

BROKERS CLOSE 154 REAL ESTATE DEALS
 Week's Trading Involves 802 Parcels of Property.

Real estate brokers closed 154 transactions this week, in which 802 parcels of real estate were involved. The volume of trading more than doubled that of last week. The bulk of the week's operations was in outlying suburban property.

One of the largest transactions in the history of Seventh street property was closed, in which the consideration exceeds \$200,000. A sale of Pennsylvania avenue real estate at about \$100,000 was recorded. Several apartments and residences were sold at high figures.

S. S. Kresge, of Detroit, was the largest investor in Washington real estate during the week. He bought from Moore Goldenberg the property at the southwest corner of Seventh and E streets northwest. A new 5 and 10-cent store may be located on the site, as Mr. Kresge is said to be interested in a chain of such stores.

For a consideration of \$100,000, Peter A. Drury bought the premises 3006 to 3012 Pennsylvania avenue northwest from James A. Boorman.

Jane W. B. Moran sold the Madrid Apartments, at Eighteenth street and Kalorama road, to William C. Bowler. The consideration is nominal, but the conveyance is subject to a trust for \$40,000.

The property at 215 Wyoming avenue was acquired by Eugene W. Koblegard from Bates Warren at a price given as \$17,000.

George Washington University added to its holdings this week by acquiring premises 2077 G street northwest. The sale was made to Fanny S. Easby for the building.

The loan market did not share in the general improvement of the week, but showed a decline of more than \$30,000 from the business of last week.

WARNS PUBLIC AGAINST BAD CHECK OPERATORS

Retail Merchants Urge Alertness During Holiday Season.

Watch out for bad check passers. That was the warning sent out to Washington merchants yesterday afternoon by the Retail Merchants' Association.

The rush of the holiday season gives worthless check passers an easy field for operation and merchants will be on the alert for them. Corcoran Thom, chairman of the check committee of the Bankers' Association, will co-operate with the association in bad check matters from now on until after the Christmas shopping season.

The association also calls the attention of merchants to advertising to catch the holiday trade. The suggestion is made that advertisement in the daily newspapers should always carry a good-sized box urging the importance of shopping and mailing early for Christmas.

Everybody is told to jump in and boost the Shop Early-Mall Early Campaign which is now on. Postmaster Chance has promised to help merchants in every possible way and the Merchants' Association asks that he be given co-operation.

In a special report sent out from the association, merchants are urged to enter their cars in the electrical vehicle parade December 5 in connection with the celebration of America's Electrical Week.

Announcement is made that the Credit Men's Section will hold its bi-monthly meeting at the New Ebbitt Hotel November 23 at 6:30 p. m.

PREPARING TO ENFORCE GRAIN STANDARDS ACT

The division of the United States into thirty-two supervision districts for administration of the United States grain standards act, which will become effective December 1, was announced yesterday by the office of markets and rural organization of the Department of Agriculture.

The headquarters of the districts will be established in the following cities: Boston, New York, Buffalo, Philadelphia, Pittsburgh, Baltimore, Jacksonville, Atlanta, Nashville, Louisville, Cincinnati, Indianapolis, Toledo, Cleveland, Detroit, Milwaukee, Duluth, Minneapolis, Omaha, Chicago, Peoria, Ill.; St. Louis, Cairo, Ill.; Kansas City, Memphis, New Orleans, Galveston, Port Worth, Tex.; Oklahoma City, Wichita, Kan.; Denver and Portland.

TOKEN GIVEN J. L. KIDWELL.

Head Scoutmaster's Insignia Presented by Isaac Gans.

A head scoutmaster's insignia in the form of a watch chain was presented to J. L. Kidwell, of Troop 43, Boy Scouts, by Isaac Gans at the headquarters of the troop last night, commemorating the birthday anniversary of the scoutmaster. He has been in charge of the troop since its formation.

Mr. Gans paid a high tribute to the work done by the Boy Scouts throughout the country, especially the local body, which has the police valuable assistance Thursday night on the occasion of the parade in honor of President Wilson.

Troop 43 has a band and is installed in its new headquarters, 214 B street southeast.

POSTAL PRIZES OFFERED.

Sixteen Boys to Get Temporary Jobs for Christmas Essays.

Postmaster Chance, advising school children how to mail Christmas gifts, says: Shop early; mail early; address all parcels plainly in ink; use no Christmas stamps or stickers on face of packages; observe parcel post size and weight limitations; carefully pack and wrap packages; and other instructions have been issued by the Postmaster.

Mr. Chance has offered to boys submitting the sixteen best essays on the subject temporary positions during the Christmas holidays. The positions will pay from \$25 to \$50.

GUDE FLOWER SHOW IS ON.

Great Variety of Blooms Exhibited in Florist's Establishment.

Thousands of chrysanthemums from the largest to those of the button-hole variety, are on display at the annual flower show of Gude Brothers, 1214 F street northwest. American Beauty roses vie in beauty with scores of other kinds of flowers.

Among the attractive display is a bunch of roses in a basket behind a large gold frame, giving the appearance of an oil painting.

The show will continue several days.

Discusses Philosophy.

"The Relation of Philosophy to Science" was the title of a paper read before the Society for Philosophical Inquiry at a meeting at Public Library yesterday afternoon by M. Saussy, of the Bureau of Standards. Prof. W. M. Coleman, formerly of George Washington University, also addressed the society.

NATIONAL CASH REGISTER
 Service in all departments—means quicker and better service.



Telephone Main 6853.
 Mail Orders Promptly and Efficiently Filled.

Buy It in November Shop Early for Xmas

Join the shop-early movement. The advantages of early Christmas shopping are many. Not only do you derive the benefit of selecting from complete stocks, but it relieves you of the last-minute rush, which oftentimes necessitates hurried selections.

Resolve Today to Shop Early Charge Customers, Note!

To further encourage early Christmas shopping and to make it well worth your while to do your holiday buying now, as well as to facilitate the great rush of business that has usually presented itself at the "eleventh hour," Lansburgh & Bro. announce that for the benefit of those having charge accounts at this store

All goods purchased from now until November 30 will not be due until January 1, 1917.

Editorial Light Is Life

Moss grows on the side of the tree trunk farthest removed from the rays of the sun—you can pick your way by such surface indications just as certainly as if you were guided by the needle of a compass.

This Is a Store of Light and Life

There are no dark corners anywhere—no stagnant stocks of merchandise. The sunlight of optimism shines here, there and everywhere. You are as safe in buying as the woodsman on a forest trail who is guided by the light that keeps the south side of the tree trunks free from moss.

And the light that shines throughout the store, keeping every department bright and fresh with newness is the light of THE STORE OF GREATER SERVICE.

As the holiday rush grows our new ways of rendering prompt and careful service will be put to the test. We are anxious for the test.

Handwritten signature: Lansburgh & Bro.

"New Arrivals"

Little fingers will not be cold in a pair of these Children's Fleece-lined Kid Gloves. The cold weather is here, so better have a pair; all sizes from 1 up, in tan only, at 50c a pair.

You could not give your friend a more pleasing gift than a year's subscription to the Designer. Here is a special offer for the month of November: A year's subscription to this Standard Fashion Book for only 50c. This offer includes the Winter Style Book, with a Free Pattern Coupon.

We are showing a very unusual and chic Sewing Bag, shaped like a regular Handbag; in fact, could be used for one. They are of good quality Moire—others colored leather—all beautifully lined with contrasting satin. Each bag contains a dozen or more pockets with silk thread, crochet and knitting needles, and a satin-covered card which holds a pin cushion, scissors, bodkin and a needle case. Prices are from \$5.98 to \$6.98.

Ribbon novelties are always in demand at this time of the year for gift-making. An exquisite Opera or Dance Bag could be made from this 8 1/2-inch Black Ribbon, figured with Gold Roses, or it may be just the trimming for an evening gown. You cannot picture its beauty—come and see it. Price \$3.00 a yard.

We are glad to announce the arrival of a complete line of the new and much wanted Point Serge. You will discern, at a glance, that this article is splendidly adapted to the present mode of dress. These come in Midnight Blue, Navy Blue and Black. The widths are 44 to 54 inches, and the price is from \$1.25 to \$3.50 per yard.

LANSBURGH & BRO.
 Store Hours: Open 8:45 A. M. Close 5:30 P. M.

FREE
 All purchases from now until Xmas will be sent FREE of charge to any address in the United States, when so desired.

Splendid Fabric for the Making of Unlined Coats

A Wonderful Season of Velvets And Satins, Said a Fashion Expert



There are more people asking for Velvets and Satins, and for the better qualities, than we have ever known in the history of our business, and you know the prices on all silk fabrics are going up—in most stores. We were fortunate in placing advance orders many months ago—hence, these low prices.

Chiffon Dress Velvets In 40 Different Shades, at \$5.00

These are full 40 inches wide. All pure silk face and beautifully finished; a very soft quality that drapes gracefully. Not only is the price exceptionally low, but the choice of 40 different shades is remarkable.

Charmeuse and Crepe Meteors, \$1.85

Beautiful satin face materials for street and evening gowns. The most popular silk fabrics of the season. They are full 40 inches wide and highly finished, in a complete assortment of shades, from the light pastel tints to the dark rich street colors.

Silk Face Dress Velvets, \$4.59

Full 40-inch width, and the correct weight for the fashionable dresses. These are all pure silk face, soft quality and perfectly finished and a perfect black.

Milliner's Paon Velvets, 69c

These are silk face and perfectly finished. The correct weight for all trimming purposes, and you have over 100 shades from which you may select.

Black Costume Velveteen, \$1.98

32 inches wide; excellent quality and perfectly finished in a crow black.

Fancy Plaids and Stripes

We are showing the largest assortment in all the newest and most desirable styles and colorings in the Main Floor—Lansburgh & Bro.

GRAY CHINCHILLA, Full 60 Inches Wide, In 25-oz. Weight . . . \$2.25

This fine fluffy-faced Gray Chinchilla is just the proper weight for fine unlined coats for both children and grown-ups. This is a strong, firmly woven cloth and will not sag. For a day we offer this 60-inch Gray Chinchilla at, yard, \$2.25.

- New Winter Weight Jersey Cloth, \$3.19**
- One of the season's smart fabrics; 54 inches wide in Black, Rose, Navy, Gold, Amber and Heather Mixtures. Nice for suits or dresses. At, yard, \$3.19.
- 54-inch Fine Saiting Gabardine, \$1.89**
- Navy, Midnight Blue, African Brown, Plum, Myrtle and Black; non-crushable. One day, yard, \$1.89.
- \$9 Black Astrakhan, \$6.75**
- A rich Crow Black, with close long curl; resembles the very expensive Persian lamb; nice for coats and trimmings; 50 inches wide; guaranteed to wear; pure dye.
- 48-inch Navy Storm Serge, \$1.09**
- A rare value; all wool; non-crushable; two shades of Blue. The reduction on this staple serge is worthy of immediate action. But for one day, per yard, \$1.09.
- \$1.39 Shepherd Checks, 98c**
- 48-inch strictly all-wool Shepherd Checks in black and white. The correct weight for fall wear. Only 180 yards to sell at this price.
- 50-inch All-wool Broad-cloth, 98c**
- These are all-wool, fast dye, twilled back and beautifully finished with a high lustrous face. Choose from Black, Navy, Burgundy, Plum, Myrtle, Light Blue, Tan, Taupe, Gray, Cardinal and Garnet.

A Sheet Sale RUGS Purchased at Auction in a Sale With Prices the Lowest Since the War Started, Over Two Years Ago

Garza Sheets

- These are famous for their superior finish and durability and for their softness after laundering. They're made of the best Sea Island cotton.
- 54x90 cot or single bed, regulation length. Special..... 60c
 - 54x99 cot or single-bed, extra long. Special..... 69c
 - 63x99 single-bed size, extra long. Special..... 75c
 - 72x99 3/4-bed size, extra long. Special..... 85c
 - 72x108 3/4-bed size, 3 yards long. Special..... 90c
 - 81x99 Defender Sheets; double-bed size..... 90c
 - 90x99 extra bed size, extra long. Special..... \$1.00
 - 90x108 extra bed size, 3 yards long. Special..... \$1.15
 - 100 dozen Franklin Pillow Cases, made of tubing without seams. Special..... 20c
 - 36-inch Pillow Tubing for pillow and bolster cases. Special..... 10c



We also secured a good big lot of small size Rugs at the auction and these go on sale at most extraordinary prices, as you will see below.

- Rugs---Size 3x6 feet**
- Overbrook Niagara Axminster, Hartford Bussorah Axminster, Jno. & Jas. Dobson Troga Velvet and Beattie Turkana Axminster Rugs in exceptionally wide variety of patterns and colorings. **\$4.99**
- Small Size Rugs**
- come in patterns and colorings to match any of the large size rugs.
- 30x60-inch Smith Wilton Rugs.....\$2.99
 - 36x63 Smith's Ardley Axminster Rugs.....\$3.66
 - 27x60 Beattie Turkana Axminster Rugs.....\$3.44
 - 27x60 Hartford Bussorah Electra.....\$3.44
 - 27x54 Fervack Axminster Rugs.....\$2.75
- Fourth Floor—Lansburgh & Bro.

We got the cream of the 2,994 lots of Rugs offered at Alexander Smith & Sons Carpet Company's Auction held the week of October 30 by Wilderming, Morris & Mitchell. And we purchased them at the lowest price since the scarcity of woolsens, dyes and other raw material. We will also include some of our own stock of rugs from the best known manufacturing plants at these most extraordinarily low prices. You may not have an opportunity for years to buy such high-grade rugs at these little prices.

- Group No. 1**
- Room-size 9x12 Rugs. Smith's Seamless Napphan Brussels Rugs. Smith's Seamless Katonah Velvet Rugs, Bigelow Hartford Carpet Co. Saranac Seamless Rugs and Beattie Seamless Rugs in a big variety of patterns and colorings. **\$17.95**
- Group No. 2**
- Rugs, size 8-3x10-6; Beattie Brussels Niagara Axminster, Beattie Axminster, Turkana Axminster, Hartford Bussorah and Bigelow Electra Rugs in floral, Oriental and other patterns. All colors..... **\$23.95**
- Group No. 3**
- 8-3x10-6 and 9x12 Smith's Seamless Colonial, Smith's Seamless Ardley Axminster, Overbrook Niagara Axminster and Bigelow Hartford Bussorah Rugs. In all colors and patterns.. **\$25.00**
- Group No. 4**
- Rugs, size 9x12. Smith's Seamless Colonial Velvet, Beattie Fine Axminster and Bigelow Hartford Bussorah in magnificent patterns and color combinations at..... **\$31.95**
- Group No. 5**
- Smith's Seamless Wilton Rugs, size 8-3x10-6; Jno. & Jas. Dobson Schuyllkill Wilton Rugs, size 9x12, in most artistic patterns and colorings you will find anywhere at..... **\$35.00**

Fashionable Tan Lace Boots At \$4.85 Pr.

Women marvel at the exceptional values we are offering in these High Cut Tan Lace Boots. Foresighted purchases were made months ago, which alone is responsible for the low price. These are made of Tan Calfskin with 2-inch leather Louis heels. This has been one of our best selling shoes—consequently the sizes are somewhat broken, but we have plenty for women who can wear B, C or D width, in lengths 2 1/2 to 7.



You Women Who Have Been Waiting Here's Your Chance to Buy Table Linen for Thanksgiving

Table linens at special prices this season—are, indeed, hard to find, but we were fortunate in placing orders months ago, and the consequences are—we can offer some very remarkable values.

70-inch Snow-White Pure Irish Damask in 25 different patterns, such as carnation, plain stripe, snowdrop, rose, rose stripe, clover, tulip, plain center, chrysanthemums, etc. Special at, per yard..... \$1.39

- Pattern Cloths**
- Irish Damask Pattern Cloths, in round designs, from the justly celebrated mills of Richardson, Sons & Ower, Belfast, Ireland. They come in polka dot, tulip, wave, little French rose, anemone and maidenhair fern patterns.
- 2x2-yard Cloths.....\$5.00
 - 2x2 1/2-yard Cloths.....\$6.25
 - 2x3-yard Cloths.....\$7.50
 - 2x3 1/2-yard Cloths.....\$8.75
 - 2x4-yard Cloths.....\$10.00
- 24-inch Napkins to match, \$7.00 per dozen.
- Napkins in a variety of new designs, made of bleached damask; 24 inches square. \$5.00 per dozen.
- Hand-woven Irish Damask Cloths, in patterns of Adam period, Parian, Water Lily, Strawberry, Trellis and Rose.
- 2x2-yard Cloths.....\$12.00
 - 2x2 1/2-yard Cloths.....\$15.00
 - 2x3-yard Cloths.....\$18.00
- Napkins to match, \$18.00 per dozen.
- Tea Cloths, made of damask and hemstitched; 36x36-inch, \$1.50; 45x45-inch, \$2.50; 54x54-inch, \$3.00.
- Tea Napkins, made of damask and hemstitched; 15-inches square. Per dozen, \$5.00, \$6.50 and \$7.00.
- Main Floor—Lansburgh & Bro.

For Xmas Art Workers

We invite the lover of Needlework to come and look at our well-filled Stock of Embroidery—everything for the making of the Ever-appreciated Gift.

New Stamped Centerpieces, 27 inches, on good quality Art Crash, in French Knots and Outline design. 39c.

Stamped 36-inch Centerpieces and Scarfs to match, on good quality Indian Head Cloth. 25c.

54-inch White Hemstitched Lunch Cloths, embroidered with blue, in Japanese designs. \$1.98 each.

Lace-trimmed Marquisette Scarfs, in white and ecru; some nicely hemstitched. 50c each.

Hand-made Princess Braided Scarfs, in effective designs, 20x63; Centerpieces to match, 36-inch.

New Dotted Swiss Scarfs, trimmed with neat band of insertion and hemmed, 25c each.

Stamped Ready-made Corset Covers, on fine Nainsook; dainty designs. Sizes 38 to 42. 25c each.

Fine Imported F. S. C. Mercerized Crochet Cotton, in white only—broken sizes at 10c.

Imported Centerpieces, square, with design started; enough material to finish same. 59c each.

Third Floor—Lansburgh & Bro.



Hundreds of Women Will Attend This Sample Purchase Sale of Silk Underwear

We secured the entire sample line of one of the foremost manufacturers of Silk Underwear at a tremendous concession in price because he needed ready cash to start his spring orders—and tomorrow these will go on sale at prices which are remarkable. In fact at about the wholesale market cost today. Just think what beautiful Xmas Gifts these garments will make. You will find—

- Crepe de Chine Negligees at \$4.95, \$5.95, \$6.95, \$9.95 to \$14.95.
- Silk Dressing Jackets, \$2.95, \$3.95 and \$5.95.
- Crepe de Chine Night Robes, \$2.95, \$3.95, \$4.95, \$5.95, \$6.95.
- Crepe de Chine and Wash Satin Camisoles and Bodices at \$1.00 and \$1.95.
- Jap Satin and Crepe de Chine Envelope Chemise, \$1.95, \$2.95, \$3.95 and \$4.95.

Third Floor, Lansburgh & Bro.