

More than one hundred entries for next Gildden tour and the support of ev-ery motor club, trade association, chamber of commerce, and municipality on the route of the tour is the net result of Charles J. Glidden's run over the Lakesto-the-Gulf route between Detroit and

New Orienns.

While Mr. Glidden received a great ovation and found many forces at work in the interest of touring contests and good roads, he also discovered that many organizations and public officials who had taken an active interest in the tour, did not have a proper understanding of the not have a proper understanding of the purpose of the contest, nor did they know that the contest was open to them.

Mr. Glidden's suggestion that the route be reversed as that the route will be understanding the standard will be understand the standard will be understanding the standard will be

be reversed so that the start will be made in New Orleans and the finish in Detroi was received enthusiastically in the Cres was received enthusiastic than the plan has been submittee cent City and ci

Another factor which kept down the entry list was the opinion that the route and schedule of the American Automo-bile Association pathfinder was impossi-ble. This belief existed even in New Orleans, and it was not dispelled until Mr. Glidden's car, and one of the Maxwells which won last year's contest, arrived in New Orleans on schedule time.

Mr. Glidden personally certified that the

two cars covered the route on the official schedule of running time and his certifischedule of running time an in Section cate was indorsed by Gov. L. E. Hall of Louisiana. The Governor was one of the quests at a banquet to the Glidden tourists at Baton Rouge, and he has taken tive interest in all projects for the

an active interest in all projects for the good of road building and motoring.

When it became known that the route was not impossible, though extremely difficult, an entry representing New Orleans was immediately promised and Mr. A. Schaffenburg, a retired business man, told Mr. Glidden that he would enter his

be properly represented in the contest next

Other cities which will have entries, but which were not known at the time the tour was postponed, are Memphis, Nashville, and Louisville. Individual entries garden spots of the world." will be made by private owners in over

rganiagtion, and is thoroughly conver

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ilke-well

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RAPID PROMOTION FOR TED JOHNSTON

Former Manager of the Buick Company's Local Branch Makes . Rapid Strides.

former manager of the Washington branch of the Buick Motor Company, will be pleased to learn of Mr. Johnager of the Republic Motor with headquarters in Detroit.

with headquarters in Detroit. | which have | Mr. Johnston resigned his position with of motoring. | the Buick Company last August to become the Southeastern representative of the Republic Motor Company, with headquarters in Philadelphia. That he would the bulb hor

pany reports having made the following baker "20" delivery wagon, to Peter Latterner; Studebaker "30" touring cars touring cars to the following persons: H. C. East-erday, Z. D. Blackistone, C. R. Hawlett, and Dr. W. H. Wunder. A Studebaker delivery wagon was sold to George M. Oyster, jr., this being the second car of this type to be purchased by Mr. Oyster.

"The region around San Diego is a replica of the Holy Land," says Dr. evilinder Everitt, and George A. Succeplica of the Holy Land, says Dr. sax-cylinder car of the same make. Charles G. Percival in his new book the "Trail of the Bull-Dog." Says the au-thor: "In climate, land, contour, typography and products—in fact, everything but people, the Holy Land is reproduced and in many cases it is true under dis-couragements, so that it is now proper to speak of California as a land flowing with milk and honey, a land of the olive, wine, fig. date, and orange. Much of this 'and was formerly a desert which has been re-duced to a blooming fruitful garden, and ist who travels to the coast in search of health, wealth, entertainment, and seen ery the country in and around San Dieg will long be remembered as one of th

The Matheson Motor Car Company de will be made by private owners in our and a dazen cities on the route.

With the certainty of a large field of centries from places on the route and as-burance of support from large cities and large filed on the transfer of the transfer of the trip, as Manager Hough was

> that the exchange has ceased to call for through the Northwest, accompanied by comment. But a truck which has been his family. in use in Porto Rico for some time superseded a still more antiquated model of the hay propelled vehicle, to wit: the bull cart. This truck is owned by Sobrinos de Pedro de Diego & Co., of Guayama, Porto Rico, who are retail dealers in merchandise, rice, beans, sugar, dry goods, and liquors. The first month it was in service the truck saved 201 for its owners. There are no rall-roads in the interior of this portion of Porto Rico, and in some of the interior towns the company has considerable business. This is particularly true of the town of Cayey, up in the mountains. The truck makes a trip there every day, and sometimes two trips a day. The distance is twenty-seven kilometers, or sixteen miles, over a winding mountain the compelling of vehicles to carry in use in Porto Rico for some time su teen miles, over a winding mountain road, in which there are, by actual count, 457 sharp turns. This road ascends 2,400 feet in ten miles as it winds up the

At the time of Col. Roosevelt's at tempted assassination the former Presi dent was riding in a car equipped with Goodyear tires. G. F. Moss, owner of

DAVE HENDRICK TO HANDLE NEW LINE

Well-known Auto Dealer Takes the Agency for the Abbott-Detroit Motor Cars.

David S. Hendrick, the well-known lo al automobile dealer, yesterday consum mated a deal with the Abbott Motor Con pany, of Detroit, whereby he becomes th pany, handling the famous Abbott-De troit car. A. L. Bennett, general Eastern representative of the Abbott Motor Con

pany, who has been in the city for several days, acted for his company.

The deal has been pending for several days, but it was not until late last night that the announcement was made that that the announcement was made that Mr. Hendrick would handle the line here. Demonstrating cars are being rushed to this city and are expected to arrive no later than Wednesday.

Mr. Hendrick has for a number of years acted as local representative of the Frank-iln and Thomas cars. He will in the fu-ture devote his efforts to the Franklin and Abbott-Detroit. The demonstrators

ture devote his efforts to the Franklin and Abbott-Detroit. The demonstrators on the way are touring cars—the "34-50," at \$1,800 car, fully equipped, and a "44-50," selling for £2,100, fully equipped.

The Abbott-Detroit is not a stranger to Washington autoists, quite a number of them being in use here, despite the fact that the makers have never had a local agency. The newly made arrangement for handling the Abbott-Detroit in this city should be mutually advantageous, the Abbott-Detroit in this solution of the models.

Besides being vice president of the Willya-Detroit is fine general ages manager of the concern and vice president of both the Garford Company, in an an announces that the will have some cars this week. Cliff Long leaves Washington to-morrow evening for Xenia, Ohio, his old home, where he reserves the privilege within a forty should be mutually advantageous, the short time, will be a greater monument to automobile manufacturers, dealers, and the will have some cars this week.

Cliff Long leaves Washington to-morrow evening for Xenia, Ohio, his old home, where he reserves the privilege of casting a vote. Mr. Long announces that have some cars this week.

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Cliff Long leaves washington to-morrow evening for Xenia, Ohio, his old home, where he reserves the privilege in the state of the will have some cars this will have some cars this will have some cars this week

Auditorium.
"Despite the fact of such severe strain, the tires showed no signs of wear," said Mr. Moss. "This, in my estimation, is the severest test a tire can have. Tet my Goodyear tires showed no signs of wear. This is doubtless due to the over-size feature, which takes care of the over-leaf."

It is pleasant to note that subsidiary automobile interests, such as tire com-panies, have made just as great advance-ments in their products as automobile concerns have in cars. There was a time former manager of the Washington branch of the Buick Motor Company, will be pleased to learn of Mr. Johnston's appointment as general sales manager of the Republic Motor Company, with headquarters in Detroit.

Some of the Republic Motor Company, with headquarters in Detroit.

Mr. Johnston restricted cogditions. But in the last few years there have been perfected several tire saving features which have added much to the pleasure Mr. Johnston resigned his position with of motoring.

with the assurance of greater support than the original itinerary.

That some one is responsible for a sericus omission in falling to present the Gildden tour in the proper light was the opinion of Mr. Gildden when he arrived in Vickaburg, Miss, and learned that Rusiness Men's League and several individuals had been anxious to enter the tour, but did not know that they were eligible. When Mr. Gildden of the content of the tour became convinced than the postponement of the tour became only in the postponement of the postponement of the tour beca cently introduced requiring the use of signals of greater power and depend-ability. Especial interest is lent to the test by the fact that the record of acci-dents resulting from the failure to hear poblie horns shows that 77 per cent of these occurred at crossings where the noise of traffic is such that an efficient

sale of two cars during the past week. Thomas S. Martin purchased a four-cylinder Everitt, and George K. Sheely s

One of the busiest automobile plants in Indianapolis is that of the Henderson Motor Car Company. The demand for their 1913 models has exceeded the fond est hopes of the officers of the company. Pending the occupancy of the new addi-tion to their factory, which was ready November I, they had leased 12,000 square November I, they had leased 11,000 square feet of space in the Industrial Building, at Tenth Street and the Canal. The paint shop was moved from the factory the first of the week and all the painting will be done in the Industrial Building until the busy season has passed. The floor in the present factory that housed the paint show has been turned into a final assembly department. With a first assembly overflow in the big tent that was raised in the factory yard in August 12 of the exhibition base been scing on struction, decorating, sign making, and other branches of the exhibition base been construction, decorating, sign making, and other branches of the exhibition base been given out and the allotting of car space M. E. Hart, of the Enterprise Electrical duced to a blooming fruitful garden, and take his family.

M. E. Hart, of the Enterprise Electrical duced to a blooming fruitful garden, and the Canal. The duced to a blooming fruitful garden, and the canal duced to a blooming fruitful garden, and the canal from the United States; most of the riss and half of the lemons and oranges. The climate has become favorably known all the busy season has passed. The climate has become favorably known all the busy season has passed. The climate has become favorably known all the busy season has passed. The paint show has been turned into a final assembly department. With a first of the week and all the painting the first of the paint show has been turned into a final assembly department. With a first assembly overflow in the big tent that was raised in the factory yard in August and two floors of final assembly, the company expects to be able to meet the demands of their distributers and repre-sentatives for 1913 Henderson touring sentatives for 1913 Henderson touring cars and roadsters. C. P. Henderson, who has been in ac-tive control of the sales work of the Cole

jacent to it. Mr. Glidden has recommended to the American Automobile Association that H. H. Robinson, of the Woiverine Automobile Club, he sent through the territory to work up and organize the tour. Mr. Robinson is chairman of the runs and tours committee of the Detroit.

The horse team and tours committee of the Detroit. for a Henderson roadster.

The horse team and the mule team are forms of the hay motor that have so frequently been replaced by motor trucks.

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The horse team and the mule team are forms of the hay motor trucks.

The horse team and the mule team are forms of the frequently have the horse team and the first team and the first team are formed to president and general manager of the company that bears their name, C.

compelling of vehicles to carry

lights may not appear to be important the Con but it relieves the motorists from blame which he in case of an accident caused by a collision with a horse-drawn vehicle carrylision with a norse-drawn vehicle carrying no lights. Previous to this measure
becoming effective it was not uncommon
for the unfortunate motorist to wake up
and find a suit instituted after a collision when the driver of the horse-drawn
vehicle had suddenly loomed up in front of the automobile, having driven out of an alley or side street without warning.
Under the new ordinance the pleasure
and commercial horse-drawn vehicles
earry lights, and this minimizes the danearry lights, and this minimizes the danger. Recently on a North Side boulevard the driver of a buggy carrying no lights suffered an accident of this nature. The mounted policeman was one of the first to arrive. After abusing the motorists, the owner of the buggy demanded that the officer arrest the driver of the motor car. However, a surprise was in store for him. The mounted policeman said: "If you had compiled with the ordinance and carried lights on your vehicle, I would do so at once; but I think that under the circumstances you had better be the one to say, "Goodmorning, judge."

This is just one illustration of the good that the club is accomplishing for its members in Indianapolis and the entire motoring fraternity.

Overland factory.

The promotion of Ted Johnston to the position of general sales manager of the Republic Motor Company impels us to shout "Hurrah for Ted!"

We are also gratified to learn that "Bob" Martin has been appointed as manager of the Buick Motor Company's local branch.

A. L. Bennett, Eastern representative of the Abbott Motor Car Company, of Detroit, was a visitor in the city last week.

Sam Stephens, who formerly sold Rauch & Lang electrics in this city, is now pedding buzz cars in Denver, Colo.

otoring fraternity. George W. Bennett, vice president of the Willys-Overland Company, has made for mal denial of the report that he is to take charge of the affairs of the United States Motor Company. While Mr. Bennett's was one of the first names mentioned of men capable of bringing order out of the chaos in which the United States finds itself, he refused to even entertained negoself, he refused to even entertained negotiations looking to such a change, preferring to remain with the interests which
have felt the effects of his best efforts.

Besides being vice president of the Willyaforeinand Company, Er. Bennett is general sales manager of the concern and vice
president of both the Garford Company,
makers of pleasure and commercial vehicles, Elyria, Ohio, and the Gramm
Motor Truck Company, of Lima, Ohio.

After weeks and months of weary w
ing. T. Lamar Jackson announces
the will have some cars this week.

Cliff Long leaves Washington torow evening for Xenia, Ohio, his

ROBERT MARTIN IS **NOW BUICK MANAGER**

Former Assistant Manager Gains Recognition of Service and Is Moved Up the Ladder.

Moved Up the Ladder.

Official announcement by the Buick Motor Company of the appointment, of Robert H. Martin as manager of their local branch, to fill the vacancy made by the rasignation of Ted Johnston some weeks ago, has been made.

The appointment of Mr. Martin was not a surprise or unexpected by those familiar with local motor affairs.

Bob Martin, as he is familiarly known, has been connected with the local beanch of the Buick Motor Company since its est a tire can have. Yet ar tires showed no signs of its doubtless due to the overe, which takes care of the sant to note that subsidiary interests, such as tire comes made just as great advance, their products as automobile we in cars. There was a time of the incomplete their products as automobile we fin cars. There was a time were considered as a delicate which must be handled only the made in the position—officially stanged. His friends are legion, and they rejoice in his merited advancement.

they rejoice in his merited advan-

resident of the American Motors Con pany, of Indianapolis, and one of the en-thusinstic boosters of the plan to build a national highway.

accommodate those in charge of the race in the following way:

On the lower, or ground floor, will be located the telegraph and electrical appliances. On the second floor will be the timing and scoring devices. The press

timing and scoring devices. The press will be taken care of on the third floor, and on the fourth floor the judges and officials will have high, roomy accommo-dations. The fifth floor is for the man-agement and executives.

Other changes being income. agement and executives.
Other changes being incorporated by
Manager of Events Charles W. Sedwick
are the installation of more-micient scoring service and a general improvement in
the utilization of parkage and paddock

Although the show season is severa months off the active preparation on the part of the committee in charge of the National Automobile Show, to be held in National Automobile Show, to be held in Grand Central Palace and Madison Square Garden, January II to E, indicates that the forthcoming exhibition which will be given out and the allotting of car space has already been disposed of.
So wonderful and rapid has been the growth of the automobile industry that in order to house its products for exhibition purposes it was necessary to utilize the two biggest show buildings in New York

city. This is a great contrast from the early days of the automobile when a few scattered and meager displays were rescattered and meager displays were re-luctantly given space in a bicycle show. Plans for remodeling Madison Square Garden and Grand Central Palace have out which from a standpoint of beauty will be unusually attractive. The interior of Madison Square Garden will be practially reconstructed for a contract for stee has just been given out. The skeleton steel construction which will support the balconles will be erected entirely inde-pendent of support from the walls of the

About People You Know Along Auto Row

sistant general manager of the Hupp Mo-tor Car Company, Detroit.

John Hartman, invaluable assistant to Col. Long. will hike for Philadelphia Monday evening. John holds one vote in the Commonwealth of Pennsylvania, which he intends to cast for William How-

President R. C. Smith, of the Overland

Cleye Campbell, the locally famous rac-ing driver, states that he will devote his efforts exclusively to racing in the

Frank Geraghty. Mots tire salesmintends to visit the Mots factory in mear future. His success here should sure him a splendid reception there.

Jack Earle says that it embarrass him to have people stare the way they do when he hits the boulevards in that nifty Oakland. Now, isn't that unusual for an automobile salesman?

Your Automobile May Burn To-night

Why carry your own risk when TWELVE DOLLARS will pay for a THOU-SAND DOLLAR policy for one year, which will indemnify you in case of loss by fire? WE CAN MAKE THIS LOW RATE because we do not pay commissions to

This automobile policy of ours has become exceedingly popular, as is evidenced by the large number of automobile owners who have already taken advantage of this EXCEPTIONAL OPPORTUNITY.

DON'T DELAY, but CALL ON US, WRITE US, or TELEPHONE US, and our representative will call on you at ANY TIME you may appoint.

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Charles F. Carusi, General Counsel. Robt, N. Harper, Chairman Finance Committee. Paul F. Grove, Secretary.

John McKee, Assistant Secretary.

The interior of Grand Central cooling system for the winter. Of course. Palace will be enriched with trellis work it must be thoroughly drained, and it is and floral decorations which will add a good idea to flush it out, while the radisand floral decorations which will add greatly to the now beautiful interior. As in the past all the furnishings and signs done by inserting a hose in the radiator of the exhibitors will be uniform and filter stear and turning the water on. It de a part of one harmonious schen There will be a greater number of mo-tor cars of the pleasure and commercial type shown at the "two weeks, two buildings" exhibition than ever before while the display of motorcycles, acces-sories and parts will be of gigantic proortions. The motorcycle exhibition this rar will be a big show in their and a comprehensive one, while the display of eccessories will be the greatest of its kind

ver seen.
Applications for exhibition pouring in daily at the offices of the Automobile Board of Trade, 7 East Forty-second Street, New York, and Merle L. Downs, secretary of the show committee is allotting whatever floor room is left to early applicants. These cool nights and nippy morning

ought to make the car owner think of his cooling system and how to keep it from reezing up, if he intends using his car uring the winter. It is well to put a good anti-freeze solu-

It is well to put a good anti-freeze solution into the radiator in good time. It should be remembered that the water in the cooling system, particularly in the cyclinder jackets and the pump, and in some types of radiator, lies in thin sheets. Thus it freezes more readily than a larger bulk of water would. So the anti-freeze solution should not be neglected too long.

It isn't much of a trick to prepare the extinguish the fire.

ter drain cocks are open. This can be will be really surprising to see the rusty red color of the water that gushes forth,

red color of the water that gushes forth, carrying sediment with it.

When the water system has been cleansed, refill it with a solution composed of two parts of alcohol, either denatured or wood, and one part water. This will not freeze, even at 30 degrees below zero. But it must be remembered that alcohol evaporates, and that on refilling the rad-lator every few days, equal parts of alco-hol and water should be used. If glycerine is mixed with the alcohol, the cold-resisting properties of the solution remai-the same, and new glycerine need no be added because the glycerine need not evaporate. But don't forget to add fresh alcohol This is more expensive than plain water, to be sure, but it is an economy compared with the cost of re-

Fire Endangers Town.

Underwood, W. Va., Nov. 2-Fire following a gas explosion in a large Italian general store early to-day partially stroyed the town, causing a loss of \$100, the guests were compelled to fiee for their lives in scant attire. Twenty build

Overland Roadster. 1912 Warren 30, Overland Delivery Wagon.

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We give votes in The Herald \$25,000 contest.

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We Give votes in The Remid's 15.00 On Why should Automobile owners to too-mented with thre troubles when they mented with thre troubles when they mented with the product of the troubles of the mented with the troubles owners with by

Airease The World's Best Filler fo: Automobile Tires.

Ends Tire Troubles!

Airease Tire Filler Co. WASHINGTON,D.C.

Street N. W. We Gire Votes in The Herald's \$5,000 Contact

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1317 New York Ave. We give votes in The Herald \$25,000 contest.

None Better THOR MOTORCYCLES GEO. W. BEALL 1005 9th SL. H. W. M. W. Gire Votes in The Herald's \$25,000 Con

AUTOMOBILES FOR HIRE Five and seven passenger cars.



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P. M. CORR.

Agent for Flanders and Ynle Hotor-creies and Cory's Special Biercia. Botoccreie Overhauling and Bolt Re-pairing. Accessories and Smallying. Biercie Repairing, Breating, and Over-hauling, Supplies and Accessories. Sill 9th St. N. We. These Hale 1966.

Think what a combination-No-Rim-Cut tires with this Goodyear Non-Skid tread. Any man who sees them is bound to say, "That's the winter tire for me.'

A Bulldog Grip

Now the favorite Winter Tire

Here is the tread which has come to outsell every other

It comes on a tire which also outsells every other tire

grasp the road or pavement with a buildog grip.
Each of these blocks widens out at the base, so the strain is distributed over the fabric just as with the smooth-tread tires.
So we offer you now an enduring, efficient, an ideal non-skid tread. One glance will show you that no other device compares with it.

Motor car owners have tested out over 200,000 of these treads. As a result, the demand to-day is enormous. And this winter will treble it, probably. Come see what it means to have oversize tires, three that can't rim-cut and tires that can t skid.

The Goodyear Tire Book—hased on 13 years of tire making—in filled with facts you should know. Ask us to mail it to you.

No-Rim-Cut Tires

10% Oversize

All Objections Ended Early non-skid treads were made of soft rubber. The projections were too short-lived. Others involved both metal and rubber — materials that never combine. And all, until this one, put too much strain on the fabric, be-cause the strain wasn't distrib-

form of non-skid.

in existence

uted.

That's why men have used the inconvenient, costly, and ruinous chains. Now We Have This

Now we have this thick extra tread, vulcanized on to the regu-lar. So you get the endurance of a double-thick tread.

This extra tread is of very fough rubber, so the non-skid feature lasts.

The blocks are deep-cut. They present to the road surface countless edges and angles. They

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M. T. POLLOCK, 1615 Connecticut Avenue N. W.