HELP WANTED AND TELEPHONE DIRECTORY ADVERTISEMENTS

HELP WANTED—MALE.

SALESMEN
(And Executives).

We wish to connect with a few more men who have a talent for selling, a mood for honest trading, and an ambition to make real money in a fine field.

We are manufacturing a commercial specialty which meets an insistent need in the life of every man and woman who can read and write.

Our product, which has world-wide patent protection, is nothing less than a sensation in its line. In a neighboring city of 40,000 inhabitants 100% of dealers visited have given us their signed orders.

We are now in the midst of an extensive newspaper advertising campaign, using full page copy in the principal metropolitan dailies, which will be followed by a nation-wide campaign of sales publicity.

Naturally, we want big men to assist us in the expansion of our business and in meeting the demands of the market, both home and abroad, and we offer to such men the following opportunities:

First—An opportunity to make from $100 to $500 per week in cash commissions and bonuses, during the remaining few weeks of our financial campaign, to men who will cooperate in our Financial Department.

Second—A permanent position in our Merchandising Department as a District Manager, which position will pay from $7,500 to $17,500 per year.

Don't hesitate to answer this advertisement on account of lack of experience in our particular field—you will quickly acquire that—and you may solve the problem of your business future by calling tomorrow (Monday) only at Suite 1101, Buckley-Newhall Building, corner 41st Street and 6th Avenue, between the hours of 10:30 A. M. and 2:45 P. M.

SALESMEN

(District Managers and Executives)

We will require a large force of men for this new enterprise. Those wishing to sell an honest product, where repeat orders are bound to result, are especially desired.

We are manufacturing an article that is being put on the market whose name and fame will spread to every corner of the globe.

There will be millions sold in this country and abroad. The article, the only one of its kind in the world, protected by American and foreign patents, meets a need that has existed for many years. Every one seeing it marvels at its simplicity, and like all other wonderful inventions, the question is: "Why wasn't it thought of before?" It is a sensation in its line. Every dealer called on will without doubt place an order. All dealers now selling it have placed many repeat orders. National advertising plans are now being completed.

An opportunity to make $75 and up a week in cash commissions and an interest in the business by direct ownership. Those making good will obtain in a short time a position that usually comes only after years of hard work and waiting, and which should pay $7,500 and up annually.

Here is your opportunity. Seize it at once by calling to-morrow, Monday only, at Suite 509, 19 West 44th Street, between the hours of 10:15 A. M. and 3:00 P. M.

SALESMEN.

This advertisement is addressed to three particular men, over 25. They are wanted by a great sales organization which needs executive material for quick promotion.

The district manager is personally making this call for men. He will interview the applicants whose letters indicate fitness. He will select the ones who show possibility. They will be placed in a branch where splendid immediate income is assured.

They will receive special assistance in preparing for the bigger job. They will have constant association with men who have done and are doing big things in big business. They will be given prompt opportunity, in executive position with unusual scope for growth and income.

This is the serious effort of a strong, reputable house to secure new blood with which to build. It means real success for those men who get with us. It is worth consideration by the highest type man, as to character and determination. Experience in our line is not essential. Give phone number. H 199 Herald, Herald sq.

SALESMEN.

To the salesman who is now selling either securities or merchandise we offer the best proposition in New York; to the person who has never sold securities we guarantee to teach you our business, so that you can increase your earnings many times what they are to-day.

How would you like to work for a company which has never missed a dividend on its preferred issue since the inception of its business and is now paying substantial dividends on its common stock and has earned and added to its cash reserve over 28 per cent. on its capital during the past year?

THIS IS NOT AN OIL OR MINING STOCK OFFERING.

The commission you will receive is the highest that is paid on issues that only have to do with legitimate financing.

CALL BEFORE 1 P. M. SUITE 603-5, 261 BROADWAY.

SALESMEN.

Are you a clean cut, determined man who desires to learn the art of selling? Do you want to earn more while you learn more? We are starting a class in salesmanship Monday evening where we give you a thorough training. This costs you nothing. We put you on our sales force when you qualify. No experience necessary. Be here 7:15 prompt. See Mr. Longhurst, 1105, 1 West 34th st., or Mr. Martin, 818, 15 Park row.

SALESMEN.

A few salesmen wanted who are particular what they sell and desire to create a steady income from their labors can find an exceptional opportunity to handle a security that pays dividends monthly and nets the investor 18 per cent.; the proposition has unusual selling features; a salesman who has faith in his ability to accomplish results will find an unusual opportunity that has a bright future. Apply Mr. Christie, room 1105, 1 W. 34th st.

SALESMAN.

I have an opening for a man over 25, with brains, energy and ambition; one who aspires to better his condition in life and is willing to report for work at 9 and work at least seven hours a day; must qualify as to ability and character. Call 294 Metropolitan Life Building.

SALESMEN
to handle food products; commission basis. Glen Rose, 28 Harrison st.

SALESMAN—Club man; one who has entree to best clubs in Greater New York, both city and country, introduce finest brand of French chocolates; fine proposition to right party; no triflers need answer. W 536 Herald, 280 Broadway.

SALESMEN.—Wanted, several salesmen to sell paper; if you are acquainted with buyers of paper you can earn big money; knowledge of business not essential; profit sharing or commission basis. K 291 Herald, Herald sq.

SALESMAN WANTED; one with experience in selling varnish, who has solicited manufacturing trade; advise age, experience, territory covered and salary expected. Address P. O. box 168, Newark, N. J.

HELP WANTED—MALE.

SALESMEN
FOR
LACES, EMBROIDERIES, &C.

IMPORTING HOUSE IS OPEN TO ENGAGE EXPERIENCED SALESMEN FAMILIAR WITH THEIR LINES AND ACQUAINTED WITH THE BUYERS OF THE LEADING DEPARTMENT STORES AND DRY GOODS TRADE IN THE FOLLOWING TERRITORIES:

1. CITY OF CHICAGO.

2. NEW JERSEY, EXCEPTING NEWARK; ALSO SEVERAL TOWNS IN EASTERN PENNSYLVANIA.

3. STATES OF IOWA, NEBRASKA AND SOUTH DAKOTA.

OPERATIONS TO BEGIN JULY 1 ON A SALARY AND COMMISSION BASIS.

APPLY BY LETTER ONLY. STATING ALL DETAILS, WHICH WILL BE HELD IN STRICT CONFIDENCE.

GOLDENBERG BROTHERS & CO., 109 FIFTH AV., N. Y. CITY.

SALESMEN.

This is to announce the opening of a sales campaign that spells OPPORTUNITY in large letters to the type of man who aspires to do things in a BIG, CLEAN WAY.

To men of vision who recognize opportunity, it must be obvious that the time to join an enterprise, which has limitless possibilities, IS IN ITS INFANCY.

We deal in a commodity for which there is an absolutely unlimited demand, and to take advantage of the possibilities we need men and money.

The OPPORTUNITY offered is to make a big income in commissions this year, assisting us to raise additional capital; and then to step into BRANCH MANAGERSHIPS and sales executive positions.

Our proposition is one of dignity. In your work you will be backed by a group of some of the biggest men in this country, who are staking their capital, effort and reputation on the future possibilities of this enterprise.

Selling experience valuable but NOT NECESSARY.

WE TEACH YOU OUR WAY.
Call Monday only, before 3 P. M.
SUITE 211, 1834 BROADWAY.

SALESMEN
WHO HAVE COVERED MIDDLE WEST
WITH LINE OF LADIES' COATS.

EXCEPTIONAL OPPORTUNITY FOR MEN WITH PERSONALITY AND VISION WHO HAVE PROVED THEIR ABILITY BY RESULTS. SALARY OR DRAWING ACCOUNT AGAINST COMMISSION.

WM. FISCHMAN, INC.
15 EAST 26TH ST., N. Y.

SALESMEN.

AN OPPORTUNITY FOR THE SALE OF THE SECURITIES INVOLVING THE GREATEST REVOLUTIONARY DEPARTURE IN AUTOMOTIVE AND TRANSPORTATION INDUSTRIES. EARNING POSSIBILITIES UNLIMITED. GENUINE LEADS AND CO-OPERATION GIVEN.

FUEL OIL MOTORS CORPORATION
291 ADAMS ST., BROOKLYN.

SALESMEN for New York manufacturer for New England territory; high grade, established line of plumbing accessories; all year, steady business; acquaintance with line not necessary, but must have clean, fine selling record; must have calibre of earning at least $6,000-$8,000, and one having position, wishing to better himself, preferred; drawing account and commission; permanent, with good future to full extent of ability; aged 30-35 years. Full particulars and religion. R K 467 Herald, Harlem.

SALESMEN
for high class stock; not a promotion but a real Canadian gold property requiring immediate money for development to put it in the dividend class. A guarantee of efficient management and an outlook for big returns make this an exceptionally clean selling proposition. Commission basis. Call 10-12, Room 1608, 20 Broad st.

SALESMEN wanted: security, industrial, two-year-old; manufactured by one of the largest steel corporations in America; demonstration for your prospects; full cooperation; leads furnished. Call before 8 P. M., ask for Mr. Cherry. Columbus 2175, or 15th floor, Gotham National Bank Building, Columbus Circle.

SALESMEN.
Live men who can talk facts to automobile owners can make $3 at every call selling theft prevention service, which reduces theft insurance 15%. Affiliated with the Wm. J. Burns International Detective Agency; $300,000 worth of cars stolen daily in the United States; thefts are growing and owners are aroused; you can sell them first time; district agency given all who make good. Renton Auto Recovery Service, Inc., 198 Broadway, N. Y.

SALESMEN,
specialty, for new fast selling automobile accessory; capable men now earning $100 to $300 weekly; every automobile owner a prospect. We also want men with cars for suburban work. Call Hobbs Building, 5 Oliver st., corner Mulberry, Newark, N. J. Mr. Hess, fourth floor.

SALESMEN—As district distributors to open offices, appoint salesmen and call on dealers for Marvel Tire Life; thoroughly tried and tested product, every motorist will want; positively seals punctures automatically and greatly increases life of tires; men with selling ability should net large weekly profits. Marvel Tire Life Co., Inc., Lunt av., Chicago.

SALESMEN.
Davis Can Server Corporation, a manufacturing concern with tangible assets and rating in Duns and Bradstreets, wants experienced salesmen on commission basis. Our Mr. Bolte will be in the city to interview applicants Monday all day and Tuesday until 12 o'clock.
APPLY ROOM 811, FLATIRON BUILDING.

SALESMAN—Importing concern of novelties and jewelry wants thoroughly experienced traveling salesman for the Pacific coast and Western States; must be now calling on trade with jobbers, department stores and retailers handling this line; commission basis with drawing account. Address Importers, 415 Herald, Herald sq.

SALESMAN, travelling man, well acquainted with the New England trade, thoroughly experienced in selling novelties and jewelry to jobbers, department stores and retailers; first class references required; commission basis with drawing account; permanent position for right party. Importers, 415 Herald, Herald sq.

SALESMEN—Side line for road men. Very small sample and sells upon presentation. All territories being rapidly closed. Commission and protection on repeats. J 154 Herald, Herald sq.

SALESMAN with representative concern calling on department store and candy trade to sell standard line novelty dolls; commission basis; reference. Schlesinger Bros., 259 5th av.

SALESMEN wanted at once, neat appearing salesmen to sell foreign exchange and money on our partial payment plan; references essential. Apply Salesmanager, Suite 209, 1482 Broadway.

HELP WANTED—MALE.

SALESMEN.

How can you be expected to judge my sincerity or the value of an opening with my company by the wording of an ad? I have seen clever advertising men with the most alluring copy for poor propositions, and so have you.

I don't pretend to be able to write "copy," but I know what I have to offer a real salesman in comparison with any other proposition in New York city, bar none, and all I want is the opportunity for a face to face talk with a real salesman. I don't care what he has been selling so long as he has met with success and has been long enough in the game to have had the burrs knocked off. If he can show me personality, sales ability and a willingness for hard work I will defy any other concern to take him away from me. I am prepared to guarantee the everlasting future of the man who will deliver the goods for me in the selling end of this business. Put yourself in my shoes. You know the kind of a man I am looking for. If you fit, then by all means give me a chance to talk with you. Never mind what you are to sell. It's clean, dignified and a big money maker right now. It was born with success and is the livest proposition to-day in New York city or vicinity.

If you have that quality in you which makes for business success you won't pass this up, but will invest one hour of your time for a heart to heart talk.
A 528 Herald, 280 Broadway.

SALESMEN.

A New York banking house, with branches in several cities, has openings on its permanent staff for two clean-cut men of good standing selling attractive Government bond issues on a successful selling plant; attractive commission basis. Those selected must be able to appreciate an unusual opportunity and demonstrate their desire to take full advantage of it. They will be thoroughly instructed by and have the full cooperation of the firm. This offers a most desirable connection to earnest reliable men who want to advance themselves.

CALL BETWEEN 10:30 AND 12:30,
ROOM 1, 7 WALL ST.
ASK FOR BOND SALES MANAGER.

SALESMEN WANTED.

SEVERAL HIGH CLASS SALESMEN WHO VALUE THEIR TIME AT $5,000 PER YEAR, OR BETTER, TO CALL ON THE MOTOR TRADE; PREFERABLY MEN WHO HAVE SOLD A SERVICE OR MOTOR ACCESSORIES; MUST BE OF GOOD ADDRESS, ENERGETIC AND DEPENDABLE; SPLENDID OPPORTUNITY FOR LIVE WIRES, WITH CHANCE FOR ADVANCEMENT WITH STRONG ORGANIZATION.

FOR INTERVIEW CALL 1802 TRIBUNE BUILDING.
AUTO SUPPLY SERVICE CORP.
MR. FOX.

SALESMEN.

EXCEPTIONAL OPPORTUNITY FOR TWO HIGH GRADE MEN CAPABLE OF MEETING AND SELLING DISCRIMINATING INVESTORS; AN EXCEPTIONALLY ATTRACTIVE INDUSTRIAL; EXPERIENCE IN SELLING SECURITIES NOT ESSENTIAL; LEADS AND INTRODUCTIONS FURNISHED; DRAWING ACCOUNTS MAY BE OBTAINED FOR APPLICANTS WHO ARE IN POSITION TO FURNISH SATISFACTORY RECOMMENDATIONS FROM OTHER HOUSES OF STANDING; LIBERAL COMMISSIONS, WITH FULLEST CO-OPERATION TO MEN QUALIFYING. ROOM 207, 198 BROADWAY.

SALESMEN.

AN OPENING FOR TWO REAL HUSTLERS; ONLY THOSE WILLING TO WORK, AND ESPECIALLY, A FEW EVENINGS A WEEK ON REAL LEADS, TO PRESENT A SECURITY OF EXCEPTIONAL MERIT AND EARNING POSSIBILITIES IN SECOND GREATEST INDUSTRY IN THE UNITED STATES; CAN EARN REAL MONEY; REASONABLE FINANCIAL ASSISTANCE GIVEN TO THOSE QUALIFYING. A. S., 521 HERALD, FULTON ST.

SALESMAN WANTED
by large, old established and progressive textile manufacturer, for Southern territory, New England and New York State; man experienced in upholstery fabrics preferred; permanent position, for right party; give full details of business experience, stating salary desired; all replies handled in strictest confidence. O 502 Herald, 280 Broadway.

SALESMAN can earn $50 through working others in distributing sanitary article needed by every woman every day; something entirely different from anything on the market; women buy them on sight; every druggist will handle; no competition; to secure contract and exclusive territory investment $500 merchandise required; exceptional opportunity for the ambitious man that realizes the shortest route to financial independence is through getting others to work for you. For interview address K 222 Herald, Herald square.

SALESMEN OF CHARACTER AND ABILITY HAVE AN OPPORTUNITY OF JOINING THE STAFF OF A SECURITIES CORPORATION WHICH IS UNDERWRITING THE STOCK OF ONE OF THE BIGGEST CONSOLIDATIONS IN THE WEST. WE HAVE A LARGE CLIENTELE AND FURNISH LEADS TO DESERVING MEN. PHONE BARCLAY 9026 FOR APPOINTMENT.

SALESMEN TO CALL ON CHAIN STORES AND LARGE BUYERS IN NEW YORK CITY WITH CANDY SPECIALS AND CHOCOLATE BULK LINE; MUST BE THOROUGHLY EXPERIENCED AND FAMILIAR WITH THIS KIND OF TRADE; STATE EXPERIENCE, &C., K 196 HERALD, HERALD SQ.

SALESMEN.
WE DESIRE SEVERAL HIGH CLASS SALESMEN TO SELL MARLING, PARCEL POST AND EXPRESS SCALES. COMMISSION BASIS. APPLY BY LETTER ONLY. TOLEDO SCALE COMPANY, 61 CHAMBERS ST.

SALESMEN WANTED—Men with sufficient confidence to demand all earned. Big opportunity for big men getting members, establishing lodges for secret society. No salaries. No advances. The Owls, South Bend, Ind.

SALESMEN WANTED
to sell automobile soap to garages and accessory trade; commission, or salary and commission given. Write strictly confidential, Harral Soap Co., 182 Havemeyer st., Brooklyn.

SALESMEN—Unique invention, just out; saves time, labor; eliminates drudgery; $4 day and big commissions. Apply at once, Horton Co., 65 Court st., Brooklyn.

SALESMAN for steamship provision house; big money for energetic man; must be experienced in steamship business. B 1606 Herald, Brooklyn.

SALESMEN—To sell high grade salesboard assortments, varied line; regular and repeat commissions. Write for big catalogue. Atkinson Novelty Co., 512 S. Jefferson, Chicago.

SALESMAN.
Importer of Solingen cutlery wants live wire salesman for jobbing trade. A 1278 Herald, Fulton st.

SALESMEN to sell at unusual attractive preferred stock issue of an established chain store system; good commission and future for right men. L. I., 188 Herald, Herald sq.

SALESMAN in store who is conversant with housefurnishing line, crockery and silver; good future for an ambitious man. K 288 Herald, Herald sq.

New Phone for
Herald Want Ads
CHELSEA 4000
Phone all your Want Ads to the new number — Chelsea 4000 — after midnight to-night.
THE NEW YORK HERALD

HELP WANTED—MALE.

SALES MANAGER, EASTERN,
WANTED.
FOR WELL KNOWN CORSET COMPANY.

Large, nationally known corset manufacturers desire to secure sales manager to take charge of New York selling office; require salesman who is personally acquainted with the big trade in Greater New York, Boston, Philadelphia, Baltimore and Washington. The position requires an executive of energy and initiative, himself capable of selling, besides directing a force of salesmen; experience selling corsets necessary. Give complete details of past experience, salary desired, age, references, &c., in first letter. Y 679 Herald, Herald sq.

SALES MANAGER,
ONE WITH THOROUGH KNOWLEDGE OF POPULAR PRICED SILK WAISTS, GOOD CORRESPONDENT AND EXECUTIVE ABILITY. STATE EXPERIENCE AND REFERENCES; CONFIDENTIAL. BOX 733, 209 CABLE BLDG.

SALESMEN and stock clerk wanted in wholesale notion and ready to wear; must be thoroughly acquainted in the above mentioned lines; no others need apply. Baumgart Co., 518 Broadway, city.

SECURITY SALESMEN
who are looking for a profitable connection with a future, a corporation having many interests has openings for salesmen and salesmanagers of high calibre who can finance themselves a few weeks.
There will also be opportunities for men capable of handling big commercial problems. You may solve the problem of your business future by telling us all about yourself, age, experience, &c. M 23 Herald, Herald sq.

SECURITY SALESMEN.
Man who can bring other men with him, and whose record will stand inspection, can find spendid opening by addressing M 42 Herald, Herald sq.

SECURITY SALES MANAGER
who has working organization and can show good record can find splendid opportunity by addressing H 194 Herald, Herald sq.

SEND for free toilet soap sample and $10.00 cash refund offer. Lucania Co., Dept. 610, St. Louis, Mo.

SHIRT SALESMEN.
We are looking for cracker jack salesmen to sell silk shirts, the best line now in the market, with very low figures, in territories that we have ever one-half million dollars established trade, in the following States: Indiana, Illinois and Missouri and from Denver to the coast; a good man can earn from $15,000 to $20,000 a year. Apply at once,
RAINBOW SHIRT CORP.,
583 Broadway, N. Y.

SHOE PATTERNS.
Model makers, width grades, operators on Reed machines, fillers and binders. Apply Room 1316, Printing Crafts Building, Eighth av. and 34th st., New York.
OTIS G. MURTY, JR., MANAGER,
DUNBAR PATTERN CO.

SOLICITORS to sell a cooperative automobile league membership; commission basis. Mr. McCARTHY, of Quinn & Quinn, 127 West 65th st.

SOLICITOR, reliable, to take club memberships on generous commission; $50 upward weekly. Call 116 West 39th, room 638.

SPLENDID clerical work opportunity, spare or whole time; no canvassing; good money. Chautauqua Business Builders, Jameston, N. Y.

STOCK SALESMEN.
STEINMETZ
ELECTRIC MOTOR CARS
CORPORATION.
An exceptional selling opportunity.
Immediate large returns.
Leads daily.
Helpful cooperation.
Provided you measure up
and can deliver regularly.
Only men of action wanted.
SEE MR. SHIMMONS,
Room 420, 512 5th av.

STOCK CLERK.
Hardware and metal experience preferred.
We have need of a young man between the ages of 20 and 30; the opportunity is exceptional for one who is reliable, intelligent, of a pleasing personality, with selling ability. V 691 Herald, 280 Broadway.

STOCK SALESMEN.
Underwriting syndicate desires to appoint New York and surrounding representatives to dispose of high class stock issue. Not yet listed. Company is a consolidation of enterprises in existence 25 years and is internationally known and advertised. We want to hear from high class men only. With clientele preferred. Give particulars in replying. Address A. M., P. O. Box 372, City Hall Station, New York.

STOCK SALESMEN
by producing motion picture corporation; unusually attractive dividend paying high class proposition; leads furnished New York and New Jersey; commission. Mr. Gilder, 11th floor, 300 Madison av.

STOCK SALESMEN—We offer an unusual opportunity for security salesmen, with or without clientele; splendid chance to connect with live wire organization; unusual cooperation furnished; salary and commission basis. Call Broad 952 for appointment.

STOCK salesman—Wanted live wire to represent financial institution bringing out new stock issue; to the right man a very profitable and attractive position is offered. S W 284 Herald, Herald sq.

STOCK salesmen wanted to sell an unusual, attractive preferred stock issue of an established chain store system; good commission and future for right men. Address L. P., 48 Herald, Herald sq.

STOCK CLERK IN LARGE COTTON GOODS CONVERTING HOUSE; REPLY, STATING AGE AND REFERENCES. S 803 HERALD, FULTON ST.

STENOGRAPHER and typewriter wanted; educated, ambitious, hustling young man that knows his business can have steady position, with good chance for advancement, providing he will start at the bottom and work up; reply in own handwriting, stating age, nationality, education, experience and lowest salary to commence; no telephone applications considered. Imperial Machine and Foundry Corporation, Lindenhurst, L. I., N. Y.

STEAMSHIP MAN.
A man having thorough knowledge of steamship ticket and foreign money business to take over department being added to well known and established office at Hackensack, N. J.; must be willing to work up the business as if his own and will participate in profits; no capital but good references wanted. Y 661 Herald, Herald sq.

START a pressing, cleaning and dyeing establishment; big profits, little capital; we tell you how; write for booklet. Ben-Vonde System, Dept. 89, Charlotte, N. C.

SWITCHBOARD OPERATOR, experienced, for broker's office; one familiar with typewriting; Gentile. Write, stating salary. A 1297 Herald, Fulton st.

TEACHER or college student, vacation position; valuable experience; salary $273 for three months. Write Dept. D, 303 5th av.

WATCHMAKER, experienced, to go out of town; good pay; steady position. Krukin, 209 W. 108th st.

WIDEAWAKE men to take charge of our local trade; $6 to $8 a day steady; no experience required; pay starts at once. Write to-day American Products Co., 4605, American Building, Cincinnati, Ohio.

HELP WANTED—MALE.

YOUNG MEN
TO QUALIFY FOR INVESTMENT BANKING BUSINESS DESIRED BY HIGH CLASS BROKERAGE HOUSE; SALARY AND COMMISSION; MUST BE ENERGETIC AND WILLING TO START FROM THE BOTTOM AND WORK UP TO THE TOP. WRITE FULL PARTICULARS. BANKERS FINANCIAL AND ADVISORY CORP. 70 WALL ST.

YOUNG man to take up selling commercial and advertising printing; must have at least high school education, hard worker, satisfied with moderate salary to start. Apply, by letter only, McA. & B., Inc., 263 West 126th st.

YOUNG man who is familiar with crockery, glass and house furnishing lines, to take charge of stock room in packing department. K 240 Herald, Herald sq.

YOUNG man, experienced in billing and general work for publisher's office; intelligent, accurate and reliable; Catholic. Address, mentioning experience, references and last salary, C 795 Herald, 280 Broadway.

YOUNG man with experience in real estate office; must understand typewriting; state age. Address K., room 32, 55 Broadway.

Instruction.

ASSISTANT bookkeepers, clerks and others who are ambitious to become accountants.

One hour's study daily will in ONE MONTH qualify you to open, conduct and close any set of double entry books; THREE MONTHS, ONE HOUR DAILY, will qualify you as CORPORATION ACCOUNTANT with a knowledge of business law and fundamentals of business. Call, write or phone Vanderbilt 4500, Extension 64. Booklet on request. Desk A

INSTITUTE OF SIMPLIFIED EDUCATION, INC., 244 Madison av., New York city.

HOTELS NEED TRAINED MEN—Big demand for high salaried executives; we train you by mail and put you in touch with big opportunities. Write at once for particulars. Lewis Hotel Training School, desk 3018, Washington, D. C.

GET A GOOD JOB—Work for Uncle Sam; men and women needed; $1,400, $1,600, $1,800 at start; railway mail clerk and other "exams" soon; let our expert, former U. S. Government Examiner, prepare you. Write to-day for free booklet N S. Patterson Civil Service School, Rochester, N. Y.

AUTOMOBILE TRAINING BY EXPERTS. Complete shop course, $66, with driving, $90; weekly payments. Ask for Catalogue H.
STEWART AUTOMOBILE SCHOOL,
225 West 57th st., at Broadway.
Leading School—Founded 1909.

AUTOMOBILE repairing, driving, complete course, $35, including ignition system; keep your present position; learn good paying profession; day, evening; ladies' classes; license guaranteed. N. Y. Auto School, 42 West 125th.

LEARN linotype; highly paid trade; ideal educated, alert men. Telephone 2478 Stuyvesant. Empire School, 133 E. 16th (subways).

LEARN TO BE A CHAUFFEUR—Pleasant, profitable work; day and evening classes. Send for free booklet and visitor's pass. West 56th Y. M. C. A., 301 W. 57th st.

BE A DETECTIVE—Excellent opportunity; good part travel. Write C. T. Ludwig, 530 Westover Bldg., Kansas City, Mo.

EMPLOYMENT AGENCIES.

Commercial Help Wanted.

"NATIONAL"
EMPLOYMENT EXCHANGE,
30 Church Street,
New York City.
Established 1909.
OFFICERS AND DIRECTORS.
Otto T. Bannard.....President
John R. MacArthur.Vice-President.
Eugene H. Outerbridge...Secretary
L. F. Loree .....Treasurer
Robert W. De Forest,
Paul M. Warburg,
Newcomb Carlton,
Arthur Williams,
George Blumenthal.
APPRECIATED SERVICE.
In spite of the industrial depression, we have added to our clientele over 400 new firms since December.
These figures demonstrate clearly that intelligent, careful selection of candidates and time-saving, business-like service are appreciated by employing executives.
The "National" is the largest medium of its kind in the United States.
SPECIAL DEPARTMENTS FOR
Executives,
Technical Men,
Banking and Brokerage Men,
Junior Executives,
Clerical Men—Senior,
Clerical Men—Junior,
Executive Women
Clerical Women—Senior,
Clerical Women—Junior.
Interviews daily up to 1 P. M.
The "NATIONAL,"
30 Church Street.

PERSONNEL EXCHANGE, INC., 26 JOHN ST.

OFFICE MGR., Bond house, $5000.
OFFICE MGR., Machinery House, $3000.
OFFICE MGR., Manu., $2600.
EFFICIENCY MEN, (3), Exper'd, $2000.
LAWYERS (2), Trial and Brief, $30-40.
SALES MGR., Electrical, $5,000.
ASST. PAYING TELLER, Fast counter, $35.
CIRCULATION MGR.., Drug paper, $2600.
DRAFTSMAN, Charts, letters, $30.
CLERK, A1 experience, $30.
STENOGRAPHERS, $18-30.
TYPISTS, $17-23.
CUSTOMS ENTRY CLERK, $23.
BOSTON LEDGER MAN, $1200.
COLLEGE MEN, Good corresp., $28.
CLERKS, $17-23.
ASST. BOOKKEEPERS, $18-20.
JUNIOR CLERKS, $12-16.
Many others. Tel. Cortlandt 7950.

THE WILLIS EXCHANGE
OFFERS
Junior clerks, $10, $12, $15.
Typists, Elliott-Fisher operators, $25-$35,
Bookkeepers, double entry, $30;
Bank ledgers, executive clerks, $18, $22;
Office executives, accountants, $2,000-$4,000.
THE WILLIS HAWLEY EXCHANGE,
Chamber of Commerce Bldg.,
Brooklyn.

FITCH PERSONNEL SERVICE,
1476 Broadway, at 42d. 8514 Bryant.
Bank investigator, experienced outside man, $2,200; bookkeeper for Southern city, $45; Elliot Fisher operator, out of town, $30; office manager, knowledge of collections, auditing, to capable executive, $4,000; office boys, lunch and bonus, $50 upward; Underwood bookkeeping operators, $28; bank bookkeepers, $1,200-$1,500.

BOYS, over 16, school graduates; bring references from last employer. Call between 9 and 10:30 A. M., Reference Investigating Co. (Agency), 96 Warren st., room 406.

BARKER & MACCOLL,
VOCATIONAL SPECIALISTS,
30 CHURCH ST.
Cashier and auditor, fire insurance experience; engraver, etched name plate, experienced; stenographer, Cuba.

FIRST OCCUPATIONAL EXCHANGE,
WALL ST. SPECIALISTS. 60 BROADWAY.
Hamilton Employment, 6 Church st. Rector 24. Bookkeepers, office positions of all kinds.

Domestic Help Wanted.

COUPLES WANTED:
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