

SALES OF LEAF TOBACCO ALL OVER OLD DOMINION

In Spite of War Times, Tobacco Is Doing Fairly Well Everywhere.

REMANANT OF SHORT CROP GOING

Local Business Fair to Middling. Danville Market Is Active—Lynchburg Doing Well—Kenbridge Looking Forward to Better Things.

From all of the leaf tobacco regions there came reports of some dullness, due in a large measure to the awful condition of the country roads, which condition has a tendency to keep at home the farmer, who would otherwise be anxious to market whatever of the leaf remains in his hands.

SUN-CURED STOCK IS OFFERED IN RICHMOND

But taken as a whole, all of the Virginia markets did pretty well last week. Here in Richmond the receipts were something over 500,000 pounds, which showed a slight falling off as compared with the receipts of the week previous.

BUYERS AND SELLERS AND THEIR SAY

The buyers were out in full force on the Richmond market, and they did the best they could in boosting the same, and the sellers, on the other hand, were anxious to advance a little bit, but the farmers who were marketing their inferior crops of the last drought year were not so anxious to sell.

SOUTH HILL GETS BUSY: BUSINESS MEN ORGANIZE

Young Men to the Front—Association That Means Business Right Along.

SOUTH HILL, VA., February 27.—The good citizens of South Hill got together last week in an enthusiastic meeting that promises big things for the good town that claims to be the queen city of Mecklenburg County and the bright tobacco metropolis of all of this region of Southern Virginia.

The town has heretofore had one or more organizations of this character, but, unfortunately, they were formed on a rather weak basis that promised but little. The present organization, however, has come to stay, and to do things for the upbuilding of the town and the surrounding community.

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Commenting on the good work of the organization, the Enterprise, the local paper in a special section, has published a double-column editorial, in which it has pointed out the many advantages of a neighboring town as an object lesson, and among other things, says:

"In the organization of a live, energetic Business Men's Association, we feel that the progressive and public-spirited citizens of South Hill are supplying a long-felt need in an otherwise wide-awake community. The history of the development of all towns and cities will demonstrate the need of such an organization, and we have a striking example of this in our sister town, Lawrenceville."

The men who are in the habit of handling the package goods tell the best they could in boosting the same, and the sellers, on the other hand, were anxious to advance a little bit, but the farmers who were marketing their inferior crops of the last drought year were not so anxious to sell.

The reports of the interior markets are given below.

REPORTS FROM POST-OFFICES

GRAND RETURN TO THE NORMAL—BUSINESS BETTER ALL OVER THE COUNTRY.

WASHINGTON, February 27.—Recent reports from postmasters of large cities indicate a grand return toward normal of postal receipts, with prospects that depletion of postal revenues for the present fiscal year will not be so large as earlier anticipated. Statements that the postal deficit for the current year would amount to \$20,000,000 are scouted in the department.

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LYNCHBURG MARKET

LYNCHBURG, VA., February 27.—Receipts were much heavier than expected this week, and it was thought the market would remain at home and do farm work but they seem unusually anxious to sell their tobacco, and are rushing it in as fast as they can.

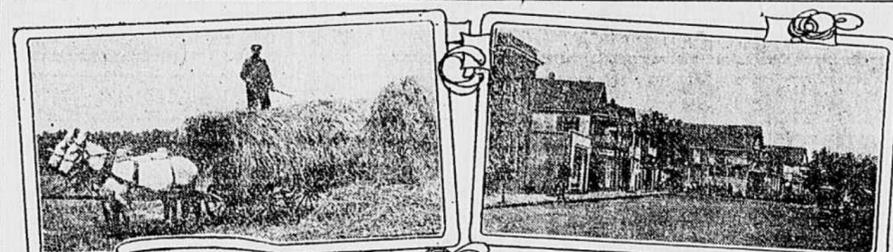
CHASE CITY MARKET

CHASE CITY, VA., February 27.—Receipts for this week were nearly as large as last week, and the market was slightly more animated.

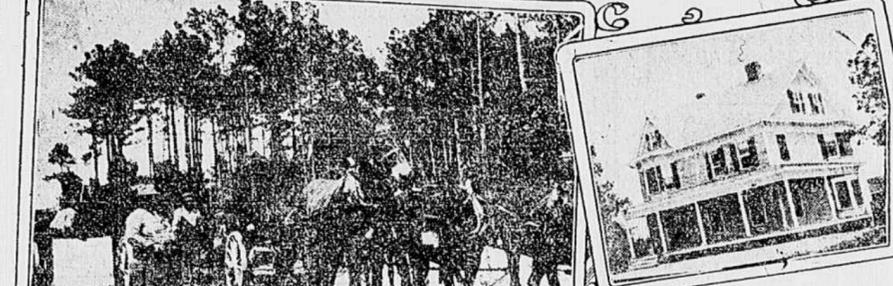
KENBRIDGE MARKET

KENBRIDGE, VA., February 27.—Sales of bright tobacco for the week reached 164,000 pounds, and it is thought that the 1914 crop will be all marketed by April 1. Preparations for the present year's planting looks as if the prevalence of low prices has not retarded tobacco growers, and it is estimated that the acreage planted will be greater than last year.

Scenes From Many Sections of Old Virginia



Hay making in the King William County. Street scene in new town of South Hills, Va.



New country home in Lunenburg Co.

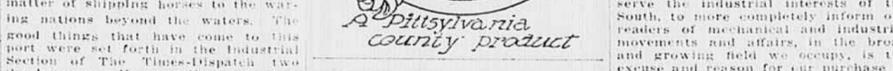


Read building in Hanover County

FOLKS OF THE PENINSULA. THINK ON THESE THINGS

Ohio Grain and Indiana Hay That Should Be Grown on Peninsula.

NEWPORT NEWS, VA., February 27.—There is a good deal of talk about some of the Northern ports robbing Newport News of at least a part of the advantages it has been enjoying in the matter of shipping horses to the war nations beyond the waters.



GETTING TOGETHER IN MUCH GREATER STRENGTH

Two Influential Trade Journals Become One—Iron Tradesman Published in Atlanta.

The Tradesman of Chattanooga and southern Machinery of Atlanta, two very interesting trade journals, have consolidated and will hereafter be published from Atlanta under the name of The Iron Tradesman.

"In the endeavor to more materially serve the industrial interests of the South, to more completely inform our readers of mechanical and industrial movements and affairs in the broad and growing field we occupy, is the excuse and reason for our purchase of The Tradesman, of Chattanooga, and its removal to Atlanta and its consolidation with South Machinery."

"The Tradesman, of Chattanooga, founded thirty-six years ago in that city and published continuously there until the present date, has been a most successful industrial publication of the South, enjoying an enviable distinction and prestige in its field as one of the leaders in the exploitation of the resources of the South."

"The Rev. W. W. Binstead is pastor of John D. Rockefeller's Baptist Church in Cleveland, Ohio. He is a citizen of New York, but generously offered to pay taxes in Cleveland to the amount of \$29.84."

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SOMETHING DOING SOUTH: NEW INDUSTRIES COMING

Virginia and North Carolina Towns Showing Up to the Well—Notes in General.

BALTIMORE, February 27.—Among the many Southern industrial and other developmental enterprises reported in this week's issue of the Manufacturers' Record are the following:

Thomaston Cotton Mills, Thomaston, Ga., will expend \$250,000 to build and equip additional mill of 25,000 spindles and 500 looms for the production of cotton cloth. First installation, 15,000 spindles.

Southern Power Company, Charlotte, N. C., will construct 100,000-volt double-circuit steel-tower transmission line from Belton to Anderson, S. C., at an estimated cost of \$75,000 to \$100,000, and will construct other lines upon completion of this one.

Carolina's Grain and Elevator Company, Anderson, S. C., will organize to build mill of 40,000 bushels capacity. Will use hydro-electric power.

Marbleton Coal Company, Marbleton, N. C., was incorporated with capital stock of \$200,000. L. C. Knipp, Philadelphia, Pa., and others.

Maher-Pursglove Mining Company, Cleveland, O., will develop 1,000 acres of land near Chaucery, Va., Va., 1,200 tons daily output.

Norton Planing Mill Company, Wise, Va., was incorporated with capital stock of \$50,000 to manufacture lumber.

Cove City Lumber Company, Cove City, N. C., was incorporated with capital stock of \$150,000, and is reported to develop 2,000 acres of timber land.

Maryland Trap Rock Company, Havre de Grace, Md., was incorporated with capital stock of \$50,000 to develop trap quarries.

Goose Creek Lime Works, Middleburg, Va., was incorporated with capital stock of \$25,000 to manufacture lime.

Peared, Jorden & McCowan Company, Memphis, Tenn., has organized to manufacture capital stock of \$250,000 to manufacture lumber.

Seaboard Supply Company, Norfolk, Va., was incorporated with capital stock of \$50,000 to handle steam-fitter's supplies.

H. P. Weyman Lumber Company, Bristol, Va., will construct sawmill, yard docks, railway, etc., at Johnsons Mill, Va. Will manufacture bar wood lumber, about 15,000 feet daily capacity.

Miami Gas Company, Florida, will expend \$100,000 to extend gas mains through several suburbs and make improvements to plants, including erection of container, oil tank and additional machinery.

Municipal State Brick and Block Company, Martinsburg, W. Va., was incorporated with capital stock of \$250,000, and plans immediate expenditure of \$25,000 to build plant for manufacturing paving blocks, plant to have daily capacity of 50,000 blocks, to be increased to 80,000 by midsummer; will expend \$100,000 to add departments for manufacturing bricks, sewer pipe, vitrified pipe, etc.

Perry County Block Coal Company, Hazard, Ky., was incorporated with capital stock of \$20,000 to develop coal mines, etc.

Business Picking Up. CHICAGO, February 27.—The annual report of the R. F. Goodrich Company is being sent out to stockholders. It shows the industry in good condition with growing cash balance and surplus. The operations of the French plant were seriously interfered with at the beginning of the war, it was stated, but was able to resume after a couple of months' delay and the volume of business, while not normal, showed an improvement.

The Goodrich and Diamond organizations of the Akron plant have been completely amalgamated, and are now working practically as a unit. It is said.

"To our readers we promise a publication which shall monthly give them a resume of the important achievement of the industry in the States south of the Potomac, and other important activities of the South. We are employing for this purpose the most trained and efficient corps of editors and special writers of short-cut news, and our advertisers for a few issues until those responsible for the plans calling for a bigger, broader publication editorially have had a reasonable opportunity to function these ideas.

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COMMUNITY SERVICE WORK IN NORTH CAROLINA

Oneness of Spirit—Co-Operation of All the People—Agencies Join In.

THINGS THAT HAVE BEEN DONE

Good Work Along Good Lines in the Old North State—All Hands Pulling Together—Things Done by State and County.

By S. R. WINTERS.

RALEIGH, N. C., February 27.—Visualization about 20,000 men, women and children, officially representing forty North Carolina counties, crystallized in oneness of spirit and committed to the task of a common cause for the common good.

On December 3, 4 and 5, 1914, the State of North Carolina gave over three days in an attempt to photograph the rural community so accurately as to show every home in all its social, economic and educational connections with all other homes.

Other States had observed "Road-Working Days," "Clean-Up Campaigns," and other varied one-day programs in efforts to stimulate community spirit, but it remained for President Edward K. Graham, of the State of North Carolina to suggest the epochal idea of a "Community Service Week." "Why not devote a week to the consideration of all matters of public welfare?" was the appeal which met a hearty and unanimous response.

The Governor was a convert to the idea. He issued a proclamation, designating Thursday, "Public Roads, Grounds and Buildings Day," Friday, "School and Neighborhood Improvement Day," and Saturday "County Progress Day." The chief executive imported non-partisan "consecrated service" to the community and the Commonwealth.

ALL THE AGENCIES QUICKLY JOINED IN

Enthusiastic support came from the State Department of Agriculture, Department of Education, the Farmers Union, 40,000 strong, and other potent, influential organizations. The machinery for the practical execution of the idea was perfected. A central State executive committee, with Clarence Poe, that writer of farm literature, as president, was formed. A permanent secretary was given official headquarters in the State Department of Education. The secretary, in turn, enlisted the support of every rural school teacher, 3,000 local Farmers' Unions in fifty counties, the superintendents of county schools, the superintendents of county newspaper editors. The central committee in each county co-operated with the local committee in 4,000 school districts in the practical performance of the three-day program.

Once organized, a variety of things served as a nucleus around which to crystallize civic consciousness. An eighty-six-page pamphlet brimful of suggestions clearly outlined plans for each day's observance, and tabulated statistics of the forces and agencies that are shaping the State's economic life was distributed. An edition of 40,000 copies was printed.

The supply was drawn upon for 22,000 copies. Every rural school teacher, every member of the 3,000 local farmers' unions, the bankers, business men, Mayors and public men in every average of life were mailed copies of the community service handbook.

Supplementary to the handbook other striking literature contributed to stimulate the movement. Six thousand letters were transmitted to members of farmers' unions, a circular letter to

(Continued on Last Page)

Hardwood Ashes No. 1 Canadian Unbleached Incinerator ashes. Best fertilizer to use. Geo. Stevens, Westborough, Ont., Canada.

LOCATE IN NEWPORT NEWS, VIRGINIA

8,000 Feet of Water Front Owned by the City.

The city of NEWPORT NEWS owns 8,000 feet of water front, and is spending \$250,000 in pier and bulkhead construction, dredging and other improvements. The city is now prepared to negotiate with manufacturers, warehousemen and other industries to do domestic or an export and import business, and liberal terms will be made.

Address: MUNICIPAL INDUSTRIAL COMMISSION, I. H. CASE, Manager.

HAVE YOU HEARD ABOUT SUSSEX?

Of course, Sussex County, down in the Peanut Region of Old Virginia is meant.

Climate salubrious; finest in the world, being free from extreme cold of North, and the extreme heat of the South. Less than sixty miles from Atlantic Ocean. Finest timber lands in Virginia. Finest farming lands, trucking lands, being especially attractive.

Have you heard of Waverly, the largest town in the county, with two railway lines and competing freight rates? Sussex County, especially that part around Waverly, offers inducements to intensive farmers. Waverly offers inducements to new enterprises, especially of the woodworking kind.

For information, address: ROBERT W. ARNOLD, Mayor and Chairman of the Publicity Committee; H. A. GRAY, President Town Council.

KENBRIDGE, VA.

LUNENBURG COUNTY. Banking facilities—first-class schools—handsome and lovely homes—splendid churches—good hotels. Fine Bright Tobacco Market. Largest town on great Virginia Railway between Suffolk and Roanoke. RAW MATERIALS FOR FACTORIES ALL AROUND. The ideal location for spoke and handle factories, furniture factories, barrel, stove and box factories, indeed, for anything that is made of wood. Also for brick-making, milling, and leather making. Finest granite and stone work, etc., etc.

For information as to advantages, sites, etc., address: Kenbridge Business Men's Association, W. S. Irby, President, Carl T. Ripberger, Sec'y-Treas.

ALBERTA

THE DIAMOND STUD IN THE SHIRT BOSOM OF VIRGINIA. Prize-Winning Bright Tobacco Belt

TWO RAILROADS—COMPETITIVE FREIGHT RATES. TOBACCO MARKET. HEALTHFUL LOCATION. BOUNTIFUL CROPS. IDEAL CLIMATE.

UNBOUNDED OPPORTUNITIES. A MONUMENT TO THRIFT AND ENTERPRISE. For information as to Industrial Sites, Farm Lands, etc., write to the ALBERTA DEVELOPMENT CO., C. S. BARROW, President, J. E. CRAFTON, Jr., Vice-President, D. T. KENNEDY, Secretary.

WANT LAND?

Write for Booklet to the OLD DOMINION INDUSTRIAL CORPORATION,

Most unique and successful development in the South. WEST POINT, VA. Small Farms Factory Sites

PORT RICHMOND

This Seal on the Stationery

of your real estate agent

Is An Emblem of Merit

and shows that he is reputable, licensed and worthy of the confidence of the public. Look for this seal when you want to do business with a real estate agent. We will see that you get fair treatment from our members.

Virginia Association of Real Estate Men D. T. KENNEDY, Secretary, Kenbridge, Va.

Bright Tobacco Lands of Lunenburg County, in the New Bright Tobacco Belt

ARE CHEAPER THAN IN THE OLD BELT. And they are just as good and a little better. The Bright Tobacco Market at Kenbridge is full of buyers, and offers big inducements to Bright Tobacco Makers. The European War scare has not hurt the Kenbridge market, or the Bright Tobacco Lands of Lunenburg. For further information write to the

Virginian Realty Company, Inc. KENBRIDGE, VIRGINIA. CARL T. RIPBERGER, General Manager.