SITUATIONS WANTED—MALE.

EXECUTIVE, capable of assuming full office management; experienced in machinery and allied industries field; best references. K 209 Herald, Herald sq.

FARMER, gardner, estate superintendent; live stock, crops, chickens, incubators, mushrooms, trees, shrubs; no children. Desjons, 306 W. 30th.

FRENCH TYPIST; can do copying outside of office hours. Address Jos. Bogaerts, Astor Hotel, New York.

GARDENER. — Wanted—Position as head gardener or working superintendent on private estate where initiative and constructive ability, honesty, efficiency are essential; well posted in horticulture and agriculture; able to handle men to advantage in estate work; five years in present position; married; A1 credentials. W. D. Robertson, Chieftain, Port Chester, N. Y.

GARDENER, head, single, A1, would like position private estate; best of references. K 232 Herald, Herald sq.

GARDENER, Italian, married, no children; experienced all branches, stock; references. Advertiser, 107 E. 115th st. Harlem 7291.

GARDENER, head, single, A1 from A to Z, desires position private estate; references. K 226 Herald, Herald sq.

GARDENER, experienced in greenhouse, landscape, farm; married. Box 61, Tompkinsville, Staten Island, N. Y.

HANDY man, best references, on heating, carpenter work, plumbing, electric repair, painting, &c. William B. May, 220 E. 85th st.

HANDY MAN, married, roofing, plumbing, steam fitting. Boinay, 24 E. 103d st., basement.

HOLLANDER, during the last two years having been in East India, U. S. A., and Cuba, connected with large firms, would consider new connection with concern where efficiency is well considered. J 546 Herald, 280 B'way.

HOUSEMAN—Thoroughly experienced; private family; references; $80. K 250 Herald, Herald sq.

HOUSEMAN seeks position, first class references. Address K 238 Herald, Herald sq.

INSURANCE MAN, FIRE, SEVERAL YEARS' EXPERIENCE; UNDERWRITING AND INSPECTING, DESIRES POSITION PART TIME, PREFERABLY OUTSIDE; WILL CONSIDER GOOD SELLING PROPOSITION. J 543 HERALD, 280 B'WAY.

INTERPRETER, translator, Spanish and English, wishes steady position. F 1417 Herald, Harlem.

JANITOR, Superintendent—Young man, married, handy, elevator experience, wishes position apartment or loft building. Sireeney, 2798 8th av., Apt. 14, near 149th.

JAPANESE, first class butler, valet or housekeeper, well qualified, presentable, seeks permanent engagement; highly recommended. Telephone Plaza 9314. Osaka, 724 Lexington av.

JAPANESE butler, valet, cook, first class general houseworker, desires position in gentleman's place or small family; references; 4 years last place. Sato, care Kurabu, 23 West 63th st. Tel. 9710 Columbus.

JAPANESE couple; first class cook; wife chambermaid; small family, apartment; country; long experience. Moto, 684 Lexington av. Plaza 1369.

JAPANESE, gardener, useful, wants position; willing worker, handy with tools; understands car. H. Somo, care Smith, 410 W. 115th.

JAPANESE, useful, butler, valet; has 10 years' experience, with first class city reference. Saki, apt. 9-C, 969 York av. Letter only.

JAPANESE couple; butler; wife Swedish, cook; entire charge without washing; excellent references. Couple, 47 Prospect place, Manhattan. Tel. Murray Hill 2958, bet. 10-4.

JAPANESE cook or general houseworker wants position; best references; 5 years' experience. Naka, Main 1144. 17 Concord, B'klyn.

JAPANESE couple wish positions; man very good cook; wife maid; have good reference; no country. S. Nisato, 123 East 65th st., New York city.

JAPANESE, first class cook and general houseworker, seeks part day's work; excellent references. K 256 Herald, Herald sq.

JAPANESE school boy desires position small family or bachelor apartment; experienced butler, valet. Mura, 330 E. 57th st.

JAPANESE cook, valet, highly recommended, bachelor's, small family. Mura, 1637 Park av.

JAPANESE, first class cook, position as general houseworker or useful butler; best references. Miya, Murray Hill 5398.

JAPANESE.—Two brothers are looking for position in small family; moderate wages. Brothers, 624 Lexington av.

JAPANESE wants nice position as schoolboy, or half day job. Aida, care Tokio, 170 W. 65th st.

JAPANESE general houseworker, 19 years' experience; recommendation. K 236 Herald Herald sq.

JAPANESE cook, housework; city, country. T. Hirata, 330 East 57th st.

KITCHENMAN, young colored man. Call Robinson, Riverside 4625.

MAN (30), married, Christian, 12 years' commercial experience; sound business principles and conscientious performance, desires position immediately; reasonable salary. K 243 Herald, Herald sq.

MAN with executive ability, having held responsible positions in the chemical-technical line as superintendent and auditing chemist, is open for engagement. J 548 Herald, 280 B'way.

MAN, young, 22, high school graduate, experienced office, stock and shipping, knowledge bookkeeping. K 255 Herald, Herald sq.

MAN, 32, wishes position make himself useful, handy with tools or assembling; references. O 237 Herald, Herald sq.

MAN, young, married, wishes position; good references. Dember, 553 Bushwick av., Brooklyn.

MAN, 47, seeks position as fireman, handy man, around steam plant; 10 years' experience; references. Phone 6876 Circle.

MAN (42) wishes position as fireman and porter. Hoffman, care Williams, 233 East 81st.

MAN, colored; private family, club or bachelor apartments. Scott, 118 W. 134th.

MAN, American, useful; good references; city, country. K 254 Herald, Herald sq.

PACKER and porter wants position. Oscar Reuter, 271 W. 154th.

PAINTER, kalsominer, plasterer, American, active, quick worker, desires employment; anywhere. George DeHaven, 166 E. 32d.

PAINTING and paperhanging at low prices. Zechnovitz, 45 Rutgers st.

PORTER, dishwasher, anything; reliable, willing; colored. Foster, apt. 21, 212 W. 121st st.

PORTER, handy man (36) wishes position anything. Care Schaefer, 180 E. 88th.

SALESMAN (ex-whiskey distillery), large personal following; 18 years New York, New England; highest references. F 1420 Herald, Harlem.

SALESMAN (27), travelling or local, desires position, reliable manufacturer; single; salary. C 923 Herald, Fulton st.

SALESMAN, specialty, travelling New England, New York for years; large following; best references. F 1421 Herald, Harlem.

SECRETARY-EXECUTIVE, 33, 14 years broad, constructive experience as stenographer, correspondent, executive-secretary and manager, capable organizer and results producer, seeks high grade position requiring unusual executive ability; A1, progressive organization only; employed; evening interview preferred; exceptional. C 914 Herald, Fulton st.

SPANISH-English stenographer and invoice clerk; experienced; willing to aid in general work. K 232 Herald, Herald sq.

STENOGRAPHER, typist; experienced, competent; salary $20. C 922 Herald, Fulton st.

TUTOR, college graduate; private family; college preparation. K 227 Herald, Herald sq.

UPHOLSTERER works inside and outside; moderate. Klein, 300 E. 88th. Lenox 5777.

USEFUL man, elderly; waiting, housework; private family; references. Wages $50. City, country. K 254 Herald, Herald sq.

VALET, French and Spanish, desires position in private house; best reference. Jean Lasa, care Mrs. Carter, Hillside road, Greenwich, Conn.

VALET, young, colored; visiting or steady. Phone Joseph, 5067 Columbus.

VALET, bachelor, English, 38 single; city references. K 237 Herald, Herald sq.

YOUNG man, 22, Christian, high school and business college graduate, desires position as purser's clerk with mercantile company. W. Havens, box 83, Palisades Park, N. J. Phone Leonia 656.

YOUNG man, 28, energetic and aggressive, refined personality; thorough mechanical training; executive and sales ability. K 202 Herald, Herald sq.

YOUNG man, employed as salesman during the day, desires congenial employment three or four evenings a week. Write Tosh, 159 West 82d st.

YOUNG MAN, 22, wishes position to learn electrical trade or anything. H. Erickson, 74 Second pl, Brooklyn, N. Y.

YOUNG man, colored, with a knowledge of bookkeeping and typewriting, wishes evening employment. Baker, Morningside 4814.

YOUNG man (21), commercially educated, desires two or three hours' employment evenings. K 205 Herald, Herald sq.

YOUNG man, colored, for bachelor's apartment or cook in private family. Nelson, care Hugh Hamilton, 46 West 136th st.

YOUNG man (19), high school education, desires clerical position; references. Kugler, 159 Delancey st.

YOUNG man, 28, desires position to travel. K 193 Herald, Herald sq.

YOUNG man, 17, desires employment Saturdays. K 204 Herald, Herald sq.

EMPLOYMENT AGENCIES.

Situations Wanted—Male. Domestic.

JAPANESE AMERICAN EMPLOYMENT AGENCY,
159 W. 46th st. Bryant 8079.
Select Domestic Help.

JAPANESE SERVICE AGENCY,
106 West 46th St. Bryant 7787-9698.
RELIABLE EFFICIENT DOMESTIC HELP.
MODERN POLICY.
Butler-cook, general houseworker.

JAPANESE Select Employment Agency. Bryant 731, 804 6th av., between 45th-46th sts.; fancy cook, faithful butler.

JAPANESE help of all kinds furnished. Y Fujiwara, Japanese Dept., Abbott's Agency, 879 6th av., 50th. Circle 4770.

JAPANESE Domestic Employment Agency; select help, 187 Lexington av. Mad. Sq. 9358.

HELP WANTED—FEMALE.

BOOKKEEPERS,

BILLING MACHINE OPERATORS.

LORD & TAYLOR

require bookkeepers and billing machine operators, experienced in department store accounting.

Apply Employment Office,
ninth floor.

BOOKKEEPER and stenographer, experienced controlling accounts, trial balance, statements; salary $25, advancement. Call afternoon only. Heather Co., 19 W. 36th.

BUYERS WANTED.
Mr. Goldenberg of Washington, D. C., will be pleased to grant personal interviews to prospective buyers, New York office 208 5th av., for millinery and also for ladies' neckwear, laces and glove departments.

BUYER for ladies' neckwear, laces and gloves, at Goldenberg's, Washington, D. C., all replies strictly confidential.

CHAMBERMAID and waitress; experienced; small family. Call Thursday before 2, 525 West End av., apt. 10D.

CHAMBERMAID and waitress wanted in apartment; sleep home. 333 Central Park West, corner 93d st.

CHAMBERMAID-WAITRESS — Girl; apartment; 3 persons; wages $50. 194 Riverside Drive, 5 north; phone 1145 Riverside.

CHAMBERMAID and waitress; references required; 3 adults in family. Apply 251 W. 95th, apt. 6W.

CHAMBERMAID-WAITRESS. — Apartment; 4 in family. Mrs. H. Brandt, 2 West 88th.

CHAMBERMAID for Catholic rectory; bring references. 113 E. 117th.

COMPANIONABLE, refined woman to assist lady light household duties; sleep out. Call Thursday, Saturday, 601 W. 191st st.; subway station 191st.

COOK and chambermaid-waitress, for country, near New York; Scandinavian, Norwegian, Polish preferred; references required. Apply between 11 and 12 on Thursday, at 25 E. 94th st.

COOK, experienced, white, light housework, no laundry, 3 in family, good wages. Goldman, 650 West End av.; phone Riverside 2745.

COOK in private family of 3 adults; Norwegian preferred; wages $70; personal references required. Call between 9 and 12 A. M., 320 West 86th, apt. 5-B.

COOK, also chambermaid-waitress, for Hewlett, L. I.; small Christian family. Write P. O. box 165, Hewlett, or phone Woodmere 3535.

COOK and light housework, small family; no laundry. Gallert, 304 West 92d. Phone Riverside 7082.

COOK (white) for private family of 3 adults in an apartment. Apply by phone, Rhinelander 467.

COOK, general housekeeper; three room apartment; sleep out; personal references. Apply Apt. 4-E, Oregon, 162 West 54th.

COOK, also chambermaid, waitress; personal references required. 38 W. 70th.

COOK, competent, private family; references required. 338 W. 88th.

COUPLE, experienced, white, to do entire work small family, New Rochelle; no laundry; references required. Call Thursday morning, 116 W. 59th. Offenbach. Phone Circle 6380.

COUPLE, wife cook, man chauffeur; references; country. O 220 Herald, Herald sq.

Instruction.

THE ACADEMY OF HAIR AND BEAUTY CULTURE
offers courses of instruction in all branches assuring large earnings; day, evening classes. Call or write for information, 153 West 44th street. Phone Bryant 9455.

EARN $25-$150 weekly; only through Prof. Rohrer's, the Reliable Hairdress, Manicure, Beauty School; $5 up; free for service; earn while learn; circular explains. 119 W. 42d st.

EMPLOYMENT AGENCIES.

Commercial Help Wanted.

PARK ROW PLACEMENT BUREAU,
3 Park Row.
STENOGRAPHER — Thoroughly competent man, under 30, able to take testimony and report proceedings; splendid, permanent position, with good future, for right man. About $2,500 start.
STENOGRAPHER - CLERK—Bright young man, work in New York office at first; $25 per week start; later go to South America under two year contract at increased salary.

AMERICAN VOCATIONAL EXCHANGE,
152 Broadway.
Brokers in High Grade Positions.
EXECUTIVE — SECRETARIAL
STENOGRAPHIC — CLERICAL
Our positions require refined, efficient business women—who speak and write English correctly—who appreciate that high grade offices demand correctly groomed women. Interviews accorded 10 A. M. to 2 P. M.

MERCANTILE REFERENCE AGENCY,
150 NASSAU ST.
Bookkeeping machine operator....$1,200 year
Ledger clerk, little stenography..... $18
File clerk $16
Comptometer operator $22-25
Christian firms.

BARKER & MACCOLL,
VOCATIONAL SPECIALISTS,
30 CHURCH ST.
SECRETARIAL AND GENERAL OFFICE POSITIONS.
REGISTRY FREE.

BABCOCK AGENCY,
507 Fifth Avenue at 42d St.
Dictaphone and comptometer operator, $22.
Stenographer, legal, $30.
VANDERBILT 9824.

B'WAY STENOGRAPHIC AGENCY,
1482 B'WAY (43D ST.) ROOM 815.
Stenographers, assistant bookkeepers, clerks and typists, experienced only, Christian firms, all positions vicinity Times Square.

ROSE B. CLARK — Employment expert (agency), 5 Beekman st.; Cortlandt 4249.—High grade help; high grade positions.

DAVID AGENCY,
17 WEST 42D ST., ROOM 515.

YOUNG Christian woman for office and clerical work. Call Lida Seely, 38 W. 32d st.

Domestic Help Wanted.

SEVERAL positions open for French and English governesses, experienced nurses, lady's maids and waitresses.

Parlormaid-Waitress—City apartment, East Side.

First class cook, Swiss-German or Swedish preferred.

MISS WETTLER'S EDUCATIONAL AND DOMESTIC AGENCY,
18 West 43d. Call early.

GIRLS seeking domestic positions in the very best families always
"FOLLOW THE TRIANGLE."
Cooks, kitchenmaids, houseworkers, chambermaids, waitresses, nurses, couples, butlers, chauffeurs.
TRIANGLE EMPLOYMENT AGENCY,
(Miss Susie Rice, Manager),
1194 Lexington av., 81st st.
Phone Lenox 314.

HOUSEWORKERS, cooks, chambermaids; good positions. Bertha Carlson Employment Agency, 2380 Broadway, corner 86d st. Phone Schuyler 1076.

CHAMBERMAID - WAITRESSES, cooks, kitchenmaids, laundresses, nurses, houseworkers, parlor maids, waitresses, couples. Morrow's, 721 Lexington av., corner 58th st.; Plaza 1234.

AT Malmberg's Reliable Agency, 1049 Lexington av. (75th).—Domestic help all capacities.

COOKS, chambermaids, waitresses, parlormaids, laundresses. Lida Seely Employment Agency, 38 West 32d st.

HOUSEWORKER, general; 2 sisters or mother and daughter; good salary. Call immediately, 26 W. 43d, room 241.

WINTHROP Agency, 47 W. 42d, Room 551. Cook, $85 (Swedish-Finnish); short distance country; laundress-chambermaid, city, $65.

HELP WANTED—FEMALE.

NURSERY governess, young woman, for child, 4 years old; good home and wages; references. Call 1703 av. G, Flatbush, Brooklyn, Brighton Beach express to Newkirk. Phone Mansfield 5235.

NURSE or mother's helper, white, for child 3½ years, having experience with sick children; refined; reference required. Phone Lafayette 8074 for appointment.

NURSE wanted to care for 2 children; French preferred; references. Call Wednesday and Thursday, 9-10 or 5-6, 103 East 16th st., third apt.

NURSE, practical, for elderly lady; nervous trouble; able to go out every day. Call between 1 and 3 o'clock, Mrs. Smythe, 338 W. 77th st.

NURSE (infant) for 3 months old baby; must be willing and capable; references required. Goldstein, 270 Fort Washington av. Wadsworth 4260.

NURSE, Protestant, not old; baby 14 months; bring references. 244 West 74th st., Thursday afternoon between 5 and 6:30.

NURSE, infant's, full charge; references required; good home; Hastings on Hudson; $50 monthly. J 559 Herald, 280 Broadway.

SALESWOMEN
AND
BUSINESS WOMEN.

An excellent opportunity for women of business ability, who are capable of earning $5,000 a year or more.

Necessary characteristics: You must possess a high degree of intelligence, capability, progressiveness, and above all a pleasing personality and honest determination to succeed.

We have an opening for you with no limit to your earning capacity. Congenial work and assured financial future. Equal pay with men. No discrimination for promotions. Whole or part time. Only those who can produce results need apply. All applications confidential. Call from 10 to 4 o'clock.

W. J. TUSKY & CO.,
1746 Broadway.

SECRETARIAL position—Opening large plant just outside Brooklyn, for excellent stenographer. Christian; salary $30. In replying give full particulars as to age, ability and experience, telephone number if possible. C 924 Herald, Fulton st.

SEVERAL houseworkers, good cook and waitress; no laundry; good wages; Scandinavian preferred; references required. Telephone for appointment Circle 0719.

SWITCHBOARD operator wanted in dry goods commission house; permanent position offered to operator capable of handling a large and busy board; applications must contain full information as to length of experience, character of same, salary expected; replies will be treated in confidence. R 642 Herald.

SWITCHBOARD operator wanted, one who understands filling in small retail house; hours 8:45 to 5; permanent; state nationality, experience and salary received. K 200 Herald, Herald sq.

TEACHER, disengaged, or ambitious, well educated woman to place approved school supplement; $1,500 first year; advancement to executive position. O 150 Herald, Herald sq.

TELEPHONE operator and file clerk, young girl; salary $15; Christian. Ritch, 29 W. 34th.

TELEPHONE switchboard operator, experienced; room and board. Jewish Hospital, Classon and St. Mark's avs., Brooklyn.

UNDERWOOD BOOKKEEPING MACHINE OPERATORS.

Good opportunity for Underwood bookkeeping machine operators with large bank. Salary $1,200 to start. Increase at end of three months. Write, stating exgerience, age and nationality. Address

"N. R.," P. O. Box 822,
City Hall Station, New York City.

WAITRESS to assist with chambermaid; small family, private house. Call before 1 o'clock 44 W. 72d.

WAITRESS, well recommended, for two in family. Call before 11, 26 W. 50th.

WOMAN—Excellent position and salary for person with thorough knowledge and experience in running large kitchens and dining rooms. Call Thursday evening, Lebanon Hospital, Jackson av. subway station, Bronx.

YOUNG LADY,

over 25, with pleasing personality, refined, able to converse easily. Call between 10 A. M. and 6 P. M., room 602, 50 Court, Brooklyn, N. Y.

YOUNG WOMAN for a clerical position with Christian firm; work varied and interesting; salary $56-$65; excellent working conditions; hours 9-5, 1 o'clock Saturday; state age, religion, education. Barclay 1040.

YOUNG woman—Neat, industrious, educated young woman, secretary, assistant to high class dentist, Christian. Reply own handwriting, 8 W. 40th st., suite 1201.

Instruction.

EXPERIENCED addressograph and graphotype operators wanted by a downtown trust company. Salary $1,000 a year, with additional advantages. Write, stating age, experience and nationality. Address

"N. S.," P. O. Box 822,
City Hall Station, New York City.

FITTER.
One who has had experience in the best New York city dressmaking houses and can fit both skirts and waists; good salary and permanent position. N 74 Herald, Herald sq.

GIRL for cooking and waiting, apartment. Armstrong, 969 Lexington av., near 70th.

GOOD plain cook, 2 adults, 2 children in family. Apply 46 E. 66th st. mornings only.

HOUSEWORKER, general, or working housekeeper, white; small family; modern apartment; must be good cook; references. Call 1049 Park av., Cole, 9-11 mornings, or phone Rector 9401, Cole, business hours.

HOUSEWORK, refined colored woman; competent cook; sleep in; private family; personal reference required. Apply 35 W. 81st, apt. 8, 10-12, or phone 5682 Schuyler.

HOUSEWORKER, white; must be good cook for bachelor apartment; wages $70; first class references required. Call Thursday 4 to 10, Apt 6E, 3609 Bway, corner 149th st.

HOUSEWORKER, general, white; competent; references required; small family; no washing. Apply Thursday after 2 o'clock, Campbell, 70 E. 77th st.

HOUSEWORKER, German speaking preferred; no washing, no cooking; references; apply till 12. 271 Central Park West, apt. 8W.

HOUSEWORKER, general, 2 adults, five room apartment; must be good plain cook and laundress; sleep in. Call Thursday before 12. Maurer, 101 W. 80th.

HOUSEWORKER, white; must be good cook, with references; small family; best wages. Call 10-2, Prindle, 344 W. 72d.

HOUSEWORKER, general, must be good cook; two in family; references. Phone Astoria 717.

HOUSEWORKER, white, experienced; good cook; 2 adults, in apartment; references; call after 10. 172 W. 79th. Schuyler 4736.

HOUSEWORKER, all work 5 room apartment; 1 person; wages $50. 574 West End av., apt. 44.

HOUSEWORKER, general; must be good cook, waitress; no laundry; three adults. Call Apt. 18, 490 Riverside Drive.

HOUSEWORKER; white; sleep out; experienced person; references; mornings. 176 W. 87th st., 4B.

HOUSEWORKER—Neat, white; cook; private family; good wages. 301 W. 108th st., Apt. 11A; call 9 to 1.

HOUSEWORKER—Wanted, girl; washing; 3 adults; $50; personal references required. 267 W. 79th st., Apt. 7E.

HOUSEWORKER, general; 3 adults; references required. Call 9 to 1. 230 West 79th, apt. 3E.

HOUSEWORKER, general, young, white woman, good plain cook; personal references; 2 in family. Littman, 1 W. 85th.

HOUSEWORKER, general; white girl in apartment. S. Frank, 2790 B'way (108th).

HOUSEWORKER, general, white; references; 3 in family; no laundry. 349 W. 85th.

HOUSEWORK, general; cooking. Call 9 to 2, Becker, 77 W. 55th st., 4B.

LAUNDRESS and general housework, competent, neat, clean, for small family, Princeton, N. J.; no cooking; wages $60; good references required. Write Mrs. H. L. Ward, Princeton, N. J.

LAUNDRESS, experienced, assist chamberwork; 3 in family; references. Call 10 to 12, 74 E. 80th.

LAUNDRESS and houseworker in apartment; no cooking. Call 667 Madison av. Overmeyer.

MAID as cook and waitress; no upstairs work or laundry. Thompson, 39 Winter st., Forest Hills. Tel. Boulevard 6719J.

MILLINERY buyer for Goldenberg's, Washington, D. C.; all replies by mail to Washington; interviews can be arranged later; strictly confidential.

MODELS, attractive, slender 36 and 16. J Cleetanoe, 320 5th av., city.

NURSE, white; good references; care of 2 children. 140 W. 79th. Apt. 8E.

"I AM HAPPY TO SAY"—

There is a strange mixture of elation and jollification when the lost is found or when a valuable treasure is returned to its owner. For example:

262 West 73d Street, New York City, January 18, 1921.
The New York Herald,
Herald Square, New York City:
I had known the Herald's Lost & Found columns by reputation, so quite naturally when I lost a valuable ring, I had recourse to your publication to advertise its loss. I am happy to say that after one insertion, my ring was restored to me thus giving another instance of the value and efficiency of your service.
Yours truly, J. J. O'DONOHUE.

The Lost and Found columns of The Herald have long been recognized for their remarkable service in getting the loser and finder of articles together. Always remember the Lost and Found columns of The Herald—and when you lose or find something—

Call Fitz Roy 6000

EMPLOYMENT AGENCIES.

Domestic Help Wanted.

LAZARE'S
EMPLOYMENT AGENCY,
200 East 72d St.,
New York City.
Established 1913.
Telephone Rhinelander 4044.

The girls who have applied at our office understand that we charge absolutely no registration or office fee for placing individuals in domestic positions.

We will maintain that practice and we would like to receive calls from the best Swedish, Norwegian, Finnish and French domestics who have no position or who are seeking better opportunities.

Other nationalities are likewise welcomed, and, no doubt, we can be of service and place you in some domestic position.

LAZARE'S EMPLOYMENT AGENCY,
200 East 72d Street,
New York City.

AT MISS HOFMAYER'S AGENCY,
10 East 43d st. (third floor).
Cooks, waitresses, chambermaids, nurses, chambermaid-waitresses, laundress, useful couples, Swedish waitress.

HEAD waitress, $75; child's nurse, $80. Universal Employment Agency, 59 W. 37th.

HELP WANTED—MALE.

ADVERTISING MEN, experienced, wanted for New York, Boston, Cleveland, Washington, Baltimore and Philadelphia. Address box 321, G. P. O., New York city.

ASSISTANT Engineer—Man to assist engineer and be generally useful. Write C. D., 200 E. 23d. Don't call.

BOY,
wanted by embroidery department in wholesale house; opportunity for bright, energetic boy. Apply with references.
V. & S., 71 5th ave.

BOY for general office work; must be active, neat and reliable; splendid opportunity for willing worker. Apply Detmer Woolen Co., 8th floor, 315 4th av.

BUTCHER.—Three good salesmen. Call to work between 8 and 10. 2715 8th av.

BUYERS WANTED.
Mr. Goldenberg of Washington, D. C., will be pleased to grant personal interviews to prospective buyers, New York office 208 5th ave., for millinery and also for ladies' neckwear, laces and glove departments.

BUYER for ladies' neckwear, laces and gloves at Goldenberg's, Washington, D. C. All replies strictly confidential.

CORRESPONDENT, capable of conducting on his own initiative correspondence in good commercial form in English, Spanish and Portuguese, required by prominent export house; preference will be given to a stenographer. In applying state age, nationality, experience and salary desired. R. H., 614 Herald, 280 Broadway.

COUPLE—First class only, 20 miles out on Long Island, to do all work; new house, all modern and electrical improvements; two rooms and bath in servants' quarters; in replying state all particulars, age, nationality and lowest wages; only best references; three in family. M. S. Wolfe, 197 Lincoln av., Rockville Center, L. I.

COUPLE, man chauffeur and make self generally useful; wife cook; family two; no night driving; we are out of town for weekends. 805 Madison av.

COUPLE, with references, for country, 5 in family; all work except washing; $125. Tel. Dongan Hills 111. Foster.

DECORATORS.—First class china and glass decorators wanted to work in New England. Y 760 Herald, Herald sq.

DESIGNER with expert knowledge of the lighting fixture business; one with selling experience preferred. N 72 Herald, Herald sq.

EXPERIENCED liability insurance payroll auditors wanted by large insurance company; state full particulars. C 872 Herald, Fulton st.

GARMENT dyer wanted to go up State; mention references and wages in first letter. Y 510 Herald, Herald sq.

HOUSEMAN, mornings, 7 to 12; experienced in cleaning house inside and outside; first class references required; wage $15 weekly. Write N 64 Herald, Herald sq.

IF you are an automobile man and can solicit business of painting cars for a high class shop, we are prepared to offer you an attractive proposition that will interest; every cooperation and assistance will be extended to you. Willys Overland Bldg, 15th floor, 521 W. 57th st.

IMMEDIATELY,
three men over 35, possessing character, determination and common sense, will find congenial and profitabl employment if qualified; experience unnecessary. Write Y 771 Herald, Herald sq.

MAN AND WIFE,
white, to care for small country house and family of three; will give whole top floor, board and wages; man must be handy about house and know something about automobile, and woman to cook and do housework; must not have children. Write giving details, S. S., 1111 St. Paul Building.

MEN.

It is said "opportunity knocks but once." Between the hours of 2 and 4 and 7:15 and 8:30 I will consider applications of 10 men, ages 25 to 50, who are not satisfied with their present employment and who are honest and ambitious and have a desire to cut loose from the weekly pay envelope. To the men selected a practical course in salesmanship will be given free of charge, and those qualifying will immediately be given a position with a sales organization employing over 1,500 salesmen and an opportunity to earn from $3,000 to $6,000 annually and practically unlimited opportunity for advancement. This course will in no way conflict with your present employment, as the instructions will be given in the evening. Call 225 5th av., room 1017.

MEN to distribute among their acquaintances $12 wool lined aviation gauntlets at $5 pair; our price $36 dozen to close. Luce, 427 West Broadway. Spring 935.

MILLINERY BUYER for Goldenberg's, Washington, D. C. All replies by mail to Washington. Interviews can be arranged later; strictly confidential.

PHOTOGRAPHIC, amateur finishers, developing and printing. State experience and salary expected. C 926 Herald, Fulton st.

PORTER, messenger; uptown office; reference; bond required. K 251 Herald, Herald sq.

HELP WANTED—MALE.

REQUIRE thoroughly competent tutor and travelling companion to boy twelve, spending winter California; must be willing follow instructions from Ethical Culture School. Box L 787 Herald, 280 Broadway.

SALESMAN.

Brill & Scott, 516 5th av., general agents for the Penn Mutual Life Insurance Co. of Philadelphia, have an opening on their selling staff for a man of highest quality. Prior Insurance experience unnecessary, as we will give man selected a thorough training in successful methods of life insurance presentation and selling.

This is an exceptional opportunity to make a permanent connection with a fast selling organization, where opportunities for success and earnings are great, and where you can once and for all time enter a permanent business and make your future secure. Records of comparatively new men, developed under our training, will be shown you. Judge for yourself.

Call and see Mr. Wilson M. Taylor, room 902, to-day or to-morrow, between 2 and 4:30 P. M., or Saturday morning.

SALESMEN

YOUR AMBITION CAN SET NO GOAL THAT YOUR ABILITY CANNOT REACH, SO DON'T BE AFRAID OF TACKLING ANY TASK THAT YOUR AMBITION SETS FOR YOU. IF YOU WANT TO EARN $150 AND OVER A WEEK, COME GET IT. IT'S WAITING. AND IT'S YOURS MERELY FOR WALKING AND TALKING AND TELLING THE TRUTH. CLEAN CUT, AMBITIOUS MEN, NOT UNDER 25 NOR OVER 60, CALL AT THE OFFICE MOST CONVENIENT TO YOU, BETWEEN 10 AND 4.

SUITE 1010, 25 W. 43D ST., N. Y.
SUITE 305, 132 NASSAU ST., N. Y.
SUITE 85, 166 MONTAGUE ST., BROOKLYN.
SUITE 7, 800 BROAD ST., NEWARK.

SALESMEN.

A Delaware corporation with a splendid, easily sold proposition requires representatives in New York city and adjacent territory; men capable of making big money wanted. K 278 Herald, Herald sq.

SALESMEN.
High grade type, over 25, ambitious, determined to succeed; bright future if ability proven. Sell 8% preferred stock with common bonus. Property purchased from Government. No promotion, officers and directors all investors. Sell direct from corporation, eliminating brokers' commission, which salesmen receive. Absolutely safe. Easy to sell; average $200 weekly; references. Call 10 to 4, suite 901, 505 Fifth av.

SALESMAN.
A clean record, personal force, common sense and sincere ambition are the requisites; for such a man we have a highly paid permanent position, with chance for rapid advancement. Call room 904-A, 50 Court st., Brooklyn, after 10:30 A. M.

SALESMEN
To sell high grade bonds on a commission basis. Those who can deliver the goods can make permanent connection; men with clientele preferred. Box K 277 Herald, Herald sq.

SALESMAN—If you want to earn $75 to $100 a week investigate this ad.; experience not necessary; we have live wire propositions. Scribner's, 597 5th av., third floor; call before noon; see Mr. Wacker.

SALESMAN experienced in dolls, toys and novelty line to sell on commission and salary. N 73 Herald, Herald sq.

AUTOMOBILE EXCHANGE

40c. an agate line for one time, 38c. a line for three insertions within a week; 35c. a line for seven consecutive insertions.

AUTOMOBILE OWNERS—ATTENTION!
Take advantage
of present low prices.
Trade your car for a
1920 OLDSMOBILE.
CONDITION GUARANTEED.
Immediate delivery or will store free of charge until spring.
TIME PAYMENTS ARRANGED.
Also a number of used cars of various makes and models at genuine bargain prices.
OLDSMOBILE CO. OF BROOKLYN,
905 ATLANTIC AVE.,
NEAR WASHINGTON AVE.

AUTOMOBILE AUCTION.
VAN TASSELL & KEARNEY
(Established 1867).
126-128 East 13th st.
TO-MORROW (FRIDAY), JAN'ARY 21,
AT 12 O'CLOCK NOON.
This sale will comprise a great many pleasure and business cars, the property of different consignors.
Special mention of the following is ordered:
WHITE SEDAN, 1917.
BUICK ROADSTER, 1918.
PACKARD BERLIN LIMOUSINE.
PACKARD TOURING.
L. R. DUNKLEY, Auctioneer.

ALL REBUILT CARS must be sold at a sacrifice; terms if desired. CHEVROLET SALESROOMS, 79th st. and 3d av., Brooklyn. Phone Shore Road 9093.

AUTOMOBILE touring, storm proof curtains; new idea; all year protection. Particulars Melrose 1635.

BUICK coupe, 1920; reasonable; good condition. B. TREFTON, 218 St. Ann's av. Phone Melrose 2943.

BUICK touring, late model; mechanically perfect; like new; $750; bargain. Audubon 1536.

BUICK 1917 7 passenger sedan, best condition, reasonable. Tel. 2469 Decatur.

CADILLAC 1916 limousine, excellent mechanical condition, equipped with new 35x5 wheels, cord tires, extras; great sacrifice. Seen at corner 18th av. and Cropsey Garage, Brooklyn. Tel. Bensonhurst 1337.

CADILLAC limousine, model 57 R. R., 1918. AETNA GARAGE, 4566 Park av. Fordham 4157.

CHEVROLET touring, new, very cheap, for sale. Phone Spring 8546. SAMONTE.

DODGE sedan, late 1920, mechanically perfect, almost new wire wheels; many extras. Phone 1723W Richmond Hill. FLINT, 10412 110th st., Richmond Hill, Long Island.

ESSEX sedan, 1920; A1 condition. W. D. MARSHALL, Morristown, N. J.

FORD coupe, late model, perfect condition; many extras; $325. 102 West 144th.

HUPMOBILE, model N, touring, will sacrifice on account of death; excellent condition. Phone Flatbush 8354.

LOCOMOBILE 38 coupe, mileage 6,600; new cords. W. D. MARSHALL, Morristown, N. J.

MARMON, 1920, 2,200 miles; bargain. W. D. MARSHALL, Morristown, N. J.

LOCOMOBILE, sacrifice for quick action; owner leaving town. Phone Bayside 872M.

OLDSMOBILE runabout, 8 cylinder, excellent condition, good tires, newly painted last spring. Phone R. WILLIAMS, Bowling Green 4340.

OLDSMOBILE 1920, 7 passenger, 8 cylinder touring; practically new; run 3,000 miles. Phone Cathedral 7436 before 12.

PACKARD "3-25" model town car, equipped with Westinghouse air springs, Disteel wheels; 2 spare cord tires; car like new; touring body, with leather victoria top, also goes with car; no dealers. C. E., 122 Herald, Herald sq.

PACKARD 6-48 BERLIN LIMOUSINE WITH TOURING BODY; A1 CONDITION; $450. PHONE MORNINGSIDE 8511.

PIERCE-ARROW 1918; Westinghouse shock absorbers, expensive inside draperies; car in good condition; $5,000. Chelsea 5664.

PIERCE ARROW landaulet, 38, 1918; completely overhauled; needs painting; $3,500; private owner. Phone Rhinelander 8096.

SEDANS AND COUPES.
1920 Davis, 5 passenger; exceptional.
1920 Nash, 7 passenger; almost new.
1920 Nash, 4 passenger coupe.
1920 Maxwell; scarcely used.
1919 Nash, 7 passenger; like new.
1919 Reo, 7 passenger; hardly used.
1918 Cadillac, 4 passenger coupe.
1918 Cadillac, Imperial sedan.
1917 Cadillac, 7 passenger.
1916 Cadillac, 7 passenger.
TIME PAYMENTS.
BRIGHTON, 1077 Atlantic av., Brooklyn.

STEVENS-DURYEA limousine, perfect condition; private family; demonstration. Phone Stagg 1253.

STUTZ car, 1917, 6 passenger, perfect condition, $1,250. Phone Bensonhurst 811.

Motor Trucks.

NASH quad truck, 2½ tons, 4 wheel drive, power dump body, 3½ cubic yards capacity; perfect running order; CHEAP TO QUICK BUYER. See MOREY & CO., 45 Mills st., Astoria, L. I., opposite E. 92d st. ferry.

ONE 5 ton dump truck. Phone Intervale 0212, BELL & KILCULLEN, INC., 1448 West Farms road, Bronx.

TITAN 5 TON TRUCK;
EXCELLENT CONDITION, WITH BODY.
PHONE PORT RICHMOND 1674.

Automobile Bodies.

BODIES—Packard runabout body and 3 passenger sedan body; fit any car. 147 W. 99th st. Phone Riverside 6439.

Automobile Storage.

DEAD storage for automobiles $10 per month. 52 and 58 Nassau st., Brooklyn, near entrance to old Brooklyn Bridge, just south of new Manhattan Bridge.

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