



We invite inspection of our Subscription List, by Advertisers, and assure them that they will find it the largest of any paper published in this City.

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Next to Augusta National Bank.

OUR INDUSTRIES.

And The Good Business They Are Doing.

SOME FACTS ABOUT THEM.

What The Wood Workers are doing. The Largest Factory Room in Virginia, and What is Made There—Big Out-put of Lime, etc.

While out for an afternoon, stroll in the eastern suburbs a few days since, I passed in close review some of the industries for which Staunton is justly proud. The Putnam Organ Factory, Bell & Higgs Stave and Barrel Factory, The Bodley Wagon Works and the Felsworth Lime Kilns, all of them stung out along the line of the C. & O. road and operating with such a show of business thrift that I could not withstand the temptation to look them through. These industries are each of them putting thousands of dollars into the pockets of Staunton and Augusta people every year, yet I doubt if one man in ten, even in Staunton has any idea of the business they do. I confess to surprise myself. Who knew that 200 completed organs were turned out at the Organ Factory each month, or that so many as 600 organs are constantly in course of construction there, yet these are facts as I got them from Mr. Putnam himself. To build these instruments sixty odd men are employed in a half dozen departments, and to this force, new men are constantly added, in fact the management is now enlarging the capacity of the plant and are fitting up a room 100 by 50 feet which will be ready for use in another three weeks. Additional machinery and men will then be put in and a greater number of organs made each month; for as Mr. Putnam says, the demand is steady and the world is his market. Orders are received faster than they can be filled. But in proof of his statement that "he had the world for a market," he mentioned the agencies in London, Christiania, Belgium, Mexico, Germany and even Japan. London is his largest foreign buyer, but at Christiania his instruments have also sold well for the past four years. In our own country he sells every State in the union. The instruments are made in 20 designs, embracing organs for parlor, church and chapel purposes. The labor employed is skilled—necessarily so—for who but skilled mechanics, could assemble the thousand and one delicate parts of an organ or who but such could test and modulate the music sounds. The machinery too, is new; every bit of it up-to-date, 20 machines—and orders now out for several more. Mr. Putnam claims that his plant is superior to those of its kind in Baltimore, and that nowhere is there a better equipped factory. On the yard outside the buildings is stacked a small fortune in lumber—300,000 feet, in walnut, oak, poplar and linn, all of it bought in Augusta and adjoining counties. Fifty thousand of this is used each month, so the supply in that proportion is coming in all the time. Among the improvements not already mentioned is a two-story frame building for the glueing department, construction work on which is to begin in a few days.

Up the track a bit from here is the Stave and Cooperage Works of Bell & Higgs. In a day's journey you will not hear so great a noise as the twenty men here employed kick up. Every one of them armed with a hammer and blazing away on an empty barrel. Outside the big shop building, there is another force, but these are engaged apparently in more peaceful pursuits, such as engineers, teamsters, stave makers, etc. Altogether the scene is a lively one, and an interesting one too, thanks to the courteous guidance and explanations of Mr. J. A. Bell in whose charge the works are. His partner Mr. W. A. Higgs in Charleston, runs another factory, the counterpart of this. Mr. Bell is proud of his establishment, and when I had gone over the place and had seen the figure footings of his last year's business, I thought his gratulation well merited. In fact I thought his claims rather modest. Mr. Bell has accomplished a great deal for himself and for our community. A \$75,000 business is a good one and 4000 barrels every month is a big work. If the barrels were put down end to end and laid along the railroad track, they would reach from his works to a point beyond Brand's Station. One thousand cords of stave timber are worked up each year on the yards, besides hundreds of cords that are made up into headings elsewhere and sent here. One big lot of 35,000 headings is furnished by A. B. Lotts at Spotswood. Another of 40,000 by G. S. E. Craun near Cave Station. Stocked on the yards are 300,000 staves; in the finishing shed are 100,000 more, and 150 cords of 3 foot billets not yet worked up. These figures are big, but I have Mr. Bell's word for it, they are correct. The best of it is: this vast quantity of timber is cut from Augusta county woodlands. The entire finished product is used by the White Star Mills for packing their 2,700 barrels flour per week.

But Bell and Higgs are not content. They are branching out; for besides their works at Charles Town, they have just opened another on the N. & W. railway 23 miles north of Green-

ville. This last is managed by Mr. A. J. Young part owner and who was formerly a for-man in the works here. Across the road some hundred yards, looms up the great building of the Bodley Wagon Works. Painted white and stretching its great length out 810 feet, its width spreading 120 feet, the building is easily the largest factory room in the State. Across its length you may not recognize your friend, unless perchance you have a field glass. Towards this immense building I once saw 10,000 people streaming. It was when the celebrated Sam Jones held his wonderful meetings there ten years ago. And when the multitude was huddled into one end of it and all comfortably seated, they did not occupy a third part of its immense floor space. But the space is now occupied, every bit of it with the operations of the wagon works. Though at all times conducting a large business they are at present running on light orders, owing to the season, and the market for which the goods are made. The articles manufactured are principally cane wagons and carts, log carts, wheelbarrows, and cane loaders. The last named being an invention of the Bodley Co. and is a large, lofty machine for loading sugar-cane. These are principally sold to sugar growers on the big Louisiana plantations. The cane wagons and carts are also largely sold there, though nearly every southern state purchases more or less of them. But their demand is not thus circumscribed.—Cuba and the West Indies, Mexico and Central America are also large purchasers. The log carts find market throughout the Southern saw-mill country, and tremendous vehicles they are. The wheels are eight feet in diameter, have 6 inch tires and weigh 700 lbs each—a big wagon that. Nearly all the tires are made broad, ranging from 4 to 7 inches—a pointer for our farmer friends and an easy and inexpensive solution of the bad-roads question.

In my review of the works I was accompanied by Mr. Chas. F. Bodley, part owner of the property, and a son of Mr. James W. Bodley. His time is mostly spent in New Orleans, where he is in charge of the company's big warehouse, the chief distributing agency for the Southern States. Crop conditions, he declares are good this year throughout the South, and he confidently looks for a fine business with the coming of fall trade in August and September. His present force of sixty-odd men he expects to double in the early fall. From August on the force will be steadily increased. Some idea of the vast quantity of material used in the factory may be had by a walk through the avenues of stacked lumber in the spacious yards. Two million feet and more is there awaiting the workman's call, and the stock is being added to constantly; most of it from Augusta county woodlands and the product of Augusta saw mills.

From the wagon works to the lime kilns is but a few steps—the Felsworth Lime Kilns, Reeves Catt manager in charge, is one of those small, but thrifty, never suspending industries, that every community needs. Two large kilns besides a big ware room. The out put is 600 barrels every week, and of an excellent grade of builders and agricultural lime. Its market for the most part is on the Eastern shore of Virginia, Norfolk, Portsmouth and Newport News. For a share of this business and also for that of the Bodley Works the B. & O. road is now fighting. To that end they are rebuilding the old belt line and expect to have cars running over it in another week. A large force of hands have been engaged at the work for some time, and the rails will soon be laid to a point where they join the C. & O. track, thus completing the belt. So much for our East End industries and a most creditable business showing they make.

And how about the rest of Staunton—why have we never written that up? This is a question often asked me. First, because our series of industrial articles have been confined to letters descriptive of the new industries and the new towns that have so recently sprung into existence throughout the mineral section of Virginia, and second, because Staunton is an established city, with interests so varied and numerous that to do justice to them all would require not a column article, but many columns; an especial edition, the publication of which can only be made at much cost in both money and labor. In years past we have issued several such editions. But suppose we undertook it, the interests demanding especial consideration would be numerous. Besides the industries already mentioned there would be our big Overall Factory, that is a success and running on full time and two months ahead on orders, there is the White Star Mills, running day and night with its 2,700 barrels of flour every week, there is our new electric plant and street railway system, our two gas companies, our wholesale houses, B. F. Stockton's machine shops, the Mary Baldwin Seminary, the Virginia Female Institute, the Dunsmore Business College, the State School for the Deaf and Blind, and the Western State Hospital, every one of these spending their tens of thousands of dollars in the city every year, there is our excellent public schools, our big office buildings, our fine stores, our excellent banking houses, our beautiful churches, and parks, well paved streets, water works, beautiful homes, a fine government building, our large shipping interests and scores of others that should be mentioned if space afforded. Along this line I heard a gentleman remark the other day (and he is a man of travel and refinement)

that he knew of no place so desirable to live in and no city that offered so many of the advantages and comforts of home life as did Staunton. There is one thing though, I would like to put before our town people and keep before them; the importance of securing some industry for the large market room underneath Columbian Hall. It can soon be had and is admirably suited for such enterprise both by appointment and location. Let our citizens and our chamber of commerce put together till the desired result is attained.

A Void in Maryland.

A friend of ours in Baltimore who has been longing for a Democratic paper in Maryland, and will not be comforted because they are not, sends us the following letter:

Enclosed is a cut (a mule which has been feeding on ice and taken such a cold that it cannot bray) from the Baltimore News, a paper which, like the Baltimore Sun, has been working faithfully a number of years for the Republicans. There is no Democratic paper north of the Potomac, and for this reason they misrepresent to the masses that Democrats are as much in favor of Trusts as the Republicans, because there are Democrats? at the head of the New York Ice Trust, and at Baltimore at the head of the Gas Trust, Electric Light Trust, (Bryan, being its lawyer), Railway Trust, Milk Trust, and New Telephone Trust, that there is nothing so hard for them, and these people are only gold Democrats, who voted directly or indirectly against Bryan, and who after boozing De wey are now sent by the Republicans to Kansas City because, being the most able Legion of the Republican party, they are selected to do, as did the picked men of Hannibal's army, who deserted by his order to the Romans, in the confusion of the convention to attack the Democratic party in the most vulnerable point, and if they fail in this rear attack, will redress to the Republican party where they belong. It is to be hoped that the Democratic Ass will not be so stupid as to even have a gold Democrat Trust, for this Australian ballot is a most convenient article for that sort of cattle, as it enables them, like the prominent men of the Maryland delegation, to claim that they voted for Bryan, while their actions showed they did nothing of the kind. For such people I have the same admiration as has my esteemed friend of the STAUNTON SPECTATOR.

Yours truly, F. D.

A lazy liver may be only a tired liver, or a starved liver. A stick is all right for the back of a lazy man. But it would be a savage as well as a stupid thing to beat a weary man or a starry liver man because he lagged in his work. So in treating the lagging liver it is a great mistake to lash it with drastic drugs. In ninety-nine cases out of a hundred a torpid or sluggish liver is but a symptom of an ill-nourished body, whose organs are weary with overwork. Let your liver alone. Start with the stomach and its allied organs of digestion and nutrition. Put them in proper working order, and see how quickly your liver will become active and energetic. Dr. Pierce's Golden Medical Discovery has made many marvelous cures of "liver trouble" by its wonderful control of the organs of digestion and nutrition. It restores the normal activity of the stomach, increases the secretions of the blood making glands, cleanses the system from poisonous accumulations, and so relieves the liver of the burdens imposed upon it by the defection of other organs.

The Old Man's Idea.

The son wrote home from college as follows:

"Dear Dad—I expect to graduate this month, and will need \$100 immediately. Send check at once."

The old man replied:

"Dear John—Times is too tight. I send you a post-office order for \$10. Just graduate \$10 worth of 'come home' and go to plow!"—Atlanta Constitution.

His Resemblance to His Father.

That boy takes after you, John, she said with conviction.

Naturally he was pleased. Do you really think so? he asked. No doubt about it at all, she replied. Why, he can invent more plausible excuses for doing what he shouldn't do and failing to do what he ought to do than any other boy in the neighborhood—Chicago Post.

A Slight attack of cramps may bring on diarrhea, which is, in many cases, followed by inflammation of the stomach and other dangerous complaints. All such disorders are dangerous and should in their infancy be treated with the best known remedy. The merits of Iain Killer are known and it is recognized as the standard specific for cramps, diarrhea, etc. Avoid substitutes, there is but one Pain Killer, Perry Davis', price 25c and 50c.

Trouble Ahead.

Mrs. Peck—You know very well, Henry, that I'm a woman of few words. Henry—True, my dear, but the few are shamefully overworked.—Chicago News.

CASTORIA. The Kind You Have Always Bought Bears the Signature of

"HIGH" LIVING.

Three Remarkable Weeks of it in the Petersburg Trenches.

"Speaking of delicacies," said an old veteran of one of the Louisiana regiments the other afternoon, "the highest living that ever fell to my lot was during three weeks in the winter and spring of 1865 that I spent in the trenches at Petersburg. I don't mean to say that the bill of fare would greatly appeal to me now, but at the time of which I speak I thought I was living in royal style."

The reporter to whom he was talking remarked at this point that, while he had not been there at the time, he had always understood from those who had that the trenches of Petersburg did not afford much scope for the gourmand. Then the veteran continued:

"It came about in this way: There were eight of us in my mess, and all of us except one had managed to get through the winter with some sort of covering for our feet. We called them 'shoes' then, but I don't suppose that the term would be used by many people of the present generation who are used to patent leather, vici kid and tan shoes. The eighth man, however, had gone barefooted from November, 1864, until the middle of February, 1865. I don't know how it came about, but he was finally issued a pair of new shoes. The day the shoes were given us all gathered about him, and examined them with curiosity, and, it must be confessed, a rather envious interest. Our messmate looked at the shoes, then at his bare feet, and then at us, as if debating a serious problem. Then he said: 'I'll tell you what, we'll do. I've gone barefooted for so long that I reckon I can stand it now until summer. If two of you fellows will take these shoes and trade 'em off for something to eat, I'll make a contribution to the bill of fare of the mess.'"

Blood Poison Cured by B. B. B.

BOTTLE FREE TO SUFFERERS. Deep-seated, obstinate cases, the kind that have resisted doctors, hot springs and patent medicine treatment, quickly yield to B. B. B. (Botanic Blood Balm), thoroughly tested for 30 years. Have you mucous patches in the mouth? Sore Throat? Eruptions? Eating Sores? Bone Pains? Itching Skin? Swollen Glands? Stiff Joints? Copper Colored Spots? (Cancers?) Ulceration on the body? Hair and eyebrows fall out? Is the skin a mass of boils, pimples and ulcers? Then this wonderful B. B. B. specific will completely change the whole body into a clean, perfect condition, free from eruptions, and skin smooth with the glow of perfect health. B. B. B. strains the poison out of the system so the symptoms cannot return. At the same time B. B. B. builds up the broken down constitution and improves the digestion. So sufferers may test B. B. B. a trial bottle will be given away free of charge.

B. B. B. for sale by druggists at \$1 per large bottle, or 5 large bottles (full treatment) \$5. Complete directions with each bottle. For trial bottle, address BLOOD BALM CO., Atlanta, Ga. Describe trouble and Free medical advice given.

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Sweet butter can't be made in a sour churn. The stomach is a churn. A foul stomach fouls the food put into it. When the food is fouled the blood made from it is fouled also. Foul blood means disease. Cleanse the churn and you have sweet butter. Cleanse the stomach and you have pure blood. The far reaching action of Dr. Pierce's Golden Medical Discovery is due to its effect on the stomach and organs of digestion and nutrition. Diseases that begin in the stomach are cured through the stomach. "Dr. Pierce's Golden Medical Discovery has proved a great blessing to me," writes Mrs. Ellen E. Bacon, of Shutesbury, Franklin Co., Mass. "Prior to September, 1897, I had doctoring for my stomach trouble for several years, going through a course of treatment without any real benefit. In September, 1897, I had very sick spells and grew worse; could eat but little. I commenced to take Dr. Pierce's medicine and in a short time I could eat and work. I have gained twenty pounds in two months."

Dr. Pierce's Common Sense Medical Adviser sent free on receipt of stamps to pay expense of mailing only. Send 21 one-cent stamps for paper-bound volume, or 31 cents for cloth binding, to Dr. R. V. Pierce, 663 Main Street, Buffalo, N. Y.



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Have also on hand different brands of fine Old Wilson and Monticello, Pennsylvania terry, Melvale, and other fine brands. Special attention given to all orders.

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