

**GERMANS ARE FIGURING OUT THEIR DEMANDS**

Determining Now What They Want When War Finally Shall Have Been Won.  
 [Special Cable to The Times-Dispatch.]  
 PARIS, August 14.—According to the Temps, six important industrial and agricultural associations in Germany have sent a long confidential memorandum to Chancellor von Bethmann-Hollweg on conditions of peace which they regard as indispensable to assure the continued economic development of the country.  
 They demand greater security of the

eastern and western frontiers and enlargement of the foundation of German maritime power which will permit of a more vigorous development of economic forces. The concrete means whereby these results are to be obtained are as follows:  
 The elimination of Belgium as an independent State. That country, from political, military, commercial, monetary, banking and postal standpoint to be subject to German imperial legislation, and the memorandum says, "must be so administered that its inhabitants shall have no influence whatever on the political destinies of the empire."  
 The memorialists demand as vitally necessary to Germany possession of the French coast from the German frontier

to the River Somme, together with an interior region sufficient to give strategic and economic support to the channel ports thus acquired.  
 To protect the new frontier from invasion, Verdun and Belfort and the western slopes of the Vosges between these two cities should be annexed, including the Briey mining basin in addition to the northern coal deposits.  
 Furthermore, France is to be required to indemnify French proprietors for land, buildings, etc., taken by German authority.  
 The memorialists demand such extension of the frontier in the east as will give great facilities for colonization to Prussia and the empire in present Russian territory.

BUY A POUND OF  
**Samoset Chocolates**  
 AT M. & M. CONTEST HEADQUARTERS AND GET  
**10,000 BONUS VOTES.**

AN ORDER FOR  
**12 Monogram Cigars**  
 at 50c,  
 OR  
**5 El Verso Cigars**  
 at 50c  
 Will Give You  
**10,000 Bonus Votes**  
 And then the bands are good for votes, too.  
 Give your order at M. & M. Contest Headquarters.  
**Straus Cigar Co.**

THE BEST THING  
 MADE IN RICHMOND  
**Aragon Home-Made Preserves**  
 15 Cents, 25 Cents and 40 Cents.  
 "One Jar Sells Another"

**Use Swift's Arrow Borax Soap 10,000 Votes**  
 If you buy 50 cents worth at M. & M. Headquarters  
 25,000 Votes if you order a case for home use.  
 50,000 Votes if your dealer orders a case through any contestant. Order must be turned in at Contest Headquarters.  
 50,000 Votes to any contestant that sells one gross of Swift's MAXINE ELLIOTT TOILET SOAP TO A DRUGGIST.  
 Offers good this week only.

**The M. & M. Sales Co. Authorizes Us to Make This Announcement**  
 In Order to Induce Immediate Buying We Will Give a Bonus of  
**25,000 Votes on Each Ton of Coal**  
**And a Bonus of 12,500 Votes on Each Half-Cord of Wood Ordered This Week**  
 These orders must be signed at our office, 708 East Main Street, and are not subject to cancellation.  
 If bill is paid before September 4th an additional 10,000 votes will be given.  
 Coal or Wood ordered sent C. O. D. will earn the above rates. This offer in no way conflicts with our original offer on invoices.  
**E. P. Murphy & Son, Inc.**  
 Seven Big Modern Coal Yards. One Located Near You.

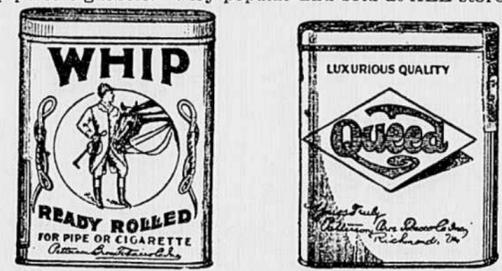
**The Whole Family Will Enjoy**  
**Christo** Ginger Ale Grape Juice Cola  
 Order 50c Worth at M. & M. Headquarters This Week and Get  
**10,000 Bonus Votes**  
 Invoices on Soda Fountains, Accessories and Syrups also good for votes.

**10,000 BONUS VOTES**  
 In M. & M. Contest  
 ON ALL ORDERS FOR FAMILY TRADE.  
*The Velvet Kind*  
**PURE ICE CREAM**  
 THE CREAM OF ALL ICE CREAMS, FOR DELIVERY  
**Wednesday and Friday Only**  
 In Bulk, In Bricks,  
 \$1.25 Per Gallon. \$1.50 Per Gallon.  
 In order to secure 10,000 bonus votes, orders must be given at M. & M. Headquarters this week. Cream must be delivered Wednesday or Friday. Deliveries on other days carry regular votes—10 for each cent paid.  
**SAVE THE TAG**

**M. & M. Contest**  
 10,000 BONUS VOTES on each purchase, or order, amounting to 50 cents, on each article advertised on this page. Order must be given or purchase made at M. & M. Headquarters this week.  
 250,000 BONUS VOTES if you purchase or order 50 cents' worth from each advertiser at one time.  
**IMPORTANT NOTICE.**—Tuesday and Thursday of this week will be general voting days at Contest Headquarters. Each lady attending will be given 800 votes, each gentleman 500 and each child 300. Hours from 1 P. M. to 10:30 P. M. A purchase of five cents or more will be required of all to qualify to vote. The following of votes will be given to the organizations, individuals and children receiving the largest number of votes from registration and sales these two days: First, 150,000; 125,000; 100,000; 75,000, and 50,000. The winners of the bonus vote offer for registration and sales at Contest Headquarters last Tuesday and Thursday will be announced with the vote standing in Thursday Times-Dispatch.  
**BONUS VOTE OFFERS FOR THE WEEK.**—Model Laundry Lists will carry double votes until August 20th, at 6 P. M. 200,000 bonus votes will be given for each case of one dozen each of Montebello Hams sold to dealer, average weight 10 to 12 pounds.  
 10,000 BONUS VOTES for each new customer secured for the Model Laundry. Leave name and address of customer at M. & M. Headquarters. Phone Model Laundry, Madison 692, to call for bundle.  
 A new set of combinations have been compiled, which will expire on Friday, August 20th, at 6 P. M. In addition to the regular label value, 50,000 bonus votes will be allowed on each combination, and for all three combinations turned in at one time 250,000 bonus votes will be allowed. In addition to the above vote offer, 250,000 bonus votes will be issued for each 50 complete sets of combinations turned in at one time. This is positively the largest offer that will be made during the balance of the campaign, and all contestants should take advantage of the bonus vote offer on combinations this week.  

<b>Combination No. 28.</b>	<b>Combination No. 29.</b>	<b>Combination No. 30.</b>
10 Piedmont or Chesterfield Cigarette Coupons.	10 Piedmont or Chesterfield Cigarette Coupons.	10 Piedmont or Chesterfield Cigarette Coupons.
1 Sichel Cleaning Coupon.	5 Coca Cola or Honey Fruit Gum Wrappers.	2 Jennings' Fish Cash Register Coupons.
5 Sauer's Extract Cartons.	5 Swift's Pride Washing Powder Boxes.	2 Pin Money Pickle Labels.
1 Aragon Preserves Labels.	2 Perfection Bacon Box Tops.	5 Arrow Borax Soap Wrappers.
2 Obelisk Flour Bags.	2 Peck's Tea or Coffee Wrappers.	3 Samoset Candy Box Tops.

 For full information, see M. & M. Contest Headquarters, 111 North Third Street, Phone Madison 5170. C. H. HERITAGE, Manager.

TELL THE MEN FOLKS TO GIVE YOU AN ORDER FOR 50c WORTH OF  
**Whip Tobacco** **Queed Tobacco**  
**Get 10,000 Bonus Votes in M. & M. Contest**  
 These two brands of Smoking Tobacco are used for pipe or cigarette. Very popular and sold at ALL stores.  
  
 1-lb. Humidor, \$1.00; 5c and 10c Tins; good for votes—10 for each cent paid.  
 1-lb. Humidor, 90c; 10c Tins; good for votes—10 for each cent paid.  
**PATTERSON BROS. TOBACCO CO., Richmond, Va.**

**3,000 Bonus Votes**  
 For 20 Wrappers Tied Together.  
**Honey Fruit Chewing Gum**  
 The Richmond-made gum with the new flavor.  
 CHEW HONEY FRUIT.  
 Get your dealer friends to push it. We are making it worth their while.  
 Remember, 20 wrappers tied together now worth 4,000 votes.  
**Franklin-Caro Co.**  
 Richmond, Va.

**ROYAL CLUB**  
 CANNED GOODS  
 FOOD PRODUCTS  
**10,000 Votes in M. & M. Contest**  
 ON EACH ORDER GIVEN TO DEMONSTRATOR AMOUNTING TO 50c OR OVER THIS WEEK.  
**Royal Club Goods**  
 Are sold by most grocers. If your grocer does not carry them, please do us the favor of notifying the demonstrator, or W. H. Harris Grocery Co. direct.  
**Royal Club Goods**  
 WILL KEEP INDEFINITELY. ORDER BY THE CASE, AND SAVE THE LABELS.  
**10,000 Votes on Each Case Sold to a Dealer**  
**W. H. HARRIS GROCERY CO.**  
 RICHMOND, VA.

BE SURE AND BUY ONE OF  
**Nolde's Delicious Pound Cakes**  
**At M. & M. Headquarters This Week**  
**10,000 VOTES**  
 On Each 50c Purchase of  
**Nolde's Pound Cake Tip Top Bread or Butternut Bread**  
 100,000 Votes if you secure an order for these products from a NEW dealer.

On Each Purchase of  
**Peek's** Perfect Tea Icicle Tea or Perfect Coffee  
 Amounting to 50c or over at M. & M. Headquarters,  
**10,000 BONUS VOTES WILL BE ISSUED.**