HELP WANTED—MALE.

SALESMEN.

A manufacturer of an office specialty, guaranteed by Robert H. Ingersoll of watch fame, for which there is a universal need, requires the services of intelligent, hustling salesmen who can make big money marketing our device on a commission basis.

They will be given a thorough course of training in our selling methods and will have the constant support of an experienced management; no good man will be allowed to fail.

If you think you possess the elements of success and are determined to earn upward of $75 a week, here is your opportunity.

See Mr. H. A. WOGLOM, 9th floor, 450 4th av., after 9:30 A. M.

SALESMEN — HIGH GRADE MEN ACQUAINTED WITH DRY GOODS, HARDWARE, HOUSEFURNISHINGS AND FURNITURE TRADE FOR FOLLOWING TERRITORIES:
NEW YORK STATE,
PENNSYLVANIA,
NEW ENGLAND STATES.
PREFER MEN EXPERIENCED SELLING OILCLOTH, WINDOW SHADES, FLOOR COVERING, CRETONNES, ETC. COMMISSION AND DRAWING ACCOUNT.
EDWARD KORN CO.,
594 BROADWAY.

SALESMEN. — SEVERAL TERRITORIES OPEN FOR EXPERIENCED SALESMEN WITH KNOWLEDGE OF ART NOVELTIES; APPLY BY LETTER ONLY; CORRESPONDENCE CONFIDENTIAL; SALARY AND EXPENSES PAID. CHARLES BLOOM, INC., 40 W. 20TH.

SALESMEN.

Opportunity to connect with export corporation; must have real sales ability. Apply in person or by letter to Seaboard Raw Products Corporation, 103 Park av., corner 41st st. Telephone Vanderbilt 7831.

SALESMAN.

Art novelty house wants an A1 travelling man to sell to retail dry goods trade; only first class man required; in reply state your references and qualifications; all replies strictly confidential; commission basis. Box 37, 209 Cable Building.

SALESMAN.—Side lines, calling on firms who have two or more typewriters can add from $30 to $100 a week to their income. Five Dollars profit on each sale. Call or write. ZIMMERMAN & CO., Circle Studio Building, New York city.

SALES MANAGER—Salesmen, exceptional opportunity handling industrial issue; leads furnished; references required. Apply Hoyme, 150 W. 57th st.

SECURITY SALESMEN.

Beginning with the New Year we will open to subscription an issue of stock in our company.

We have been established for many years, enjoy a substantial commercial rating, but require additional capital to take care of business expansion.

Dividends for 1921 should exceed those paid in 1920.

We will make an attractive offer to salesmen able to place this stock among their clients. No advances. Address N 272 Herald, Herald sq.

SILK FACTORY MANAGER

for Pennsylvania mill of 500 looms, with large throwing plant; must be fully competent in every way; state age, experience and salary required; good opportunity for man who knows his business. L 102 Herald, Herald sq.

SPECIAL REPRESENTATIVE.

For a man of unusual approach, there is an opportunity to associate with a firmly established house to confer with the heads of large industries to present our industrial service; your income should be in excess of $10,000, and will increase yearly with renewals; include age, experience and phone number in reply. R 306 Herald, Herald sq.

SPECIALTY SALESMEN.

Several salesmen wanted to sell in New York city and vicinity a device already in use by banks, business houses, theatres, restaurants, &c., all over the country. New York is by far the best territory, and is as yet practically untouched; clean cut men experienced in selling, especially office device salesman, with first class references, can earn from $50 to $150 a week, according to the ability and energy displayed; drawing account against commission. R 635 Herald, 280 Bway.

STENOGRAPHER WANTED BY AUTO ACCESSORY MANUFACTURING CO., ON 48TH ST. NEAR 5TH AV. (CHRISTIAN FIRM); MUST BE A1; ANSWERS TREATED IN STRICTEST CONFIDENCE; STATE EXPERIENCE, AGE, SALARY EXPECTED. MANAGER, P. O. BOX 283, GRAND CENTRAL P. O.

STENOGRAPHER.—Wanted, a capable stenographer to act in a secretarial capacity to an executive; the position calls for initiative, ability and integrity, and offers exceptional opportunity to the proper person. Write, giving age, experience and salary desired, D. D., 609 St. Paul Building.

STOCK SALESMEN.

Will employ two high class salesmen distributing issue of corporation producing a commodity essential to all industry, with a demand far in excess of supply, profits being approximately twice that of competitors; liberal commission; leads, expenses and cooperation furnished road men when we determine territory. Mr. Swift, room 405, 198 Broadway.

STOCK salesman wanted to sell on large commission. Apply 220 Broadway, Room 1508.

STOCK RECORD CLERK; must be able typewriter and take dictation reasonably well; good salary. R 551 Herald, 280 Bway.

SUPERINTENDENT, thoroughly experienced to take complete charge of phonograph cabinet and woodworking factory. Address, with full particulars, strictly confidential, K. E., 1214 Wilson Building.

TELEPHONE switchboard operator, $45 month, room and board; night duty. Jewish Hospital, Classon and St. Mark's avs., Brooklyn.

VIOLIN (class) teachers wanted. Write box 155, 1104 Gates av., B'klyn.

WANTED—Manager for retail department of wholesale building material house, handling highest quality lines paints, varnish, builders' hardware, tools, sash, doors, blinds, composition roofing, wall board, &c; location, in Virginia; salary $50 per week and attractive bonus; man to be qualified must be refined, well educated, experienced and have knowledge of the above lines. Apply, enclosing photo, stating detail experience and references, Retail Manager, box 909, Norfolk, Va.

WANTED—
100 men who have $1,000 to invest in their own business. Address room 204, 110 W. 40th st.

WANTED—AMBITIOUS, COMPETENT MANAGER FOR HOUSE FURNISHING DEPARTMENT IN LARGE GENERAL HARDWARE STORE NEAR NEW YORK. A REAL OPPORTUNITY. WRITE FULLEST PARTICULARS TO C. J. WHITE, CARE GRIMSDALE & REEBER, 150 NASSAU ST., NEW YORK.

WANTED—Ambitious men who wish to get into something which has a future. Apply room 602, 50 Court st., Brooklyn, between 10 A. M. and 6 P. M.

WANTED—Salesmen, 3 high grade, experienced, Christians; exceptional opportunity. Call Room 1803, Tribune Bldg., Monday, 9 to 10 A. M.

EMPLOYMENT AGENCIES.

Commercial Help Wanted.

"NATIONAL"
EMPLOYMENT EXCHANGE
30 Church St.,
New York City.
Established 1909.

OFFICERS AND DIRECTORS:

President.....Otto T. Bannard
Vice-President.....John R. MacArthur
Treasurer.....Francis L. Hine
Secretary.....Eugene H. Outerbridge

Robert W. DeForest.
L. F. Loree.
Newcomb Carlton.
Arthur Williams.
George Blumenthal.

EXECUTIVE DEPT.

ADVERTISING WRITER—Able to do institutional writing for a high grade clothing house; Christian; $5,000-$7,500.

SALES PROMOTION MANAGER—Thoroughly experienced in world markets, in connection with the automobile trade; salary $6,000 plus.

CITY SALES MANAGER—Must be thoroughly familiar with men's furnishings, together with metropolitan district experience; $4,000-$7,000.

ADVERTISING SOLICITORS—High grade men with this experience can secure good opening as assistant to department head; up to $5,000.

SENIOR ACCOUNTANT—Can use several with four to five years' experience; $3,200.

SENIOR ACCOUNTANTS—Several men desired; salary $3,000.

TECHNICAL DEPT.

SALES ENGINEER—Who knows the iron, steel and wire trade; good opportunity; location out of town; $3,500-$4,500.

WORKS MANAGER—Experienced on steel door manufacture or other drawn steel products; salary $5,000.

OPERATING STEAM ENGINEER—Thorough experience in power plant operation; will have supervision of several such plants; must be willing to travel; salary $4,000-$5,000.

MASTER MECHANIC—Must have had experience with concern manufacturing watch cases; salary $3,000-$4,000.

SALES ENGINEER—With experience in the chemical trade.

SUPERINTENDENT — Ring maker; must have had actual experience in the manufacture of rings; able to take charge of department; salary $2,000-$3,000.

APPRAISAL ENGINEERS—Young men who have preferably had this experience in the public utility field; starting salary $2,000.

JUNIOR EXECUTIVE DEPARTMENT.

SALES PROMOTION MAN—Form letters, direct by mail work; must also understand printing, photoengraving and layout work; $3,000 year.

BOOKKEEPER-ACCOUNTANT—Prefer man with some department store experience; exceptional opening with good concern; $2,500-$3,000 year.

ACCOUNTANT — Preference given to man with coal experience; one of our largest and most progressive concerns in New York; $2,500-$3,000 year.

ACCOUNTANT—Exceptional opportunity for a man with some lumber experience; $3,000.

ACCOUNTANTS (2)—Unlimited opportunities for men to locate in Southwest; big company in large city; $3,000 year.

CASHIER-BOOKKEEPER — Handle small payroll and full set of books; good handwriting, &c.; $2,100 year.

ACCOUNTANT—Must be well along in good accounting school; handle correspondence, &c., in regard to income tax work of large corporation; $1,800-$2,000 year.

ACCOUNTANT—Profit and loss statements, balance sheets, audit and cost work; work with treasurer large company; $1,800-$2,000.

BOOKKEEPER-TYPIST—Preference given a man with knowledge sterling exchange; $1,800 year.

PRIVATE SECRETARY—Prefer steamship experience, although this is not necessary; $1,800 year.

STENOGRAPHER—Prefer young man with slight legal experience; age 20-26; $1,800.

SHIPPING CLERK—Must have wholesale grocery platform experience; $1,800 year.

SALESMAN — Sell hotel supplies, kitchen equipment, &c., to architects, contractors and jobbers; $2,200-$2,600 year and expenses.

SALESMAN—Prefer young man with slight food products experience; sell to jobbers only; $1,600 year and expenses.

TRAVELLING REPRESENTATIVE — At least high school education and with sales personality; $1,200 year up.

BANKING AND BROKERAGE DEPARTMENT.

HIGH GRADE BOND SALESMEN—Prefer years of experience in Wall street with reputable bond house; generous drawing account and commission depending on what applicant can show in his past experience. Firm is handling first mortgage industrial and real estate bonds. The bigger the applicant's present income the better the employer will be pleased if he can make good.

BOND TRADER — Thoroughly experienced trader; $5,000 up.

CORRESPONDENT — STATISTICAL MAN—Knowledge of Wall street, stock brokerage concern; $50-$100 per week.

SALESMEN—With clientele; high grade concern; excellent opportunity; drawing account of $50-$100 per week.

EXPERIENCED PUBLIC ACCOUNTANTS —3 to 4 years of C. P. A.; $3,000-$4,000.

CASHIER—Must have had experience with security house either as cashier or assistant cashier.

SECURITY SALESMAN—With clientele; $50 week.

COUNTRY BANK desires the services of a man to take charge of fire insurance department; $2,500.

BOOKKEEPER—Wall street experience; $40 week.

TELEPHONE SALESMAN—Experienced in stocks and bonds; $50 drawing account and commissions.

ACCOUNTANT—Experienced on income tax reports; $1,500-$2,000 and bonus.

GENERAL LEDGER BOOKKEEPER—Brooklyn; $1,700.

LEDGER BOOKKEEPERS—$1,400 year.

CLERKS FOR FOREIGN DEPARTMENT—One who can speak Lithuanian; other languages desirable but not essential; $25-$30 week.

ADDING MACHINE OPERATORS — Hours 12 P. M. to 8 A. M.; $1,080 and bonus.

CHECK CLERK AND ASSISTANT BOOKKEEPER—$1,000-$1,100.

CLERICAL DEPARTMENT.

BOOKKEEPER—Thoroughly competent D. E. man, for large export firm; $130-$160 month.

JUNIOR ACCOUNTANT—C. P. A. has opening for young man (Christian) with at least one year general ledger experience and one year accounting study; $50 week or higher.

BOOKKEEPER—Well known uptown club; hotel or club experience preferable, though not essential; $125 month up.

SALES LEDGER CLERK—Must have mercantile experience on accounts receivable; accurate at discounts; $30.

STENOGRAPHER—Not over 22 years old; H. S. graduate. Protestant preferred; $30.

STENOGRAPHERS — Several openings for young Americans with one or two years' experience; good opportunities with A1 concerns; $25.

COLLEGE GRADUATES (2)—Single, Christian; will be trained in accounting work; $25-$30.

COMPTOMETER OPERATOR—Large public accounting firm can use fast operator; $30.

BEGINNER—Clean cut and well educated; learn silk business; $18-$20.

TELEPHONE OPERATOR—Hours 5-12 P. M.; $22.

BEGINNER—Good penman, for export house; $80-$100.

YOUNG MAN—22-26 years, as assistant to head of a department; $20.

CLERK—Checking work; no experience; $18.

CLERK — Clean cut, well educated young man, with a little bookkeeping and typing experience; good future; $20.

JUNIOR CLERK AND TYPIST—Good future; $60 month and lunches.

MAIL CLERK—Experienced; $24.

TYPIST—Invoice clerk; Remington machine; $18.

LEDGER CLERK—Silk house; some experience; $18.

JUNIOR CLERK—Good at figures; $18.

OFFICE BOY—Export house; $14.

MAIL CLERK—Beginner; $14-$15.

RUNNER—Export house; $12-$14.

OFFICE BOY—Learn real estate; $14-$15.

OFFICE BOY—Bond house; $15-$17.

OFFICE BOY—Salesman later; $12-$14.

Call 9-1. Room 715-721.

The "NATIONAL,"
30 Church St.

BARKER & MACCOLL,
VOCATIONAL SPECIALISTS,
30 CHURCH ST.
OFFICE AND TECHNICAL SERVICE.
REGISTRY FREE.

COUPLES wanted. Triangle Employment Agency, 1194 Lexington av. (81st).

HELP WANTED—MALE.

YOUNG lady wanted for position as stenographer and clerk. State experience and salary expected. R., 309 Herald, Herald sq.

A MARK OF APPRECIATION—

Who said business was cold facts? Sentiment permeates the universe, and therefore sentiment must play some part in business. For example—

ROSS & MAIR
20 Kosciusko Place
Brooklyn

The New York Herald,
Herald Square, New York City.
On December 1st we inserted an advertisement in your Automobile Exchange to run one week. To-day our DEAD STORAGE space is entirely occupied and we offer you this letter as a mark of appreciation of the remarkable results attained from our ad. in your paper. Yours very truly,
ROSS & MAIR.

When you have a used car for sale, an auto for hire, wish to buy a car, or have storage space to let, use the Auto Exchange columns of The New York Herald. None better for quick results.

Call Fitz Roy 6000

HELP WANTED—MALE.

WANTED—Life insurance, stock or real estate salesmen with ability to handle large proposition; those having clientele preferred; opportunity for ambitious person, large compensation; apply by mail only. H. H., 493 Herald, Herald sq.

WANTED—Salesman to carry complete canvas glove line to well rated retailers in State of New York on a commission basis as a side line. In writing, give references, experience, line carrying now, &c. Progress Manufacturing Co., Racine, Wis.

WANTED—Boys, Christian, bright, in large law office; state salary; references required; experience not necessary. Address Box 25, room 213, 44 Broad st., New York.

WANTED—Voucher register clerk in office of advertising company. Apply, stating experience, references and salary expected, to L 11 Herald, Herald sq.

WOODWORKERS,
first-class; those having had experience on aeroplanes preferred. Apply or write
EMPLOYMENT DEPARTMENT,
CURTISS AEROPLANE & MOTOR CORP.,
GARDEN CITY, NEW YORK.

YOUNG MAN wanted by manufacturing house to take care of showroom and samples. Opportunity to wait on trade and learn to sell. Excellent chance for advancement. Must be live, clean cut young man. Salary to start $15. OPENING, 856 Herald, Fulton st.

YOUNG man wanted; Christian, of good appearance, to call on professional men; one familiar with typewriting and stenography preferred; state education, qualifications, age and salary desired. R 1308 Herald, Harlem.

YOUNG man to assist in credit department wholesale dry goods house; state age, experience, salary expected. S W 755 Herald, 280 Broadway.

YOUNG man for wholesale woollen firm to get credit information; state age, experience, salary expected. Active, 756 Herald, 280 Broadway.

$36 to $55 weekly in your spare time doing special advertising work among the families of your city; no experience necessary. Write to-day for full particulars. American Products Co., 2924 American Building, Cincinnati, Ohio.

Instruction.

SHOW CARD WRITERS.

$60 to $250 a week made in show card writing, theatrical poster work, decorative designing; class under supervision of expert teachers; day or night course; classes just starting; reasonable terms. Apply at once. Y. M. C. A. SCHOOL OF COMMERCIAL ART, 158 E. 86th st., New York. Phone Lenox 6051.

STRUCTURAL DRAFTSMEN AND DESIGNERS,
Increase your earning power by taking an evening course in structural drafting or designing; new classes begin January 3. Write for particulars Pratt Institute, B'klyn, N. Y.

DRAFTSMEN—New evening classes in mechanical drawing and machine design are now being enrolled for the twelve week term beginning January 3, 7:30 P. M. Write for information or apply to Pratt Institute, Grand av. (near De Kalb av.), Brooklyn, N. Y.

LEARN TO BE A CHAUFFEUR—Pleasant profitable work; day and evening classes. Send for free booklet and visitor's pass. West Side Y. M. C. A., 301 W. 57th st.

BE A DETECTIVE.—Excellent opportunity; good pay, travel. Write C. T. Ludwig, 536 Westover Bldg., Kansas City, Mo.

NEW year dawning; be farsighted; master suitable trade; linotype operators receive $3,000 yearly. Empire School, 133 E. 16th.

BE a detective—Great demand; travel, fascinating work. Particulars free. Write American Detective System, 1964 B'way, N. Y.

EMPLOYMENT AGENCIES.

Commercial Help Wanted.

OFFICE SERVICE COMPANY.
Downtown Office, 16 John St. — Uptown Office, 103 Park Av.

DOWNTOWN OFFICE.

BANK ACCOUNTANTS, knowledge Spanish; commensurate.
ACCOUNTANTS, public seniors; commensurate.
INSURANCE ACCOUNTANT.....$1,800
AUDITOR, travelling; commensurate.
INVESTIGATOR; architectural experience; $30.
SPANISH-ENGLISH stenographer for Venezuela; commensurate.
SALESMEN; specialty; commission.

UPTOWN OFFICE.

STENOGRAPHER $30.00

Domestic Help Wanted.

BUTLER, second, third, useful men, couples. Lida Seely's Agency, 38 West 52d.

"130 Written Replies" to a New York Herald "Help Wanted" Ad.

Columbia Sales Company,
9 Central Park West,
New York City.

The New York Herald:

When a small Help Wanted advertisement will bring 130 written replies it is a mark of distinctive efficiency on the part of any newspaper. THE NEW YORK HERALD accomplished this feat for us. Congratulations and thanks.

B. G. MEAD.

And that isn't all.

The high character of the replies that The New York Herald "Want" Ads. bring is a factor upon which great weight is placed by exacting employers.

The New York Herald

Telephone Fitz Roy 6000.

COUNTRY BOARD.

Westchester.

ROCKLEDGE MANOR HOTEL,
124 Bruce av.—A few desirable rooms open for engagement. Yonkers 3344.

SANITARIUM, White Plains, N. Y.—Attractive accommodations for chronic and nervous patients; nurses in attendance; rates reasonable. Address Superintendent, 69 Hamilton av. Phone White Plains 241.

TWO large, well heated rooms; also single room; three minutes from two stations; residential section; best home cooking; reasonable. 126 Sickels av., New Rochelle, N. Y. Phone 8560J.

THE PEPPERDAY,
Main st. and Echo av., New Rochelle, N. Y.—Superior family hotel, open year round, steam heated; 35 minutes Grand Central Terminal. Phone New Rochelle 2064.

Long Island.

BEECHHURST, L. I.—30 minutes from Pennsylvania station; large, warm, sunny rooms and board; excellent table; electricity, bath, plenty of hot water, steam heat; one minute from Beechhurst Railroad Station; board $25 a couple per week. Mrs. CAMPBELL. Telephone Flushing 934J.

THE PINES, Hempstead, L. I.—Beautifully situated, near Garden City and New York; best accommodations; rooms, single or en suite; excellent table and service; booklet. Phone Hempstead 455.

TO desirable couple, suite, bath, garage, housekeeping or board; no other guests; accessible. Phone Rockville Centre 590.

Connecticut.

GREENWICH INN LODGE (Sound Beach, Conn.)—Sunny steam heated rooms, with or without baths; excellent menu; 50 minutes from New York; golf, saddle horses, fishing; reasonable rates.

New York.

CHILDREN'S COUNTRY HOTEL.
Near New York City.
If through business or domestic difficulties you are unable to give your children essential attention and training, they can find the happiness and health they so need, amid beautiful surroundings and away from city dangers.
Mother's care, breathing exercises, training of temper and proper food. Reasonable rates. Unlike institution.
DR. FAUST,
Valley Cottage, N. Y.
Phone Congers 93.

New Jersey.

NERVOUS AND MENTAL CONDITIONS.
Special facilities for treating and curing such cases; also for AGED PEOPLE, CHRONIC INVALIDS, with weakened mentality, requiring more attention than can be given at home, we offer a pleasant, cheerful sanatorium, large modern house, spacious grounds, automobile, wheel chairs, attentive nurses, experienced physicians.
LYNWOOD LODGE, ENGLEWOOD, N. J.

YOUNG couple, owning fine old mansion with all modern conveniences, spacious grounds, veranas, &c., is desirous of securing few permanent guests on strictly European basis, large, sunny rooms, with running hot and cold water; excellent food, prepared by French chef, table supplied from our own farm; 8 minutes' walk to D., L. & W. station; best commutation to New York city; prices consistent. Address 192 Main st., Madison, N. J.

Miscellaneous.

WANTED—Child to board; Christian, 1 to 6 years of age, on small farm near city; best of care. Write Miss MARIE BERNINGER, 184 Clarement av., New York city.

Country Board Wanted.

COUPLE, nurse and baby desire accommodation with private family; location around Bronxville. Write full information. Box J. X. 672.

YOUNG man wishes two weeks board at some boarding house at Lakewood, N. J. Please state terms. ROBERT MALVASE, 207 8th av., New York city.

BOARDERS WANTED.

JEFFERSON AVE., 254.
Two large connecting rooms; parlor floor; electricity, southern exposure, water, excellent board. Phone Lafayette 4724-R.

PRACTICAL NURSE, doctor reference; take confiante in board and care. Mrs. A. KALLER, 60 S. 23d st., Flushing, L. I. Flushing 3074.

RIVERSIDE DRIVE, 549.—Attractive sunny rooms, adjoining bath; excellent board; $18. PAYNE.

YOUNG woman wishes to board and care child, 3 years old or over; good home. Box 18, 1508 2d av.

75th ST., West.—Charming and refined house; exceptional food and accommodations. Columbus 1631.

95TH ST., W. (near subway).—Splendidly furnished room; suitable 1 or 2 guests; gentlemen; references; excellent table. Riverside 6180. FRASIER.

122D, 152 West. — Comfortable furnished room; conveniences, electricity; excellent table; private; Jewish.

BOARD AND LODGING WANTED.

BOARD wanted for a quiet man in suburbs; permanent. SHAY, 124 East 41st st. Phone Murray Hill 6840.

PHYSICIAN, who can furnish very finest references, with office elsewhere, desires to become located with refined private family on upper West Side, with two meals a day. G 309 Herald, Herald sq.

SPANISH young gentleman wants room and board with strictly American family, where opportunity is afforded to practice the English language. State how many members in family. Address JULIO ARTETA, Consulate of Ecuador, 17 Battery place, city.

BUSINESS OPPORTUNITIES.

A company with an exceptional record and whose earnings exceed half a million dollars, desires brokers and salesmen LOCATED OUT OF TOWN who can successfully handle their diversified paying security; company will bear strictest investigation. For information and particulars write R 311 Herald, Herald sq.

ASSOCIATES wanted; active club and lodge members; perpetual, repeating, cash business; money always secured; large profits; similar concerns are making large profits. Make definite appointment with A. RAY, at Hotel ENDICOTT, 81st st. and Columbus av., N. Y.

A LIFETIME OPPORTUNITY.
$25 to $1,000 invested in company manufacturing patented specialtie well established; revolutionize this industry, we believe return large profits. Write for free descriptive circular and how to obtain county rights. MANAGER, 3111 Glenwood rd., B'klyn.

ACTIVE or silent partner wanted, with $4,000 to invest in established lumber business having large orders on hand; money will be fully secured; this will stand rigid investigation. Address Y 757 Herald, Herald sq.

AN opportunity for an educator to join two professional men in Virginia summer camp for boys, July and August; $1,500 required for liberal interest. Address Dr. L. C., box 293, Fredericksburg, Va.

An advertisement in the Lost and Found columns of THE NEW YORK HERALD offers a real possibility of recovering your lost property.

BUSINESS OPPORTUNITIES.

AN established business in Florida, having shown tremendous profits, can show considerably more on new property to be taken over. To a party with about $15,000 a half interest in the organization will be given; capital furnished to be placed in the business for further development. The best of references given and proofs of past profits and profits to be earned can be shown on interview. L 91 Herald, Herald square.

AN opportunity for an investor with a few hundred dollars to participate in profits of a New York company, which holds absolute monopoly on its product. Will withstand strictest investigation; personnel of company of highest class. Let us send you particulars.
WM. F. MURRAY & CO., INC.,
206 BROADWAY.

ADVERTISER has extensive timber lands within few hours of New York, producing lumber and railroad ties, desires to meet party with capital to establish plant to manufacture products from low grade timber, for which there is great demand; profits attractive; money secured. Principals address for full particulars N 283 Herald, Herald sq.

ASSOCIATE PARTNER WANTED actually having $2,500 or more available for investment under investor's control, with services, for enlargement remunerative brokerage business; experience unnecessary; full investigation; highest references; liberal interest; salary; principals only. L 61 Herald, Herald square.

ATMOSPHERIC ELECTRIC POWER.
Revolutionary invention; capital wanted; big return definitely stated, personally guaranteed, stock option later; no services. HALLWOOD, 258 B'way.

AN experienced Stock Exchange trader will handle discretionary account of $5,000 to $10,000, lady or gentleman; wonderful opportunity now. Q 60 Herald, Herald Sq.

ANXIOUS to sell at bargain $25,000 Southern municipal bonds, approved by competent attorney; exempt from Federal income taxes. F 286 Herald, Herald sq.

ADVERTISE — Rate book mailed free. STANDARD ADVERTISING AGENCY, 549 Victoria, St. Louis.

AUTO supply store, good location; sell reasonably. D 1634 Herald, Brooklyn.

BANKER will purchase and market issue of stock of large going industrial concern; must have past earnings; highest credentials. R 849 Herald, Fulton st.

BUYER selling for France firms needing goods of French manufacture communicate with W. D. SANBORNE, care Farmers Loan and Trust Co., Paris, France.

CAFETERIA FOR SALE,
in the financial district of Boston, Mass.; fully equipped with all modern labor saving devices, elegantly equipped; seating capacity 400; excellent opportunity for one who can devote entire time to the business. Address A. C., 302 Herald, Herald sq.

CAPITAL.—Additional capital furnished (large amounts only) going concerns that have made good. Send outline of project. Box 1, Station J, New York.

CORPORATIONS organized and financed; advice on business matters. FISCHER & SEY, 147 4th av. Stuyvesant 6582.

COOPERATIVE architectural and engineering service 1% cost of building. Phone Flatbush 5466-M. 214 Albermarle rd., B'klyn.

DO YOU REQUIRE MORE CAPITAL?
Industrial, oil or mining issue of stock wanted by firm of financially responsible brokers with a large list of proved investors and a complete organization, office and sales. Over 20 years' experience. Straight commission basis. Address BROKERS, room 407, 185 Devonshire st., Boston, Mass.

EXECUTIVE,
$5,000 PER YEAR.
We have a client who has a desirable executive position open for a man who can adapt himself to office or selling work; good future with unlimited possibilities; $15,000 investment amply secured; yearly salary $5,000; bank references; financial statement rendered. Write McKENNA-MULLER ADVERTISING AGENCY, 16 Court st., B'klyn.

ESTABLISHED large boarding house, 18 rooms, 9 baths, West 72d; low rent, long lease; owner going to Europe, will sell for cash only. W. H. Peckham, Real Estate, 200 West 72d.

ESTABLISHED, well paying garage for sale, West side location; $20,000 required; terms to party with experience and clean record. E. G., 727 Herald, 280 Bway.

FOR SALE AT POUGHKEEPSIE, N. Y.
The complete equipment and buildings of one of the most famous breweries in the Eastern section of the United States. Every piece of machinery is the best used in that line and in perfect condition.
The plant is especially valuable in view of its location in the apple district for the manufacture of vinegar, apple butter, pickling, refrigeration, storage, etc., or for the manufacture of food products requiring great tank capacity.
It will be sold, machinery with or without the buildings. New York Central railroad siding; heart of the industrial district.
Terms and complete inventory upon request.
POUGHKEEPSIE CHAMBER OF COMMERCE,
Poughkeepsie, N. Y.

FOR Sale—Small specialty dress shop, Broadway, doing $75,000 annually; cheap rent, steady clientele, at reasonable figure. L., 52 Herald, Herald square.

FOR sale or charter, large and small scows, also car float, capacity 6 cars all in; A1 condition. ROBERT J. WRIGHT & SON, 105th st., East River.

FREE advice given regarding real estate or business investments; consult us before you buy. BURK, 744 Third Av.

FINANCIAL connection wanted; West Indies; petroleum development. W., 202 Commercial Building, Norwalk, Conn.

FOR sale—Mexican crude oil. WM. McLEOD, Kansas City, Mo. Box 653.

GARAGE manager with some capital wishes to connect with large party having $10,000 to acquire profitable business now under his management; principals only. Write G. A., box 110 Herald, 280 Bway.

HAVE YOU A LEGITIMATE BUSINESS
You wish to sell without publicity? Or seeking associate with capital for expansion? See
RAYMOND S. FROST COMPANY,
SUCCESSORS TO ROBERTS-FROST CO.,
505 FIFTH AVENUE, MURRAY HILL 5851.

HOE CORPORATION, engineers and manufacturers of small and medium sized special machines; our engineers will assist in design and development of machines if desired; we make our own castings, both bronze and gray iron; have expert machinists and toolmakers, forge, pattern department, sheet iron department, japan and nickel plating. HOE CORPORATION, Poughkeepsie, N. Y.

IS there a gentleman in New York willing to assist general foreman of large engineering concern in the forming of powerful organization marketing new and modern scientifically built steam and engineering specialties? This specialty which advertiser is designing at present is the outcome of 18 years' practical experience and are absolutely of the highest perfection. L 95 Herald, Herald square.

I would invest $5,000 and upward, with experience and A1 credit, in association with an active, successful man in oil trade; have surplus choice office space in Hudson Terminal. Address MERCHANT, box 402, City Hall Station.

INVENTIONS developed—Working drawings, electrical and mechanical designs prepared for production or experimenting, at moderate rates. MPRS. ENGINEERING CO., 1133 Broadway. Phone Chelsea 5953.

LABELS "by the mile," 25c. 1,000; 250 elegantly printed bond letterheads, $1.50; samples sent; circulars, folders, booklets, certificates; everything low. CALL'S "On Time" Printing, 350 6th av. Gramercy 1910.

LARGE or small investment in producing concern of national scope assures exceptional returns. C 1792 Herald, Washington Heights.

MANUFACTURERS ENGINEERING
1133 Broadway, N. Y., develops inventions efficiently; patent drawings prepared; designing, experimenting, yearly contracts for plant supervising; moderate rates. Phone Chelsea 5953.

MANUFACTURERS' representative wanted by established corporation, open local office; meritorious proposition sold to merchants, wholesalers and retailers; should net $10,000 annually; about $1,000 capital required. PRESIDENT, 822 Reaper Block, Chicago.

MAN with mail order experience for spare time work who can invest at least $500. L 20 Herald, Herald sq.

MODELS, TOOLS,
MANUFACTURING TO ORDER.
Manufacturers' & Inventors' Electric Co.,
29 Gold St., New York.

BUSINESS OPPORTUNITIES.

OWING TO PERSONAL FINANCIAL PRESSURE, PARTY OWNING CONTROLLING INTEREST IN WELL ESTABLISHED MANUFACTURING CORPORATION, INCORPORATED FOR $150,000, WILL DISPOSE OF HOLDINGS AT A TREMENDOUS SACRIFICE. CAN SATISFY INTERESTED PARTIES AS TO STABILITY OF COMPANY AND WORK ON HAND. MUST HAVE IMMEDIATE CASH TO PROTECT OTHER INTERESTS. ALL CORRESPONDENCE STRICTLY CONFIDENTIAL. R., BOX 350 HERALD, 280 BROADWAY.

PARTY wanted with $5,000 to $10,000; prefer production, factory manager or sales manager, for game, toys, metal stamping and woodworking business; one of stapiest, most profitable businesses on earth; liberal salary; fair percentage of profits, with investment secured. Don't overlook this opportunity. Make your family New Year's present by starting right and investing here. B 1274 Herald, Fulton st.

PARTNER wanted for new water power and hydro electric plant; must be electrical engineer with some capital, experience and reference. Box E E, 1358 B'way.

PLAINFIELD'S nicest and best located drug store, yearly $40,000, cash about $10,000; exceptional. GILES, 35 Grove, Plainfield, N. J.

PARTNER wanted with $1,500 to start new magazine of plays. Address L 54 Herald, Herald sq.

PRINTERS' OPPORTUNITY—$50,000 plant offered for $30,000 to settle estate. Address Box 125, 217 7th av.

PROMOTION-FINANCING—Stock and bond salesmen; Delaware charters. A. A. ALLES, 1504 Federal st., Pittsburg, Pa.

REAL estate, mortgage loan and insurance business for sale, large clientele, first class opportunity for wideawake business man or partner; inquire REALTY ADVISORS OF RIDGEWOOD, 1840 George st., Ridgewood, B'klyn.

RING manufacture is open for partner, experienced jewelry salesman with small capital required. GOLDBERG, 46 Fulton st., Manhattan.

STOCK SALESMAN.
CAPITAL AVAILABLE
for proposition of proven stability; personal clientele; best of references; commission only; communicate only in person; no brokers considered. L 77 Herald, Herald square.

START NEW YEAR RIGHT.
INCORPORATE your business or new enterprise under Delaware laws; they have many advantages. COLONIAL CHARTER COMPANY, specialists in organization; booklet and advice free; 20 years in business. World Tower Building, 110 West 40th st. Bryant 7693.

SENIOR accountant, with some cash to invest and who controls good clientele, can make connection with certified accountant, with headquarters in a mid West city. Address, with full particulars, L 32 Herald, Herald sq.

STOCKS WANTED.
Sales manager, with selling force, wishes industrial issue, large and small investors; quick results; references exchanged; commission basis; give full particulars. S 49 Herald, Herald square.

SOUTHERN TIMBER LANDS.
Hardwood, pine and cypress cross ties, ready to deliver; Florida citrus fruit lands; wholesale prices for quick sales. Write for list. J. A. WEBB, 15 W. 82d st., N. Y.

STOCK salesman, with five reliable farmer agents, each having automobile and own clientele, would contract to sell a good stock; references required and given. B 1276 Herald, Fulton st.

SALESMAN
with connection wants good stock issue; good industrial or oil considered; commission basis. C 1793 Herald, Washington Heights.

STOCK brokers, clothiers or concerns requiring display advertising space can secure most prominent corner, Columbus Circle, first floor, 600 square feet; leasehold for sale. L 55 Herald, Herald square.

STOCK salesman open for engagement, with following of private clientele; will raise capital through sale of bona fide stock issue, references exchanged; no advances; commission basis. K 905 Herald, Herald sq.

SECURITY salesman, with clientele and several good men, wants proposition; satisfactory results; reference. B 1277 Herald, Fulton st.

SECURITY salesman pleased to consider placing high grade securities among large clientele. A. B., care O'Malley Adv. Co., 244 Washington st., Boston.

STOCK salesman, country clientele, references, wants industrial, mining, oil, to offer. F 1312 Herald, Harlem.

STOCK SALESMAN—Large producer, seeks permanent connection. F 176 Herald, Herald square.

SECURITY salesman consider proposition; principals only; references. E 1498 Herald, Harlem.

SALABLE electrical and mechanical products; will manufacture or manufacture and sell, either on contract or royalty basis. R 545 Herald, 280 Broadway.

SECURITY salesman wants opportunity financing proposition. B 1267 Herald, Fulton st.

YOUR 28 word advertisement in 76 country town newspapers, $6; write for list. F. L. MILLER, Syracuse N. Y.

WE properly organize you, prepare bond issues, negotiate loans, write prospectuses, furnish stock salesmen or list of satisfied investors; booklet and inf. free. NAT'L ORGANIZATION CO., 123 Madison st., Chicago.

WANTED—Associate acquainted with investment houses and the financing of industrial corporation; excellent opportunity. R 848 Herald, Fulton st.

WILL exchange $100,000 first mortgage on improved property with $300,000 for stocks or bonds. What have you? SAMUEL H. MARTIN, 1974 B'way, Columbus 896.

WINTER colony, Lake county, Florida, near St. John's River; 2,000 acres, price $20,000; elevation, lake, depot. RITTER, 328 Somerset st., Plainfield, N. J.

WANTED—Rooming house, 18-20 rooms, 55th to 62d st., West Side; will buy lease and furniture; principals only. K. J., 368 Herald, Herald sq.

WE HAVE a very attractive industrial stock issue and would like to get in touch with live brokers. B 1262 Herald, Fulton st.

$100 and upward will double in six months, having an 8% investment besides. GAS OIL REFINING CO., 30 Church st., room 504, New York.

FOR SALE—MISCELLANEOUS.

Typewriters.

TYPEWRITERS RENTED,
$3 MONTHLY, $6 UP.
FACTORY REBUILT TYPEWRITERS
Trade marked and guaranteed for one year.
AMERICAN WRITING MACHINE CO.,
345 Broadway, at Leonard st.
70 East 23d st., opp. Madison av. Tel. 5408.
THE TYPEWRITER EXCHANGE,
10 Barclay st. Tel. 4738 Barclay.

PURCHASE AND EXCHANGE.

I pay 25% more than any one for your furniture