The New York Herald is the point of contact between the dependable employee and the responsible employer.

HELP WANTED ADVERTISEMENTS

Please mention The New York Herald when answering any one of these advertisements.

HELP WANTED—Female.

Employment Agency—Domestic.

RELIABLE colored help for private and public work; day workers supplied. Cumberland Employment Agency, 347 Cumberland st., Bklyn., N. Y. Prospect 7823.

LIDA SEELY AGENCY,
38 West 32d St.
Butlers, 2d men, cooks, 2d cooks, k'maids, waitresses, ch'maids, laundresses, nurses.

MRS. R. STRICKER & NEPHEW,
32 West 38th St.
An office for ALL NATIONALITIES; private families; all positions; good wages.

COOKS, French, Swedish; waitresses, laundress, chambermaid, French maids, nursery governess, couples, cook, butler. 602 6th av., JACQUIN'S AGENCY.

SEAMSTRESS, French, house mother, waitresses, cooks, laundresses, couples. Universal Employment Bureau (Agency), 825 Madison av. (69th).

CHAMBERMAIDS, laundresses, cooks, waitresses and couples. Bremen Agency, 695 Madison av.

MASON'S AGENCY, 18 West 42d, requires cooks, couples, waitresses, nurses, housework ers immediately.

COOK, houseworker, chambermaid, laundress. McLeod Agency, 214 W 138. And. 4039.

MISS MILLER'S AGENCY, 18 West 43d, first floor, front—Cooks, couples, chambermaids-waitresses, general workers.

HOUSEWORKERS: waitresses, ch'bermaids, cooks; excellent positions. Tinka Andresen Emp'y Ay, 2294 Bway, nr. 83d. Schuyler 7992.

FIRST class colored help; references investigated. Agency, 53 W. 99th. River 6398.

ROSE M. WERNER, 122 E. 59th, Plaza 4647. Couples, cook, chambermaid, butlers.

Instruction.

COMPLETE OUTFIT FREE
BY REGISTERING NOW
WANAMAKER BEAUTY SCHOOL,
435 5th av., near 39th, opp. Lord & Taylor.
Leading School in America.
Earn $50 weekly.
HAIRDRESSING AND MANICURING.
All branches taught; register now for high position; we cannot fill the demand; reach out now for success in an environment of wealth and refinement; day, evening classes. We start you in business; easy terms. Write or call for particulars. Tel. 1176 Vand.

LADIES EARN $40 TO $60 WEEKLY
HAIRDRESSING, MANICURING.
All branches taught. Complete manicuring courses, $15. Day and eve. classes. Positions guaranteed, diplomas. We start you in business; easy terms; enroll now.
NILES BEAUTY SCHOOL,
210 Fifth av., near 26th st.
Telephone 9642 Madison Square.

WE CAN PLACE
75 girls and women per month after four weeks' instruction; day, evening and home study courses. Call or write for particulars. NEW YORK SCHOOL OF FILING, 19 West 44th st.

AN INDEPENDENT income is assured Wilfred Graduates of Hair and Beauty Culture, day, evening classes. Call, write Wilfred Academy, 753 7th av. (50th st.), for booklet H. Phone Circle 10220.

EARN $50 weekly through Prof. Rohrer's famous Hairdress, Manicure, Beauty School, 119 West 42d st., or Brooklyn, 15 4th av. Newark Branch, 847 Broad st.; circular.

OPERA singer wishes pupils; teaches in German, Spanish. Kerr, 505 W. 141st.

AGENTS WANTED.

Male.

AGENTS—At last, world's greatest adding machine; almost human; retails $15; work equals $500 machine $500 months; easily made demonstrating to stores, offices, garages, factories; simple, easy; adds, subtracts, multiplies, divides automatically; speedy, accurate, durable, handsome; five year guarantee; tremendous demand; amazing profits; liberal trial offer; protected territory; write quick. Lightning Calculator Co., 501 Smith Bldg., Grand Rapids, Mich.

AGENTS—Big money selling tire cure; a wonderful repair for tires and tubes at enormous savings in vulcanizing bills; every car owner buys; easily applied without heat or tools; self-vulcanizing in two minutes; guaranteed to last life of tires and tubes; $1 outfit makes 50 repairs; full particulars and sample upon request; write to-day. AMERICAN RUBBER AND CEMENT COMPANY, Baltimore, Md.

AGENTS—Are you willing to demonstrate something which will save $50 to $500 in every home you call upon and costs the buyer less than $5.00? The well to do listen quickest and buy at once because they have the most to lose by not buying, and they have the money to buy with. Easy to get in. Powerful demonstration. Practically no one in your city ever heard of it. Pays $20 to $50 a day to workers. Milwaukee Dustless Brush Co., Milwaukee, Wis.

AGENTS—One of the largest manufacturers of chinaware in the State of Ohio wishes to secure the services of a good live representative in the State of New York; one familiar with chinaware and who will give line entire attention preferred; permanent and profitable position to the right party; in reply state age, also give references. Y 2297 Herald, 280 Broadway.

AMBITIOUS men, write to-day for attractive proposition, selling subscriptions to America's most popular automobile magazine; every car owner, mechanic, garageman interested; quick and easy to sell; 100 per cent. profit; pleasant work; devote all or spare time. AUTOMOBILE DIGEST, A 173 Butler Bldg., Cincinnati.

AGENTS—Big profits selling Shoorpatch for tires and tubes; permanent repairs made in one minute without heat or tools and guaranteed to outlive tire or tube, saving 600% over vulcanizing; tremendous demand; write at once for particulars and free sample. Shoorpatch Rubber Company, Philadelphia, Pa., Dept. 12.

AGENTS—A new metal specialty sold to all classes of retail merchants and banks; brand new sales plans; sales talk that wins; outfit fits the pocket; big commission paid promptly on receipt of orders; get in quick with the money maker. GOODWILL ADVERTISERS CORP., 2230 Almont st., Desk 400, Indianapolis.

AGENTS—Join hands with a successful agency house, 15 years' success, over 350 products, well known throughout the country; soaps, flavors, perfumes, laundry specialties, food products, &c. Write quick for money making plan. American Products Co., 5602 American Bldg., Cincinnati, Ohio.

AGENTS—Salesmen, can you give away merchandise? We want 100 salesmen at once to give away absolutely FREE to MERCHANTS our famous PEP PELLET MACHINES. We pay you $1.50 each to give them away. Should place from 25 to 50 daily. Write quic. Hot P-Nut Machine Co., 350 East Long st., Columbus, Ohio.

AGENTS—Radio men. Sell complete sets $24. Old reliable company; fastest money maker; best looking, most efficient; quick delivery; exclusive territory; act quick; sample including phones $18; quantities $13. Free catalog. Radio Dept. F, 1750 Clarinda st., Chicago.

AGENTS.—Spoon-N-Fork, fastest selling specialty ever produced for the kitchen; 100% profit; every woman buys on sight; a necessity where food is cooked; 25c. for sample or $1.50 for dozen; act now for exclusive territory. Atlast, 860A Woolworth Bldg., New York.

AGENTS—Jennings Mfg. Co., A 156 Dye Bldg., Dayton, Ohio, wants four men and women as agents for this district; written guaranteed hosiery; complete line 27 styles; wonderful silks; no experience or capital needed; liberal pay. Samples furnished. Write quick.

AGENTS!—You can make $500 quick this summer; something entirely new; miniature rotating mechanical pocket fan. "Lazbert Craze." Vest pocket size. Everybody wants one. Sells on sight, dealers and individuals. AERO FAN CO., 501 No. La Salle, Chicago.

AGENTS—Thirty whirlwind sellers; handsome windshield wings, mirrors, spot lights, tires, tubes, &c.; every car owner and dealer buys; tremendous profits; catalog, full details free. Rapid Sales Corporation, Dept. 141, Grand Rapids, Mich.

AGENTS—A NEW FOOD PRODUCT. "Sal-ade" guaranteed highest quality; nothing like it; no competition; rapid, steady sales; homes, restaurants, stores; unlimited opportunity for agents. Write LUNA, 311 5th av.

AGENTS—$25 per day easily made selling our wonderful Crystal Radio Sets; retails for $25; send immediately for terms and territory; a permanent business can be quickly built up. Standard Radio Corp., 15 Broad st., New York.

AGENTS—Sell Milburn puncture proof tubes; demonstrate by driving nails in tire; every owner wants them; exclusive territory for big producers. M. V. Milburn, Treas., 340 West 47th st., Chicago.

AGENTS.—Auto accessory, hot flash amplifier; more mileage, less gasoline; retails 25c. each; territory open; sample set of four, $1, with information. Government Square Garage, 219 East 5th st., Cincinnati, Ohio.

AGENTS—$8 day; show patented aluminum handle cutlery; set and write orders; we deliver and collect; pay advanced daily; experience unnecessary. Sample free. JENNINGS MFG. CO., Set H, 351, Dayton, Ohio.

ADVERTISING SALESMAN—Our men net from $60 per week up; commission basis; excellent opportunity in your home territory; old established business. Mr. RALSTON, 830 Wade st., Cincinnati, Ohio.

AGENTS WANTED.

Male.

AGENTS—Man in each town to refinish chandeliers, brass beds, autos by new method; $10 daily without capital or experience. Write Gunmetal Co., 3 Ohl, Decatur, Ill.

AGENTS—Salesboard salesmen; 100 new classy salesboard assortments just out; hot peanut machines, &c.; collect as you go. Iowa Novelty Co., Mullin Bldg, Cedar Rapids, Iowa.

AGENTS — Our Hold Tite ironing board covers are sure sellers in every home; the biggest 50c. selling article; 100% profit. Ideal Specialty, 85 Schermerhorn st., Brooklyn, N. Y.

AGENTS—We start you without a dollar. Soaps, extracts, perfumes, toilet goods; experience unnecessary. Carnation Co., Dept. 250 St. Louis.

AGENTS—Men 17 to 55, experience unnecessary; travel; make secret investigations, reports; salaries, expenses. American Foreign Detective Agency, 507 St. Louis.

AGENTS to sell subdivisions; splendid opportunities; liberal commission. Mid-Continent Land & Development Co., room 803, 1133 Broadway.

AGENTS—Wonderful seller, 96c. profit every dollar sales; deliver on spot; license unnecessary; sample free. Mission, Factory 2, 2421 Smith av., Detroit, Mich.

AGENTS—Cresco Products sell rapidly; four new articles just added; sell year round; big profits; new catalogue ready. IMPROVED MFG. CO., Dept. 266, Ashland, O.

AGENTS—Make a dollar an hour; sell Mendets, a patent patch; instantly mends leaks in all utensils. Sample free. MENDET CO., Amsterdam, N. Y.

AGENTS—$16 a day easy. I start you in auto accessory business; no investment, no experience necessary; free accessories. Write KLECO, 1507 Michigan av., Chicago.

AGENTS.—$45 in three days with Nu-Lustre Cloth; cleans, polishes all metals; sells everywhere; big repeater; sample free. Shef Mfg. Co., 60, Station D, Dept. 7, New York.

AGENTS, every home buys "PRESTO" a repeater; sample free. Premier Products Corps., 1451 Broadway, N. Y. city.

AGENTS.—Inch display advertisement, 161 magazines, thrice, $15. Wood's Popular Services, Atlantic City.

AGENTS—Increase your profits, selling soap, perfumes, extracts, &c., as side line. LACASSIAN CO., Dept. 642, St. Louis, Mo.

AGENTS paid commissions. Addressing, Mailing & Distributing Co., 62 Dey st., N. Y.

LIVE sales organization or salesman wanted by a modern, well developed cemetery located 15 miles from Times Square; will give good contract to right party; must have references and be capable of selling at least 100 lots per year; territory to be covered, New York city and suburban surroundings; upper West Side location preferred. Address ROCKLAND CEMETERY, Sparkill, N. Y.

MAKE $1 per call; unique sharpener for all safety blades; sells on sight; $2; agents mopping up. Universal Sales Co., Oklahoma City.

TAILORING AGENTS—Wonderful virgin wool one price line, retails $29.50 per suit; genuine Palm Beach, $18.75; no extra charges; you collect and keep deposit; protected territory; money back guarantee. Hustlers write J. B. Simpson, Inc., Dept. A 117, 831 West Adams st., Chicago.

VERY large profit selling gas and cigar lighters; lights without matches or friction. Royal Manufacture Co., 10 East 14th st.

Female.

AGENTS—WOMEN ONLY
make $15 daily selling our new sanitary article which every woman must have. Call or write, Ideal Specialty Co., 85 Shermerhorn st., Brooklyn, N. Y.

AGENTS wanted at once, women to do fancy work at home; materials furnished; good pay; stamped envelope brings particulars. Florence Art Goods Co., Cambridge, O.

LADIES—$8 day; steady pay; newest style written guaranteed hosiery; no competition; not sold in stores; complete line, including silks; you simply display samples and write orders; your pay in advance daily; we deliver and collect; experience unnecessary; spare time satisfactory. JENNINGS MFG. CO., Trial K, 201 Dayton, Ohio.

HELP WANTED—Male.

AN OPPORTUNITY FOR YOUNG MEN TO OBTAIN POSITIONS WITH A FUTURE.

Age over 18.

Electrical work, wiring, circuits and testing.

Steady employment, interesting work.

Hours 8 A. M. to 5 P. M. Half day Saturday, all year round.

In answering please give the following information: Age, weight, education and previous experience, if any. S 608 Herald, 280 B'way.

AN unusual opportunity awaits young man with some talent for writing and who wants to develop knowledge of advertising and the automobile business through hard work. Write Box 275, 906 Fitzgerald Bldg.

ARCHITECTURAL firm reuqires experienced specification writer for general building construction, hotels, public buildings; state experience in detail and salary expected. A 2239 Herald, Herald square.

ARTISTS—Several good photo retouchers on mechanical subject and catalog work. Adda & Kuenstler Studios, 114 Lexington av., at 28th st.

ASSISTANT in shipping office, about 30 years old, must be very energetic and accurate; long hours; good opportunity; state qualifications, expectations; best references indispensable; snappy. Y 2294 Herald, 280 Broadway.

ASSISTANT BOOKKEEPER wanted, good at figures; state experience and salary expected. Reply Box 74, Irvington, N. Y.

ATTORNEYS, ATTENTION!
PERMANENT POSITIONS.
We will consider applications from five or six attorneys who have had experience in examining, reading or closing titles. Applicants apply by letter or in person to Mr. Sweence, 4th floor, between 9:30 and 11:30 A. M.

TITLE GUARANTEE AND TRUST CO.,
175 Remsen st., Brooklyn, N. Y.

AUCTIONEER wanted by large realty auction company; give full experience, age nationality, salary expected; permanent position is satisfactory. Y 2093 Herald, 280 Broadway.

BOOKKEEPER WANTED, THOROUGHLY COMPETENT, IN LARGE REAL ESTATE OPERATOR'S OFFICE; GOOD SALARY; PROSPECTS OF ADVANCEMENT. REPLY MUST STATE FULLY QUALIFICATIONS, EXPERIENCE, AGE AND NATIONALITY, ROOM 1314, 52 VANDERBILT AVE., N. Y. CITY.

BOOKKEEPER, assistant, and pay roll clerk, to take charge of factory, office; knowledge of typewriting preferred. Apply by letter only. J. Chein & Co., 310 Passaic av., Harrison, N. J.

BOOKKEEPERS—Do not overlook the opportunities listed under "Employment Agency, Commercial." Look at them NOW.

BOOKKEEPER, young man, Christian; must have A1 references; state age and salary expected. Write R. V., 520 Presbyterian Bldg.

BOOKKEEPER, experienced, with knowledge of retail lumber business; state age, references and salary. O 1383 Herald, Harlem.

BOY for office and errand work; a permanent, steady position with an old well known high class Christian advertising agency; splendid chance for the right boy; one of good parentage, good associates; should be a grammar school graduate. Write and give age, education, nationality, religion, denomination, character, reference, salary wanted. Address 6th Floor, 60 W. 35th st.

BOYS—Bright, handy with tools; good salary, pleasant work. Apply with references Patents Mfg. Co. (3d floor), 239 4th av., New York city.

BOYS, cleancut, hustlers, work after school, Saturdays, about $5. Call 9 A. M.-4 P. M. or write Mr. Gilbert, 114 West 41st, 3d floor.

BUTLER WHO CAN COOK TO TAKE FULL CHARGE, FAMILY OF TWO; PERSONAL REFERENCE. APPLY TO-DAY BETWEEN 9 AND 12 A. M. WOOD, 205 EAST 62D ST.

BUTLER-HOUSEMAN; small private family; country for summer. Call Monday 10 to 11, 309 Washington av., near De Kalb, Brooklyn.

BUTLER for country, good place, right party. S 613 Herald, 280 B'way.

HELP WANTED—Male.

CARPENTERS AND
BUILDING MECHANICS.
WE WANT 100 MEN
willing to devote spare time to study, architectural draughting, estimating and building construction by our new practical individual method, which will qualify you in a few months.
If you are anxious to get big returns for your labor, write immediately for appointment, Practical, Q 657 Herald, 280 Bway.

CARPENTERS to install screens, 50 competent mechanics needed in each of the following districts: Westchester, Long Island, Jersey and Philadelphia. Must be first class men; steady work, winter and summer. Orange Screen Co., 515 Valley st., Maplewood, N. J.

CARETAKER—Wages $25; occupy basement; some cleaning; must have references. Call 40 East 75th, Monday, 2:30.

CHAUFFEURS.
FOR GOOD, STEADY POSITIONS AT BEST PREVAILING WAGES TO OPERATE CARS, MUST BE OVER 30, MARRIED, FURNISH GOOD REFERENCES AND HAVE HAD AT LEAST TWO YEARS' EXPERIENCE IN OPERATING. E. P., 619 LONGACRE BLDG.

CHAUFFEUR-GROOM,
married or single, country, care of two saddle horses. Answer, giving nationality, experience, married or single, salary expected, S 596 Herald, 280 Broadway.

CHAUFFEUR wanted, white, single, very high grade to go to country near New York. Apply on Monday or Wednesday morning at 10 o'clock at 347 Madison av., Room 1606.

CLERK, Christian, having knowledge of German, in import department of chemical house for office work and to sample and inspect shipments on dock; state experience, reference and salary desired. O 2296 Herald, Herald sq.

CLOTHING SALESMEN,
MEN'S AND BOYS'.
We can use the services of several neat, intelligent young men with ambition to learn business; state age, salary and experience. Box 111, Real Service, 15 E. 40th.

COLLEGE MAN.
(An Unusual Opportunity.)
We are looking for a college man (preferably one who has worked his way through college) for a position requiring aggressiveness and hard work and which has the peculiar merit that a man may name his own income; $5,000 to $10,000 per annum easily if you can qualify. Room 605, 118 West 44th st. Call any morning before 1 o'clock.

COLLECTION CORRESPONDENT desired by wholesale grocer; must be active, reliable and tactful and familiar with rapid routine procedure; salary $30 weekly; give age and full particulars previous experience. Box D 118, Holmes, 206 Broadway.

COLLECTOR wanted for furniture installment house; steady work; good salary. Apply at Royal Furniture Co., S. W. corner 156th st. and 3d av.

CONTRACTORS, lots of work on country estate. Browning, 29 W. 81st. Schuyler 4678.

COOK and useful butler wanted; two in family, country home Ridgefield, Conn.; must have good references, trustworthy; steady place; tel. to city house, 0878 Lenox, 80th st., near Lexington av., May 31; $80; or tel. Monday and Tuesday, Ridgefield, Conn., 159.

COOK-BUTLER, for city or country; must be experienced and willing. Apply Monday, 9 to 12 A. M., apartment 30, 490 Riverside Drive.

COOK—Man wanted as cook at Island Farm in Virginia, near ocean. Phone Kingsbridge 5224.

COUPLE—Small place in New Rochelle; wife for general housework; man for garden and lawn work, washing automobile, and make himself generally useful; nice living quarters, consisting of living room, sleeping room and private bath; good home to right couple; applicant must have first class references; wages $125 per month. Y 2296 Herald, 280 Broadway.

COUPLE—White, preferably middle aged German, entire work small private house; country in summer; must be good plain cook, willing workers; private three room apartment for help; only competent, reliable couple desiring a permanent home need apply; references required. 17 West 95th st.

COUPLE wanted for small estate Huntington, L. I.; man must take charge of garden, vegetables, chickens and be generally useful; capable driving Ford car; wife asked to do laundry work during 4 summer months by family in country. Phone Schuyler 8718, or write O 2291 Herald, Herald sq.

COUPLE, WAGES $200 MONTH TO EXCEPTIONAL COUPLE; MUST BE VERY GOOD COOK AND BUTLER; AT LEAST TWO YEARS' REFERENCE ONE POSITION. Y 2002 Herald, 16th st.

COUPLE, do all the work in small house at Long Beach, L. I.; 4 adults; must have good reference. Call Monday, 10-12. Hyman, 120 W. 31st st.

COUPLE, colored, useful man, butler, chauffeur, cook, help housework; only experienced people with good personal reference considered. Long Island in summer. Apply Sunday afternoon, Monday morning, 48 W. 75th st.

COUPLE—Man as chauffeur and valet; woman as cook, in family of two; pleasant surroundings; near 5th av.; salary $50 each per month. W. H., 610 Herald, 280 Bdway.

COUPLE, white, cook, useful butler, for summer, private family; country; Conn.; best references required; no objection to one child. Call Monday between 2 and 4, 183 E. 64th.

COUPLE, middle aged, for country place; wife for plain cooking and housework; man to care for garden, lawn, poultry and horse; references required. Write, stating wages wanted, Box 126 East Millstone, N. J.

COUPLE, white, married; man as butler; wife chambermaid and assist butler; for country estate on waterfront in Maryland for four months and permanently as caretakers if satisfactory. Call Sunday. M. H. Smith, 1 West 92d st.

COUPLE—Cook, useful butler, white, for season, Millbrook, N. Y.; small household; no other servants but nurse and groom; man able to drive Ford preferred; $130-$150; references. Lenox 7322.

COUPLE wanted, man chauffeur, general handy man; wife cook, general housework; country year around; ideal position for industrious couple; state references and salary. P. O. Drawer K, Lakewood, N. J.

COUPLE—Chauffeur, mechanic and handy man; wife chambermaid and waitress; enclose copy of last references; no colored; all year position. O 2282 Herald, Herald sq.

COUPLE for country; man chauffeur and butler, woman cook and housework. Call Monday or Tuesday evening, 8 to 10, 420 Riverside Drive, Sydeman.

COUPLE—June 1, permanent position, Great Neck; man gardener and useful; wife general housework. Phone Monday between 10 and 12, Beekman 2763.

COUPLE wanted, no children; man groom, all stable, saddle horses and assist general work on place; wife cook; gentleman's place, Greenwich, Conn. D 583 Herald, 280 B'way.

COUPLE, cook and attend to ground floor, useful chauffeur-mechanic, Great Neck; references necessary. Call Buttles, Hotel Savoy, Monday 11 to 12.

COUPLE, chauffeur, handy man; cook, houseworker; country position. Phone Wadsworth 5177, Sunday or Monday before 12.

COUPLE—Mr. and Mrs. Paul Lebel missed you yesterday. Telephone Berliner, Far Rockaway 2372.

COUPLE, experienced, competent man, as useful butler and drive car; wife cook and houseworker. Phone New Rochelle 4948-J.

COUPLE—White; excellent cook, useful butler; chambermaid employed; $150. 56 West 90th st.; phone Riverside 1121.

CUTTERS WANTED.
First class outside cutters and experienced stitching room operators on women's high grade shoes; steady employment at good wages; open shop conditions; come ready to go to work.
ROCHESTER BOOT & SHOE MANUFACTURERS ASSOCIATION.
4 Church Street,
Rochester, N. Y.

DISTRIBUTORS—Some mechanical knowledge required; State or county rights; selling automobile cylinder grinders; insure large profits; price $450. LIBERTY TOOL COMPANY, Irvington, N. J.

HELP WANTED—Male.

DISTRICT SALES REPRESENTATIVES.
A $5,000,000 business training corporation is in a position to fill several vacancies. Our men are making very exceptional income due to the unusual measure of cooperation we accord them.
1—We have no competition.
2—Our service is indorsed by the foremost firms and executives in the country.
3—We are spending more than $500,000 in national advertising, which contributes importantly to the success of our salesmen.
4—We have a satisfied clientele of over 300,000 members and are nationally well and favorably known.
5—Our service contracts present highly attractive features and can be paid in monthly installments.
6—Men we employ are assisted by an expert who directs their initial work and demonstrates to them the successful methods of getting business.
7—Our salesmen are allotted exclusive territory in which to operate and are not required to travel extensively.
8—We do not require that you have previous experience in our line if we are convinced you possess the quality to measure up to our requirements and take your place among the men in our organization who are earning from $5,000 a year upward on a commission basis.
Phone R. R. Cunningham,
Bryant 1292, for appointment.

ERRAND BOY wanted, with a chance of advancement; give reference. Florists' Supply House of America, 146 West 18th st.

GARDENER-FARMER'S helper, middle aged, single; willing to do his own cooking and be generally useful; permanent place for right man. Apply Monday, 77 Manhattan av.

GLUE and gelatine salesman wanted with an established trade for New York city and vicinity. A 132, 1350 Broadway.

GROOM—Experienced in hunting stable, white, single, good rider; for season, at Millbrook, N. Y., to have charge of 3 hunters and care for Ford car; references as to character and competence. Rector 9401, Extension 97.

GROCERY Clerk—High class store requires thoroughly experienced man; give references. C 2010 Herald, Herald square.

HANDY man or boy over 18 to work in house and garden of small family at Huntington, L. I.; references required. Phone Proudfit, Rector 1756, between 10 and 12 Monday.

HOUSEMAN to make himself generally useful; country summer, city winter; call Monday morning between 10 and 1; carfare paid. 66 E. 73d st.

HOUSEMAN, dishwasher. Address Box 551, Lawrence, L. I.

IRON WORKS FOREMAN.
Architectural and ornamental iron works in eastern Pennsylvania city want competent foreman experienced in this line of work; plant employs about forty men; splendid opportunity for first class man; state experience and full information. Address Y 2284 Herald, 280 Broadway.

JAPANESE—Middle aged couple desire trustworthy valet and houseman for their summer home at seashore, June 15; must speak fair English, polite and neat; no cooking; state age and salary. C 342 Herald, Herald sq.

JAPANESE, good appearance, for position of confidence and trust; work of secretive nature and travel; salary and expenses. Give full particuars in first letter. F 2036 Herald, Herald sq.

JAPANESE, lady or gentleman, wanted for Japanese grammar instructions; evenings; $1 hour. S 593 Herald, 280 Broadway.

MAN.
I am looking for a particular type of man who is inherently honest, who can faithfully represent an organization of national reputation and record. Regardless of your present occupation, you may be the type of man whom I can place in a position to earn not less than $5,000 a year.
MR. HILL,
1101, 120 W. 42D ST.

MAN—AT ONCE.
Large corporation has an opening for a man from 30 to 40, who is honest, clean cut, ambitious, who is carefully looking about to better his position permanently, with a desire to be connected with an old established, substantial, high class business and earn $75 a week and upward. This position carries with it unlimited possibilities for future advancement. If you have made good in your last position and feel you measure up to our qualifications, call 9 A. M. until 1 P. M., Room 301, 160 Pearl st.

MAN,
HIGH CLASS MAN FOR PERMANENT POSITION. COMPENSATION FROM $2,500 PER YEAR UP PAID TO QUALIFIED MEN.
Call Suite 720, Straus Building, 5th av., at 46th st. entrance, 9 East 46th st. Or Suite 904, 50 Court st., Brooklyn.

MAN—Position of trust in old established company, prospects of advancement for ambitious man of good appearance, age 25 to 65; ability to meet and talk with men essential. Address Box 485, Madison Sq. P. O.

MAN to take charge of sales force and manage New York office; $1,000 security required. National Sales Co., 56 Washington st., Providence, R. I.

MANAGER.
Auto finance office experienced, knowledge of bookkeeping and credits necessary. Do not reply unless with full particulars. D 581 Herald, 280 Broadway.

MACHINIST with bench experience; give birth date, experience, wages expected. S 607 Herald, 280 B'way.

MECHANIC, all around, to take charge factory on production work; must be thoroughly competent and have best credentials. G 1583 Herald, Bronx.

MEN.
AN OPPORTUNITY is offered to men who are sincere in their determination to improve their condition.
Sales experience is not necessary. To men who are honest, straightforward and willing to work we have a position on our sales force, regardless of your present occupation. We will train you so that you can earn over a hundred dollars a week.
There will be a number of openings within the next 60 days for branch managers, and these men will be selected from the men who join our organization now.
Call Monday 9 to 10 or 12 to 2.
For those who are now employed and cannot call Monday we will give special interviews Tuesday morning from 9 to 10.
Room 208, 50 Broadway.
Phone Broad 3166.

MEN wanted who are looking for a real opportunity along selling and executive lines, who are willing to pay the price in time and effort one of the largest nationally advertised corporations in the world; will educate and train such men in salesmanship and opportunity to grow; no stocks. P., 1698 Herald, Bklyn.

MEN—An investment house has an opening in its sales organization for two college graduates; drawing against commission. Room 1354-56, 30 Broad st.

MEN, inexperienced, earning $75 weekly, selling THRIFT HOSIERY, 256 W. 84th.

HELP WANTED—Male.

MEN (TWO)
BY NEW COMPANY TO DO ANYTHING THEY ARE ASKED TO DO TO HELP THE BUSINESS GROW; PREFERABLY MEN OVER 30 YEARS, WHO CAN KNUCKLE DOWN TO REAL HARD WORK AND WANT TO MAKE A LIFE-LONG CONNECTION; SALARY WHEN YOU QUALIFY. APPLY IN PERSON.
MR. GILBERT, SUITE 1601,
GOTHAM BANK BUILDING,
COLUMBUS CIRCLE.

MEN—Sell Willems's dependable fruit trees and shrubbery; steady demand; complete cooperation; commission paid weekly; write for terms. Willems' Sons' Nurseries, Rochester, N. Y.

OPPORTUNITY.
TEN SALESMEN.
A corporation, business nationwide in scope, has an opportunity for 10 salesmen seldom presented; not stock, books or real estate, but a proposition with great appeal to the large as well as small business man.
To salesmen with a following in any of the necessity lines a very large income is assured, even as a side line. For the conscientious and ambitious salesman—successful to the point where $50 to $100 a week has been regular rather than exceptional occupation—earnings are unlimited.
We have no desire to educate you in the art of salesmanship; however, if you have sold and like it—not because it sometimes means easy money, but because you enjoy a real man's work and being well paid for it—write us a letter in confidence, stating why you believe you are qualified for earnings of $5,000 or more a year, and we will arrange an early interview for you.
O 2299 Herald, Herald sq.

OFFICE seekers should also note the advertisements under "Employment Agency, Commercial." Look at them NOW.

PAINTERS
—25—
First class interior decorators, also five paperhangers. Out of town. Permanent position, 95c. per hour. Ideal living conditions. Overtime time and one-half and double time. Fare advanced. Apply Sodgers, 77 Cortlandt st. Open evenings until 9 P.M. Open Sunday.

PAPER bags, experienced adjuster on satchel bottom, bag and sack machines. Miller, Tompkins & Co., 485 Washington st.

PHYSICIAN for office, G. U. work principally; good salary; state age, experience, family. Specialist, R. S., 344 Herald, Herald square.

PLACEMENT AGENTS.
PLACEMENT AGENTS WANTED TO FIND OPPORTUNITIES FOR EMPLOYMENT OF HANDICAPPED PERSONS IN INDUSTRIAL AND COMMERCIAL POSITIONS THROUGHOUT NEW YORK STATE. REQUIRES TACT, PLEASING PERSONALITY AND ABILITY TO INTEREST FACTORY SUPERINTENDENTS AND MANAGERS; SALARY $1,800 TO $2,500 ACCORDING TO EXPERIENCE AND CAPABILITIES. O 2284 HERALD, HERALD SQ.

PLUMBERS,
—20—
experienced journeymen; work out of town; open shop; permanent position; $1.02½ per hour; 44 hour week; overtime time and one-half and double time; ideal living conditions; fare advanced. Apply Field, 77 Cortlandt st. Open evenings until 9 o'clock. Open Sunday.

RADIO ENGINEER.
Large Eastern manufacturer desires services of capable radio engineer for designing, receiving sets; knowledge of theory and practice of radio necessary; technical training desirable, though not essential; splendid opportunity for the right man; one who can produce good designs and help a newly established radio department to grow to larger proportions; give full particulars as to training and experience, salary to start, &c.; submit two postcard size photographs, one showing full face with right hand raised palm out, and also side view of face, both views without hats. O 2298 Herald, Herald sq.

REAL ESTATE MAN—A real estate developing and auction company, doing a national business, will pay $2,500 cash for the most practical suburban lot selling plan (no scheme); also give the originator of an accepted plan a $10,000 a year contract; if you have the plan write for interview. Y 2004 Herald, 280 Broadway.

ROPE SALESMEN.
WELL KNOWN CORDAGE CONCERN HAS AN OPENING IN THEIR NEW YORK OFFICE FOR HIGH GRADE ROPE SALESMAN. MUST BE A FIRST CLASS, A NO. 1 MAN, THOROUGHLY CONVERSANT WITH ROPE TRADE IN NEW YORK CITY; ONE WHO IS AT PRESENT HANDLING AND CAN CONTINUE TO SELL LARGE USERS OF HIGH GRADE ROPE.
STATE AGE, EXPERIENCE, PRESENT CONNECTION, REASON FOR CHANGING AND QUALIFICATIONS TO FILL THE ABOVE REQUIREMENTS.
ADDRESS "MANUFACTURER 1840," Y 2287 HERALD, 280 B'WAY.

SALESMAN.
High class stock salesman wanted by prominent corporation to handle its new stock issue, just offered to the public and being quickly consumed.
Man must be of highest caliber and in the habit of earning $100 per week or more. Splendid opportunity for permanent position. Apply MR. BILLARD, Room 410, 52 Vanderbilt av.

SALESMEN—Two high class, ambitious, clean cut, aggressive specialty salesmen who can't afford to work for less than $5,000 per year and would rather earn $10,000 for permanent position with one of the livest organizations of its kind in existence; highly rated and of 30 years standing; a "real opportunity" for producers; references. Address Dept. CK, 602 Baltimore Bldg., Chicago.

SALESMAN.—Bona fide permanent position open to a man between the ages 25 and 35 years, selling educational service; with or without much previous selling experience; must have homelike record; liberal commission basis; reply giving full particulars including telephone number. Q 138 Herald, Herald sq.

SALESMAN.
LARGE MANUFACTURER of REFRIGERATORS and display cases for markets, restaurants and hotels requires services of one experienced man to work leads on commission basis. Apply, in writing, stating past experience. 6220 1st av.

SALESMEN,
THOROUGHLY EXPERIENCED, FOR RETAIL CIGAR STORE; SALARY. APPLY EMPLOYMENT MANAGER, 9 A. M.-1 P. M. DO NOT APPLY IF YOU HAVE ALREADY FILED APPLICATION.
384 BROADWAY.

SALESMEN wanted — Large manufacturer and jobber of electrical supplies wants live, aggressive man acquainted with the line and has his own trade among isolated plants, buildings, hotels, theaters, &c.; a liberal salary for right man; also advancement. S 579 Herald, 280 Broadway.

SALESMEN
for East and New York State, to handle a line of glove silk underwear; would prefer one who has experience in selling silk hosiery; excellent opportunity. Lilyknit, 141 W. 29th.

SALESMAN with clientele or personal acquaintance to interest further capital; a proven deep sea salvage proposition about to begin operations; big opportunity for both salesmen and investors. Call Lusitania Salvage Co., 113 Broad st., N. Y.

SALESMAN, security, opening for 2 high class salesmen to complete organization; only men with past records can fit; Radio Corporation, sensation of years; leads and full cooperation; attractive commission contract. S 2107 Herald, Herald sq.

SALESMEN, sell trees and plants for world's greatest nurseries; commission weekly; steady work. Brown Brothers' Nurseries, Rochester, N. Y.

HELP WANTED—Male.

WE WANT MEN TO FILL THESE POSITIONS.
30 men from our regular sales force have recently been promoted.
We need a permanent sales force, but it is our policy to promote those men who make good here to the executive positions which the expansion of our organization is constantly opening up.
The men who now join our staff will find their opportunities of gaining similar advancement dependent only on their ability to work hard and consistently. We invite you to meet and talk to the following men whose promotion has opened this opportunity for you:
P. A. Brock: Was a $7500 a year executive in one of New York's largest corporations. Started here as salesman. First three months earned an average of $1,000 a month. Promoted to an executive position.
Roland Stenzel: West Point Graduate. Started here as salesman April 15, 1921. Had no sales experience. In six weeks was promoted to Assistant Sales Manager. Earnings at the rate of $1000 a month.
Daniel F. Davison: Motion Picture Executive. Started here as salesman August 1, 1921. Earned an average of $125 per week. Promoted January 28 to Assistant Sales Manager. Should now average $1000 a month.
E. J. Donnelly was Assistant Manager of a large insurance company. Started here as salesman last January. Earned at the rate of $600 per month. In seven weeks was promoted to an executive position.
Burt Abbey: Was in business for himself, but realized his business did not hold for him the large future he was determined to achieve. Started here as salesman last February. Earnings averaged $230 a week. Promoted to an important executive position.
R. P. Campbell: Started as salesman January, 1921. Had never sold anything before. Promoted three times. Now director of sales in charge of our entire sales organization. Earnings average more than $1000 per month.
A. Schonfeld: Eleven years an executive in the export business. Started as salesman. Earned at the rate of $140 a week. In four weeks was promoted to an executive position.
S. Peterson: Was Sales Manager of one of the largest schools of salesmanship. Was brought in contact with practically all the sales organizations in this vicinity. Joined our organization in preference to any other. Is now director of personnel and chief sales instructor.
E. Hunter: At the age of fifty joined our sales organization as salesman. Sold so successfully that in a few weeks won promotion to an executive position.
H. L. Adams: Formerly an executive for the Telephone Company, also an executive of a large moving picture concern. Started here as salesman. Demonstrated his ability and in less than a year has been promoted three times. Is now Sales Manager in charge of our Philadelphia Office.
T. F. Bludworth: Formerly Mechanical and Electrical Engineer. Started here last August. Within one month was promoted to Assistant Sales Manager. Is now Manager of one of our products. Says he would not change his present position for $25,000 a year elsewhere.
A. P. Lobeck: Was Sales Manager in the specialty line. Started here just a week ago. As sales