

Closing Out Shoe Dept.

Every pair of Shoes Must be Sold Regardless of Cost. Fixtures, Settees and Shelving For Sale

Sale begins Thursday morning at 9 o'clock and will continue until every pair is sold. No refunds and no exchanges after twenty-four hours. An opportunity of a lifetime to buy all new, dependable footwear.

- Hundreds of men's and women's shoes, worth up to \$3.50, at **\$1.98**
- Hundreds of men's and women's slippers, worth up to \$1.50, at **75c**
- Ten cases of children's rubbers, worth 35c, at **9c**
- 25 dozen best make shoe polish, always sold at 25c a bottle, at **3c**

BANKRUPT STOCK

North American Cloak & Suit Co.

of 720 Nicollet Avenue--on Sale at

KERR'S DEPARTMENT STORE

CORNER NICOLLET AVENUE AND SEVENTH STREET

\$10,000 Worth of Cloaks, Suits, Waists, Skirts, Petticoats and Furs . . .

All New and Handsome Goods bought at less than one-third regular manufacturers' cost. To be sold the same way--on sale Thursday morning. **Doors open at 8:30 o'clock.** No refunds, no exchanges, alterations charged for at cost.

The Crowning Low Price Sale Event of the Season.

- Think of buying a handsome \$17.50 Suit for... **\$5.98**
- Beautiful \$1.98 Waists for **79c**
- Elegant \$19.50 Coat for **\$6.75**
- Well made, stylish \$5.98 Skirt for **\$1.98**

and so on. It does seem too good to be true, but 'tis so--The people of the Twin Cities have never had an equal opportunity to buy First-class Cloaks, Suits, Skirts, Waists and Furs. The stock is large. You know the best go first, so come first and get choice. Come prepared for the **Greatest Bargains you ever saw.** Your most extravagant hopes will be realized.

Fur Department

Furs were never sold for so little money as during this Bankrupt Sale.

- Otter garment, size 36; North American Cloak Co. price was \$150; our price **\$90.00**
- Krimmer Jackets; North American Cloak Co. price, \$65.00; our price **\$35.00**
- Wool Seal Jackets, marten collar and revers; North American Cloak Co. price, \$45.00; our price **\$24.00**
- Electric Seal Jackets, plain and trimmed, former price, \$30.00; our price **\$19.50**
- Extra fine Electric Seal Jackets; North American Cloak Co. price, \$40.00; our price **\$25.00**
- Near Seal Jackets, North American Cloak Co. price, \$50.00; our price **\$30.00**
- Extra fine Near Seal Jackets, North American Cloak Co. price, \$60.00; our price **\$45.00**
- Astrakhan Jackets; North American Cloak Co. price, \$45.00; our price **\$29.50**
- Fine Curly Astrakhan Jackets, North American Cloak Co. price, \$55.00; our price **\$35.00**
- Long Russian Lynx Boas, worth \$12.00 **\$6.50**
- Isabella Fox Boas, worth \$15.00 **\$8.00**
- Isabella Fox, double Boas, worth \$25.00 **\$15.00**
- Real Marten Scarfs, worth \$10.00; our price **\$6.50**
- A large line of Misses and Childrens' Furs at less than half price, up from **98c**

Remember, too, Our Annual January Sale of White Goods, Linens, Embroideries, Sheets & Pillow Cases Is Now Going On.

RAILROADS.

FREIGHT RATES TO BE BOOSTED

ROADS SAY THEY MUST MEET OPERATING EXPENSE.

This Applies Especially to Transcontinental Rates--A Traffic Official Says New Rates Won't Work Hardship--A Commissioner's Views Support Claim of Increased Cost of Operation.

An advance in transcontinental freight rates is expected Jan. 18. A traffic official said yesterday: "Western lines have found that with the increased cost of railway operation it is not profitable to carry many classes of freight at the old rates. The new transcontinental tariff therefore advances from the old figures. I do not think that in practical effect the new rates will prove a hardship. Many of the increases are made on classes of freight which are only unimportant factors in the general traffic movement."

Some of the rates that have been in effect actually did not pay the cost of handling the freight. I could cite instances where this has been true. The new sheet has been carefully considered and I am confident that when it is in practical effect shippers will find that the rates are no higher than the lines are amply justified in charging. Many shippers will hardly feel the advances that have been agreed on.

The assertion that the cost of operation is increasing is borne out by the views of Railroad Commissioner J. W. Thomas of Wisconsin, who said in St. Paul yesterday:

During 1903 the cost of operation increased heavily, and it seems probable that during the new year the same rate of increase will keep up, at least for some time. The cost of supplies is greater and almost all the items of transportation cost have grown materially since two years ago. I do not look for any immediate halt in the increase of cost.

In Wisconsin this fact is apparent to nearly all the lines and within the past few weeks numerous instances of retrenchment have come to my notice. The railroads are seeking lessened cost in the handling of freight and passengers and are introducing a great many economies to bring this about. I understand that practically the same retrenchment policy is pursued by many of the important St. Paul lines. As regards the St. Paul lines operating in our state I know this to be a fact.

It was announced at the Southern Pacific offices in San Francisco yesterday that the western roads which have agreed upon the advance of west and east-bound freight rates, effective Jan. 18, are now arranging for an expansion of these rates to points beyond Chicago. Accompanying this announcement is another to the effect that the advanced rate in the new schedule is to be withdrawn on certain commodities, a list of which is now being prepared.

DOLLAR CURE For Every Humor

From Pimples to Scrofula, from Infancy to Age. A single set of Cuticura, consisting of Soap, Ointment, and Pills, price One Dollar, is often sufficient to cure the severest cases of torturing, disfiguring humors, when all else fails.

A SALARIED CHAIRMAN Great Northern Conductors Expected to Name One.

Chairman D. F. Miller of the Great Northern conductors feels certain that the conductors will favor a salaried chairman. He says that the men have no complaints to make. The schedules and revisions allowed by the road last year are perfectly satisfactory. Mr. Miller will not be a candidate for re-election, but, as his successor will be the salaried man, it is expected that the contest for chairmanship will be lively. The members of the committee present are D. F. Miller, F. W. Cadwell, R. E. Landis, J. J. Daley, J. W. Bidges, H. Flinn, T. H. Dadds, J. Strain and J. S. Shortley.

MANY MEN ARE DROPPED Maintenance of Way Departments Show Smaller Forces.

Nearly eighteen thousand men, chiefly in the maintenance of way departments, are reported by fifteen roads belonging to the General Managers' association as having been dropped in the last three months. This does not include men on special road dropped because of the winter. Some roads have reduced working hours instead of dropping men. Twenty-two roads in all sections of the country reported that, while their gross earnings for November last were \$1,233,469 over those of November, 1902, their expenses showed an increase of \$2,312,901, making a decrease of \$1,079,432 in net earnings.

HARRIMAN MAY BE IT May Succeed Burt as U. P. President--Manager to Be Named.

E. H. Harriman for president of the Union Pacific, succeeding H. G. Burt, is a probability. Southern Pacific methods will likely be introduced, providing for a general manager, in whom control of the system will be vested. The Chicago Post says that the Alton has been sold to the Union Pacific. This will afford the two Pacific roads a Chicago outlet.

MORGAN IS INVITED To Reception for New Northern Pacific President in St. Paul.

J. Pierpont Morgan will be invited by the St. Paul Commercial club to attend the reception to be given next Friday for Howard Elliott, new president of the Northern Pacific. Invitations have been sent all over the state for the informal banquet.

MERGER DECEMBER EARNINGS N. P. and Burlington Expected to Maintain Their Earning Records.

Great Northern earnings for December are expected to show a falling off, while it is believed that the other two of the Northern Securities roads will maintain their past records and perhaps will show gains. The officials do not look for a large falling off in earnings, but it is felt that the properties cannot keep on piling up increases over the phenomenal earnings of last year without at least a temporary check.

Santa Fe on Unfair List. Chicago, Jan. 6.--The Santa Fe has been placed on the unfair list of the American Federation of Labor. All who are affiliated with the organization will be instructed not to patronize the lines of that corporation. This action was taken by the general officers of the federation at the request of the Order of Railway Telegraphers.

Railroad Men Dine. The annual dinner of representatives from the departments of the union passenger station at St. Paul and of clerks of the railway mail transfer service was held last night in St. Paul. Among the speakers were C. H. Kemper, toastmaster; Superintendent Norman B. Perkins, Superintendent Joseph Strawn, George Penock, assistant superintendent; James Farrell, depot master; Al Cox, general baggage agent at the station; Paul S. Nichols, of the mail transfer department; Joseph Skemp, passenger agent; Walter Boyd, state game warden at the station; L. Dunn, roadmaster; Bert Bronson, master mechanic; J. S. Linden, mail agent; Charles Fisher of the Great Western, and John Harris of the fuel department of the Great Western.

W. B. Dixon Convalescing. W. B. Dixon, northwestern passenger agent of the Milwaukee road, living in St. Paul, is convalescing after a long illness with typhoid fever. It will be some weeks before he can get to work again.

RAILROAD NOTES. The Great Western has opened a city ticket

office at St. Joseph, Mo., and has appointed M. F. Montgomery as city ticket and passenger agent.

J. M. Barr, formerly of the Great Northern, is the new president of the Seaboard Air Line.

Bloomington, Ill.--The street car company has refused to arbitrate its difference with striking employees.

New York--Sarah Cecilia Earl, well known on the stage a quarter of a century ago, is dead at her home here.

Hannibal, Mo.--The federal grand jury is investigating alleged corruption in connection with the sale of postoffice sites.

Indianapolis--A local paper announces the starting of a boom for Marshall Field of Chicago as the democratic presidential nominee.

From Palace to Prison

NURSE BELL looks after the children of the Princess of Wales. She wants fashions for children's coats and sends stamps for *The Delineator*. Some faithful friend has subscribed to *The Delineator* for a man condemned to life imprisonment in Sing Sing for murder.

This wonderful contrast means that there is something in *The Delineator* for the entire human family from the palace even to the prison.

The Delineator



From a hundred attention-compelling features, in the February issue--out to-day--here are three:

MRS. OSBORN

THE RENOWNED NEW YORK DRESSMAKER

contributes her letter, giving the real essentials of the latest fashions. She discusses especially the 1830 skirt, its length, shape and hang. Mrs. Osborn can make gowns for only a few; thousands will get the benefit of her ideas from *The Delineator*. This letter is in addition to seventy new suggestions of our own designers and artists. If you wish to suggest ideas to those who make your dresses, or if you make garments for yourself, your children or others, a subscription to *The Delineator* will bring you as guides the most reliable authorities on dress in this country.

Doctor Grace Peckham Murray tells how women may win back the beauty which was theirs and enhance that which they have. Any woman who underestimates

The Power of Her Beauty

and its desirability is lacking in some essential womanly trait. No such remarkable series of papers has ever been published. Every woman who wants to be attractive (and that ought to include every woman who reads these lines) should get *The Delineator* and read these papers.

Music is a Living, Breathing Thing

To at least 250,000 of the 1,000,000 women who buy *The Delineator* everything that concerns the living, daily life of the world's greatest songsters is of intense interest. In the February number the second of the prima donna series, describing the Home Life of the Great Favorites of Grand Opera, will be devoted to CALVE, to be followed by Melba in March, Sembrich in April and Nordica in May.

These are three of the reasons why you should get *The Delineator* for February. There are endless others: The Departments for making home more homelike. The Kitchen, with its practical duties and toothsome recipes. The Dining Room, the dressing of the table and the service. The furnishing of all the rooms, practically, inexpensively and artistically. Dainty bits of needlework of every kind. The physical and mental development of children. Serials and short stories.

Of your newsdealer or any Butterick agent, or of the publishers, at 15 cents a copy; \$1.00 a year. THE BUTTERICK PUBLISHING COMPANY, Limited, 7 West Thirteenth Street, New York

John W. Thomas & Co., Agent for Butterick's Delineator and Patterns.



W. L. DOUGLAS \$3.50 SHOE WORTH \$5.00

AMERICA LEADS THE SHOE FASHIONS OF THE WORLD.

The leading styles originate in Brockton, the manufacturing centre of men's fine shoes in this country.

Styles Originated by My Expert Model Maker are Copied Everywhere.

W. L. Douglas \$3.50 shoes have by their excellent style, easy-fitting and superior wearing qualities, achieved the largest sale of any \$3.50 shoe in the world. They are just as good as those that cost you \$5 to \$7--the only difference is the price. If I could take you into my factory at Brockton, Mass., the largest in the world under one roof making men's fine shoes, and show you the infinite care with which every pair of Douglas shoes is made, you would realize why W. L. Douglas \$3.50 shoes are the best shoes produced anywhere.

If I could show you the difference between the shoes made in my factory and those of other makes, you would understand why Douglas \$3.50 shoes cost more to make, why they hold their shape, fit better, wear longer, and are of greater intrinsic value than any other \$3.50 shoe on the market to-day.

There is a great difference between wholesale and retail prices in shoes. You pay only one profit on shoes made in my factory and sold direct to you through my own stores in the principal cities. The result is, you get better shoes for the price than are retailed elsewhere.

My own secret process of tanning the bottom soles produces more flexible and longer wearing leather than any other tannage.

EVERY GENTLEMAN SHOULD HAVE THREE PAIRS OF SHOES TO DRESS HIS FEET PROPERLY ON ALL OCCASIONS.

He should have a pair of Viscolized, waterproof, heavy double-sole shoes for wet weather; a pair suitable for pleasant days, and a pair of Patent Leather Button shoes for dress. Don't pay \$15.00 to \$18.00 for these three pairs; you can get as much style, comfort and service in three pairs of Douglas shoes for \$10.50.

W. L. Douglas High Grade Boys' Shoes \$2 and \$1.75.

Corona Colt is the highest grade patent leather made. That Douglas uses it proves there is value in Douglas \$3.50 shoes.

Fast Color Eyelets Used Exclusively. I have the largest men's \$2.00 shoe Mail Order Business in the world. No matter where you live Douglas shoes are within your reach. 25 cents extra prepays delivery. Write for Illustrated Catalogue W. L. DOUGLAS, Brockton, Mass.

DOUGLAS MINNEAPOLIS STORE: 405 NICOLLET AVENUE.

RHEUMATISM IN THE SHOULDER



STOP THE PAIN WITH AN Allcock's POROUS PLASTER

This painful trouble can be relieved and cured by using an Allcock's Porous Plaster. Warm the plaster before applying--if not relieved by bedtime, place a hot water bag against the plaster on the shoulder.

REMEMBER--These plasters are good for all pains and aches. They have been in use 50 years, have been imitated more than any article ever sold, and have made more cures than any other external remedy. Guaranteed not to contain belladonna, opium or any poison whatever.

Get the best--Allcock's--The Plaster that Cures.