



APOLLO Player Piano

The Self Starter And Automatic Re-Wind Are two patented features that are found only in the Apollo Player-Piano

DROOP'S 1300 G

The Built-in Bath Is the Vogue

This is an era of great achievement in the development of home furnishings and equipment.

In keeping with the progress exemplified by the adoption of better lighting ideas, improved heating systems, vacuum cleaners, electrical conveniences and numerous other household utilities, bath tubs have progressed from the simple tub to BUILT-IN BATHS.

"Standard" Built-in Baths IN OUR WASHINGTON SHOWROOM Southern Building, Second Floor, Washington and 11th Sts., N.W.

Hotel Lafayette Corner 16th and Eye Sts., N.W. AMERICAN and EUROPEAN PLANS. Cuisine and service that are ideal. Convenient to all clubs, theaters, shopping districts and all the places worth visiting.

Constipation is a result, not a cause. But unless looked after promptly and properly, it may become chronic, and you will find yourself using violent purgatives and irritating cathartics, all of which do more harm than good. The Liver is the organ that will rid you of this trouble. **Tyree's Buchu and Hops** With a perfectly normal liver a person can be kept in good health. Tyree's Buchu and Hops is the only medicine that will rid you of this trouble. **50c a Bottle.** At All Drug Stores. **TYREE & CO., Wash., D. C.**

Remaining Furs Must Go—and go quickly. Inventory time is here. EVERYTHING on hand **Half-Price!** Coats and wraps, sets and smaller furs. All favored skins and styles represented, but not many of each. That means come in NOW.

Saks Fur Co. Established Over 25 Years 1212 F Street.

With a Great Many who look upon toilet cologne as a necessity there is decided preference for **THOMPSON'S Double Cologne** Popular because it's so delicate and refreshingly fragrant. **Bottles, 25c to \$2.75** **W. S. THOMPSON PHARMACY, 703 15th Street, N.W.**

Bargains 8125 Blue-White Solitaire Diamond Ring, weight about 1/2 karat. Party must sell at once for \$29.00. **Kahn Optical Co., 625 7th St. N.W.**

BOUQUET COFFEE 25c a Pound Always Delightful and Dependable. **N. W. BURCHELL 1325 F St. N.W.**

EXPLANATION SUPPORT OF TARIFF BOARD

President Writes to Mr. Kitchin, Giving Reasons for Now Favoring Commission.

CHANGED MIND BECAUSE ALL WORLD HAS CHANGED

Supplemental Letter Gives Mr. Wilson's Ideas of What Body Should Be and Urges Immediate Action.

Representative Kitchin of North Carolina, chairman of the House ways and means committee, had before him today a letter from President Wilson setting forth considerations which had most weight in causing him to withdraw his opposition to the creation of a tariff commission by Congress and now to urge such a body.

The President in his communication admitted that he had changed his mind because "all the circumstances of the world had changed," but declared that he had "no thought whatever of a change in attitude toward the so-called protective question."

The proposed commission, the President said, would have nothing to do with theories of policy, but would be charged only with the duty of seeking facts to guide Congress in legislation. The letter was supplemental to one the President sent Mr. Kitchin Monday, in which he gave his ideas of what a tariff commission should be, and urged that the commission consider the matter immediately. He favored a non-partisan, expert body.

The first letter, dated January 24, is as follows:

Duties of Board Defined.

"In common, I dare say, with every one who wishes to be thoughtful of the future economic prosperity and development of the country, I have been thinking a great deal recently about what it would be wise to do to provide the government with the necessary data to furnish a sound basis for the policy which should be pursued in the years immediately ahead of us, years which will no doubt be full of many changes which it is at present impossible even for the most prudent to forecast, and the more I have thought about the matter the plainer it has become to me that we ought to have some such instrumentality as would be supplied by a tariff board.

"I am convinced, I suppose every disinterested person must be, that it would be a mistake to provide for such a board with the idea of having any particular theory of fiscal policy. What we would need would be, above all things else, a board as much as possible free from any strong prepossession in favor of any political policy and capable of looking at the whole economic situation of the country with a dispassionate and disinterested scrupulousness, and being able to obtain such a board if the proper legislation were enacted, and it is quite clear to me that the field of inquiry and its activities should be, it should, it seems to me, investigate the administrative and fiscal effects of the existing laws now in force or hereafter enacted; the relations between the rates of duty on imported goods and those on like goods of domestic origin; the arrangement of schedules of duties and the classification of the articles in the tariff schedules; the provisions of law and the rules and regulations of the Treasury Department governing the appraisal, invoices and collection, and in general the working of the customs tariff laws in economic effect and administrative method.

"It could and should also secure facts which would be of great assistance to the Congress and to the public at large, through investigation of the revenue derived from customs duties and the articles subject to duty, the cost of collection, the duties and the revenue collected from customs duties at the several ports of entry, and it should be directed to investigate and report on the effect of the tariff relations between the United States and foreign countries, the rates of duty imposed on American products in foreign countries, the existence and effects of discriminating duties, commercial treaties and preferential provisions; the effects of export bounties and preferential transportation rates; the effects of such special or discriminating duties that may be levied by the United States, and in brief, to furnish to the State Department with very valuable information regarding treaty and tariff relations between the United States and foreign countries.

Might Investigate Production.

"It might further be of great assistance to the Congress and to the public and to American industry, by investigating the industrial effects of proposed or existing duties on products which compete with products of American industry; the conditions of competition between American and foreign producers, including all the essential facts surrounding the production of commodities at home and abroad; the volume of importation compared with domestic production; the nature and causes of the advantages and disadvantages of American as compared with foreign producers, and the possibility of establishing new industries or of expanding industries already in existence through scientific and practical processes in such manner as substantially to promote the prosperity of the United States.

"I think it would be very useful and, indeed, necessary to require the board to set in consultation with all appropriate agencies already in existence in the several departments of the government and even with appropriate agencies outside of the existing departments, in order to avoid, so far as possible, duplications of work, and to make all sources of official information available to the same end.

"If broadly enough empowered, such a board might be very helpful in ascertaining the facts on which to base an opinion as to unfair methods and circumstances of competition between foreign and domestic enterprises and as to the possibilities and dangers of the unfair dumping of foreign products upon the American market and the steps requisite and adequate to control such a situation. It is, in my opinion, as well as in others, secure very valuable information for the guidance of American consumers and for the use of the board of general appraisers and other Treasury officials.

the consideration of the committee at this time.

The second letter, dated January 26, follows:

Reasons for Changing Mind.

"Our conversation yesterday made me realize that in my letter of the 24th I had not set forth as I should have set forth my reasons for changing my mind on the question of creating a tariff board, for I must frankly admit that I have changed my mind since I last spoke on that subject.

"I have changed my mind because all the circumstances of the world have changed, and it seems to me that in view of the extraordinary and far-reaching changes which the European war has brought about it is absolutely necessary that we should have a competent instrument of inquiry along the whole line of the many questions which affect our foreign commerce.

"I have had in this change of mind no thought whatever of a change of attitude toward the so-called protective question. That is neither here nor there. A commission such as I have suggested would have nothing to do with theories of policy. They would deal only with facts, and the facts which they would seek ought to be the actual facts of industry and of the conditions of economic exchange prevailing in the world, so that legislation of every kind that touched these matters might be guided by the circumstances disclosed in its inquiries.

"I dare say you feel as I do, that it would be folly at this time, or until all these conditions are clearly understood, to attempt to deal with questions of foreign commerce by legislation, and yet, having dealt directly and clearly with the whole question of unfair competition within our own borders, it is clear that as soon as we know the facts we ought to deal with unfair methods of competition as between our own nation and others, and this is only one of the many things that we would probably wish to deal with. The other matters I have attempted to indicate in my previous letter to you, I am glad to supplement that letter by this explicit statement of the considerations which have been most influential with me.

Foreshadowed in Last Message.

"You will remember that in my last message to Congress I foreshadowed just

the considerations which were operating in my mind in this matter. The passage to which I refer was this:

"Many conditions about which we have repeatedly legislated are being altered from decade to decade, it is evident, under our very eyes, and are likely to change in the days immediately ahead of us, when peace has returned to the world and the nations of Europe and more take up their tasks of commerce and industry with the energy of those who must bestir themselves to build anew. Just what these changes will be no one can certainly foresee or confidently predict. There are no calculable, because no stable, elements in the problem. The most we can do is to make certain that we have the necessary instrumentalities of information constantly at our service so that we may be sure that we know exactly what we are doing with when we come to act, if it should be necessary to act at all. We must first certainly know what it is that we are seeking to adapt ourselves to. I may ask the privilege of addressing you more at length on this important matter a little later in your session."

"I very fully believe that I appreciate very fully the motives by which you are actuated, and I feel that I have the whole matter thus fully before you. Congress has no more to do at the present time than it is clearly impossible that it should be able to do at the present time, and I feel that it would presently find such a commission indispensable to it."

Columbia Aid Installs Officers.

Officers were installed at a meeting of the Columbia Aid Association last night at Old Fellows' Hall. W. Stephen Fuller conducted the installation. The officers are: William H. Johnson, president; H. H. Naylor, vice president; A. H. Huff, financial secretary; Edward E. Nichie, assistant financial secretary; J. S. Jones, recording secretary; David Linker, treasurer; Frank Smith, chairman; Augustus Shaw, advocate, and Henry L. Dixon and H. W. Ball were elected to succeed themselves as members of the board of directors.

RED CROSS URGES ALL TO JOIN NOW

Meeting This Afternoon and Exhibit Features of Campaign Week for Members.

The American National Red Cross, the one volunteer relief organization for war and disaster recognized by the federal government, would be the official channel through which friends or relatives would be able to communicate with sick, wounded or imprisoned soldiers in case this nation were engaged in a war.

It is facts such as this that the Red Cross is particularly emphasizing in connection with a movement, the slogan of which is "Join now," a movement which is to be specially forwarded in the District of Columbia. Invitations have been sent to citizens of the District generally to attend a meeting, at 4 o'clock this afternoon, at the room of the Chamber of Commerce, 1202 F street northwest, for the purpose of organizing a membership campaign to be pushed during the week of January 21. Five thousand is the number of Red Cross members in the District that will be sought for.

Exhibit to Be Held.

A feature of the campaign week, all of whose activities will have the benefit of the assistance of the national headquarters of the Red Cross here and of Miss Mabel T. Boardman, chairman of the national relief board, will be an elaborate exhibit of the apparatus, uniforms, materials, modes of transportation and methods of field work used by the organization. There will be models showing in detail the various phases of both its routine and emergency work, the biggest item in the exhibit being a complete and accurate representation of the part the Red Cross plays in modern warfare. This feature will include models of field hospitals, trenches, stretcher-bearers, nurses, hospital trains and all the details and personnel of war relief work generally.

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Still another feature is a handsome model of a Japanese Red Cross ship presented to the American organization by the Red Cross of that country, which has no fewer than four of these vessels always subject to recall. From the proceeds of the rental of the first two the second two were built. Miss Boardman and other officials of the national organization will be hard at work the rest of this week supervising the preparation of this exhibit and helping with the local membership campaign.

A. S. Gorsuch, seventy, a grocer of Texas, Baltimore county, Md., was found drowned in an abandoned quarry near his place, business, and home being missing since last Sunday morning.

HEAR BISHOP CURRIER.

Knights of Columbus Celebrate Their Seventeenth Anniversary.

A program of varied entertainment, including an address by Bishop Charles Warren Currier of Matanzas, Cuba, was submitted to the members and guests of Carroll Council, No. 377, Knights of Columbus, last night, in Knights of Columbus Hall, the occasion being the celebration of the seventeenth anniversary of that council.

"The Star Spangled Banner," played by the Russell-Metcie ladies' orchestra of fourteen pieces, together with the display of a big American flag, brought the affair to its end. Frank A. Kidd, grand knight of Carroll Council, welcomed those in attendance. Two numbers were given by a section of the Knights of Columbus Choral Society, under the direction of Dr. James Dickinson; Mrs. Edith Marston Brooks contributed several happy solos, and the Aloha Hawaiian Club gave a number of selections.

George O'Connor sang some of his favorite songs, with Matt Horn at the piano. Miss Wegman gave a solo with flute obligato by William de Luca. Miss Mildred de Luca was at the piano. Dancing and refreshments followed the entertainment.

Lectures on Ireland.

Ireland was the subject of a lecture by Mrs. Clara B. Colby yesterday afternoon at the New Oxford Hotel. Mrs. Colby gave an outline of Ireland's history, some account of its prehistoric remains from personal studies with the British Scientific Association, and gave personal impressions from a lecture trip from Bangor to Cork, made under the auspices of the Irish Women's Franchise Association.

Allcock PLASTERS The World's Greatest External Remedy. Pain in Side, Rheumatism, Backache, Any Local Pain. Insist on Having ALLCOCK'S.

W. B. Moses & Sons

The Linen Shop All Lamp Shades 25% Off. January Linen Sale

Friday and Saturday will end our January Linen Sale. We will close out all remaining odds and ends, including—

Remnants of Table Linens, Remnants of Art. Pillow and Sheeting Linen, Remnants of Huck and Crash Toweling, Remnants of Felt Table Padding, Odd Tray, Serving and Carving Cloths, Odd H. S. Pure Linen Damask Tea Cloths, Odd Real Lace-trimmed Linen Pieces, Table Covers, Scarfs and Centerpieces.

At 1/2 January Linen Sale Prices

75c Imported Turkish Bath Towels; bleached with H. S. end or plaids 50c and stripes. Each. 50c Bleached Turkish Bath Towels; colored borders; plain tints of pink, gold and blue or plaids. Each. 35c 35c Bleached Turkish Bath Towels; plain white or colored borders and colored stripes. 25c

Exclusive Designs—Bordered Pattern Table Cloths—Pure Linen Odd Cloths, 2x2 to 2 1/2x2 1/2 yards, of Moravian, Irish and Scotch linen double damask (some have napkins to match). To be closed out at **15% to 25% Off**

Clearance of Useful Merchandise In the Carpet and Rug Dept.

Imported Cretonne Rag Rugs; attractive effects; some patterned on both sizes. \$16.25 Values; 9x12. Special.....\$9.75 \$14.50 Values; 8x10. Special.....\$7.85 \$6.75 Values; 6x9. Special.....\$4.50

Grass Rugs; \$8 and \$9 values; 8x10, 9x12. Special **\$5.50** Printed Linoleum, in a variety of attractive designs. 35c 50c and 60c values. 85c

Housefurnishing Department

Heywood, Wakefield and Cold Storage and McKee Bloch Baby Carriages Refrigerators

Extensive Showing of Baby Carriages 1916 Spring Model

Reed Pullman Sleepers, English Perambulators, Reed Juvenile Rolling Chairs, Collapsible Go-Carts and Sidewalk Sulkies. High-grade carriages—moderate prices. Wagner's Aluminum Wear, Valbrath's White Enamel Ware—Each piece guaranteed.

Your Special Attention Is Called to Our Kitchen Department Fireless Cook Stoves, Kitchen Cabinets, Kitchen Tables—Complete line of Cooking Utensils, etc.

Drapery Department

Our January Lace Curtain Sale, with its unusually attractive price reductions, has delighted a large number of our patrons, who have taken advantage of this opportunity. It is still not too late for you to participate.

\$5.00 Marie Antoinette Curtains, Pair.....\$3.95 \$5.00 White Irish Point Curtains, Pair.....\$3.85 \$9.00 Marie Antoinette Curtains, Pair.....\$7.75 \$6.00 White Irish Point Curtains, Pair.....\$4.85 \$2.50 Antique Lace Curtains, Pair.....\$1.85 \$12.00 White Brussels Curtains, Pair.....\$9.50 \$11.00 White Cluny Curtains, Pair.....\$8.25 \$13.50 Arabian Lace Curtains, Pair.....\$9.75

These are only a few examples of the bargains to be found in every style lace curtain. A visit to this section will well repay you.

Frank R. Jelleff Centemeri Gloves for All

Best kinds—French kid, cape, suede and wool. All perfect gloves—complete lines from our own stocks and from the Centemeri Wholesale Depot in New York. Wonderful assortment of colors, including black and white—wonderfully attractive values!

ODDS & ENDS, 65c Pair Limited quantity—French Kid Gloves, broken sizes; Friday only.

ODDS ENDS, 95c Pair 2-clasp "Walton" Cape, white and tan, sizes 5 1/2 and 5 3/4; only 2-clasp black French kid, sizes 5 1/2, 7 1/4, 7 1/2 and 8; also green, blue and wistaria Red Cross members in the District that will be sought for.

At \$1.15 pair—Iserre, Florine, Cape and Washable Cape—a wide range of colors and lengths. \$1.50, \$1.65, \$2.25 and \$2.50.

At \$1.29 pair—Centemeri Finest Arabian Mocha Gloves; 1-clasp, soft gray shade.

Suits, \$20 Were \$35 and \$40. Only about 50 suits, they are the season's best models, in broadcloth, whipcord and gabardine—smartly trimmed with fur and braid.

Suits, \$15 Were \$27 and \$30. The 40 Suits in this lot are most desirable facial effects of the current laws now in force or hereafter enacted; the relations between the rates of duty on imported goods and those on like goods of domestic origin; the arrangement of schedules of duties and the classification of the articles in the tariff schedules; the provisions of law and the rules and regulations of the Treasury Department governing the appraisal, invoices and collection, and in general the working of the customs tariff laws in economic effect and administrative method.

Silk Dresses, \$9.75 25 Silk Dresses beautifully fashioned of crepe de chine, charmeuse, tulle and taffeta—choice of white, taffeta and fur trimming.

Dance Frocks, \$11.75 20 Dance Frocks—charming and distinctive styles in chiffon, silk, tulle and taffeta—choice of white, taffeta and fur trimming.

Hosiery Values 50c Silk Lisle Hose, 35c. Good quality; very durable; 3 pairs for \$1.00. 50c Oryx Hosiery, 35c. The popular Boot Silk Hose; 3 pairs for \$1.00. 50c Oryx Hosiery, 49c. Choice of shot effects in brown, lavender, dark red and a few other colors; good values. 100 pairs in the best makes and best colors. 150 Pure Silk Hose, 95c. 500 pairs in the lot—all pure silk in plain colors and fancy stripes, elegant and durable and provide a wonderful variety of new effects.

Leather Goods Must Go First Clearance prices prevail. 25 Envelope Purse at \$1.00. 25 Monocle Leather Bags, worth \$3.00 at \$1.50. 30 Chiffon Velvet Bags and Morocco and Seal Bags—high price—All \$5 and \$6 Bags at \$3.33. All \$5 to \$10.00 Bags at \$5.00.

50c Handkerchiefs, 35c 3 for \$1.00. These are of pure linen, hand-embroidered. 200 Handkerchiefs, slightly mussed from display, to close at exactly half price.

Coats, \$20 Were \$30 and \$35. These coats are late winter models—showing the new round yoke, side belt and full ripple back—in Venetian broadcloth, zibeline and pompadour. Wonderful values.

Blouses, \$15 Were \$25 and \$30. 20 smart tailored and Dressing Coats in cheviot, Venetian cloth, cut velvet, wool velour and corduroy—trimmed with velvet and fur. Uncommon values for Friday.

Blouses, \$2.95 Were \$3.85 and \$4.50. Attractive styling in crepe de chine, plain and fancy stripe taffeta and silk lace—choice of white, flesh color and navy.

Late models in Blouses of chiffon, lace, net, crepe de chine and Georgette crepe, in choice tulle and suit shades. Value worth while.

Laces Still Lower METAL LACES, 85c and \$1.15 yd. Regularly \$1.25 to \$2.50 yd. 9 to 18 inches wide; white and ecru silk nets embroidered in silver, gold and oam metal. NET FLOUTING, 50c to 95c yd. Regularly \$1.00 to \$3.50 yd. 18 to 40 inches wide; white and cream shadow laces; also embroidered net flouncings.

LACES, 8c to 65c yd. Regularly 20c to 85c yd. Oriental white and cream Shadow and Net top laces, 3 to 9 inches wide.

Veilings—Special 25c VEILINGS, 15c yd. Splendid assortment of plain and fancy meshes in black, white and colors.

NEW VEILINGS, 25c YD. The latest plain black and dotted effects with fancy chenille borders.

Neckwear Reduced 32c NECKWEAR FOR 15c. Choice of Vestees, Net Ruffs, Collars of all styles in orandies, silk, plume and lace in white and colors—hundreds to select from.

75c NECKWEAR, 29c. Including Collar and Curt Sets, Stocking Collar and Rong Collars or orandies and lace; also Vestees of orandie and net, and Boudoir Caps.

FURS—1/3 to 1/2 LESS It would be a good investment for you to buy a Fur Coat or Fur Suit now for next winter at these reduced prices.

FUR COATS. 4 Hudson Seal Coats, guaranteed quality, at \$89.50. 1 Leopard-spotted Coat, Lynx Collar and Fur Muff, \$44.50. 1 Baltic Seal Coat, flare model, skunk collar, at \$49.50. 1 Seal Coat, \$49.50. \$125.00 Cross Fox Set, at \$69.50. \$82.50 Pointed Fox Set, at \$29.50. \$50.00 Seal Coat, at \$29.50. \$47.50 Jap. Mink Set, at \$19.50. \$35.00 French Seal Set, at \$14.50. \$25.00 Natural Lynx Set, at \$15.50. \$15.50 Cash Merino, at \$5.00. **ODD MUFFS.** \$10.00 Black Russian Wolf, \$3.95. \$13.50 Black Wolf Muff, \$2.25. \$15.50 Caracule Muff, \$8.50. \$22.50 Hudson Seal, \$11.50. **ODD SCARFS.** \$8.00 to \$10.00 Chin Collars in Natural Wolf, Lynx and Skunk Raccoon at \$4.95. \$2.50 Imitation Ermine Scarfs, \$1.45. \$15.50 Natural Skunk Scarfs, \$9.50. \$19.50 Black Fox Animal, \$12.50. \$30.00 Natural Mink, \$13.50. **Silk Underwear** Wind up the January Sale with wonderful bargains on **CORSET COVERS, AT 39c.** Odd sizes in white crepe de chine. Good value if your size is here. **CORSET COVERS, AT \$1.00.** Beautifully made of crepe de chine, lace trimmed, lace sleeves; some with lace straps; also tailored corset covers with hemstitching; in flesh color and white. **CORSET COVERS, AT \$1.00.** Washable Satin Corset Covers trimmed with val lace; lace sleeves; some with ribbon straps; in flesh color and white. **CORSET COVERS, AT \$1.50.** These are of washable satin trimmed with white tulle, lace and roebuda; lace sleeves; in flesh color and white. **Muslin Underwear** 50c AND 75c UNDERWEAR, 29c. Odd pieces in muslin drawers and corset covers; lace and embroidery trimming. **\$2.00 UNDERWEAR, 95c.** Lot of Gowns and Skirts, several different styles; lace and embroidery trimmed.

W. Brooks & Co. The Woman's Store 1109 G Street

Days of Wonderful Value Giving

January Clearance Sale

As the season gets shorter the reductions become greater. We will show you tomorrow Winter Suits and Coats of the finest quality, in smart styles, at less than cost of materials.

Suits Lot 1—25 Stylish \$9.75 Suits; sold up to \$25.00 Lot 2—30 Smart \$14.75 Suits; sold up to \$35 and \$45.

Coats Lot 1—30 Coats; \$7.95 good materials and best styles; sold up to \$25. Lot 2—40 Stylish \$12.95 Coats; sold up to \$45.

Clever Spring Styles in Dresses—Dainty, effective creations, gathered from the best designers of the east. For street, afternoon and evening wear. In the choicest new fabrics. Special introductory price. **\$15**