

## FOR COLORED OF THE BETTER CLASS

Buy the Ground for Your Home at

# GLENDALE, D. C.



Lots, \$250 and up  
\$5 Cash, \$5 per Mo.  
on Each Lot

This House, \$4,250  
\$500 Cash. Will be ready to occupy in 15 days.

Own the ground and we will build your home.

### COME OUT TOMORROW

Take H street car marked "District Line" to 48th street n.e., walk south into GLENDALE, D. C.  
Representative on property every day till dark.

## IRVIN & SHANK

Main 3908. 1410 G St. N.W.

## ENTIRE COUNTRY IN NEED OF HOUSES

Building Age Says Demand Is Unanimous for Homes of All Kinds.

There is dire need for more houses, more apartments, more buildings of all kinds, says Building Age. From towns, villages and cities all over the country the cry comes for more building.

"In response to this urgent demand, various plans have been advanced for the stimulation of building. Perhaps that which has received wider approval than any of the others is the proposal to exempt buildings erected now from taxation for various terms of years, usually five to seven. This proposal is an artificial stimulant, a stimulant which has little to recommend it. It will probably cause more buildings to be erected. But many of these buildings would have been erected, exemption or no exemption. Furthermore, exemption from taxation of one class of capital will only throw a heavier burden on the rest. If building is expected, this does not mean that the revenue will not go to the government, but only that an equivalent amount of taxes must be secured from some other source. Taxation is high, and an even higher than uneven distribution of the burden is the desirable thing.

### Whole Country Affected.

"The trouble with building is the very same trouble that is causing high prices and slackened production all over the country. Sugar coating the trouble will not remove it; any remedy that will do good must strike at the very heart of the reason for lack of sufficient building. That trouble is high prices of materials, high prices of labor and uncertainty as to when labor will take it into its head to strike, illegally or otherwise.

"Any contractor will tell how unions have curtailed the number of brick that can be laid in a day, of how production has been slackened under the influence of the false theory that the less work a man does the more money he will be required to do it, and, therefore, the more jobs and the less unemployment. That is a dangerous fallacy.

"A man gets paid for what he does. If he lays 1,500 brick a day he may get \$6. If he lays 1,000 and gets \$10 that does not mean that he is \$4 the gainer. No, indeed; the extra cost is tacked onto the building, his rent goes up to meet the cost of new construction, workmen in other industries follow his tactics, and he pays more for his food, his clothing, his pleasures, and he has no more than when he was getting \$6, except, perhaps temporarily. The amount of money he receives is greater, but chasing power is proportionately less.

### Can Afford More Clothing.

"But let that man getting \$6 a day lay 2,000 brick instead of 1,500, and the building goes up more quickly. Prices are lower, other industries speed up, food, clothing and rent come down, due to the lower cost per unit. The bricklayer can afford to buy more clothing, more food, more necessities, because prices are lower, and his surplus will go into savings and into luxuries that will make his life happier and his family more comfortable. Curtailment of production means high cost and lessening demand, a lessening demand that throws men out of work instead of creating more jobs.

"And that is where the trouble lies—strikes and lessened production. No temporary expedient will serve to better the building situation. Any remedy that will do real and permanent good must go to the very heart of the cause of high material prices and high labor cost, not only in this industry, but in other industries also. "High wages, yes—but greater production, a production that will keep prices low in spite of the high wages paid."

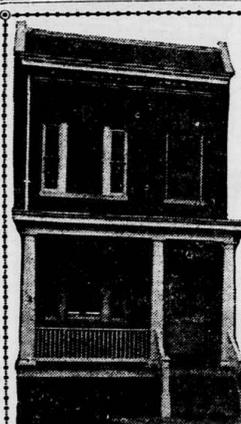
### AUCTIONEERS ADOPT BLUE.

Red Flag Abandoned Because It Is Emblem of Radicals.

Because anarchists, socialists and revolutionists throughout the country have adopted the red flag it has been decided by many auctioneers to adopt a blue flag as their means of advertising a sale for the future.

Thomas J. Owen & Son of this city have announced that hereafter a blue flag will be displayed at places of sale. It is expected all of the auctioneers will adopt a similar flag.

"I am particularly anxious to express my admiration for all the American Red Cross has done and is doing to relieve the suffering in Europe. I keenly appreciate the generous way in which it came back to Rumania at the earliest hour possible after our release."—Queen Marie of Rumania.

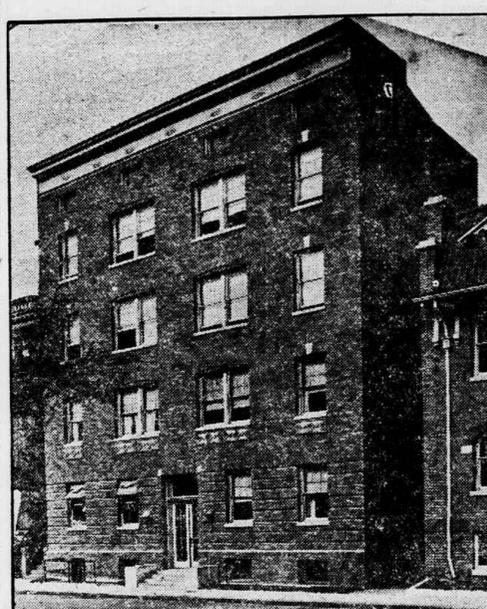


**5318 Illinois Ave.**  
Northwest  
**\$8,500**  
\$1,500 Cash  
Balance Monthly

This charming new colonial home, built by one of the most conscientious builders in Washington. Six rooms, full tiled bath, screened sleeping porch, breakfast porch, hardwood floors and trim, hot-water heat, gas, electricity, laundry tray, steel beam construction, 100 foot lot on wide avenue. One block from 14th street car line extended, and one-half block from 9th street car line. House is open for inspection all day Sunday. Salesman on premises all day Sunday, or phone for our free auto service. Directions for reaching property: Take 14th street car marked "Takoma Park," get off at Illinois avenue, walk one block south, or take Georgia avenue car and get off at Jefferson street and walk one block east.

**O. B. Zantinger**  
903 N. Y. Avenue  
Exclusive Agents  
No. 22218

## HOLMEAD APARTMENTS SOLD.



Apartment building at 1319 Park road, which was sold by Shannon & Luchs, real estate brokers, to Morris Cafritz and Samuel Shapiro for \$65,000. The structure is modern, fireproof, and four stories in height. It contains twenty apartments of three and four rooms. It was built about three years ago for Mrs. C. V. Lange. The rental returns aggregate \$8,500 per year.

## RECESSION IN BUILDING FOLLOWS BUSY SEASON

Reports for September Indicate Decrease in Operations From Total Value for August.

The first recession in 1919 building activity, as indicated by building permits issued, is manifested in the September returns, according to the American Contractor.

Official reports from 160 cities give a total estimated valuation for September of somewhat over \$127,000,000, as against an estimated valuation of about \$161,000,000 for 145 cities for August—which was the biggest month of the year.

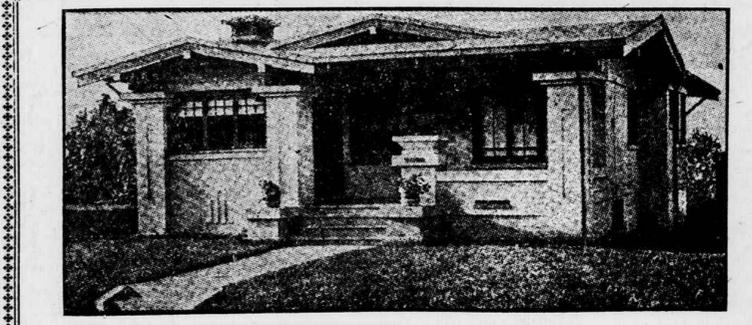
Seventy-eight cities show a decrease in September, sixty-seven show a gain over August. During the last six years, September has shown a gain over August in only two years, and in both cases the gain was small. In normal years July is the peak month. The average value of the September permit is \$3,860, while the average value in August was \$4,534.

Home construction exceeded all other building operations for the week ending October 24, in the territory north of the Ohio and east of the Mississippi, according to statistics made public by the F. W. Dodge Company of New York. Residential structures started or planned amount in value to \$77,334,200, out of a total of \$175,952,849 in construction. The Chicago district led the New York, Philadelphia, Pittsburgh, Boston and Minneapolis districts in the order given.

## Your Houses or Apartments

For Sale or For Rent Should Be Listed With

**Lee D. Latimer Co.**  
1434 New York Ave.  
Franklin 6105 Main 8547



**This Bungalow**  
34x47

**In Massachusetts Ave. Heights**  
only  
**\$8,900**

Hollow tile construction. Built-in garage, hot-water heat, electricity, hardwood floors. We will build it for you. Many other plans to choose from.

Representatives will be at sales office on Massachusetts Avenue, just beyond Observatory Circle, from 2 P. M. to 5 P. M.

**JOHN W. THOMPSON & CO.**  
INCORPORATED  
728 15th Street Main 1477

## TACK ON THE BARK OF RUSTIC STRUCTURES

Tacking on the bark with large-headed nails, placed one on every square foot of surface, and painting the heads of the nails to resemble the color of the bark, is one recommendation just made by the forest products laboratory, at Madison, Wis., for preventing bark from flaking off logs used in rustic structures.

Another recommendation is that instead of tacking on the bark, the timbers should be scored on two sides—that is, the bark should be cut off into narrow strips for the entire length. Timbers should be cut late in the summer, piled in the shade and seasoned until the following spring or summer, and they may be creosoted. The nailing method has been successful, especially in rustic hotels and in rustic buildings erected for exposition purposes.

## SOME MODERN BUILDING METHODS CONDEMNED

PORTLAND, Oreg., November 8.—The urgent need of enforcing regulations directing the proper use of materials in building is shown in the second annual report of the state fire marshal of Oregon, who gives the following as a record of defects found by the Oregon state inspector during the year ended March, 1919:

Defective wiring, 229; floor and walls unprotected from stoves, 191; defective pipes, stoves and flues, 125; found chimneys on brackets, 482; exposed and unprotected openings, 131.

The fact that 482 chimneys were found supported on brackets, it is stated, is an indication that a most primitive method of construction still exists, and emphasizes the fact that proper building regulations are most essential in all cities, large and small, for fire prevention.

## Saul's Addition

New detached home, colonial design and finish; 8 rooms, attic, sleeping and breakfast porches; hot-water heat; open fireplaces; automatic gas heater; bath, 3 toilets, stationary wash tubs. Lot 50x160, to paved alley.

**SAMPLE HOUSE**  
1304 Farragut St. N.W.  
Owner on Premises SUNDAY or Call Franklin 1695

## WATER-RESISTANT GLUE SEEN AS LUMBER SAVER

The development of the forest products laboratory, Madison, Wis., of a water-resistant glue which will hold wood together under severe atmospheric conditions, it is declared, provides many wood users with a new and practical means of saving lumber.

Small waste pieces of wood can now be built up into large pieces which are as strong as solid pieces and considerably cheaper.

The new laminated-wood construction, it is said, is already being successfully used in wagon hubs and axles, hat blocks, shoe lasts, athletic apparatus and airplane parts, all of which are exposed to hard usage and severe moisture conditions.

## TIMBER KILLED BY FIRES.

Billion Feet Destroyed in Montana Last Season.

MISSOULA, Mont., November 8.—One billion feet of timber killed by 1,445

fires is the estimate given for Montana's tremendous forest fire losses for the season just closed. Half of the fires were started by human agency and were preventable. The fires burned over 570,000 acres of land and were suppressed at a cost of \$1,200,000, according to figures compiled by the forestry office at Missoula.

Can You Answer "Yes"?  
If you are in doubt as to the correct amount of insurance you should carry, get in touch with our INSURANCE DEPARTMENT at once.

**LEE D. LATIMER COMPANY**  
1434 New York Avenue N.W.  
Main 8547 or Franklin 6105

We write any kind of insurance—Authorized Maryland Agency.

## AURORA HILLS VIRGINIA

Lots 50x135 Feet Only 10c to 15c Per Square Foot—In This Beautiful Subdivision

Cement sidewalks, shade trees, paved streets, artesian well water, sewers are installed; 15 minutes to city.

As we have only a few lots left you are invited to come out and inspect our property at once.

Cars leave Washington-Alexandria Station, 12th and Pennsylvania Ave. N. W.

Representative on premises daily and Sunday.

**H. B. Tribby Company**  
Exclusive Agents.  
222 Southern Building Main 8170

## Chevy Chase, D. C.



**Immediate Possession**  
Detached Modern, Complete Home, of hollow tile. Spanish tile roof; 7 rooms; bath; sleeping porch; open fireplace; vacuum vapor heat; built-in garage for 2 cars.

**Price \$13,500—Terms MUST BE SOLD**

**Harry C. Allen**  
Real Estate  
921 15th St. N.W. 9\*

## A Business Opportunity

An Exceptional Corner in a Rapidly Developing Section of Washington

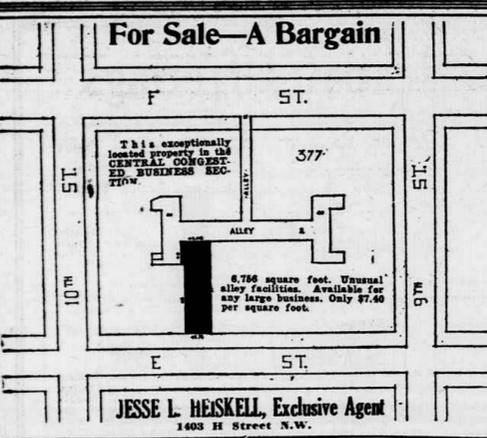
Southeast corner of 18th and F streets, directly across from the Interior Department. Frontage on 18th street of 66 feet.

At small cost this property could be remodeled so as to produce a fine rental return. A store on the first floor would have a dozen applicants.

No section of Washington is developing in a more rapid, yet substantial, way than this.

Let us give you full particulars.

**Thomas J. Fisher & Co., Inc.**  
738 15th St. N.W.



## Just Off Connecticut Ave.

Between Chevy Chase and Cleveland Park.

An acre of land with beautiful shrubbery, hedge and large oak trees.

Substantial stone and shingle dwelling of 9 rooms; bath, two large porches; garage, chicken house, garden; grapes, berries and other fruits. Completely screened. Chamberlain weather strips and awnings.

**Price Less Than \$30,000**

Possession

**Allan E. Walker & Co., Inc.**  
813 15th St. N.W. Main 426

## Carefully Selected and Exceptionally Desirable Homes in the N.W.

- Biltmore Street**  
Privately built brick residence. Center-hall plan; 11 rooms, 3 baths, semi-detached. Large front porch and lawn; tastily decorated; every modern convenience. One of the most stunning homes in this section.  
**Price, \$30,000**
- Within 2 Squares of Wardsman Park Inn**  
Brand-new house of brown tapestry brick overlooking private estate; 10 rooms, 2 baths large sleeping porches and sun rooms; built-in garage. This is one of the best buys in Washington. Immediate possession.  
**Price, \$15,000**
- Cleveland Park**  
Here's your opportunity to get a brand-new house in this beautiful park; 5 new homes have just been started, of 10 rooms and 3 baths each. Arrange with me to see the plans of these houses. Your own individual requirements can still be incorporated in the construction. Don't miss this chance.
- Chevy Chase, D. C.**  
Within one square of Conn. Ave. A very delightful home of 9 rooms and 2 baths; large front porch and sleeping porch; beautiful trees; large lot 45x135. This home is in perfect condition.  
**Price, \$14,500**
- Just West of Fashionable New Hampshire Ave. Above Dupont Circle**  
You cannot fail to be impressed with the real intrinsic value of this splendidly built home of 12 rooms and 2 baths. Center hall plan and semi-detached.  
**Price, \$16,500**
- Chevy Chase, Md.**  
Within two squares of Chevy Chase Club. Delightful house, 7 rooms, bath, large corner lot, 110 x 127 feet. Beautiful shrubbery, fruit trees, grape vines, flowers. A splendid buy.  
**Price, \$14,500**
- Chevy Chase, Md.**  
Near the Columbia Country Club—a very artistic and exceptionally well built home of hollow tile construction, containing 10 rooms, 3 baths, garage. Possession at once.  
**Price, \$17,500**
- On the Heights Within 1 Square of Conn. Ave., West**  
Immediate possession given of a splendidly built residence of 10 rooms and 3 baths, all modern improvements; hardwood trim. You will go a long way to get a better value.  
**Price, \$16,000**

**JOHN F. MAURY**  
Exclusive Agent  
1135 and 1158 Munsey Bldg. Phone Main 8416