

THE FIRST BIG CONTRACT FOR

STRUCTURAL STEEL

Made in Seattle

HAS BEEN AWARDED TO

THE VULCAN IRON WORKS

☐ The steel which will enter into the construction of the first section of the big new building of the Bon Marche will be produced here at home.

☐ This means an immediate increase in the payroll of Seattle Labor of \$20,000 a month.

☐ It means that a great sum of Seattle money that might have gone to eastern concerns is to be spent in Seattle to the direct benefit of every line of Seattle trade and industry.

SUCH A CONTRACT IS THE BEST POSSIBLE EXEMPLIFICATION OF THE "MADE IN SEATTLE" IDEA

☐ It is worth remembering that Seattle manufacturers are as capable and as well equipped to take care of the needs of Seattle people as are manufacturers at a distance.

☐ It is worth remembering that our modern plant has every facility for the production of steel for every purpose of construction, as well as for the manufacture of all classes of machinery.

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SEATTLE, WASHINGTON