

# WANTED

## MEN and WOMEN

What are you doing to better your condition in life?

Surely you have intended to do something so as to provide for an easy old age. A city home is all very well as a pleasant place of habitation, but how much better is a home in the land of sunshine and flowers—The Everglades of Florida, with 10 acres of rich land surrounding the home, on which an annual income of \$6,000 or more can be made!

### Read What U. S. Senator Nathan P. Bryan's Brother Says:

**\$6,500 Net for One Year's Crop From Twelve Acres.**

Miami, Fla., Dec. 22, 1910.

Gentlemen: I own a grapefruit and orange grove four miles west of Dania in the Everglades. My grove consists of twelve acres, 850 trees in oranges and 400 in grapefruit. My grove is nine and ten years old.

I have sold this year's crop as the fruit hangs on the trees for sixty-five hundred (\$6,500) dollars cash. Before selling I had shipped 400 boxes of fruit, which netted me two dollars and twenty-five cents (\$2.25) a box.

I believe that the yield of my grove will go on increasing steadily for the next five years. I will be able to make quite as fine, if not a finer, grove in a shorter time on the pure muck soil on the Everglades. Muck makes smoother, prettier fruit than the highland fruit, brighter in color and thinner in skin. It makes fruit in a shorter time and with far less cost of production. I know these things to be facts from thirty-seven years' experience in farming in Florida; and you are at liberty to publish this.

I have some trees in my grove from which I will pick forty boxes each.

Very truly yours,

JOHN BRYAN, JR.

### Read What Speaker Champ Clark, of the United States House of Representatives, Says:

He says: "Believe me, THE SOUTH is the POOR MAN'S LAND. . . . I know a man who made \$15,000 in ONE YEAR off THREE ACRES of lettuce. Sounds fishy, doesn't it? True, though, for I took the pains to find out. It's a great country, boys. . . . A family of five or more persons can live comfortably on a two-acre truck patch. Why any man can live in the slums and rear children when he can find a home with pleasant surroundings and healthful environments in Florida, at a price within the reach of the everyday laborer, is a surprising mystery."

Volumes could be written about the wonderful richness of the lands of the Florida Everglades, the healthfulness of the climate, and the tremendous strides of the procession of prosperity and happiness that men and women from every State in the Union are making in Southern Florida, but above all stands out the fact that nowhere else on God Almighty's footstool can rich, productive, fortune-making land be bought for so little money. In Dade County, Fla., hundreds of Washingtonians have bought home and farm tracts of this rich land, and we have a limited number of 10 to 40 acre tracts in the same neighborhood. These lands we personally selected after several tours of inspection, and we believe we have the best lands in all that rich region.

These lands we sell at \$50 per acre, on terms that are absolutely the most reasonable ever offered—in fact, so easy every one can buy a home and farm tract and not miss the money while paying for the land.

Terms: \$10 down and \$10 per month buys ten acres. \$20 down and \$20 per month buys twenty acres. \$30 down and \$30 per month buys thirty acres. \$40 down and \$40 per month buys forty acres.

No taxes or interest during payments, no charges other than those mentioned above.

More than 39,000 farms have already been sold to Northern, Eastern, and Western buyers. Surely that is the strongest argument why you should not only investigate this wonderful opportunity, but buy this land without hesitation.

While the remainder of the United States is in the throes of winter, bountiful crops of all the known fruits and vegetables grown in the semi-tropical and temperate zones are being gathered from the farm and garden tracts of the Everglades of Florida and are sold by the producers at the highest prices any products sell for any time of the year.

## A Word to You, Fathers and Mothers

A duty rests upon every parent to provide for the future, and that duty is the easier met by an investment, on the easy payment plan, in productive land that grows bountiful crops which sell for large prices, and at the same time the land is a home site. How sacred is the home and how pleasant is that home in a beautiful country where sunshine and flowers are everyday features; where crops grow as they cannot be grown elsewhere, and where hundreds of dollars per acre is the net annual return!

All through life opportunities come and go. Some men are wise and prosper, others procrastinate and regret. On every side we see men and women who are rich and affluent—people of means who have grasped good opportunities when offered. The poorhouse, hospitals, and charities are overflowing with those who have led improvident lives, who have passed along life's highway with no preparation for the future: no investment, no effort to save a little each month; no force of character to do what they knew was for their own good.

We offer you an opportunity to avoid just such a condition, and it behooves you to give this your earnest thought. We extend a cordial invitation to every reader of The Washington Herald to come in and see us. We have unexcelled facilities for informing you about this wonderful country and the great development now taking place in the Everglades of Florida. Our exhibition of tropical fruits raised on Everglades lands

is the finest ever shown in Washington. Here you will see oranges, lemons, limes, grape fruits, and mangoes not to be equaled anywhere. Rare kumquats, a vocades, sapodilloes, mamay apples, fluted gooseberries, famous Florida vine cherries, and many others that are delicious in taste, and all wonderful money makers.

### See This Country at Our Expense

We want you to see these lands yourself. Buy five farms, making the first payment of \$10 on each, for which we will issue you receipts. We will then give you \$50 with which to make the trip at our expense, and if you do not find these lands BETTER THAN REPRESENTED IN THIS COMPANY'S LITERATURE we will give you \$50 more when you return and cancel your contracts; otherwise you have had your trip free and receipts for your first payments. THIS OFFER IS GOOD FOR MAY 2 Excursion only.

Call or write for further information concerning this offer and for our interesting illustrated 36-page booklet, "WHERE NATURE SMILES," replete with facts every man and woman should know. Act now. To-day OPPORTUNITY knocks at your door. Secure a home and independence now for yourself and your children. He who hesitates is lost.

### Famous Illustrated Travelogue To-night Free

At 8 o'clock to-night at 809 G street northwest, opposite U. S. Patent Office, our Mr. George G. Stroop will give his interesting personal experience travelogue on the "Everglades of Florida," featuring over 175 beautiful hand-colored views of scenes in this wonderland of America. To-morrow night and Saturday night, at 8 o'clock, at 809 G street northwest, Dr. Thomas Elmer Will will give his famous illustrated travelogue, "The Land of Sunshine and Plenty," profusely illustrated with over one hundred beautiful colored lantern slide views. Dr. Will has lectured under the auspices of the U. S. Forest Service and American Forestry Association. He has addressed scores of Chautauquas, Boards of Trade, Chambers of Commerce, and other organizations throughout the United States, and is a most interesting and convincing lecturer.

# BOWEN, WILL & STROOP,

## 809 G Street N. W.

## Washington, D. C.

Opposite United States Patent Office.

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OPEN EVENINGS