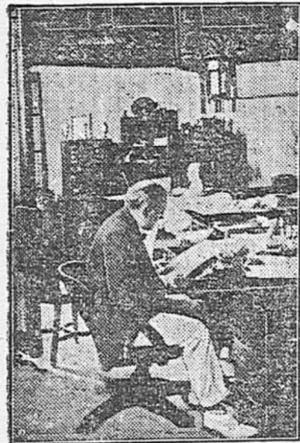


Uncle Sam's "Drummer" in Far East Has Big Territory

Julian H. Arnold has probably the largest territory of any "drummer" in the world. Mr. Arnold is salesman for the United States in China and practically all of Asia besides. He is one of the many consular representatives that Uncle Sam has sent to all corners of the globe to aid the business men of the United States in building up this country's export trade.

Mr. Arnold's present office is in the Chinese temple at Peking, which is 500 years old. It is the temple in which the last of the Ming emperors consulted his priest only to be warned of the downfall of his dynasty and the



Commercial Attache Julian H. Arnold at Work in His Office in a Chinese Temple 500 Years Old.

success of the Manchus. Whereupon the emperor cursed the temple and all who might thereafter visit it—and went to the Coal Hills in the Imperial City and hanged himself. The curse and rather gruesome story apparently have not worked at all to the disadvantage of Mr. Arnold. In fact, he has been quite lucky.

Most people are surprised to learn that China and India are the two great

est cotton-consuming nations in the world. Probably the consumption of cotton goods depends more on mere numbers of the population than in the case with any other manufactured article. Very little is worn but that little is cotton. The amount of cotton goods required to clothe the countless millions in Asia is almost beyond belief.

This vast demand for manufactured cotton goods for decades was supplied almost entirely from England, though the raw material was all raised in America. Later the United States began manufacturing on a large scale and began to export to the East as did Germany and other European countries. Then, just recently, the Japanese began to manufacture the cheaper goods, and, with very cheap labor and new machinery, they began to cut into the Chinese trade. Now the more progressive element in China are going to take a hand themselves. They are raising quite a lot of cotton in China suitable for the cheaper grades of goods, and as labor costs little they have entered the field as manufacturers, too.

The government of China decided to assist in establishing the industry by furnishing capital up to about 40 per cent in the mills, and directing to a certain extent the policy of the mills. Commercial Attache Arnold, who was following developments closely, got wind of the government's intention of putting up two cotton mills. He at once communicated with American firms who manufacture cotton-spinning machinery and got some of them to make bids on the plant. The result was that the complete equipment of the two mills, worth something like a million dollars, was finally let to American firms.

As orders go, a million dollars is not of transcendent importance, but the importance of capturing this initial order from the Chinese government, in competition with well-known European firms, is recognized. If this order is filled satisfactorily, it is expected that many more mills will be equipped with American machinery.

NEW INDUSTRY IS BORN

War Causes Production of Potash in United States.

Attention Turned to Possible Sources of Supply When Imports From Europe Are Almost Entirely Cut Off.

Uncle Sam, in a bulletin issued by the geological survey, describes what he terms the "birth of a new industry." The bulletin gives a review of the developments in the potash industry in the United States during 1915. With the cutting off of the greater part of the supply of potash salts by the European war, attention was turned to various possible sources of potash in this country, and the results are seen in the report that potash salts to the value of \$342,000 were produced in the United States in 1915. The imports during the same period were only about one-tenth of those under normal conditions.

The survey states that potash was recovered as a by-product from the manufacture of Portland cement at Riverside, Cal., and other cement manufacturers are reported to be installing plants for the recovery of this by-product.

A new plant at Hoffland, Neb., obtained potash salts from the brine of an alkaline lake in that region and potash was marketed during the year from help obtained along the Pacific coast.

Experimental work on the production of potash salts from different sources was active during the year, and in places this activity has been succeeded by the construction of plants. Operations are in progress at Searles lake and at Keeler, on the shores of Owens Lake, Cal. It is reported that one company is erecting a plant near Great Salt Lake, and that another will soon be started at the south end of the lake.

Great activity has been manifested in experiments for the recovery of potash from the silicate rocks, such as feldspar and leucite, from the mica, vermicite, and from greensand. In many laboratories researches have been in progress, some of which, according to reports, offer prospects of profitable commercial development if feldspars and other potash-rich rocks in sufficient quantity and purity can be found and made available.

A small quantity of potash salts was probably produced from these silicate rocks and minerals during 1915, and found its way into mixed fertilizers without intermediate refinement.

Danes Find Living Costly.

The high cost of living has hit Denmark and is causing much apprehension among the people of that country, reports United States Consul General Winslow from Copenhagen. It is stated that a family of four persons which two years ago spent about \$500 annually for food now expends not less than \$645 a year. The European war and high ocean freight rates have caused the increase.

Candidates' Column

FOR CONGRESS.

I hereby announce my candidacy for re-election as Representative in Congress from the Second District of South Carolina, pledging myself to abide by the rules of the primary and to support the nominees thereof.
JAMES F. BYRNES.

I desire to announce to the people of the Second Congressional District that I am a candidate for the national House of Representatives. I will give my best services if elected and will at all times be faithful to the interests of my people. I respectfully ask your support.
ALVIN ETHEREDGE.

FOR SOLICITOR.

I hereby announce myself a candidate for the Democratic nomination for Solicitor of the Eleventh Judicial Circuit, subject to the rules of the Democratic Primary.
J. W. COX.

I am a candidate for the democratic nomination for Solicitor of the Eleventh Judicial Circuit, subject to the rules of the Democratic primary.
GEORGE BELL TIMMERMAN.

I am a candidate for the nomination for Solicitor of the eleventh Judicial Circuit in the approaching Democratic primary. I pledge myself to obey the law governing primary elections and to observe the rules of the party and to abide the result of this election.
E. L. ASBILL.

FOR STATE SENATOR.

I respectfully announce that I am a candidate for the State senate from Edgefield county and pledge myself to abide the result of the Democratic primary.
M. P. WELLS.

I announce myself a candidate for re-election to the State Senate, subject to the rules of the Democratic primary.
B. E. NICHOLSON.

FOR THE LEGISLATURE.

I hereby announce that I am a candidate for the house of representatives from Edgefield county, subject to the rules of the Democratic primary.
N. G. EVANS.

I respectfully announce that I am a candidate for re-election to the house of representatives and pledge myself to abide the result of the Democratic party.
J. L. WALKER.

I respectfully announce that I am a candidate for re-election to the House of Representatives from Edgefield county, subject to the rules and regulations of the Democratic party.
S. T. WILLIAMS.

FOR CLERK OF COURT.

I hereby announce that I am a candidate for re-election to the office of clerk of court of Edgefield county and solicit the support of the people, pledging myself to abide the result of the primary election.
W. B. COGBURN.

To the Citizens of Edgefield County: I announce myself as a candidate for Clerk of Court of Edgefield County, pledging myself to support the nominees of the Democratic Primary.
W. M. WRIGHT.

FOR SUPT. OF EDUCATION.

I announce that I am a candidate for County Superintendent of Education subject to the rules of the democratic primary, and, if elected, pledge my efforts to the educational interests of our County.
W. W. FULLER.

FOR SHERIFF.

I respectfully announce that I am a candidate for re-election to the office of sheriff of Edgefield county and solicit the support of the people, pledging myself to abide the result of the Democratic primary.
W. R. SWEARINGEN.

I very respectfully announce my candidacy for the office of Sheriff of Edgefield county and will abide by the result of the primary election and support all the nominees of the Democratic party.
W. G. OUZTS.

FOR SUPERVISOR.

I hereby announce myself as a candidate for the office of supervisor, and pledge myself to abide by the result of the Democratic primary, and support the nominees thereof.
A. A. EDMUNDS.

To the Citizens of Edgefield County: I respectfully announce myself as a candidate for Supervisor of your county, and if elected will try to serve the people as near right as I conceive, pledging myself to abide by the results of the election, and support the nominees of the democratic party.
W. G. WELLS.

I respectfully announce that I am a candidate for the office of supervisor of Edgefield county and solicit the support of the people, pledging myself to abide the result of the Democratic primary election.
J. M. BELL.

I hereby announce that I am a candidate for the office of Supervisor of Edgefield county and solicit the support of the people, pledging myself, if elected, to serve the people to the best of my ability and to abide the results of the Democratic primary election.
J. W. HUDSON.

I respectfully announce to the voters of Edgefield county that I am a candidate for the office of supervisor and pledge myself to abide the result of the Democratic primary election.
R. J. MOULTRIE.

I hereby announce that I am a candidate for the supervisor of Edgefield county and solicit the support of the people, pledging myself to abide by the result of the primary election.
J. O. SCOTT.

I respectfully announce that I am a candidate for the office of supervisor of Edgefield county and pledge myself to abide the result of the Democratic primary election.
R. N. BROADWATER.

FOR COUNTY COMMISSIONER.

I hereby announce that I am a candidate for the office of county commissioner for Edgefield county and solicit the support of the people. I will abide the result of the Democratic primary.
J. RICHARD HAMMOND.

I respectfully announce that I am a candidate for county commissioner of Edgefield county and will abide the result of the primary election.
WALTER L. HOLMES.

I respectfully announce that I am a candidate for the office of county commissioner of Edgefield county and solicit the support of the people, pledging myself to abide the result of the Democratic primary.
J. W. R. DELAUGHTER.

I take this means of announcing that I am a candidate for the office of county commissioner and solicit the support of the people, pledging myself to abide the result of the Democratic primary.
J. W. CHEATHAM.

I respectfully announce that I am a candidate for the office of county commissioner of Edgefield county and pledge myself to abide the result of the Democratic primary.
J. O. HERIN.

I respectfully announce that I am a candidate for re-election to the office of county commissioner, and solicit the support of the people, pledging myself to abide the result of the Democratic primary.
JAMES DEVORE.

I respectfully announce that I am a candidate for the office of county commissioner and solicit the support of the people, pledging myself to abide the result of the Democratic primary.
GEORGE B. TIMMERMAN.
Pleasant Lane, S. C.

FOR MAGISTRATE.

I respectfully announce that I am a candidate for the office of magistrate of the 6th magisterial district of Edgefield county and pledge myself to abide the result of the primary election.
R. M. JOHNSON.

I hereby announce that I am a candidate for the position of magistrate of the sixth magisterial district of Edgefield county and pledge myself to abide the result of the Democratic primary.
H. S. WOOD.

I hereby announce myself a candidate for the office of magistrate of the 8th magisterial district of Edgefield county, subject to the rules and regulations of the Democratic party.
J. C. TIMMERMAN.

I respectfully announce that I am a candidate for the office of magistrate of the 8th magisterial district of Edgefield county and pledge myself to abide the result of the Democratic primary.
W. E. TURNER.

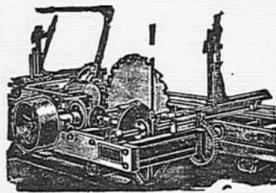
I hereby announce that I am a candidate for re-election to the office of magistrate of the 1st magisterial district of Edgefield county and will abide the result of the Democratic primary.
N. L. BRUNSON.

I hereby announce that I am a candidate for the office of magistrate of the second magisterial district of Edgefield county, pledging myself to abide the result of the primary election.
WALLACE W. WISE.

Ford Automobiles

We have the agency for Ford automobiles for the western part of Edgefield county. There is no better car on the market for the money. The Ford owners who have thoroughly tested these cars will tell you that. If you want a car, drop us a card and we will call on you and demonstrate the Ford advantages.

W. F. RUSH & CO.
PLUM BRANCH, S. C.



Light Saw, Lathe and Single Mills, Engines, Boilers, Supplies and Repairs. Portable, Steam and Gasoline Engines, Saw Teeth, Files, Belts and Pipes, WOOD SAWS and SPLITTERS.

GINS AND PRESS REPAIRS

Try LOMBARD

AUGUSTA, GA.

ELECTRIC BITTERS THE BEST FOR BILIOUSNESS AND KIDNEYS

THE FARMERS BANK OF EDGEFIELD, S. C.

Capital and Surplus Profits - - - - - \$120,000.00
Total Assets Over - - - - - \$400,000.00

STATE, COUNTY AND TOWN DEPOSITORY
Does a General Banking Business. Offers its Services to You as a Safe Guardian and Depository for Your Money.

Invest in One of Our Certificates of Deposits Bearing Interest.

It is a better investment for you than a mortgage of real estate. You do not have to consult an attorney about titles. It does not shrink in value like lands and houses. You do not have to insure against fire. Finally you do not have to employ an attorney to foreclose to get your money. You can get your interest and principal the day it falls due.

Safety is the First Consideration in Placing Your Earnings.

Cash Counts With Us

We are showing an attractive line of spring goods in every department. Everything is new—not a piece of merchandise in the stock that is not fresh from the manufacturer.

See our beautiful wash goods for waists and dresses. All the new weaves in the popular colors.

Our notion stock is up to the minute. Nothing has been omitted. Come in and let us show you.

We call especial attention to our Shoes, Slippers and Oxfords. All of the late styles in the popular leathers, with prices very reasonable.

Do not fail to come in to see us. We can save you money.

J. W. PEAK

J. C. LEE, President F. E. Gibson, Sec. and Treas.

FARMERS, MERCHANTS, BUILDERS,

If you are going to build, remodel or repair, we invite your inquiries.

COMPLETE HOUSE BILLS A SPECIALTY.

We manufacture and deal in doors, sash, blinds, stairs, interior trim, store fronts and fixtures, pews, pulpits, etc., rough and dressed lumber, lath, pine and cypress shingles, flooring, ceiling and siding.

Distributing agents for Flintkote roofing
Estimates cheerfully and carefully made.

Woodard Lumber Co.

AUGUSTA, GEORGIA.

Corner Roberts and Dugas Streets.

Our Motto: Quality Service

ARRINGTON BROS. & CO.

Wholesale Grocers and Dealers in

Corn, Oats, Hay and all Kinds of Seeds

Corner Cumming and Fenwick Streets
On Georgia R. R. Tracks
Augusta, Ga.

YOUR PATRONAGE SOLICITED

See our representative, C. E. May.

1785 1916

COLLEGE OF CHARLESTON

South Carolina's Oldest College

One Hundred and Thirty-second Year Begins September 29

Entrance examinations at all the county seats Friday, July 14, at 9:00 A. M.

Four-year courses lead to the B. A. and B. S. degrees. A two-year pre-medical course is given.

A free tuition scholarship is assigned to each county of the State.

Spacious buildings and athletic grounds, well equipped laboratories, unexcelled library facilities.

Expense moderate. For terms and catalogue, address
HARRISON RANDOLPH, President.

