



PRESENT PENS!

Well Worth Giving
**Waterman's
 Ideal
 Fountain Pen**



Safety Type
 For Ladies
 Gold Banded
 No. 12 1/2 SGMH
 \$4.00
 or perfectly plain
 No. 12 1/2 S
 \$3.00

Self-Filling Type
 Sterling Silver
 Isgro Pattern
 No. 412 PSF
 \$5.00
 Size Larger
 No. 414 PSF
 \$7.00
 Clip-on-Cap
 50c extra

Regular Type
 Plain or Chased
 No. 12 . \$2.50
 Size Larger
 No. 14 . \$4.00
 Clip-on-Cap
 25c extra

Self-Filling Type
 Gold Bands
 No. 14 PSFGM
 \$5.00
 Clip-on-Cap
 25c extra

THERE are new ideas and new styles of gift mountings in Waterman's Ideals that make them even more desirable for Christmas than ever before—both for efficiency and for attractiveness. They will just suit the folks at home. School boys and girls always look forward to owning a genuine Waterman's Ideal. For gifts at the office, at the club, abroad or anywhere—what is better than this pen? Selecting from the Self-Filling, Safety or Regular Types, you can please anyone with this useful gift of well-known quality, no

matter how or where the pen is to be used. There are plain or beautifully gold and silver mounted styles in all sizes. You may spend a little or a great deal and still give a Waterman's Ideal. Prices \$2.50 to \$150.00. In Christmas Gift Boxes. Exchanged to suit any handwriting after Christmas. Be explicit—when asking your dealer for a fountain pen, specify genuine Waterman's Ideal. If you fail to find, in your town, a properly assorted stock of sizes, styles and points, write us and we will help you.

Avoid Substitutes

Sold at the Best Stores in Every Locality

Booklet on Request

L. E. Waterman Company, 173 Broadway, New York

24 School St., Boston 115 So. Clark St., Chicago 17 Stockton St., San Francisco
 "Pen Corner," Kingsway, London 107 Notre Dame St. W., Montreal Calle Lima 480, Buenos Aires