



Business
Established
in 1888

KOSMEO FACE POWDER



will improve even the most beautiful complexion, and is invaluable to the woman who wishes to look her best.

Unlike most face powders, it is beneficial to the skin. It does not clog the pores nor make the skin dry and wrinkled.

Kosmeo Face Powder is as delicate, sweetly scented and harmless as a rose leaf. It adheres well and is imperceptible. Use it in connection with my Kosmeo Cream and your complexion will be marvelously beautiful. It will make even a poor complexion good and a good complexion perfect. Three shades—white, flesh and brunette. Price 50c at all dealers. Sample free.

I have not space to describe my various preparations some of which are illustrated above, but if you are interested in a perfect Skin Food, a Massage Cream that is all its name implies, or if you are in need of an Oily Skin Remedy, a Coarse Pore Remedy, my Cactico Hair Grower or Dandruff Cure, or any other preparation for your complexion or hair, send for my beautiful 64-page booklet 'The Story of Your Mirror,' which tells you how it is possible for a woman to grow younger looking while she is really growing older, and which gives much common sense advice to women. It also describes my many "Aids to Beauty."

KOSMEO CREAM



creates a sun and wind proof complexion. It prevents roughness and chapping caused by harsh, cold and dusty winds. It prevents tan, sun burn and freckles and should be used by every man, woman and child. Its daily use will make the flesh firm, skin fine grained and elastic—thus preventing wrinkles.

Kosmeo is cleansing, soothing and healing. It allays irritation

of all kinds immediately and is unequalled for men's use after shaving, as it never fails to ease the most delicate face, leaving it cool and refreshed. Kosmeo cleanses more thoroughly than soap and water and gives a clean, delicious, fresh feeling. Its use is not a task, but a delight, as it removes all impurities and unhealthy secretions from the pores and makes the skin feel and look delightfully clean and healthy. For sale by dealers everywhere. Price 50c. Sample free.

To Women:
Actresses, as a rule, preserve their beauty and youthful looks much longer than other women. I have discovered their secret. You know they work hard, keep irregular hours, contend with climate's changes, and use an excess of "make-up." Ah, but they are wise! They know that their beauty is a large part of their capital and therefore they work to retain it with a determination that never flags.

The busy or careless woman often goes so far as to buy the right preparations, but she usually uses them only when the impulse seizes her... or when she doesn't forget. But the actress? Well she may be too busy to eat, or she may forget to set her prayers; but she is never too busy to use her Creams, Skin Foods and Lotions. Go then and do likewise, is my advice to all women.
Gervaise Graham

The following letter received from beautiful Geraldine Farrar, the wonderful Grand Opera Singer, on her visit to Chicago, was entirely unsolicited:

CHICAGO, 24th April, 1908.

Dear Mrs. Graham:—It gives me real pleasure to attest to my long acquaintance with your incomparable Kosmeo. It is the ONLY satisfactory preparation of its kind that I have employed, and unique in successful results.

Very sincerely,
GERALDINE FARRAR.

348 24th Ave., SEATTLE, WASH.
October 5, 1908.

Dear Mrs. Graham:—I have used Kosmeo and can say with all truth it is the best I ever used. I had an awful complexion, but after I had started its use my friends tell me I grow prettier every day, and it is all due to you.

I wish to thank you for putting such a fine cream upon the market. Giving you full permission to use this letter in any way to give credit to yourself, believe me to remain,

Respectfully yours,
T. FLORENCE MOORE.

ONSET, MASS., Aug. 25th, 1908.

Dear Mrs. Graham:—Enclosed find \$1.00 for which send me one package each Kosmeo Cream and Kosmeo Powder (flesh). I live out of doors so much all summer that I would be as brown as an Indian and covered with freckles if I did not make use of these wonderful things; as it is I am—well, modesty forbids that I should praise my beautiful complexion.

Yours very truly,
(Mrs.) A. B. JENNISON.

Mrs. F. W. King, Landshuter Strasse, Berlin, Germany, in a letter ordering Kosmeo and other of my preparations writes thus:—

Dear Mrs. Graham:—I like your Kosmeo Cream better every year I use it, and I find your Kosmeo Face Powder as fine and exquisite as a powder can be. I always take genuine pleasure in recommending them to my friends for I know that in all cases they will give entire satisfaction.

BE SURE TO GET THE GENUINE QUICK HAIR RESTORER

Restores Gray Hair to its Original Color



Many a man and woman has written these words: "Mrs. Graham, I look ten years younger since using your Hair Restorer." It is true that gray hair does give the appearance of age. Even a young face looks old if framed in gray, faded or lifeless looking hair.

Quick Hair Restorer is absolutely harmless to the hair or health. (I use it on my own hair.) It is easy to apply and it takes only a few days to restore to the natural color brown or black hair that is not more than half gray. It has no odor and is not oily or sticky. It makes the hair glossy and full of life. Price \$1.00. For sale by all dealers or direct by express prepaid. Send for free booklet "About the Hair."

For light shades of hair that are turning gray or where the hair is pure white in streaks, send me a lock of hair and ask for personal advice, which will be freely given without charge.

CACTICO HAIR GROWER

is unequalled by any other preparation made for stopping falling hair. It stimulates and gives health to the follicles of the hair and promotes a natural, healthy growth. It is absolutely harmless, and has withstood all tests. Price \$1.00 at dealers, or by express prepaid.

If your dealer doesn't sell my Toilet Preparations he will probably offer you something else, thinking that he is saving you trouble by so doing, when in reality he will be doing you an injury, as there are no preparations made which will take their place. Therefore, do not be misled but insist on having the genuine.

SEND ME THE COUPON

If you will fill in and mail the coupon below I will send you my book, "The Story of Your Mirror" and samples.

Or write to me if you wish. I receive a great many letters from men and women who prefer to give me a description of themselves. I like these letters; they place the individuals before me and enable me to advise them as well as though I had met them personally.

At My Establishment in Chicago

I give my method of treatments, including electrolysis, facial and scalp treatments, manicuring, etc. The department for hairdressing, shampooing and hair dyeing is very complete.

School of Dermatology

If you would like a good paying business of your own or if you are dissatisfied with what you are now doing and want to make more money, write for my free book "A Message to Self-Supporting Women." I teach my System of Treatments and have helped to start many women in business for themselves and have secured positions for many others at good salaries.

Address Mrs. GERVAISE GRAHAM,
1496 Michigan Avenue, Chicago, Ill.

COUPON

Mrs. Gervaise Graham, 1496 Michigan Ave., Chicago.

My Name..... My Address..... My Dealers Name..... I would like Samples of.....