

## USED CAR MARKET IS OPENED HERE

**CORMIER BROS. ESTABLISH EXCHANGE IN THIS CITY TO BUY AND SELL MACHINES.**

Olympia gained a new business concern and autoists of the city and county a firm through which they can buy or sell used cars, when Leonard and N. R. Cormier established a Used Car Market and Auto Bath House on Franklin street between Third and Fourth streets, recently.

The Cormier brothers are experienced in the automobile business and the handling of used cars, having conducted the Grays Harbor Used Car

Market at Aberdeen for four years. Both are well known in the city and county, having spent most of their lives in this part of Southwest Washington.

An exchange conducted along the lines that Cormier Bros. follow, enabling the seller to get cash for his car while the buyer is given terms on the purchase, and also offering a market for autoists who want to dispose of their old cars, is something new to the automobile business in Olympia.

That it is meeting a demand is indicated by the fact that the company disposed of five used cars during the past week.

"We have investigated the markets in Tacoma and Seattle and we find that our cars are priced from \$100 to \$150 less than machines of the same quality can be bought for down Sound," Leonard Cormier said yesterday. "Heretofore many local people have bought used cars in those cities, but there is no longer any need for

them to do that. If they have a car they want to sell, they can bring it here and we will handle it for them, and they will get cash for it; and if they want to buy a car, we can show them some good bargains."

## WILL URGE AUTOISTS TO USE DISTILLATE MORE

**St. John & Titus Instal New Tank—Special Manifold Cuts Expense in Two.**

St. John & Titus are installing a 510-gallon tank under the sidewalk in front of their garage on East Fourth street, especially to supply distillate to drivers of passengers and trucks in this vicinity, who, according to Manager J. D. Mansfield, are constantly increasing in number.

Coincident with the installation of the new tank, the company plans to start a more energetic campaign to convince local autoists that by attaching a special manifold to their cars, they can effect a big saving in the cost of operating them, by using distillate. It has already put these manifolds on 32 cars, but heretofore has not pushed them strongly because it did not have facilities to supply distillate.

"With the Holly manifold we guarantee 20 per cent mileage on 15-cent fuel," Manager J. D. Mansfield said yesterday. "That means that the autoist can operate his car for just about half the expense, which is something worth considering."

### EUREKA.

Clarence Fox has purchased a Maxwell car.

Messrs. Reed and John Conine and families were in Olympia Monday.

Mrs. Willie Conine of Tacoma was visiting relatives a couple of days last week.

Rev. Mr. Blackwell was shaking hands with his friends in Eureka Sunday.

Mr. Harthine of Portland, who has purchased the farm of Mr. Myers, moved his family down last Saturday.

Mr. and Mrs. Ralph Reischl of Tacoma were week-end visitors with her parents, Mr. and Mrs. Lee Conine.

Mrs. Willard Smith went to Tacoma Sunday to visit her mother.

Mr. and Mrs. Sexton autoed to Tacoma Friday.

Mrs. Pringle enjoyed a visit from her father, Mr. Gould, last Sunday.

Mrs. Van Cleve of Napavine was a Friday caller at the home of Nathan Morris.

### PLEASANT GLADE.

Mrs. Steve Guthrie and daughter and Miss Lena Guthrie of South Prairie, and Mr. and Mrs. Harry Ellis and son Ray, were guests at the Sleater home Saturday.

Mrs. Jesse Lehman and son Avery left Sunday for their home in Montano.

Private Calvert, after receiving his discharge at Camp Lewis, visited friends here for a few days before going to his home at Amber, Wash.

Foster Sleater was on the sick list the first of the week.

Mrs. L. C. Mikkelsen, Mrs. S. C. Griffin, Mrs. John Rogers, Mrs. W. G. Miller, Mrs. R. B. Rowe, Mrs. E. R. Cramp, Myrtle Cramp, Beattie Sleater, Private Calvert and Ted Rowe motored to Camp Lewis last week, with apples, home-made candy and cakes for the convalescents.

A Red Cross meeting was held Monday evening at the home of the president, Mrs. Griffin. It was voted to use the money in the treasury to buy cups and saucers for the new Red Cross home for convalescents at Camp Lewis.

A surprise party was held at the home of Mr. and Mrs. J. L. Longmire last Saturday evening. Dancing and card playing afforded the pleasure of the evening and everyone reports a good time.

Teddy Rowe is on the sick list. Mr. Nelson of Tacoma, who formerly lived in Pleasant Glade, was here one day last week.

Leo DeHart is busy putting up his mill in the timber he purchased near the Kinney place.

### COLLINSDALE.

Herbert Burns is quite ill. There are several cases of "flu" in this vicinity.

Mrs. Charles Langford was in Olympia Tuesday.

The Gale family have been confined to their home with the "flu."

Mr. W. F. Burns is preparing to erect a new and larger store room.

Mrs. Will Kelsey was an Olympia visitor Saturday.

Mr. and Mrs. Hutchinson of Tacoma visited Mrs. Hutchinson's sister, Mrs. George Raymond, last Friday.

Ernest Braak is reported seriously ill at the hospital in Tacoma.

J. E. Harper and family are moving to Hawk's Prairie.

Mr. and Mrs. Homer Raymond and son Will were in Olympia Tuesday.

D. M. Kagy and family were trading in Olympia Saturday.

### FREEDOM COMMUNITY.

J. C. Harper has moved to Hawk's Prairie from the Kennedy ranch. Mr. Whipple's father will take possession soon.

The Burns family have been afflicted with the "flu" the past week.

Bruce Shuman has closed up his

affairs on his father's ranch and gone to Olympia.

Mr. and Mrs. Edwards have moved into the ranch house on the Collins place.

Ernest Braack is dangerously ill at the hospital in Tacoma. Mr. Braack has also been sick.

Mrs. Langford has recovered from an attack of the influenza. The infant son has been sick also.

The Gagle children are all sick and confined to the house.

School election aroused more than the usual interest. Thirty votes were cast, 21 for Mr. Kelly and nine for Mr. Pierce. Mr. Kelly has been a director for some time.

A party took place at the Hutchins home Saturday night.

Mrs. Bushnell has rented the Humphrey place and is preparing to paint the buildings on it.

Frank Johnson is building a new fence along the road opposite his place on the lake.

Mrs. Charles Johnson returned from Tacoma Saturday. Together with Mr. Rawlings and Mrs. Pierce she served on the election board.

Mr. Donnelly was elected school director of Chambers Prairie district.

### PENINSULA.

Emil Harbst has been confined to his home for a few days with a bad cold.

Mrs. Martin Christensen is now able to be up and will be at home again soon.

The hard wind of March 4th put our phone line out of commission again.

Mrs. John Blake, who underwent an operation for appendicitis at St. Peter's hospital, is slowly improving.

The Hatcher family, who have been residing on the Cook place on Mud Bay, are moving to the O. N. Fuller place.

## INTEREST HIGH IN SEATTLE AUTO SHOW.

W. E. Bronson of the Bronson Motor Car company, local Overland dealers, who went over to Seattle Thursday and brought back another Willys-Knight touring car, reports great interest there in the annual automobile show to be staged at the Seattle armory March 10 to 15. All the new styles and models of cars will be displayed there and a large attendance from all over the Northwest is expected.

The Rose-Nepple Auto Co., Dodge Brothers dealers in this territory, report the delivery of touring cars this week to Mrs. Ora McIntosh of this city, William Chambers of the Eastside, and Walter G. Darnell of Mud Bay. Another carload shipment is en route from the factory and is expected to reach the city the latter part of this month.

## ASHLEY SELLS TIRES FOR LESS

**\$2—EACH—\$2. REGULAR \$3.25 GUARANTEED BIKE TIRES**

I am about 40 pairs OVER-STOCKED in high grade Goodrich bicycle tires and, as long as these 440 pairs last, take them at \$2.00 EACH. (50c extra if put on). We carry Good-year, Diamond, Hartford, Goodrich and Vacuum Cup 6000-mile auto tires and Flying Merkel bicycles.

**ASHLEY**  
232 W. Fourth St. - Olympia

AGENTS FOR

## GATES HALF TIRES

WIREGRIP, FISK, AND MOHAWK TIRES.

REPAIRING AND VULCANIZING TIRES.

WE BUY OLD TIRES.

## CROCKER RUBBER CO.

113 WEST FIFTH STREET

PHONE 790

# DODGE BROTHERS MOTOR CAR

*"Its Stability is but a Reflection of the Institution itself"*

We are entirely sold out at present, but another car-load is on the way and will arrive soon. You can get a car out of this shipment if you hurry.

## ROSE-NEPPLE AUTO CO., Inc.

215 MAIN STREET

PHONE 610

# CHEVROLET

For Economical Transportation

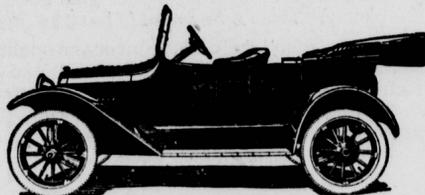
There has been but one building ideal in the manufacture of Chevrolet passenger automobiles. And that has been to build thoroughly and well—to build to last. This organization appreciates its responsibility to the man who has several hundred dollars to invest. He wants the amount he has to spend to bring to him full value in return. He wants that value to last until he feels satisfied that it has rendered him service in proportion to the amount expended.

Come in and inspect the many Chevrolet models. See for yourself how and why such high manufacturing ideals insure future satisfaction to the purchaser of a Chevrolet automobile.



## Capital Transit & Repair Co.

315-317 Main Street  
Olympia



Chevrolet "Four-Ninety" Touring Car.

## HOW TO GET THE MOST OUT OF A

# FORDSON TRACTOR

When you hire a man, the amount of work he does largely depends upon how well you plan his work.

Leave him alone and he probably will do considerable loafing. The same thing is true of a tractor.

The farmers who are making the biggest profits on these tractors, are the farmers who keep them busy the largest percentage of the time.

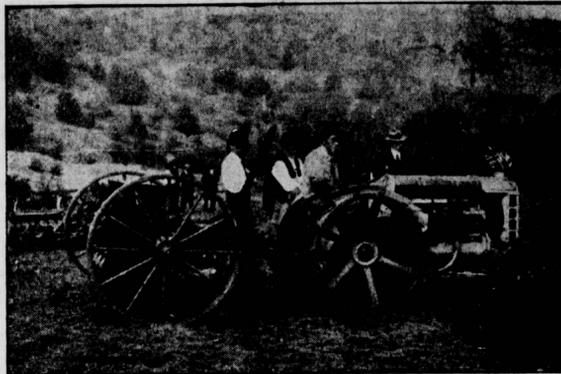
By intelligent planning you can keep your tractor busy every working day of the year—sawing wood and bailing hay in the winter time, field work in the spring, mowing and reaping in the summer, plowing and silo filling in the fall, grinding feed and pumping water all the year round—helping out the neighbors both in field work and in belt work.

Don't overlook the possibilities of using the belt pulley.

Remember that the tractor was evolved from the old fashioned, steam traction engine, the main purpose of which was to provide belt power.

Keep your tractor's belt pulley busy when it is not working in the field. The Fordson is a willing worker, a tireless worker and the most profitable worker you ever had—if you plan its work properly.

## WE WILL HELP YOU PLAN THE WORK



FORDSON TRACTOR SOWING WHEAT WITH AMSCO GRAIN DRILL

BUY WHILE YOU CAN GET IMMEDIATE DELIVERY

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OLYMPIA

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