

# THE DAYNES-BEEBE MUSIC COMPANY ANNOUNCES A GREAT ALTERATION SALE OF PIANOS

The most startling offer ever made here or elsewhere, an offer backed by Utah's oldest and most reliable piano house; an offer that means the placing of nearly 200 new, high-grade Grand, Upright and Player Pianos in as many homes on terms any home can afford, and at a saving of thousands of dollars to buyers.

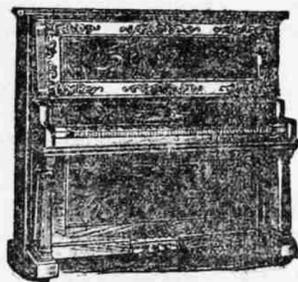
READ CAREFULLY EVERY WORD OF THIS REMARKABLE ANNOUNCEMENT!

## THIS ENTIRE STOCK IS MARKED FOR SLAUGHTER



\$300 Style  
At Only \$148.

Here is one of the popular styles of a popular make. We have it in the most beautiful oak, mahogany and walnut finishes. A thoroughly good and dependable piano, guaranteed fully. Rich, sweet tone, responsive action.



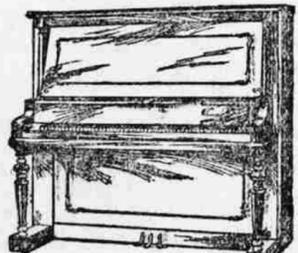
\$550 Style  
At Only \$296.

The finest model of one of the best makers. Expensive mahogany, either light or dark. You'll like this piano. The price will never again be duplicated. Several styles of this same make at corresponding discounts.



\$375 Style  
At Only \$193.

This piano is probably the most favored of any style ever sold here. Note the beautiful design. It comes in mahogany and walnut. Large size, with either plain or fancy carved panels, Empire top, etc.



\$400 Style  
At Only \$207.

A beautiful mottled mahogany style, one of the old makes; large scale, mellow tone, perfect action. We have this style also in walnut and oak at above price. This is a sample of the money saving.

### A Statement of FACTS

By Joseph J. Daynes, Jr.,  
PRESIDENT  
DAYNES-BEEBE MUSIC CO.

In announcing the inauguration of this sale, probably the greatest of its kind ever attempted in the history of the piano business, I wish to make a plain statement, take the public into our confidence, and tell why it is necessary to close out this entire stock at the great discounts offered herein.

For fifty years this house has been in business in Salt Lake City, occupying a position second to none. We have enjoyed the extensive patronage of the people, and attribute it to our strict adherence to the "square deal" policy, the fine, reliable makes of pianos we have always sold, our large capital and purchasing power and the low prices and easy payments we were enabled to make thereby.

During the past few years the growth of our business has been phenomenal. The Daynes-Beebe Music company is today selling pianos in five states; we employ more salesmen and our sales far exceed that of any other piano house in the intermountain region.

Owing to increased demands on our facilities it is absolutely necessary that we have more room, and we recently had architects and contractors submit plans for the remodeling of our entire building at 45 Main street. These contracts specify completion by October 23, work to begin October 3.

It is our determination to have the most complete, convenient, up to date and artistic warehouses for the display and sale of fine grand, upright and player-pianos in this great country. The Daynes-Beebe Music company has reached a point where such a home is consistent with its importance in the retail and wholesale field.

#### The Improvements.

Among the many improvements to be installed are the following:

Offices torn out and enlarged.

Another floor of salesrooms to be added.

Old stairways torn out and new and larger ones built in more convenient places.

Graphophone department entirely torn out and placed in new quarters in the building.

New decorations throughout.

These are the important improvements, and will mean that our store will be in the hands of workmen after October 3 for a period of some weeks.

We have on hand probably the largest and finest stock of new grands, uprights and player-pianos we ever carried, as well as a limited number of used pianos. It is our intention and determination to dispose of every instrument in this immense stock during the next ten days or two weeks.

To do this we are not going to quibble or haggle about prices or terms. We have made up our minds to accept cost or less for the instruments on any reasonable terms of payment; get them out of the way of the workmen, and when the alterations are completed, occupy our new home with an entirely new stock from top to bottom.

This is the simple story of why this sale is necessary. I cannot too strongly urge upon the friends of this house and their friends the importance of taking advantage of this opportunity, the best opportunity ever offered the people of the intermountain country.

\$47,500 worth of finest Grands, Uprights and Player-Pianos will be closed out in ten days (or two weeks at the most) at prices that will be irresistible—on terms never before offered on high class pianos. A quick sale is necessary, therefore prices must be low, and they will be low, never fear. Read why this sale is necessary.

### A Positive Saving of \$110, \$135 to \$225

AND YOU HAVE CHOICE OF SUCH MAKES AS:

- |                |              |             |                |
|----------------|--------------|-------------|----------------|
| KRANICH & BACH | PACKARD      | CONWAY      | SCHIRMER       |
| IVERS & POND   | HAINES BROS. | RUDELPH     | STANLEY & SONS |
| HALLET & DAVIS | SCHAEFFER    | BREWSTER    | LESLIE BROS.   |
| KNABE          | WINTER & CO. | BRINKERHOFF | STRAUSS & SONS |

### Payments of \$1.50 Up Weekly

We are not going to be particular or "finicky" about the terms of payment. Any reasonable terms will suit us. Come and select your piano and have it sent right to your home. Stool and scarf go with it. You can pay \$1.50 up weekly or \$6 monthly, as suits you best. We are going to make a quick sale of this entire stock, and prices or terms will not be considered.

### Sale Begins MONDAY MORNING—Come Early

#### New High-Grade Grands, Player-Pianos and Uprights at Less Than Actual Cost

\$250 Uprights	Fine styles of six popular makes, 1910 models, every late improvement, pianos that have been sold in Utah for years and are surely great bargains. Fully guaranteed in every way. Choice of 25 styles, in mahogany, oak, walnut, plain or fancy cases.	Sale Price \$ 96
\$275 Uprights		Sale Price \$117
\$300 Uprights		Sale Price \$146
\$325 Uprights		Sale Price \$172
\$350 Uprights		Sale Price \$196
\$365 Uprights	In this list are included the makes that are standard in quality and price; pianos whose names are household words. You can make no mistake in buying one of these at the regular price. Fortunate, indeed, are those who buy them now at these greatly reduced prices. Choice of six makes, the latest 1910 styles, in beautiful mahogany, oak, walnut, rosewood and other finishes.	Sale Price \$207
\$375 Uprights		Sale Price \$243
\$385 Uprights		Sale Price \$257
\$400 Uprights		Sale Price \$278
\$450 Uprights		Sale Price \$297
\$475 Uprights	The best styles of the best makers; choicest mahogany, curly walnut and Flemish oak. Colonial designs, plain styles, beautifully and richly carved cases; in fact, a piano to suit the most exacting taste. Here is your opportunity to secure the very best piano that money and brains can produce at a big discount in price.	Sale Price \$308
\$500 Uprights		Sale Price \$337
\$550 Uprights		Sale Price \$362
\$600 Uprights		Sale Price \$387
\$650 Uprights		Sale Price \$412
\$650 Grands and Player-Pianos		Sale Price \$428
\$700 Grands and Player-Pianos		Sale Price \$467
\$750 Grands and Player-Pianos		Sale Price \$512
\$900 Grands and Player-Pianos		Sale Price \$676

### Store Open Evenings Until 8:15

#### A Further Saving of \$35 Our Great 2-For-1 Offer

In addition to the great saving of \$110, \$135 to \$225 on grands, uprights and player-pianos, every buyer at this sale has the opportunity to make an additional saving of \$35, as we will credit you \$2 for every dollar paid in excess of \$10 and up to \$40. For example: Pay \$10 Down and Get Credit for \$20 Pay \$25 Down and Get Credit for \$50 Pay \$15 Down and Get Credit for \$30 Pay \$30 Down and Get Credit for \$60 Pay \$20 Down and Get Credit for \$40 Pay \$35 Down and Get Credit for \$70 Pay \$40 Down and Get Credit for \$80

#### Valuable Used Uprights at Half Worth

Most of these used uprights were taken in exchange on the marvelous Knabe-Angelus and Hallet & Davis Player-Pianos, and, of course, come from the best homes in Salt Lake City. Each one has been thoroughly overhauled in our factory repair shop and is guaranteed fully. Many of them are like new. The prices asked in this sale do not represent half their true worth.

\$300 Davis & Sons Rosewood	\$ 87	\$350 Boltwood, Walnut	\$173
\$350 Kimball, Rosewood	\$118	\$450 Chase Bros., Walnut	\$212
\$300 Marshall, Mahogany	\$137	\$450 Kimball, Mahogany	\$257
\$350 Harvard, Mahogany	\$163	\$500 Chickering, Mahogany	\$278
\$400 Haines Bros., Mahogany	\$198	\$550 Steinway, Rosewood	\$295
\$350 Kimball, Oak	\$136	\$800 Knabe, Mahogany	\$312

#### Out-of-Town People

You can afford to come a long way to attend this sale, but if it is impossible to come to Salt Lake, just fill out the coupon below and mail it to us, and full information and catalogs will be immediately sent you. Don't put it off; do it today, now, before you forget it.

DAYNES-BEEBE MUSIC CO.,  
45 Main St., Salt Lake City.

Please send me full information about the bargain selling from

\$..... to \$.....

Name.....

Town.....

R. F. D..... State.....

Daynes-Beebe Music Co.  
ESTABLISHED 1860.  
45 MAIN ST. SALT LAKE CITY, UTAH.

Daynes-Beebe Music Co.  
ESTABLISHED 1860.  
45 MAIN ST. SALT LAKE CITY, UTAH.

### THE FARMER T TO AUTO?

ork Financiers Raising  
About Money Spent  
for Cars.

WOULD PREFER  
TO SELL WEST STOCKS

That Show Autos  
in Various States Tell  
Good Story.

RALPH JOHNSON.

Wire to The Tribune.  
Sept. 17.—The fearful  
extravagance of the farmers  
and south in spending their  
automobiles is still causing  
to run up and down the  
New York financial world.  
reconcile itself to having  
go into joy rides when  
a choice collection of un-  
to say indigestible, securi-  
ber which the kind-hearted  
let these wickedly ex-  
farmers have, and buy some  
omobiles for themselves.  
right has anybody but a finan-  
an automobile, anyway?  
matter of fact, New York now  
mission about as many autos  
southern and transmississippi  
combined, with California out-  
following table, compiled by the  
republican company of New York,  
omobiles registered in the  
States up to June 1, 1910. Indi-  
the number of "live" cars actually  
The average value is esti-  
\$1500:

.....	5,900
.....	4,500
.....	4,200
.....	25,000
.....	5,200
.....	60,000
.....	26,000
.....	26,000
.....	1,500
.....	10,450
.....	4,400
.....	1,200
.....	700
.....	2,000
.....	800
.....	600
.....	25,500
.....	14,500
.....	15,000
.....	27,500
.....	11,900
.....	3,900
.....	16,900
.....	10,000
.....	2,000
.....	10,550
.....	200
.....	5,650
.....	1,000
.....	700
.....	35,600
.....	3,500

is talk of the farmers and  
is calculated to give one a pain-  
ed Word for the Mule.

at confess for a fondness for  
the obstinate and mean as he is  
he has elements about him that  
to me and I was glad to listen  
Mr. J. Allen of Pittsburg say a  
for him.

what Mr. Allen says:  
is a saying "as stupid as a  
one as lazy as a mule." Both  
I know, are not borne out by  
mule is not stupid. It is much  
elligent than a horse. It is not  
other. I honestly believe that  
has a good day's work.

one ever springs a new proverb  
something like "as dirty as a  
I'll have the goods on him. My  
observation convinces me that  
is as clean as the most fas-  
human being. And I'll tell you  
think so.

ime ago the proprietor of a  
at Plains, Pa., built a big bath-  
the country's finest. He was  
sars, after consulting with veter-  
were convinced that a daily  
and pronging the vigor of the  
bath are used in the mines. So  
will a big bath about forty feet  
something like four feet deep,  
and a shower. The  
are pretty good, you can imagine  
the end of a day's work. But  
did see them race from the mine  
to the bathtub. You would think  
had been out on pasture for six  
from the speed they show as  
top down to the stange entrance,  
water, and each other in their  
get into the water.

#### Contrast With Horse.

venture to say that a horse would  
break for the stable and the  
get the second meal of the day,  
and as one of those mules,  
and pass by the bath. But not  
those mules. Hungry as they  
they rush into the bath. Some  
animals are so reluctant to  
that the stablemen have to  
out. One old mule, that has  
car for years, absolutely de-  
leave the pool inside of ten

ll over the bath runs a per-  
pipe. When the stablemen think  
have been in the water long  
the water is run through this  
and the four-footed beings get a  
over bath. One of the foremen  
told me that some of the an-  
situate a point to the shower  
their noses in order to call the  
of the stablemen to their de-  
a shower bath.

ary to my opinion, logs that  
under water for a long time  
valuable. In some cases more  
who were first cut," said  
covery of sunken logs from old  
lands that have been long  
is really a profitable indus-  
carried on in many parts of  
in some of the timber  
of the south this work is done  
scale.

ible, for instance, when water  
is more valuable than the same  
two, first felled. Logs that have  
under water for twenty or thirty  
good material for lumber. The  
acts as a preservative to the wood  
presses its value.

Valuable, if Old.  
time last year a big mill pond  
a little town down in Car-  
the southern part of Min-  
was drained in order that the  
might get the submerged logs.  
150,000 feet were recovered,  
these logs had been at the bot-  
that pond for at least thirty years,  
they were turned into lumber of the  
and the operators made a  
lot. It was worth the ex-  
straining the pond.

hen a steady boom, and things  
better than the last year than  
ever seen them," remarked A. L.  
of the Texas Christian Advocate  
all look on Dallas as the New  
the southwest and the rapid  
materially as well as in popu-  
within the past few years shows  
has far outstripped every other  
the state.  
recent drought and hot  
have enveloped Dallas re-  
Wilson said "every  
improving condition, and real  
and about. Dallas is yearly  
in value. Within short time  
hotel in the south will be erect-  
business portion of the  
of more than \$1,000,000, and  
country—certainly far superior  
to the south."