

TACOMA FIRM STARTS USED TRUCK SALE

AMERICAN AUTOMOBILE COMPANY OFFERS BARGAINS IN STANDARD MAKES.

The American Automobile Co., of Tacoma, the oldest and the largest retail establishment handling automobiles in Southwest Washington, is this week opening a sale of used trucks. Included in the offering are machines of nearly all the standard makes at prices covering a wide range.

Because there is already a scarcity

of high grade trucks which is increasing from week to week, the sale will come as welcome news to many residents of Southwest Washington who are about to purchase machines. Every truck offered for sale is backed by the company. All have been overhauled and are ready for the road to undertake the work to which they may be put.

The reputation of the American Automobile company for honest dealing has been established through 15 years of service to the buying public and to graphically illustrate the point that its word can be absolutely relied upon, the company offers to pay any person his railroad fare and \$5 an hour for time wasted if he goes to Tacoma and finds any truck advertised not entirely as represented.

The sale will continue until all the trucks are sold, which from present indications will be but a few days.

SAVIDGE SAYS HE MAY ENTER RACE

LAND COMMISSIONER MAKES STATEMENT ON CANDIDACY FOR GOVERNOR.

While Roland Hartley of Everett is already announced as a primary candidate for governor on the Republican ticket in 1920, and Acting Governor Louis F. Hart is in the chair and supposedly inclined to stay there, Clark V. Savidge, state land commissioner, doesn't want his friends to get the notion that he is out of consideration.

He doesn't say he is after the office but intimates that he may be if the running looks good enough by next fall, in the following statement:

"The story that I had decided not to make the race is without any foundation in fact and was manufactured out of whole cloth. I have not changed from the position that I outlined in a public statement some months since to the effect that I did not believe that candidates for office, especially state officials, should burden the people with their candidacies before the coming autumn, which would be nearly a year before the primaries, and that at that time I would make a clear-cut decision in the premises; and I assure you that neither the fact that the legislature raised the salary of this office to \$5,000 per year nor any of the other reasons given in these reports, will influence me.

"When autumn comes I shall endeavor to get the opinion of people throughout the state whom I believe to have the welfare of the state at heart to such an extent that they would not allow their personal interest in me to bias their judgment, and will make my decision accordingly.

"In the meantime I trust that my friends will give no weight to reports that are at variance with this statement.

"Further, as a matter of fairness to others whose names have been mentioned, as well as to myself, I desire to state that the suggestion that I am in a combination with one or more prospective candidates is as false as other portions of the report.

"Incidentally, I cannot refrain from observing that some of these people who are assuming to have inside information regarding my intentions, may wake up some morning to find that they were mighty poor prophets."

GOAT CULTURE IS INCREASING HERE

KEEPING GOATS AND RUNNING CHERRY ORCHARDS PROVES PROFITABLE.

Goats are multiplying in the vicinity of Olympia, according to Mrs. A. Mosher, who lives near Priest Point. Mr. and Mrs. Mosher keep a pair of the animals in addition to running a cherry orchard, and they say the combination is a good one.

"The price of goats has gone up," said Mrs. Mosher. "Down in Oregon they have them cornered, and one of them costs about \$100 now. Many people keep the animals because of the need of absolutely pure milk for babies. We bought a thoroughbred cow once, but it turned out to be tuberculous, and we won't have any more to do with cattle. But no one has yet proved that the goat is liable to any disease whatever. The milk sells for as much as 25 cents a quart.

"That one"—Mrs. Mosher indicated a lean Nanny chewing a weed—"is a good milk producer. She just had her first kids, but when she was fresh she gave a gallon a day.

"Contrary to what most people think, goats are very dainty about their eating. If you're feeding them in a manger and you spill a little hay onto the ground, don't think that you can starve them into picking up that hay. They won't do it. They won't drink from a pail or a spring that looks the least bit dirty. Of course they eat almost any kind of food, but they won't eat after another animal or a person."

THE FAIR SEX AND THE BATTERY

"Leave it to a woman to take good care of a car," says C. L. Senges, the Willard Service Station dealer. "I found out a long time ago that when the woman of the family drives and takes a real interest in a car, it not only looks better, but runs better, too.

"Take the battery, for example. It is as hard to make the average man remember to put in distilled water every two weeks as it would be to make him remember to water plants. But when a woman once understands that a battery needs water just as much as plants do, she's pretty sure to remember to put it in.

"Another thing that counts is this: a woman driver as a usual thing isn't satisfied unless her car works perfectly, and if her battery isn't up to the scratch she wants to know why. As a general rule she does what every car owner ought to do, and drives around to have us locate the trouble and put the battery in A-1 shape."

MRS. PRESTON ELECTED PRESIDENT OF N. E. A.

Washington School Superintendent Wins the Coveted Honor.

In recognition of her splendid service to the cause of education, State School Superintendent Josephine Corliss Preston was elected unanimously president of the National Educational association by 6,000 delegates assembled in the 57th annual convention in Milwaukee, Wis., last week.

Mrs. Preston's distinguished service as a member of the commission on emergency education in war time and for the distinguished service rendered in the cause of rural education and in behalf of class room teachers everywhere, led to her receiving the highest recognition given to any educator in America.

She is the third woman ever honored by election to the presidency, others being Ella Flagg Young, former school superintendent at Chicago, and Mary C. Bradford, state superintendent of public instruction in Colorado.

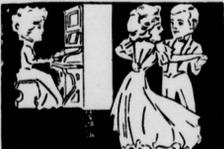
Alvin George was unanimously elected state director for Washington.



The Gift That's Welcome

Of course every gift should be, but some are not. One present no woman would decline and all value is a bracelet watch, which combines the useful and the ornamental in an unusual way. Our showing of bracelet watches is unusual, too. May we show you the assortment?

TALCOTT BROS.
JEWELERS AND OPTICIANS



Dancing at Home

is one of the greatest delights of young people, and with the aid of a Rabeck Player Piano is easily arranged, as each in turn can play the piano; in fact, anyone can play it!

Besides dance music, the popular operas, the latest song hits and sacred music may all be rendered in your own home—

Why not arrange with us today for the prompt delivery of a Rabeck Piano?

Rabeck's Music House

409 E. Fourth Phone 150

at **Dickson Bros. Co.**
1120-1122 Pacific Ave. TACOMA

YOU'LL FIND

The best known line of Trousers in this country and the name is "DUTCHESS."

If you have never worn a "DUTCHESS" Trouser, you have yet to know and feel Guaranteed Satisfaction; every pair carries the 10c for a button and \$1.00 for a rip agreement and We Pay.

We sell better than six thousand pairs a year; the average wear of a work pant is three months; a "DUTCHESS" Corduroy will stand four or five months of hard wear and the dress trousers hold out for from six months to a year.

We want your business on the basis of actual service rendered by these goods for the money paid and we are here to see that you get that service from

"DUTCHESS" Trousers AT

\$3.00

TO

\$8.00

Big Slash in Prices

Something You Never Saw Before

THE AMERICAN AUTOMOBILE COMPANY IN TACOMA, WITH THE APPEARANCE OF THIS AD, IS OFFERING FOR SALE 25 USED TRUCKS. THEY RANGE FROM FORDS TO MACKS AT PRICES FROM \$275 TO \$2,400. THEY ARE IN EXCELLENT CONDITION AND MARKED AT PRICES YOU CANNOT AFFORD TO OVERLOOK.

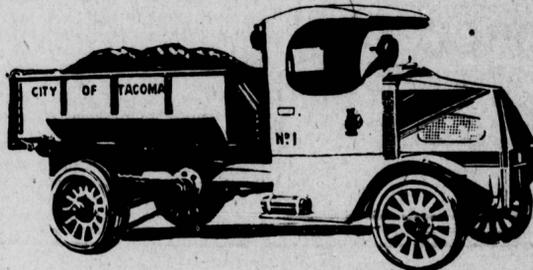
These trucks are thoroughly overhauled. They're ready for work without additional expense. If you are going to buy, you had better come in and look these offerings over. We caution you that there will be a shortage of high grade trucks this year. ON TRUCKS OFFERED IN THIS SALE WE WILL TAKE OTHER TRUCKS OR AUTOMOBILES IN TRADE AND ALLOW LIBERAL TERMS ON THE BALANCE.

Put On Your Hat and Coat—Jump On the Next Train!

Hurry up and buy the machine that interests you. If there is a truck that is not strictly as represented we will pay your railroad fare and \$5 an hour for your time wasted. If the trucks are as represented we will pay your railroad fare if you buy.

REMEMBER THE **American Automobile Company**

the largest and oldest house of its kind in Southwest Washington, is standing behind every Truck offered for sale. Every truck is ready to give good service to the purchaser.



Logging Outfit

A 5 1/2 ton logging outfit, in wonderfully fine shape for the price asked, and just what someone is looking keenly for, is also on sale. Come up and see this as we can recommend it as of the highest value for the money

READ THE LIST

Packed Chassis; you all know the make and this is a cinch for.....\$400

One ton Maxwell; it's a good truck; this one goes at.....\$800

Another one ton Maxwell, not in quite such good shape, but ready to do worlds of hard work...\$650

Ton and half Kelly; a bargain for the man wanting this type.....\$1,000

This other Kelly is two and a half rated tons, and it's priced way low at.....\$1,200

Two ton G. M. C.; must be seen to be appreciated and it's marked right at.....\$2,000

They can't make a better truck than the Mack. We offer in this sale a two ton Mack in absolutely good condition for the extremely fair price.....\$2,400

Two dandy one and a half ton Maxwells, equally good and equally priced at.....\$900

Two ton Reo, and when we say Reo it means something. This truck is ready to earn big money on the investment of.....\$1,500

Ton and half Federal, dandy condition, new tires, goes for only.....\$1,000

Reo Speed Wagon, the car than revolutionized light delivery with inflated tires, only.....\$850

Reo two ton truck. You know what the Reo will do, and you know a good Reo is a snap at....\$800

Looking for a trailer? We have two Troy two and a half tons, that go to the first man who offers, for each.....\$1,000

Men looking for an entrance into the passenger carrying business will pick up their ears at this. Here is a 16 passenger Stearns bus, in good shape, for.....\$1,800

Two ton Republic truck. It's in such condition that it seems like a slaughter to offer it so low as \$1,000

One ton Service truck, two ton Service truck and three and a half ton Service truck offered at prices that will interest anyone in need of such machines. Prices and terms on these on application. The prices are clear to the ground, and you'll say so, too.

You would spend a few dollars any time to take a chance on something good. And yet by spending money to come to Tacoma to inspect these trucks you are taking absolutely no chance. The machines are, as we say, worth dollar for dollar and more, and genuine bargains. If you don't see what you want we have it or can get it for you.

American Automobile Company

201 ST. HELENS AVENUE

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TACOMA, WASHINGTON