

A GATHERING OF WHEELING BUSINESS MEN

Last Night at the Chamber of Commerce That Goes on Record as the Best in Years.

FULLY 100 WERE PRESENT

And Steps Were Taken Toward the Organization of the Wheeling Board of Trade.

A BOARD OF TRADE SECRETARY

In the Person of John Y. Bassel, of Columbus, Gives the Projectors Some "Pointers."

Last night there was a large and enthusiastic meeting of the Wheeling manufacturers and business men who have become subscribers to the Wheeling board of trade project, and as a result of the gathering, the movement was fairly set afoot, a committee of seven being named to proceed with the matter of incorporating the body, formulating by-laws and looking over the field for the purpose of securing the services of an experienced man for secretary of the board.

The meeting was attended by no less than one hundred business men of the city, all of them subscribers to the project, who, by their presence, demonstrated their interest in what is undoubtedly the means by which Wheeling, in the coming decade, is to have a growth unparalleled in her history. These men appreciate what Mr. Bassel, of Columbus, secretary of the board of trade there, said, that Wheeling has advantages unsurpassed, and it is only necessary to let them become generally known to bring many new industries.

Among those present were H. Quarrier, John Frew, Allen Brock, Guy Wagner, John Wagner, W. A. Wilson, J. B. McKee, L. F. Stifel, William Schwertfeger, Jesse Morris, Albert A. Franzheim, John Day, George Rentsch, Albert Stolze, W. H. Keogh, William Driehorst, B. W. Peterson, Sam Rice, Henry Baer, George Feeney, Ambrose S. List, W. H. Frank, B. S. McClure, George E. House, M. J. McFadden, W. A. Milligan, S. Alexander, G. W. Lutz, Simon Parker, H. C. Ogden, Randolph Stalnaker, L. E. Sands, Harry Adams, Will E. Stone, W. P. Helskell, James Cummins, Bert Haglett, John C. Devine, M. Sonneborn, Dr. William Petrie, H. S. Sands, E. M. Holliday, Walter Rinehart, George J. Mathison, John Waterhouse, C. W. Franzheim, H. W. McClure, G. W. Eckhart, C. R. Goetze, W. Alfred Wilson, Albert Schenk, George K. McMeekin, George A. Laughlin, H. C. Hazlett, Fred F. Fitz, George M. Snook, John Reid, C. Stumetz, G. E. Mendel and many others.

Mr. Bassel Talked. President Quarrier, of the Chamber of Commerce, introduced Mr. John Y. Bassel, of Columbus, who addressed the meeting upon board of trade methods. He was unprepared to make a set speech. He did not presume that the necessity for a board of trade needs to be demonstrated—they are seen in all cities that are aggressive and growing. There is but one way to do such work—through the boards of trade, with a salaried officer in charge of the work. He was a native West Virginian, and he was proud to say so. The resources of this state are almost limitless, and in the future this state will stand among the wealthiest of American commonwealths.

Continuing, Mr. Bassel said no place in the country has such advantages as Wheeling for the location of manufacturing establishments. Having these great advantages over sister cities, let it become known. You cannot hope to build up your city without advertising yourself, any more than the business man can do business if he takes his traveling men off the road. In your case, other cities get the business, no matter what your advantages may be. You must carry the war into Africa in these days of business push and enterprise.

You are vitally in need of an aggressive, hustling and enterprising board of trade, said Mr. Bassel. It must be on democratic lines. It must not be a social club—all your business men and manufacturers should be sought out as members, and you ought to have a membership of nearly 1,000. Other things will follow the organization of this board—you will have a healthy influence upon the municipal affairs of your city. Cement together these 1,000 members, or half that number, and you will be the backbone of Wheeling's citizenship, the men of influence in your community, who can control the situation, if you so desire. Divest your endeavors of all partisanship—know nothing but business from start to finish. Make the politicians clean your streets, and work on economic lines in administering your city government.

Wheeling's Advantages. It is not a difficult argument to show the manufacturer seeking a location that Wheeling is the place for him. Take your great tin plate and steel making establishments; they do not come here as a matter of sentiment; they are here because you offer greater advantages in manufacturing and distributing their product than other cities can offer. It ought to be an easy matter to present these manifold advantages of yours in attractive form. Continuing, Mr. Bassel read his last annual report as secretary of the Columbus board of trade, showing that that organization has done for Ohio's capital city. In two years its membership has increased from 300 to 900. Conventions have come, new industries have been located there; formerly meetings were held to empty benches, now the large auditorium is crowded every time; a monthly Board of Trade Bulletin is published, and does a great work in itself; the board had charge of the inauguration of Governor Nash. Many

more conventions and manufacturing enterprises are to be attracted in the near future.

Wheeling, continued the speaker, is now at the beginning of such a work. It is important that you secure a good, experienced man as secretary. He is the only salaried officer, and he should be paid well. He is your outside man, and upon his work depends everything. If he is always aggressive, ever watchful for places where he can get in his work, then the money you pay him is well spent. If he is not all this he is not worth his board. At the conclusion of his talk, Mr. Bassel was greeted with hearty applause.

Mr. B. W. Peterson inquired as to the organization of the Columbus board of trade.

Replying, Mr. Bassel said he had brought copies of his board's by-laws, and copies of the Columbus Board of Trade Bulletin, which is made to pay its way by advertisements.

E. M. Holliday said he belonged to an organization that frequently meets in Columbus, and has always been entertained by the board of trade.

What Columbus Has Done.

Mr. Bassel said Columbus had secured many conventions, including several national gatherings, and he believed that now the holding of conventions there had about served its purpose. He gave particulars of the method of securing these gatherings, entertaining the visitors, etc. They proposed in the future to take such conventions as might come, but would not tax themselves so greatly in furnishing entertainment Columbus, by its central location, auditorium and hotel accommodations, etc., is excellently adapted for such gatherings.

Excursions are brought into Columbus, said Mr. Bassel, and are engineered by the board of trade. "Every outside dollar possible is sought for," Wheeling, he said, would draw heavily from eastern Ohio in any excursions that might be arranged for.

The Columbus board of trade was organized many years ago, but for years was inactive, and was more a social than a public affair. It had been active for the past three years, the membership being built up from 300 to 900. Thousands of dollars had been solicited for public enterprises outside of the regular dues of the organization.

Mr. B. W. Peterson said the Wheeling chamber of commerce has done a great work, though illy supported; its record is good; it secured for West Virginia the best credit laws in the Union; other good work has been accomplished, including encouragement of river improvements, but, like Mr. Bassel, he believed that a board of trade is better, and therefore moved to proceed to the organization of the proposed board of trade. In this connection Mr. Peterson highly complimented the preliminary work by Messrs. George A. Laughlin and Will E. Stone. Concluding, he moved the appointment of committees.

Mr. Will E. Stone modestly disclaimed any credit for what he had done—the work was not done by two men, more than a dozen had worked for the organization of the proposed board of trade.

By a standing vote, the Peterson motion was passed unanimously.

Mr. Peterson moved the appointment of the following committees:

- On incorporation.
On constitution and by-laws.
On organization.

On employment of secretary.

The latter committee to bring in a recommendation to be acted upon by the board at a future meeting.

Mr. Holliday suggested that an experienced man be secured for secretary of the board.

On motion of Mr. W. A. Wilson, a temporary executive committee was added to those suggested by Mr. Peterson.

On motion, Mr. Walter Rinehart was chosen temporary secretary of the meeting.

Mr. Laughlin's Disclaimer.

Mr. George A. Laughlin was called upon for a report as to what has already been done. He said the work meets with hearty co-operation. There are pledges for \$12,000 a year for three years, and this can be increased to \$15,000. He spoke of the importance of securing the right man for secretary. He was glad to see so many business men here this evening. He corrected Mr. Peterson's statement that two men had done all the work; more than a dozen had engaged in the work. Another correction that he desired to make was the statement that he was a man of leisure—he decidedly was not a man of leisure, and if he were he would not deny it. (Laughter).

Mr. George E. House suggested that all committees be dropped for the present except the committee on organization or constitution. The motion was seconded by Mr. Holliday. Mr. W. A. Wilson offered as a substitute that an executive committee of three be named, this committee to name the other committees. To bring the matter properly before the meeting the vote on the Peterson resolution was reconsidered. Mr. Bassel said the Wilson motion was the proper step to be taken at this meeting. Mr. L. E. Sands moved that a committee of twelve be named to take up to take the matter of incorporation, by-laws, etc. A suggestion that the number be decreased to seven was accepted by Mr. Sands, and the motion was adopted.

The Secretaryship.

Mr. Stone inquired whether this committee was authorized to investigate as to the employment of a secretary. Already an investigation along this line had been entered into in an unauthorized way.

Mr. W. A. Wilson moved that Messrs. Laughlin and Stone be authorized to take up the matter of employment of a secretary. Mr. L. E. Sands objected to this action. So did Mr. George E. House. Likewise Mr. Randolph Stalnaker. Ditto Mr. George A. Laughlin. Mr. John Frew took the same position. As a means of getting at the matter Mr. E. M. Holliday moved that the committee of seven be empowered to look around for a secretary, and recommend to the board.

On motion of Mr. Randolph Stalnaker, Mr. Bassel was thanked for his apt and instructive talk. The motion was passed with a hurrah, and to the accompaniment of applause. Mr. Bassel, in thanking the meeting, said if Wheeling plays her hand for what it is

worth, she will in the days to come, when he turns up his toes toward the daisies, be in a position to vote him a monument for the little he had done in furthering this board of trade movement.

The committee of seven named by Chairman Quarrier, was as follows: G. A. Laughlin, W. E. Stone, J. B. McKee, Samuel Rice, George E. House, Albert Schenk and John Waterhouse.

Mr. Peterson's motion to meet again next Monday night was amended by Mr. Laughlin, to the effect that the next meeting be held at the call of the committee of seven. The motion, as amended, prevailed.

Mr. House moved that the committee be empowered to make the necessary expenditures in getting the charter, etc. The motion passed.

AMUSEMENTS.

One of the strongest impressions brought back from abroad by Mrs. Fiske, was the striking difference between Italy and Switzerland in the matter of poverty and mendicancy. The railway that runs through the St. Gothard tunnel takes one from Italy, where opportunity is endless, to Switzerland, where it is practically unknown. An illustration was furnished to Mrs. Fiske in the loss in Switzerland, just before her departure for Italy on her return, of her hand-bag containing a purse. She informed a Swiss official of the loss. The rector of the English church of the town being the only resident that could speak English, acted as interpreter. It was promised that the lost article would be found and forwarded to Mrs. Fiske to an Italian address left by her. Sure enough, she had hardly arrived at the destination in Italy before the lost bag and purse, with contents intact, were returned to her. Her purse Mrs. Fiske wrote to the English clergyman, who had kindly acted as interpreter for her to arrange for giving a reward to the finder. A reply came back that the government attended to such matters, giving to a finder 10 per cent in value of the article found. Mrs. Fiske had stated the value of her lost property, and thus the matter had been attended to. Wishing to show her appreciation of the kindness of the clergyman, Mrs. Fiske again wrote to him, enclosing a sum "for the poor of his parish." A reply came to this to the effect that there were not only no poor in the clergyman's parish, but also that there were no paupers in Switzerland. Upon Mrs. Fiske's wish, however, the sum was set apart by the clergyman to a church fund which he had suggested as deserving. Travelers in Switzerland no doubt have noted the absence of beggars and paupers in that country, but it is not probable that many foreigners, though familiar with other aspects of that country, are aware that it is free even from the institution of pauperism so common in other lands.

Kellar's New Deceptions.

Magician Kellar is soon to appear in this city with an entertainment in magic which, it is said, fairly outdoes anything he has hitherto presented in the east. The mere titles of his great illusions give a suggestion of what may be expected. In "The Mystery of L'Hassa," he apparently suspends the law of gravitation; "Princess Karmak" shows how living human bodies may be sent through space with the rapidity of thought; "The Gambling Ghost" savors of a spook; that plays cards; "The Growing Tree" outlines the famous Hindoo mango trick; "Materialization of Men out of Air" illustrates a weird Mahatma idea; all these will be given, with a new program, of small magic, at the Opera House, Wednesday evening, September 26.

"King Rastus."

The largest house of the season at the Opera House last night laughed almost continually at Isham's newest offering, "King Rastus," which can safely be called the most pretentious yet given by any colored organization, and certainly shows the Isham master move, as usual keeping abreast of the times. "King Rastus" is one of the brightest operatic comedies seen here in a long time, and is full of brilliant dialogues, pleasing ensembles, entrancing vocal numbers, and at the same time keeps the laughter without a stop from the start to finish. As a production it is magnificent both as to scenic effects and costumes. Individually the principals, of whom there are about a score made pronounced successes. The famous minstrel star Billy Kersands was at his best as the "King," and the comedy of Smart and Williams was refreshing. Nothing better in the musical line has been seen here in a long time than the special vaudeville number presented by Mallory Bros. and Brooks. Mrs. Tom McIntosh sang several songs that went with a dash, and the magnificent soprano voice of Miss Eva Lathue was greeted with rounds of hearty applause. The chorus, which shows careful training, was one of the best heard here by any similar organization. "King Rastus" will be given again to-night for the last time.

Macaulay-Patton Company.

The Macaulay-Patton Company opened a week's engagement at the Grand last night, to an immense audience, which occupied every seat with several hundred standing. The opening bill was Sel Smith Russell's great success "Peaceful Valley" which was certainly presented in an admirable manner with special scenery and an excellent cast. Mr. W. B. Patton's portrayal of "Hosca How" showed him to be a character actor of no mean ability. He handled the part with a masterly touch for him. The balance of the company is uniformly strong and the specialties introduced between acts were remarkably bright, clever and up-to-date. The performance as a whole was one of the best seen in this city in a long time and we predict a big week's business. The play to be presented at the matinee this afternoon is "Royal Rags"; to-night, "Inside Tracked."

In Clerk Robertson's Office.

Yesterday, in Clerk Robertson's office, the following was recorded: Deed made September 4, 1900, by Jacob Berger and wife and others, to F. B. Hall; consideration, \$1,000; transfers lots 15 and 16 of the Berger estate, Island.

Marriage licenses were issued, as follows: Maurice B. Chandler, widower, aged thirty-eight, and Ida E. Miller, aged thirty, of Canton, O.

Frank Wynoski, aged thirty-two, and Annie Bozenski, widow, aged thirty-two, of Wheeling, were united in matrimony. Two deeds of trust were recorded.

The Criminal Court.

Yesterday, in the criminal court, Judge Huges, in the case of the state vs. George Day, the same jury was called that acted in the trial of William Blinco, on the same charge of theft. Attorney Norris objected to the jury acting in this case, and the court sustained the objection, and the trial was postponed.

John Richardson was sentenced to twenty-five days in jail and given a fine of \$25 and costs; William Chappel was given one day in jail; the motion for a new trial in the case of William Blinco was withdrawn and he was given ten days in jail.

WAGE SCALE SETTLEMENT SATISFACTORY

To the Iron and Steel Workers, Although They Had Hoped to Do Slightly Better

SECRETARY WILLIAMS TALKS

Of the Result of the Cincinnati Conference—Details of the Settlement.

The settlement of the iron wage scale at Cincinnati on a compromise basis, while it does not meet with the hearty approval of the members of the Amalgamated Association, is accepted as more satisfactory than a strike. Secretary John Williams returned from Cincinnati Monday morning, and went at once to headquarters. President T. J. Shaffer stopped at Columbus on business connected with the organization. The manufacturers insisted on a one-cent bar iron rate, but the puddling rate will be the same as when bar iron was selling, 1.2 cents is really the base.

Mr. Williams said it was the best settlement that could have possibly been made without going into a bitter fight, says the Chronicle-Telegraph. With good prices for bar iron, of which there is every indication from the present condition of the market, the iron workers will fare as well as they would have done at the scale proposed. There is a certainty that there will be no reduction for this and next month, as a \$5 rate for puddling was agreed upon for these two months. The rate for November and December will be determined by the prices received for bar iron sold from now until November 1. The long idleness of the mills has reduced bar iron stocks to a minimum, and there is a stiff demand. At present, 1.4 cents a pound and more is reported as the price being received by independent concerns that have been in operation for the past two months. If these prices can be maintained there will be no cut in wages this year. The new scale for puddling is as follows: When bar iron sales for two months average 1 cent a pound, \$1 75 a ton; 1.1 cent, \$1 75; 1.2 cents, \$1 75; 1.3 cents, \$1 75; 1.4 cents, \$1 75; 1.5 cents, \$1 75; 1.6 cents, \$1 75; 1.7 cents, \$1 75; 1.8 cents, \$1 75; 1.9 cents, \$1 75; 2 cents, \$1 75.

The finishers suffer more than the puddlers by the new scale. The reduction for the puddler is 5 per cent from the base of last year, and the reduction for the finisher is 8 per cent. The base of the new scale is about 20 per cent higher for the puddlers than the scale which expired on June 30 of last year. The heavy advance granted by the manufacturers last year, it is contended, was due to the exceptionally prosperous year in the iron business. They argued that with the slump in trade caused by the action of the American Steel and Wire Company last spring, the reduction asked is an extremely modest one.

Before the close of the week all the union mills owned by the Republic Iron and Steel Company and the American Steel Hoop Company that are under the jurisdiction of the Amalgamated Association will be in full operation under the provisions of the new scale. The independent concerns that have been paying the price demanded by the Association will be given the benefit of the compromise scale. Fully 20,000 members of the Amalgamated Association are employed in the rolling mills and are affected by this scale, and probably 30,000 or 40,000 more are benefited by the settlement of the wage question.

The only disaffection over the settlement that is at present anticipated will come from about 4,000 Amalgamated members who have been receiving the high rates since last July, when about twenty concerns signed the scale. They paid the puddlers \$6 12 1/2 a ton for July and August, and since that time have been paying \$5, the offer of the Amalgamated Association at the last Detroit conference. A strike in the combination plants at this time would have been of great benefit to the independent manufacturers. The combinations say the independents already have taken considerable business from them.

The iron wage scale was agreed to and signed after an all-night session of the conference, at 6:30 o'clock in the morning. It was a compromise, and while it is somewhat lower than last year's scale, it is an advance over the scale of 1898-1899. At the close of the conference President T. J. Shaffer, of the Amalgamated Association, and Secretary James H. Nutt, of the labor bureau of the Republic Iron and Steel Company, gave out the following statement:

"The rate for boiling is \$1 75 per ton, based upon a 1-cent rate, with the same basis running up to one and two-tenths for the card rate, or \$1 20. But the price for boiling for September and October shall be \$5 per ton, based on a card rate of one and four-tenths cents."

"Muck rolling shall be one-seventh of the price paid for boiling. "Fuselling on sand bottom shall be \$2 00 on a 1-cent rate, with the same basis running up to one and two-tenths card rate."

"The following scale was fixed for the finishing mills: On bar mills the price to be paid is the same as last year, with a card rate of one and four-tenths cents graded down to a 1-cent card."

"On guide (10-inch and hoop mills) the base and rates apply as they do on the bar and the 12-inch mills."

The Circuit Court.

Yesterday, in the circuit court, Judge Hervey, in the case of M. L. Davis vs. Elm Grove Coal Company, was continued to the next regular term of court.

The following new citizens were qualified: Julius Stahl, native of Germany. Thomas Ellis, native of Wales.

The School Girl



School days are danger days for American girls. Often physical collapse follows, and it takes years to recover the lost vitality. Sometimes it is never recovered. Perhaps she is not over-careful about keeping her feet dry; through carelessness in this respect the monthly sickness is usually rendered very severe. Then begin ailments which should be removed at once, or they will produce constant suffering. Headache, faintness, slight vertigo, pains in the back and loins, irregularity, loss of sleep and appetite, a tendency to avoid the society of others are symptoms all indicating that woman's arch-enemy is at hand. This need not be so if mothers would have a thought for the physical condition of their daughters, and see to it that they have proper assistance. Lydia E. Pinkham's Vegetable Compound has helped many a young girl over this critical period. With it they have gone through their trials with courage and safety. With its proper use the young girl is safe from the peculiar dangers of school years and prepared for hearty womanhood.

Mrs. Camp writes about her Daughter's Health. "DEAR MRS. PINKHAM—I write to tell you about my daughter. She is nineteen years old and is flowing all the time, and has been for about three months. The doctor does her very little good, if any. I thought I would have her try Lydia E. Pinkham's Vegetable Compound, but I want your advice before she begins its use. I have become very much alarmed about her, as she is getting weak. I am so anxious for her to get well."—Mrs. MATILDA A. CAMP, Manchester Mill, Macon, Ga.



Here is Her Second Letter. "DEAR MRS. PINKHAM—It gives me great pleasure to tell you of the benefit my daughter has received from Lydia E. Pinkham's Vegetable Compound. She was in a very low state; the doctor did her no good. After beginning the use of your medicine she began to mend, and is now able to be at her work. I feel very thankful to you, and expect always to keep your medicine in my house. It is the best medicine I ever knew. You have my permission to publish this letter, if you wish. It may be the means of doing others good."—Mrs. MATILDA A. CAMP, Manchester Mill, Macon, Ga.

\$5000 REWARD Owing to the fact that some skeptical people have from time to time questioned the genuineness of the testimonial letters we are constantly publishing, we have deposited with the National City Bank, of Lynn, Mass., \$5,000, which will be paid to any person who will show that the above testimonial is not genuine, or was published before obtaining the writer's special permission.—LYDIA E. PINKHAM MEDICINE CO.

McFADDEN'S. 100 Patterns Fall Styles COLORED SHIRTS 48c. Pretty Colored Shirts, the perfect fitting, stiff bosom, fall style colored shirts, to wear with white collars, a pair of the latest style link button cuffs with each shirt, 100 handsome patterns to pick from, sizes 14 to 17, the real 75c shirts, for only 48c. McFadden's Shirt Store, 1318, 1320, 1322 Market St., Wheeling.

MARTIN'S FERRY NEWS. The Daily Chronicle of Wheeling's Progressive Neighbor. The committees in charge of the picnic to be given at the fair grounds next Saturday, have the arrangements nearly perfected. An excellent race programme has been prepared, the leading feature of which will be the horse race between the Independents of this city and the Fulton team. The latter will be given a handicap of twenty-five yards and the race should be very close and exciting. Bicycle and foot races have also been arranged, which, judging from the quality of the members entered, will be very exciting. The Mark Hanna club has received an invitation to give a drill at the field day to be held in Wheeling, probably next week. The boys will be in excellent shape by that time and will make a good showing. About twenty members of the Uniform Rank, Knights of Pythias, of this city, attended the banquet given by the Bealra Knights last evening. The Ladies' Aid Society of the Presbyterian church will meet at the parlors of the church Friday evening, and all are requested to be present. Prof. and Mrs. J. W. Schofield returned yesterday from Steubenville, where they were the guests of friends over Sunday. A number of the uniforms of the Mark Hanna club have arrived and the remainder are expected in a few days. A meeting of the King's Daughters was held last evening at the residence of Mrs. S. J. Bogie, on Walnut street. About a dozen people from this city attended the Bennett-Kennedy contest at the Metropolitan club last evening. Mrs. William Harvey, of Mt. Pleasant, is the guest for a few days, of relatives in Clark's addition. It is rumored that a young society belle of this city and her business man of Bellefleur are soon to wed. The sixteen-inch guide mill at the Aetna-Standard will probably get started this evening. Mrs. Theresa Hart, of Toronto, was calling on friends and relatives in the city yesterday. Mrs. Myrtle Devault has returned from a month's visit with relatives at Chicago. Miss Eva Maylin, of Smithfield, was the guest of friends in the city yesterday. Hon. Bentley Jones, of Steubenville, was in the city yesterday, on business. L. F. Daume, of Pittsburgh, is the guest of his parents on Center street. Forty hours' devotion will close at the St. Mary's church this morning. Thomas Stanton went to Smithfield yesterday, to attend the fair. Quite a number from here will attend the Smithfield fair to-day. A. J. Smith was in Pittsburgh yesterday, on business. Spence-Baggs' foundry was off yesterday. IT'S folly to suffer from that horrible plague of the night, itching piles. Doan's Ointment cures, quickly and permanently. At any drug store, 50 cents. CASTORIA. Bears the Signature of The Kind You Have Always Bought. Style Outside and Comfort Inside OUR FALL SHOES Made in all best leathers, Box Calf, Vici Kid, Genuine Kangaroo and Velour Calf at SOUTH SIDE SHOE STORE August F. Carl, 3742 Jacob St. MUSICAL INSTRUCTION. Mrs. W. S. Hutchins will give instruction on the Piano to a limited number of pupils at her residence, No. 910 Main street, commencing the first week in September. Arrangements can be made by calling or through the mail, beginning Monday, September 3.