

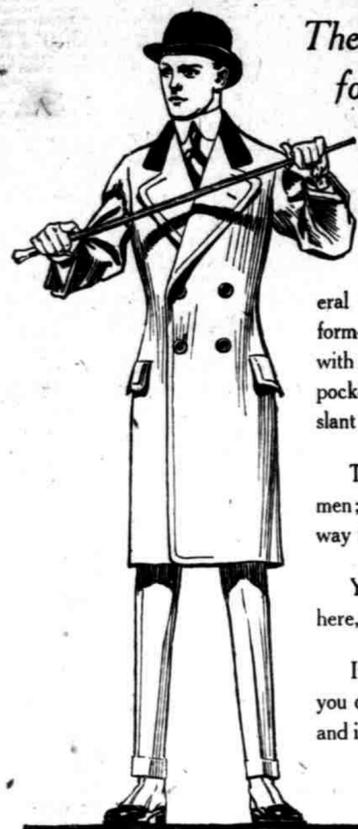
A JOHN McCORMACK
VICTROLA RECITAL
Wednesday Afternoon From
3 to 4 o'clock, in the
Auditorium.
Free—You Are Invited.

Woodward & Lothrop

New York—WASHINGTON—Paris

Out-of-town customers are
requested to write for
TOY CATALOGUE,
No. 16
Illustrating Toys, Dolls, Games and Books
in great variety.

"Varsity Six Hundred"



The Best Styles in Overcoats
for Dressy Young Men

HART SCHAFFNER & MARX have brought out a new lot of overcoat models known as the Varsity Six Hundred line; there are a number of extra-good ones included under this general description; single and double breasted; form-tracing backs, velvet collar, some of them with edges velvet-"piped;" some with regular pockets, some with patch pockets, some with slant pockets.

These new designs are typical styles for young men; they bring out the lines of the figure in a way that young men want.

You can see for yourself, by the one shown here, just what this means.

If you'll step into our store any day, we'll show you others; it doesn't cost you anything to look; and it pays to be posted on what's what.

H. S. & M. Overcoats
From \$18 Up

Others From \$15--a Special Showing at \$25

Copyright Hart Schaffner & Marx
Main Floor—Tenth Street.

A Very Large Showing of Misses' Suits Between the Prices of \$16.75 and \$35



With every new fashion feature clearly revealed, and values that are beyond our best expectations

Girls and misses from 13 to 18 years of age have particular and distinctive suit needs, but they do not always receive the kind of service to meet their requirements.

This season we have provided for them as their requirements demand. A greater showing in number, a greater showing in variety of styles—and better suits at the low prices at which they are marked, than ever before.

If you want to see what really good suits—new and fine suits of beautiful fabrics and designing—can be purchased at moderate prices, and what a variety is to choose from—inspect this showing now.

Suits of mixture cloths, splendid for general street and utility wear; smart Norfolk and belted effects in gray, green and brown colorings. Especially pretty is one style, in gray mixture—a Norfolk style, beautifully lined, and finished with velvet collar and buttons. The plain skirt has pocket on each side. Sizes, 13 to 18 years. Priced at \$16.75.

Suits of plain gabardines, serges, poplins, whipcords and corduroys in the dark colors now so popular are in fur or velvet trimmed styles. A girlish model of corduroy, loosely cut and with belt, has fur trimmed collar, and skirt in plain flare style with belt. A plaited Norfolk model has yoke on coat, and convertible collar. Sizes 14, 16 and 18 years. Priced at \$18.75.

Broadcloth Suits in complete display. They are fashioned of a superior grade of chifon broadcloth, handsomely lined and warmly interlined; and are in belted and semi-belted styles and in wide variations. A belted model which is very attractive is finished with collar of Hudson seal. Another style is semi-belted with pockets and turn-over collar of fur. Priced at \$25.00.

Suits of other good fabrics are in attractive styles in box effect trimmed with wide braid, and finished with fur collar. Sizes 14, 16 and 18 years. Priced at \$25.00.

Beautifully made suits of broadcloth, lined with splendid quality materials and trimmed with good furs—beaver, skunk and seal—in any number of charming effects, belted and with flare skirt on coat. Colors are blue, brown, green, black and burgundy. Sizes 14, 16 and 18 years. Priced at \$29.50 and \$35.00.

Third floor—G st.

Warm Bed Coverings For the Winter Months

A completeness of stocks which allows wide choice for selection in good qualities and colors to harmonize with almost any decorative scheme. We invite your inspection of this extensive showing of Blankets and comforts.

Wool Blankets.

Extra-length blankets, all white, or white with pink or blue border:
72x90, \$6.00 pair.
72x90, \$7.50 pair.
72x90, \$9.00 pair.
78x90, \$9.00 pair.
80x90, \$12.50 pair.
90x90, \$16.50 pair.

Medium-sized blankets, white with pink or blue borders, and some all white:
72x84, \$6.75 pair. 72x90, \$7.50 pair.
Single and three-quarter bed blankets, white with pink or blue borders, and some all white.
60x84, \$3.50, \$4.00, \$5.00, and \$6.75 pair.
60x90, \$10.00 pair.

For Out-of-Door Sleepers.

"Woolknap" blankets—many out-of-door sleepers find sheets very cold for winter use, and these "Woolknap" blankets make an excellent substitute. They are in several weights, and are also good for those who find a wool blanket too heavy.
\$1.65 to \$2.50 pair.

Outing Flannel Sheets are made for out-of-door sleepers, in single and double-bed sizes, and are very comfortable in cold weather:
Single bed size, 70c each; \$1.35 pair.
Double bed size, 85c each; \$1.65 pair.

Down-filled Comfortables.

Down comforts, covered with French-finished sateen; attractive patterns in almost every color, with plain colored borders, \$6.75 each.

Extra-size comforts, 6x7 feet, filled with the best grade of down, and covered with sateen in good patterns. These are especially good for out-of-door sleepers, \$12.00 each.

Comforts, filled with the best grade of down and covered with silk and satin; lovely centers of silk in brocaded or floral patterns, and plain nine or twelve-inch borders. In nearly all colors, \$15.00 to \$25.00 each.
Second floor—F st.

Wool-filled Comfortables.

Comfortables filled with lamb's wool, cambric covered in attractive figured patterns, and with plain sateen borders, \$5.00 each.

Lamb's wool-filled comforts, covered with French-finished sateen in floral and figured patterns, with plain borders. All colors, \$6.50 each.

Silk mull-covered comforts, filled with lamb's wool, in pretty new designs in pink, blue, yellow, old rose and lavender, with plain borders, \$6.50 and \$7.50 each.

Silk centers in floral patterns, and plain satin borders make a very attractive comfort, filled with lamb's wool, \$10.00 to \$20.00 each.

Lovely new comforts, filled with lamb's wool, and covered with brocaded silks or plain silk in new patterns. These are in black and white effect, the brocaded in floral pattern, and plain in white with new block-striped design. \$32.00 and \$30.00 each.

Cotton-filled Comfortables.

Best tufted cotton-filled comforts, with silkoline covering in almost every color.
\$2.00, \$2.50, \$3.00, and \$3.50 each.

Heavy cotton-filled comforts, sateen covered and quilted; in both light and dark colors and in attractive patterns. \$2.25, \$2.50, \$3.00, and \$3.75 each.

Colored and Plaid Blankets.

Colored blankets, in dark gray, light gray, and red—good quality wool blankets in double-bed size:
\$5.00 to \$10.00 pair.

Plaid blankets, in attractive patterns of blue, pink, gray, lavender, and yellow; single and double-bed sizes:
\$6.00, \$6.75, \$7.50, \$8.00, and \$10.00 pair.



THE VICTROLA FOR THANKSGIVING AND CHRISTMAS SHOULD BE SELECTED NOW



November Special Victrola Records

- 17874 It's Tulp Time in Holland (Two Lips are Calling Me) (Hadford-Whiting) Harry Macdonough
10m. 75c When I Leave the World Behind (Living Berlin) Henry Burr
- 17875 In Blinky, Winky, Chinky, Chinatown (Jerome-Schwartz) Peerless Quartet
10m. 75c In Alabama, Dear, with You (Orr-De Costa) Peerless Quartet
- 17889 Araby (Irving Berlin) Harry Macdonough
10m. 75c When You Sit Beside the Fireside in Winter (Eunice-Donaldson) George Ballard—John Wilbur
- 17879 I Need Affection (from "Princess Pat") Olive Kline
10m. 75c (Henry Blossom—Victor Herbert)
- 17880 Neapolitan Love Song (from "Princess Pat")
10m. 75c (Henry Blossom—Victor Herbert) Reinald Werrenrath
- On the Beach at Waikiki—Medley (Hawaiian Guitars)
(Henry Kallimal) Helen Louise—Frank Ferera
- 17880 Moe Ukianse Waits (Hawaiian Guitars)
10m. 75c Helen Louise—Frank Ferera
- Araby—Medley One-Step
12m. 1.25 "When I Leave the World Behind"—"Don't Blame Me for What Happens in the Moonlight"—"In Blinky, Winky, Chinky, Chinatown"—"Araby"—"Down Home in Tennessee"
Conway's Band
My Sweet Adair—Medley One-Step
"Painting that Mother of Mine"
"Open Up Your Heart"—"Rose of Honolulu."

Victrola Satisfaction

It is a matter of pride with us, and satisfaction with our customers, that the Woodward & Lothrop Victrola Parlors give a service that stands alone and incomparable.

Victrolas are the same everywhere, but the service of demonstrating and showing them and the dignity of the service are not the same.

Visitors are always welcome in our record demonstration rooms on the fourth floor. Five spacious, soundproof, scientifically ventilated rooms, comfortably furnished, allow of hearing any record before purchasing. Our salespeople are thoroughly familiar with the stock numbering over 25,000 records, and will gladly play any of them requested. Every comfort and every facility possible to offer.

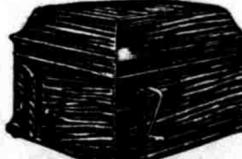
The atmosphere of music, the courtesy of intelligent attention and assistance add immeasurably to the pleasure of Victor shopping here.

Owners of Victrolas are invited to leave their names and addresses with us so that we may place them on our mailing lists to receive the regular monthly announcements of new records.

THERE is no music—by any of the world's great singers, or musicians, or bands—which has not been perfectly reproduced for the Victrola. For the dance, for the evening's entertainment, or to hear the old melodies known from childhood—for any of these, the Victrola and Victor Records offer unlimited choice.

Our Gradual Payment Plan Of Selling Victrolas

You can buy the VICTROLA here on small monthly payments on your regular account, if you have one, or for cash, if you desire. For those buying on the monthly payment plan, very liberal terms may be arranged, as shown by the payments listed under each instrument.



VICTROLA XI.....\$100.00
Records of your own selection \$10.00
Total Cost.....\$110.00
Pay \$10.00 down (for records) and \$10.00 monthly thereafter.

VICTROLA X.....\$75.00
Records of your own selection \$7.50
Total Cost.....\$82.50
Pay \$7.50 down (for records) and \$7.50 monthly thereafter.

VICTROLA IV.....\$15.00
Records of your own selection \$2.00
Total Cost.....\$18.00
Pay \$2.00 down (for records) and \$2.00 monthly thereafter.

VICTROLA VI.....\$25.00
Records of your own selection \$4.00
Total Cost.....\$29.00
Pay \$4.00 down (for records) and \$2.00 monthly thereafter.

VICTROLA VIII.....\$40.00
Records of your own selection \$5.00
Total Cost.....\$45.00
Pay \$5.00 down (for records) and \$4.00 monthly thereafter.

VICTROLA IX.....\$50.00
Records of your own selection \$5.00
Total Cost.....\$55.00
Pay \$5.00 down (for records) and \$5.00 monthly thereafter.

VICTROLA XIV.....\$150.00
Records of your own selection \$10.00
Total Cost.....\$160.00
Pay \$10.00 down (for records) and \$10.00 monthly thereafter.

VICTROLA XVI.....\$200.00
Records of your own selection \$10.00
Total Cost.....\$210.00
Pay \$10.00 down (for records) and \$10.00 monthly thereafter.