

1860 **LANSBURGH & BROTHER** 1920

Editorial

The art of conversation is found in silence. The soul of sympathy is silence. The more we think, the less we talk. When we talk too much of the way, or on the way, we often lose the way. The banquet of a big mind is to listen.

These little editorials are designed to start conversation — to set folks thinking; and there is more need of intelligent thinking than of brilliant writing.

The stimulus of the student's laboratory is the conversation, or the writings of some one who sets him thinking. In thinking, we are all competitors for the best way. These little editorials may rub you the wrong way, but constant rubbing is sure to polish thought.

The usual topic of conversation or of writing is persons, sometimes things, but these editorials are on principles.

The ability to draw from another mind intelligent thought is of more importance than the charm we find in good composition.



For Over Half a Century—"Lansburgh & Brother for Silks"

Our February Sale of Silks

Thousands of yards of beautiful Silk of high quality, will be placed on sale at special prices. These Silks are extraordinary values when compared with today's wholesale cost, making this a sale of the utmost importance to women needing Silks for new Spring garments.

\$3.50 All-Silk Crepe de Chine, Yard, \$3.09

40 inches wide; good weight for dresses, blouses and underwear. Light and dark shades.

\$4.00 All-Silk Pongee Suiting, Yard, \$2.98

36 inches wide; very heavy quality for skirts and suits, in natural color.

\$4.50 Chiffon Dress Taffeta, Yard, \$3.69

36 inches wide; pure dye, soft lustrous finish; guaranteed for service. Navy blue only.

\$7.00 Tricolette and Paulette, Yard, \$5.98

36 inches wide; heavy-weight for smart gowns. White, brown, navy, bark, taupe and black.

\$2.50 Japanese Silk Pongee, Yard, \$1.98

33 inches wide; all pure silk, free from powder; for men's shirts and women's dresses. Natural color.

\$3.25 Chiffon Dress Satin, Yard, \$2.69

36 inches wide; 10 pieces navy blue; all silk; rich bright finish.

\$7.50 Beautiful Satin Crepe, Yard, \$5.98

40 inches wide. A dress silk of superior quality; soft draping quality, rich luster. Colors are navy, taupe, black and white.

\$6.00 Satin Charmeuse, Yard, \$4.98

40 inches wide; fine quality, of high luster. Black and navy.

\$3.50 Flesh Lingerie Satin, Yard, \$2.93

36 inches wide; soft and lustrous, extra good quality, for women's undergarments and blouses. Flesh only.

\$4.50 All-Silk Crepe de Chine, Yard, \$3.98

40 inches wide; very heavy quality for dresses and suiting. Flesh and white.

\$4.50 Lovely Satin Radium, Yard, \$3.98

40 inches wide; soft draping quality for Spring and Summer dresses. Navy blue and black.

\$3.50 Black Princess Satin, Yard, \$2.98

36 inches wide; good wearing, soft finish, perfect black.

Silk Dept. Third Floor—Lansburgh & Brother

Cleverly Styled for Women and Misses

Stunning Spring Suits

The Values Are Exceptional

Youthful and dignified tailors and the more fancy models are revealed in this showing of new Spring Suits now ready on our second floor. The modes are authentic 1920 creations; and nowhere in Washington will you find a showing equal to this collection we have assembled. Comprehensive in assortment of styles and materials, the showing is the more tempting when one is forced to concede that the models are offered at prices that would seem impossible for such high-grade garments.

There are dignified strictly tailored models, with long Tuxedo collars, wide revers, bouffant hip effects, with trimmings of braid, buttons and embroidery. Developed of Tricotine, Serges, Velours, Novelty Herringbone and other wanted materials in the popular shades.

Exceptional Values.

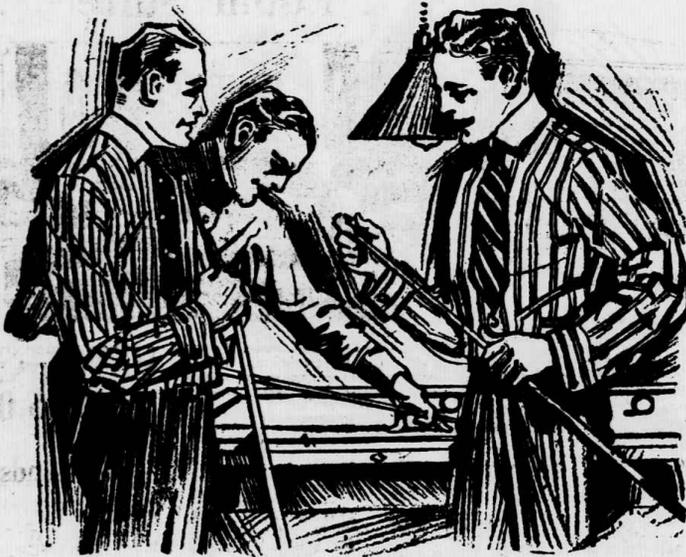
\$49.50 to \$100

Second Floor—Lansburgh & Bro.



A Sale!

Men's Shirts \$2.65



The year's first Shirt Sale brings to you a wonderful Shirt-buying opportunity, in face of rising costs. We advise every man who needs Shirts to buy them during this sale.

The 1,800 Shirts that comprise this sale are made of good, substantially woven materials; some mercerized woven stripes. A wonderful selection of patterns.

We offer these Shirts at this price only because we purchased them months ago, and we considered them wonderful values, even at that date. Today they are extraordinary values. Recent purchases have not brought us nearly as good values for the same price. In short, it would be impossible for us to duplicate the quality of the Shirts, for the price you are asked to pay for them, but these Shirts are here now, and that's the chief thing of interest to a man who needs, or who will need, Shirts.

Every Shirt Is Perfect

—They are all Shirts that fit as they should —with every detail of finish and making perfect, from hem to buttonhole. Cut over 5-button centered stripe patterns.

—Colors are fast, and the pattern range includes conservative black and white effects, as well as the gayer colorings and combinations in smart striped effects.

Direct Street Entrance to Men's Shop—Lansburgh & Bro.

Art Department Now on the Fifth Floor

This section of the store is displaying the most interesting exhibit of pretty stamped articles ready for embroidery. Women who want to fill in their spare moments with embroidery, knitting or crocheting will find us fully prepared to lend useful and practical aid in furnishing the materials at very moderate prices. Five specials for Monday.

CHILDREN'S DRESSES—Stamped and made in sizes 4, 6, 8 and 10 years. Materials, voile, pique and rep. Exceptional values at 1/2 marked price.

SANITARY LUNCHEON AND BREAKFAST SETS—Daintily stenciled in attractive designs. Values up to \$2.50. Per set, \$1.00.

A FEW EMBROIDERED MODELS—Consisting of towels, dresses, scarfs, pillows, carriage covers and kimonos—at 1/2 marked price.

STAMPED PILLOWCASES—Finished with hemstitched points for crochet work. Pair, \$2.00.

Fifth Floor—Lansburgh & Bro.

New Woolens Qualify

For Spring Suits, Frocks, the Wrap, the Separate Skirt

Ready—bolt upon bolt of Springtime Dress Goods of particular interest to women who want the very best qualities and the most unusual values at the least possible expenditures. Such are the following nine offerings, in weaves that have come from America's best looms.

56-inch All-wool Navy Blue French Serge, Yard, \$4.69

Please note the extraordinary width—then bear in mind this Serge cannot be replaced by us for less than \$6.00. We guarantee this high-grade Serge against fading; besides, it is made of the highest grade pure Australian wool. Full 56 inches wide, in a rich shade of dark navy blue. The proper weight for either separate skirts, one-piece dresses or suits.

New 54-inch Polo Coating, Yard, \$7.98

In tan and two pretty mixtures; made of exceptionally fine wool; to be made up into unlined Spring coats.

New Color Combination Plaids

44, 48 and 54 inches wide. Plaids in new and novel color combinations. The rage of the separate skirts. Yard, \$3.50, \$4.50, \$6.50, \$6.98 and \$7.50.

All-wool Black Tricotine, Yard, \$5.50

54 inches wide. This All-wool Tricotine is offered fully \$1.00 under today's market value. Rich, raven black; dependable dye. Limited quantity.

Oxford Gray Suiting Serge, Yard, \$3.98

All wool, 54 inches wide—for tailored suits and separate skirts. Worth \$5.50 on today's market.

Third Floor—Lansburgh & Bro.

New Sport Block Shirting, \$5.98

Beautiful 54-inch Two-tone Block Shirting Velour in blue and red, henna and blue. Excellent for snappy sport skirts.

Satin-faced Black Broadcloth, \$4.50

50 inches wide; satin and permanent finish; for tailored suits; will give excellent service.

All-wool Shepherd Checks, Yard, \$3.69

54 inches wide. We cannot replace these black and white checks for less than \$5.00, an extraordinary value.

All-wool Cream Henrietta and French Serge, \$2.98

42 inches wide. These are very scarce, therefore this item is of much importance. Can be used for children's and infants' coats and separate skirts.

Monday—A Special Selling of

Women's Glace Gloves

Values Up to **\$1.85**

These gloves are short lots selected from our regular stock and marked down for immediate clearance.

All sizes are represented in the entire lot of some 200 pairs, in such well known and perfect-fitting makes as Adler's, Elite, Meyer's and others. Choice of PK and PXM Sewn, one-clasp models; some with self or contrast embroidered backs. Colors, white, sand, champagne, tan and many novelties.

Buy liberally of this lot Monday while such splendid values are obtainable.

Bargain Table, Glove Dept.—First Floor—Lansburgh & Bro.

For Monday

Bontex Sheets

Specially Priced

High quality is the feature of Bontex Sheets; these 4 sizes offered Monday are the best values obtainable.

Size 72x99, special ... \$1.95
Size 72x108, special ... \$2.25
Size 81x108, special ... \$2.25
Size 90x99, special ... \$2.25

81x90 MANHASSET SHEETS—Made of a heavy linen-finish sheeting; seamless and hand torn; double size. Special, \$1.85.

29-inch UNBLEACHED CANTON FLANNEL—Good, heavy fleece and twill back; for children's wear. Special, yard, 25c.

10-4 MILLER BLEACHED SHEETING—for the large double-bed sheets. Special, yard, 9c.

45-inch PEPPEREL PILLOW TUBING—The ideal cloth for pillowcases; requiring only hemming and sewing. Special, yard, 65c.

36-inch LA VICTORIE DOMESTIC NAINSOOK—For ladies' and children's undergarments. Special, yard, 25c.

First Floor.

Announcing--

New Springtime Millinery

Now Ready in Our French Salon



SPRINGTIME MILLINERY—Oh, the magic of these words! What visions of smartly tilted little shapes, of drooping brims, of glistening cellophane, of well-posed flowers and jaunty feathers. Irresistible tantalizing, alluring are these new Hats of Springtime. And they are coming in every day like flocks of gay-colored birds, in an unsurpassed radiance. Every hat has a trick or two of coquetry, and Milady will widen her eyes appreciably when she views this authentic collection.

Modes of our own artists and precise replicas of those the fashion centers of the continent have deemed authentic. Distinctive models of Milan, Lisere, Hair Braid, Cellophane and Cire.

\$12.50 to \$40.00

Second Floor—Lansburgh & Brother.

Specially Priced

Notions

Here is your chance to profit on the everyday small home needs and dressmaking supplies. Mark your list of Notions and profit at these lowered prices for Monday:

Snap Fasteners, in all sizes; black and white. 5 dozen for 12c.

400-count Dressmakers' Pins, all sizes. Paper, 4c.

Box Pins, in jet, mat and white; best quality pins. 5c.

Clark's Luster Cotton, in assorted colors, 8c.

Maid of America Lingerie Tape, in all colors. Piece, 5c.

Clinton Safety Pins, best quality; all sizes. Package, 8c.

Real Human Hair Nets, in cap and straight; all colors. Dozen, 79c.

Mohair Blanket Binding, in pink, blue and white. Yard, 10c.

Bias Seam Tape, good quality; assorted sizes. Piece, 5c.

Best Quality Shell Hairpins, in straight and crimped, 25c.

First Floor.

The Transformation For Youthful Hair Styles!



The comfort and style of your coiffure is assured when it is arranged with a wavy hair transformation. They are specially adapted to the requirements of discriminating young women who demand youthful smartness. At \$2.00, \$5.00 and \$6.00.

Third Floor.

A Most Exceptional Shoe Sale

New Pumps, Colonials, Dancing Slippers

Suitable for Present, Spring and Summer Wear



Regular **\$10.00 to \$14.00 Values**
Sale Price
\$8.65



The shoes grouped for this selling are from our regular high-grade stocks, the finest of women's footwear and include the season's best selling models (four of the attractive styles as illustrated) for street, dress or evening wear. All sizes for women and misses.

Silver Cloth Gold Cloth

Black Satin Patent Leather

Dull Leather Dull and Suede

Second Floor—Lansburgh & Bro.