HAWAIIAN FARM PROBLEMS

Discussed by L. O. Howard at the Cosmos Club.

Problems of the farmers of Hawaii were discussed by L. O. Howard in an illustrated lecture at the Cosmos Club last night before the Biological Society of Washington. He showed a number of pictures of Oahu and told of the great fields of sugar cane and pineapples grown there. He also showed pictures of banana plants, rice fields—or more accurately lakes—and palms.

J. W. Rose, in an illustrated lecture on "Botanical Explorations in South America," showed a large number of species of cacti. O. P. Hay gave a lecture on "A New Pleistocene Sloth from Texas."

RED TOP RYE It's up to you to-day.

REQUEST MADE FOR LAW TO GOVERN EMBALMING

District Undertakers Take Steps for Presentation of Matter to Congress.

A mass meeting of undertakers and embalmers of the District of Columbia was held last night at Mount Vernon Hall, Pennsylvania avenue and 3d street southeast, to consider the possibility of inducing Congress to pass a law regulating embalming here. The call for the meeting was sent out by Charles S. Zurhorst, who presented the draft of a tentative bill such as a number of the undertakers and embalmers believe would be a benefit to their profession and a protection to the public.

"The District of Columbia is the only community of which I know," Mr. Zurhorst said, in explaining the proposed bill, "which does not have an embalmers' licensing law. In the District any one who has the requisite license fee of $25 can practice embalming by obtaining the approval of the health office. This has led to many abuses and in some cases the public probably has been victimized. We want to bring embalming under regulation and control in the District and we must have a law to do so."

Instance Is Cited.

Mr. Zurhorst said he had once known of a man being allowed to embalm a body whose only previous qualification had been that he had driven carriages a couple of times for funeral directors. He said, also, that the health office is now trying to work out a plan by which embalming here will be regulated by the District Commissioners without the necessity of having a law passed, but he and other undertakers expressed their disapproval of controlling the practices complained of by a Commissioners' order, such as a police regulation. He said such a regulation would merely be a way of control by the health office, as at present, whereas the undertakers want their status and the protection of the public to be defined by law. It was announced that the Chamber of Commerce, the Board of Trade and other organizations in the District will be appealed to for aid in having the law passed.

Committee to Consider the Bill.

A committee was appointed to which was referred the draft of the tentative bill. This committee consists of P. A. Taltavull, Alfred Gawler, Martin W. Hysong, William Reilly, Frank Wright, Thomas Nalley, W. R. Speare, Isaac Birch, Thomas Sergeon, Thomas Costello, E. R. James, Robert G. McGuire and George F. Zurhorst. The committee will report at a date to be announced later, when another meeting of the undertakers will be held.

The repair ship Panther and the destroyers Worden, Macdonough, Walke and Monaghan have arrived at the Charleston (S. C.) navy yard to be overhauled. Eight other ships of the reserve torpedo flotilla also will be overhauled.

DIGS MILES OF DITCHES, CANALS AND TUNNELS

Summary of Work Done by Reclamation Service Up to Beginning of Fiscal Year.

A summary of the work of the reclamation service up to the beginning of the present fiscal year, given out last night, shows that it has dug 9,592 miles of ditches and canals and 25 miles of tunnels and built dams with a total volume of 12,200,000 cubic yards, including the two highest dams in the world. The water storage space obtained is 6,500,000 acre feet, the statement says, or enough to cover the entire states of New Jersey and Delaware to a depth of twelve inches.

Bridges and Culverts.

"The service has built," the statement continues, "4,622 bridges with a total length of 19 miles. Its culverts number 5,714 and are 36 miles long. There are now in operation 298 miles of pipe line and 85 miles of flumes. The service has built 784 miles of wagon roads, much of it in what was before inaccessible mountain regions; 82 miles of railroad, 2,554 miles of telephone lines, 429 miles of power transmission lines and 1,068 buildings, such as powerhouses, pumping stations, offices, residences, barns and storehouses.

Projects Under Way.

"The projects now under way or completed embrace approximately 3,000,000 acres of irrigable land, divided in about 60,000 farms of from 10 to 160 acres each. During the year 1915 water was available from government ditches for 1,450,407 acres on 29,017 farms, and the government was under contract to supply water to 1,088,003 acres.

"The net investment of the service to date is approximately $100,000,000."

Sylvan Heights Orphanage, at Harrisburg, Pa., was almost completely destroyed by fire Tuesday, but its 119 children, who were attending mass in the chapel when the flames were discovered, were marched to safety.

Births Reported.

The following births have been reported to the health department within the last twenty-four hours:

William H. and Francis M. Wheatley, girl.
Ferdinand and Flora E. Waldman, girl.
Francis E. and Helen E. Warren, girl.
Jacob and Mary Wirz, boy.
Joseph L. and Sadie T. Rock, girl.
Agustus E. and Elizabeth Sullivan, girl.
John E. and Grace McNeale, girl.
William A. and Ellen Hall, boy.
Thomas A. and Gertrude M. Fallen, girl.
Elmer W. and Jane Ewald, girl.
William J. and Vaida E. Aiken, girl.
Otis and Mamie Wiley, girl.
Eugene W. and Bessie Stewart, boy.
William and Charlotte Brown, girl.

Deaths Reported.

The following deaths have been reported to the health department within the last twenty-four hours:

Louise D. White, 53 years, 717 Quincy street northwest.
John Arnold, 67 years, United States Soldiers' Home Hospital.
John Silk, 53 years, Emergency Hospital.
Harry Belt, 35 years, Emergency Hospital.
Frank Armstrong, 35 years, Episcopal N. and T. Hospital.
Margaret Burden, 43 years, 1303 15th street northwest.
Ida Posey, 54 years, 346 F street southwest.
Annie Brown, 33 years, 1836 E street northwest.
Annie Green, 57 years, 347 F street southwest.
Margaret A. Johnson, 59 years, 1006 New Jersey avenue northwest.
Rachel Spriggs, 75 years, 232 L street southwest.
John W. Bridgeforth, 5 years, 1213 5th street northwest.
Margaret Henson, 60 years, Sumner road.
Sarah Coleman, 53 years, 2322 8th street northwest.

Dr. Francisco Bertrand was elected President of Honduras Tuesday. He resigned the presidency last July in order to be eligible as a candidate. Dr. Alberto Membreno was elected vice president.

PREDICTS VICTORY IN 1916

Senator O'Gorman Says Republicans Find Very Little Comfort in Last Tuesday's Election.

BALTIMORE, November 6.—United States Senator James A. O'Gorman of New York, remarked, as he stooped to get a line on the golf ball at the ninth hole at the Elkridge Kennels this morning:

"I do not often mix golf and politics."

"But," he continued, watching the ball out of the corner of his eye, "the republicans can get little comfort out of the results of the election on Tuesday.

"New York democracy was never in stronger condition. The vote given Walsh in Massachusetts indicates the growing strength of democracy in that state. And the vote in other states points the same way.

"The national election will not be governed by the same principles which governed these state elections, and we can draw our own conclusions about what the result of the national election will be."

Senator O'Gorman plainly meant to indicate that the fact that a state had gone republican in one of its local elections was no guarantee that it would stay in that column when the time came to vote in national politics. He plainly meant that the strong democratic influence shown in the voting on home affairs might be taken as indicating a greater strength of the party in national affairs.

But the senator's disposition to separate golf and politics asserted itself. Having spoken thus briefly, he poised his club, swung it and—was off after the ball, which cracked and leaped as he struck it.

MAY IMPORT GERMAN BOOKS.

Great Britain Makes Conditions for Use in America.

Educational and technical books in German and other languages, coming from countries at war with Great Britain, may be imported into the United States under conditions.

A notice given to the State Department yesterday by Sir Richard Crawford, commercial adviser of the British embassy, gives the terms. Such books must be specifically destined for universities, colleges or public bodies and brought in under special permits obtained through the Librarian of Congress on a showing that they are not to be sold.

CONCESSION BY ENGLAND.

Wheat-Carrying Vessels Exempted From Requisition by Military.

In an attempt to increase the receipts of American wheat, Great Britain has announced, according to yesterday's consular dispatches, that wheat-carrying vessels arriving in a United Kingdom port shall be exempt from requisition for military purposes. An announcemen by the State Department says:

"The British board of trade announces that vessels loading by December 15 with wheat from an American Atlantic port shall be exempt from requisition on arrival in a United Kingdom port, and free to start another voyage, not necessarily north Atlantic, after discharge of cargo."

Because it appeared directly in conflict with dispatches which declared the British government had already revoked a decision exempting the wheat-carriers from requisition, officials have asked for further information.

BAD MONEY CIRCULATED.

Counterfeit Mexican Currency Said to Be Plentiful at Mazatlan.

Counterfeit Mexican money is constantly coming into Mazatlan from California, Arizona and Texas, according to a State Department dispatch, which added that John M. Watson, an American, who has been under arrest at Mazatlan, is at liberty.

"He is reported," the State Department announcement said, "to have been accused of the theft of 1,000 pesos."

S. E. Beckett, an American, detained at Agua Prieta on a counterfeiting charge and reported to be in danger of execution, has been released and has crossed to the American side.

RETAIL MERCHANTS ARE FULL OF IDEAS

Plan "Dress-Up and Fix-Up Week," "Suburban Shopping Day" and "Early Christmas Shopping."

Plans for a "dress-up and fix-up week," a "suburban shopping day" and the annual campaign of the organization to promote "early Christmas shopping" are to be discussed at a meeting of the board of governors of the Retail Merchants' Association to be held noon Tuesday.

It has been suggested that Wednesday of every week be designated as suburban shopping day in Washington, a day on which sales of special interest to suburbanites will be staged. Secretary Columbus now is preparing matter for an advertising campaign, calling attention to the plan.

The Retail Merchants' Association plans to work harder than ever before on the "shop early for Christmas" campaign, and will urge upon the residents of the National Capital the advisability of not delaying their buying until the last minute.

The women's section of the association is to meet Tuesday.

The false advertising committee of the association will meet with Chairman Berberich at 12:30 o'clock Wednesday. The display men's section will have a meeting at 8 o'clock on the same day.

The credit men's section will hold its usual bi-monthly meeting Thursday at 12:30 o'clock in the club grillroom of the Raleigh Hotel.

POSSE ROUND UP NEGROES.

Accused of Murder, One Is Shot and Second Captured.

TAYLORVILLE, Ill., November 6.—A posse of a thousand men, headed by Sheriff Barnes of Christian county, this afternoon in a wood north of here surrounded three negroes accused of shooting Guy A. Winters of Decatur. One of the negroes was shot to death and a second captured.

The negroes, whose names are not known, are accused of shooting Winters, a Wabash train conductor, when he put them off his train. He will recover.

At 3 o'clock the posse was still beating the brush for the third negro. In fear of a lynching the sheriff notified Gov. Dunne, who said he would rush assistance to the sheriff in case of mob violence.

"Shellfish Day" November 14.

NEW ORLEANS, November 6.—The third annual observance of "National Shellfish day" has been set for Friday, November 14, according to a proclamation issued here today by M. L. Alexander, president of the National Association of Fisheries Commissioners. President Alexander declared that shellfish no longer are to be considered luxuries, but, instead, food products that have a decided effect on the reduction of the high cost of living.

Ernest P. Bicknell to Speak.

Ernest P. Bicknell, national director of the American Red Cross, who spent some time in the war zone, is to relate some of his experiences in Europe at an open meeting of the Mary Washington Chapter, D. A. R., Tuesday afternoon at 4:30 o'clock. Preceding Mr. Bicknell's address, Miss Janet Richards, who recently returned from the Panama-Pacific exposition, will speak.

Last Musical Recital Given.

The Percy S. Foster Piano Company, 1330 G street, which gave musical recitals four evenings last week, did not give a recital last night. Advertisement to the effect that such a recital would be given appeared through error in The Star yesterday afternoon. The final recital was given by the Foster company Friday evening, in celebration of its fifth anniversary and the remodeling of its warerooms.

BORN.

BERNARD. On October 30, 1915, at San Diego, Cal., to Lieut. Thomas Pitcher Bernard, 1st U. S. Cavalry, and Mrs. Bernard, a daughter, ALICE ELIOT, granddaughter of the late Maj. A. A. De Loffre, U. S. A., and Fannie Eliot of Washington, D. C.

MARRIED.

DARLING—EVANS. On July 8, 1915, at Forestville, Md., ROWLAND E. DARLING, son of Mr. and Mrs. Harry B. Darling, and ANNIE C. EVANS, daughter of Mr. and Mrs. Charles F. Evans.

DIED.

BELT. Suddenly, on Friday, November 5, 1915, HARRY B. BELT, son of Anderson and Bertie Belt.
Funeral services at the residence of Howard A. Gilbert, Laurel, Md., Monday, November 8, at 2:30 p.m. Friends and relatives invited. 7*

BENEDICT. On Friday, November 5, 1915, at 6 p.m., at his residence, 322 East Capitol street, ISAAC H. BENEDICT, aged ninety years, father of Mrs. A. D. Bryant.
Funeral Monday, November 8, at 2 p.m. Friends invited. Interment private.

BUTLER. On November 6, 1915, at his home in Manassas, Va., RICHARD BUTLER, the beloved husband of Martha Butler of 3307 Volta place northwest. 8*

CANNON. On Saturday, November 6, 1915, at 4 o'clock p.m., at Sibley Hospital, FRANCIS ROBERTS, infant son of Frank A. and Nettie M. Cannon.
Funeral from the residence of parents, 203 D street northeast, Monday morning, November 8, at 11 o'clock. Interment at Glenwood cemetery. 8*

CUSTIS. The funeral of Dr. J. B. GREGG CUSTIS will take place from his late residence Monday morning, 10:30. Interment private. 7*

SOCIETY OF COLONIAL WARS IN THE DISTRICT OF COLUMBIA.
The death of Dr. JAMES BAYARD GREGG CUSTIS, long a member of this society, is announced to the membership. Funeral services will be held at his late residence, 912 15th street northwest, on Monday morning, November 8, at 10:30, and all members of this society are requested to attend.
The following committee has been appointed to represent this society at the funeral: Dr. Scott Dudley Breckinridge, Dr. Ira Warren Deunison, Dr. Frank Austin Swartwout, Dr. Henry Lowry Emilius Johnson and Dr. Steuart Brown Muncaster. By order of the governor.
FREDERICK BULKELEY HYDE, Secretary.

ENRIGHT. On Thursday, November 4, 1915, at 12:30 p.m., JOHN ENRIGHT.
Funeral will take place from the residence of his sister, Mrs. Katie Heddeson, 455 N street southwest, on Monday, November 8, at 9:30 a.m.; thence to St. Dominic's Church, where requiem mass will be said at 9:45 a.m. for the repose of his soul. Interment at Mount Olivet cemetery. Relatives and friends invited to attend. 7*

FENTON. On Thursday, November 4, 1915, at 5:30 p.m., at his residence, 1016 Pennsylvania avenue southeast, DENNIS P. FENTON, the beloved husband of Margaret Fenton (nee Enright).
Funeral from his late residence Monday morning, November 8, at 8:30 o'clock, thence to St. Peter's Church, where requiem mass will be said for the repose of his soul. 7*

HENSON. Departed this life Saturday, November 6, 1915, at 4 a.m., at his residence, 1125 4th street northwest, GEORGE, beloved son of Harriet Henson and devoted brother of Isadora Harper, Kate Buell, Charlie, Lemuel and William Jackson.
"Gone, but not forgotten."
Funeral services Tuesday, November 9, at Zion Baptist Church, F street between 3rd and 4½ streets southwest, at 1 o'clock; thence to Woodlawn cemetery. 7*

KETTLER. Departed this life Saturday, November 6, 1915, at 1:40 p.m., at his residence, WILLIAM J., beloved husband of Elizabeth M. Kettler (nee Avery).
Funeral Tuesday, November 9, at 2 p.m., from 128 Tennessee avenue northeast. 8*

LULLEY. Suddenly, on Saturday, November 6, 1915, at Atlantic City, N. J., JOHN LULLEY, aged seventy years.
Funeral from Union station, Monday, November 8, at 2 p.m. He was a member of G. A. R. post, New York city, and Masonic fraternity, New York. (New York papers please copy.)

McNALLY. On Saturday, November 6, 1915, at 3:30 p.m., at his residence, No. 2108 10th street northwest, HUGH, beloved husband of Nora McNally (nee Sheehy).
Notice of funeral hereafter.

NOLAN. On Saturday, November 6, 1915, at 10:30 a.m., MICHAEL T. NOLAN, beloved husband of Abigail Nolan, aged sixty-eight years.
Funeral from his late residence, 741 10th street southeast, on Tuesday, November 9. Mass at St. Vincent de Paul's Church at 9 a.m. Interment at Mount Olivet cemetery. 8

PARSONS. On the night of Friday, November 5, 1915, at Dublin, N. H., ARTHUR JEFFREY PARSONS of Washington, D. C.
Interment at Dublin Monday noon. 8

PATTERSON. On Friday, November 5, 1915, at 11:45 p.m., at his apartment, the Ethelburst, JAMES PATTERSON, husband of Roberta A. Johnson.
Funeral from St. Paul's P. E. Church, near Washington Circle, Monday, November 8, at 2 p.m. Friends of family invited. Interment in Arlington national cemetery. 7

RILEY. On Saturday, November 6, 1915, at Sibley Hospital, LOUISA C., wife of J. F. Riley.
Funeral notice later. (Lancaster, Ohio, and Chattanooga, Tenn., papers please copy.)

In Memoriam.

FREEDMAN. Sacred to the memory of my beloved wife and my devoted mother, LIZZIE FREEDMAN, who departed this life one year ago today, November 7, 1914.
Gone, but never to be forgotten.
BY HER DEVOTED HUSBAND AND SON.

MASSINO. In sad but loving remembrance of our dear father and husband, ANGELO A. MASSINO, who departed this life two years ago today, November 7, 1913.
BY HIS WIFE AND CHILDREN.

MEREDITH. In sad but loving remembrance of our darling son, JOSEPH E. MEREDITH, JR., who died four (4) years ago today, November 7, 1911.
It's four sad years since Joseph left us,
Whom we loved and cherished dear;
Can we help but feel so lonely
When his voice we do not hear?
BY HIS MOTHER, FATHER AND BROTHER.

NESTLER. Sacred to the memory of my dear husband and our loving father, WILLIAM A. NESTLER, who departed this life two years ago yesterday, November 6, 1913.
BY HIS DEVOTED WIFE AND SONS.

O'GRADY. In memory of my dear aunt, EILEN O'GRADY, who died one year ago today, November 7, 1914.
BY HER NEPHEW, W. J. KEEFE.

PETERS. In sad but loving remembrance of my dear husband, RUDOLPH J. PETERS, who died four years ago today, November 7, 1911.
BY HIS LOVING WIFE, MARY R. PETERS.

STEWART. In loving remembrance of my dear daughter, MARTHA STEWART, who departed this life fourteen years ago today, November 7, 1901.
Gone in the best of days,
Blighted in womanhood bloom;
Torn from the hearts that loved her,
To sleep in the silent tomb.
BY HER DEVOTED MOTHER, CORNELIA WEBB.

FUNERAL DIRECTORS.

Joseph F. Birch's Sons, 3034 M St. N.W. Parlor for Funerals. Phone West 96.

NEVIUS & BROWN, 926 NEW YORK AVE. N.W. Automobile Service. Phone Main 2587.

GEORGE P. ZURHORST'S SONS, INC., 801 EAST CAPITOL STREET. Lincoln 372.

WM. H. SARDO & CO., FUNERAL DIRECTORS AND EMBALMERS. 408 H st. n.e. Phone Lincoln 524. MODERN CHAPEL. AUTOMOBILE FUNERALS.

Frank Geier's Sons Co., 1113 SEVENTH ST. N.W. Modern Chapel. Telephone call, North 820.

ULRICH & BURDETTE. Modern Methods. Efficient Service. Low Prices. 1520 Wisconsin ave. n.w. Phone West 950.

W. R. SPEARE, FUNERAL DIRECTOR AND EMBALMER. 940 F Street N.W. WASHINGTON, D. C. Phones Main 4280. 4281.

Established 1850. Joseph Gawler's Sons. 1730-32 Pennsylvania Avenue. Chapel. Phones—Main 5512-5513. Crematorium. Automobile Service.

JOHN R. WRIGHT CO., 1337 10th St. N.W. Phone N. 47. AUTOMOBILE SERVICE.

JOHN T. GARNER CO. 2406 18th ST. N.W. Phone Col. 2201. Automobile Service. Chapel.

J. WILLIAM LEE, Funeral Director and Embalmer. Livery in connection. Commodious chapel and modern crematorium. Modest prices. 332 Pa. ave. n.w. Telephone call, 1385.

FUNERAL DESIGNS.

Appropriate Floral Tokens. Artistic—expressive—inexpensive. Prompt auto delivery service. Gude Bros. Co., 1214 F St.

GEO. C. SHAFFER, 900 14th st. n.w. FURNISHES FINEST FUNERAL FLOWERS at LOWEST PRICES. Phone M. 2416.

Only $9.75 Only $9.75

5-Piece Parlor Suite Reupholstered

In good quality tapestry, using guimp, cord and new springs when necessary. Finished like new. Best workmanship. Special this week..... $9.75

5-Piece Slip Covers

To order, any size; best damask and shrunk binding used. Fit guaranteed. This week at..... $5.98

PHONE, WRITE OR CALL. MAN WILL BRING SAMPLES.

AMERICAN UPHOLSTERING CO.
627 F Street N.W. Phone Main 8139

HECHT & COMPANY | SEVENTH STREET | HECHT & COMPANY | SEVENTH STREET | HECHT & COMPANY

100 Persons are Each Going to Save $105

By Obtaining an A. B. Furlong Piano During This Co-operative Sale

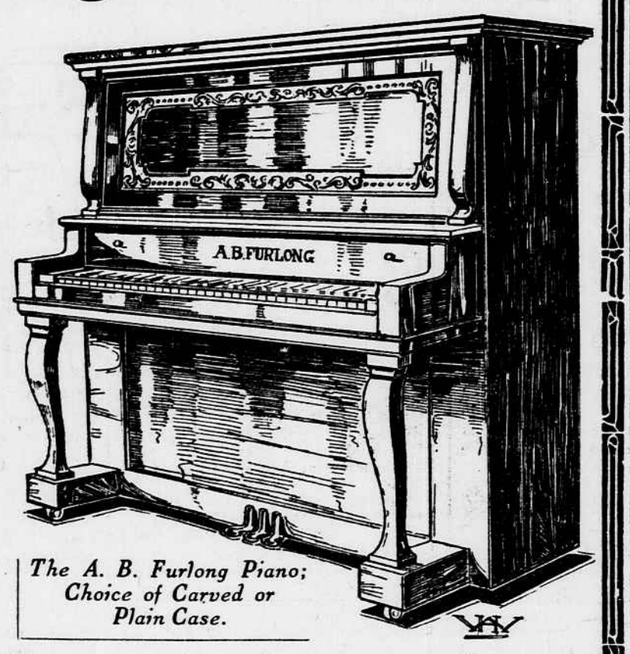
WE are used to talking in round figures these days. It is not an uncommon thing to see an announcement that states "that you can save one hundred dollars by purchasing this piano," or "a hundred and fifty dollars to be saved by buying that piano."

But we are not talking NOW of a small saving of say 10 per cent.

Circumstances arise from time to time which might make a tremendous saving possible. (Ten per cent on a three-hundred-and-fifty-dollar piano is then only thirty-five dollars.) But we are talking, telling you of a big saving—a saving which is worth while and which is worth making a whole lot of sacrifices to obtain.

Such a saving is to be had on the A. B. Furlong Piano. The A. B. Furlong Piano is a THREE-HUNDRED-AND-FIFTY-DOLLAR ISTRUMENT. They've been sold for years all over the country at this price. And we want to inform you that a like sum never bought more in musical tone, more in richness in case designs or more in durability or all-round satisfaction.

But during this sale, by the closest co-operation of the A. B. Furlong Piano Company and ourselves, and a further co-operation between ourselves and our customers, we will sell 100 of these old established pianos for TWO HUNDRED AND FORTY-FIVE DOLLARS EACH, or a clean-cut saving (irrespective of every other advantage) of $105.



The A. B. Furlong Piano; Choice of Carved or Plain Case.

Value of the A. B. Furlong Piano and How They Are Made

These A. B. Furlong Pianos are made with exceeding care, by long-experienced builders, in one of the best equipped factories in the country. And while there is a high uniformity among the instruments produced, yet, as is the case with all pianos, there is a choice of tone and touch.

It is for the purpose of this most unusual sale that our Mr. Kohlmer personally selected each and every instrument which is to be sold during this occasion. The tone, the regulation, the voicing of each instrument can therefore be vouched for as being far above the average.

But so proud are we of this magnificent lot of instruments—in fact, so convinced are we that this is positively the best lot of pianos ever brought together in Washington at anywhere near one hundred dollars of the price, and so determined are we that this shall be so—that we have arranged with **Mr. Sol Minster, the eminent Musical Director of the Belasco Theater,** to personally test and inspect every instrument offered during this sale.

Every One of These A. B. Furlong Pianos Possesses the Following Eight Strong Points of Merit

1. *Brass metal trimmings.*
2. *Genuine ivory keys.*
3. *Student's pedal.*
4. *One-piece Empire top.*
5. *Copper overstrung bass.*
6. *SEAVRNS ACTION, the standard of the world.*
7. *Schmidt's German Felt Hammers.*
8. *New Type Curved Pilasters.*

You Can Also Obtain an A. B. Furlong Player Piano on the Same Conditions

Forty-five of these instruments are A. B. Furlong Player-Pianos, which are going to be offered on the same plan. The usual price of the A. B. Furlong Player-Piano is $525.

Our sale price will be three hundred and eigthy-five dollars ($385.00). The player-piano will also be delivered immediately upon the payment of FIVE DOLLARS.

The regular payments will be $2.00 A WEEK.

All of the features of this sale are carried out in offering the A. B. Furlong Player-Piano, with the single exception that the terms on the player are $2 a week instead of as on the piano—$1.25 a week.

$1.25 A Week

The initial payment necessary to obtain one of these pianos is five dollars. The five dollars is deducted from the price—leaving TWO HUNDRED AND FORTY DOLLARS to be paid at one dollar and twenty-five cents a week.

Mr. Sol Minster, the Noted Bandmaster and Musical Director of the Belasco Theater, Inspecting and Passing Upon Each and Every Instrument During This Big Sale, Says:

Mr. Kohlmer, Manager of the Piano Department, has asked me to test and inspect the A. B. Furlong Pianos which he proposes to sell at special prices and upon certain special conditions. I have agreed to do this work, and so that it will be known that I have inspected these instruments Mr. Kohlmer has agreed to furnish a certificate with the number of the instrument written thereon so I can sign it and attach it to each piano and player piano so inspected. Mr. Kohlmer tells me that he has already tried these wonderful instruments at the Factory, so I do not anticipate that there is much for me to do more than confirm Mr. Kohlmer's well known ability to select a good piano.

Sol. Minster.

Terms, Advantages and Unusual Privileges to Be Had Only Through This Unusual Sale

Everything that can suggest itself as being of benefit to those who want to buy a high-grade piano has been put into this remarkable piano transaction to make it absolutely flawless.

First: Every effort has been put forth to bring the price down to the very last dollar. The resources and prestige of Hecht & Co. were put to test.

Second: Every week's extra time that is possible to add to regular piano terms has been added—the time being stretched out to a score or more of weeks.

Third: The usual form of piano guarantees has been entirely dropped, and in its stead a guarantee as strong as the Rock of Gibraltar has been jointly made and signed by both the manufacturers and ourselves and given to each purchaser.

Fourth: It has been thought that offering to give the purchaser HIS MONEY BACK would best assure him that he was getting a "square deal," and this also has been incorporated into the plan. So to every one buying an A. B. Furlong Piano we say: **"Try this piano for Thirty Days in your home.** If you are not satisfied 'your MONEY BACK' and no questions asked."

Fifth: The idea was also advanced that a thirty days' trial of a piano was hardly sufficient—so THAT objection has been met by agreeing to exchange the piano for any other new piano sold by us of equal or greater value without the loss of a single penny, at any time up to within one year from the day it was purchased.

Sixth: And, finally, the fear of losing the piano and what has been paid upon it in case of death before the piano is entirely paid for has been overcome by our proposing to voluntarily cancel all further payments.

The Purchasing Power of One Five Dollar Bill

Upon the payment of a single five-dollar bill your choice of these Pianos or Player-pianos will be sent to your home immediately. You can make your selection now. A scarf, stool and one year's tuning service is given free with each piano. With the Player we give a scarf, bench and 15 rolls of music.

A five-dollar cash investment starts you in the ownership of valuable property, worth several hundred dollars—the pleasure and comfort of which you begin to experience at once. You do not even have to disturb your savings, but you can give your family the refining influence of music in their home.

Hecht's' 7th St. Near F

Poor Feet Are Made, Not Born

IF your feet have been put "out of commission" by wearing improper shoes, now's the time to correct them.

Another Week's Demonstration Of Corrective Shoes and Mechanical Foot Appliances

Our expert Foot Specialist, Mr. R. Gardner, again this week, will be on hand to talk with foot sufferers.

ADVISING YOU HOW TO RELIEVE

FLAT FOOT,	BUNIONS,
FALLEN ARCH,	CORNS,
FOOT RHEUMATISM,	TWISTED TOES,
CALLOUSES,	WEAK ANKLES,
	SWEATY FEET,

Or any other foot ailment that may correctly be treated at a highly efficient Shoe Store.

This "Foot Comfort" Dept.

At our 7th St. Store—is of such a really helpful, accurate, truly scientific character—that it is receiving the hearty support of Physicians, Physical Culturists, Teachers and others who realize the importance of this NEW IDEA in Shoe Store Service—to the Public.

You Are Invited to Take Full Advantage of It. Consultation Free.

All our mechanical foot appliances are sold with the guarantee that THEY MUST SHOW SATISFACTORY RESULTS—or you may return them and get your money back, within 30 days.

"The House of Skilled Service"

Wm. Hahn & Co's. 3 RELIABLE SHOE HOUSES

Cor. 7th and K Sts. 1914-1916 Penna. Avenue. 233 Pa. Ave. S.E.