SITUATIONS WANTED—MALE.

COUPLE, French and Italian; butler-valet; wife, maid, good seamstress; both first class; good travellers; best personal references; go anywhere. Couple, 358 W. 30th.

COUPLE; valet and lady's maid, French, experienced, would like position with family going South or to Europe; good references. O 182 Herald, Herald sq.

COUPLE, as VALET and LADY'S MAID; GOOD TRAVELLERS and packers; best references; at present employed; free any time; English. Plaza 7320.

COUPLE, colored, want positions, cook and butler, with reference. Alexander Ayres, 249 West 53d st. Phone Circle 4391.

COUPLE wish positions in small club; steward and wife cook; both first class; excellent references. O 116 Herald, Herald sq.

COUPLE—Cook, butler, valet, wish positions private family; both first class; excellent references. O 117 Herald, Herald sq.

COUPLE—Husband chauffeur, wife chambermaid or nurse; in country; reference. 878 3d av., box 240.

COUPLE, French, butler, cook, thoroughly competent; 20 years' excellent references; small family; $45 week. Lesarree, 455 9th av.

COUPLE, houseman, gardener; wife cook, housework; references. S 811 Herald, Fulton st.

COUPLE, English, experienced cook, useful butler; country preferred; personal references. Y 812 Herald, Herald sq.

COUPLE and daughter; wife good cook, man good butler; daughter lady's maid; wages $250. Fauler, 200 E. 93d.

COUPLE, experienced; cook, useful butler, valet; references. Phone Stephen, 2510 Bachelender.

COUPLE, French, want position as butler and valet and lady's maid; good references. O 181 Herald, Herald sq.

COUPLE.—Like position in country; first class reference; colored. F. Farrington, 360 7th av.

COUPLE, mother cook, son butler, wish positions; references. Tajan, 336 W. 25th.

COUPLE, wife cook, houseman, valet, want positions. 137 Bloomfield st., Hoboken, N.J.

COUPLE, chauffeur, cook; first class; small family. 2 W. 93th st. Riverside 10100.

EXPERT buyer, executive, with 11 years' experience in export business, seeks position with reputable firm; will accept any permanent position regardless of duties. C 866 Herald, Fulton st.

FIREMAN or janitor, colored, experienced. Clark, 65 W. 99th.

GARDENER, chauffeur, American, single, understands vegetables, flowers, shrubs, milking, do repairs on cars; generally useful on gentleman's place; reference. Peter Ewen, Hilldale, N. J.

GARDENER, superintendent, open for engagement in managing private estate; American, married, one child; life experience; highest references as to qualifications and character. Y 811 Herald, Herald sq.

GARDENER, superintendent, up to date in everything connected with private estate; greenhouses and landscape; age 42, married, no children. O. 174 Herald, Herald sq.

GARDENER, married, no children, life experience in all branches of gardening outside and greenhouses; wife will help out if desired. P 1370 Herald, Harlem.

GARDENER (40), life experience, under glass and all outside work; good worker; also farm and truck; best references. K 64 Herald, Herald sq.

GARDENER, experience greenhouse, landscape, farm; married. O 111 Herald, Herald square.

GARDENER, head, A1 from A to Z, well trained, desires position; references; single. O 126 Herald, Herald sq.

GARDENER, single; vegetables, milking, poultry, furnaces; references. O 173 Herald, Herald sq.

GARDENER, married, experienced all branches, poultry, milk; references. Geo. Gardner, Irvington-on-Hudson.

GARDENER, landscape, take charge; single; references. O 125 Herald, Herald sq.

GARDENER, single, experienced all branches, furnaces, &c. O 161 Herald, Herald sq.

HOUSEMAN, thoroughly experienced, private family; best references; city, country; wages $80. O 176 Herald, Herald sq.

HOUSEMAN, middle aged, wishes position private family; references; wages moderate; town or country. Fred, 157 East 47th.

HOUSEMAN, understands furnace, cleaning, wants work. K 61 Herald, Herald sq.

HOUSEWORKER, colored man; good cleaner; references; city or country. Wade, 7 W. 137th.

IRISHMAN, husky, single, abstainer, obliging, moderate, seeks work.- Connolly, 510 West 19th.

JAPANESE houseman, experienced house cleaning, furnace, shoes, suits and plain cooking; no attention table; reference; go anywhere. Japanese, 23 W. 65th.

JAPANESE, unusually skilled cook, butler, desires position; years' experience; excellent service guaranteed. Maya, 47 Prospect pl., city. Murray Hill 2958.

JAPANESE, first class butler, well qualified, presentable, seeks permanent engagement; highly recommended. Plaza 9314. Kuru, 724 Lexington av.

JAPANESE wants position as useful butler or general housework; does not expect high wages. Tel. Murray Hill 3398. 341 Lexington av. K. Hori.

JAPANESE, excellent valet, also cook; unquestionably qualified, trustworthy; takes entire charge; references. Yoroshi, apartment 12, 506 W. 136th.

JAPANESE couple, excellent butler, wife, Swedish, good cook; entire charge without washing; highest references. Japanese, 227 E. 63d.

JAPANESE butler desires position, city, country; moderate wages; has long experience; references. Tel. Murray Hill 3398. 341 Lexington av. Yoshida.

JAPANESE—Valet, visiting; take care breakfast and apartment; reference. S. A., 708 Columbus av.

JAPANESE, general housework; 10 years' experience; recommendation. O 154 Herald, Herald sq.

JAPANESE—Cook, butler, valet; young men; take care of bachelor apartment or small family. Yoko, 148 W. 65th.

JAPANESE wants position as valet or take entire charge bachelor's small apartment. Kita, 724 Lexington av.

JAPANESE, highly educated, wants position as school boy or similar; housework; references. L 260 Herald, Herald sq.

JAPANESE boy wants position small family; small wages; help at housework or cook. Japanese room, 23 Beaver st.

JAPANESE, useful butler or general housework, wishes to start in a small family. G. Yama, 341 Lexington.

JAPANESE cook desires position, capable, sober; reference. O 121 Herald, Herald sq.

JAPANESE, plain cook, butler, wants position in family. M., 17 Concord st., B'klyn.

JAPANESE butler or general houseworker; reference. H. M., 724 Lexington av.

JAPANESE, young, wants situation, small, good family, as general help. River 237.

MANAGER—Experienced in office and factory organization, having had supervision of forces numbering as high as 200; machinery and allied industries; best references. O 100 Herald, Herald sq.

MAN with executive ability seeks position commercial office; knowledge of several languages. Francis Cesarini, 2055 Prospect av., Bronx.

MAN, 36, experienced buyer, chief clerk, general office work, desires position responsible concern. R 616 Herald, 280 B'way.

MAN, 28 years, married, seeks position collecting, investigating, outside salesman. O 189 Herald, Herald sq.

MAN (28), experienced sales, office export work. O 179 Herald, Herald sq.

MAN, American, useful; city, country; good references. O 142 Herald, Herald sq.

MASSAGE keeps health circulation; license 10290. 324 W. 86th. Riverside 305. Peters.

PARQUET floors our specialty. Herring, 1193 3d av. Rhinelander 2258.

PORTER, colored, willing and obliging; all around man; elevator, useful; moderate wages. Samuel, 2144 5th av. Phone Harlem 2387.

PORTER, laboring, anything; willing worker; colored. Scott, care Ramper, 2449 7th av.

PORTER, elevator, dishwasher; competent, willing, colored, reliable. Stiows-Todd, 246 W. 144th.

PLUMBER, first class mechanic, seventeen years experience, would like to connect with country estate, hotel or institution that prefers to do their own plumbing, tinning and heating. For particulars write J. A. McCormack, 405 Jefferson av., Elizabeth, N. J.

PLUMBER, licensed, Christian, age 40, married, desires position as mechanic in office building, factory or estates or institution or hotel; super plumber 15 years; own tools; furnish best of references. C 1501 Herald, Bronx.

PURCHASING AGENT.—Experienced buyer, of machinery and other equipment for factories, offices, &c.; possess full knowledge of markets and conditions; best references. O 201 Herald, Herald sq.

SALESMAN,

American, 31 years of age, six years' experience salesmanager, wants permanent connection in automotive or hardware line; prefer representing manufacturer selling jobbers; will consider any territory. Address O 138 Herald, Herald sq.

SALESMAN, Greek-American, well educated, 5 years' travelling experience for groceries, imported, domestic or anything else for hotels and restaurants, also experience in confectionery line, best reference, wants position travelling or New York; commission or salary. K 23 Herald, Herald sq.

SITUATIONS WANTED—MALE.

SALESMAN, experienced, well recommended; Christian; loyal, industrious. O 108 Herald, Herald square.

SHIPPING clerk and packer (25), Christian, wishes steady position; experience. Charles Petrullo, 57 E. Houston st.

SPANIARD, 24, high school education, wishes to assist salesman going anywhere. J. Rosich, 46 W. 131st st.

STENOGRAPHER, experienced, capable, desires to secure position; business school graduate. Charles Nye, 37 East 58th st. Plaza 2994.

STENOGRAPHER, experienced, rapid and accurate, desires permanent employment; excellent references. O 178 Herald, Herald sq.

STUDENT wishes any kind of position after 3. Willmis, 107 East 26th.

TRANSLATIONS made, German, English; careful. R 326 Herald, Herald sq.

UPHOLSTERER works inside and outside; moderate. Klein, 300 E. 88th. Lenox 5777.

USEFUL man, housework, city or country. S. Carnegie, 251 W. 154th st., apt. 2.

VALET, masseur, No. 2102; would care for invalid or elderly gentleman; can shave; at present employed. O 184 Herald, Herald sq.

WAITER wants situation; English, experienced hotel, restaurant or club; personal references; town, country. C. S., Herald, Herald sq.

WANTED—A position in wholesale grocery house or factory. Address J. Quicker, 982 Jefferson av., Brooklyn.

WATCHMAN, understands steam furnace; personal references. O 122 Herald, Herald sq.

YOUNG man, speaking and writing Spanish and English fluently, desires position with export house as correspondent or assistant export manager; best references; $30 to start. C 869 Herald, Fulton st.

YOUNG man, 24, would like to connect with concern offering inducements for a future; payroll experience, &c.; best references. C 858 Herald, Fulton st.

YOUNG man desires clerical position, seven years' experience; excellent references; moderate salary. George Hader, 748 E. 179th.

YOUNG man, mechanically inclined, desires position to learn useful trade. Write Seide, 128 Allen st.

YOUNG man, 24, understands any office work, having some selling experience, desires position. Jambor, 301 E. 65th st.

YOUNG man, educated, free three afternoons a week, every evening; any kind of work. F 1364 Herald, Harlem.

YOUNG, neat colored man desires position in city or country; willing to do anything; A1 reference. L. A. Henry, 266 W. 140th.

YOUNG man wants position at anything. H. Daubineck, 438 E. 86th st.

YOUNG man (28), selling ability; anything; references. O 8 Herald, Herald sq.

EMPLOYMENT AGENCIES.

Situations Wanted—Male. Domestic.

JAPANESE AMERICAN EMPLOYMENT AGENCY,
159 W. 46th st. Bryant 8079.
Select Domestic Help.

JAPANESE Select Employment Agency, Bryant 7131, 804 6th av., between 45th-46th sts.; fancy cook, faithful butler.

JAPANESE help of all kinds furnished. Y Fujiwara, Japanese Dept., Abbott's Agency, 879 6th av., 50th. Circle 4770.

JAPANESE Domestic Employment Agency; select help. 187 Lexington av. Mad. Sq.9358.

HELP WANTED—FEMALE.

ASSISTANT.—Young lady to act as office assistant, experience on typewriter essential; congenial surroundings; state age, experience, &c.; salary to start, $15. O 1621 Herald, Brooklyn.

BOOKKEEPER
wanted immediately by Protestant firm, assistant bookkeeper, must be good writer and come well recommended. Wm. Davies & Co., 353 5th av.

BOOKKEEPER, assistant, experienced in office work. Address B K 100 Herald, Herald sq.

CHAMBERMAID, competent, assist waiting; best references required; private home. Call between 9-10, 33 West 75th st.

CHAMBERMAID-WAITRESS, experienced; references required. Call Thursday morning, 215 West 98th st., apt. 4A. Phone Riverside 7727.

CHAMBERMAID-WAITRESS, white, Protestant; four in family; references required; car fare paid; call before 9:30 A. M. or in evenings. Address 19 East 77th st.

CHAMBERMAID and waitress; 3 adults. Call Wednesday between 9 and 11, 325 West End av., apt. 10D.

COMPANION-NURSE, age under 45, for semi-invalid lady; personal references required. Room 722, Hotel Commodore, Wednesday.

COOK—Two girls, competent, to take entire charge of home cooking, laundry, waiting, chamberwork; country house, modern; electric washing machine, coal range; excellent servants' quarters, large bath, heat and light; two in family, and gardener. Phone 7800 Murray Hill, room 701, before 10:30 A. M.

COOK, competent, white, German, Austrian, Swedish, Finnish, with or without laundry; Christian American family of two adults; references positively required. Belgord, 225 W. 86th st., Apt. 906. Apply Thursday after 2 o'clock.

COOK wanted, first class, Protestant, 2 in family, private outside room with bath; 2 days out each week. Fletcher, 45 E. 82d. Tel. Lenox 1899.

COOK-CHAMBERMAID.—Two girls as cook and chambermaid for private family of adults; liberal wages. K 63 Herald, Herald sq.

COOK, middle aged, settled, good wages, good home; references. Apply at once. Mrs. W. L. Morrison, West Point, N. Y.

COOK, competent; references required. Call Thursday morning, 215 West 98th st., apartment 4A. Phone Riverside 7727.

COOK in adult family; sleep out. 1730 Broadway.

COOK.—Young woman; two in family; reference required. Telephone 717 Astoria.

COOK for Catholic rectory, at once, with recommendations. 262 W. 118th st.

COOK, white, private family. 131 West 73th st.

COOK, housekeeper; three adults, apartment. Call morning, Straus, 345 West 88th.

COUPLE, or two maids, experienced, to take entire charge of apartment at 108 E. 82d st.; 4 in family. Call Thursday morning from 9 to 11:30, at 306 W. 76th st.; bring reference; pay carfare.

DICTAPHONE; thoroughly experienced operator. Apply Computing-Tabulating-Recording Co., 50 Broad st., New York.

EMBROIDERY—Experienced hand embroiderers and crochet beaders. Mrs. Bohn, 17 East 57th st.

FINISHERS, experienced on dresses. 17 East 57th st.

GENERAL housework; two adults; good wages; white; references. Kinreich, 215 West 98th, apartment 11-C.

GENERAL housework, white girl, small family; good home. Aron, 541 W. 113th.

GIRL, young, refined, for 2 boys, 6 and 8. Lenox 7960. Call all day, 17 E. 97th, apt. 4C.

GOVERNESS for seven-year-old girl in New York suburb; preferably English or American; would like to have music if possible. Call before 11:30, 15 East 48th st., 8th floor.

HAIRDRESSER, Marcel waver who manicures; also extra girl Saturdays and afternoons. Hotel Annex, 56 W. 33d, apt. 610.

HOUSEKEEPER.—Young American woman wanted as working housekeeper; experienced; good references; excellent cook and willing to do light housework of apartment, one lady. Telephone from 2-6 o'clock, Schuyler 8021.

HOUSEKEEPER.—Wanted, lady of refinement and education as housekeeper in a widower's home; has one boy, 14. Address Preacher, Ashland, N. Y.

HOUSEKEEPER, working, family 4; must be good cook; references required. Cochrane, 373 Chestnut st., South Orange, N. J.

HOUSEKEEPER, WORKING; MUST BE GOOD COOK; NO LAUNDRY; APARTMENT; REFERENCES. LENOX 5137.

HOUSEMAID, useful, and seamstress. Call at 1 East 50th st., apt 10, before 11 A. M. or between 5 and 7 P. M.

HOUSEWORKER, suburbs; good plain cook, care ground floor; small family. Apply K., 64 West 50th st., 9:30-12 mornings.

HOUSEWORKER, apartment, good plain cook; small family; no washing; references required. Mrs. May, 310 West 80th.

HOUSEWORKER, general, competent, white, plain cooking, no laundry, adults. 162 W. 85th.

HOUSEWORKER, general, small family. Mrs. D. W. Vought, Englewood, N. J. Phone 162.

HOUSEWORKER, general, for half days, in small apartment; 2 in family; references required. Eighth floor, 124 W. 55th st.

HOUSEWORKER, good plain cook; adult; Forest Hills, L. I., 15 minutes from Penn. Station. Phone Boulevard 6632.

HOUSEWORK, general, white girl; must know how to cook; private family; private house. 59 West 92d st.

HOUSEWORK, colored girl; sleep out. Richardson, 208 West 140th. Audubon 6622, apartment 8.

HOUSEWORKER, general; no cooking, washing or ironing; references. 853 Lexington av.

HOUSEWORKER.—Girl for general housework. 120 Washington place.

HOUSEWORKER, clean; no laundry; small apartment. Call 420 West 119th st., Apt. 23.

HELP WANTED—FEMALE.

HOUSEWORKER, general; family of 2 adults; 40 minutes New York; a strong, middle aged woman, one fond of animals and who will take interest in the home; excellent wages. Tel. Cliffside 270 or write Wheeler, Grantwood, N. J.

HOUSEWORKER.—Maid to assist general housekeeping, including laundry, white, Christian, two adults, child year old; five room modern apartment; hours 8:30 to 7:30; wages $50. Apply 3 to 6 P. M., Apt. 44, 1435 University av., Bronx, near 181st st. bridge.

HOUSEWORKER.—Christian family, two adults, want competent young woman, Scandinavian preferred; no laundry; apartment; maids' own bath. Call to-day before 12, Culver, 149 E. 45th.

HOUSEWORKER, good plain cook, clean; references; no washing; waitress kept; 3 in family; $70; apartment; car fare paid. Call between 11 and 2. Hirsch, 315 Central Park West.

HOUSEWORKER, white; competent; no washing; good wages; sleep in; Christian family, adults; references; pay car fare. Winsor, 479 West 152d st. Audubon 10114.

HOUSEWORKER, general, good cook; references required; pay car fare. Call between 3 and 6, Gans, 15 Claremont av., near Riverside and 116th st.

HOUSEWORK, girl or woman, white, small family; high wages; plain cooking; no washing. 1506 Madison av., between 92d and 93d sts. (ring basement bell).

HOUSEWORKER, general, white, small family; good wages; apartment; reference required. Call Thursday, Shloss, 226 West 97th. Riverside 6766.

HOUSEWORKER, white, in apartment, small family, no washing. Call Sunday between 10-12 and 5-7; also Monday morning. Mrs. May, 310 W. 80th; tel. Schuyler 1968.

HOUSEWORK.—Wanted, a clean, bright girl for general housework; I do my own cooking and have laundress. Boulevard 6187. 179 Meteor st., Forest Hills, Long Island.

HOUSEWORKER, 3 in family, 7 rooms, 2 baths; no laundry or windows; good plain cook; personal references. Call Thursday 9 to 1, Lewis, 310 W. 80th.

HOUSEWORK, general, white girl; no laundry; for family of 2; small apartment. Call between 10 and 12, 119 West 71st st., Apt. 8A.

HOUSEWORKER, experienced; German or Swedish; 3 in family; Bronxville, 30 minutes from Grand Central Station; personal references required. Phone Franklin 4170.

HOUSEWORKER, general, small house, 3 floors, city; family two adults; French preferred. Call 1 to 3, 27 Charlton st.

HOUSEWORKER, general; small family; reference. 650 West End av., Apt. 4A. Riverside 6339.

HOUSEWORKER, general, white; two people; five rooms. Apartment 73, 229 W. 78th.

HOUSEWORKER, general, experienced. Call at 4 o'clock Thursday, 8 E. 54th.

HOUSEWORKER, white; competent; references; $60. Apartment 82, 601 W. 115th.

LAUNDRESS first 3 days of week; references required. Apply Thursday and Friday, 5:30 to 6:30, 117 W. 74th.

MAID, useful, personal, for lady and girl, 9 years old, at hotel; speaking French fluently. Call after 1, 5 East 58th, sixth floor.

MAID, refined, French, for 10-year-old girl; good home. Call 9-12, 13 West 89th st.

MARCELLE waver, experienced hairdresser, also all around worker wanted; salary no object. 1255 St. Nicholas av. (near 174th). Wadsworth 6870.

MODELS.

ATTRACTIVE YOUNG LADIES,
SIZES 16 AND 36,
TO DISPLAY COATS AND WRAPS
IN OUR SHOWROOM.
WORK FIVE DAYS A WEEK.
GOOD SALARY.
ONLY EXPERIENCED APPLICANTS.
APPLY PERSONALLY.

WM. FISCHMAN, INC.,
15 EAST 26TH ST.

MODELS,

SIZE 36,
STYLISH YOUNG LADIES,
FOR HIGH CLASS
COATS AND WRAPS;
GOOD SALARY; LONG SEASON.

MAURICE BANDLER,
136 MADISON AV.

MODELS, STYLISH, 16 SIZES, FOR SUIT AND COAT WORK; GOOD SALARY. PIONEER, 22 WEST 38TH ST.

MOTHER'S helper, reliable, wanted; daily; $15 per week. Apply Mrs. B. L. Reid, 216 E. 15th, 9 to 7.

NURSE or mother's helper to take care of three-year-old boy and to assist with light household duties; references; salary $60; Long Island home. N 32 Herald, Herald sq.

NURSE, competent to take care of two girls, 4 and 6; references. Noonan, 310 W. 107th st.

NURSE, Scotch or English, for little girl and boy. Mrs. Dudley Barrows, 1021 Park lane, Plainfield, N. J.

NURSE for infant, competent; country. Call between 10 and 11 Thursday morning. Mrs. I. Sommers, 312 West 49th.

NURSERY governess, experienced, for two small children. Give full information. Mrs. Frederic Bonteccu, Port Chester, N. Y.

NURSE, experienced, American or British, for schoolboy; reference. Apt. 11B, 161 E. 79th.

PERMANENT position for energetic lady, over 30, of refinement and good address, for special department; experience unnecessary; A1 references required; good pay. Apply 10-12. Mr. Eldridge, 31 E. 22d.

SALESWOMAN, experienced handling help at candy counter; state telephone number if any. B A 302 Herald, Herald sq.

SCHEDULE and experience rater wanted by large casualty insurance company, with at least one year's experience; must be quick and accurate. Apply between 9 and 12, 10th floor, 55 John st.; ask for Mr. Dey.

STENOGRAPHER

in real estate office; no beginners; pleasant working conditions; noiseless operator preferred. State salary and experience. Write W. W., box 372 City Hall Station.

STENOGRAPHER and secretary wanted, experienced, in a New York office; must have some tact and executive ability; state age, nationality, reference; hours 9 to 5, 1 o'clock Saturdays; salary $25; all replies treated strictly confidential. C 865 Herald, Fulton st.

STENOGRAPHER—Protestant, with at least two years' experience; must be good speller and grammarian; salary to start $20. Address Real Estate, R 617 Herald, 280 Bway.

TEACHER, disengaged, or ambitious, well educated woman to place approved school supplement; $1,600 first year; advancement to executive position. O 150 Herald, Herald sq.

WAITRESS, well recommended, for 2 in family. Call Thursday, between 2 and 3, at 26 W. 50th st.

WAITRESS, in private home, four in family. Call between 9-11 Thursday, 46 E. 87th.

WELFARE WORK.

An incorporated society founded to promote interests of war veterans requires as secretary and as treasurer refined, capable women, elective offices, terms one year, salary $3,000, $3,600; loan of $500 operating fund required. D 1667 Herald, Brooklyn.

WOMAN, with knowledge of children and infant, to help mother, patient, willing, refined and efficient. Apply Jenkins, 500 West 110th st. Cathedral 3830.

YOUNG lady, neat appearance, to assist dentist; experience unnecessary. Kessler, 2880 Broadway.

Instruction.

LADIES, ATTENTION!

Hair and beauty culture taught scientifically; qualifies you in short time to earn $30 to $150 weekly; day, evening classes. Call or write for free booklet. Academy of Hairdressing and Beauty Culture, 133 W. 42nd st. Phone Bryant 9455.

EARN $25-$150 weekly; only through Prof. Rohrer's, the Reliable Hairdress, Manicure, Beauty School; $5 up; free for service; earn while learn; circular explains. 119 W. 42d st.

ARTISTIC gowns, expert remodelling; instruction given in dressmaking, draping. Armitage, 4090 Academy.

EMPLOYMENT AGENCIES.

Commercial Help Wanted.

AMERICAN VOCATIONAL EXCHANGE,
103 Broadway.
Brokers in Higa Grade Positions.
EXECUTIVE, SECRETARIAL,
STENOGRAPHIC, CLERICAL.
Our positions require refined, efficient business women, who speak and write English correctly, who appreciate that high grade offices demand women correctly groomed. Interviews accorded 10 A. M. to 2 P. M.

BARKER & MACCOLL
VOCATIONAL SPECIALISTS, 30 Church St.
Spanish, French & English correspondent: Legal secretary: Exprd cashier bookkeeping knowledge: Expert legal typist: File asst: Addressograph Oprr.

ROSE E. CLARK — Employment expert (agency), 5 Beekman st.; Cortlandt 4249.—High grade help; high grade positions.

DAVID AGENCY,
17 WEST 42D ST., ROOM 516.

WHY IS IT—

That the New York Herald is fast regaining its old prestige as a Classified Advertising medium? Aside from remarkable results in all classifications, reasonable rates and a circulation of over 200,000, the following letter throws some light on the subject:

Rockland Manor, Rockland Avenue, Mamaroneck, N. Y.

The New York Herald, January 7th, 1921
Herald Square, New York.

It may interest you to know that I have used The New York Herald, as well as the other leading newspapers of New York City, and I have always found The Herald to be the greatest medium for Country Board advertising.

Hoping that your good influence will spread and continue, I am,
Very truly yours,
(Mrs.) L. WHITCRAFT.

The Country Board columns of The Herald, like the Furnished Room, Auto Exchange, Help Wanted and Business Opportunity columns, get results that bring the advertisers back into this publication at all times when they need to advertise.

Call Fitz Roy 6000

EMPLOYMENT AGENCIES.

Commercial Help Wanted.

THE VOCATIONAL BUREAU,
17 W. 42d st., near 5th av.
Phone Vanderbilt 8556 for appointment.
AUDITOR, familiar with department store sales, check auditing, to take charge department.
STENOGRAPHERS, high class touch typist, dictaphone operator and statistical worker.
BOOKKEEPER, experienced; older person preferred, typists, &c.

THE BROADWAY.
9 CHURCH ST. CORTLANDT 2746.

RAYBORNE, INC., 58 PARK ROW.
See us about your employment problems.

Domestic Help Wanted.

LAZARE'S
EMPLOYMENT AGENCY,
200 East 72d st.,
New York city.
Established 1913.
Telephone Rhinelander 4044.

The supply of domestics is greater than the demand and we have had to turn away quite a number for no other reason than that the positions advertised for had been filled.

If you are registered with us or have not registered, keep in touch with our advertisements which appear regularly in The New York Herald.

ABSOLUTELY
NO REGISTRATION FEE
CHARGED.

LAZARE'S EMPLOYMENT AGENCY,
200 East 72d st.,
Southeast corner 72d st. and 3d av.,
New York city.
Established 1913.
Telephone Rhinelander 4044.

P. S.—Be sure to watch our list of positions in Sunday's New York Herald.

GIRLS seeking domestic positions in the very best families always
"FOLLOW THE TRIANGLE."
Cooks, kitchenmaids, houseworkers, chambermaids, waitresses, nurses, couples, butlers, chauffeurs.
TRIANGLE EMPLOYMENT AGENCY,
(Miss Susie Rice, Manager),
1194 Lexington av., 81st st.
Phone Lenox 314.

AT MISS HOFMAYER'S AGENCY,
10 East 43d St., 3d Floor.
Cooks, waitresses, Protestant chambermaid, laundresses, children's nurses, French useful man, couples, butler.

HOUSEWORKERS, cooks, chambermaids; good positions. Bertha Carlson Employment Agency, 2280 Broadway, corner 82d st. Phone Schuyler 1076.

BRENNAN'S EMPLOYMENT AGENCY,
46 East 60th st. Plaza 5705.
Offices Greenwich, Stamford and N. Y.
Cooks, housework, butlers, waitresses.

AGENCY 26 W. 42d, requires cooks, couples, chambermaids, waitresses, houseworkers of all nationalities immediately.

AT Maimberg's Reliable Agency, 1040 Lexington av. (75th).—Domestic help, all capacities.

COOKS, waitresses, chambermaids; moderate fee. International Agency, 106 West 46th st.

COOKS, chambermaids, waitresses, parlormaids, laundresses. Lida Seely Employment Agency, 28 West 52d st.

GOVERNESS for Baltimore, $75; couples, waitresses. Universal Employment Agency, 59 W. 37th st.

STATEN Agency, 135 W. 142d st. Audubon 9376.—Colored help, female; help free to employers; references investigated.

COOK, Southern, colored; reference. Brennan's Employment Agency, 46 East 60th st.

HELP WANTED—MALE.

BOOKKEEPER, expert, understanding building business, must be good at detail; state experience and salary expected. O 947 Herald, Fulton st.

BOOKKEEPER, double entry. Call with application; $15-20; also assistant. 2596 B'way.

BOOKKEEPER, $18-$20, double entry; Christian preferred. Write B., 812 8th av.

BOY wanted (15), neat and willing, to make himself generally useful in downtown office; salary $8 per week to start. D 1664 Herald, Brooklyn.

BOY wanted (15) in brokerage office to make himself useful; experience unnecessary. Address, stating salary and references, Diligent. D 1663 Herald, Brooklyn.

BOYS—Two good opportunities in downtown insurance company. Write age, salary, C 854 Herald, Fulton st.

BOY for position in office wholesale cotton piece goods house; state age, salary expected. J 925 Herald, 280 B'way.

BOY—For office and errands; graduate; answer own writing. C 860 Herald, Fulton st.

CANDYMAKER, experienced handling help; best references; state telephone number if any. B O 305 Herald, Herald sq.

CHAUFFEUR—Only those with references from New York family and who have driven a Pierce-Arrow; salary $40 per week; must furnish own uniform. Apply Herman Levy, 229 4th av.

CLERK—HIGH SCHOOL GRADUATE TO EDIT COPY, READ PROOF AND ATTEND TO DETAIL CONNECTED WITH PUBLICATION OF ENGINEERING PAMPHLETS: $25 A WEEK TO START, WITH GOOD CHANCE FOR ADVANCEMENT. APPLY TO J 522 HERALD, 280 B'WAY.

COMPTROLLER AND AUDITOR

Wanted, a man of experience, ability and integrity; competent to handle the New York accounting office of a large manufacturing establishment; able to prepare tax reports and have general supervision of all financial reports; replies to state fully qualifications and compensation desired; all replies treated in strict confidence; no agents. C 868 Herald, Fulton st.

DECORATORS.—First class china and glass decorators wanted to work in New England. Y 760 Herald, Herald sq.

ENVELOPE ADJUSTER; MUST BE FIRST CLASS MAN WITH EXPERIENCE ON HIGH GRADE WORK. E. J. SPANGLER CO., 1237 N. HOWARD ST., PHILADELPHIA, PA.

FARMER-GARDENER wanted for gentleman's country place; permanent if reliable good worker, trustworthy and understands his business; references required. PHELPS & PHELPS, INC., 6 Wall st., New York, N.Y.

HELP WANTED—MALE.

IMMEDIATELY.

We want several reliable, serious minded men over 23, with or without selling experience, who will appreciate a very unusual opportunity for substantial earnings and a permanent connection. Call after 10 A. M., room 602, 50 Court st., Brooklyn.

IF you are a man of ambition and looking for work for advancement, call room 204, 110 W. 40th st.

JAZZ BAND wanted to compete in jazz band contest at the Gaiety Theatre, Brooklyn, Thursday night, January 13, for cash prize of $50; audience to be the judges. Apply at Box Office.

MAN wanted to book orders for nursery stock and hire agents; big pay; exclusive territory; free outfit. Emmons & Co., Newark, N. Y.

MEN,

Is your job listed below?

Accountant	Shoe Salesman
Bookkeeper	Grocery Salesman
Bank Clerk	Furniture Salesman
Salesman	Draughtsman
Civil Engineer	Electrician
Machinist	Private Secretary
Chauffeur	Teacher
Stenographer	Lawyer

You are not satisfied with what you are earning, that is why you are reading this advertisement.

If you are in earnest and really want a better position read the Business Builders' advertisement for salesmen. Never mind whether you are a salesman or not. Read the advertisement all the way through. It may be just the opportunity you have been looking for.

HELP WANTED—MALE.

SALESMEN,

You Would Like to Earn $150 Next Week, Wouldn't You?

Perhaps you are on a salary and are limited in your earnings. Perhaps you are on a commission and earn $150 this week, but next week you don't work quite so hard and your check is small. One case is the same as the other—it is your AVERAGE that counts.

Many a good man is "imprisoned for life" behind a mahogany desk in a fine office. Many a man's ability is lying undeveloped, like a massive vein of rich ore hundreds of feet below the surface, because he receives a salary sufficient for his daily needs and has nothing to "worry" about. Many a man's initiative and push are "rocked to sleep in a title" that sounds fine to his family and the neighbors.

And the loss isn't wholly a money loss. It is more serious than that, though money is the standard by which success is measured to-day. Therefore, if we are not getting the crisp, clean, yellow backs that we know we deserve there is something wrong—and it is probably with OURSELVES.

The GREAT LOSS is the loss to American business institutions who need Man Power—the one commodity for which the supply is far behind the demand. Statistics tell us that the fire losses in this country are about $730,000,000 a year. Big as that is it is small in comparison with the loss of wasted, undeveloped Man Power.

Income tax reports indicate that there are two million persons in the country earning between $1,000 and $2,000 a year. At an average of $1,500 the total earnings would be $3,000,000,000. Psychologists tell us that the average man uses only one-sixth of his ability. If that is true the yearly loss is the tremendous sum of $15,000,000,000—one-half the national debt.

We can't all be Schwabs, but we can all be a great deal bigger than we are if we will break the chains that fetter us. WILL you do it?

If you WILL you CAN. The Business Builders will help you. That is our BUSINESS. We are under contract with three corporations to finance their expansion and to find and train 185 more men during this year for positions paying from $5,000 to $15,000 a year. During the past year we have promoted 65 men to sales and business executive positions paying from $5,000 to $50,000 a year.

Ninety per cent. of our men had never sold anything before they were trained under The Business Builders' plan and our producers are earning right here in New York from $100 to $300 a week in commissions.

There is no "scheme," no "secret" to the Business Builders—it is simply our business to develop men, for if you fail we fail in OUR business, and if you make good we make good.

Our work is under the personal direction of James W. Elliott, writer of "Man Messages." Our organizations occupy four floors at 620 Fifth Avenue, devoted exclusively to our sales forces, and one floor on Forty-sixth Street for our Advertising Department.

You aren't satisfied with your earnings, that's why you are reading this advertisement. Act on your impulse to better yourself. You owe it to yourself, to your family and to the nation to use all the ability you have in you.

Ask for Mr. Wells,
Between 10 and 2.
JAMES W. ELLIOTT'S
BUSINESS BUILDERS,
Fourth Floor, 620 Fifth Avenue
(at Fiftieth Street).

TELEPHONE DIRECTORY
OF HOME AND BUSINESS NEEDS

ADVERTISING AGENCIES.

TIMES SQUARE ADVERTISING SERVICE, 1493 Broadway. 4435 Bryant. Display and Classified Advertising. Service free; publishers' rates.

ADVERTISING ARTISTS.

ART FOR ADVERTISING AND DISPLAY. MORGAN BROS., 481 Lexington av. Murray Hill 8882.

BAKERS' SUPPLIES.

COMBINATION dough mixer, cake mixer, sifter and Ford commercial car. NU-WAY BAKING CO., 849 Fulton st., Brooklyn.

BUILDING MATERIAL.

BUILDING material for sale. Apply H. M. WEIL, 203 W. 33d st.

CASH REGISTERS.

NATIONAL CASH REGISTERS—We guarantee to sell, rent a better National less money than any other cash register company in the world; absolutely guaranteed; good as new; monthly payments.
Also Buy, Exchange, Rebuild, Repair.
ACME CASH REGISTER CO., EST 1900, 346 W. 42d st. (9th av.). Tel. BRYANT 1353.

CHIROPRACTOR.

DR. K. STEINER, 60 E. 123d.—Consultation free by appointment. Harlem 5444.

CLOTHING TURNED.

OVERCOATS, suits turned in three days. 346 De Kalb av., B'klyn. Prospect 8024.

COAL.

COAL!! COAL!! COAL!!
500 TONS OF THE BEST SOFT COAL, POOL 54. IMMEDIATE DELIVERY AT $16 A TON.
MR. BRANNIGAN,
90 CANNON ST., N. Y. ORCHARD 5350.

DOGS, CATS AND BIRDS.

BOOK ON DOG DISEASES
AND HOW TO FEED.
American Pioneer Dog Medicines mailed free to any address
By the author,
H. CLAY GLOVER CO., INC.,
118 WEST 31ST ST., NEW YORK.
Phone Watkins 5953.

DRESSMAKER.

GOWNS, smart; also remodels. Dressmaker, 228 W. 75th st., second floor. Col. 7435.

EMPLOYMENT AGENCIES—DOMESTIC.

LADIES

IF YOU
WANT A COOK
WANT A NURSE
WANT A COUPLE
WANT A CHAMBERMAID
Want a Chambermaid-Waitress
WANT A KITCHENMAID
WANT A HOUSEWORKER
WANT A WAITRESS
WANT A MAID

or any other kind of domestic help we respectfully invite you to our agency in order to look over our selection of domestics.

A letter, telephone call or a call at our office will put you in touch with the right kind of help and at the prevailing scale of wages.

This agency has no connection with any other agency in this or any other neighborhood, and when you call watch for the number, 200 East 72d st.

GIVE US A TRIAL.

LAZARE'S EMPLOYMENT AGENCY,
200 East 72d st.,
S. E. Cor. 72d st. and 3rd av.
New York City.
Established 1913.
Telephone Rhinelander 4044.

ABBOTT EMPLOYMENT AGENCY,
879 6TH AV. CIRCLE 4770.
Hotel and domestic department, Edith Abbott; Japanese department, Yosh' Fujiwara. Factory and warehouse dept., T.