

Our Circular on Southern Railway and Pacific Gas & Electric

analyzes the prospects of these two companies as a Railroad and a Public Utility representative of those properties which should benefit by their changed status under present conditions.

Ask for Circular K-20

A. A. Housman & Co.

New York Stock Exch. New York Cotton Exch. N. Y. Coffee & Sugar Exch. New York Produce Exch. Chicago Board of Trade. Associate Members of Liverpool Cotton Assn.

50 Broad Street, New York

GRAHAM, PARSONS & Co.

435 Chestnut St. 30 Pine St. Philadelphia New York

Investment Securities

Deal in and Purchase Issues of Municipal Bonds, Notes and Preferred Stocks of Railroads, Utilities and Industrial Corporations of Established Value

John 5727-30

Kings County Electric Light & Power Co.

Purchase Money 6's, 1997

Price 96 1/2, Yield 6.30%

Prince & Whitely

Established 1878.

Members New York Stock Exchange

52 Broadway Tel. Broad 6323

We Specialize In

Adirondack Power & Light American Gas & Electric American Light & Traction American Power & Light American Public Utilities American Water Works Appalachian Power Carolina Power & Light Central States Electric Cities Service Colorado Power Commonwealth Pr., Ry. & Lt. Federal Light & Traction General Gas & Electric Georgia Ry. & Power Lehigh Power Securities Northern States Power Pacific Gas & Electric Portland Ry., Lt. & Power Republic Railway & Light Southern California Edison Standard Gas & Electric Tennessee Ry., Light & Pwr. United Gas & Electric United Light & Railway Western Power Western States Gas & Elec. Wisconsin Edison

Stocks

G. R. McAllister & Co.

74 Broauway, New York Tel. Bowling Green 6200

J. K. Rice, Jr. & Co., Will Sell

25 American Alliance Ins. 25 Franklin Insurance 15 Home Insurance 25 Nat'l City Bank 25 Niagara Insurance

J. K. Rice, Jr. & Co., Will Sell

50 City of New York Ins. 25 Great American Ins. 25 Hanover Insurance 25 Merchants & Metals Ins. 25 Nat'l Bank of Commerce

J. K. Rice, Jr. & Co.

Phons 4000 to 4010 John. 30 Wall St., N. Y.

BURLINGTON WILL SPLIT \$200,000,000

Equal Distribution to Northern Pacific and Great Northern Proposed.

FILES PLAN WITH L. C. C.

Merger of Hill Railroads Under Transportation Act of 1920 Is Rumor.

The Chicago, Burlington and Quincy Railroad Company's surplus of more than \$200,000,000 is to be capitalized and the stock distributed equally to the Northern Pacific and the Great Northern Railway companies, according to information obtained yesterday in Wall Street. The capitalization of that huge surplus requires the consent of the Interstate Commerce Commission, and it is understood that the application was filed in Washington yesterday or will be filed to-day.

The purpose of the application, which in some respects is similar to that of the Delaware, Lackawanna and Western Railroad Company, is to bring the capitalization more closely in line with the company's invested capital. Burlington has been engaged for twenty years or more in ploughing earnings back into its property. Consequently the Burlington is undercapitalized, its road and equipment, less depreciation reserve and investments in affiliated companies, aggregating \$450,000,000, while its total stock and funded debt aggregate only \$278,000,000.

Another purpose for the proposed increase in capitalization is to satisfy the need of more collateral in connection with the railroad's \$215,227,000 of Burlington joint 4s, which mature on July 1, 1921. The Northern Pacific and the Great Northern, each receiving \$109,600,000 of new Burlington stock, will be able to put \$100 of stock behind each new \$100 bond, and the financial obligation in connection with the refunding of the maturity will be easy to solve.

Although the issue of new stock by the Burlington, provided the consent of the Interstate Commerce Commission be obtained, undoubtedly will be pledged at least so far as the Northern Pacific and Great Northern's share in the additional stock would be concerned, to secure the new joint bonds of those companies, which would be put out to refund the maturity of the Burlington's bonds, it was pointed out yesterday in Wall Street that Burlington could pay easily 8 per cent. in dividends on the old and new stocks combined, this increase in the earnings of Northern Pacific and Great Northern, provided that the new issue could be put out on a basis below 8 per cent.

An investment accumulation of Great Northern and of Northern Pacific was noted in Wall Street yesterday in connection with the advance in both issues, but the actual benefit to Great Northern and Northern Pacific cannot be determined until the commission shall have approved the application and the refunding operation shall have been completed. The company's lawyers believe that the Interstate Commerce Commission will be able to find no just ground for refusing to approve the application for capitalization of moneys expended in the development of the property, and its records will show how much of the surplus has been expended in the development of the road and property.

The reports of the company since 1914 show more than \$60,000,000 of undistributed surplus. The New York Herald is informed that the total amount so expended much exceeds \$200,000,000.

Based on the standard return the Burlington had a surplus after dividends of \$14,675,343 in 1919, and \$14,925,372 in 1918. The following table shows appropriations for betterments from surplus income and uncanceled dividends in 1919:

1918.....	\$10,265,850	1917.....	\$5,715,875
1917.....	8,057,904	1916.....	7,647,743
1916.....	14,964,505	1915.....	8,844,219
1915.....	12,460,000	1914.....	8,200,000

At the close of 1919 Burlington's profit and loss surplus amounted to \$139,541,245. By the close of the current year the aggregate will be more than \$200,000,000. Its funded debt, which is being reduced annually, amounted to \$168,050,000 on December 31, 1919, and the amount of its stock outstanding is \$110,829,100, of which Northern Pacific and Great Northern own jointly \$107,618,500.

WARFIELD HAS RAIL LABOR PEACE PLAN

Suggests to Chamber Regional Conciliation Boards All Over Country.

Long Term Railroad Bonds

We have prepared a pamphlet which treats of the long term railroad bond situation in its relation to commodity prices; also a list of bonds suitable for investment. Copy upon request.

A CENTURY OF SERVICE

Regional boards of conciliation throughout the country to adjust differences between the railroad managements and their employees was the plan suggested yesterday by S. Davies Warfield in the monthly session of the Chamber of Commerce of the State of New York. That plan, Mr. Warfield declared, was the only satisfactory method of bringing about better relations between railroads and their employees which he could suggest.

"The working and other conditions under which employees perform service in the regions in which the country would be divided," he said, "could be fairly averaged for the region. I believe that in the first stage of the negotiation with the employees the proper safety in the railroad which employs them. But I do not believe that the individual railroads can solve their problems when they arrive at the point where differences become acute and cannot be reconciled.

"It has been suggested that a national board for the adjustment of these matters be formed, composed of representatives of labor and the railroads equally divided. The national labor board provided by the Transportation act practically meets that suggestion. Personally, I feel that the Interstate Commerce Commission should be consulted at some period of the proceedings. The regional boards may be composed of representatives of the employees and from the railroads, the commission to be kept in touch with the proceedings. The findings of the regional boards should be submitted to the Interstate Commerce Commission and by it to the National Labor Board, with such suggestions or recommendations as the commission may see fit to make.

"This suggestion would insure a thorough knowledge of the conditions under the part of all the elements which are a party to and concerned in the making of those rates. If the individual railroads are to be ultimately determined, it is to be done after it fails to get results with its own men, it is not practicable for each railroad to present its case or lack of cooperation or coordination of effort would result, which would seem to be necessary to successful results. This would be secured through regional boards, preferably arranged to correspond with the four districts for grouping the railroads for rate adjustment under the transportation act.

A resolution adopted in yesterday's meeting of the Chamber of Commerce recommends that the Public Service Commission, which is investigating the application of the New York Telephone Company for increased rates, determine what increase shall be necessary to restore the former efficiency of the service and take into consideration the past record of "excellent service" performed by the company.

The regulation requiring the filing of ship charters was opposed by a resolution adopted by the chamber on the ground that it is contrary to the institution of a free country and to fundamental principles of success in foreign trade and shipping. Another resolution adopted urged the New York State Legislature to enact legislation under which the settlement of industrial disputes in this State would be settled.

Credentialed were presented to four successful candidates in the school of business practice conducted by the chamber to promote American trade in yesterday's meeting. It was announced that those four candidates were all senior or junior members of the Chamber of Commerce of the State of New York.

Mr. Bilyou, who was presented also with a price of \$100 in gold for proficiency in Spanish. The other three candidates, Spanish. The other three candidates, Spanish. The other three candidates, Spanish.

CHICAGO BANKER SEES CLOUDY FINANCIAL SKY

E. D. Hulbert Does Not Fear Severe Disturbance.

Special Dispatch to THE NEW YORK HERALD, CHICAGO, Nov. 4.—There are clouds in the financial sky. I am no prophet and cannot tell whether there will be a financial storm. But if there is one we will weather it. In these words E. D. Hulbert, president of the Merchants' Loan and Trust Company, summed up his talk at to-day's luncheon of the Chicago Boardman's Club in the Great Northern Hotel.

According to Mr. Hulbert, any financial disturbances will be of a minor nature and there will not be the serious trouble which many look for.

He declared that American investors were buying more foreign securities, and although their investments were generally small, they were made carefully and generally resulted successfully.

The speaker said that the national debt had demoralized foreign financial circles, but that the war had had a desirable effect on American finances. However, it has taught the people not to be afraid to deal in large sums.

As an example of the prewar attitude, he cited the stand taken by J. P. Morgan and other prominent financiers who, when called in to confer with the Secretary of the Treasury regarding the floating of the Liberty Loan, believed that such an undertaking was too great to succeed.

FORGAN HAS EXCHANGE PLAN.

Would Have U. S. Take 50 Year Low Interest Notes of Allies.

WASHINGTON, Mass., Nov. 4.—Unstable conditions in international exchange would be improved if the United States would agree to accept fifty year low interest notes from the Allies to cover war loans, thus relieving the burden of short time payments. It was stated here today by David R. Forgan, Chicago financier.

Mr. Forgan expressed the hope that the floating of such an agreement would be one of the first steps taken by the coming Republican Administration of the American Government.

BROWN BROTHERS & CO.

Established 1818

Philadelphia NEW YORK Boston

Founders Court, Lothbury LONDON, E. C. Office for Travelers 123 Pall Mall, LONDON, S. W.

Philippine Government 5 1/2%

Manila Port Works and Improvement Bonds

Due Sept. 1, 1930 Redeemable after Sept. 1, 1930

Exempt from State and Municipal as well as Federal Taxes

Price 103.50 and Interest

Yield approximately 5.05% until Sept. 1, 1930, and 5.50% thereafter.

We recommend these bonds for investment and will be glad to send description upon request.

ARTHUR LIPPER & COMPANY

Members of the New York Stock Exchange

Corner New Street and Exchange Place New York City

BID AND ASKED QUOTATIONS

N. Y. STOCK EXCHANGE QUOTATIONS.

To the following prices accrued interest is to be added in every case:

UNITED STATES GOVERNMENT BONDS.

2s, registered.....	101 1/2	102
2s, coupon.....	101 1/2	102
2s, coupon.....	101 1/2	102
2s, coupon.....	101 1/2	102
2s, coupon.....	101 1/2	102
2s, coupon.....	101 1/2	102
2s, coupon.....	101 1/2	102
2s, coupon.....	101 1/2	102
2s, coupon.....	101 1/2	102
2s, coupon.....	101 1/2	102

FINANCIAL NOTES.

John H. Allen has resigned as a vice-president of the National City Bank to accept the position of vice-president of the American Foreign Banking Corporation.

Edward F. Sweeney, formerly of Leo, Hillinson & Co., has been appointed an associate member of the department of Equitable Trust Company. Mr. Sweeney will be in charge of the company's metropolitan retail sales organization.

Brown Brothers & Co. have just received from the Paris branch a statement of estimates indicating that sales of French securities by French banks have been greatly exaggerated. It is confirmed by Mr. DeLoach, head of the Finance Department of the Banque de France, who at the October meeting of the Societe Francaise d'Economie Politique said that such sales do not exceed 500,000,000 francs. The statement of the French foreign investments, which constituted a material part of the wealth of France prior to the war, is still intact.

Henry Picoli, representing Geneva Brothers on the New York curb for several years, has been elected member of the New York Stock Exchange and has become a general partner in the firm as of November 1.

Banque Industrielle de Chine has just opened a new branch at Tsingtau. That city is the capital of the Province of Shantung, is near the Hoang River and the junction line of the Peking-Hankow-Pukow, Tientsin-Tsinfu Railway.

EQUIPMENT TRUSTS.

(Quoted on a percentage basis.)

Name.....	Maturity.....	Rate.....	BEI.....
Baltimore & Ohio.....	1920-27	4 1/2	7.50 6.75
Buff. Roch & Pitts.....	1920-33	4 1/2	6.45 6.25
Canadian Pacific.....	1920-33	4 1/2	7.15 6.40
Chi. & N. W. Pac.....	1920-27	4 1/2	7.75 7.30
Chi. & N. W. Pac.....	1920-34	4 1/2	7.50 7.00
C. C. & St. Louis.....	1920-29	5 1/2	7.00 6.25
Erie.....	1922	4 1/2	7.15 6.50
Gen. S. & W. Ry.....	1920-27	4 1/2	7.75 7.00
Illinois Central.....	1920-33	4 1/2	7.00 6.25
Int. Prod. Steam.....	1920-26	7	8.50 7.25
Lehigh Valley.....	1920-33	4 1/2	7.00 6.25
Michigan Central.....	1920-33	4 1/2	7.00 6.25
Mo. Kan. & Tex. Pac.....	1920-34	4 1/2	7.50 6.82
N. Y. Cent. & H. J. R. Ry.....	1920-33	4 1/2	7.00 6.25
Norfolk & Western.....	1920-34	4 1/2	7.00 6.25
Northern Pacific.....	1920-36	4 1/2	7.00 6.25
N. Y. Cent. & H. J. R. Ry.....	1920-34	4 1/2	7.50 6.82
Pac. Fruit Exp.....	1920-33	7	8.85 8.25
Reading & Lake Erie.....	1921-25	4 1/2	7.00 6.25
St. Paul & Northern Pac.....	1920-33	4 1/2	7.00 6.25
St. Paul & Northern Pac.....	1920-33	4 1/2	7.00 6.25
St. Paul & Northern Pac.....	1920-33	4 1/2	7.00 6.25
St. Paul & Northern Pac.....	1920-33	4 1/2	7.00 6.25

EX DIVIDEND TABLE.

To-day.....	\$1.20
Associated Dry Goods Ltd.....	\$1.20

We Search the World for Your Benefit



Our Monthly Investment List—probably you never thought of it as a result of the effort of an organization searching the world for securities worthy of your consideration, and worthy to be recommended by The National City Company.

Through our nation-wide organization with its world-wide affiliations, we search constantly for attractive investment opportunities.

You can benefit from this effort. Our research and buying departments, our trained representatives, our fifty offices, our ten thousand miles of private wire—all are at your service to guide and aid you in the purchase of securities.

THE NATIONAL CITY COMPANY

NATIONAL CITY BANK BUILDING, NEW YORK

Uptown Office FIFTH AVENUE and 43RD STREET

Offices in more than 50 cities

BONDS PREFERRED STOCKS ACCEPTANCES

\$1,000,000 Province of Alberta, Canada Improvement 6% Bonds

Dated November 1, 1920. Due November 1, 1930. Principal and semi-annual interest payable in New York, Toronto, Montreal, and Edmonton. Denomination \$1,000. Coupon bonds, which may be registered as to principal.

Legal investment for Savings Banks and Trust Funds in Connecticut and other New England States

The Province of Alberta, with a present estimated population of 587,770, is one of the most important agricultural and stock raising sections on this continent.

We recommend these bonds for investment

Price 92% and Interest; yielding 7%

Complete circular on request

Harris, Forbes & Co. The National City Co.

New York New York

Stone & Webster

INCORPORATED

147 Milk Street BOSTON 120 Broadway NEW YORK 38 So. Dearborn St. CHICAGO

EXAMINATIONS AND STUDIES of Industrial and Public Service Properties

REPORTS on Valuation and Operating Efficiency

J. K. Rice, Jr. & Co. Will Sell

35 American Alliance Power Com. 25 Amer. Lithographic Com. 25 Equitable Trust Stock 30 Lawyers' Mortgage 25 Midland Securities 100 Kansas & Okla. Coal & Coke Pfd. 30 Lowry's Mortgage 25 National Securities 25 Singer Manufacturing 25 Republic Tire & Rubber Pfd. 25 Vinson Dinning Pfd.

J. K. Rice, Jr. & Co.

Phons 4000 to 4010 John. 30 Wall St., N. Y.

Safe Bonds for Investment

HALSEY, STUART & CO. INC.

APPELTON L. CLARK, as trustee in bankruptcy of W. W. Eastwood & Company, will sell on Friday morning, November 5th, at 10:00 o'clock, at the N. Y. C. corner of the Curb Market, a large number of all other stocks, including Texas National Oil, Erickson Wheel, Sheep Trail Traction Mining, Carlisle Chassis Company and Ray Portland Cement.

Parkinson & Burr

Members N. Y. & Boston Stock Exchanges

7 Wall St. New York 53 State St. Boston