSION

South St. Paul, Minn.

### HANCOCK-SEEKINS CO., LIVE STOCK COMMISSION

Room 12, Exchange Building, South St. Paul, Minn. I. L. SEEKINS, Cattle Salesman. JOHN MOSHER, Hog Salesman. J. C. DOHAN, Sheep Salesman.

### W. M. CAMPBELL COMMISSION CO. LIVE STOCK COMMISSION MERCHANTS

References—Stockyards National Bank, South St. Paul; Northern Exchange Bank, St. Paul; Security Bank, Zumbrota; A. C. Anderson, Cashier, St. Paul National Bank, St. Paul.

### THE G. L. KAYE COMMISSION CO.

Room 16 Exchange Building, Union Stock Yards, South St. Paul, Minn. Reference—Stock Yards National Bank, South St. Paul, Minn.

### REA BROTHERS Brokers and Feeders of Sheep

BILLINGS, MONT. FORSYTH, MONT. SOUTH ST. PAUL, MINN.

### PETER EVANS LIVE STOCK

Exchange Bldg., Union Stock Yards, So. St. Paul, Minn.

### W. J. PATTON COMMISSION HOG BUYER

References—Any Commission House. South St. Paul, Minn.

### F. D. HANKEY, HANKEY BROS., A. B. HANKEY LIVE STOCK BROKERS

Orders for Stockers and Feeders Promptly Filled. South St. Paul, Minn.

### JAMES KING LIVE STOCK

DEALER IN South St. Paul, Minn. SLIMMER & THOMAS LIVE STOCK BROKERS. ORDERS TAKEN FOR ALL KINDS OF LIVESTOCK. TIME GIVEN TO RESPONSIBLE PARTIES. CORRESPONDENCE SOLICITED. Exchange Building, Union Stock Yards, South St. Paul, Minn.