SITUATIONS WANTED—MALE.

ENGINEER, American, elderly, license; references; night, day. S. McCune, 442 E. 170th.

EVENING position wanted by young married man, sales line; interview requested. Kendrick, 226 E. 15th st.

FARM OR ESTATE SUPERINTENDENT.

Position wanted as superintendent of private estate or large farm; middle aged man, American, married, no children; 8 years in last place; thoroughly experienced in private estate work, general farming, live stock, &c

Address R. H. Ortiz, Groton, Conn.

FARM MANAGER, scientific, practical and progressive; prefer place where advanced dairy records or production for profits are wanted. B 292 Herald, Herald sq.

FARMER—Spanish gentleman wishes a position on dairy farm with board; wife and small child; ten years' experience. M. Jimines, 245 W. 123d st.

FARMER—Married man would like farm work; good milker and teamster. C 278 Herald, Herald sq.

GARDENER, head, with thorough knowledge in greenhouse, vegetables, flowers, fruits, chickens, livestock; capable taking charge gentleman's country estate; Swedish, married, aged 47, one girl, 12; wife will hand help. Lenquist, care Benson, 63 E. 122d.

GARDENER, single, learned, German; hothouse, landscape, tree pruning, spraying, vegetable, flower grower; no housework; 7 years last place; $75 board. Gardener, 177 E. 90th.

GARDENER, farm manager, graduate, 42, married, 2 children; 26 years' experience; reliable; good; successful worker; best references; seeks position. C 266 Herald, Herald sq.

GARDENER, superintendent; greenhouses, vegetables, flowers, lawns, roads, landscape improvements, transplanting, pruning, spraying, farming; Scotchman, married; 20 years last position. A 977 Herald, Fulton st.

GARDENER, married; experienced all branches gardening, greenhouses, vegetables, flowers and all outdoor work pertaining to private estate. B 129 Herald, Herald sq.

GARDENER, head, married, French, experienced in every branch, wishes position on gentleman's estate; 3 years in last place. Gardener, care Henderson, Old Briarcliff road, Ossining, N. Y.

GARDENER, single, first class, raising vegetables, flowers and poultry; generally handy; personal references. Gardener, 157 East 47th.

GARDENER, married, two children; thoroughly experienced; excellent references; Long Island preferred; state wages. C 233 Herald, Herald sq.

GARDENER-FARMER wishes position care small place; young, single; good reference; Connecticut preferred. H 2 Herald, Herald sq.

GARDENER, married, one child; life experience vegetables, flowers, poultry, milking; wife excellent butter maker; reference. Gardener, Irvington on Hudson.

GARDENER, farmer, Belgian, 55, care of horses, cows, chickens, flowers, vegetables and roads wants position on private estate; reference. Charles Chauvin, 12 Chatham sq.

GARDENER, single, industrious, trustworthy, general gardener; long experience on well kept places; references. C 231 Herald, Herald sq.

GARDENER—Position wanted by single man, life experience in greenhouse work; all outdoor gardening; 6 years' reference from last place. Gardener, 31 W. 25th.

GARDENER

Wants position as head of gentleman's estate; capable to take full charge; best of references. Mendham, N. J., box 38.

GARDENER, married, no family, experienced flowers, vegetables, all around, aged 38; good references. C 292 Herald, Herald sq.

GARDENER, houseman, handy, care car, furnaces; references. C 286 Herald, Herald sq.

GARDENER, caretaker (50), single, flowers, &c.; small place; no animals or autos; $50. C 270 Herald, Herald sq.

GARDENER, single; competent, reliable; clean automobiles; references. C 295 Herald, Herald sq.

GARDENER, houseman, willing, obliging; personal references; not afraid work; wages moderate. C 253 Herald, Herald sq.

GARDENER, single; vegetables, lawns, roads, shrubberies, useful; references. Gardener, 362 W. 31st.

GARDENER, single, useful; experienced vegetables, flowers; references. C 257 Herald, Herald sq.

GARDENER, experienced in all branches, Swede, single. Write Gardener, 742 3d av.

HOTEL manager or steward; up to date American desires position in first class hotel, restaurant; 20 years' references. A. C. L., 1329 75th st., Brooklyn, N. Y.

HOUSEMEN—Three Korean young men wish positions; do anything. Kim, 17½ Doyers st., city.

HOUSEMAN, useful, no waiting table, do any other work, private family; best reference. Columbus 9710. Japan, 23 W. 65th.

HOUSEMAN, reliable; private family; references; city, country. C 276 Herald, Herald sq.

HOUSEMAN—Hollanders (two) want positions. Write 61 4th st., Hoboken, N. J.

HOUSEMAN desires position, private family; city or country. C 285 Herald, Herald sq.

HOUSEMAN, useful, understands work; city, country; reference. H 5 Herald, Herald sq.

JAPANESE chauffeur, thoroughly experienced, careful and competent driver, excellent mechanic, polite, trustworthy, references, wishes position; city or country. Inu, 146 West 65th st.

JAPANESE, experienced all branches, good cook, seeks engagement for summer with bachelor; will drive automobile if desired; unquestionable references. Masu, 341 Lexington av.

JAPANESE couple, first class cook, butler and maid, wish positions in small family; city or country; highest reference furnished. Iwa, 341 Lexington av., city.

JAPANESE couple, unquestionably qualified as to character and ability, want positions cook or valet; wife useful maid; best references. Nippon, 17 Concord st., Brooklyn.

JAPANESE, experienced, wishes general housework; with small family; excellent cook; best personal references. Higo. Murray Hill 3598.

JAPANESE couple (butler, valet; parlormaid, chambermaid); both strictly competent and obliging; best references. C 281 Herald, Herald sq.

JAPANESE student, attending university, wants to work mornings, evenings in American family; absolutely reliable; reasonable salary. C 227 Herald, Herald sq.

JAPANESE young man wants butler, valet, useful; can drive car; from morning to noon; small wages; best references. H 1343 Herald, Harlem.

JAPANESE wants position as general house worker in small family. Miya, 112 W. 111th st., Apt. 4.

JAPANESE student, morning, evening; thoroughly experienced butler, cook. Tokyo, 139 W. 109th.

JAPANESE couple, with baby, wish positions; excellent cook, maid; best references. Sato, 724 Lexington av.

JAPANESE student wants position as cook, butler in small family; morning and evening. Hata, Morningside 8103.

JAPANESE, first class cook, butler, wishes position; city, country; long experience. Keisui, 58 Sands st., B'klyn.

JAPANESE houseman or kitchen help wishes position in family, city or country. Ise, 433 E. 57th st.

JAPANESE wants position housework; wages no object. Jim, 445 E. 57th.

JAPANESE houseman, kitchen help, wishes position family. Y. T., 345 E. 57th.

JAPANESE, cook-waiter, expert, in morning, evening. H 262 Herald, Herald sq.

MACHINIST, first class; 15 years experience, tool and experimental work. Novotny, 1501 Av. A.

MAN, handy, for estate, can do painting, plumbing, carpenter work, concrete work, electric repair, run engines, pumps, electric plant; a first class man with references to back him. William B. May, 230 E. 85th st., city.

MAN, evening employment, 6 P. M. to midnight, Saturdays from 2, wanted by reliable gentleman employed in bank during day. D 1755 Herald, Washington Heights.

MAN (colored), married, desires work; references. H 1361 Herald, Harlem.

OFFICE MAN seeks position; anything in clerical line. Carpentier, 218 East 30th st.

PAINTER—Foreman, many years experience; reference. R. G., care of G. Wile, 96 Perry st.

PAINTER, paperhanger, wall cleaner; wall paper, paint cleaned. Allan, 446 West 41st.

POULTRYMAN, competent, wants position on gentleman's place or commercial plant. Lusic, 1446 Dakota av., Dunton, L. I.

SECRETARY OR EXECUTIVE ASSISTANT. American (29), good personality, competent stenographer, knowledge of accountancy, 11 years' general experience, versatile, adaptable, peculiarly well qualified by training, experience, temperament and natural aptitude for position as secretary or assistant to office manager, executive secretary or similar executive. R 809 Herald, 280 Bway.

SECRETARY, Christian, well educated, buying, selling and investment experience; courteous, tactful, thoroughly competent to act as secretary to executive. A 574 Herald, Fulton st.

SECRETARY—Graduate of high school and business school; competent stenographer; ambitious. Manuel Lowy, 37 E. 28, Plaza 2094.

STENOGRAPHER, correspondent, 4 years' experience; all references. C 268 Herald, Herald sq.

SITUATIONS WANTED—MALE.

STEWARD, many years experience, desires position; city or country club; references; security; catering on own responsibility if desired. August, 332 West 22d.

STEWARD—Young man would take charge of country club, near New York; married, no children. B 298 Herald, Herald sq.

SUPERINTENDENT, head gardener, greatest expert on flowers; practical experience, landscape; single; best references. C 298 Herald, Herald sq.

VALET, English; good appearance; 9 years' personal reference. White, 500 W. 134th.

VALET, English, experienced; well recommended. F. Horton, 791 Park av.

YOUNG man, 22, five years' newspaper, advertising printing experience, desires position with future with established concern; thoroughly versed on production and detail; hard, conscientious, willing worker; best references; would travel. Sydney Volkman, 115 W. 113th st.

YOUNG man, capable correspondent, bookkeeper, shipping, buying, selling; highest references; future offered first requisite. Civile, 806 World Building.

YOUNG man, college, 27, accounting, bookkeeping and office procedure, seeks connection established firm. H 1355 Herald, Harlem.

YOUNG man, 24, active, handy with tools, wishes work at anything. 344 East 41st st.

YOUNG man, 25, wants position with advancement; travelling. C 254 Herald, Herald sq.

YOUNG man, 18, can speak Italian and English, wishes position at anything; have chauffeur's license. F 1631 Herald, Bklyn.

YOUNG man (24), ex-service, desires a position in any line of work. A. Buonomo, 622 Pacific st., Brooklyn.

EMPLOYMENT AGENCIES.

Situations Wanted—Male.
Domestic.

JAPANESE SERVICE AGENCY,
106 West 46th st. Bryant 7787-9698.
HIGHEST GRADE, RELIABLE JAPANESE HELP FURNISHED AT SHORT NOTICE.
WE LEAD, OTHERS FOLLOW.

JAPANESE AMERICAN EMPLOYMENT AGENCY,
159 W. 46th st. Bryant 8079.
Select Domestic Help.

JAPANESE Select Employment Agency, Bryant 7931, 804 6th av., between 45th-46th sts.; fancy cook, faithful butler.

EMPLOYMENT BUREAU,
under the management of Japanese Y. M. C. A., 17 Concord st., Brooklyn. Main 1144.

JAPANESE Domestic Employment Agency; select help. 187 Lexington av. Md. Sq. 9358.

HELP WANTED—FEMALE.

CANVASSERS, take orders; good pay; easy proposition. Commonwealth Co., 112 E. 125th.

CHAMBERMAID-WAITRESS; must be competent; English or Scotch preferred; for all year round position in country, 20 miles from New York; only two in family. Phone 5507 Longacre.

CHAMBERMAID-WAITRESS wanted in American family of three; must have references; two other girls kept; private house. 59 W. 88th st.

CHAMBERMAID, waitress; city references required. Call between 5 and 7, 322 W. 100th, Apt. 3 A.

CHAMBERMAID-WAITRESS in apartment; references required. 608 West End av., corner 99th st., apt. 11-C.

CHAMBERMAID-WAITRESS, with good references; small family. Call between 9 and 12, 44 West 72d.

CHAMBERMAID wanted; references required. Call 2 East 80th.

CHAMBERMAID, waitress, white, small family. Apply, 10 to 1, 108 East 60th.

CLERKS.

The Metropolitan Life Insurance Company, while not requiring additional clerks at present, is desirous of accumulating a reserve list of desirable young people who would like to enter its employ, and who, in all probability, would not have to wait very long before obtaining a position, due to the growth of the business; desirable applicants are those of 17 and over, preferably with high school training, but certainly with full course of grammar school instruction, and living with parents or near relatives. Call Room 5038, 1 Madison av., New York City.

COOK—Preferably German, Austrian, Hungarian or Scandinavian girl; private family, in apartment; good wages. Apply Thursday, Mrs. A. D. Mayer, 2 West 89th st., apartment 1, west.

COOK, good Scotch girl, small adult family. Answer, with particulars, C 268 Herald, Herald sq.

COOK and waitress wanted for family of three adults in apartment. Call mornings, Mendelsohn, 272 West 90th.

COOK, good, plain, white; small adult family. Call 233 E. 68th, between 9 and 12.

COOK, experienced; private family; references required. Call 338 W. 88th.

COOK, light housework, small family; no laundry. 304 West 92d st., apartment 34.

COOK, competent; small family; references required. 124 E. 71st st.

COOK, white; family 2 adults in apartment. 205 West 89th, apt. 6-G.

CREW manager, experienced, to organize crew of house to house canvassers on article of exceptional merit. Address J 28 Herald, Herald sq.

DETECTIVE operatives with or without experience, write at once, giving full particulars and experience if any; wonderful opportunity for those making good in our organization.
NOTE—THIS IS NOT A SCHOOL OR STOCK PROPOSITION.
O 1008 Herald, Fulton st.

DRESSMAKER—Lucie, formerly of 5th av.; gowns to order, ladies' own material, or estimate; reasonable. Telephone 5877 Morningside.

DRESSMAKER, capable of fitting and taking care of small workroom. Mme. Belle Francks, 8 East 46th st.

FACIAL treatments—Young women proficient in scientific beauty culture, or those willing to learn, can secure excellent positions in one of the highest class salons in New York or be assigned to branch salons in other cities; salary and commission. Address R 407 Herald, Herald sq.

FINISHERS, experienced on dresses; steady position. Apply 9 A. M., 17 E. 57th.

HOUSEWORK.—Middle aged woman as general housework, family of three, or a settled down couple, man for garden and lawn; no objection to one child; fine apartment, &c.; only those looking for a good home and reasonable wages need answer; references required. Kendale Farms, Asbury Park, N. J.

HOUSEWORK and cooking, young experienced white girl; must understand German or French cooking; other help kept; no washing; family of 3; references required. Apply between 1 and 2 or 6 P. M., Apt. 3-C, 210 West 90th.

HOUSEWORKER.—White girl or settled woman wanted general housework, two in family; good wages; must be good cook. Call between 10 and 12 A. M., 302 W. 86th, apartment 8A.

HOUSEWORKER—Wanted, competent white girl for general housework; good home for right person. Apply mornings, between 10 and 12, to Mrs. Leonard Davis, 815 Park av., apartment 13C. Phone Rhinelander 7732.

HOUSEWORKER.—Reliable white woman, small, convenient home. Montclair, N. J., with or without washing. Telephone Montclair 4177, or write Mrs. Schroeder, 33 Brunswick road, Montclair, N. J. References.

HOUSEWORK, general, white girl; no washing; family of two. Call Thursday, 9 A. M. to 2 P. M., Pollack, apartment 8F, 220 W. 98th.

HOUSEWORKER for small apartment, assist with baby, sleep in; white; references; summer at the seashore. 1429 Carroll st., Brooklyn, apartment 2C.

HOUSEKEEPER, working; good cook; superior, reliable woman for private family; country summer. Telephone Lenox 3060. 45 East 82d.

HOUSEWORK—Girl for general housework; must be good cook; two in family; small apartment. Apply between 10-12, Thursday, 344 W. 72d, apartment 9K.

HOUSEWORKER—General, small family; no washing; excellent wages. Apply Thursday, 9 to 12. Mrs. Reutner, 575 West End av., apartment 5A.

HOUSEKEEPER—Working, American, take entire charge of eight room apartment; do marketing, mending; come well recommended. J 17 Herald, Herald sq.

HOUSEWORK, general, good cook references; willing to go to seashore for summer. Callaghan, 805 St. Nicholas av., apt. 54. Tel. Audubon 4820.

HOUSEWORKER, general, white; 3 in family, no laundry. Apply 25 Claremont av., apt. 9A (near W. 116th).

HOUSEWORKER.—German or Hungarian girl for housework. Baar, 325 Central Park West.

HOUSEWORKER, white, good home for neat, refined girl; small family. 600 W. 113th, apartment 5D.

HOUSEWORKER, small family, experienced; references; no wash. Lownes, 296 Central Park West, corner 90th st.

HOUSEKEEPER, experienced, for small institution; must know how to manage employees. Apply 10 A. M., 329 E. 62d.

HELP WANTED—FEMALE.

HOUSEWORKER, general, in family of four adults. Cohen, 308 West 94th.

HOUSEWORKER, white, two adults; references. 244 West 99th st.

HOUSEWORK, general; girl for general housework. 544 West 72d, apt. 4-B.

HOUSEWORKER, general, good cook; good wages. 301 West 106th. Call 9-1.

HOUSEKEEPER, working, good cook, $70-$75. Aronson, 21 East 82d. Lenox 1409.

LADY'S maid; white; must be a good sewer and willing to assist light chamberwork; good references required. B 273 Herald, Herald sq.

LAUNDRESS, first class, must do shirts and collars; private house; apply Thursday morning before 12. 43 E. 82d st.

MAID, white, general housework, small house and family; reference necessary. Apply after 12 o'clock noon. Mrs. Stair, 53 Middletown st., Jamaica. Telephone Jamaica 3 J.

MANICURIST, all around girl, experienced. Apply 60 W. 45th.

MATRON, white, take charge ladies' retiring room, railroad station, attend passengers and sell toilet articles. Call 2 West Broadway, one flight up.

NURSES wanted for ward duty in a contagious disease hospital; salary $80 per month and maintenance, with increase to $110 per month and maintenance for experienced graduates; $50 per month and maintenance for experienced practical and nongraduate nurses. Apply to Miss L. Gantt, Essex County Hospital, Belleville, N. J. Telephone 146 Branch Brook.

NURSE.—Wanted—A nurse girl, white, to take charge of five children, where an assistant is employed. Address Mrs. A. C. Hensler, 175 Clinton av., Newark, N. J.

NURSES, graduate, for institutional positions. Apply Anna M. Sabel, Jewish Hospital, Classon and St. Mark's avs., Bklyn.

PACKER AND SHIPPING CLERK, EXPERIENCED, FOR HIGH CLASS DRESS-MAKING ESTABLISHMENT. B. G., 244 HERALD, HERALD SQ.

PART time worker wanted for daily general cleaning; no cooking; references required. Apply 10 to 11 A. M., 213 East 48th st.

SALESWOMEN, experienced, cloaks, suits, dresses; at once. Wm. Davies, 353 5th av.

STENOGRAPHER WHO WRITES AND SPEAKS SPANISH. APPLY MARCEAU, 624 5TH AV., AFTER 9 O'CLOCK.

STENOGRAPHER, Christian, experienced and reliable, for export-import office. Vanderbilt 7300, ex. 99.

STENOGRAPHER wanted in law office; give salary. A 976 Herald, Fulton st.

TYPIST and clerical assistant who likes to occasionally help cook, is approaching middle age and a Fortestant, wanted to make her home with a gentleman who has but one arm and wife who is companionable, living in their own snug, attractive house in centre of lovely town in New Jersey, one hour from city; go out, nearby, for all meals and have housekeepers come in; allowance $50 monthly. Address, giving experience, reference, &c., Homework, box 402, City Hall Station.

VENTILATORS on toupees and transformations, experienced, wanted, with reference. Apply at once, 60 W. 45th.

WILL give rent three rooms for care large apartment. 116 West 69th.

WOMEN—OPPORTUNITY.
Women who believe in the power of women to succeed in business.
Our business is to make women independent of business limitations.
An opportunity to earn big returns with attractive future.
Our plan and organization indorsed by leading banks and business men.
If you have imagination and are alive to opportunities write or call mornings, 10 to 12.
56 PINE ST., ROOM 311.

WOMAN, ambitious, cultured, well educated; disengaged teacher preferred; educational welfare work; position permanent; good salary to start; promotion. L. Smith, room 323, 522 5th av.

WOMAN, refined, middled aged, with or without child, to assist Christian lady, with work, in country home. Write P. O. box 383, Lawrence, L. I.

WOMAN or girl, refined, white, take charge of eight-year-old girl afternoons. Call 9 to 12, 1211 Madison av., apt. 4, south.

WOMAN for laundry and kitchen work; private boarding house; sleep in. Call 269 West 72d st.

YOUNG woman, accurate at figures, to check up salespeople's daily reports and supervise their work. Call 2 West Broadway, one flight up.

Instruction.

THE WILFRED ACADEMY OF HAIR AND BEAUTY CULTURE OFFERS COURSES OF INSTRUCTIONS IN ALL BRANCHES, ASSURING LARGE EARNINGS; DAY EVENING CLASSES. CALL OR WRITE FOR INFORMATION. 153 W. 44TH ST. PHONE BRYANT 9455.

EARN $25-$150 weekly; only through Prof. Rohrer's, the Reliable Hairdress, Manicure, Beauty School; $5 up; free for service; earn while learn; circular explains. 119 W. 42d st.

EVENING SPEED CLUB, Mondays, Wednesdays, Fridays, 7.30 to 9.30; 3 months, $5. MERCHANTS & BANKERS' BUSINESS SCHOOL, 37 E. 38th st. Plaza 2993.

EMPLOYMENT AGENCIES.

Commercial Help Wanted.

BARKER & MACCOLL,
VOCATIONAL SPECIALISTS,
30 CHURCH ST.
SECRETARIAL AND GENERAL OFFICE POSITIONS.
REGISTRY FREE.

THE VOCATIONAL BUREAU,
17 W. 42d (near 5th av.).
Phone Vanderbilt 8558 for appointment.
BKR.-STENO, Christian, $18-$22.
Other high class positions.

OFFICE SERVICE COMPANY,
Downtown office, Uptown office,
16 John st. 103 Park av.
Selective Individual Employment Service.

BROWN EMPLOYMENT AGENCY,
200 BROADWAY. CORTLANDT 5518.

DAVID AGENCY,
17 West 42d st., room 513.

HIRST OCCUPATIONAL EXCHANGE,
60 BROADWAY.

Domestic Help Wanted.

GIRLS,

wouldn't you like to have a home where your good work, your good intentions, would be honored and paid accordingly?
IF YOU WOULD, COME TO US.
POSITIONS FREE.
LAZARE'S EMPLOYMENT AGENCY,
200 East 72d st.

AT MISS HOFMAYER'S AGENCY,
10 East 43d st., 3d floor.
Swedish cooks, English waitresses and chambermaids, Scotch nurses, French maids, chambermaids, housekeepers.

BRENNAN'S AGENCY have city and country places for cooks, couples, parlor maids, waitresses, nurses, laundresses, housework. 46 E. 60th. Plaza 1217-1218.

HOUSEWORKERS cooks, chambermaids; good positions. Bertha Carlson Employment Agency, 2280 Broadway, corner 82d st. Phone Schuyler 1076.

LIDA SEELY AGENCY,
38 West 52d.
Butlers, 2d men, cooks, 2d cooks, k'maids, waitresses, ch'bermaids, laundresses, nurses.

NURSE—Graduate, orthopedic experience; new hospital, Virginia; $100; operating room, $100; night supervisor, $85; immediate. Home Bureau Agency, 36 W. 59th st.

COOK, $100; second cook, $90; kitchenmaid, $85; laundress, $75; chambermaid, $65; useful maid; Scandinavians. Winthrop Employment Bureau, room 551, 47 West 42d.

Mrs. R. STRICKER & NEPHEW,
now located at 32 West 54th st.
Plaza 1121.
Good positions, good wages, private families.

MALMBERG'S Reliable Agency, 1049 Lexington Av. (75th)—Select help for private families.

ATTENDANTS, sanitariums; also hospital nurses; experience unnecessary. Irwin's Agency, 639 6th av.

HELP WANTED—MALE.

BOY

wanted by large Christian mercantile house; must be willing worker and bright; moderate salary to start. Call
JOHN H. STEARNS & CO.,
144 Madison Av.

BOY for errands and office work in real estate office. Brown-Wheelock Co., Inc., 10 East 45th st., call between 8:30 and 9 A. M.

BOYS in stock department of wholesale lace house; good opportunity. Apply Case & Co., Inc., 117 5th av.

CHAUFFEUR-MECHANIC, Pierce and National cars; clean, experienced single man accustomed to driving for ladies, willing to be useful about suburban estate; state fully experiences and references; salary $75 month, room and meals. C 288 Herald, Herald sq.

CLERICAL MEN

Earn $150 a week.

Most of our salesmen are former clerical men who have jumped out of the SALARY RUT. They are drawing commission checks in 3 figures now. The opportunity is open to YOU. Read the Business Builders' advertisement in these columns.

COLLEGE student for summer vacation; positions open in several States; 12 weeks $75. State college, year and experience. C 282 Herald, Herald sq.

HELP WANTED—MALE.

Accountants

BUSINESS BUILDERS

WANTED.

You can earn $150 a week.

You say you never had an opportunity to make REAL MONEY or to advance yourself according to your ability. Have you ever read our ad before and then said: "Oh, I guess I won't answer it." If you did, you passed up that OPPORTUNITY.

If you are NOW making less than $100 a week, you are using only HALF of your ability. We all want more money, but most of us think that to get it we've got to be in on some "scheme," some "secret" process.

Have you ever stood on Fifth avenue and wondered where all those Rolls-Royces came from? Or do you know that they are the result of HARD WORK? The REAL REASON that that man can buy a Rolls-Royce is because he's learned to sell his ABILITY at the highest market price. He may be a bank president to-day; 15 years ago he was a bookkeeper. If you haven't got a bank or a factory to work for you, you HAVE GOT A BRAIN, and two hands and two feet to work for you. SET THEM TO WORK.

Most of us are our own worst enemy. If we have not succeeded, there's no one to blame but the fellow walking around under our own hat. Once we make a mistake we are liable to think that we can't do ANYTHING right. When we think that way we admit that we are failures. Every time we make that admission we keep SUCCESS outside.

Here in the Business Builders we've all got the same chance, the same opportunity to MAKE GOOD. We've got some mighty fine men on our force. In fact, our salesmen believe that they belong to the finest selling organization in the country. They believe THAT because they have found REAL opportunity here. Some of our fellows who had never earned over $60 a week before have rolled up commissions up to $750 a week. But it isn't only the money they make that gives them that belief and that faith in this organization; it's the plain, everyday fact that men are constantly promoted to the REAL JOBS. Over 90 per cent. of our successful salesmen never sold a thing before they joined this organization. They were just like YOU. They THOUGHT they couldn't sell.

Don't say you can't sell. Don't let any "I CAN'T" thought get in your way. YOU CAN WIN—and YOU know it.

We are now under CONTRACT with three corporations to TRAIN men for sales and business executive positions paying from $5,000 to $15,000 a year. Those corporations want and MUST HAVE FIRST CLASS men. Within the past year we have trained 63 men for them. They still require 185. We know we've got a big job on our hands, but our need is YOUR OPPORTUNITY.

BEGIN NOW. Get your training at no expense to you while you are earning a good income. The job we've got for you NOW is a good one, but it is only a starter for the BIGGER JOB higher up when you make good. You have an especially good opportunity THIS WEEK. We have just started a new sales unit. We still need some additional men to complete the quota. Your JOB is HERE. Call between 10 and 2.

Ask for Mr. Wells.
JAMES W. ELLIOTT'S
BUSINESS BUILDERS,
620 Fifth Av. (at 50th St.).

COLLEGE MEN,

You can earn $150 a week.

Capitalize your personality and BRAINS. Our salesmen are of the type you will be glad to meet. 90 per cent. of them had no previous selling experience. Read the Business Builders' advertisement in these columns.

COLLEGE men, a business engineering company has a few openings for men who have had some business or selling experience; not a stock selling proposition. Call Room 307, 30 Church st., N. Y. C.

COUPLE wanted to take active charge of small place in country; 2 adults, 1 infant, in family; 2 acres of ground; every convenience. Tel. John 1652.

COUPLE—Man for garden, cow and poultry; nice home; woman for cooking; small family; no laundry; 25 minutes from New York city. Apply D. E. Victor, 505 5th av. Phone Vanderbilt 1909.

COUPLE wanted, cook, butler, houseman; entire work except laundry; family of 3; wages $130; references required. Mrs. E. H. Foster, Dongan Hills. Telephone Dongan Hills 111.

COUPLE wanted in country; man to act as gardener in summer, all around man in winter; wife as cook; situated at Larchmont, N. Y.; good opportunity. Phone Murray Hill 5160.

COUPLE, competent and reliable, for private family apartment; references required; country in summer; write, stating nationality and wages. Mrs. H., 45 E. 82d st.

COUPLE wanted, cook and butler, to do all the work; country. Call 10 to 12, 4th floor, 47 West 63d. Phone Columbus 1129.

CREW manager, experienced, to organize crew of house to house canvassers on article of exceptional merit. Address J 27 Herald, Herald sq.

DETECTIVE operative with or without experience; write at once, giving full particulars and experience if any; wonderful opportunity for those making good in our organization.
NOTE—THIS IS NOT A SCHOOL OR STOCK PROPOSITION.
O 1009 Herald, Fulton st.

DYER

familiar with dyeing silk jersey cloth and silk and cotton stockings. Rivoli Silk Hosiery Co., 768 North av., Plainfield, N. J.

ESTIMATOR wanted, thoroughly qualified to fill position in general contractors office; state experience, by whom and when employed, salary expected, &c. Y 773 Herald, Herald sq.

ENGINEER.—Trained and experienced engineer to supervise and maintain large electrically equipped plant; must be up on motors, generators, boilers, refrigeration, machine work and able to handle men; best reference required. 8-11 A. M., or write Cushman Sons, 461 W. 125th.

FACTORY Manager—An established and growing manufacturer of celluloid and ivory novelties requires the services of a factory manager; one who has already shown results only need apply; good salary and opportunity to the right party; all correspondence treated strictly confidential. Apply C 256 Herald, Herald square.

FOREMAN,
GIGGING AND NAPPING.
Wanted—Through experienced man, capable of taking complete charge of the gigging and napping department of a high class dress goods mill, located near Boston; must be a man with some initiative, experienced on high class velours and capable of handling help for full production; fine future and good wages to the right man; state full particulars of experience and references, married or single and salary expected; applications will be considered confidential if requested. Y 747 Herald, Herald sq.

GARDENER, working, married; small family, old fashioned place near city; furnish cottage. C 297 Herald, Herald sq.

MAN, useful, single, for gentleman's place in country, Newburgh, N. Y.; must understand care of lawn, roadways, furnace, horse, &c.; only those with experience, best of references, in similar position, need apply; wages $60 per month, room and board. Apply Mr. W., Hotel Gotham, 5th av. and 55th st., basement door, between 9 and 12.

MEN

Over 30; substantial representative capable of directing and interpreting instructions; must look and act the part. Write, stating business experience, phone number and present earning ability. Y 712 Herald, Herald sq.

MEN

If you will not be satisfied with small earnings, are a conscientious worker and neat in appearance, call at room 1708, 299 Broadway.

HELP WANTED—MALE.

MEN WANTED.

Ten men who can furnish good references and who would like to associate themselves with the largest firm in the country; unlimited advancement for the right men. Apply in person, 110 West 40th st., N. Y., room 204.

MEN.—We have openings for a few men mechanically inclined; only men who are eager for an opportunity with a real future need apply; experience not essential, as we give you necessary training; references required; age 21 to 40. O O 349 Herald, Herald sq.

OPPORTUNITY to connect with well known real estate firm; leasing specialists; Herald and Times square section; liberal commissions; leads plentiful; no dreamers wanted. Write Moneymaker, Box 15, 1358 Bway.

REAL ESTATE MAN
of unquestioned ability and honesty wanted by real estate operator to take general charge of property and assist in ordinary course of business. Liberal salary to right man. Highest recommendation necessary. State age, qualifications and salary expected. C 567 Herald, 280 Bway.

SALESMEN.

Our best salesmen earn over $500 a week.

While it is a fact that 90 per cent. of our successful salesmen had never sold anything before they joined the Business Builders' forces, a salesman WITH experience obviously has a running start at the beginning. You have an opportunity to make big commissions NOW, and you get in line to be promoted in a few months to permanent executive and managerial positions with one of our client-corporations, which would take you years to earn in the ordinary sales organization. Read the Business Builders' advertisement in these columns.

SALESMEN, EXPERIENCED.

An old and reliable concern wants a man for New York city territory.
BIG COMMISSION, NO EXPENSES, REPEAT ORDERS, DRAWING ACCOUNT IF NECESSARY.
J. H. HUNTINGTON,
Room 304, 105 West 40th St.,
Before 1 o'clock.

SALESMEN.

WE WANT ALL THE LIVEWIRE GO GETTERS IN TOWN ON A STOCK PROPOSITION THAT IS THE BEST SELLER ON THE MARKET TO-DAY; THIS IS THE ONLY THING YOU CAN MAKE BIG MONEY ON SO GET IN BEFORE WE CLOSE THE ISSUE; BRING THIS AD WITH YOU FOR SPECIAL COMMISSION ARRANGEMENT. SUITE 403, 199 BROADWAY.

SALESMEN.

Your future is entirely in your own hands. I can offer the opportunity to you if you can measure up. It's certain and unusual. If you have some selling experience, are ambitious, full of energy and determination, talk convincingly and can handle a high grade business in a forceful, straightforward way, I, as VICE-PRESIDENT of my company, can put you in the way of connecting permanently and securely with a thoroughly successful, rapid growing concern. Apply 1170 Broadway, Room 805, at 9:30 mornings. Ask for Mr. Edwards.

SALESMAN.

Money-Making Opportunity.
The real money-making place for a man with no professional or technical training is in the security selling field; we offer to inexperienced men, regardless of their past training, an opportunity to make better than $100 weekly, on commission basis, and to be trained in salesmanship and developed for managerial positions; this is a national institution which will stand the most rigid investigation; come in and talk it over with our sales manager.
GROUND FLOOR, 8 WEST 40TH ST.

SALESMEN.

A financial institution desires the services of several dependable men for sales positions; men who are anxious to better themselves will be given full support and placed on an immediate commission earning basis; space does not permit full details; an interview will. Call third floor,
505 FIFTH AVENUE.

SALESMEN

Men who wish to be trained for the purpose of entering the financial world will find an exceptional opportunity by joining our organization. We are in need of executives to take charge of our branch offices and are developing and training our men for these positions. It is possible to earn in excess of $150 a week while learning. Every cooperation will be given successful applicants. Apply mornings from 10 to 12 and afternoons from 4 to 5.30, Room 1202, 516 5th av., corner 43d st.

HELP WANTED—MALE.

SALESMEN.

We want several expert, experienced and reliable securities salesmen for our New York office, just opened.
We are marketing among other issues the stock of an established manufacturing company bearing a well advertised name, officered by men of national and international reputations. To those who can qualify we offer fresh leads, experienced cooperation, liberal commissions and an opportunity to make more than you are now earning, no matter how much it may be.
Apply, giving particulars, to
LYNDON DWIGHT WOOD,
562 5th av.

SALESMAN.

If you have not been in the proper environment YOU DO NOT KNOW what you can do.

The world is looking for successful men; we are sucessful and have a place for you. If you have sold securities and can SHOW US you can start right in. If you have not we will TEACH YOU OUR WAY.

The securities are RIGHT and if you are RIGHT call any day except Saturday before 3 P. M., 2 West 47th st., room 803 and ask for Mr. Heath.

SALESMAN.

We have an opening for men from 25 to 45 years of age, who have had experience selling investment securities. Men who are able to produce and qualify will be promoted to branch managers. Leads furnished, and every cooperation. Liberal commission on sales 160 BROADWAY, Suite 1209, or phone Cortlandt 2869.

SALESMAN.—An importing house of high grade perfume bases requires a first class salesman to take charge of the sales department; must be thoroughly acquainted with line and houses using these goods; great opportunity for right party; write in full confidence, giving references and experience. Address A 973 Herald, Fulton st.

SALESMEN—$100
a week is what you can make with our company; we have opened a branch in Brooklyn, we are expanding rapidly and need a few more ambitious salesmen; sales experience will help, but it is not essential. See Mr. Brady or Mr. Drucker, 172 Livingston st.

SALESMEN, road men with following in department stores, automobile accessories and furniture trade to handle the "Happy Baby Hammock" as a side line; this is a new patented baby crib that collapses into a cushion. Apply forenoon, Room 4, 1440 Broadway.

SALESMAN WANTED. — GOOD OPPORTUNITY FOR CLEAN CUT, BRIGHT YOUNG MAN; MUST HAVE LARGE ACQUAINTANCE WITH BUTTON BUYERS OF THE CLOAK, SUIT, DRESS AND WAIST TRADE. SALARY AND COMMISSION. J 50 HERALD, HERALD SQ.

SALESMAN with following in department stores, automobile accessories and furniture trade to handle the "Happy Baby Hammock"; this is a new patented baby crib that collapses into a cushion. Apply forenoon, Room 4, 1440 Broadway.

SALESMEN—Write for list of lines and full particulars; earn $2,500 to $10,000 yearly; big demand for men, inexperienced or experienced; city or travelling. National Salesmen's Training Association, 618 C. Candler Building, New York.

SALESMAN, experienced, wanted to cover New York State with a good line of men's trousers; one only who is acquainted with that territory need apply. Y 775 Herald, Herald sq.

SALES MANAGER and salesmen for industrial securities; leads furnished; salary and commission. Mr. Mills, room 309, 120 Liberty st.

SALESMAN, young man, neat appearance; small salary and commission. A 960 Herald, Fulton st.

HELP WANTED—MALE.

SALESMEN.—Company with national selling organization can use two men with high grade specialty selling experience to work as junior salesmen, with prospects of advancement, limited only by results shown. Must have canvassing experience. Business is done only with executives of large organizations, hence only men of good education, appearance and preferably with technical training can qualify. Salary to start $25, to be increased in accordance with results. Address for interview, giving full experience, Sales Manager, Room 1300, 229 W. 42d st., N. Y.

SECOND MAN, references required; call mornings. 2 E. 80th st.

SPECIALTY SALESMEN.

Ours is a proposition that will interest only men of good appearance, integrity and ambition to join dignity and exceptional earnings to the lasting credit of their self-respect and the permanent enjoyment of financial independence. This is a sales organization that boasts a dignity that doesn't loosen speed and without sacrifice of honest methods. And we help the men we take on to maintain the pace this progressive organization sets. You may easily earn, from the start, $150 and over a week. Give us opportunity to serve your pride and your pocketbook. We can do both better by far than this ad. suggests. Drop in to see us. What your eyes will see and your ears will hear will assure you that in joining forces with us you will be hitting the high road to good fortune. Better call between 10 and 2.
SUITE