

Hess Shoes for Boys Are the Same as Hess Shoes for Men.

Hess Shoes have won an enviable name, because of their marked superiority of style, workmanship and quality.

They are the sort of footwear that invariably brings forth the question: "Where did you secure those Shoes?"

All lasts—to fit the hard to fit.

Three-Fifty to Eight Dollars.

N. Hess' Sons, 931 Penna. Ave. N.W.



REFRIGERATORS OF Known Reliability.

REFRIGERATOR on sale at this store must have genuine merit. We invariably confine our selection to makes of KNOWN RELIABILITY.

Buy the least expensive or the most costly refrigerator in our stock—in either case your purchase will demonstrate the wisdom of selecting from makes that have PROVED their superiority.

To those desiring a satisfactory refrigerator we recommend an inspection of the following:

- "Eddy" Refrigerators**—are without doubt the most popular refrigerators made. For fifty-eight years the "Eddy" has maintained its supremacy. It combines every quality requisite to satisfactory refrigeration, and, in addition, is unusually moderate in price, considering its perfect construction.
- "Wilke" Refrigerators.** Porcelain lined and glass lined; high class in every particular.
- "WHITE FROST" ALL-METAL REFRIGERATORS.** Price, \$21.00.
- GURNEY "CHINALINE" HARD-WOOD REFRIGERATORS,** lined with china.
- Nursery Refrigerators,** \$2.50 up.
- Water Coolers.** Oak-cased Water Coolers...\$5.25 up. Steel-cased Water Coolers...\$4.00 up. Flemish Stone Water Coolers...\$1.75 up. Nickel-plated Water Coolers...\$2.00 up.

Make Ice Cream at Home.

If you have a good freezer, it's more satisfactory as well as more economical to make your ice cream at home. You can depend upon "White Mountain" and "Alaska" Freezers for BEST RESULTS every time.

"White Mountain."				Alaska Freezers.			
1-qt.	2-qt.	3-qt.	4-qt.	1-qt.	2-qt.	3-qt.	4-qt.
\$1.50	\$1.85	\$2.45	\$2.85	\$1.50	\$1.75	\$2.00	\$2.50

Dulin & Martin Co., SUCCESSORS TO M. W. BEVERIDGE, 1215 F St. and 1214-16-18 G St.

Peter Grogan. Credit for All Washington.

New Mattings, Refrigerators, Go-Carts.

Don't buy an entire roll of matting in order to obtain a slight reduction in price. We sell the very best grades of Chinese and Japanese Mattings, and you are welcome to as much or as little as you need at roll prices. You can pay for what you get, a little at a time, weekly or monthly. As usual, we tack down all mattings and other floor coverings entirely free of cost. All Mattings sold by us are guaranteed for durability. In selecting a Refrigerator here, simply please yourself in the matter of size and price. You need have no fear as to the durability of the Refrigerator, for we guarantee it. All sizes are here—single or double doors. Go-Carts and Baby Carriages in great variety, embracing the newest and daintiest patterns. You are welcome to a choice of them on credit, but if you wish to pay cash, we offer you the following discounts: 10% discount for cash with order or if account is paid in full within 30 days; 7 1/2% discount if paid within 60 days, and 5% if paid within 90 days.

CREDIT

PETER GROGAN, 817-819-821-823 7th St., Bet. H & I Sts.

PENNSYLVANIA RAILROAD TOURS CANADIAN ROCKIES, LEWIS AND CLARK EXPOSITION. Yellowstone Park, JULY 3 TO JULY 26—Account American Medical Association Convention at Portland, Ore. Special Pullman Train from Harrisburg.

Rate, \$215. All expenses except hotel accommodations in Portland, Denver, Colo., JULY 3.—Account Epworth League International Convention. Rate from Washington, \$60.00. Special Pullman train from Harrisburg going. Tickets good to return on regular trains until July 14; and until August 8, upon payment of \$5 cents.

OPPORTUNITIES LOST

Theme of Address by Secretary Metcalf at Atlanta.

LARGE THROUGHPRESENT

RAPID GROWTH OF THE SOUTH REFERRED TO.

Importance of the United States as a Manufacturing Country—Reasons for Slow Progress.

A dispatch from Atlanta last night says: An audience gathered from every part of the United States and representing the organized and invested capital of the country greeted Victor B. Metcalf of the Department of Commerce and Labor here tonight. He delivered an address, dealing largely with statistics and figures, and held the close attention of his cosmopolitan audience to the end of his address, which consumed more than two hours in delivery. His vigor and forcefulness gave little hint that he had spent the day under the care of a physician, suffering from a severe malaria attack, which threatened to prevent his appearance.

Secretary Metcalf, although dealing largely with statistics and figures, held the close attention of his cosmopolitan audience to the end of his address, which consumed more than two hours in delivery. His vigor and forcefulness gave little hint that he had spent the day under the care of a physician, suffering from a severe malaria attack, which threatened to prevent his appearance.

Rapid Growth of South. Mr. Metcalf began his discussion by declaring, and establishing his statements by figures, that the south within the last decade and up to the present time had grown and is growing in commercial importance and manufactures more rapidly than any other section of the country. Her population and every product of the soil, her iron and coal production, showed a higher percentage of increase than the United States as a whole.

Turning his attention to the importance of the United States as a manufacturing country, Mr. Metcalf said that the United States leads the world as a manufacturing country, the value of her products being equal to that of Great Britain, France and Germany combined. Whereas in 1890 the United States was the lowest in this respect of the four nations. The total value of her manufactures in 1900 was approximately \$15,000,000,000.

In spite of this fact, the United States, the greatest manufacturing country, exports but \$500,000,000 of the \$4,000,000,000 of manufactured goods which enter into the world's international trade. Since 1898 the United States has led the world in the export of domestic products—the products of agriculture, such as wheat, cotton, wool, oil for illumination—and the world takes all we can produce in excess of our own demands. Of our manufactured products, only about 8 per cent finds its way to foreign markets.

Consumed at Home. The remaining 92 per cent is consumed by our own population. The production of our manufactures is increasing more rapidly than our population. The total value of our manufactures for 1904 will approximate \$15,000,000,000, fifteen times more than in 1850; while the population has hardly more than quadrupled since that year.

Mr. Metcalf declared that Europe is the great competitor of the United States in the markets of the world, Germany in particular having an increasing hold on foreign markets in which Great Britain is a close second. He stated that these markets are found everywhere, often in the countries located geographically nearer to the United States than to the countries which supply them. He further stated that the exports of the United States to many of these countries, notably to South American lands, are much less than her imports from those nations, and the preponderance of imports is increasing at an alarming rate. He then considered the causes of this slow progress of the export of manufactured goods from this country, the statement of which largely suggested the remedies he proposed. These were: First, American manufacturers have made little effort to extend their markets abroad.

Second, The European competitors of the United States produce and market their goods in form and conditions suited to the markets which they are intended to supply. This was notably true of Germany. Third, The lack, particularly in Asia, Oceania, South America and Africa, of financial institutions and machinery through which business transactions may be conducted. Fourth, The fact that the manufacturers of other competitive countries appreciate the necessity of offering their goods through persons familiar with the language of the country in which their goods are offered and of having their printed matter in these languages. Fifth, The lack of direct shipping facilities to the countries where competitive markets are to be found and developed.

Cotton Production. The United States today is the greatest producer of raw cotton. England is the greatest manufacturer of cotton goods. She buys annually 2,000,000 bales from this country, the manufacturers this with English labor into yarns and cloth, and after supplying her home markets she exports manufactured cotton goods to the value of \$300,000,000, a product greater than that of all other American countries. The large share of this product comes back to the United States. The United States produces three-quarters of the world's supply of raw cotton, yet her exports of manufactured cotton last year was \$22,000,000, a decrease of \$10,000,000 from 1903.

Following this summary, with others covering different manufactures of this country, Secretary Metcalf closed with a declaration of the position occupied by the department of which he is in charge to the manufacturing and commercial interests of the United States, its labor and shipping interests, and the fostering care which it extends over all.

Election of Officers. The tenth convention came to a close shortly after noon today, after selecting New York as the place for the convention of 1906, re-electing D. M. Parry of Indiana as president and ordering that the association shall be incorporated under the laws of New York state. Vice presidents, one from each state represented, were named by the states, the vice presidents from the twelve states having the largest membership in the association constituting, with the president and secretary, the executive committee. After re-electing F. H. Stillman of New York treasurer, the roll of states for vice president resulted as follows: Alabama, G. B. McCormick; California, H. D. Morton; Connecticut, H. Bullard; Delaware, G. R. Hoffecker; Georgia, David Woodward; Illinois, Elliott Durand; Indiana, E. H. Dean; Kentucky, M. C. Noneman; Louisiana, R. J. Ward; Massachusetts, G. C. Draper; Michigan, B. T. Skinner; Missouri, J. W. Van Cleave; New Hampshire, E. F. Pike; New Jersey, H. C. Jenkins; New York, Lewis Nassau; North Carolina, D. A. Tompkins; Ohio, John Kirby, jr.; Pennsylvania, D. C. Ripley; Rhode Island, B. E. Hays; South Carolina, E. A. Smith; Tennessee, H. L. Chamberlain; Wisconsin, H. S. Smith; Iowa, G. R. Eastbrook.

Parker, Bridget & Co. 9th and the Avenue. Parker, Bridget & Co. 9th and the Avenue.

Men's Clothing

of Surpassing Worth, of Surpassing Value, of Surpassing Style.

WE stand in an unrivaled, unassailable position as providers of Men's Clothing. We've striven for high ideals. We've attained them. The clothing we show you today represents the skill of the best designers and makers of Men's wear in the country. They haven't followed old lines and aimed only for old standards, but have gone forth on higher planes, with higher ideals in view, to produce clothing that had a grace and finish about it that would profit by comparison with the highest-priced custom work—and style that few cutters have yet been able to put into garments.

You pay only "ready-to-wear" prices.

Men's Suits, \$12 to \$35.

Youths' Clothing, \$10 to \$25.

Fancy Vests, \$2 to \$6.

Travel "First Class" With Parker-Bridget Luggage.

Trunks, Bags, Suit Cases, etc., of the better sort—better in appearance and better in service.

Plenty of bargains here for trunk buyers. Trunks of every sort—Dress Trunks, Gentlemen's Trunks, Steamer Trunks, Wardrobe Trunks, Bureau Trunks of every size and sort at reduced prices.

Sweaters for Men and Boys.

Several lines reduced to special prices in order to force their quick clearance.

Bargains in Boys' Clothing.

WE'VE come to the point now where every effort must be directed toward the complete clearance of the odds and ends in Boys' Wool Suits. Expect bargains, for you'll find them in plenty.

Odds and Ends in Boys' Suits and Reefers \$3.75

Were \$4.50, \$5, \$6 and \$7.

Although there are sizes missing, there are no styles missing—for every sort of Boys' Suit and Reefer we've shown this spring at the above prices is represented in this lot, and we can fit every boy in one style or another. The garments are remnants of the best-selling goods we've shown. Buy them tomorrow at \$3.75

Odds and Ends in \$8, \$9 \$4.75 and \$10 Suits for Boys,

Our Latest Imported Novelty in Neckwear.

Tomorrow morning our furnishings window will show the latest, most exquisite novelty in Neckwear yet brought out—and the greatest value also. "OMBRE-CANALE" is the name of the color of the silk. A beautiful white and ombre shading that is all the go in Paris today. First time shown in America. In this achievement we emphasize our leadership again. The ties are French Four-in-hands—3 in. wide, 48 in. long, with pointed ends.

At the lowest estimate they are \$1 ties, many would price them \$1.50. 50c.

While the lot lasts Score us another triumph for this department.

Parker, Bridget & Co. Head-to-Foot Outfitters, 9th and Penna. Ave.

Children's 75c. Straw Hats = = = 39c.

Just about 20 dozen of these hats that one of our principal makers let us have at about half price, in order to close out his entire balance of stock.

They're the popular wide-brim sailors, in white and mixed straws; well made and finished with silk streamers; with or without devices in front.

A chance for a genuine 39c. bargain at - - - 39c.

MEN'S STRAW HATS OF MERIT.



The Hats we offer you show their quality in the manner in which they're finished and in the even, selected braids—the quality of the braids, leathers, etc. The style, too, shows the hats to be the product of manufacturers who originate style—not those who simply aim to copy hurriedly after the first good samples have been shown.

We claim that at the prices quoted we give you the best values in Straw Hats obtainable.

\$1 to \$5.

THE OXFORD OF THE SEASON.



The original Stag Last Oxford is shown here at its best. Naturally would be, as the plan of the Oxford was originated by our people. It's the most popular on sale today, because it has got the style to it and the quality to back the style, and the value to back both. All leathers.

Priced up from - - - \$3.50

Boys' Odd Trousers Reduced.

Two lots at special prices.

Lot one is made up of several hundred pairs of thoroughly well-made Trousers in a wide variety of mixed fabrics—tweeds, chevots, etc., and also plain blue chevots.

Trousers Worth 75c. and 85c. for - 48c.

The second lot is made up of Trousers in the choicest mixtures and fine blue serges—the seams are taped and the trousers reinforced throughout.

Trousers Worth \$1 and \$1.25 for - 79c.

developed considerable opposition among those who held views different from his. The plaintiff was represented by Attorneys Birney & Woodard, and the defendant by Attorneys Hayden Johnson and John Ridout.

Verdict in Favor of Plaintiff.

In the case of Melville D. Hensley against the Mercantile Trust Company of Pittsburgh, Pa., a jury in Circuit Court No. 2 has rendered a verdict in favor of the plaintiff for \$5,468. The suit was to recover \$50,000, the amount of bond given by William S. Jones with the defendant company as security for the completion of twenty-one houses on Washington Heights. There had been a delay of 80 days in the completion of the houses, it was charged, and it was added, they were not according to the specifications. It was insisted by the defendant that the work had been in compliance with the plans. Set-offs aggregating \$29,032 were pleaded by the defendant. Chief Justice

Clabough instructed the jury to allow the set-offs. The plaintiff was represented by Attorneys Birney & Woodard, and the defendant by Attorneys Hayden Johnson and John Ridout.

Charged With Wife Beating.

Columbia Williams, colored, called at the fourth precinct station yesterday and requested that an officer be sent to her house on F street southwest to arrest her husband, of whom she was afraid. An officer was sent to the place, but during his visit the husband was most docile and gave no cause for the apprehension of trouble. In the evening of the same day, however, Columbia again appeared at the station and stated that her husband had again been demonstrating his physical prowess on her, having beaten and kicked her, and again asked that he be locked up. Officer How-

Address College Pupils.

Mr. W. F. Gude, secretary of the Business Men's Association and Mr. W. V. Cox, president of the Board of Trade, addressed the pupils of Wood's Commercial College yesterday afternoon. Students in all departments of the institution, which is located at 211 East Capitol street, gathered in one of the class rooms, and listened to lessons from experience given them by these prominent business men.