## HELP WANTED—FEMALE.

STERN BROTHERS,
WEST 42D STREET,
Require experienced
SALESCLERKS
in their
CHILDREN'S SHOE DEPARTMENT.
Apply after 9:00 A. M. to the Superintendent's Office, Sixth Floor.

TYPIST on Underwood machine, with knowledge of billing and office routine; Christian. C. V. Driggs, Inc., 160 East 56th st.

WAITRESS, ASSIST WITH CHAMBER WORK, FOR MORRISTOWN, N. J.; 3 ADULTS IN FAMILY. Y 739 HERALD, HERALD SQ.

WAITRESS, capable woman, with some training as waitress, for work in small apartment on Park av. 4:30-8:30 P. M. Reply by letter only to W. J. W., 267 Madison av.

WAITRESS-CHAMBERMAID, white, private house, family of 2; must be competent; references required; wages $50. Call Wednesday, Thursday, 10 to 4, 343 Convent av. (West 144th st.).

WAITRESS, experienced, for small private family; references required; excellent position. Apply 102 W. 76th st., afternoons. Phone Schuyler 2671.

WAITRESS and chambermaid for winter in country; small family; good wages. Call at 70 Park av. with references Wednesday 2 to 4. Phone Murray Hill 3039.

WAITRESS.—First class waitress in private family; permanent place; personal reference required. Call to-day until noon, 550 Park av.

WAITRESS, competent, Scandinavian, private family. Apply 24 E. 69th, 9 to 11, 1 to 3, 5 and 6.

WAITRESS, competent, Scandinavian; private family. Apply 24 East 69th, 9 to 11, 1 to 3, 5 and 6.

WAITRESS-PARLORMAID, private house, 2 in family. Call, with references, after 11 o'clock at 8 E. 10th st.

WAITRESS in a private house. Call before 11 or between 2 and 3, at 311 W. 71st.

WAITRESS wanted in private house, 3 in family. Call at 28 E. 76th st.

WAITRESS, in private family. Call Wednesday, between 10 and 2, 56 Park av.

WOMAN with ideas, who knows how to supervise dining rooms to obtain best results in serving attractive tables; cleanliness; good salary to qualified person. Lebanon Hospital, Jackson av. subway station.

WOMAN with college or normal training for position with educational association; must have pleasing personality; position permanent; $1,500 to $1,700 salary and bonus to start. C., 76 Herald, Herald sq.

WOMAN, very capable for salads and sandwiches; good salary paid. Inquire in tea room, 18 West 45d st.

YOUNG WOMEN
ON SILK LAMP SHADES;
EXPERIENCED PREFERRED; BEST WORKING CONDITIONS; GOOD PIECE WORK. APPLY
CALDWELL & CO.,
36 W. 15TH.

YOUNG LADY
for clerical work in the advertising office of a leading morning newspaper; pleasant surroundings; interesting work. Reply, giving full details, Y 732 Herald, Herald sq.

YOUNG LADY FOR CLERICAL WORK AFTERNOONS ONLY; REPLY STATING GIVE REFERENCES AND SALARY WANTED. L 750 HERALD, 280 BWAY.

YOUNG LADY, FILING AND OFFICE WORK; GOOD OPPORTUNITY FOR RIGHT PARTY. MARTIN EVANS CO., 1374 BEDFORD AV., BKLYN.

YOUNG lady wanted to take charge of grocerieria department, experienced preferred. Avery Goldburt Furniture and Carpet Co., 1775 Amsterdam av.

YOUNG WOMEN for clerical and filing positions; experience unnecessary. P. O. Box 325, City Hall Station, N. Y.

YOUNG girl to assist in office, make herself useful; Christian preferred. L. Seeley, 36 W. 52d.

### Instruction.

WANAMAKER BEAUTY SCHOOL,
383 5TH AV., NEAR 36TH.
LEADING SCHOOL OF AMERICA.
EARN $50 WEEKLY.
Hairdressing, manicuring, marcel waving, all branches taught; register now for high class positions; demand for Wanamaker graduates never so great; learn in an environment of wealth and refinement; day and evening classes. Phone 1176 Vanderbilt.

LADIES, ATTENTION!
Hair and beauty culture taught scientifically; qualifies you in short time to earn $30 to $150 weekly; day, evening classes. Call or write for free booklet H, Academy of Hairdressing and Beauty Culture, 153 W. 44th st. Phone Bryant 9455.

EARN $25-$150 weekly-daily through Prof. Rohrer's, the Reliable Hairdress, Manicure, Beauty School; pamphlet. 119 West 42d st.

ITALIAN and French private lessons. Miss BERT, 352 W. 30th.

## EMPLOYMENT AGENCIES.

### Domestic Help Wanted.

AT LAZARE'S EMPLOYMENT AGENCY,
200 EAST 72D ST.

FREE—EMPLOYMENT—FREE

COOKS, NURSES,
CHAMBERMAIDS, FOR INFANTS,
WAITRESSES, FOR CHILDREN,
LAUNDRESSES, GOVERNESSES,
KITCHEN MAIDS, MOTHER'S HELPERS,
GENERAL HOUSEWORKERS,
COUPLES OF ALL KINDS.

FREE—EMPLOYMENT—FREE

LAZARE
IS AT YOUR SERVICE.

GIRLS WITH GOOD REFERENCES.
Governesses, nurses, maids, cooks, chambermaids, waitresses, general houseworkers.
THE ROBERTS AGENCY,
601 Lexington av., near 52d st.,
has positions open in the best families.
WILL PLACE YOU FREE.
Couples, butlers, chauffeurs wanted.

FREE—EMPLOYMENT—FREE.
LANG & BOECHERER CO.,
45 W. 32D ST. ESTABLISHED 1890,
offer positions in finest families, with highest wages: cooks, chambermaids, waitresses, kitchenmaids, laundresses, governesses, nurses, houseworkers, &c.; also couples and male help; moderate fee.

COOK, $105; couple, $160; governess, $100; nurse, $90; chambermaids, waitresses, houseworkers, kitchenmaids.
MISS FITZGERALD'S BUREAU,
366 5TH AV.

AT MISS HOFMAYER'S AGENCY,
10, 11 E. 43d st., third floor.
Kitchenmaids, cooks, laundresses, chambermaids, waitresses, children's nurses, lady's maid, useful couples.

BLUE LIST, 250 W. 87th (corner Broadway).—Couples, cooks, chambermaids, waitresses, housework, nurses, laundresses, infant nurses; splendid places; all kinds immediately.

CHAMBERMAIDS, waitresses, cooks, kitchenmaids, laundresses, nurses, houseworkers, butlers, housemen, couples. Morrow's, 721 Lexington av., cor. 58th. Plaza 1234.

HOUSEWORKERS, cooks, chambermaids; good positions. Bertha Carlson Employment Agency, 2280 Broadway, corner 82d st. Phone Schuyler 1076.

MISS WETTLER, European Educational and Domestic Agency, 18 W. 43d st.—Governesses, nurses, companions; first class trained help; places where you want to be.

MRS. M. ATKINS Agency, 603 Lexington av., Plaza 8032. Kitchenmaids, cooks, chambermaids, laundresses, waitresses, second cooks and butlers.

AT Malmberg's Agency, 1049 Lexington av. (74th).—Cooks, waitresses, chambermaids, houseworkers, couples.

BRENNAN'S Employment Agency.—Offices Stamford and Greenwich. 46 E. 60th. Phone Plaza 5703.

COOKS, waitresses, chambermaids help all kinds, for city. Brennan's Employment Agency, 46 E. 60th. Plaza 5703.

MARION'S Agency, 15 W. 43d.—Cooks, couples, butlers, small laundresses, waitresses, nurses, houseworkers.

## EMPLOYMENT AGENCIES.

### Commercial Help Wanted.

"NATIONAL"
EMPLOYMENT EXCHANGE,
30 Church Street,
New York City.
(Established 1909.)

OFFICERS AND DIRECTORS:

President .....Otto T. Bannard
Vice-President .....John R. MacArthur
Treasurer .....Francis L. Hine
Secretary .....Eugene H. Outerbridge

Robert W. De Forest,
L. F. Loree,
Newcomb Carlton,
Arthur Williams,
George Blumenthal.

DEPARTMENT FOR WOMEN.

BOOKKEEPER—Take charge small office. Double entry books. Statements on typewriter. Bonded. $30.00.
LEGAL STENOGRAPHER—Capable, rapid dictation; transcribe notes accurately. High school graduate. $35.00.
BOOKKEEPER-STENOGRAPHER — Downtown law firm. Keep estate accounts. $30.00.
STENOGRAPHER—Uptown. Excellent opportunity high school graduate. Good at mathematics and algebra. $30-32.
FRENCH-ENGLISH STENOGRAPHER—Dictation both languages. Downtown. $38.00.
STATISTICIAN—College girl, thoroughly experienced compiling, figuring, &c. $35.
STENOGRAPHER - GENERAL CLERK — Downtown food products. Smart, active type, good at figures. Very good opening. Start $25.
STENOGRAPHER—Downtown steel. Rapid stenographer. Able to take straight dictation. Easy position. High school graduate. Able to develop with needs of growing concern. $25.00.
STENOGRAPHER—Uptown bank. Very nice surroundings and location. Mostly clerical work. Good personality. $1,200 year.
STENOGRAPHER—Downtown consulting engineer. Some technical experience. Protestant young girl. Good advancement. $22.00.
TYPIST—Uptown advertising concern. High school or college graduate. Quick and accurate touch typist. Unusual opportunity for bright girl. $25.00.
STENOGRAPHER—Commercial office near Columbus Circle. Some general clerical work. Little previous experience an advantage. $20.00 start.
STENOGRAPHER—Law office downtown. Take bright beginner with good education. Excellent future. $20.00 start.
TYPIST—Publisher near Grand Central. Interesting copy work. Must be neat, careful worker. $20.00.
FILE CLERK—Downtown storage office. Simple letter filing. Experienced young woman about 18 to 25 years of age. $18-20.

Call 9-1. Room 725.

"THE NATIONAL,"
30 Church Street.

PARK ROW PLACEMENT BUREAU,
3 Park Row.
SECRETARY - STENOGRAPHERS—(1) College education, preferably insurance experience, unusual opening at commensurate salary; (1) 25-30 years of age, good personality, competent, up town, $35.
STENOGRAPHERS—(1) Long Island City, $27.50, Oliver Addine; (4) down town, at least H. S. education, $30; others, $16-$25.
OFFICE ASSISTANT—Some typing, $20.
TYPISTS—$16-$20.
CLERKS—Beginners and experienced, $14-$18.
SWITCHBOARD OPERATOR—Up town, irregular hours, $18-$20.
STENOGRAPHERS — LEGAL—(1) Able to take testimony, commensurate salary; (1) patent attorney, down town, $30 or more.
FILE CLERKS—$65-$75 per month.
BOOKKEEPERS—$25-$30.

BARKER & MACCOLL,
VOCATIONAL SPECIALISTS, 30 CHURCH st. Credit correspondent; Bookkeepers; Cashiers; Ledger clerks; File clerk, take charge subject files; Decimal file clerk, 6 mos.; Secretary-stenographers; Expert comptometer Oprs.; Switchboard Oprs.

SECURITY EMPLOYMENT AGENCY,
51 East 42d St.
Stenographers, clerks, typists; no registration fee.

### Domestic Help Wanted.

STRICKER'S AGENCY, 40 East 28th st. Cooks, kitchenmaids, waitresses, nurses, lady's maids, waitress-chambermaids, laundress-chambermaids.

## HELP WANTED—MALE.

### ACCOUNTANT.

one having initiative, executive ability and experience in oil productions and refining business; an exceptional opportunity with a large corporation. Write, stating salary expected and qualifications in detail. Address

A. A. RUSSELL,
66 BROAD ST.

A YOUNG MAN TO MAKE HIMSELF GENERALLY USEFUL AROUND A PHOTOGRAPHIC STUDIO; SPLENDID OPPORTUNITY TO LEARN A HIGH SALARIED GENTEEL BUSINESS; SPLENDID FUTURE FOR A WILLING YOUNG MAN; SALARY $15 TO START. APPLY OTTO SARONY STUDIO, 470 FULTON ST., BROOKLYN.

ACCOUNTANTS, C. P. A., for auditing accounts in Europe; knowledge of Jewish and other foreign languages preferred; all expenses, including equipment, paid; state qualifications fully, confidential. O 742 Herald, 280 Broadway.

AUTO MECHANIC'S ASSISTANT, NIGHT WORK, TO INSERT RECORDOGRAPH TAPES AND ASSIST NIGHT MECHANIC. REPLY MECHANIC, BOX 78, TIMES SQUARE P. O.

BELTMAKER, good all round man; special inducement. Greenpoint Belting Co., 151 Greenpoint av., Bklyn, N. Y.

BOOKKEEPER—Complete double entry set, monthly trial balance, financial statements, correspondent, preferably one who has been in wholesale ready to wear business; others will be entertained; position of responsibility, age 25 to 32. Apply, stating salary and all details in first letter, which will be held in strict confidence. H 27 Herald, Herald sq.

BOOKKEEPER—Clean cut man, Christian, nice position open. Apply, stating salary and references, Stone, 537 5th av.

BOYS wanted by old established American export house; unexcelled opportunity for an intelligent, industrious lad to enter the service of a house with world wide connections and to acquire a knowledge of the fundamentals of this attractive trade. Apply, stating age, religious affiliations and lowest salary at which you are prepared to start. Apply to Desk 20, P. O. box 75, Wall St. Station, N. Y.

BOYS, 16 TO 18 YEARS; advancement assured to hardworking, ambitious youngsters in home office of large foreign banking institution; only boys with some high school training should apply; salary commensurate with age and experience. Call 9 A. M., 60 Wall st., ask for Mr. Dana.

BOY—Splendid opportunity for bright boy to advance himself in large newspaper office. Apply Wednesday, between 8 and 9 A. M., at New York Herald office, 35th and Broadway.

BOY, BRIGHT, CHRISTIAN, WANTED IN STEAMSHIP OFFICE; GOOD OPPORTUNITY FOR ADVANCEMENT; REFERENCES REQUIRED. ADDRESS PACKET, A 980 HERALD, FULTON ST.

BOY, Christian, as office boy by importing and exporting concern; no experience necessary; state reference, age, salary expected. O. B., P. O. box 851, City Hall Station, New York, N. Y.

BOY wanted, neat appearing, good handwriting; do errands and assist on sales floor of large manufacturing house. Apply 10 E. 38th, ninth floor.

BOY, strong, to deliver packages and be useful wholesale; good chance. Apply after 9 A. M., Murphy, O'Connor & Ross, 12 East 22d.

BOY—Errand and office; hours 9-5; salary $12. Apply the business office of The New York Herald, 280 Broadway.

BOY wanted, over 16, to deliver packages. Store, 42 W. 28th st.

BOYS over 15; light metal work; steady workers promoted. 1433 DeKalb av., Bklyn.

BOY messenger, age 16 to 18. Apply First National Corp., room 1800, 14 Wall st.

BOY to make himself useful in book store. Friedman, 53 W. 47th.


**Character**

What seems to give so many New York Herald "Help Wanted" advertisers greatest cause for rejoicing is the **high character** of the results they receive.

A corps of skilled operators receive New York Herald "Want" Ads. over the 'phone.,

**Call Fitz Roy 6000.**


## HELP WANTED—MALE.

BOYS.
THE NATIONAL CITY BANK
OF NEW YORK
WILL GIVE PERMANENT EMPLOYMENT TO SEVERAL NEAT, BRIGHT BOYS WHO ARE UNDER 17 YEARS OF AGE AND WHO ARE GRAMMAR SCHOOL GRADUATES; AN UNUSUAL OPPORTUNITY TO LEARN BANKING IS OFFERED; MANY SPECIAL FEATURES SUCH AS ATHLETIC TEAMS, A BOYS' BAND, GYMNASIUM CLASSES AND EDUCATIONAL CLASSES ARE CONDUCTED FREE OF CHARGE UNDER THE DIRECTION OF A BOYS' LEADER. CALL BETWEEN 9 A. M. AND 1 P. M. ANY DAY AT THE
PERSONNEL DEPARTMENT,
SIXTH FLOOR
55 WALL STREET,
NEW YORK CITY.

BOYS WANTED,
METROPOLITAN LIFE INSURANCE CO.
over 16 years of age.
Good Hours.
Salary to start $12.
Opportunity for Rapid Advancement.
Luncheons Served Free.
Apply in person between 9 and 4:30 o'clock, Room 5053 Metropolitan Building, 1 Madison av. (at 23d st.), New York City.

BOY, CHRISTIAN, IN SHIPPING DEPT. OF JOBBING HOUSE; GOOD SALARY AND STEADY ADVANCEMENT. BLACKMAN TALKING MACHINE CO., 81 READE ST., CITY.

BRICKLAYERS, 10, for job in Fall River, Mass.; union job, no trouble, plenty of overtime; free transportation; shipment tonight and to-morrow night. See or telephone W. G. Reed, Hotel Endicott, before noon, or after 6 P. M. to-day.

BROKER-EXECUTIVE
in real estate office to rent apartments and private houses and for general supervision over the same; permanent and straight salary; only those having experience as brokers need apply; a good opportunity for a man possessing executive ability, combined with a knowledge of brokerage. Write B. E., box 372, City Hall Station.

CARVER, experienced; hours 6 to 8 P. M. Apply after 2, and ask for Miss Dehn, Mary Elizabeth Tea Room, 392 5th av.

CLERKS, ex-army men, Medical or Quartermasters' Corps; must be thoroughly familiar with old army property system if it relates to medical and hospital property. Applicants must apply personally to Material Officer, U. S. Public Health Service, Hospital 43, Ellis Island, N. Y. Boats leave Battery every hour.

CLERK, young man, about 18 years of age, wanted in receiving room of large mercantile establishment. Reply stating age, experience and salary desired to R. C., box 78 Times Square P. O.

COLLECTOR
in wholesale grocery business; good, steady position; state experience, age and salary. S S 204 Herald, Herald sq.

COOK, second cook, at U. S. Public Health Service Hospital No. 43, Ellis Island, N. Y.; applicants must apply personally; boats leave Barge Office, Battery Park, every hour.

COUPLE (white), small family in White Plains; man gardener, useful; wife cook, houseworker; no other help; good all year place. Call 2 to 4 P. M., room 1503, 160 Broadway, N. Y.

COUPLE, trustworthy, white, wanted at once; man useful, butler; wife good cook; family go South for winter and take help; wages $150; first class reference. Write Box 475, Englewood, N. J.

COUPLE in private family; man to do cooking, wife chambermaid and waitress; only first class references need apply. Call this evening, 8 to 9:30, 645 West End av., s. w. corner 92d st., apt. 3A.

COUPLE, white, no children; cook and butler; Short Hills, N. J.; private family; all year round position; good wages to right party. L 742 Herald, 280 Bway.

COUPLE—Wife cook, man generally useful; New Rochelle all year. For interview phone Cort. 4742. 15 Maiden lane. M. Ollendorff.

COUPLE, cook and butler, for apartment, 2 in family. Apply, with reference, between 9 and 12, 850 Park av., apt. 8C.

COUPLE wanted for country, butler and parlormaid, to assist in waiting; references required. Tel. 8490 Spring.

CREDIT reporter, Christian; partly inside work; experience unnecessary; references as to honesty required; salary to start $20 to $22. Room 23, 346 Fulton, Brooklyn.

DAIRYMAN, single, to take full charge dairy and cattle on gentleman's country place; good permanent position for right man. Apply with references executive offices R. H. Macy & Co., Herald sq.

DRAUGHTSMAN to take off qualities for estimating purposes by first class ornamental iron manufacturer. Address stating where previously employed, age and salary expected, W W 1035 Herald, 280 Bway.

ELEVATOR OPERATOR, NOT OVER 5 FEET 9 INCHES, TO OPERATE OTIS ELECTRIC PASSENGER CAR; PERMANENT POSITION, GOOD PAY. REPLY TO BOX 78, TIMES SQUARE P. O.

GENTLEMAN, over 40, wanted for light position on the outside; must be able to meet a good class of people; experience unnecessary; A1 references required; $35 weekly to one who qualifies. A 1075 Herald, Fulton st.

HOUSEMAN, generally useful; sleep out. Call 34 West 77th st.

MESSENGER—Good opportunity for bright young man to advance himself in large newspaper office. Apply Wednesday morning between 8-9 at New York Herald office, 35th st. and Broadway.

OFFICE boy wanted in old established banking house; splendid opportunity for a boy about 16. Other boys connected with this house who have shown ability and willingness to work are now holding important positions. Address, giving age, personal references and salary expected, Y L, P. O. Box 372, City Hall Station, New York.

OFFICE boy in paper house; good opportunity. Address A 1, P. O. box 959, City Hall Station, N. Y. C.

OFFICE boys, age 14 to 16; large downtown concern; advancement. Address P. O. box 325, City Hall Station, N. Y.

OFFICE BOY — APPLY IN PERSON WEDNESDAY, OCT. 20, AFTER 10 A. M., ROOM 915, 60 WALL ST.

OFFICE boy in law office; Christian preferred. Apply room 1440, 25 Broad st.

PHOTOENGRAVER—Line and halftone photographer wanted; night work; union office; good working conditions. Apply foreman engraving department, Herald, 280 B'way.

PORTER, night, telephone operator medical house, young man, reliable, refined; immediate; references. 36 W. 39th.

PRINTER-OPERATOR.—Why shiver in the North when the sunny South calls. We offer top wages to A1 printer-operator who can deliver goods; permanent if desired; fine town, excellent working conditions; modern weekly, job plant; we want only high class man; will refund half railroad fare; $2 bonus every day worked prior to October 22, 1920; wire salary wanted and how soon can report for work. The News and Press, Darlington, S. C.

REAL estate salesman, experienced in Manhattan and industrial property, good commission proposition; we require a man who can produce results. Call 10 A. M. Henry L. Nielsen Offices, 154 Nassau st.

REPRESENTATIVES.
One of the fastest growing commercial organizations seeks to add to its sales staff a few high class men whose ambitions urge them to get ahead; managerial positions waiting to men who show ability; no travelling. Call after 10 A. M., room 602, 50 Court st., Brooklyn.

SALESMAN,
SALES MANAGER.
We are in a position to offer an unequalled opportunity to a man between 25 and 40 years of age who has had a broad and extended service as a salesman or sales manager. A general idea of the financial or banking fields would be helpful but not absolutely necessary. The right man backed by the proper references can associate himself immediately with the firm members in sales work of the highest character. The position is permanent and returns should exceed $10,000 annually in commissions. State fully past business experience.
HAYES, READE & CO.,
280 Broadway.

## EMPLOYMENT AGENCIES.

### Commercial Help Wanted.

"NATIONAL"
EMPLOYMENT EXCHANGE,
30 Church st.,
New York city.
Established 1909.

OFFICERS AND DIRECTORS:

President.....Otto T. Bannard
Vice-President.....John R. MacArthur
Treasurer.....Francis L. Hine
Secretary.....Eugene H. Outerbridge

Robert W. DeForest,
L. F. Loree,
Newcomb Carlton,
Arthur Williams,
George Blumenthal.

TECHNICAL DEPARTMENT.

SALES ENGINEER — Experienced selling paint to industrial and manufacturing plants, contractors and ship yards; 35 or under; salary $5,000.
MECHANICAL ENGINEER—About 5 years' rolling mill experience; location Kentucky; salary $3,000-$5,000.
SUPERINTENDENT—Familiar with the refinement of high grade vegetable oils for edible purposes; salary $3,500-$4,000.
ENGINEER—Prefer man experienced burning coal in kilns or one with experience in steel mill; salary $3,000.
PLANT ENGINEER — Licensed, practical man on power house, steam, machine and electrical work; salary $3,000.
FOUNDRY FOREMAN—Assistant to act as instructor on moulding piece work; must have gray iron foundry experience; salary $2,500-$3,000.
MECHANICAL DRAFTSMAN—Internal combustion motor experience; also a good valve man; some tool designing if possible; opportunity; salary $2,500 up.
ELECTRICAL DRAFTSMAN—Must have high tension and power station experience; salary $2,500.
INSPECTOR—Good type, technical training; opportunity; starting salary $1,800-$2,000.

UNION EXECUTIVE DEPARTMENT.

COUNTANT—Work in executive offices of foundry located in Birmingham, Ala.; $2,400 year up.
WAREHOUSE OFFICE MANAGER—Familiar with handling large quantities of freight; $2,100 year.
BOOKKEEPER-ACCOUNTANT — Familiar with sterling; handle purchase records, &c.; $2,000 year up.
DEPARTMENT HEAD-BOOKKEEPER—Supervise department using Burroughs machines; $2,000 up.
GENERAL LEDGER MAN—Experienced corporation work and posting in the general ledger; $2,100 year.
PRIVATE SECRETARIES (2)—(1) college education or equivalent; another for man with some technical or mechanical experience; $2,400-$2,600 year.
STENOGRAPHERS (2)—Legal experience preferred; $2,100 year up.
SALESMAN—Experienced handling toys and specialties; $3,000 year.
SALESMEN (3)—Prefer men with successful building material experience; $2,500-$3,000 year.

CLERICAL DEPARTMENT.

CLERKS (4)—Steady positions for men 22-35 years of age; able to figure; $24.
RAILROAD CLERKS (3)—Good at figures; $23.
YOUNG MEN (2)—Some knowledge of bookkeeping; will have fine opportunity with a large downtown company; start $23.
LEDGER CLERKS (2)—Some experience accounts, records; large downtown concern; $23-$24.
MIDDLE AGED AND ELDERLY MEN—Several openings; (1) head of mail department; $22-$24; (2) reception men; $21-$22; (3) messengers; $18.
RECEIVING CLERK AND TIMEKEEPER—Excellent place for active young live wire; $24.
FREIGHT ACCOUNTANTS (2)—For positions with steamship concern; $1,200.
JUNIOR CLERKS—Among the many positions open for men with no experience are the following: (1)—Export; (2) openings; $16-$18 (every opportunity to learn this work); (2)—Subsidiary of large oil company, $17-$18; (3)—Insurance broker, $18; (4)—Steel company (statistical department), $20; (5)—Timekeepers; (6) $18; (6)—Inside salesmen (3), $20; (7)—Steamship; (5) openings; $18; (8)—Assistant to cashier; will learn bookkeeping; $20; (9) —Electrical supplies; will sell later; $18.
OFFICE BOYS—Openings in practically every line of work; $15-$17.

Call 9-1. Room 715-721.

The "NATIONAL,"
30 Church st.

BARKER & MACCOLL,
VOCATIONAL SPECIALISTS, 30 Church st.
Collection correspondent and manager, chief clerk, credit correspondent, experienced heavy hardware salesman, senior accountants, bookkeeper who is studying accounting, several assistant bookkeepers, young man to train into production, Clearing House clerks, high school graduate clerks, clerks to learn advertising, credit investigators, steno-correspondents; registry free.

HAMILTON EMPLOYMENT SERVICE,
6 CHURCH ST. RECTOR 34.

## HELP WANTED—MALE.

SALESMEN.
STERN BROTHERS,
WEST 42D STREET,
Require several experienced
SALESMEN
in their
UPHOLSTERY DEPARTMENT.
Apply after 9:00 A. M. to the Superintendent's Office, Sixth Floor.

SALESMAN.
Last Sunday there appeared in the leading New York city newspapers the announcement of a sales campaign that, it may be predicted, will write a chapter in the history of selling that will be read throughout the national selling fraternity.
As a result of this advertising the campaign started off with over one hundred of the highest type salesmen ever brought together in New York city. Approximately $700,000 will be paid in commissions to our salesmen during this coming December.
If you desire further information and if you are looking for a permanent connection, the opportunities of which are limited solely by your own ability, write DIRECTOR OF SALES, P. O. box 372, City Hall Station, N. Y.

SALESMAN,
experienced, one with established pharmaceutical trade preferred, to sell high grade hospital and sick room accessories to retail drug trade and hospitals.
Reply with complete information as to experience, previous position and lines sold; good salary to right party. Address
RELIABLE MANUFACTURER,
BUSH TERMINAL, P. O.
BROOKLYN, N. Y.

SALESMEN.
Large international corporation, opening Brooklyn branch, looking for high class salesmen who have managerial ability; good pay to those we accept; only married men over 30 years who can furnish best of references and bond need apply; personal interview between 10 and 1. 1103 Terminal Bldg., 50 Court st., B'klyn.

SALESMAN WANTED.
A self-respecting salesman, whose ambition is beyond his present place, might find more congenial employment with us and at the same time double his income. We require a man of clean character, sound in mind and body, of strong personality, who would appreciate a life's job with a fast growing concern where industry would be rewarded with far above average earnings; married men preferred; experience not necessary. Apply suite 204, World Tower Building, 110 W. 40th st. Ask for Mr. Augustine.

SALESMEN, SECURITY.
LIVE WIRES, EXPERIENCED IN REAL ESTATE, BOOKS OR CORRESPONDENCE SCHOOL PREFERRED; BEST MONEY MAKING PROPOSITION ON MARKET; COMMISSION AND SALARY. CALL ROOM 1112, 19 WEST 44TH ST., MR. STEWART.

## AUTOMOBILE EXCHANGE

*40c. an agate line for one time, 38c. a line for three insertions within a week; 35c. a line for seven consecutive insertions.*

AUTOMOBILE AUCTION SALES.
50 different makes of pleasure and commercial cars will be sold at public auction
MONDAY and THURSDAY
AT NOON
Here is your opportunity to purchase a car at your own price.
BROWN'S
AUTO AUCTION SALESROOMS,
3d av., corner 11th st.
Tel. Stuyvesant 924.
List your car here; 5% commission charged if your car is sold. We also buy cars for cash.

AT YOUR SERVICE.
1 to 5 ton Packard trucks to hire by day or contract; long distance moving or hauling at 40c. a mile; go anywhere. 999 Freeman st. Phone Intervale 1537 by day, night phone Intervale 8565.

AUTO MOTORS; two brand new; 48 H. P., with cone face clutch; radiators included; Bosch magnetos; Westinghouse starting and lighting. McCARTHY-STRUTHERS ENGINEERING CO., Automobile Engineers, 110 E. 130th. Harlem 90.

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BARGAIN, 1919 Paterson Red Seal Continental motor; good rubber; $900. Jerome 1870.

BUICK, 1918, 5 passenger touring; exchange for Buick sedan same year with cash consideration. A. CORSARI. Flatbush 8461.

BUICK, 5 passenger, perfect condition, many extras, for sale cheap; no dealers. Longacre 2734.

BUICK touring, 5 pass.; like new; electric lights, starter, demountable rims, $575. 874 Fulton st., Brooklyn. Prospect 10125.

BUICK 1920 touring, 5 passenger; mileage 5,500; excellent condition. Phone Circle 4880.

CADILLAC, 1917 model, limousine, in good condition. 307 West 141st st. Telephone Audubon 2909. Munro. No dealers.

CADILLAC 1920 suburban sedan; Packard 1916 Fleetwood suburban sedan. F. TURNER, 20 Broad. Rector 4473.

CHALMERS, 1920, 7 passenger touring; perfect car; bargain at $1,375. MARMON LONG ISLAND CO., 1505 Bedford av., Bklyn.

CHEVROLET, 413; excellent condition; will sacrifice. Phone Chelsea, 1769.

COLE sedan, 1920, practically new; must sell; no brokers. Phone, between 1-4, Melrose 74.

CUNNINGHAM, 1919, touring, cabriolet, A1 condition; newly painted black; no dealers need apply; price $6,000. Phone E. WILLIAMS, Harlem 9700.

CHEVROLET 1919, model 490, sedan; excellent condition mechanically and otherwise; genuine bargain. OLDSMOBILE CO., 905 Atlantic av., Bklyn.

CUNNINGHAM TOURING, 7 PASSENGER, PERFECT CONDITION, $950. MAUPIN, 11 E. 68TH.

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FORD truck, 1 ton, worm drive, panel body. Phone 6691 Harlem. STEPHENS & DRISCOLL, 2140 Madison av.

FORD touring, 1918; electric lights, starter; also Ford touring, like new, $265. 874 Fulton st., Bklyn. Prospect 10125.

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HUPMOBILE, 1920 sport model, Schulte body, for sale; in perfect condition. Call Far Rockaway 326.

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LANCIA, beautiful town car; guaranteed in perfect condition; no dealers; to be seen between 11 and 1 at Mason's Garage, 118 West 50th st.

MARMON 1918 suburban sedan perfect, practically new; elegant bargain. PORTER-ACKRAM CO., 1896 Broadway. Col. 907.

MARMON, late 1918, 7 passenger touring; consigned car; open for reasonable offer. MARMON CO., 1505 Bedford av., B'klyn.

MARMON 1919 7 pass. touring, reasonable. 1252 Bedford av., Bklyn. Lafayette 7086.

MARMON Limousine, 1918; perfect condition. Calumet Garage, 105 West 52d st.

MAXWELL 1919 sedan, perfect in every respect; real bargain. OLDSMOBILE CO., 905 Atlantic av., Bklyn.

McFARLAN "90" roomy 7 passenger Berline limousine, 1917, in excellent mechanical condition; new paint and upholstery, two spare wire wheels, four Westinghouse air springs; price very reasonable to quick buyer Phone South Orange, N. J., 839.

MERCER 1916 seven passenger touring, excellent condition throughout; very reasonable price. OLDSMOBILE CO., 905 Atlantic av., Bklyn.

NASH sedan, 7 passenger, late 1920 model; mechanically perfect, with many extras; no dealers. Midwood 4227.

OLDSMOBILE 1919 four passenger; exceptional in appearance and condition; absolute bargain. OLDSMOBILE CO., 905 Atlantic av., Bklyn.

OLDSMOBILE 1919 five passenger, 6 cylinder; excellent mechanical condition; very reasonable. OLDSMOBILE CO., 905 Atlantic av., Bklyn.

OLDSMOBILE 1920 four passenger, 8 cylinder; pacemaker; a beautiful car at bargain price. OLDSMOBILE CO., 905 Atlantic av., Bklyn.

OAKLAND 1920 sedan; repainted; absolutely perfect throughout; exceptional bargain. OLDSMOBILE CO., 905 Atlantic av., Bklyn.

PACKARD, 1920, 7 passenger touring; never used; substantial discount. For appointment phone Columbus 4986, Mr. STARK.

ROLLS-ROYCE light gray, 4 passenger touring; suitable for chauffeur or owner to drive; guarantee perfect condition; no dealers. Circle 4834.

ROLLS Royce limousine, Barker body, 4 speed transmission, Alpine type motor. L. R. BEST, 200 W. 59th st.; Circle 5191.

SEDAN, Mitchell, 1918, 7 passenger, excellent condition, 4 new tires, 2 extras, $975. BARBER, 129 E. 102d. Lenox 10041.

STUTZ racebout, late model; $1,100 to quick buyer. MARMON LONG ISLAND CO., 1505 Bedford av., Brooklyn.

WHITE sedan, 7 pass., $800. Call 6 to 7 P. M. Mr. CROOK, apt. 64. Bryant 2733.

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