

THE EVENING STAR
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Pages 1-6 **The Evening Star.** Part 2

Character of a Store.
 People identify the character of a store with the character of the paper in which they see the store's advertisement.

WASHINGTON, D. C., SATURDAY, MAY 1, 1909.

Saul's Addition.

Washington's Most Beautiful Suburb.
 Picturesque Modern Homes.

You are cordially invited to inspect the splendid detached houses now on sale in this beautiful Addition to the City of Washington. They are remarkably fine specimens of skillful architecture and superior workmanship. They are situated on large lots and surrounded by ample lawns.

The elevated and picturesque location, near the eastern borders on Rock Creek National Park, is famed for the great natural beauty of its environments. It lies directly in the pathway of the city's most rapid development, only 20 minutes from the U. S. Treasury; the most delightful high-class section of entirely detached homes in the District of Columbia. It is faultlessly laid out and improved; large lots, velvety lawns, shade trees; macadamized streets, granolithic sidewalks; city water, city sewers, city gas and electricity; cool invigorating breezes; refined and cultured citizens; convenient to heart of city; served by a real street car line with cars every two minutes; more detached houses built and sold in twelve months than in any other suburban section in twelve years. A visit will interest you. There's something doing all the time. It's a perfectly delightful place to live. A suburban home with city conveniences and enjoyments—a charming idea. Pity the cave-dwellers, wedged in between brick walls, or panting for breath on their little sun-baked porches, inhaling the dust and fumes of hot city streets.

Hundreds of people are selecting sites for their future homes in this beautiful Addition to the city. Can you afford to neglect such an opportunity? The low prices and easy terms will enable you to carry the lot until ready to build. All competent judges of real estate values concede that this property will rapidly enhance on account of its advantageous location and its general attractiveness.

Branch Office: 14th and Decatur Sts.

Take 14th st. cars north—no transfer—20 minutes from U. S. Treasury. Cars every two minutes.

N. L. SANSBURY,

Exclusive Agent,

719-721 13th Street N.W.

Important Announcement.

Fine New Houses.
 Woodley Park.

A builder of well known reputation has begun the erection of a number of magnificent houses on Cathedral avenue, Woodley Park, which, by reason of their complete originality of design and arrangement and their general superiority, will be a pleasing revelation to Washington home buyers.

They will embody in the most scientific manner the condensed aggregation of A THOUSAND PRACTICAL IDEAS—IDEAS that have been garnered from the prolific fields of the best architectural thought of modern times, worked out, developed and enriched by the study and experience of many of the brightest and brainiest intellects of the professional world.

These houses will be 24 FEET WIDE; contain TEN ROOMS and TWO BATHROOMS; finished all through in quartered oak and mahogany and richly decorated; heated by HOT WATER and supplied with all modern accessories.

The location, a short distance north of the new Rock Creek bridge, is an ideal one—a beautiful plateau, just off Connecticut avenue, commanding grand views of the picturesque surroundings.

Plans may be seen at this office and are subject to slight modifications at the suggestion of advance purchasers. TWO sold this week from the plans.

N. L. SANSBURY,

Exclusive Agent,

719-721 13th St. N.W.

BAILEY HOMES
 GUARANTEED

The most important thing about a home is the way it is built.
 The most important thing about these homes is the way they are built.

It has taken two months longer to build these homes than it takes to build the average three-story house.

Please don't compare these homes with the average three-story house; they are so entirely different.

Oak is used throughout, from the kitchen door to the top of the home.

The flooring throughout is No. 1 Georgia pine, including the kitchen.

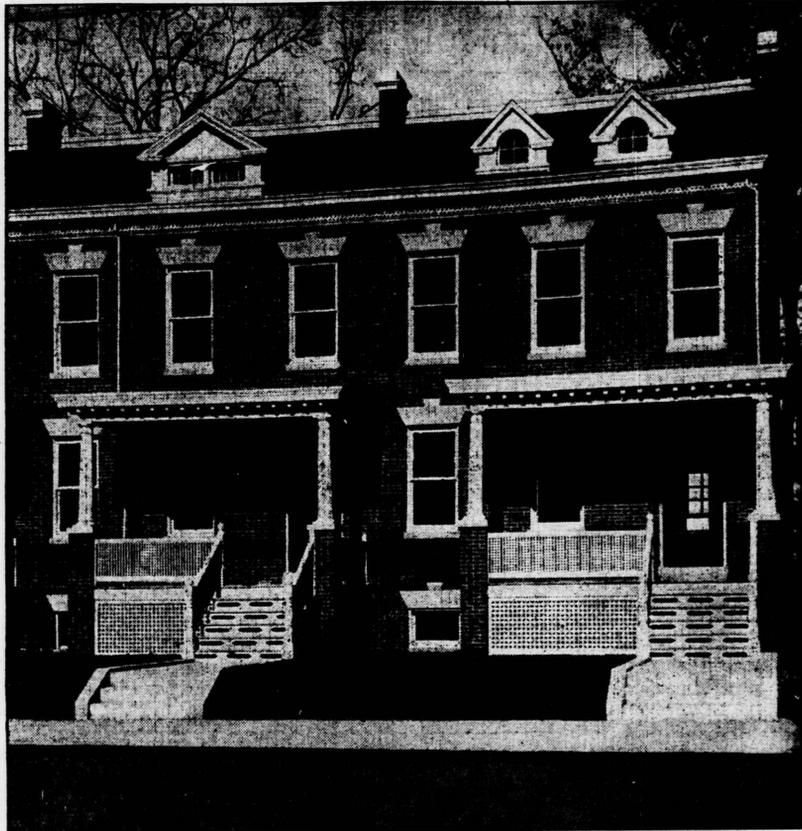
Four rooms on first floor. Three rooms and handsome tiled bath on second and two rooms and handsome tiled bath on third. Hot-water heat and two stairways.

The fronts of these homes are the handsomest you have ever seen. They have cost about twice as much as the average three-story houses.

The numbers of these homes are 1219-21-23 Lamont street, just east of 13th. Open for inspection Sunday. Price, \$7,300.

BOSS & PHELPS,
 910 14th N.W.

Shannon & Luchs.



Shannon & Luchs.

Price
\$3,750

Price
\$3,750

Genuine Opportunity Within Comfortable Reach of the Man of Moderate Means.

In this transaction we make you a partner, sharing the profits of a tremendous business.

As an example—Did you ever realize that when you boarded a car in the down-town section and rode way out in the outlying districts for 5 cents that it was only the result of the vast volume of business conducted that permitted the company to carry you such a distance for so small a sum?

Mr. Wardman's vast volume of business gives you the opportunity to secure one of these homes at a price which places it far beyond any possible competition.

Further than this, we have investigated every section of the city and know that the price we have secured on this home—\$3,750—is actually several hundred dollars under the market value of properties already sold in even remote sections of the city.

We want every man and woman in Washington, regardless of whether they have contemplated home buying or are property holders already, to see this home.

After an inspection of these homes, and a study of the method by which we are able to offer them, you will appreciate the fact that, at the price we quote on them, **WE ARE ACTUALLY GIVING YOU A PROFIT** as a result of the **RIGHT PRICE FIRST**.

We have proven in all of our offerings of the past, where volume of business conducted permitted the securing of the **RIGHT PRICE FIRST**, that it meant a profit to the buyer. It is absolute insurance of a resale value at an advance.

Location

CORNER OF GEORGIA AVENUE (formerly Brightwood Avenue) AND LAMONT STREET N. W.
 (Two Squares South of Park Road.)

These homes are located on the high plateau which overlooks the entire city at an elevation of 108 feet higher than Capitol Hill. Situated directly between two of Washington's most successful home sections—Columbia Heights and Park View.

Convenient to every Government Department, and actually more accessible to the business center, by car route, than 16th street and Columbia road.

No one neighborhood in Washington offers a brighter future for permanency of value than right here. That, too, means a great deal to you.

BUILT FOR COMFORT AND REAL HOME USE

DESCRIPTION:

In every respect the equipment of this home is perfect. The plan is one which affords an unusual amount of light and ventilation, and at the same time is decidedly practical from a housekeeping standpoint. Such features as parquet floors (that means a double floor also), oak trim on the main floor, iron girder floor supports, gas logs, unusual closet space, all add to the attractiveness of this remarkable six-room home. Any one interested in home planning or modern construction and arrangement would appreciate an inspection of this home.

Then, too, don't lose sight of the fact that under our system of monthly payments we are in a position to sell you this home for about the same outlay, perhaps, as your present rent. To the first buyers we offer the advantage of a \$300 cash payment.

You don't have to figure to find the advantage of such a system; it's evident.

TO INSPECT

Take 9th street cars (transfer temporarily at Florida avenue n.w.) to corner of Lamont street, or 11th street cars to corner of Lamont street and walk one and one-half squares east. Remember, this is not a suburb, but a valuable tract of ground in the city and located just east of Columbia Heights, where houses sell for \$8,000 and \$10,000.

SAMPLE HOUSES NOW OPEN.

SHANNON & LUCHS, 713 14th St. N.W.

LOOK FOR OUR GREEN AND WHITE SIGN.

FOR OTHER REAL ESTATE ADVTS.

See Pages 1, 3 and 4, Part 3, and Page 1, Part 4.