

THREE VALUABLE SCHOLARSHIPS

Offered to the Young People in The Tribune's Great Educational Contest.

IN THE SCRANTON BUSINESS COLLEGE

One of the Leading Institutions of Its Class in the State—Brief History of Its Inception and Steady Growth—A Capable Corps of Instructors—The Demand for Graduates to Fill Office Positions Greater Than the School Can Supply—Some of the Lucrative Positions Held by Former Students—Admirable Location of the College and Its Remarkable Success—Brief Description of The Tribune's Offer—A Contestant Starting Today Could Hardly Fail to Secure One of These Attractive Scholarships, Providing He or She Is Willing to Work Actively During the Next Eight Weeks.

THE TRIBUNE'S three scholarships in the Scranton Business College, each of the value of \$100 each, will undoubtedly be among the most popular among the contestants in its Educational Contest who fail to secure one of the courses offered in the universities and preparatory schools.

As the table stands this morning it would require but thirty-five points to secure twenty-second place, and there are still just eight weeks for active work. It would require but three yearly subscribers, counting forty-six points, to place a new contestant in this position.

With Thursday night the contest completed its one hundredth day, just two-thirds of the time before its completion. Just forty-nine days yet remain.

Probably some thirty or forty names will appear among the list of thirty-three leaders before the close of another week.

SCRANTON BUSINESS COLLEGE.

On Tuesday, Sept. 2, the Scranton Business College will begin its ninth year—a year that promises to be the most satisfactory of any that this eminent institution has ever known.

The beginning. In the summer of 1894 Herbert D. Buck and Arthur R. Whitmore resigned from Wood's Business College, where they had been teaching for eight years.

The reputations they had earned as instructors in Wood's Business College proved to be valuable, and the new firm were phenomenally successful from the start, although their old employer continued his school and used every effort to overcome the inroads they were making upon his old-time prosperity.

One of the greatest proofs of the thoroughness of the training given at the Scranton Business College is that Professors Buck and Whitmore are absolutely unable to supply the demand for bookkeepers and stenographers. Graduates and hundreds of undergraduates are drawing salaries ranging from \$30 per month to \$70 per week.

A Teaching Trio. There are three principals in the

Scranton Business College, Herbert D. Buck, Arthur R. Whitmore and P. Donald Yoder. Each has his particular line of work and is an expert at it, and has many assistants as necessary.



Home of the Scranton Business College.

years behind the counter and at the desk in various kinds of business in Lycoming county. He has taught five years in the public schools, and for the past sixteen years has been actively engaged in business college work, teaching ten and eleven months each year in the day session and eight months in the night school.

Not satisfied, apparently, with his arduous week-day labors, Professor Buck is at the head of the largest Sunday school class in the famous Elm Park Church. This class is composed of over 100 young men and women, many of whom are his present and graduate students in the business college.

In the June, 1897, issue of the Western Penman, editor Palmer said: "Professor Buck has been in the teaching business sixteen years, and has made his name as an instructor, which is of a high order, he is generously endowed with those qualities which make leaders of men."

A. R. Whitmore, besides having had considerable experience as a practical bookkeeper, has been for the past fifteen years performing the duties of an all-round commercial teacher. His specialty, however, is penmanship, and as a penman and teacher of penmanship he has few, if any, superiors.

P. Donald Yoder, the principal of the shorthand department, is a practical stenographer and a teacher of fourteen years' experience. He has a graduation record of an average of 157 words per minute for five consecutive minutes in shorthand, and a speed of 55 words per minute on the machine. He is an enthusiast in his work, always has his students' interests at heart, and gets results.

Professor Yoder has been with the College ever since its inception. In the summer of '91 he was selected from a large number of applicants and employed with the distinct understanding that if his work proved satisfactory the College would do all in its power to retain his services, and that otherwise he would be asked to resign. That anyone willing to work can make a success of shorthand under his instruction, can easily be proved by pointing to the many ladies and gentlemen who are among the best stenographic positions in this and other large cities.

These three principals devote all their time during school hours to the students, teaching constantly. They have been in business college work in Scranton for the past sixteen years and are therefore well known to its citizens in general and to its business men in particular.

been employed in the offices of the Lackawanna Railroad and the number would have been much larger had the school been able to qualify rapidly enough. Scranton Business College students are to be found holding responsible positions in the best business houses of the city.

Reputation Spreading. Not only has the college been unable to keep up with the demand for bookkeepers and stenographers made by Scranton business houses, but during the first six months of this year letters and telegrams asking for office help have come from Philadelphia, Buffalo, Williamsport, Stroudsburg, Carbondale, Sayre, Canton, Pa., Secaucus, N. J., Fish's Eddy, N. Y., and Berwick, Pa.

A Low-Priced School. The prices charged by this school are

an "ad" will probably bring him one hundred applicants. If it is a \$60 or \$100 a month position, the strong probabilities are that he will have to do some hunting to find one unemployed.

Some of the Graduates. When the school was opened in 1894, Patrick Gilgallon, of Priceburg, then a young man in knickerbockers, was among the first to enroll. Soon after he graduated he was sent to the Cudahy Packing Co., to fill temporarily the place of a young man who was sick.

Court Stenographer John M. Edwards learned his shorthand at the Scranton Business College. About one hundred of the Scranton Business College students have been and are employed by the International Textbook Co. as bookkeepers, stenographers, etc., and many of them are in the largest salaries.

In New York. The following Scranton Business College students are filling excellent positions in New York: Floyd Bidwell was in the accounting department of John Wanamaker's store and is now with the Butterick Pattern Co. Alfred Toelmie was in the accounting department of Wanamaker's store and is now with Siegel, Cooper & Co.; Ralph Roberts was with the Manhattan Reporting Co., and is now with the Chemical National Bank; Frank De Witt was bookkeeper for an advertising agency, and is now bookkeeper and cashier for the Singer Sewing Machine Co.

Admirably Located. The location of the college is exceptionally good. In this respect, as well as in very many others, the school offers an advantage which is of great importance to the people of a large city like Scranton.

Remarkable Success. The phenomenal success of this institution is evidence of its popularity and the most substantial proof of its superiority. Its growth is indeed exceptional, and without doubt, unprecedented in the history of similar educational institutions.

Various branches of learning by the most approved methods. A reputation such as this cannot be won in a few months or a year or even longer. Excellence points the way to success, success begets confidence, and confidence is the best of all trademarks.

Two Good Endorsements. There are business colleges in New York, Philadelphia and other large cities, and there are also hundreds of young people who are looking for positions. A Scranton Business College graduate went to New York city, a stranger. He and 250 others applied at one place for a position as bookkeeper.

Another Scranton Business College graduate went to Philadelphia, a stranger. He and hundreds of others applied for a certain stenographic position. The Scranton young man was successful in securing it. Both of these young men have since secured much better situations.

Many people assert that there is little use in ladies learning bookkeeping or shorthand for the reason that bookkeepers and stenographers draw such small salaries. The size of the salary depends upon the amount of ability the individual possesses. But recently, and at about the same time, three ladies of the Scranton Business College, only one of them a graduate, fresh from the school room, without a day's practical experience, secured positions which paid them at the start \$40, \$45 and \$50 per month respectively.

While the ability to write shorthand rapidly and intelligently has a recognized commercial value, enabling the possessor to earn a good salary, it is infinitely more valuable, and especially so to young men, as a stepping stone to better things. The stenographer is brought into close personal contact

with his employer, and if he possesses any special aptitude for business, his employer is bound to recognize it much more quickly than if he were a mere clerk, with whom the employer came in touch but infrequently at best.

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WHO WILL WIN THE CAMERAS?

August Contest Closes Today at 5 P. M.—Yesterday's Results.

Standing of Contestants

Table listing the standing of contestants in the August contest, including names like J. A. J. Kellerman, Charles Burns, Albert Freeman, etc., and their respective scores.

Six contestants scored points yesterday in The Tribune's Educational Contest, as follows: Hendrick Adams, Chinchilla, 25; J. A. Havenstrite, Moscow, 25; William T. S. Rodriguez, 3; William Sherwood, Harford, 3; Herbert Thompson, Carbondale, 2; Miss Jane Mathewson, Factoryville, 1. Only one Scranton contestant scored.

Hendrick Adams, who was fourth yesterday, passed J. A. Havenstrite and Harry Madden and is now twelfth. He passed his first century mark and needs but 24 more points to get into the place above his present station.

J. A. Havenstrite passed Harry Madden and retained thirteenth place. Miss Mathewson is now tied with Miss Harpur for seventeenth place and the leadership of the ladies' division.

Today is the closing day of the August competition. Three special prizes are offered as inducements for the contestants to get as many points as possible during the month. Each prize is well worth winning.

It has been intimated, but The Tribune has no actual knowledge of the truth of the insinuations, that some of the contestants are holding back points. This should not be done. It is in direct violation of the rules of the contest. It is expected that each contestant should treat The Tribune and its rules with the same spirit of fairness that they expect from The Tribune at the close of the contest and during its life.

next month when you have enough to win one today.

LEADERS FOR AUGUST.

Table listing the leaders for August, including names like J. A. J. Kellerman, William Sherwood, Hendrick Adams, etc., and their scores.

The others who have scored points since Aug. 1 and who stand a good chance of winning one of the three special prizes, are:

Table listing other contestants who have scored points since August 1st, including names like J. J. Havenstrite, L. E. Stanton, etc.

REMARKABLE PROGRESS.

Special Correspondence. Washington, Aug. 23.

A MOVING picture of conditions in the United States at decennial intervals from 1850 to 1900, and annually from 1850 to 1902 is presented in a monograph just issued by the treasury bureau of statistics, entitled "Progress of the United States in the Material Industries."

The figures presented, regarding more than 100 subjects, show values, manufactures and their value, revenues, expenditures, imports, exports, railroads as well as business, the shipping industry and many other features of national development. In the census years from 1850 to 1890, and annually from 1890 to 1902, the figures presented, regarding more than 100 subjects, show values, manufactures and their value, revenues, expenditures, imports, exports, railroads as well as business, the shipping industry and many other features of national development.

The cause of these financial conditions above noted—the increase of currency, bank deposits, etc.—is found in other tables showing the development of farms, manufactures and of the various industries. The number of farms increased from 1,440,023 in 1850 to 5,729,957 in 1900, the value of farms and farm products from \$4,000,000 in 1850 to \$29,000,000 in 1900, and the value of their product, which was not measured until 1850, grew from \$1,000,000 in 1850 to \$21,000,000 in 1900.

The following table shows the figures for a few of the more important columns of the monograph for the years 1850, 1890 and 1902:

Table showing financial statistics for 1850, 1890, and 1902, including currency, bank deposits, and other economic indicators.

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