If you seek a position or a better opportunity read the advertisements under this classification. Do not overlook the Employment Agency announcements.

HELP WANTED ADVERTISEMENTS

Rate for Help Wanted Advertising is 35c. a line for one time; 33c. a line, three times within week; 30c. a line seven consecutive issues.

AGENTS WANTED.

Male.

HERE IS A REAL OPPORTUNITY.
A chance to engage in the permanent money making business of selling foods; repeat orders form a steady source of income; we give exclusive State and county rights and pack under your label; furnish complete sales campaigns, with advertising literature and samples; your sales guaranteed; each of our products must please your customers or money will be refunded; your future is an assured success if you answer this advertisement at once; no dull times in the food business; get in touch with us today; we are the largest packers of specialty food products in the world; references, any bank, rating agency, express company or railroad company in America. Address Federal Pure Food Co., Chicago, Ill.

HOW TO START BUSINESS FOR YOURSELF.—A little book sent free to men and women anxious to make money by working part or full time. Clows Co., Philadelphia, Pa.

PRODUCING tailoring agents wanted; men's made to order suits, finest materials; prices cut to the bone; spring swatch line ready. Leeds Woolen Mills, Chicago.

SELL necessities; everybody needs and buys the "Business Guide"; Bryant cleared $800 in 30 days, Gutelius $560 in 26 days; send for sample, it's free. Nichols Co., Naperville, Ill.

SEND for free toilet soap sample and $10 cash refund offer. Lacassia Co., Dept. 610, St. Louis, Mo.

SIGNS for stores and offices; entirely new; $50 week easily made. Chicago Sign System, A326 River st., Chicago.

UNDERSELL retailers on an article everybody needs and buys; sells itself; no competition; over 100,000 sold last year; large profits; $10 to $25 daily easy. Halvorsen, 108 West Lake, Chicago.

WATER Stills—Our $29 water still should be in every home; no red tape to secure. Write for particulars. Atlanta Supply Co., Atlanta, Ga.

WIDEAWAKE MEN to take charge of our local trade; $6 to $8 a day, steady; no experience required; pay starts at once. Write to-day, American Products Co., 2951 American Bldg., Cincinnati, Ohio.

$75 a week selling Cresco raincoats; be independent; no collecting, no delivering; sample coat and outfit free. Improved Mfg. Co., Dept. 49, Ashland, Ohio.

$10 daily made in your spare time demonstrating newly patented article in your locality. Flexible Belt Buckle Co., 1434 Larrabee, Chicago, Ill.

HELP WANTED—MALE.

ACCOUNTANT.

BUSINESS BUILDERS

WANTED.

You Would Like to Earn $150 Next Week, Wouldn't You?

We say you CAN earn $150 next week and every week. As a matter of fact last week the biggest check paid to one of our salesmen was $550. The week before that the largest check was $750. If you can earn $40, $50 or $100 a week you can earn AT LEAST $150.

How? Selling. And don't say you can't sell. Ask yourself why you THINK you can't sell and doubtless the answer will be "I don't think I would make a salesman; it isn't in me." But you may be mistaken. Several hundred men in our organization HAD that same idea at the start.

The Science of Selling IS teachable. You can learn to sell if you are WILLING and willing to work. Successful salesmanship means hard work, but it also means a GOOD income.

"Work is life and good work is good life." You must put your whole soul into the business of life if you expect that great business to pay you princely dividends.

Your opportunity is one of the most important things on earth to YOU. You feel that the Business Builders offers you an opportunity that is ATTRACTIVE to you. But you "put off" action in the matter till tomorrow. TO-MORROW is the battle cry of the great army of AVERAGE men. TO-MORROW has whitened on the tombstone of every failure. Yesterday and To-morrow are brothers. Yesterday is the bosom companion of every "Hasbeen." To-morrow is the excuse of every laggard.

It isn't WHAT you know, but how well you know how to USE what you know that really counts, for you are JUDGED by the results that you make, not by your ABILITY to make a record.

It isn't what you did YESTERDAY or what you are GOING TO do TO-MORROW, but what you ARE doing TO-DAY that really matters. Yesterday is history and To-morrow never comes. To-day is the ONLY TIME that really exists. You must make good TO-DAY or NEVER.

Opportunity is always with us. Those who have eyes to see WILL see. Whenever a young man says there is no opportunity to-day there is a young man whose VISION is blinded—by pride and conceit, by love of ease, or the hundred and one other things. Think it over. Take a mental inventory. What is it that is keeping you from SUCCESS—your right place in life?

The Business Builders builds Men and Businesses. It is an institution dealing with the two basic forces of industry—Men and Money. We are under contract with three corporations to train 185 men during the coming year for permanent sales and business executive positions, paying from $5,000 to $15,000 a year. During the past year we have trained and promoted 65 men from our selling ranks. These men were these jobs in LESS than a year. They made good and got the reward of making good.

They read an advertisement, just as you are reading this, and acted upon their impulse to better themselves. And you can do the same if you WILL.

If you have never sold, that does not matter; 90% of the men that have made good in our organization HAD never sold either. If you are an experienced salesman then there is no better opportunity anywhere for you to cash in on that experience.

A moment's reflection will show you that we would not buy this space to print this message if we could not make good our statements to you. In reality, we are compelled to tell you only half the truth, because we are afraid you would not believe the statements we COULD make.

We shall be glad to see you and explain in detail the Business Builders' Opportunity between 10 and 2.

Ask for Mr. Wells.
JAMES W. ELLIOTT'S
BUSINESS BUILDERS.
626 Fifth Avenue (at 50th Street).

ACCOUNTANT.
Wanted, for Pittsburg office of firm of public accountants, a senior accountant capable of taking charge of audits; good position and prospects to suitable applicant; give full particulars. P 494 Herald, Herald sq.

ACCOUNTANT wanted to adjust books at regular intervals for private party, one familiar with income tax; state references. R C 148 Herald, Herald sq.

ADVERTISING COPYWRITER.
A young, growing, advertising agency wants an experienced, ambitious young man, thoroughly familiar with types, layouts and the preparation of striking, eye compelling copy on general subjects; he must be able to prepare matter that will immediately appeal to prospective customers; copy that will be sufficiently extraordinary to turn hesitant new leads into enthusiastic advertisers. Address with full details as to references, experience, &c. S C 476 Herald, Herald square.

ADVERTISING manager wanted by the Shartenberg & Robinson Co., the large department store of New Haven, Conn.; must be experienced and able to show a successful record; give full particulars and salary expected.

AT ONCE.
Five men with character and ability for our sales force; experience unnecessary; no travelling. Call after 10 A. M. room 602, 50 Court st., Brooklyn, N. Y.

AUTOMOBILE SALESMAN
TO SELL USED CARS
AND USED TRUCKS.
Only those who have the ability to close deals need apply. Must have good personality and furnish references; drawing account against commission. Apply Roskam Scott Co., 1896 Broadway, at 63d st.

HELP WANTED—MALE.

AUTOMOBILE painter wanted; must have long experience and best references, qualifications for high class work; also able to do quick low priced jobs for making used cars salable. Forman-Hutcheson Corp., 78-80 Main st., Hempstead, L. I., N. Y.

A MAN
over 30, fair education, clean record, agreeable and forceful personality; excellent opportunity; experience unnecessary; give phone number. Write Box 285, 906 Fitzgerald Building.

BOOKKEEPER AND DESK CLERK
wanted in a city club; must be thoroughly experienced and capable of taking charge; familiar with accounts and able to make monthly balance sheets and cash statements; hours 8 to 8 and every other Sunday; meals supplied; Christian, 35 to 45. Write, giving full particulars of experience and salary expected, to Box Y 645 Herald, Herald sq.

BOOKKEEPER and cashier for accountants' office, possessing thorough practical knowledge of accounts; must be competent to keep all records; applicants will be examined as to ability; position may develop into office manager; state salary expected. C 1217 Herald, Fulton st.

BOOKKEEPER wanted capable of taking charge of books and working himself; experience in steel and machinery lines preferred; attention paid only to applications which state fully age, experience and salary expected. J 654 Herald, 280 Bway.

BOOKKEEPER, Christian, capable of taking entire charge; must have experience manufacturing costs, controlling account, tax and financial report; state experience and salary wanted. L 432 Herald, Herald sq.

BOOKKEEPER, Christian, over 30 years of age, for retail business; must be a thoroughly experienced and capable man. Write, stating experience and salary expected, C 1387 Herald, Harlem.

BOOKKEEPER wanted in heating contractor's office; hours 8 to 6; give full particulars, references and salary desired; good opportunity. N 180 Herald, 280 B'way.

BOY, Christian, for real estate office; must be bright, neat and willing; chance for advancement; applicants write, stating age, nationality, salary expected, references and previous experience, if any. X Y 281 Herald, Herald sq.

BOY, bright, willing to perform general duties in office of wholesale cotton piece goods house; state age; $10 to $12 to start. J 655 Herald, 280 B'way.

BOY, EXPERIENCED; STOCK BOY WITH FLOWER AND FEATHER HOUSE; REFERENCES REQUIRED.
MAX HERMAN & CO.,
707 BROADWAY.

BOY wanted in office, 16 to 18 years of age, of a large reliable wholesale house; Christian; state references. C 1248 Herald, Fulton st.

BOY wanted, learn insurance business; must be a fair penman, neat appearance and willing to learn. O 990 Herald, Fulton st.

BRONZE and iron fitters, first class men on ornamental work; 48 hours; $44 per week; steady position for good experienced men. William H. Jackson Co., 376 President st., Brooklyn.

BUYER FOR BASEMENT.
UPHOLSTERY DEPARTMENT.
A highly desirable connection for a young man with experience in merchandising this particular department on a broad scale, and who is capable of producing results. Apply in confidence by letter only, giving details as to experience. N. Snellenburg & Co., Market, 11th to 12th st., Philadelphia.

BUYER'S assistant in resident buyer's office, with thorough knowledge of skirts and children's coats; state salary and where last employed. T. N., 829 Herald, Herald sq.

BUYER—Plumbing and mill supplies; experience in a wholesale supply house necessary; state qualifications, age, salary, &c. J 680 Herald, 280 Broadway.

BUYER, bright young man, between 25 and 30 years, for wholesale silk house. Apply after 10 A. M., 12 E. 55th.

CANDYMAKER, also helper; state experience and salary expected. A 13 Herald, Herald sq.

CANVASSER—Experienced man for an entirely new and salable proposition; big money. Apply Curtis Bell, 620 5th av.

CHAUFFEUR, mechanic; useful; Franklin car; best references required. K 361 Herald, Herald sq.

CHAUFFEUR, experienced man; good references. Call Monday morning, 11-12, Belnord Apt., 212 Bway, 87th.

CLERK, CHRISTIAN, YOUNG MAN, GOOD PENMAN, RAPID AND ACCURATE AT FIGURES. FOR STATISTICAL DEPARTMENT IN LARGE WOOLLEN HOUSE. BOX 408, 200 CABLE BUILDING.

CLERK, accident, to take witnesses' statements and make reports, wanted in claim department; salary $25 per week to start; reply stating languages spoken and references. 46 Cedar st., room 501.

CLERK—High school graduate, 17, desires position in office of commercial or manufacturing house. H. Hohns, 22 3d st., Woodside, L. I.

CLERK, invoice (typist), wanted by English export house; state age, references, experience and salary expected. J 667 Herald, 280 Broadway.

CLERICAL worker, young man, wholesale provision house; one who has had experience in this line; state experience, salary expected. Box 95, 163 E. 125th st.

COLLEGE MEN,
Earn $150 a Week and a Training.
The trained man does not lose his job. The Science of Selling provides you with a continuous income. Begin to earn money this week. Don't crawl along on a salary. Read the Business Builders' advertisement in these columns.

COLLEGE boys, wanting to earn side money. D 6 Herald, Herald sq.

CORRESPONDENT—Credit insurance company wants a man thoroughly acquainted with mercantile [illegible] capable of handling [illegible] correspondence tactfully [illegible] and having experience with a collecting agency preferred. J 670 Herald, 280 Broadway.

CREDIT MEN TO SELL CREDIT SERVICE FOR ONE OF THE PROMINENT AGENCIES; MUST BE CAPABLE OF EARNING FROM $3,000 TO $10,000 PER YEAR; DRAWING AND COMMISSION. V 623 HERALD, 280 BROADWAY.

CREDIT investigator wanted by wholesale textile house selling retailers and manufacturers; must be experienced, active, accurate; steady position; state salary, references, age, experience. Write W. P., 10 Union Square.

COUPLE, white; man to care for lawn, grow small garden, care of automobile, do little driving; woman first class cook and general housekeeper; must be able furnish best references from recent employers; about March 15, in country, Long Island, 40 miles from city; modern 8 room house, all conveniences, family 2. If interested answer giving all particulars. C 1223 Herald, Fulton st.

COUPLE,
WHITE, FOR SMALL COUNTRY HOUSE; WOMAN TO COOK AND DO HOUSEWORK, MAN TO DO ODD JOBS IN AND ABOUT PLACE AND CARE FOR AUTOMOBILE; TOP FLOOR, BOARD AND WAGES GIVEN. P. O. BOX 372, WOODMERE, L. I.

COUPLE—Man and wife, no children; man must be experienced farmer, gardener, wife good plain cook; small country place, 50 miles from New York; salary $125 month, board and room, year around; only those who can furnish good references will be considered. Write Box 3, 1515 36 av.

COUPLE wanted for May 1, white, middle aged, cook and useful butler, to take entire charge medium size house; private quarters, with bath; three in family; nurse kept for baby. State wages and references. Mrs. E. N. Streuber, 230 West 9th st., Erie, Pa.

COUPLE, cook and butler, houseman, all a week except washing; must be experienced and have satisfactory references; wanted Feb. 28. Mrs. E. H. Foster, Dongan Hills, S. I., or telephone Dongan Hills 111.

COUPLE — White; husband to act as chauffeur and handy man, and wife as general houseworker; good home in city. Apply Monday, between 2 and 4, room 204, 370 East 149th st., Bronx.

COUPLE, without children, to do housework and some outside work, in private family, in Cedarhurst, L. I. Call Monday, 11:30 to 2, apartment 811, 540 Park av. (51st st.). Phone Plaza 2761.

COUPLE, man gardener, useful, take charge small place; wife to cook for two in family; good place; best references required. K 362 Herald, Herald sq.

COUPLE.—Man as butler, wife as cook, for family of three; home one hour from New York; good wages if references satisfactory. C 1176 Herald, Fulton st.

HELP WANTED—MALE.

COUPLE wanted by Brooklyn residence, wife for cooking, husband for general housework. 1510 Albemarle road, B'klyn. Flatbush 7956.

COUPLE—Cook and laundress, chauffeur and houseman; references. Call morning, 48 W. 88th.

CUSTOM CUTTERS
ON MEN'S CLOTHING WANTED. ANSWER, STATING WHERE PREVIOUSLY EMPLOYED
BOX 280, 200 CABLE BLDG.

DISTRIBUTER wanted in every town for Speedoline; $300 to $500 per month; exclusive territory; automobile free to workers. Speedoline Co., Dept. 120, Dallas, Texas.

DOCTORS, DRUGGISTS
AND
DRUG SALESMEN.
We have products universally endorsed by the biggest men in the MEDICAL PROFESSION. We are now financing a campaign of expansion. If you can place our bona fide business proposition before your clientele we have this to offer you: Immediate commission, which should average above $200 weekly, and a little later a permanent lucrative EXECUTIVE POSITION where your earnings will be limited only by your own ability. Apply Monday at 320 5th av., suite 503.

DRAFTSMAN.
Why Chain Yourself to a Salary?
You can earn $150 a week. Don't be a pen pusher for the rest of your life. Read the Business Builders' advertisement in these columns.

DRAFTSMEN—Mechanical engineers, with experience in aeronautical designing, strength of metals and mathematics; applicants without experience in aeronautics will not be considered. Gallaudet Aircraft Corporation, East Greenwich, R. I.

DRAUGHTSMAN, architectural, all around experience; knowledge apartment house. E 1671 Herald, Brooklyn.

DRAUGHTSMAN, experienced apartment houses and alterations. Davis, 13 Newark av., Jersey City.

EARN $25 weekly, spare time, writing for newspapers, magazines; exp. unnec. details free. Press Syndicate, 585 St. Louis, Mo.

ELECTRICIAN, automobile, thoroughly experienced man on cars of all makes, also to take charge of battery charging board. Mellor, 235 West 50th st.

ENGINEERS.
You Can Earn $150 a Week.
Your business is dull. Your trained mind can adapt itself to other work while building is picking up. Read the Business Builders' advertisement in these columns.

ENGRAVING manager wanted for high grade stationery business; must have executive ability, be a good salesman and able to furnish highest references as to character and ability. Address C 1216 Herald, Fulton st.

EXECUTIVE.
A Christian firm requires the services of a man (Christian) between the ages of 28 and 35 years who is experienced in office management and knows how to select, teach, guide and control the personnel of an organization of about 125 employees; must have knowledge and experience in practical accounting methods; in reply state your experience and accomplishments, age, nationality, religion and denomination, if married and present salary; we appreciate the disadvantage of a blind ad., but do so for various reasons, and this should not prevent the highest type of executive, capable of filling this position, from submitting his application; all communications confidential and no reference will be investigated before an interview. V 621 Herald, 280 Broadway.

FARM working manager, married, no children, to take charge small, well equipped farm about 50 miles from New York; must understand general farming and machinery; good opportunity right party. Address J. J., P. O. box 372, City Hall Station, New York.

FARMER wanted, not over 40 years old, having thorough knowledge of crops, cattle, handling farm machinery; wife must board not over three help; furnished dwelling, steam heat, electric light; farm near Norwalk, Conn.; applicant state experience, size of family, wages. C 1211 Herald, Fulton st.

FIFTY men who are looking forward to an advancement and a lifelong position; must have good references. Call room 204, 110 W. 40th st.

FRUIT PRESERVING.
WE REQUIRE THE SERVICES OF A COMPETENT MANAGER FOR THIS BRANCH OF OUR BUSINESS.
APPLY IN PERSON TO MR. GORDON STEWART, GENERAL MANAGER OF OUR CANDY DIVISION.
548 WEST 43D ST.,
PARK & TILFORD.

FUR BUYER.
ABRAHAM & STRAUS, INC.,
FULTON STREET, BROOKLYN.
REQUIRE THE SERVICES OF A
FUR BUYER.
MUST BE A MAN WITH THOROUGH KNOWLEDGE AND EXPERIENCE IN THE RETAIL FUR TRADE. EXPERIENCE IN THE METROPOLITAN DISTRICT PREFERABLE BUT NOT ESSENTIAL. APPLY BY LETTER ONLY, ADDRESSING THE DEPARTMENT OF PERSONNEL.

GARDENER, working, who can produce choicest quality vegetables, hardy perennials and annuals; also care of lawns, drives, shrubs, small fruits; a good propagator; small green house, frames; when necessary able to direct assistants; quick worker; willing, reliable, trustworthy, with no bad faults; splendid opportunity for right man to make reputation and be appreciated; cottage, if married; private estate; personal references required. Write Box W. W., 1358 Broadway.

GARDENER wanted for a dairy farm in Putnam county who can take care of poultry and hogs as well as garden and fruit; permanent position; write full particulars, including wages expected. G 1402 Herald, Harlem.

GARDENER, single, for private estate; must understand greenhouse, hot beds and vegetable garden; state age, nationality and wages. Superintendent, box 131, Bernardsville, New Jersey.

HALFTONE operator for black and white work; steady position; prefer one who has had some experience in dry plate work; state experience and wages expected. Rodgers Engraving Company, Utica, N. Y.

HEADMASTER — Splendid opportunity for school teacher; boys' camp experience; state age, experience. Box 168, 863 Columbus av.

HOUSEKEEPER, experienced, French; understands high grade cooking. Mrs. Paul, 217 E. 53d.

HOUSE SALESMAN WANTED.
High grade, experienced house salesman wanted; salary and bonus; permanent position to right man, with unusual opportunity for advancement; interview between eleven and one.
BICKERT-BROWN REALTY CO.,
52 Vanderbilt av. Tel. Vanderbilt 9484.

INSURANCE SALESMEN.
You Can Earn $150 a Week.
Cash in on your experience. Read the Business Builders' advertisement in these columns.

HELP WANTED—MALE.

HIGH CLASS SALESMAN,
qualified by well rounded experience and engaging personality, to successfully handle a prominent real estate proposition and who is able to meet clients of means and culture; only big calibre men desired; Queensborough corporation. Apply at Elmhurst Office, Jackson Heights, at 25th st.

HOUSE to house canvass crew managers; this is a clean up; no investment on your part. D 7 Herald, Herald sq.

IRON WORKERS,
PUNCH PRESSMEN,
FINISHERS on ARCHITECTURAL WORK,
HELPERS.
All applicants must be able to read blue prints and have a knowledge of laying out work, otherwise do not apply.
Applications received from 10 A. M. until 3 P. M.
TO-DAY, SUNDAY.
J. C. FARRY,
Hotel Bradford, 65 East 11th st.

I want 100 men and women quick to take orders for Comer raincoats and waterproof aprons; everybody buys; McCrary's profits last year were $5,218. New styles; wonderful bargains; direct from manufacturer to wearer. Barnes made $523 in 30 days. Tremendous profits for you; $2,500 a year for three average orders a day; $10 a day for your spare time; no delivering or collecting; no capital required. I furnish everything, including a beautiful sample coat. Write quick for liberal offer. The Comer Mfg. Co., Dept. G-164, Dayton, Ohio.

JANITOR for 5 story steam heated walkup; wages, 4 room apartment free and $25 per month. Owner, 328 Herald, Herald sq.

LITHOGRAPHIC TRANSFERER — Steady work at $60 a week is offered a first class nonunion transferer. Y 640 Herald, Herald square.

LOT salesmen, feeling that perhaps another field would be more satisfying at this time, will find profitable work in an organization. Real estate brokers, working from leads, will neither be interested nor qualified; for salesmen are required, Regular HE salesmen, fearless and capable. My men are selling a Financial Service of great merit on a commission basis and appeals to the wage earner. Executive ability, not only in courage, but immediate opportunities are open to those able to direct and train others. C. C. Mullaby, 18 East 41st st.

LUMBER CLERK,
assistant bookkeeper and general office man; lumber experience essential; Christian firm. Apply by letter, stating full particulars, including salary desired,
KALT LUMBER CO.,
324 EAST 64TH STREET.

MANUFACTURERS' agency, worth $500-$1,000 monthly, properly handled, open to active accessory salesman or distributor; staple article; easy seller; liberal commission; permanent. Fowler Williams Co., Dallas, Texas.

MAN of good address and some education, for special work in connection with a club of international reputation; must be qualified to interview representative business men. C 1241 Herald, Fulton st.

MAN wanted, middle aged, ex-professor or ex-teacher, for reading, teaching elderly gentleman; highest personal references required. O 488 Herald, Herald sq.

MAN, strong, healthy, wanted for transfusion. Apply Monday 8 A. M., Dr. R. Ottenberg, 15 West 89th.

MARRIED man, raised on farm, with furniture, for farm work; state salary. L. B. GILDERSLEEVE, 1 W. 34th st.

MEN!
WE ARE LOOKING FOR THE
UNUSUAL, ORDINARY MAN
WHO MUST MAKE MONEY.
Whether you are experienced or not is of little significance to us, provided only that you are quick to appreciate the value of a good proposition, straightforward in putting across your message once you are sure of the truth of it, active and energetic in following the instructions of men whose success points the way to your own advancement.
If you are between 25 and 50 years of age and are really sincere and willing to cooperate with us we will talk to you at Room 1119, 1123 Broadway, between 10 and 12 A. M.

MEN
Over 30; substantial representative capable of directing and interpreting instructions; must look and act the part. Write, stating business experience, phone number and present earning ability. Y 646 Herald, Herald sq.

MEN and women, copy names and addresses for us during spare time at home; honest sincere workers may earn substantial income; curiosity not considered; not apply; previous experience unnecessary; nothing to sell. Address Consolidated Service Co., Dept. 604, Garrick Bldg., Chicago.

MEN and women wanted, intelligent, copy names in longhand, act as confidential representatives; absolutely no investment required; new; unlimited field. American Consolidated Advertising Syndicate, Dept. 20, 80 No. La Salle, Chicago.

MEN:—$4.50 an hour displaying Thomas All-weather coats. You simply wear coat and back orders. No delivering or collecting. Coat free to workers. Thomas Mfg. Co., Section 916, Dayton, Ohio.

MEN wanted to qualify for firemen, brakemen; experience unnecessary; transportation furnished. Write A. Scoles, Supt., St. Louis.

MEN; age 17 to 35; experience unnecessary, travel; make secret investigations, reports; salaries, expenses. American Foreign Detective Agency, 507 St. Louis.

MEN to sell newest, most practical automatic auto safety signal. Warring Signal Co., 5834 Quincy av., Cleveland, Ohio.

MEN wanted for detective work; experience unnecessary. Write J. Ganor, former U. S. Gov't detective, St. Louis.

MINISTERS AS SALESMEN.
Excellent opportunity is offered to ministers to profitably use their spare time to increase their incomes very materially. Large and well established manufacturing enterprise, entering on an extensive campaign of expansion, is desirous of securing the assistance of several gentlemen to aid it in the securing of additional working capital. In other words, we are looking for a man who will sell the securities of a thoroughly substantial and reputable concern with stores and warehouses in New York and a large factory out of town with close assets of $2,000,000. Write only, T. C. F., Room 808, 135 Broadway, New York city.

OIL STOCK SALESMEN.
Independent oil corporation, with production and proven and offset acreage in Mexico, Mexia, Oklahoma and Kansas and mid-West fields—no debts—large potentialities; liberal commissions and selling contract. Call 11 to 12 A. M., Barclay Petroleum Corporation, 35 Wall st. Telephone Hanover 7320.

OPPORTUNITY.
A financial institution of national scope has an opening for a man now cooped up in an office, his nose to a grindstone, earning less than $75 a week, who has personality and determination and is ambitious to get out of the rut, to be trained in salesmanship and developed for an executive position; bond required. For interview address Box 153, 805 Fitzgerald Building.

OPPORTUNITY—Position of trust in old established company, prospects of advancement, for keen, ambitious man of good appearance, age 25 to 45; ability to meet and talk with men essential. Address box 485, Madison Square post office.

PHOTOGRAPHER, who is also a first class retoucher and knows how to reproduce painting for photo gelatine process; steady position. Apply to the Osborne Co., 759 Summer av., Newark, N. J.

PHOTO retoucher, steady position; prefer one who has had a little knowledge of pen and ink work; please state experience and wages expected. Rodgers Engraving Company, Utica, N. Y.

POLICY CHECKER in an insurance broker's office; must be experienced in this line and familiar with exchange rules; state salary and previous employers. O 982 Herald, Fulton st.

PORTER, FURNITURE;
experienced in high class store; steady position. Address, giving references and salary expected, Antiques, N 181 Herald, Herald sq.

RETIRED BUSINESS MAN, tired of doing nothing, wishing to add materially to his income without the restraint of office hours, can connect with concern of national reputation. Address P. O. box 37, Station D.

HELP WANTED—MALE.

READ THIS AD.
SALESMEN
If I were to tell you of the biggest business ever started in the history of civilization, and that your opportunity was unlimited and that we had room for hundreds of big men, would you take the trouble to call up Murray Hill 1764 and ask for Mr. Bird?

SALESMAN VISITING
Medium sized plant has an opening for a salesman controlling job printing; fine opportunity for a hustler; salary and commission. V 625, Herald, 280 Broadway.

SALESMEN.
THE LARGEST FINANCIAL INSTITUTION OF ITS KIND IN THE WORLD REQUIRES SALESMEN IN THEIR BANK DEPARTMENT ON STRAIGHT COMMISSION; IF YOU ARE 35 OR OVER AND CAN QUALIFY YOU MAY COMMENCE YOUR LIFE WORK FOR A CONCERN WITH OVER $22,000,000 ASSETS. NATIONAL SURETY COMPANY.
C. E. CONNELL, 25 WEST 43D ST.

SALESMEN,
WITH OR WITHOUT CLIENTELE, FOR INDUSTRIAL STOCK ISSUE; DRAWING ACCOUNT TO PRODUCERS. CALL ALL WEEK, MURROW, 512 5TH AV.

SALESMEN, high grade, to sell popular priced automobile; only men capable making five and ten thousand desired. Y 651 Herald, Herald sq.

SALESMAN WANTED.
The unusual man, of strong personality, resourcefulness and well groomed appearance, accustomed to meeting busy executives; opportunity; salary, averaging $150 weekly and more on liberal commission basis; only experienced men considered. Call suite 107, 50 Broadway.

SALESMEN WANTED.
One familiar with the printing machinery and supply business; liberal commission, drawing account; references necessary. Reply, giving full particulars, A. S., 850 Herald, Fulton st.

SALESMAN, Stock—Established investment house, with active clientele, offers exceptional opportunity for producers to handle local dividend paying industrial on straight commission basis; bonafide leads furnished. Call mornings, Muhlmann, Smallwood Co., Inc., 291 Broadway.

SALESMAN.
We are starting a class in salesmanship Monday at 10 A. M. We teach you the science of selling and if you qualify we place you on our sales force. This costs you nothing; no experience necessary; be here. Room 1105-6, One West 34th st.

SALESMAN, SHOE.
FIRST CLASS, AS TURNOVER MAN; MUST BE OF GOOD APPEARANCE. WILLIAM BERNSTEIN, 6 W. 37TH ST.

SALESMAN.—An energetic man, about 30, with sales experience, to represent manufacturer on Long Island, selling a high grade electrical appliance to the better class of homes; an unusual opportunity to man owning automobile. Address E 1665 Herald, Brooklyn.

SALESMAN for guaranteed coal saving appliance; approved by eminent combustion engineers; sold on trial 30 days apartment house owners Greater New York; heating engineering knowledge essential; liberal commission. Write Mr. Pawley, 1935 Daly av., Bronx.

SALESMEN—Our side line assortment of advertising fans bring live wire salesman $200-$300 monthly; samples light; all merchants prospects; easily sold; season begun; liberal commissions. Fan Dept., United States Calendar Co., Cincinnati.

SALESMEN, Security—Good, convincing talkers to represent a first class Mexican proposition in their territory; capable men can earn from $70 to $200 weekly; commission only. Apply all week Suite 304, 80 Pine st., New York.

SALESMEN—Write for list of lines and full particulars; earn $2,500 to $10,000 yearly; big demand for men; inexperienced or experienced, city or travelling. Nat'l Salesmen's Tr. Assn., Dept. 618-C, Candler Bldg., New York.

SALESMEN.—Bookmen know that "The Book of Knowledge" is the best seller. We have a companion to it which we are selling to our own subscribers; live wires can earn $100 per week in commissions. S. Forster, 2 West 45th, room 603.

SALESMAN, EXPERIENCED WITH BUTTON TRIMMING AND NOVELTY HOUSE, FOR RETAIL TRADE; STATE FULL PARTICULARS; GOOD OPPORTUNITY; COMMISSION BASIS. C 1 HERALD, HERALD SQ.

SALESMAN to sell aprons to large department stores, New York city and out of town trade; established business. Apply, with full particulars, to the Twinem Mfg. Co., 8724 Lefferts Boulevard, Richmond Hill.

SALESMAN, experience not necessary; character essential; our co-operation and instruction assure success; hard work must be your "middle name." H. P., box 398 Herald, Herald sq.

SALESMAN wanted, with experience only, for nailed and wire bound packing boxes; salary. Call between 10-12 A. M. Eclipse Box and Lumber Co., 425 Greenpoint av., Brooklyn.

SALESMEN—If you earn $75 to $100 a week investigate this ad.; experience not necessary; we have live wire proposition. Scribner's, 597 5th av., 3d floor. Call before noon. See Mr. Wecker.

SALESMEN by manufacturers; with car, to establish agencies; carry best tool on market as sideline; liberal commissions. PROTECTED territory. O'Brien Mfg. Co., Denver, Col.

SALESMEN calling on hardware, housefurnishing trade; good staple article, easy seller; as side line, on commission basis, for city and vicinity. Bush Terminal Bldg., 76, Brooklyn, N. Y.

SALESMEN, CHRISTIAN PREFERRED, TO SELL CHEESE CLOTH, COTTON WASTE, WIPING MATERIAL, TO LARGE CONSUMING TRADE. SEE MR. STONE, 49 FRONT ST., N. Y.

SALESMEN wanted to sell signal device for rear of automobiles in New Jersey; easy seller; big profits to right men; permanent positions guaranteed. L 441 Herald, 280 Bway.

SALESMAN—ONE ACQUAINTED WITH STATIONERY AND NOVELTY JOBBERS PREFERRED; STATE AGE AND EXPERIENCE. MAIL ONLY. ROYAL LACE PAPER WORKS, 842 LORIMER ST., B'KLYN.

SALESMEN—Sell salesboards to wholesale tobacco and confectionery trade; good position for experienced man; commission basis. Cardboard Novelty Co., 1222-24 Race, Philadelphia, Pa.

SALESMEN to sell beautiful embossed signs, field unlimited, no competition; entirely new; men with established clientele only need apply; liberal commission. Balpre Sign Company, 111 West 42d st.

SALESMEN, FAMILIAR WITH CREDITS, CAPABLE OF EARNING FROM $3,000 TO $10,000 PER YEAR; DRAWING ACCOUNT AND COMMISSION. V 624 HERALD, 280 BROADWAY.

SALESMAN—Ambitious, energetic, young, travelling; salary $25 and travelling expenses; no commission; good chance for advancement; references required. J 676 Herald, 280 Broadway.

SALESMAN, with acquaintance in foreign trade field; good opportunity for all or part time. Room 509, 10 5th av.

SALESMAN—High class varnish specialty man wanted by reputable manufacturer; state age, salary and experience. Address G. C., box 66, Long Island City.

SALESMAN wanted, live wire, for Long Island suburban lot development; liberal commission. CONWAY, room 401, 47 W. 34th st.

SALESMAN, capable of selling stock in a live, salable stock with merit and possibilities; an unusual opportunity. L 444 Herald, 280 Bway.

SALESMAN—Retail clothing, one with a wide acquaintance, for upstairs clothes shop; good opportunity for good man. Apply 152 East 14th st.

SALESMAN and window dresser.—Live wire; one who has worked in high class shops only; best references required. Address M. E., 3525 Broadway.

SALESMAN, high type, who has sold to bankers, knows advertising and travels; lucrative; permanent; strictly commission. 108, City Hall Station.

SALESMEN, outside, thoroughly experienced in stationery business to sell consumers around city; steady position; good pay. Eugene H. Tower, Inc., 311 B'way.

SALESMEN, AUTO OIL; one familiar with automobile and garage trade in Manhattan preferred. 1 [illegible] Herald, 280 Bway.

SALESMEN, with security experience; big commission; attractive proposition. See Drexel, 23 Duane.

SALESMEN, stock, will profit by calling 198 Broadway, room 303. Commission basis.

HELP WANTED—MALE.

SALESMEN.
ATTENTION!
The corporation inserting this advertisement is the largest chain store organization in its particular field in America. Its record of achievement last year was a most phenomenal one. A store opened on an average of every 10 days during 1920.
An extensive newspaper campaign is now being prepared, informing the public of its past record and of its future expansion programme. Approximately 20 stores will be opened in New York city in the near future.
We have room in our organization for 250 of the highest type salesmen, whether experienced in the security field or not. This corporation is now operating 40 stores in 35 cities. If you wish to associate yourself with men of the highest type and character and with an organization that is considered one of the most progressive and active in America, you will find this an opportunity to not only make a record of salesmanship, but to establish a first class, permanent connection.
Call Monday only, before 2 P. M., at any one of our following offices:
Suite 1507, Burrell Bldg., 171 Madison Av.
Suite 1206-7, 299 Madison Av.
Suite 412, Wilson Bldg., 33d St. and Broadway.
Suite 33, Garfield Bldg., 26 Court St., Brooklyn.
Suite 371, 3 Fulton St., Jamaica, L. I.
UNITED AUTO STORES, INC.

SALESMAN.
Clean cut, capable, accustomed to closing large deals and desiring to form permanent connection with reliable company; to travel; business mainly done with bankers; will net right man $10,000 and expenses on liberal commission basis; some exceed this figure; state age and previous experience; replies confidential. Address N 165 Herald, Herald sq.

SALESMAN.
Do not answer this advertisement unless you are accustomed to making at least $5,000 a year; large, successful and favorably known manufacturing company, which is expanding, wants three high price producers to call on customers and stockholders to offer them an interest in our business; we are about to start extensive advertising campaign to sell a block of our securities; leads, inquiries and every co-operation will be given; we want producers who will develop as field manager and organize an active sales force. H. P., box 399 Herald, Herald sq.

SALESMEN.
We will take one or more live, clean cut men to sell our product in the city or near by; we manufacture corrugated shipping containers, and if you would like to join a high class organization, and you are big enough to go out and sell, with our cooperation, quality and service, against a lively competition we should like to hear from you; we want men who seek a permanent connection and are ready to take up our business as their life work. Y 664 Herald, Herald sq.

SALESMAN
wanted by largest manufacturer of popular price silk dresses in Philadelphia for San Francisco and the Pacific coast; wonderful opportunity; commission basis only. Apply by mail, S. Beckman & Co., 1315 Cherry st., Philadelphia, Pa.

SALESMAN, special for sales executives who have the qualifications to become super salesmen; five of our men appointed managers in the last 30 days; other managers needed soon; if you have executive ability and are a salesman or expect to be, here is your opportunity; bring references and be prepared to give decision on first interview; H. S. T. A. and Alexander Hamilton men preferred. Call between 10 A. M. and 3 P. M., room 518, 738 Broad st., Newark, N. J.

SALESMEN.
We can offer you a life long position in an established business where character and ability are more important than experience. You satisfy us and we will satisfy you that this opportunity is a real one. Apply L. R. Steel Service Corp., 165 Broadway.

SALESMEN
calling on automobile owners, garages and repair men to sell a recognized automobile accessory of merit; every salesman who has taken this article out has met with wonderful success in his territory; to a live man we can offer an attractive proposition. Call or write H. M. Eckert Co., 258 Broadway, New York.

SALESMAN
AND
FIELD MANAGER.
Leads and inquiries furnished; large manufacturing company, about to start expansion and advertising campaign to secure additional working capital; permanent connection in the merchandise end of the business to man who demonstrates his selling and executive ability. H. P., box 400 Herald, Herald sq.

SALESMEN—The world's largest exclusive manufacturers of art calendars for advertising, direct by mail campaigns, holiday greeting cards, have unusual op