

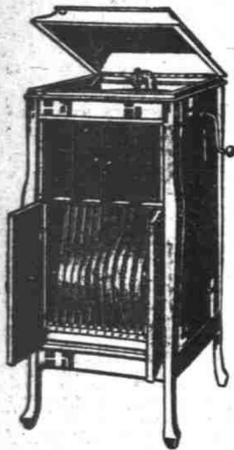
# These Dealers Will Supply You with Special Columbia

Everybody Can Own a Columbia Grafonola at These Prices—and Upon These Very Easy Terms of Payments

**FREE TRIAL IN YOUR HOME**

And everybody ought to own one. It's the strongest magnet you can place in the home to attract young folks. In the present dancing fad your Columbia Grafonola will furnish perfect music. Columbia records played on a Columbia Grafonola are the best. That's what all the great dancing artists say.

**"THE LEADER"**



With Fourteen Double-Disc Records.

**\$84.10**

Terms, \$1.50 a week.

Prof. Wilson's Dance Lesson Record, 35c—if accompanied by Herald Coupon.

**"THE ECLIPSE"**



With Six Double-Disc Records.

**\$23.90**

Terms, 50c a week.

**"THE JEWEL"**



With Ten Double-Disc Records.

**\$41.50**

Terms, 75c a week.

**"THE FAVORITE"**



With Twelve Double-Disc Records.

**\$57.80**

Terms, \$1 a week.

**"The Mignonette"**



With Fourteen Double-Disc Records.

**\$109.10**

Terms, \$2 a week.

**HOUSE & HERRMANN**

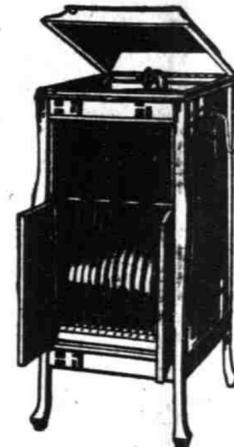
Seventh Street

Eye Street

Get More Enjoyment Out of Your Vacation



For added pleasures during your vacation, we suggest that you take a Columbia Grafonola with you. With this "King of Entertainers" there will be no dull moments in camp. Its charm will be most appreciated during the still twilight evenings when resting up after a strenuous day's exercise. The low cost combined with the easy terms make purchasing so gradual that you will hardly miss the money. Call Main 750 and we'll demonstrate machines and records in your home.



**The "Leader"**

Grafonola and \$10.00 worth of double-disc records for only

**\$85.00**

Small cash payment and monthly payments to finish.



**The "Eclipse"**

A prime favorite for outings, picnics, and camps, because it is small, light, and compact. In oak or mahogany.

**Price, \$25**

Easy Terms.

Other Models, \$15 to \$500. Machines and records sent to your home for free trial. Phone M. 750.

## A Special Grafonola Offer

Enabling you to learn the Modern Dances at Home

An "Eclipse" Grafonola and 14 Selections on 7 Double Disc Records

**\$29.80**  
In Easy Payments

Bring 35 cents and the coupon to get the Special Dance Record

### HUGO WORCH

WORCH BUILDING  
1110 G Street Northwest

See Opposite Page  
For Printed Instructions Teaching  
How to Dance the Tango

\$5.00 Down and \$1.00 a Week  
Buys This



"Eclipse" Grafonola  
In Mahogany.  
Entire Payment, \$25.

The Only Store  
in the Southeast  
Section that Will  
Receive Herald  
Coupons : : :

**R. H. REAMY,** 625 Pennsylvania Ave. S. E.  
Phone Lincoln 3672

Bring Your  
Coupons  
Here

### M. PHILIPS

International Book and Stationery Store  
A COMPLETE LINE OF  
Columbia Graphophones and Records  
1233 Seventh Street N. W.  
OPEN LATE EVENINGS

Uptown Head-  
quarters for  
Columbia Goods



# The Columbia

1210 G STREET

Bring Your Coupons to Us.

*Fred S. Lincoln*

INCORPORATED  
612 TWELFTH ST. N. W.

Our Terms on Columbia Outfits  
ARE BEST