The New York Herald is the point of contact between the dependable employee and the responsible employer.

HELP WANTED ADVERTISEMENTS

Please mention The New York Herald when answering any one of these advertisements.

HELP WANTED—Female.

SALESWOMEN.

FRANKLIN SIMON & CO., 5th Av., 37th and 38th Sts., offer very liberal inducements to capable saleswomen for the Individual Shops who are familiar with high class wearing apparel for women and misses.

SALESWOMEN REQUIRED FOR WOMEN'S SUITS, WOMEN'S DRESSES, WOMEN'S COATS, MISSES' SUITS, MISSES' DRESSES, MISSES' COATS, WOMEN'S WAISTS.

Also WOMEN'S TRIMMED MILLINERY.

Apply by letter, or at APPLICATION OFFICE, 6 West 38th St., Ninth Floor.

SALESWOMEN.

JAMES McCREERY & CO.

Have Vacancies for SALESWOMEN In Their MERINO UNDERWEAR DEPARTMENT.

Also in their Dress Trimmings, Jewelry and Leather Goods Departments.

Apply after 9 A. M., Supt's office, 8th floor, 35th st. employees' entrance.

SAMPLE HANDS,
experienced on fine dresses. Closed all day Saturday. Come ready to work.
HEIMERDINGER, 141 MADISON AV.

SECRETARY EXECUTIVE, accustomed to close association with busy executive capable of handling daily correspondence of a large business; must understand stenography; rapid, accurate. Write R. E. Copeland, seventh floor, 498 7th av.

SECRETARY—Thorough business woman, age 28-38, take charge interesting work. Write experience, telephone number, W 555 Herald.

STENOGRAPHER, thoroughly competent to take general dictation and typewrite invoices; permanent position; salary $22.50 per week; Christian manufacturing concern. Apply by letter only, stating experience, references and religion (no personal applications considered), box 62, 620 St. James Building.

STENOGRAPHER - SECRETARY, experienced, refined, in confidential position; factory office located on lower West Side; Christian only; salary $25 per week. Address, giving age, experience, ¾c., Factory, Room 906, Times Building.

STENOGRAPHER—Secretary to industrial traffic manager; one experienced in railroad traffic matters preferred. Answer in own handwriting, stating fully qualifications, age, salary expected and whether now employed. Write to B 563, Adof, 206 B'way.

STENOGRAPHER-TYPEWRITER wanted; experienced young lady; preferably one acquainted with contracting or engineering work; permanent position; 8:30 to 5:30. Call or write, Raisler Heating Co., 129 Amsterdam av., at 66th st.

STENOGRAPHER and clerk wanted, Christian, for manufacturing concern; experienced; write, giving reference, age and salary desired. V 504 Herald, 280 Broadway.

STENOGRAPHER from 4:30 or 5 to 6; like one familiar with Hoover machine; accept another. S 673 Herald, 280 B'way.

STENOGRAPHER—Hours nine to five, $20 begin; speed and accuracy necessary. Give phone, if any. S 675 Herald, 280 B'way.

STENOGRAPHER in export house; state experience and salary desired. V 506 Herald, 280 Broadway.

TELEPHONE operator, thoroughly experienced; small standard board; must have pleasant voice and manner and write legible hand; salary $18 to $20; Christian firm. Apply, with references, Alfred Dunhill of London, 235 5th av.

TELEPHONE SOLICITOR, knowledge of wholesale paper line; also to assist in the order department; $25 to start. D 798 Herald, 280 Broadway.

TELEPHONE operator, hours 7 to 1 and 1 to 9 alternate weeks. Sloane Hospital for Women, 447 West 59th.

TYPIST-SECRETARY, speaking French, Christian, small office, $20; advancement on demonstrating ability. Security Employment Exchange, 51 East 42d st.

WAITRESS, experienced; good permanent position; $65-$70. Wettler's Agency, 20 W. 43d.

WANTED—Woman, high school or normal school trained; good knowledge English; $1,400 with future. Anderson, 522 5th av., New York city, room 873.

WOMAN, teacher or ex-teacher preferred; forceful personality, initiative, endurance; permanent position; rapid advancement, splendid remuneration. Suite 1007, 565 5th av.

WOMAN or girl wanted for housework. Inquire between 9 and 12 A. M., 168 Miller av., Brooklyn. Tel. Glenmore 8262.

WOMAN, settled, or young girl, white, generally useful household; another maid employed; sleep in. Apt. 20, 2880 B'way.

YOUNG women; bank wants who can operate adding machine; also several bright girls with no experience; state age and salary expected. S 638 Herald, 280 B'way.

YOUNG woman as repair clerk and office assistant; state experience, give reference and state salary expected. P. O. Box 453, City Hall Station.

YOUNG woman, pleasant telephone voice, photographic studio; wealthiest patronage; opportunity to acquire an interest. M 2155 Herald, Herald square.

Employment Agency—Commercial.

Broadway Exchange Agency
1482 B'way, Room 810.
Reorganized and under new management.
Mildred D. MacFarlane, Prop.
Jessie Powell Arnold, Mgr.

ELITE AGENCY, 81 NASSAU ST.
Many good positions, $12-$35.

Employment Agency—Domestic.

MISS HOFMAYER'S AGENCY,
10 EAST 43D ST., 3D FLOOR.
Cooks, children's nurses, cooks, waitresses, Swedish chambermaids, laundresses.

LANG & BOECHERER CO.
WEST 53D ST. ESTABLISHED 1890.
Cooks, chambermaids, waitresses, kitchenmaids, laundresses, governesses, nurses, houseworkers, butlers and couples.

BARKER & MACCOLL,
VOCATIONAL SPECIALISTS.
Bookkeeper-cashier, college graduate; clerks, good at figures; file clerks; typists; switchboard ops. Call Sept. 5; registry free.

CHAMBERMAID - WAITRESSES, cooks, laundresses, kitchen maids, nurses, houseworkers, waitresses, parlormaids, couples. Morrow's, 721 Lexington av., corner 58th. Plaza 1234.

HELP WANTED—Female.

Employment Agency—Domestic.

STRICKER'S AGENCY, 32 W. 58th st.—Cooks, K'maids, laundresses, waitresses, nurses, ladies' maids, chambermaids, butlers, 2d men, all nationalities; private families.

AT MRS. THEO. MALMBERG'S SWEDISH AGENCY (ESTABLISHED 1881), 1049 LEXINGTON AV. (75TH). Select help. All positions. Private families.

BLUM'S Employment Agency furnishes efficient, reliable houseworkers, chambermaids, cooks, nurses, waitresses. 1024 6th av. Plaza 8630.

LIDA SEELY AGENCY.
38 West 52d st.
Butlers, 2d men, cooks, 2d cooks, k'maids, waitresses, ch'maids, laundresses, nurses.

COLONIAL AGENCY, 18 WEST 43D ST. Wanted immediately, household help of all kinds for select private families.

JACQUIN'S AGENCY, 602 6th av.—Cooks, houseworkers, waitresses, chambermaids, useful maids, French nursery governesses; experienced couples (cook-butler).

BLUE LIST, 251 W. 86TH, COR. B'WAY. All kinds help at once; splendid places; good wages; city. Call Tuesday.

COOKS, kitchenmaids, laundresses, chambermaids, waitresses, butlers, couples. Kernaghan Agency, 844 6th av.

JAPANESE FRENCH EMP. AGENCY; competent help. Herald Building, Herald sq. 36th st. Fitz Roy 0413.

COOKS, waitresses, chambermaids, butlers, couples. Brennan Agency, 695 Madison av. (62d).

ROSE M. WERNER, 122 E. 59th. Plaza 4647. Couples, cook, chambermaid, butlers.

Instruction.

COMPLETE OUTFIT FREE BY REGISTERING NOW
Wanamaker Beauty School,
435 Fifth Ave., Near 39th,
(Opposite Lord & Taylor)
Leading School in America.
Earn $50 Weekly.
Hairdressing, Manicuring.
All branches taught; register now for high position; we cannot fill the demand; reach out now for success in an environment of wealth and refinement; day, evening classes. We start you in business; easy terms. Write or call for particulars. Telephone 1176 Vand.

THIS MAY BE THE TURNING POINT IN YOUR LIFE.

A large corporation wants women for big positions in New York city. This may be you. What you are doing now doesn't matter if you are honest, keen, dependable and willing to work for a big future. We are prepared to spend money and time to train the right women for life jobs and let them earn while they learn. Write, Box T. S., 1111 St. Paul Bldg.

Ladies Earn $40-$60 Weekly
Hairdressing—Manicuring;
all branches taught. Special this month only. Complete manicuring course $15. Day, Eve. classes. Positions guaranteed; diplomas. We start you in business; easy terms.
NILES BEAUTY SCHOOL,
210 5th av., near 26th st.
Telephone 9642 Madison Square.

THE BASSE ACADEMY OF HAIR AND BEAUTY CULTURE, 20 E. 46th st., gives a course of instruction which means the utmost in efficiency. A Basse Diploma insures your success. Tel. Vanderbilt 0322.

DON'T BE A JOB HUNTER.
We can place you after a month's instruction; special summer rates; day or evening classes. Call or phone for details. Catalogue. New York School of Filing, Berkeley Building, 19 West 44th st.

SHORTHAND SPEED CLUB, Monday, Wednesday and Friday evenings, 7:30 to 9:30; 3 months, $5. Merchants and Bankers Business School, 37 E. 58th. Plaza 2993.

TYPISTS—Earn $25-$100 weekly, spare time, typing authors' manuscripts. Write R. J. Carnes, Authors' Agent, Tallapoosa, Ga., for particulars.

AN INDEPENDENT income is assured Wilfred Graduates of Hair and Beauty Culture; day, evening classes. Call, write Wilfred Academy, 755 7th av., for booklet H.

SHORTHAND SPEED CLUB, Monday, Wednesday and Friday evenings, 7:30 to 9:30; 3 months $5. Merchants and Bankers Business School, 37 E. 58th. Plaza 2993.

EARN $50 weekly through Prof. Rohrer's famous Hairdressing, Manicure, Beauty School, 119 W. 42d st., or Brooklyn, 15 4th av.; Newark Branch, 847 Broad st.

AGENTS WANTED.

Male.

AGENTS.—At last, world's greatest adding machine; almost human; retails $15; work equals $300 machine; $500 monthly easily made demonstrating to stores, offices, garages, factories; simple, easy, adds, subtracts, multiplies, divides automatically; speedy, accurate, durable, handsome; five year guarantee; tremendous demand; amazing profits; liberal trial offer; protected territory; write quick. Lightning Calculator Co., 501 Smith Bldg., Grand Rapids, Mich.

AGENTS—Make $100 in 10 days selling magic marvel washing compound, new soap flakes and blueing pabbie; biggest sellers; steady 300 per cent profit business; free samples. Mitchell Co., 1302 East 61st, Chicago.

AGENTS—Best selling specialty offered; agents making $8 to $15 daily; positive proof and free sample to workers; no delivering. Write Eastern Aluminum Co., 32 North Washington st., Boston, Mass.

AGENTS.—$75 to $100 per week easily made selling Cresco raincoats, shopping bags and waterproof aprons; big new selling outfit free. Write to-day. Improved Manufacturing Co., Dept. 293, Ashland, Ohio.

AGENTS—$300 per month, steady pay, new style written guaranteed hosiery; must wear or replaced free, experience unnecessary; spare time satisfactory; samples free. Jennings Mfg. Co., Line 155, Dayton, Ohio.

AGENTS and salesmen to sell small houses and land near New York on easy payments; newspaper leads furnished; exceptional chance for good, experienced salesmen. Room 25, 9 Church st., N. Y.

AGENTS.—Shirt manufacturer wants agents sell advertised brand men's shirts direct to wearer; no capital or experience required; free samples. Madison Mills, 505 Broadway, New York.

AGENTS.—Salesboard salesmen; 100 new classy salesboard assortments just out; hot peanut machines, &c.; collect as you go. Iowa Novelty Co., Mullin Bldg., Cedar Rapids, Ia.

AGENTS.—MAKE A DOLLAR AN HOUR. Sell Mendets, a patent patch; instantly mends leaks in all utensils; sample free. Mendet Co., Amsterdam, N. Y.

AGENTS—$16 day easy; I start you in auto accessory business; no investment, no experience necessary; free accessories. Write Kleco, 1567 Michigan av., Chicago.

AGENTS—$3 apiece for reversible "2in1" all weather raincoat orders; wear either way; amazing seller; sample free. Parker Mfg. Co., 636 Ray st., Dayton, Ohio.

AGENTS make 100% profit selling household article that appeals to housewives. Every call a sale. Sample for 10c. Excello Mfg. Co., Rochester, N. Y.

AGENTS—Everybody uses extracts; sell Duo double strength extracts; complete line household necessities; big repeaters. Write to-day. Duo Co., Dept. E-10A, Attica, N. Y.

AGENTS.—37 miles per gallon made with new patented gasoline vaporizer; write for particulars. Stransky Vaporizer Co., Pukwana, S. D.

AGENTS—Wonderful seller, 96c profit every dollar sales; deliver on spot; license unnecessary; sample free. Mission, Factory 2, 2421 Smith av., Detroit, Mich.

AGENTS—Every home buys "Presto," a repeater. Sample free. Premier Products Corp., 1431 Broadway, New York City.

AGENTS—Increase your profits selling soap, perfumes, extracts, &c., side line. Lucasian Co., Dept. 642, St. Louis, Mo.

AGENTS.—SELL SOAPS AND EXTRACTS; NO MONEY REQUIRED. LINRO CO., DEPT. 320, ST. LOUIE, MO.

A-1 SELLING organization covering Texas and Oklahoma having large following among dry goods and general stores solicits correspondence with manufacturer of hosiery, underwear and general dry goods, also popular price aluminum ware. Address Texas & Oklahoma Sales Co., 536 W. Center st., Dallas, Texas.

MEN—In all large cities to sell a non-breakable button to department stores, laundries, garment makers and the general trade; also men and women to do house to house canvassing. Non-Breakable Button Corp., 200 to 216 Pleasant st., Milwaukee, Wis.

SALESMEN—Act quick; ten patented auto necessities; spark plugs, visors, windshield cleaners, hose clamps, &c.; generous commissions. Jubilee Mfg. Co., 1109, Sta. C, Omaha, Neb.

HOME work; men, women; big pay; make candy for us; no experience necessary; everything furnished, particulars. Candymakers, Philadelphia.

DISTRIBUTORS in each locality, establish own sales organization; no competition; yearly renewals; sells on sight, auto owners. National Association, Times Bldg., New York.

AGENTS WANTED.

Male.

AGENTS—Accident, health insurance agents; experience unnecessary; whole, spare time; opportunity extraordinary; positively highest commission, renewals; policies absolutely fastest sellers; write immediately. North American Accident Insurance Company, 715 Baltimore Bldg., Chicago.

AGENTS.—A money maker for agents, 90c. an hour; exclusive territory; write at once. American Products Co., 8100 American Bldg., Cincinnati, O.

Female.

AGENTS—At once, 5 ladies to travel; demonstrate and sell dealers; $40 to $75 per week; railroad fare paid. Goodrich Drug Co., Dept. 104Y, Omaha, Neb.

HELP WANTED—Male.

ACCOUNTANT for part time engagement, evenings. S647 Herald, 280 Broadway.

ASSISTANT BUYER
FOR
CAMERAS AND OPTICAL GOODS
ABRAHAM AND STRAUS, INC.
FULTON STREET, BROOKLN.
EXPERIENCED IN DEPARTMENT STORE PREFERRED.
APPLY BY MAIL OR IN PERSON TO THE EMPLOYMENT OFFICE.

AUTOMOBILE SALESMAN
Live wire, to sell Paige and Chevrolet cars, pleasure and commercial; good opportunity for the right man; leads furnished; commission; authorized Chevrolet dealers. BOULEVARD AUTO SALES, 788 Southern Boulevard, N. Y.

BOOKKEEPER (Assistant), capable operating Elliot Fisher bookkeeping machine, handle accounts receivable, ledger and typing of vouchers; permanent position for right man; references essential. In reply state age and nationality. M 2131 Herald, Herald square.

BOND SALESMAN.
The unsold portion of an 8% accumulative preferred stock issue of a New York city real estate operation is now being offered to conservative investors.
This security is so protected as to give it many bond issue features.
With money rates and bond yields declining it is a particularly desirable short term investment, carrying further participation than its dividend rate. Live leads among conservative investors and every cooperation will be given.
Call Suite 505, 512 5th av.

BOOSTERS
To present an underlying security representing the biggest industry in the country with independent plants in Pennsylvania, New York, Connecticut and Rhode Island. A strictly local industry proposition with local officers and a big local demand for output. A most attractive connection for real salesman to get quick action; commission and other inducements; leads furnished. S 654 Herald.

Boy for office of large importing house; good opportunity; state age and salary wanted. Reply to P. O. Box 33, Madison Square Sta.

BOYS wanted in lace importing house to run errands and make themselves generally useful. Apply in own handwriting, stating salary expected and references. Write Importer, 68 Herald, Herald square.

BOYS, $50 month; page or messenger for uptown bank; hours 9-5; Christmas. Security Employment Exchange, 51 East 42d.

BOYS, $50 month, for mail room or messengers; hours, 9 to 5; Christian. Security Employment Exchange, 51 East 42d.

BOY not over 18, office work; experience unnecessary. Write full particulars, Publisher, P. O. box 24, Station O, N. Y.

BILL clerk—Young man, experienced operator on Elliott-Fisher machine; references. A 1882 Herald, 16th st.

BUS BOY,
first class, experienced, of neat, gentlemanly appearance, wanted by a private restaurant; good pay, congenial surroundings. Schwartz, 117 Av. A, New York.

BUYER
for
WOMEN'S AND CHILDREN'S SHOES.
Large up-State department store; give full particulars of previous experience. C 2195 Herald, Herald sq.

CHAUFFEUR, Chinese or Japanese, single; live on premises; good city driver and mechanic; obliging; permanent position; drive for one lady. Mrs. L. W. Dinkins, 148 Hancock st., Brooklyn.

Clerk in a savings bank; Christian; neat; accurate at figures, good penman; state age, experience and salary. F 2252 Herald, Herald sq.

COMPANION Wanted.—Boy, 8 to 14, as companion; live in Maine. Y 2135 Herald, 280 Broadway.

CONCESSIONERS, experienced men, to take charge of candy and coatroom concession in out-of-town high class theaters; must have $300 cash security. Apply Tuesday after 10 A. M. Aronson & Lazar, 121 W. 39th st.

COUPLE wanted; man, gardener, chauffeur and general handy man; wife, cook and housekeeping; country; small family. S 660 Herald, 280 Broadway.

COUPLE, white; thoroughly experienced cook, butler-chauffeur; permanent position in Scarsdale. Phone Scarsdale 603 or Bowling Green 4270.

COUPLE—Man and wife, woman to cook and man to assist and work as houseman. Westchester country place. C 2206 Herald, Herald sq.

COUPLE, married for country, no laundry; two months only; wages $160. S 653 Herald, 280 Broadway.

COUPLE, white; wife cook, husband useful, butler, valet; small family apartment. Call Tuesday 10 to 12. Wood, 230 W. 76th.

COUPLE.—$150; butler-cook, near city; couple, $150, city apartment. Blue List Agency, 251 West 86th. Call Tuesday.

COUPLE, Germans, Austrians, Hungarians; good cook, useful butler; city, country, small family, $150. Wettlers Agency, 20 West 43d.

COUPLE—Competent; chambermaid, butler-valet; small adult family; $150. Wettler's Agency, 20 West 43d st.

COUPLE, English, Scotch; competent cook, butler; entire charge small adult family; city country. Wettlers Agency, 20 W. 43d.

COUPLE, cook, useful butler, well recommended, $150. Wettlers Agency, 20 W. 43d.

COUPLE, cook, useful butler; suburbs $135. Wettlers Agency, 20 West 43d.

DRAFTSMAN,
structural and electrical, on industrial and power work. Apply in person, D. P. Robinson & Co., Inc., 125 East 46th st.

HELP WANTED—Male.

EXPERIENCED
SODA DISPENSER
NO SUNDAY OR NIGHT WORK.
GOOD WORKING CONDITIONS
SALARY $25.
GIVE FULL DETAILS.
ADDRESS A. D. BOX 47, HERALD,
BROOKLYN, N. Y.

FILING.
A young man, 21-24 years old, to take complete charge of files in the head office of small but growing fire insurance company; state age, education, experience and salary. Y 2151 Herald, 280 Broadway.

GARDENER wanted for small country estate; preferably married; must understand vegetables and flowers; state nationality, age, experience and wages desired. M 2127 Herald, Herald Sq.

GARDENER; one who can drive automobile, in Westchester county, 18 miles from New York; must have good reference. Call Tuesday after 11, 117 East 30th st.

GREENHOUSEMAN (single), for country place in Stamford, Conn., with full board; must have first class references and understand all about growing flowers. C 2187 Herald, Herald sq.

GROOM—First class, who can also act as assistant chauffeur, for service at gentleman's country estate, and in city. S 676 Herald.

GROOM, assistant, private place, Protestant preferred. A. N., Box O, White Plains, N. Y.

HIGH SCHOOL graduate to learn good business outside city; salary $1,500. Suite 1715, 303 5th av.

HEATING - VENTILATING ENGINEER WITH GOOD BUSINESS CONNECTIONS AND PERSONAL CHARACTER. ADDRESS IN CONFIDENCE, STATING AGE, EXPERIENCE, SALARY EXPECTED, BOX S-105, 206 BROADWAY, ROOM 212.

LARGE CORPORATION, WITH MAIN OFFICES IN WOOLWORTH BUILDING, SEEKS UNUSUALLY HIGH GRADE, FORCEFUL SALESMAN ON SALARY, COMMISSION AND EXPENSE BASIS. ADDRESS S 651 HERALD, 280 BROADWAY.

LAWYER, mature experience, admitted New York, rapid and aggressive worker for salvage collection work; state age, experience in full and salary desired. Apply by letter only, Position Securing Bureau, 206 Broadway.

LAW CLERK
for collection correspondence work with insurance company; state age, experience in full, salary desired. Apply by letter only, Position Securing Bureau, 206 Broadway.

LEADING French perfumer, with excellent sale for his product in leading department store trade, is starting his own organization here to immediately obtain complete distribution throughout the United States; adequate advertising; three experienced salesmen of large earning capacity are required on salary and commission basis for the South, central West and West coast; only men with proven sales record need apply. Write, giving complete experience in selling toilet goods, territory and trade covered; all information strictly confidential. F 2260 Herald, Herald sq.

LITHOGRAPHIC
SUPERINTENDENT
WANTED.
Well established concern, lithographic metal, requires the services of capable superintendent for its lithographic department, one who thoroughly understands engraving, transferring, proving, photo-lithographic transferring, printing, &c.
Man sought must have ability to handle and lead his men, to organize his department on business basis and justify substantial salary.
Excellent opportunity to right man for further advancement.
Applicant should give full particulars as to ability, covering experience in past, and present employment, &c., all of which will be treated in strictest confidence.
Address Lithographic Superintendent, 111s Candler Building, 220 West 42d st., New York.

MAN.
Wanted, experienced, neat man for general farm and garden work; also drive car; steady position; good home and wages; Spring Valley, N. Y. Call Tuesday or Wednesday, Eugene H. Tower, Inc., 311 Broadway.

MAN, position of trust in old established company; prospects of advancement for ambitious man of good appearance; age 25 to 35; ability to meet and talk with men essential. Address Box 485, Madison Square P. O.

MAN, young, 18 to 21, high school graduate, earnest, energetic, willing to work and learn, free to leave city; $1,500 to start. Nelson, Write only, S. M., Box 108, Station F, Manhattan.

MANAGER, about 30 years old, to take entire charge management and knowledge of silk and sewing and embroidery department, able to correspond, keep records, &c.; Catholic. Apply, stating previous position, age, full particulars. S 631 Herald.

MANAGER for large bowling academy; must have $300 cash security. Apply Tuesday after 10 A. M. Aronson & Lazar, 121 W. 39th st.

MEN.
A STORY OF A SALESMAN'S SUCCESS.
A salesman, 32 years of age, came to our office some years ago to take up a new line of business—a line against which he had been prejudiced, but which he knew carried great rewards for the successful. His average commissions after the second year have approximated $10,000 a year, and he has built up a future income of over $2,500 a year on business already written.
We are enlarging our organization to prepare for an enormous expansion of business during the next few years. We have positions for two good salesmen with successful records. Under our method of instruction failure is well nigh impossible if they will pay the price in hard work. Liberal drawing account against commissions.
This offer will be open during the next week. Only applicants of unquestioned integrity and with high grade references will be considered. L. A. Cerf, Manager Mutual Benefit Life Insurance Company, 118 West 44th st., city. Call any time before 1 P. M.

MEN—$2 hour, $10 day, distribute $3 household article free to 10,000 new customers for our guaranteed goods; part time satisfactory; send for free samples and full information. Jennings Mfg. Co., District 208, Dayton, Ohio.

MEN.
We can use ten young college men to learn our business and train for managers; rapid promotion for men of real ability. Call 50 Court st., Brooklyn, Room 602, Tuesday, 10 to 12 A. M. or 2 P. M. See Mr. Scott.

HELP WANTED—Male.

MEN.
GREAT NORTHERN RAILWAY.
Permanent railroad jobs in the great Northwest. Machinists, boilermakers, blacksmiths, sheet metal workers, coach carpenters, car repairers; good wages, time and one-half after eight hours and for Sundays and holidays.
FREE TRANSPORTATION
Apply to D. W. Morison, Superintendent of Employment, Great Northern Railway, St. Paul, Minn., or Room 421, 280 Broadway, New York.

MEN WANTED
Mechanically Inclined,
TO TRAIN
AS DRAUGHTSMEN.
You are urgently needed to train for immediate openings with large industrial corporations, architects and contractors as mechanical or architectural draughtsmen; only men at present employed who are willing to devote a few hours weekly under direct supervision of a chief draughtsman without interference with present duties considered; previous knowledge of drawing unnecessary, as training is guaranteed to give you thorough, practical instruction in every branch of draughting; usual time for completion from 6 to 8 months; if you wish to enter a profession where the demand for trained men is greater than the supply, write for interview. M S 421 Herald.

MEN
of proven success who are looking for a field better suited to their expanding capacity will find an exceptional opportunity to become affiliated with an organization who will meet their demands; the remuneration is exceptionally attractive. Mr. Nilsson and Mr. Kniffin, room 1322, 25 Broad st.

MOTOR TRUCK SALESMAN.
Direct factory branch, 1 to 5 ton capacity, leading make; only producers need apply. Liberal salary and commission basis. Call
C. B. STUART,
DIAMOND T MOTOR CAR CO.,
William and Henry sts., Long Island City.

NURSE, single, graduate of State hospital training school, as supervisor in private sanitarium for mental patients. Give full credentials. C 2185 Herald, Herald sq.

OFFICE AND SALES MANAGER.
Large mercantile house has opening in Chicago for an office and sales manager who has had experience in merchandising, furnishings, clothing or similar articles, to retailers throughout the country experience in managing an office, engaging help also necessary; state fully age, experience and salary. Box 161 Station D, New York city.

Office boy, permanent position; good chance for advancement; excellent opportunity for beginner. P. O. Box 3, Madison Square Station.

OFFICE ASSISTANT.
Young man of good education, experienced stenographer and capable of handling office detail; in offering this opportunity we want one that is looking more for the future than salary; must be able to furnish A1 references; in reply state age and nationality. C 2190 Herald, Herald sq.

OFFICE man, 40 years old, experienced in corresponding, with knowledge of embroidery on silk goods preferred; exceptional opportunity with old established firm; Catholic. Apply, stating previous position, length of time employed, &c. S 630 Herald, 280 Broadway.

OFFICE assistant and stenographer as secretary. Apply Sunday after 1 P. M.; Monday, Tuesday, apply after 10 A. M. Jos. Thum, 1241 B'way.

OFFICE boy who would like to learn business and become salesman; must be bright, active, of good appearance, obliging. C 2209 Herald, Herald sq.

Photographer, halftone and line; steady position. Apply Foreman Photo-Engraving Department, The New York Herald, 280 Broadway.

PHOTOGRAPHER—Operators who are artists of rare ability for fine theatrical and fashion work. M 2129 Herald, Herald sq.

POLE CUTTER.
STERN BROTHERS,
WEST 42D STREET,
Have a vacancy for an experienced
POLE CUTTER
in their
UPHOLSTERY WORKROOM.
Apply Tuesday at Superintendent's Office.

SALES MANAGER.
Wanted—A high grade sales manager to manage salesmen of bonds and stock for a New York office of a bond house. Applicant must come well recommended and have reference. Write Post Office box 764, Terre Haute, Ind.

SALESMEN wanted to sell low priced automobile, New York city territory; product first class and well known, liberal commission basis only; wonderful opportunity; advancement to executive men. Apply by letter giving age, nationality and selling experience. T 1475 Herald, Harlem.

SALESMEN TO SELL OUR LINE OF PENNSYLVANIA LUBRICATING OILS AND GREASE SPECIALTIES; EXCLUSIVE TERRITORY; LIBERAL COMMISSION. REPUBLIC PRODUCTS CO., PROSPECT BUILDING, CLEVELAND, OHIO.

SALESMEN WANTED; must be thoroughly acquainted with retail CONFECTIONERY trade; one for New York, one for Brooklyn and one for Jersey, for full line of shelled nuts. Address IMPORTERS, 110 Park place, New York.

SALESMEN—EXPERIENCED, TO CALL ON RETAIL TRADE IN NEW YORK AND VICINITY FOR DRESS TRIMMING HOUSE; SALARY AND COMMISSION. L. Q., 520 PRESBYTERIAN BUILDING.

SALESMEN with large personal acquaintance to sell wonderful cloth shirts direct to wearer; experience unnecessary; free samples. Gallagher-Weeks, 459 Broadway, New York.

SALESMEN for fast selling line of hair nets as side line; wonderful new selling features; liberal commission; all territories. Metropolitan Hair Goods, Co., 5 West 19th st., New York city.

SALESMAN, COMPETENT AND EXPERIENCED, WANTED FOR DOMESTIC DEPARTMENT. CALL TUESDAY, DRAKES, 8TH AV., 21ST AND 22D STS.

SALESMAN, experienced selling permanent homes; ready to construct, wood or stone; percentage arrangement for satisfactory man. Cairo Construction Co., 47 W. 34th st.

SALESMEN—A few live wire salesmen to sell fast selling game to toy and variety store trade; 20 per cent. commission. Davis, 1307 East 114th st., Cleveland, Ohio.

SALESMAN—TO Sell best line trees, shrubs, roses. Steady work. Commission weekly. Brown Brothers Nurseries, Rochester, N. Y.

SALESMEN.—$50 weekly easily earned selling merchandise; no experience necessary. Apply Mr. Brook, Room 1, 19 West 31st.

HELP WANTED—Male.

SALESMAN.
If you are a high grade, result producing salesman, can sell a woodworking machine, the most up to date labor saving device on the market with no competition, sells on sight, and you are a man of serious thought and intelligence, we have a strictly high class, money making proposition to offer you; a brilliant future for the right man as we are organizing the entire United States; write at once, giving full particulars, references and photograph; information confidential; a real opportunity; only those having large earning capacity need apply; married men preferred; order takers and suitcase commission hunters not wanted. Apply Y 2159 Herald, 280 Broadway.

SALESMEN.
JAMES McCREERY & CO.
Have Vacancies for
Domestic Rug Salesmen.
Must be experienced.
Apply after 9 A. M., Supt's office, 8th floor, 35th st. employees' entrance.

SALESMEN.
JAMES McCREERY & CO.
Have Vacancies for
SILK SALESMEN.
Must be experienced.
Apply after 9 A. M., Supt's office, 8th floor, 35th st. employees' entrance.

SALESMEN,
how would you like to sell stock in a big corporation owning household refrigerating machine which makes ice by electricity in twenty minutes at half the cost of ordinary ice? Address S 650 Herald, 280 Broadway.

SALES MANAGER
WANTED: A LARGE, WELL RATED CORPORATION SEEKS EXPERIENCED GREETING CARD SALES EXECUTIVE To DEVELOP SALES FORCE UPON GROWING LINE OF HOLIDAY, EVERY DAY AND SPECIAL OCCASION CARDS; INITIATIVE AND GENERAL KNOWLEDGE OF GREETING CARD BUSINESS FROM INSIDE AND OUTSIDE ESSENTIAL. WRITE FULL EXPERIENCE IN CONFIDENCE TO T. R. GERLACH, PRESIDENT, THE GERLACH-BARKLOW COMPANY, JOLIET, ILL.

SALESMEN—TWO GOOD MEN WANTED TO REPRESENT THE LARGEST PATROL - WATCHMAN SYSTEM IN THE UNITED STATES; POSITION WILL PAY SALARY OF $25 A WEEK AND LIBERAL COMMISSION IF APPLICANT MAKES GOOD. CALL TUESDAY MORNING BETWEEN 10 AND 12. ASK FOR MR. MURNEY, 17 WEST 30TH ST. BURGLAR ALARM DEPARTMENT.

SALESMEN.
The Gerlach-Barklow Company, Joliet, Ill., recognized leaders in art calendar advertising, direct by mail campaigns, holiday greeting cards, &c., now contracting for 1923, has also few openings for balance of this year; will receive applications from experienced salesmen of ability and character, who can successfully sell advertising service to bankers, manufacturers and merchants; commission contract, weekly advances, exclusive territory. Write fully attention General Sales Manager.

SALESMEN
with retail drug following in metropolitan district wanted to call on retailers with meritorious drug specialty; only first class producers need apply; full particulars; drawing account. O 1388 Herald, Harlem.

SALESMAN.
An opportunity for right man living in Long Island to represent a large independent oil company on lubricating oils; must be familiar with territory and capable of earning $5,000 annually; salary, commission and expenses; also able to furnish references; in reply state age and nationality. C 2198 Herald, Herald sq.

SALESMAN.
High grade man calling on wholesale drug and hardware trade to handle a complete line of American made vacuum bottles in New York and New England; strictly commission, payable monthly; no drawing account. Simplex Vacuum Mfg. Co., Frankford, Phila, Pa.

SALESMEN,
Men's and Boys' Clothing.
State age, where you have worked, salary expected and whether single or married, otherwise your letter will be ignored. Box 546, Real Service, 15 East 40th st.

SALESMEN—High grade men capable of working on commission basis only, dependable, aggressive; to sell advertising material of the better kind; calendars, specialties, signs, caps, aprons &c.; complete line, old established firm; New York and surrounding territory; permanent connection. The Kemper Thomas Co., 50 Union sq., tel. Stuyvesant 9574.

SALESMEN, NOTIONS,
covering New England, middle West, far West, South; sash fastener tape, side line; commission. M. H. Stryke, 260 West st.

SALES MANAGERS
wanted in every city. Goss Gas Generator and Burner Co., R. F. D. 5, Box 115A, New Brunswick, N. J.

SALESMAN—Experienced in stationery and printing, to cover city and nearby territory on commission; established house; state references. S656 Herald.

SALESMAN—One of largest manufacturers of high class automobile spark plugs and fan belts wants distributor or salesman this territory. Mehan, 1408 Wabash, Chicago.

SALESMAN, entire State of Connecticut, for complete line meats in glass; experience necessary; salary. H. C. Derby Co., 800 1st av.

SALESMEN.—Peanut butter salesmen for Massachusetts, Connecticut, Pennsylvania, Virginia and West Virginia; salary. H. C. Derby Co., 800 1st av.

SALESMAN—Young man who has attended high school; state experience, age and give references. Salesman, P. O. Box 408, City Hall Station.

HELP WANTED—Male.

TO ALL SECURITIES SALESMEN.
Each of you has felt the need of assistance from your home office.
We co-operate with you in every possible way.
We protect you absolutely in your territory.
The stock is being sold by the corporation (only).
You deal directly with the officers of the corporation.
We are a going concern.
The management has been proved to be good.
Have earned a surplus and are on a dividend paying basis.
The amount of commission is all you could wish and paid in full—although the terms of sale are such that any one can buy shares.
The company can use more money, as its business is increasing rapidly.
We have a large list of satisfied stockholders, including capitalists, bankers, business and professional men.
Call any day (except Labor Day) this week after 10 A. M.
THE MOTORS MORTGAGE CORPORATION.
1819 Broadway, at 59th St.

SALESMEN.
We want four men with good references, intelligence and capacity for hard work; we supply training, utmost cooperation and a most salable dividend paying security (12 per cent.) of a corporation increasing its earning capacity under able, experienced management. We will consider special arrangement with man who can demonstrate above qualities, plus production records. Work ultimately leads to office management. See Mr. Lee Thomas after 9 o'clock Tuesday, New Building, 17 East 45th st.

SALES ORGANIZER.
Should this reach the attention of a highly successful sales executive of strong, forceful personality, who is disconnected or soon is to be—read on. A big corporation of the highest standing and responsibility will have an opening shortly for a man possessing a high type of business generalship and vision with the power to attract, teach, inspire and direct the highest type of salesman. The interests are big. The remuneration is commensurate. The organization of the highest type. The association can be made permanent. If you are the kind of sales manager described and capable of big earnings through salary and percentage, kindly furnish details of age, experience, &c., in confidence, and prompt conference will follow. Box Y 2178 Herald, 280 Broadway.

SALESMEN,
WITH FORD CARS, TO SELL A DEVICE THAT IS A WINNER TO FORD OWNERS; WE ALSO WANT OUR MEN TO APPOINT DISTRIBUTORS FOR US IN EACH COUNTY; WE CAN ALSO USE A FEW MEN WITHOUT CARS. CALL AT OUR MAIN OFFICE, 5 COLUMBUS CIRCLE, ROOM 107. COOL-A-FORD MFG. CO., COLUMBUS 6578.

SALESMEN
wanted to sell security check protector fountain pen; excellent opportunity to make big money. Apply by letter or in person, room 506E, 30 Church st., New York. Commission basis only.

SCHOOLBOOK department in established Catholic Publishing House has a vacancy for a man, preferably with teaching experience, to introduce school books in schools in and around New York. Apply, stating age, previous occupation, education and religion. S 620 Herald, 280 Broadway.

SECURITY SALESMAN.
Have just closed contract to raise capital REPORTS, STATEMENTS; $25. J 1653 HERFERED a large volume of motor truck sales financing; the security is therefore of the highest type; pays 8 per cent., participates in profits and carries the right to buy a limited amount of certain stock, making it most attractive to investors; want three good, experienced men who know the value of such an offering to join me in disposing of it; long letter unn