EMPLOYMENT

Help Wanted—Female 32

THALHIMER BROTHERS,
Broad at Fifth,
Require the services of a competent young woman to check and mark ready-to-wear. Opportunity for ambitious person. Also several experienced sewers for alteration room.
Apply to Miss Dudley, Basement.

WAITRESSES—Wanted, 3 waitresses. Union News Restaurant, Broad Street Station.

WANTED—Names Richmond women, girls, over 17, wishing government positions; $100 month; sample questions free. Write immediately. Ry. L 841, care Times-Dispatch.

WANTED—Comptometer operator for temporary or permanent position. Call Randolph 358.

WANTED, hands in all departments. Apply Royal Laundry.

WANTED—Reliable woman who can devote a few days each month to collect instalment accounts in surrounding towns, Richmond, on a commission basis. Address Collection Manager, F. E. Compton and Company, Publishers, 58 East Washington St., Chicago, Ill.

WANTED—Experienced job press feeders. Best pay. Nice place to work. Seth Gayle Co., Printers, 1407 Ross St.

Wanted experienced ready-to-wear salesladies. Live department store, located in a town of about 7,000, good opportunity. Address P. O. Box 270, South Boston, Va.

WOMAN—Wanted, a reliable colored woman to go away with baby. Call Boulevard 1409-W.

WOMAN—Wanted, a middle-aged white woman to do cooking and help with housework; keep a hired boy. Good pay and a good home for the right one. Address Mrs. J. D. Hickan, 103 Clark Street, Henderson, N. C.

WOMAN—Wanted thoroughly reliable, unattached woman for housekeeper; inquiries invited. Address Mrs. Bright, 66 Soldiers' Place, Buffalo, N. Y.

YOUNG LADIES, over 16, wanted at the A. S. Kratz Co., Third and Decatur Streets, South Richmond.

YOUNG LADIES
Desiring a permanent position with pleasant surroundings, good salary and real opportunity for advancement, will find it to their advantage to investigate the openings we have in the following departments:
Laces, Handkerchiefs, Gloves, embroidery, Hosiery and Neckwear.
Apply at once to our Employment Bureau, Third Floor.
THE COHEN CO.

YOUNG LADIES AND GIRLS,
if you are going to work, why not work in the NICEST PLACE and the place where you make THE MOST MONEY?
WHITLOCK BRANCH,
Twenty-Third and Main Streets.

$13.50 a week
TO start
IS only one
OF the advantages
OF telephone operating.
SOME other features
THAT make this
AN ideal vocation are
REGULAR increases,
OPPORTUNITIES for
PROMOTION,
VACATIONS with pay,
THE pleasant, interesting
CHARACTER of work,
AND the high-class
OF young women
WHO are engaged in it.
Call at Room 300, 709 E. Grace Street, any week day between 8 A. M. and 5 P. M.
THE CHESAPEAKE & POTOMAC TELEPHONE CO. OF VA.

HAVE you rented a house yet? A Wanted To Rent Ad in The Times-Dispatch will probably find one for you.

Help Wanted—Female 32

YOUNG LADIES AND GIRLS wanted, 16 and over, to work in our book bindery; salary $10 while learning; light work, forty-eight hours. Apply at once for permanent position. Williams Printing Co., 11 N. Fourteenth St.

YOUNG LADY with some office experience; excellent opportunity for right party. C 301, care Times-Dispatch.

YOUNG LADY—Wanted, young lady over 22 years of age, to learn telephone operating; no experience necessary; one desiring night work preferred; good salary and permanent position. Apply to American Telephone and Telegraph Co., 1002 Hull St., South Richmond.

YOUNG WOMEN wanted. Motion picture producing company offers splendid opportunity to few refined young women. State qualifications and send photo. Address General Post-Office Box 286, New York City.

Help Wanted—Male 33

ACCOUNTANTS.
I have openings on my staff for three accountants with broad experience and of proven executive ability. Permanent positions and excellent salaries.
George R. Dobie,
Certified
Public Accountants,
Rocky Mount, N. C.

ACCOUNTING—Large wholesale house wants a high-grade man to take charge of their accounting, credits and collections, railroad claims, etc.; answer, giving salary expected, past experience, age, where now employed; telephone numbers replies treated confidentially. Address B 305, care Times-Dispatch.

ADVERTISING SOLICITOR and copy writer wanted. Must be worth while; nation's largest dailies; prefer man with experience in handling automobile and accessory accounts; unusual opportunity for right man. Write, giving full particulars in first letter. L 881, care Times-Dispatch.

AMBITIOUS youth to take our practical bookkeeping and stenography course; heavy demand for graduates; positions and excellent salaries assured; new fall term begins September 7; write or telephone for catalogue. Massey Business College.

ANY INTELLIGENT PERSON may earn $100 to $200 monthly corresponding for newspapers; $25 to $50 weekly in spare time; experience unnecessary; no canvassing; subjects suggested. Send for particulars. National Press Bureau, Buffalo, N. Y.

AUTO PAINTER—First-class auto painter to take charge as foreman in custom shop. Must do his own finishing and striping; also one second man to attend work; permanent jobs and liberal salaries to right men. B. G. Cain, Huntington, W. Va.

AUTOMOBILE MECHANICS can get valuable information by writing to Alco Distributors, Box 1371, Richmond, Va.

BECOME A DRAFTSMAN—Big demand for our graduates at from $100 to $150 a month. We teach you mechanical drafting at home in your spare time; no previous training required. Write today for free catalogue. Columbia School of Drafting, Dept. 824, 14th and T Sts., Washington, D. C.

BOOKKEEPER—Wanted, experienced bookkeeper willing to invest and become officer of corporation. Real opportunity for right party. Give age, experience and salary expected. Address J 341, care Times-Dispatch.

BOOKKEEPER—MAN 20 TO 25 YEARS OLD, IS NEEDED BY A JOBBING HOUSE. MUST BE EXPERIENCED. GOOD OPPORTUNITY FOR RIGHT PERSON. ADDRESS J 331, CARE TIMES-DISPATCH.

BOY—Wanted, boy to run staying machine. The Randolph Paper Box Co., No. 1307 Rose Street.

BOY wanted to make himself generally useful. Good opportunity for bright and capable boy. Apply in person to Baughman Stationery Co. Ask for Mr. Sharp, 1322 W. Broad St.

BOY—Wanted a colored boy to wash cars and keep garage clean. Apply Anderton Automobile Co., 1857 West Broad St.

BOY—Wanted, office boy by wholesale concern; salary $40 month; good future. Address Box 1456, city.

BUTLER with experience in housework. Apply 200 W. Franklin.

CLERK for grocery store; one experienced preferred. State salary expected and full particulars. P. 219, care Times-Dispatch.

COAT MAKERS wanted. Apply David Jones & Co., Danville, Va.

COLORED LABORERS. Good pay. Apply 7:30 A. M. next Tuesday, International Tobacco Co., opposite Aviation Warehouse, city.

COLORED MAN—Wanted, young colored man for work in shipping department. Virginia Book Co., 198 South Twelfth.

COLORED MEN, $2.00 pants offer $5.00 suit offer; write for free samples and style. Knickerbocker Tailoring Co., Dept. Chicago.

COMBINATION BOOKKEEPER and stenographer. Position permanent; state salary expected, experience and further references. P. 220, care Times-Dispatch.

CUTTER—Dress leaders wanted for the A. S. Kratz Co., Third and Decatur Streets, South Richmond; also young man or woman who wants steady position and can spend going back to school. Apply.

DRUGGIST—Wanted at once, fine registered druggist in town of 3,000; salary, $35 per week; good and sound. Address Box 1, care Times-Dispatch.

DRUGGIST—Wanted, registered or registrable druggist. Write or wire Rose Drug Co., Norfolk, Va.

ELECTRICIAN—Wanted, experienced man; state salary expected; working for Ford dealer; good opportunity for right man. Address Box 1, care Times-Dispatch.

ENGINEER—Wanted, 100 weekly, refer. Experienced men in all lines. Free catalog. Pathfinder Co., Dept. 1, Washington, D. C.

EXPERIENCED GRADUATE NURSE—Wanted, for general duty in small hospital; good salary. Address Box 1, care Times-Dispatch.

FOREMAN—Wanted, for small plant manufacturing specialties; state salary expected. Address Box 1, care Times-Dispatch.

GIRLS—Wanted, to work in candy factory; good pay while learning. Apply Superior Candy Co., 1 East Broad.

GIRLS—Wanted, to work in candy factory; good pay while learning. Apply Superior Candy Co., 1 East Broad.

GOOD WOMAN—Wanted, to cook and do housework in family of two; good home and good wages to right party. Address Box 1, care Times-Dispatch.

GRADUATE NURSE—Wanted, for general duty in small hospital; good salary. Address Box 1, care Times-Dispatch.

HELP—Wanted, men and women to learn barber trade; tuition $35; tools free; diplomas given; position guaranteed. Write for information. Richmond Barber College, 604 E. Marshall St.

INSURANCE SOLICITOR—Wanted, self-confident man; good salary and commission; well health and accident insurance; must be demonstrating ability to write business; backed by strongest company; enable him to produce unusual results. Write, stating age, address P. O. Box 326, Richmond.

J. R. MOSBY & CO.

REQUIRE AN EXPERIENCED RUG AND DRAPERY SALESMAN. AN EXCELLENT OPPORTUNITY FOR MAN ACQUAINTED WITH THE TRADE. APPLY TO SUPERINTENDENT.

LABORERS.
Twenty laborers wanted; 45c per hour.
MOULTRIE CONSTRUCTION CO.,
Hermitage Road and Leigh Street.

LABORERS—Wanted, 15 colored laborers. Apply The Barrett Co., 2705 East Main St.

LABORERS for steel plant in Western Pennsylvania, $4.84 to $7.48 per day. Apply 216 N. Sheppard.

LEARN ACCOUNTANCY—The highest paid profession. For full particulars write D 309, care Times-Dispatch.

MAN to work this city refinishing chandeliers, brass beds, automobiles, by new method; $10 daily without capital or experience. Write Gunmetal Co., 72 Elm, Decatur, Ill.

MAN wanted, with team or auto, who can give bond to sell 137 Watkins home and farm products; biggest concern kind in the world; $1,500 to $5,000 yearly income; territory now open. Write today to J. R. Watkins Co., Dept 116, Winona, Minn.

Help Wanted—Male 33

MAN with mechanical training, in industrial plants, who is familiar with elevators, transmission, productive machinery, prime movers, boilers, etc., to take up training for position as inspector of factories, elevators, etc., for accident prevention work. Answer in own handwriting, stating age, whether married or single, extent of education, mechanical experience, salary required. C 302, care Times-Dispatch.

MAN—Wanted, combination display and advertising man for four department stores; good salary to the right man. Tyler Bros., Orangeburg, S. C.

MEN wanted everywhere; send us your name and we will start you earning $10 daily. Continental Service Co., Randolph and Green Sts., Chicago, Ill.

MEN—Iron moulders, patternmakers, coremakers, boilermakers, sheet metal workers and foundry foremen wanted. Write fully, stating experience, whether union or nonunion, and where now employed. Address 810 Candler Building, Atlanta, Ga.

MEN
To learn barber trade. Tuition $35; tools free; diplomas given; position guaranteed. Write for information.
RICHMOND BARBER COLLEGE,
604 E. Marshall St.

PACKER—Wanted, a packer, experienced in electrical lines; salary $90 to $100 per month. E 336, care Times-Dispatch.

PAINTERS wanted; inside work. Apply 720 W. Main St. A. Hetzer & Son.

PHARMACIST—Wanted, registered pharmacist; reference required. Apply owner, Box 412, Richmond, Va.

PLASTERERS wanted. Apply at 523 North Twelfth Street.

RAILWAY TRAFFIC INSPECTORS—Wanted, 1,500 railway traffic inspectors. Permanent, local or traveling positions. Outdoor work. Year over. Pass. At least $125 and expenses to start; to $250-$300 when experienced. Men 18 to 50 prepare for this profession. After three months' spare-time study can secure position and earn while learning. Judge for yourself. Write for free booklet N 145, Standard Business Training Institute, Buffalo, N. Y.

Sales person for shoe department. Apply at once to manager of shoe department, Cohen Co.

SALESMAN wanted—A good reliable man wanted on commission basis; a good proposition. Ask for Mr. Pines, 100 N. Jefferson.

SALESMAN—Wanted, salesman on a strictly commission basis. Nicholas Motor Co., 1411 W. Broad.

SALESMAN—One who is intelligent, conscientious and hard working to represent a reliable and well established company in Virginia. Salary and bonus with expenses advanced. Must give reference, past sales experience are and telephone number to insure prompt interview. Box No. B. 250, care Times-Dispatch.

SALESMEN with following among department store, dry goods and specialty shop lines in the States of Florida, Alabama, Mississippi, Louisiana, Texas, Arkansas, Oklahoma to handle well-advertised line of brassieres as main or side line on a commission or salary basis. Must have experience in corsets, brassieres or kindred line. Write, stating experience lines carried, territory covered. Write A. M., 159 Presbyterian Building, N. Y. C.

SHOEMAKERS—Wanted, first-class shoemakers and machine operators. Best wages to competent help. For an exclusive shoe repair shop and ladies' shoe shine parlor on the right side of Broad Street by the National Shoe Repairing Co., 19 East Broad Street.

STEAM FITTERS—Wanted, three first-class steam fitters. Apply No. 13 1-2 North Eleventh St.

STENOGRAPHER—Wanted, young man stenographer for stock room and office work with automobile company; state age, experience and present salary. J 361, care Times-Dispatch.

TEACHERS—Emergency vacancies. All grades and positions. Enroll free. Write or wire qualifications. Cline Teachers' Agency, Columbia, Mo.

TEN plasterers, white or colored, $10 a day. Bandsaw men, $3 a day. Mines, West Virginia; $5 a day up. 15 colored men, Midvale & Lukins Steel Co., Coatesville, Va. Ship Monday afternoon and night. Apply Mr. Anderson, Richmond Employment Agency, 315 North Second Street, Richmond.

THE PRINTING BUSINESS WANTS COLLEGE MEN.
College men who intend to enter business should take the post-graduate business administration course in printing at Harvard University. The printing business offers unusually technical industry, requiring special training, and offers exceptional opportunities for rapid advancement. This course is given in cooperation with the employing printers' national association, and its graduates are in high demand at good salaries. Write for details to association headquarters.
UNITED TYPOTHETAE OF AMERICA,
404 So. Dearborn St., Chicago, Ill.

THREE BRICKLAYERS wanted at Emporia, Va., $1.50 per hour.

THREE GOOD BARBERS $18 and 50 over $18. Bell 447, Richmond, Va.

TWO APPRENTICES—The Dietz Printing Co., corner Twelfth and Franklin Streets.

WANTED, by the Chicago Portrait Company, men 21 to 35 years of age, of character and ability, with light cars, to travel, deliver and collect from town and country customers. Personal real estate bond and good references required. Address Edgar H. Walker, care General Delivery, Richmond, Va.

WANTED—An experienced bookkeeper; experienced entry clerk, male; state salary expected. C 343, care Times-Dispatch.

WANTED—A young man, graduate of high school, to learn the business; state salary expected. Address Box 1, care Times-Dispatch.

WANTED—Experience sausage-room help. Apply Wilson & Co., Seventeenth.

WANTED, good experienced automobile top and upholstery man. State present employer and salary expected. J 218, care Times-Dispatch.

WANTED—Two young men for work on outdoor experience preferred, but not necessary; steady job for quick, active men. Crawford Mfg. Co., 211 N. Foushee.

WELDERS—WANTED, TWO JOB-SHOP ACETYLENE WELDERS: MUST KNOW HOW TO WELD ALUMINUM CRANK CASES, COPPER AND BRASS TUBING AND FILL IN SCORED CYLINDERS; $1.25 PER HOUR TO RIGHT MEN; STEADY JOB YEAR ROUND. MADISON 6396. A. I. FLEMING WELDING SHOP, AROUND THE CORNER 612 WEST BROAD ST.

YOUNG MAN wanted, with experience at typesetting. Good opening. Seth Gayle Co., Printers, 1407 Ross Street.

YOUNG MAN with some office experience; excellent opportunity for right party. B 308, care Times-Dispatch.

YOUNG MEN
If you are a high school graduate or its equivalent and have a desire to grow up with a growing concern by starting at the bottom, not afraid of hard work, dirt, etc. Call and see Mr. Kelley, Supt. The Spotless Co., Eleventh and Canal Streets. Rapid advancement to those with marked ability.

Help Wanted—Male 33

YOUNG MAN—Wanted young man to learn wholesale fruit and commission business; must be willing to work and hustle; state age, experience, salary expected. Address C 303, care Times-Dispatch.

YOUNG MAN—We have an opening for a young man in our store department, to act as order clerk; one with previous stationery experience preferred. Apply in person to Baughman Stationery Co. Ask for Mr. Sharp, 1322 W. Broad St.

Help—Male or Female 34

BOARDERS—Table boarders wanted. 1723 Park Avenue.

FARM hand, also a cook, or man and wife; man to work farm, wife to cook. Charles A. Withers, R. F. D. 4, or Phone Randolph 2662.

MAN AND WIFE wanted to take charge of clubhouse near Richmond. Apply B 347, care Times-Dispatch.

MAN AND WOMAN—Wanted, experienced man and woman for general housework. Stop 17, Westhampton car line. Excellent quarters with bath and good pay for the right persons. See Superintendent, American National Bank Building, rear door, Tenth Street entrance.

MAN OR WOMAN wanted; salary $36 full time, 75c an hour spare time; selling guaranteed hosiery to wearer; experience unnecessary. International Mills, Norristown, Pa.

MEN, WOMEN—Thousands U. S. government positions open; $135 to $200 month; short hours. Write immediately for free list positions open. Franklin Institute, Dep't. 484 G, Rochester, N. Y.

SETTLED COUPLE to cook and care for house; for family of three, in suburbs; none need apply without good references; best wages. Address Box 1097, city.

TEACHERS wanted. Principals, $1,350-$2,500; primary, $100; commercial, $120; domestic science, $1,200; manual training, $1,600; orchestra-singing, $175; violin-voice, $900; all grades; all high. Free booklet. Southern Teachers' Agency, Richmond, Va.

WHITE MAN AND WIFE wanted; man to attend furnace, woman to assist with housework. Large, furnished, heated room. Phone Madison 655-J.

Salesmen and Agents 35

ADVERTISE—Twenty-four words in 80 country weeklies, $5; in 109 valuable magazines, $1,96; in 20 Sunday papers, $10. Large free. Stanford Corporation, Lancaster, Pa.

AGENTS—Large manufacturer wants agents to sell hosiery, underwear, shirts, dresses, skirts, waists, shoes, clothing, etc. Write for free samples. Madison Mills, 503 Broadway, New York.

AGENTS—$100 weekly; automobile owners everywhere wild with enthusiasm; marvelous invention doubles power, mileage, efficiency; saves its cost first day; sensational sales everywhere; territory allotted; wild fire. $6 sample outfit and Ford car free. Write quick. Ovee Co., Dept. 739, Louisville, Ky.

AGENTS—Get the big money. We want men and women in all territories, to take orders for better made clothing, raincoats, top coats and automobile coats. You will earn $5,000 or more yearly, for average spare time work. No experience or capital required. Highest cash commissions in advance. No delivering or collecting. Complete selling outfit free. Write at once. The Allen Manufacturing Co., Dept. A, Louisville, Ky.

AGENTS—Make $15 weekly selling guaranteed hosiery. We guarantee $36 weekly full time, $3 an hour spare time. Experience unnecessary. Perfectwear Hosiery, Darby, Pa.

AGENTS—Steady income; large manufacturer of famous perfumes, toilet articles and pure food products, etc., wishes representative in each locality; manufacturer direct to consumer; big profits; honest goods; whole or spare-time; cash or credit; send at once for particulars. American Products Co., 446 American Building, Cincinnati, Ohio.

AGENTS—Send for free toilet soap sample and $19 cash refund offer. Lacassia Co., Dept. 69, St. Louis, Mo.

AGENTS—World remapped. Only up-to-date atlas made; $19 profit daily; rush selling this and our new books, Bibles, maps. Outfit free. Huse Sales Co., Atlanta, Ga.

AGENTS—Enormous profits selling to colored people. No capital needed. We trust you. Write for our attractive proposition. Sent free. Tono-Scalpa Co., Inc., Richmond, Va.

AGENTS—We start you in business furnishing everything; men and women; opportunity of a lifetime to earn $20 to $100 weekly operating our "Self-Heating Specialty Candy Factories," home; anywhere; booklet free. Ragsdale Co., Box S, East Orange, N. J.

AGENTS—House dresses, aprons, $14 dozen. Write for samples. Economy Sales Co., 9 School St., Boston, Mass. Dept. 3.

AGENTS—Lovely spray and force pump, fine for washing buggies, automobiles, windows, spraying trees, lawns, gardens. Throws stream 60 feet. Agents double $22 daily. Phillips Manufacturing Co., Atlanta, Ga.

AGENTS—Convertible "2 in 1" umbrellas, Wireless construction. Willis clears $15 daily. New, novel. Not sold in stores. Fall line ready. No capital required. Write for 5-part outfit. Parker Mfg. Co., 125 Tenth St., Dayton, Ohio.

AGENTS—I will pay $60 weekly for three average referred orders daily. No delivering. No investment. Five dozen samples and styles for men, women, children. Represent a model, leatherette, waterproof autocoats. Rubberized tweed overcoats featured. Quick for sample count and catalog. Parker Mfg. Co., 125 Book St., Dayton, Ohio.

AGENTS—Sell necessities. Everybody needs and buys the "Business Guide." Bryant cleared $79 in 29 days; Gutelius, $99 in 26 days. Send for sample. It's free. Nichols Co., Naperville, Ill.

AGENTS—Sell gasoline tonic tablets under your own name. Big selling repeater. Buy in bulk from manufacturers. Particulars free. Chas. Burns Co., Dept. 178, Buffalo.

AGENTS—Sell Kno-Blo inner tires. Double mileage. Prevent punctures and blowouts. Every car owner interested. Show one, sell four. Big profits. Write today. Kno-Blo Inner Tire Co., Grand Rapids, Mich.

AGENTS—Largest company in the world specializing in accident and health insurance wants agents that can make good out your State. Over twenty million dollars paid in claims. Johnson & Adams, Southern Managers, 259 Southern Building, Washington, D. C.

AGENTS—Water stills; write for free booklet giving prices and description of our heavy copper water stills. Boyer & Co., E 830, Arnam Bldg., Omaha, Neb.

AGENTS FREE SAMPLES—Greatest washing tablet proposition. Enormous profits as high as 18c on 25c sale. H. Thayer, A-210 Thayer Ave., Chicago, Ill.

AN INCREASED INCOME.
Traveling Salesmen—Your Opportunity.
Are you the man we want—open for a worth-while connection—side-line or full time—with a worth-while house. This is not a pin money proposition. Banks, manufacturers, merchants, retailers—everybody; business is your customers. Ten-minute calls turn big business. Make your salary what you want it. No limit. No seasons. Pocket-size samples. This proposition is for traveling salesmen only. Worthy of the most careful investigation. Write us in confidence, stating present line and territory covered. Write us—right now. C. E. Erickson Co., Inc., 718 Erickson Bldg., Des Moines, Iowa.

AGENTS—"Hydro-Stills." Material, workmanship and operating principle guaranteed; free illustrated booklet of sizes and price. Write today. Metal Products Co., 455 Pioneer Bldg., St. Paul, Minn.

DRUGGIST—Wanted, druggist, registered assistant, or with experience; single; small town. L 829, care Times-Dispatch.

INCREASED INCOME—No matter where you are, or what you are doing, you can get from this big organization of expert business and professional men, the specialized training which commands the high positions and big salaries. There is no reason why you should remain in an unsatisfactory position, when under the direction of experts you can become a business specialist in the following: skillful traffic management, business administration, law and procedure, higher accounting, expert bookkeeping, banking and finance, business letter-writing; men will be selected by personal interview only. For appointment, address H 396, giving business and home telephone number; all replies strictly confidential.

INSURANCE—Competent insurance men who are willing to go out-of-town, to obtain position at good salary and with chance for quick advancement; communicate with the Union Life Ins. Co., 228 Twenty-fifth St., Newport News, Va.

MOTORCYCLE AGENTS make big money selling new fast leatherette motorcycle helmets. Send $3.50 for sample. Everett Manufacturing Co., Everett, Mass.

REPRESENTATIVE,
Motor Truck.
Motor truck corporation, who for the first time are offering their trucks to the public through dealers, are in need of an A-1 dealer for the State of Virginia. The man we want must have had experience in this line and have sufficient confidence in himself to market 3-4 and 1-1-2-ton trucks. Liberal commissions. To receive consideration first letter must state age, past record of achievements and references. Strictly confidential. Address L 358, care Times-Dispatch.

SALESMAN—Wanted, an A-1 salesman to carry our line of keg beverage on commission basis. Attractive proposition for right party. Give references. The Lyons Brothers Company, Atlanta, Ga.

SALESMAN wanted by old, reliable house to sell our new 5c punch boards to merchants in small towns and country stores; either regular or side line salesman. Unrestricted territory. Big commissions. Write for salesman's outfit. Empire Manufacturing Co., 126 West Plume Street, Norfolk, Va.

Salesmen and Agents 35

SALESMAN wanted to sell gummed tape and sealing machines. Reduced tape cheaper than twine. Big commissions. Excellent opportunity for live man. Write The Hokanson Company, 102 North Wells Street, Chicago.

SALESMAN—High-class side line man can make $100 a week selling Champion Home Savings Bank, with special Christmas feature, to bankers. Give experience and references. Bankers Savings and Credit System Co., Cleveland, Ohio.

SALESMAN wanted by manufacturer for strictly new electric specialty and jewelry specialty, salable to jobbers and dealers; large repeat, commission basis; side line or whole time. T. C. Smith Co., 1531 Cherry St., Philadelphia, Pa.

SALESMAN—Two orders a day means $240 per month! Five orders $600 per month! Wonderful, new adding machine. Retails $12.50. Does work of $300 machine. Adds, subtracts, multiplies, divides automatically. Five-year guarantee. Worth its price for inventory alone. Carry in coat pocket. Full time or side line. Write quick for trial offer. Distributor wanted for Virginia. Southern Sales Agency, Raleigh, N. C.

SALESMAN—A wide-awake district manager wanted for line of high-grade sanitary products. Exclusive territory. Permanent business. Will establish office if successful. Give particulars. Ideal Disinfectant Corp., 46 Ninth Avenue, New York City.

SALESMAN—A wide-awake district manager wanted for line of high-grade sanitary products. Exclusive territory. Permanent business. Will establish office if successful. Give particulars. Ideal Disinfectant Corp., 46 Ninth Avenue, New York City.

SALESMEN—$75 to $125 weekly calling on grocery, drug, cigar and candy trade. Our line sells in nine out of ten stores. Blue Seal Mfg. Co., Memphis, Tenn.

SALESMEN—Inexperienced or experienced city or traveling. Write for list of lines and full particulars. Address Nat'l. Salesmen's Tr. Assn., Dept. 296, Chicago, Ill.

SALESMEN WANTED with established retail trade, by manufacturers of cotton goods of every description in white, colors and prints; at present selling jobbing trade only; liberal commission; excellent opportunities; samples weighing 20 pounds easily carried as a side line. Keystone Textile Mills, 640 Broadway, New York.

SALESMEN—CALENDAR AND SPECIALTY.
The Dallas Art Company, Dallas, Texas.
A MILLION DOLLAR COMPANY.
Building one of the largest plants in the country and will manufacture an exclusive line of wood, glass, paper, calendars, fans, leather and cloth goods, signs and novelties; liberal contracts and exclusive territory for experienced men. Dallas Art Company, 1306 Main Street, Dallas, Texas.

SALESMEN selling druggists and dry goods stores, to add Hair Straightening combs and pressers. Our manufacturer to retailer prices are less than jobbers. Good commissions. American Specialty Mfg. Co., 506 South First Street, Louisville, Ky.

SALESMEN—I want 100 men and women quick to take orders for Comer raincoats and waterproof aprons. Everybody buys. McCrary's profits last year were $3,28. New styles, wonderful bargains; direct from manufacturer to wearer. Fellows made $221 in 30 days. Tremendous profits for you. $2,500 a year for three average orders a day. $10 a day for your spare time. No delivering nor collecting. No capital required. I furnish everything, including beautiful sample coats. Write quick for liberal offer. The Comer Mfg. Co., Dept. G-136, Dayton, Ohio.

SALESMEN—Two high-grade men are needed immediately in this State to fill out our sales organization in preparation for the biggest year in our history, selling an article needed by all retail merchants. Position permanent. Previous selling experience not necessary. Commissions paid weekly. Address E. R. Betts, Box No. 759, Station C, Cleveland, Ohio.

SALESMEN—$75 to $125 weekly placing out products with drug, grocery, cigar and candy trade. Big, easy sellers. Blue Seal Mfg. Co., Memphis, Tenn.

SALESMEN—$50 to $125 weekly selling our manufactured products to nine out of ten retail stores. We want hustlers who are not afraid of prosperity. Blue Seal Mfg. Co., Memphis, Tenn.

SALESMEN, preferably one with auto, calling on the grocery trade, to sell side line green coffee and rice. Give references, territory covered. Box 1123, New Orleans, La.

SALESMEN
Best proposition ever, every prospect buys. Write Mr. O. K. Pencil Co., Louisville, Ky., at once. Aggregate commissions 25%.

SALESMEN—Traveling representative wanted September 1, 1920, to take over West Virginia and Virginia territory selling our exclusive line of aluminum cooking utensils to the retail trade. Only experienced men in this or kindred lines considered. Must come highly recommended giving past experience earning ability, etc., in first letter. Aluminum Products Co., Plant No. 2, Lemont, Ill.

SALESMEN—$500 monthly selling new patented fuel vaporizer, guaranteed to save up to 50 per cent gasoline; 40 miles per gallon made with Ford car; sold on money-back guarantee; one sample free. Stransky Vaporizer Co., 403 Pukwana, S. D.

SALESMEN—Air brakes for automobiles, trucks and trailers, safe and efficient. Nothing to get out of order; easily installed. Big earning contract to distributors with some capital. Literature on application. McNerny Air Brake Co., Manufacturers, Chattanooga, Tenn.

SALESMEN selling Davis clothes to measure direct to consumer exclusively. Greatest quality line in America; popular prices, country-wide reputation. Men wanted who can produce. Give particulars first letter. References. P. H. Davis Tailoring Co., Cincinnati, Ohio.

SALESMEN—We can use a couple more aggressive outside salesmen on permanent proposition having unusual possibilities. Better than real estate insurance, stocks or bonds. We will furnish prospects and leads. Box L 879, care Times-Dispatch.

SALESMEN—High grade line salesboard assortments; jewelry, candy, novelties; fast sellers; no sales; give references. Anco Sales Co., 513 E. 43rd St., Chicago.

SALESMEN—Commissions paid on receipt of orders. You can earn a day's pay in a few minutes selling our beauty vending machines from illustrations. Adelec Novelty Co., Dept. 73, Chicago.

SALESMEN WANTED to sell a high-class line of sales board assortments. An ideal side line. No samples required. Commissions due when shipments made. Season just opening up. Write today for working outfit. You can make "real money" selling good goods on our liberal plan. K. & S. Sales Co., 4325 E. Ravenswood Ave., Chicago, Ill.

SELL TIRES direct to car owner; 30x3 nonskid, $11.75; tubes, $2.25; other sizes in proportion. Guaranteed 6,000 miles on liberal adjustment basis. Big commissions. Experience or capital unnecessary. Auto Tire Clearing House, 1500 West Fifteenth, Chicago.

SHOE SALESMAN—Fifteen samples play shoes and sandals, large manufacturer going direct to retail trade; large commissions. Can be carried as a side line. Give full references in first letter and exact territory covered. Also what line now carrying. Box 489, 209 Cable Bldg., New York.

SIDE-LINE SALESMEN wanted by old and favorably known manufacturers; being able to again obtain unlimited amount of material, we can take on a number of side-line men to sell all or part of our well-known line of specialties; 25 per cent commission on receipt of accepted orders. Fergus, 830 Tribune Bldg., Chicago.

SPECIALTY SALESMEN—To sell our loganberry and Yucatan bunch; non-alcoholic beverages; to the small town trade. 25% commission. Easy sellers and repeaters. We pay on all mail orders. Silk Beverage Co., St. Louis, Mo.

SPECIALTY SALESMEN—Main or side line to sell our cordials and soft drinks to country trade. 25% commission and $50 per week drawing account. Full commission on all repeat orders. Red Cross Mfg. Co., Dept. G, 746 Chestnut St., St. Louis, Mo.

TERRITORY SALESMEN—We want 150 capable men at once to sell new 12-pound kerosene gas plant, for kitchen and heating stoves; men who can organize and place county subagents. This burner burns kerosene, is safe, economical, quickly installed; wonderful seller with coal high and scarce; commissions unusually liberal; state territory preferred. Write Wonder Burner Company, 123 Iron Street, Dayton, Ohio.

TIP-TOP AUTO ACCESSORIES are sure sellers and repeaters, large commissions. American Rubber Products Co., Atlanta, Ga.

WANTED, AGENTS—We are large manufacturers of delivery bodies for Ford cars. We want agents to sell them direct on commission. Unlimited demand; easy to sell; quick returns. Express Body Corporation, Crystal Lake, Ill.

WE HAVE an attractive side line to offer salesman covering Virginia and adjoining States. Apply 612 East Main Street.

WE HAVE room in our organization for salesman covering Virginia and North Carolina who can sell high-grade motor oil as a side line. Apply J 326, care Times-Dispatch.

$11 A DAY FOR 5 HOURS' WORK.
New method; no capital required; no deliveries; no delays; just take orders and bank big profits. Davis Products Co., Dept. 695, Chicago.

Situations Wanted—Female 36

CONTRALTO with 2 years' experience desires engagement in quartet choir for coming season. J 342, care Times-Dispatch.

DICTAPHONE OPERATOR—Young lady desires position as Dictaphone operator; experienced. Address C 369, care Times-Dispatch.

EXPERIENCED lady bookkeeper and stenographer desires to make change. Familiar with Burroughs bookkeeping machine. Best references. Address C 312, care Times-Dispatch.

MIDDLE-AGED LADY would like place to assist in boarding house or take care of baby in refined home. C 357, care Times-Dispatch.

TO use these Want Ads is to be sure of results.

Situations Wanted—Female 36

NURSE—An undergraduate nurse desires a permanent position during the winter. E 315, care Times-Dispatch.

ORGANIST—Wanted, a position as church organist by a lady with years of experience and fine references. Phone Boulevard 478 or address Organist, 2325 Park Avenue.

RE-ENGAGEMENT wanted at once, by experienced and capable widow, teacher, companion to lady, etc.; tactful and genial; musical; references exchanged. Box 249, Louisa, Va.

WANTED—By young lady, clerical position in bank or as stenographer, with good concern; several years' experience, both lines; good references. Address C 323, care Times-Dispatch.

YOUNG LADY wishes position as bookkeeper or general office work; thoroughly acquainted with Burroughs bookkeeping system and can use typewriter; at present employed, but desire change. Best of references. Address C 322, care Times-Dispatch.

Situations Wanted—Male 37

ASSISTANT REGISTERED druggist desires position October 1. Either in or out of city. J 335, care Times-Dispatch.

ENGINEER, steam, electric and general mechanic, desires position in mountains; can give first-class reference. Address C., Kenbridge, Va., Rt. 1, care George Dawson.

FARM MANAGER—Wanted, energetic farmer would like place as farm manager or would take equipped farm on shares. H 305, care Times-Dispatch.

POSITION wanted in small-town drug store, where there is only one or two drug stores, and proprietor is willing to sell some to men 20 years' experience; married references; unregistered. Address L 877, care Times-Dispatch.

REGISTERED DRUGGIST—Experienced as prescriptionist and manager, wants position. Reliable married man, good salesman, excellent references. Address Box 214, Bluefield, W. Va.

SALESMAN—Experienced specialty salesman desires position at once; acquainted with Virginia and North Carolina jobbers. Address J. H. S., P. O. Box 1132, city.

SHOE STORE MANAGER wishes position. At present employed, but desires to make change by September 15. Out of town preferred. Reply to G 202, care Times-Dispatch.

THOROUGHLY experienced business man and salesman wants position any kind. Able to do anything. Best references. Small salary or commission. J 333, care Times-Dispatch.

TYPEWRITING.
Gentleman physically unable to do active work, would like to have some typewriting to do at home. PHONE MAD. 5257-J.

WANTED—By ex-service man with some mechanical experience; position with manufacturing concern; with chance for promotion; good references furnished. J 311, care Times-Dispatch.

FINANCIAL

Business Opportunities 38

A good start and sure advancement follows a short practical business course here. Pleasant work; easy hours; excellent pay and rapid promotions offered Massey graduates. New term starts September 7. Write, call or telephone. Massey Business College.

A first-class confectionery can be bought at a reasonable price and you can give good reason for selling it. Answer C 211, care Times-Dispatch.

AN investment of $100 or $200 may prove the biggest bonanza that came your way. Write for particulars. Harrison Corporation, Poughkeepsie, N. Y.

AUTO ACCESSORY BUSINESS—For sale, well-established automobile accessory and tire store in one of the best locations in the city. Rent reasonable; lease. Must sell, as owner has other interests requiring his attention. This is an unusual opportunity to buy a profitable and growing business. Address D 242, care Times-Dispatch.

BALL GUM AND MACHINES—Highest standard of excellence. Seven years of fair dealings. Get prices and samples. Velvet Gum Company, East Lansing, Mich.

BROAD ST.—Confectionery business for sale cheap; will let first party; bargain regardless of value. 915 E. Broad.

CAPITAL—I specialize in financing meritorious business enterprises by selling stocks or first mortgage bonds. Strictly commission basis. Mail full particulars in first letter. John Trier, 1129 Eddy St., Chicago.

DRUG BUSINESS FOR SALE.
Owing to the death of a member of the firm known as the Quantico Drug Company, of Quantico, Va., we have this business for immediate sale. Possession at once. Stock and equipment inventory about $11,000. No other pharmacist at Quantico. Permanent U. S. Marine Camp located there. The number of marines to be increased to about 8,000 or 10,000 this fall. Unusual opportunity for lucrative business. Purchaser can lease present building. For further information apply to,
C. J. MEETZE & CO.,
Manassas, Va.

DRUG STORE—For sale, a drug store in a colored section of this city; conducted by a white proprietor, for many years; an excellent chance for an energetic dru