

A GREAT SALE OF Manufacturers' SURPLUS STOCK

The House That Always Does Things in the Most Liberal Way



Successor to D. S. Johnston Co.



We arranged for these pianos during the Summer's dullness and secured them at a tremendous advantage and now pass along these advantages to our customers.

Our object is to place right away 80 pianos in Snohomish and Island county homes. **AND WE'LL DO IT.**

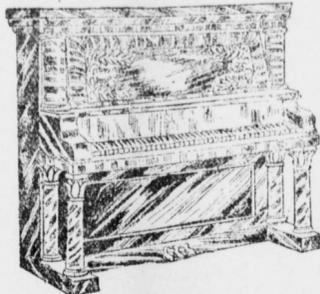
This is really an exhibition in which every taste and demand both as to price and quality can be met completely.

It's Only a Short, Plain Story

The manufacturers have contracted to sell eighty pianos in our territory and if they sell them we are contracted to buy 340 more over and above our regular order. They take charge of this sale. They see that the pianos are sold. You owe it to yourself to take advantage of this business proposition.

Everything now is in favor of the man or woman who can bring a few dollars for first payment to show good faith, and do it right away. Remember, this great sale is now in progress at Eilers Music House, 2820 Colby Avenue, Everett, Wash. The most responsible Musical Establishment in the whole world.

You must begin to make your home a musical one. There is no reason under the sun why your home, now, should not be a musical one. This fine piano would hardly cost more than the furniture you would have to buy to take its place. Eilers will show you how to buy this piano and save your grocery bill for several months.



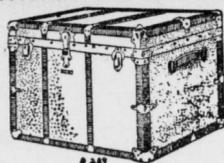
2820 Colby Avenue
EVERETT
Both Phones 988

Oiga Steebe will play the Chickering piano at the Everett theater November 14, under the auspices of the ladies of Trinity church.

We are going to study music this year. Mamma and papa say that the money we save by buying a piano now more than pays for a musical education.

A Word As to Player-Pianos

In this exhibition there is hardly a player piano of any description that can not be found. Over a dozen of the World's Finest Player Pianos can be had. Nowhere will you find a better selection, both as to quality and price. From dainty little Baby Boudoir Player Pianos at extremely small prices to the most costly. If you want a Player Piano at \$485 we have it. \$675, \$750, \$800, and so on. They all include the World's Famous Autopiano, The Celebrated Krell Auto Grand, The New Aomelodie Player Pianos, the product of the great Kimball factories, as well as a dozen other choicest and highly desirable makes. Space will not permit us to go further into details.



Trunks from \$4.50 up.
Suit Cases from \$1.00 up.
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