

REALTY TRADING SHOWS INCREASE
 Nine More Sales Made Last Week Than in Previous Six Days.
SEASON NATURALLY SLOW
 Loan Market Has \$150,000 Gain.
 Lina S. Baker Buys Tioga Apartment from Andrew Wilson.

Only ninety-seven deals were closed by realty brokers in the district last week. This was an increase of nine sales over the first week of the new year. A comparison of these figures with those of former years, however, shows that a dull market at this period is not unusual. During the second week of January, 1915, only 102 deals, involving 210 lots, were closed; in the second week of January, 1914, 138 sales, and in 1912, 120 transactions.

Tuesday led the week with twenty-two deals closed, but not one of the six days could be called busy. Thursday ranked second in sales; Monday and Wednesday, sixteen each; Friday, thirteen; and the half day yesterday, ten transactions.

Club Title Changes.
 Suburban property fell slightly from the high marks established during the opening week of the year, when more than half the total of the week's trading took place in those sections. Last week less than half the activity was in those sections, the balance being in the rest of the market, however, with ninety-one parcels changing hands. The near-urban districts ran second with fifty-three lots sold. Thirty lots were sold in the northeast, twenty-three in the northeast, nine in the southeast, and seven southwest.

Mary T. Pfister acquired from Harriet S. Turner a three-quarter interest in premises 1214 F street northwest for \$23,333.33, based on a total valuation of \$100,000 for the whole property. The title to the Jolly Fat Men's Club, 203 street northwest, was taken over last week by new trustees. The property was conveyed to J. J. Neumeyer and Michael G. McCormick.

Andrew Wilson, trustee, conveyed the Tioga apartment building, 1135 street northwest, to Lina S. Baker. The stamp indicates a consideration of \$5,500. Premises at 1115 Sixteenth street were acquired by Henry W. Springs from Charles L. Stump. The consideration is said to have been \$10,000. Rebecke Fleckman acquired premises at 65 D street northwest from Barnett Collins. The price was not stated. William R. Romer purchased eight lots in Florida avenue and Thirtieth street in Florida avenue northeast from George V. Worthington. The price was stated at \$12,500. Eugene J. Walter took the title to premises 233 and 235 Seventeenth street northwest, which was in the hands of trustees. The consideration was \$10,000.

Slack has been ordered by I. Goldberg for the erection of a two-story department store on the southwest corner of Seventh and M streets northwest. The structure will be of the same general type as that on the southwest corner of Seventh street and New York avenue and will be fireproof. The cost is estimated at \$1,000,000 and the architects are the architects.

The Mount Pleasant Garage Company has secured a permit for the erection of a three-story garage at 2424 Eighteenth street northwest. The structure will have a frontage of fifty feet and a depth of 15 feet. The venture involved approximately \$50,000.

The real market, unlike the realty trading, recorded an increase of \$190,000 over the first week of the new year. The exact amount loaned during the last six days was \$175,000. This sum was borrowed on the security of 221 lots at an average interest rate of 5.7 per cent. Straight loans dominated the market, with a total of \$25,551.02. Building associations advanced to members \$99,000. The sum of all these notes given for deferred purchase money was \$41,500.

POULTRY SHOW BEGINS TUESDAY AT ARCADE
 Fourth Annual Exhibit Unusually Interesting Because of Record-breaking Entry List.

The fourth annual show of the National Capital Poultry Association, which will be held in the Arcade, commencing Tuesday and ending Saturday, gives every promise of being the most successful in the history of the association. Judging from the record-breaking entry lists, the interest of bird fanciers in the show has been largely increased. Plans have been perfected for the arrangement in the Arcade of cages that will permit plenty of space for aisles, thus insuring the easy handling of the large crowds expected to attend.

The entry list contains an assortment of poultry never before exhibited at this or any other show, not excepting the recent show at Madison Square Garden. Those who have entered birds, either single or in breeding pens, are: J. Albrecht, W. L. J. Altwater, E. P. Ambrose, Evans C. Baker, L. R. Beall, F. M. Benjamin, W. S. Boileau, F. S. Ellingcott, Erich Bronson, G. B. McKinley, H. Buckman, W. D. Burdine, Burnside Poultry Farm, F. B. Busey, J. C. Bayard, C. D. Clayton, F. W. Gormley, B. F. Grandall, W. E. Griser, C. B. Cross, J. H. Davis, J. F. Defendorf, Dr. H. E. Dunne, L. M. Eberly, C. A. Fabritz, E. F. Fitzpatrick, W. M. Fletcher, J. F. Falk, C. J. Ford, J. D. Horaceo, F. D. Gaskins, E. Gibson, G. A. Godley, L. E. Goodrich, E. R. Graves, G. Graves, E. A. Grove, E. H. Benning, J. J. Hetsel, E. J. Hickey, C. B. Hight, William J. Hollway, J. H. Holsad, William F. Holmstead, W. F. Hartman, Dixon's Hospital, R. W. Humphries, Henry J. Hunt, D. E. Hutchinson, B. B. Jocelyn, E. G. Johnson, M. E. Johnson, J. W. Jones, B. Norman Jones, J. Jones, Earl Keefeaver, Bill J. Kelly, F. A. Kerr, A. H. Kirk, J. A. Klinefelter, A. H. Kundahl, R. E. Lee, J. W. Lee, R. D. Lillie, J. L. Look, J. R. Law, W. B. Lunsford, H. H. McCormick, E. B. McKinley, J. T. McNeely, H. R. McQueeney, J. F. Maddox, Lieut. George B. Maher, L. O. Malley, C. W. Marks, H. H. Marks, C. S. Marks, W. S. Marks, E. O'Hare, R. P. Orison, F. S. Ott, C. S. Pollock, E. C. Pruesser, Dr. J. H. Prudhomme, J. M. Rauch, F. R. Reeve, C. Riddleberger, W. Rorden, E. R. Sherwood, John Day Shurtles, C. Macdonald Smith, J. H. Staley, Mrs. E. R. Stitt, Mrs. J. M. Strauss, E. D. Talty, J. Talty, E. Taylor, William E. Tilt, R. H. White, H. White, Melvin S. Wilkerson, A. L. Woody, A. H. Young, and C. H. Zahn.

Commercial exhibits: Belgiano & Co., Edwards & Loomis, Mann & Co., Thomas E. Pollock, Hobbins' Poultry Journal, M. B. Stone, W. H. Schrom, Schultz Seed Store, Wolf & Co., Golden & Co., C. M. Wolf & Co.

Parcel Post Mail Orders Bring Our Store to Your Door
 Store Hours 8:45 A. M. to 5:30 P. M. Daily
 420 TO 430 7TH ST.
LANSBURGH & BRO
 417 TO 425 8TH ST.
 LEADERS THEN—Established 1860—LEADERS NOW

Monday Specials
 FOR MONDAY ONLY.
 No Mail, Phone or C. O. D. Orders Filled.

MONDAY SPECIAL
 50c Face Powder..... 29c
 The world-famous Java Rice Face Powder, in all tints.
 Main Floor.

MONDAY SPECIAL
 25c Lingerie Clasp, 10c a pair..... 10c
 Gold-plated Lingerie Clasp, in a large assortment of styles. Choice of plain or engraved designs.
 Main Floor.

MONDAY SPECIAL
 25c Playing Cards, 2 packs for..... 25c
 Lansburgh & Bro. special Playing Cards; smooth, glazed finish. Choice of blue, red, green, or brown backs.
 Main Floor.

MONDAY SPECIAL
 Women's 35c Hosiery..... 19c
 Women's Gause, Cotton, and Silk Hosiery; full fashioned and re-enforced, in black or white; slightly imperfect.
 Main Floor.

MONDAY SPECIAL
 1.25 Crochet Spreads..... 88c
 Full size Crochet Spreads; soft finish. Choice of three beautiful patterns.
 Fourth Floor.

MONDAY SPECIAL
 54c Cedar Oil Mop and Polish..... 27c
 Combination offer of a regular 2 1/2 Cedar Oil Mop and a 2 1/2 Bottle of Oil, for one day, tomorrow, only.
 Fourth Floor.

MONDAY SPECIAL
 Regular 5c Toilet Tissue, 7 rolls for..... 25c
 Fine soft Toilet Tissue, full size sheets to the roll. Limit, 7 rolls to a buyer.
 Main Floor.

MONDAY SPECIAL
 Boys' 25c Blouses..... 19c
 These Blouses come in plain white, also light and dark stripe effects, with attached collars.
 Third Floor.

MONDAY SPECIAL
 25c Box Stationery..... 14c
 Linen-finish Writing Paper; neatly boxed; each box contains 24 sheets of paper and 24 envelopes.
 Main Floor.

MONDAY SPECIAL
 La Vogue Perfumed Soap, a cake..... 3c
 Assorted odors in this well-scented soap. A very special offer for tomorrow's shoppers only.
 Main Floor.

MONDAY SPECIAL
 8c White Cambric..... 5 1/2c
 36-inch Undressed White Cambric, suitable for women's and children's undergarments. Limit, 10 yards to a buyer.
 Main Floor.

MONDAY SPECIAL
 Brasieres; 50c and 75c Values..... 35c
 Brasieres made of good quality muslin; hook front and back models; lace and embroidery trimmed; slightly soiled; sizes 26 to 46.
 Main Floor.

MONDAY SPECIAL
 Children's 50c Flannellette Night Drawers..... 38c
 Night Drawers of good quality flannellette, in pink or blue stripes; "Iwanta" models, with or without feet; sizes 2 to 10 years.
 Third Floor.

Pre-Inventory Sale of 15c Fruit of the Loom
CAMBRIC
 9 1/2c a Yard
 2,000 yards of 36-inch Fruit-of-the-Loom Cambric. The finest and best-wearing Cambric on the market for fine undergarments.
 Main Floor.

Pre-Inventory Sale of SILKS
 Thousands of yards of absolutely perfect all pure silk fabrics at prices which you should hasten to profit by. In many instances the prices are lower than the wholesale cost today. Anticipate your needs and supply them for months to come at these big savings.

5,000 Yards High Grade Black Silks
 An annual event that we hold every year at this time—an event which we planned for months ago, and which is the reason that we are able to sell you silks at these extremely low prices. Every yard is positively all pure silk. Perfect in weave and finish and beautiful crow blacks.

\$1.00 36-inch All Silk Black Taffeta..... 79c	\$1.39 40-inch All Silk Black Crepe de Chine..... 95c	\$2.00 36-inch All Silk Black Satin Duchess..... \$1.69
\$1.00 36-inch All Silk Black Messaline..... 79c	\$1.25 36-inch All Silk Black Satin Duchess..... 95c	\$2.00 40-inch All Silk Black Crepe de Chine..... \$1.69
\$1.25 36-inch All Silk Black Satin de Chine..... 95c	\$1.50 40-inch All Silk Black Crepe de Chine..... \$1.09	\$2.00 40-inch All Silk Black Charmeuse..... \$1.69
\$1.25 36-inch All Silk Black Chiffon Taffeta..... 95c	\$1.50 36-inch All Silk Black Satin Duchess..... \$1.19	\$2.00 40-inch Black Pussy Willow Taffeta..... \$1.69
\$1.85 40-inch All Silk Black Chiffon Satin..... \$1.59	\$2.00 36-inch All Silk Black Faille Francais..... \$1.69	\$2.00 40-inch All Silk Black Meteor Crepe..... \$1.69

SEE WINDOW DISPLAY
 \$2.00 36-inch Black Moire Velour..... \$1.59 | \$3.25 45-inch Black Moire Velour..... \$1.98
 32-inch Corduroys; \$1.00 quality at..... 75c | Plaid Taffetas; \$1.85 quality at..... \$1.50 | Chiffon Cloth; \$1.25 quality at..... 85c
 The new 1916 Velvet Corduroys, 32 inches wide; full cut, narrow cords; light and dark colors.
 Silk Dept.—Eighth Street Annex—Lansburgh & Bro.

INVENTORY
 Pre-Inventory! We are on the last lap of our year's business, and to the lowest possible prices to obtain a complete clearance for a minimum Sale starts at 8:45 sharp. That is the time to be here to get best selection department in the store.

Pre-Inventory Sale of DRESS GOODS
 Thousands of yards of the season's best Dress Fabrics at a fraction of their real worth. Read the details. Anticipate your needs, and supply them tomorrow at these big savings:

69c Henrietta, Yd., 46c
 1,000 yards of Pure All-wool Cream Henrietta to be offered at exactly mill price, but for one day only. This Cream Henrietta is washable; nice for infants' coats. These are immaculate; no seconds. Worth 69c. To go at yard..... 46c

69c Coating Checks, Yd., 50c
 Extra double-warp, large black and white coating checks very stylish. These will be much worn the coming spring. Both for coats and separate skirts. Only 1,000 yards to be sold. Hurry! 69c value, at yard..... 50c

\$2 and \$2.50 Silk Poplin, Yd., \$1.50
 Suitable for either dresses or tailored suits; colors as Black, Navy, Marine, Myrtle, Hello, Taupe, African Brown, Tobacco Brown, Gray, Wine, Etc. These are pure silk poplins, 45 inches wide. Values up to \$2.50, yard..... \$1.50

\$6.00 Salt's Guaranteed Sealette Silk Plush, \$4.29
 50-inch All-wool Plush; the genuine guaranteed Sealette—the grade that is known for its wearing qualities and richness. It has a close, heavy, deep pile, very lustrous and handsome. Plush is this season's most fashionable fabric for coats, etc.; procure your wants at the very low price per yard..... \$4.29

75c Black Storm Serge, 59c
 50-inch All-wool Serge, in a rich crow black, very firm, closely woven, double-warp, 70c value. To go..... 59c at the very special price per yard.....

\$1 Lupin's Black Prunella, 73c
 44-inch Lupin's Imported Prunella, with a very handsome, rich, satin luster and permanent finish. Strictly all wool. Instead of \$1.00, tomorrow per yard..... 73c

\$5.50 and \$7 Fur Fabrics, \$3.98
 58-inch Fur effects, such as Black Astrakhan, Black Broadtail, Black Dress-Tex, Brown Merino, Etc., suitable for coats, suits, muffs, trimmings, etc. Your choice, per yard..... \$3.98

\$2.50 Silk Duvetyne, 79c
 47-inch all pure Silk Duvetyne, in violet only; very nice and handsome for dress or suit. To go at the very special price, per yard..... 79c Dress Goods, 8th St Annex—Lansburgh & Bro.

Our Annual "Empty-the-Rack Sale" of Ready-to-wear Apparel

Offering thousands of dollars' worth of Women's, Misses and Children's Suits, Coats, Dresses and Furs at unheard-of prices. This great sale that Washington is familiar with, starts tomorrow morning at 8:45 sharp. Owing to the extremely low prices none will be sent C. O. D. No mail or phone orders filled. All sales final. All alterations will be charged for at cost. Read the details that follow:

Every Woman's or Misses' Coat Suit, worth up to \$35.00..... \$8.88	Every Woman's or Misses' Street, Afternoon or Evening Dress, worth up to \$50.00..... \$18.66	Every Child's Dress, worth up to \$3.00..... \$1.85
Every Woman's or Misses' Coat Suit, worth up to \$50.00..... \$18.88	Every Woman's or Misses' Street, Afternoon or Evening Dress, worth up to \$75.00..... \$24.66	Every Child's Dress, worth up to \$4.00..... \$2.35
Every Woman's or Misses' Coat Suit, worth up to \$65.00..... \$28.88	Every Child's Dress, worth up to \$1.00..... 55c	Every Misses' Peter Thompson Dress, worth up to \$6.95..... \$3.55
Every Woman's or Misses' Street, Afternoon or Evening Dress, worth up to \$20.00..... \$6.66	Every Child's Dress, worth up to \$1.50..... 85c	Every Misses' Peter Thompson Dress, worth up to \$7.95..... \$3.95
Every Woman's or Misses' Street, Afternoon or Evening Dress, worth up to \$30.00..... \$12.66	Every Child's Dress, worth up to \$2.00..... \$1.15	Every Woman's Shawl At 1/2 Marked Price
Every Woman's or Misses' Winter Coat at 1/2 Marked Price	Every Child's Coat At 1/2 Marked Price	Every Child's Rain Cape, worth up to \$2.50, at..... 99c
All Fur Sets and Pieces At 1/2 Marked Price	Every Woman's Raincoat At 1/2 Marked Price	Every Child's Raincoat, worth up to \$5.00, at..... \$2.99

Ready-to-Wear Section—Second Floor—Lansburgh & Bro.

PRE-INVENTORY SALE OF INFANTS' WEAR
 A sale that every mother in Washington should take advantage of. Prices are reduced to a minimum for quick and complete clearance prior to inventory.

Children's 35c Rompers, 19c
 Children's Rompers, made of pink or blue, stripe or check chambray; in sizes 2 to 6 years.

Children's Rompers; Dutch styles, in white or checks, with white trimming; made of fine gingham and chambray, for boy or girl, sizes 2 to 6 years..... 48c

Children's Night Gowns of good quality muslin; Hubbard makes; high and V-necks, with embroidery inserting; hemstitched and tucks; sizes 4 to 14 years. Very special..... 50c

Children's Embroidery-trimmed White Petticoats, with lace edge; sizes 2 to 12 years..... 25c

Children's Drawers, with hemstitched ruffles; also hemstitched hem and tucks; sizes 2 to 12 years. 18c value, at..... 12c

Infants' Dept.—Third Floor—Lansburgh & Bro.

Pre-Inventory Sale of **FINE CORSETS**
 Values up to \$5.00.
Choice, \$1.00
 Discontinued models of all the most popular makes; in sizes 18 and 19 only. They are made of fine imported coutil, and brocade.

Fine Corsets, Regular \$3.00 and \$4.00 Values..... \$1.95
 In all sizes from 20 to 36.
 Discontinued models in all the popular makes. Fine coutil models to suit slender, medium, and stout women. An opportunity that no economically inclined woman can afford to miss.
 Corset Dept.—Third Floor—Lansburgh & Bro.

A Very Important Sale of Laces and Fine Dress Nets
 Dame Fashion dictates Net Chiffon and Georgette Crepes—combined with sequin and tinsel laces—for all evening gowns.

\$1.25 Tusca Nets, full 42 inches wide. Special at..... 75c
 Chiffon and Georgette Crepe in the desirable street and evening shades—40 inches wide.

Indestructible Nets, in all the new shades for street and evening wear; 42 inches wide. Special, yard..... 98c
 Tinsel Flushing—15 inches wide choice of gold or silver on white. Regular \$1.75 a yard..... \$1.00

Fine Silk Nets, 72 inches wide, for draping dresses and making scarfs. Very special, at..... \$1.50
 Lace Dept., Main Floor—Lansburgh & Bro.

Tomorrow Should Be the Banner Day of Our Great JANUARY UNDERMUSLIN SALE
 Another Big Purchase of 2,000 Pieces of SAMPLE GARMENTS Worth Up to \$1.25. Your Choice... 69c

Included in the Assortment Are
 Night Gowns, Petticoats, Drawers, Combinations and Teddy Bear Chemises. Hundreds of beautiful models, all made of fine materials and prettily trimmed with dainty laces and embroideries.

\$1.50 UNDERMUSLINS AT 99c.
 Night Gowns of fine nainsook, also dainty crepe with hemstitching and fine lace trimming. Combinations and Chemises of fine nainsook with dainty lace trimmings.

\$2.50 and \$3.00 GARMENTS AT \$1.89.
 Night Gowns, Envelope Chemises and Combinations of finest nainsook with choicest laces and dainty embroidery inserts. Finished with ribbons.

Drawers of fine quality muslin, with tucked cambric ruffles. Also fine embroidery. Very special..... 25c

EXTRA-SIZE GARMENTS.
 Night Robes, embroidery trimmed, at 50c and 60c.
 Night Robes, lace trimmed, at 60c and 80c.
 Petticoats, embroidery trimmed, at 50c, 60c, and \$1.00.
 Drawers with tucked hemstitched ruffles, at 24c.
 Drawers with fine embroidery edges, at 50c and 60c.
39c CORSET COVERS AT 25c.
 Corset Covers of good quality cambric. French Waist, lace and embroidery trimmed.

1,000 WHITE PETTICOATS.
 Made of fine quality cambric, trimmed with fine imported embroidery. All have underlays. Extraordinary values at \$1.00, \$1.50, \$1.95.

Third Floor—Undermuslins—Lansburgh & Bro.

PRE-INVENTORY SALE OF BOYS' APPAREL
 AT PRICES WHICH CAP THE CLIMAX OF VALUE GIVING
 1,000 Boys' Suits and Overcoats Divided Into Three Big Lots for Tomorrow's Sale
 Nicely Tailored of Fine Cassimeres and Worsted Fabrics

Every Suit in This Sale Has Two Pairs of Pants

LOT NO. 1. Boys' Suits and Overcoats Values to \$6.00 \$2.98	LOT NO. 2. Boys' Suits and Overcoats Values to \$8.00 \$3.98	LOT NO. 3. Boys' Suits and Overcoats Values to \$10.00 \$4.98
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Boys' Dept., 3d Floor—Lansburgh & Bro.