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Alexandria Gazette

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FARMING IN THE UNITED STATES

At the last meeting of the Woodlawn Farmers Club (October 21) a paper was read by George K. Holmes, assistant statistician, department of agriculture, on certain economic conditions to which farmers are subject. He spoke of the wages of farm laborers and said that in 1895, an agricultural laborer on the average, for the United States, received \$17.69 per month without board during his actual employment. This is a decline of \$1.49 from the average for 1893, when the financial depression began, and when the farm laborers wage rate was higher in this country than at any time since 1869, when it was \$19.49 in gold. In the eastern States, the average wage rate per month without board, in 1895, was \$29; in the middle States, \$23.80; in the southern States, \$12.71; in the western States \$21.32; in the mountain States, \$30.04, and in the Pacific States, \$31.63.

The department had also collected statistics of the wages of farm labor with board, and it appears that in 1895, as an average for the United States, the farmer's allowance for the board of his laborer was \$5.67 per month, and the highest allowance within the time covered by the investigation of the department, beginning in 1866 was \$7.05 in gold in 1869. The allowance in the southern States is \$4.03.

The average yearly earnings of an agricultural laborer in the United States in 1890, based upon the average wage rate and the actual time employed, amounted to \$215. In the south, the average earnings were only \$147 in North Carolina; \$140, in South Carolina; \$162, in Alabama; \$176, in Mississippi; and \$165, in Tennessee.

Now the question naturally arises, said Mr. Holmes, why is the farmer in this condition? It is a question that has been agitating the farmer's mind for years, and it says nothing of economists and politicians. His own explanation was that the farmer and the farm laborer do not produce enough wealth, as measured in prices and exchange, to make the situation any better than it is. It would seem that the application of unskilled human labor, even with the aid of the very excellent labor saving machines and implements that are used in agriculture, fails to produce wealth enough per capita of workers to afford the payment of better wages.

The situation, Mr. Holmes said, was one in which co-operation among farmers was desirable, and he called attention to the large number of farmer-co-operative associations that have been organized in this country. These associations are, many of them, virtual trusts, in that they aim to suppress competition, to regulate prices, and, in some cases, to establish monopolies. The trust of the California fruit growers was mentioned as being called for by the existence of the conditions in which the fruit growers found themselves some years ago. They were compelled to form a trust for the purpose of getting remunerative prices, for the purpose of suppressing competition among themselves, for the purpose of getting lower freight rates, and for the purpose of finding responsible customers in the East and elsewhere, under the management of competent business men who should be empowered to speak for the large number of producers, and who should keep themselves well informed with regard to market conditions. This is the largest fruit trust in this country, but there are similar ones in Florida and in various parts of western New York, and in New Jersey, Ohio, Michigan, and in nearly all of the other fruit growing States.

Another successful farmers' trust is the Milk Producers' Union that supplies Boston with milk. Until some years ago the milk market situation in Boston was this: "The buyers, that is the dealers, in Boston had an association, and although a milk producer in New Hampshire may have been selling to a dealer under a contract directly and nominally with him, yet, as a matter of fact the farmer was dealing with the association of milk dealers, because each individual dealer was acting in agreement with the combination of dealers, while the farmer had to deal with this combination unaided."

The farmers were at a great disadvantage, and contracts being made under such unequal conditions, and in the course of time they formed an association for the purpose of dealing in a body, through their representatives, with the representatives of the Boston milk dealers.

As the business is now carried on, representatives of both organizations meet every year and agree upon prices for the remainder of the year. This arrangement is satisfactory to both parties, and the individual farmer finds himself in a position much better than the one which he previously held when making his bargain alone. He now has back of him the entire combination of farmers that supply milk to Boston.

The speaker went on to mention the remarkable diversification of co-operative undertakings by farmers. There are thousands of them in this country, independent of irrigation associations, and they include co-operative insurance, co-operative buying of farm and family supplies, co-operative selling of

Dr. Bull's COUGH SYRUP

is taken by the children without tiring—that saves exciting them and makes their cure quicker. When it is once taken it begins to cure. A child's stomach and brain are not to be trifled with. Some medicines cure coughs but injure otherwise—perhaps permanently. Dr. Bull's is harmless, sure and quick. For 50 years it has been making friends of wives and mothers. It's good for the whole family. Have a bottle always ready—you may need it when you least expect trouble.

Refuse Substitutes.
A. C. MEYER & CO., Baltimore, Md.
Dr. Bull's Pills cure Liver Trouble. Trial, 20 for 5 cents, at all dealers or by mail.

DR. E. C. WEST'S Nerve and Brain TREATMENT

The Original. All Others Imitations.
Is sold under a positive Written Guarantee, by authorized agents only, to cure Weak Memory, Dizziness, Wakes, Fits, Headaches, Night Losses, Evil Dreams, Lack of Confidence, Nervousness, Lassitude, all Drains, Youthful Errors, or Excessive Use of Tobacco, Opium, or Liquor, which leads to Misery, Consumption, Insanity and Death. At store or by mail, a box; six for \$5, with Written Guarantee to Cure or Refund Money. Sample Package, containing five days' treatment, with full instructions, 25 cents. One sample only sold to each person. At store or by mail.

Red Label Special Extra Strength.

For Impotency, Loss of Power, Lost Manhood, Sterility or Barrenness. A box; six for \$5, with Written Guarantee to Cure in 30 days. At store or by mail.
CHARLES G. LENNON, Druggist, Sole Agent, Alexandria, Va.

farm products, the maintenance of co-operative stores, small factories and shops, many hundreds of co-operative butter and cheese factories, co-operative elevators, warehouses, lumber companies, milling companies, cotton ginning associations, telephone lines, and so on through a long variety of undertakings.

If anything can help the co-operative movement among farmers, said Mr. Holmes, it would help a movement, which, if well conducted, is conducive to their welfare. It tends to eliminate the middleman, makes the farmer more of a capitalist, tends to make him safe, cultivates his knowledge of business, makes him more self-reliant, increases his profits, and more important of all, unites in one interest both capital and labor.

But the co-operative movement has demonstrated that certain rocks of danger must be avoided, and these are, incompetent management, dishonest management and lack of capital.

Farmers, said the speaker, are especially in a position calling for co-operation. They are so numerous that they are frequently and sorely subjected to competition with one another in the disposal of their products, and probably more so than with any other class of producers are naturally at the mercy of the middle man, or of the men who buy directly from them and dispose of the farm products to wholesale dealers or consumers.

The farmer is more or less isolated; he lacks capital; unaided and alone, he is generally unable to reach consumers directly, and so, operating independently, he is compelled to accept the services of the middle man, and the middle man buys from the farmer practically upon commission and sells for cash or upon short time; and thus, without furnishing much, if any, capital himself, he compels the farmer to supply the capital for his operations and makes the farmer suffer for loss by bad debts or other cause, to say nothing of the frequent dishonesty of the middle man and his false reports with regard to the prices he receives if he sells upon commission.

In conclusion Mr. Holmes asserted that the farmer acted alone in his dealings with men of concentrated capital and power.

Prevented a Tragedy.
Timely information given Mrs. George Long, of New Straitsville, Ohio, prevented a dreadful tragedy and saved two lives. A frightful cough had long kept her awake every night. She had tried many remedies and doctors but steadily grew worse until urged to try Dr. King's New Discovery. One bottle wholly cured her, and she writes this marvelous medicine also cured Mr. Long of a severe attack of pneumonia. Such cures are positive proof of the matchless merit of this grand remedy for curing all throat, chest and lung troubles. Only 50 cents and \$1.00. Every bottle guaranteed. Trial bottles free at E. S. Leubacker & Son's Drug Store.

FREE OF CHARGE.
Any adult suffering from a cold settled on the breast, bronchitis, throat or lung troubles of any nature, who will call at the Drug stores of Ernest L. Allen—Claude M. Lennon—W. F. Hall—Charles G. Lennon—W. F. Creighton & Co., or Richard Gibson will be presented with a sample bottle of Boschee's German Syrup free of charge. Only one bottle given to one person, and none to children without order from parents.

No throat or lung remedy ever had such a sale as Boschee's German Syrup in all parts of the civilized world. Twenty years ago millions of bottles were given away, and your druggists will tell you its success was marvelous. It is really the only throat and lung remedy generally endorsed by physicians. Our 75 cent bottle will cure or prove its value. Sold by dealers in all civilized countries.

Don't Tobacco Spit and Smoke Your Life Away.
To quit tobacco easily and forever, be magnetic, full of life, nerve and vigor, take No-To-Bac, the wonder-worker, that makes weak men strong. All druggists, 50c or \$1. Cure guaranteed. Booklet and sample free. Address Sterling Remedy Co., Chicago or New York.

Geo. Noland, Rockland, O., says, "My wife had pines forty years. Dr. Williams' Pink Pills cured her. It is the best hazel in America." It heals everything and cures all skin diseases. Edgar Warfield, jr., corner King and Pitt streets.

THANK-GIVING DAY, NOVEMBER 30.
On account of the above occasion the Southern Railway will sell tickets between Washington, Harrisonburg, Orange, Bound Hill and intermediate stations at the rate of one fare for the round trip. Tickets on sale November 22 to 30, final limit December 1.

WARFIELD & HALL'S CORN AND BUNION PLASTER will speedily remove Corns and Bunions, and relieve all soreness of the parts affected. Price 5c. For sale only by WARFIELD & HALL, Cor. Prince and Fairfax sts.

Leave Your Orders at
No. 529 KING STREET
Best Quality
COAL AND WOOD.
We are paying special attention to orders for family use.
W. A. SMOOT & CO.,
Office and wharves foot of Princess street.
Horns, Bell, Telephone 57

COX & GORDON'S MISSOURI HAMS (best quality) for sale by J. C. MILBURN.
EXTRA SIFTED NEW CROP CANNED PEAS just received by J. C. MILBURN.

CLOTHING, FURNISHINGS, &c.

Jack Frost

RESPECTS NEITHER
Age nor Condition.

Take time by the forelock and provide yourself and boys with one of our SUITS, OVERCOATS or BEEFERS. They are made in the best of manner and are priced within the reach of all.

Mens' Suits, \$5 to \$15.
Boys' Suits, \$1.25 to \$10.
Mens' Overcoats, \$4 up.

All the latest shades and styles in light colored Covert Overcoats from \$7 to \$15. Boys' light colored Covert Overcoats from \$4.50 up.

Top Hats, with storm or velvet collar, from \$2.50 up.
Suits and Overcoats made to order, fit guaranteed, from \$13.50 up.
A complete line of Gent's Furnishings at lowest prices.

R. Lee Field,

One-Price Clothier and Furnisher,
NO. 304 KING STREET.

DRY GOODS.

Specials This Week

AT
CHAPMAN'S

DRESS GOODS at 25 to 50 per cent. less than their real value.

54 inch FINE BLACK and BLUE LADIES' CLOTH, true value 75c; our sale price 60 cents.

54 inch LADIES' CLOTH in black, brown and navy, real value 60c; sale price 21c.

36 inch LADIES' CLOTH in blue, brown, black and green, real value 29c; sale price 21c.

30 inch ALL WOOL LADIES' CLOTH in black, brown, blue and green, real value today 25c; sale price 15c.

FIGURED BRILLIANTINE, 40 inch wide, value 50c; sale price 33c.

All 12c and 15c PLAIDS REDUCED TO 10c.

Also 25 or 30 CHOICE COATS and CAPES in Plain Cloth, Astrakan and Plush. This lot embraces some very fine goods, as well as some of a cheaper grade.

All will be sold at a great sacrifice.

CHAPMAN'S, NO. 424 KING STREET.

DRY GOODS. DRY GOODS.

ISAAC EICHBERG & SON.

Newest Fashions in Waists.

Limited space admits mention of but a few of the countless exceptional values offered. You may judge the whole by these hints:

SILK WAISTS in great variety of color and style.
MERCERISED SATINE in black, purple and blue, \$1.99.

BLACK BRILLIANTINE \$1.99 to \$2.79.
CASHMERE in black, garnet, blue, green and brown, at \$1.49.

FLANELLETTE in black, grey and mixtures, at 29c, 39c and 49c.

THE NEWEST THING IN SKIRTS, in Plaids, at 99c, \$1.49, \$2.99, \$3.49, \$3.99.

BLACK CLOTH and CHEVIOTS from \$1.49 to \$5.99.

GREY CHEVIOTS \$4.99.
BLACK CREPONS \$7.50, etc.

OUR TAILOR-MADE SUIT DEPARTMENT is showing the LATEST STYLES in the most popular cloths. We don't sell cheap things cheaply, but the best suits at the lowest prices.

Just received a large lot of MOCHA KID GLOVES; regular price \$1.50; our price \$1.25.

See our offerings before buying.

ISAAC EICHBERG & SON.

WE GIVE TRADE DISCOUNT COUPONS.

FINANCIAL.
ESTABLISHED 1852.
BURKE & HERBERT,
BANKERS.

Col. Arthur Herbert, desiring to retire from active business, withdraws this day from our firm. **BURKE & HERBERT,** Alexandria, Va., November 1, 1899.

Julian T. Burke, Nicholas P. T. Burke and Henry B. Burke, having purchased from Col. Arthur Herbert his interest and assumed his liability in the firm of Burke & Herbert, have been this day admitted as partners. **BURKE & HERBERT,** Alexandria, Va., November 1, 1899.

JOS. BRODERS, PRESIDENT. **CHAS. R. HOFF,** CASHIER.
First National Bank,
ALEXANDRIA, VA.
Designated Depository of the United States.

CAPITAL, \$100,000.
SURPLUS AND UNDIVIDED PROFITS, \$90,000.
Prompt attention given to all business, including collections throughout the United States and Europe.

BURKE & HERBERT,
BANKERS,
AND DEALERS IN
INVESTMENT SECURITIES.
A General Banking business transacted.
Deposits received subject to check at sight.
Collections made.
Letters of Credit and Foreign Exchange furnished.

BENJAMIN WHEAT, PRESIDENT. **WM. H. LAMBERT,** Cashier.
E. L. DAINGERFIELD, Vice President. **W. F. LAMBERT,** Assistant Cashier.
Citizens' Nat'l. Bank.
CAPITAL \$100,000.
SURPLUS \$20,000.
UNDIVIDED PROFITS \$35,000.
Collections made and promptly remitted.
All kinds of investment securities a specialty.
Directors—B. Wheat, E. L. Daingerfield, F. L. Smith, W. B. Smoot, W. H. Lambert.

Beautiful
French Dinner Sets,
DIRECT FROM LIMOGES.
Rich Cut Glass
Crust Ornaments and
Handsome Lamps for Parlors,
Bohemian Glassware,
German Glassware imported by us,
Onyx Top Tables and Library Lamps,
Chasing Dishes,
Carved Dinner Sets,
New Stock for Christmas.
Nothing Old at
Carter & Howard's,
423 KING STREET.

MEETINGS.
THE ANNUAL election of nine directors for the ensuing year by the stockholders of the STANDARD BRICK COMPANY will be held at the office of the company, No. 111 north Fairfax street, Alexandria, Va., MONDAY, December 11, 1899. Polls open from 12 noon to 1 o'clock p. m. in pursuance of the by-laws of said company.
THE STANDARD BRICK COMPANY,
no111 n11n24td

NO-TO-BAC—The best cure for the tobacco habit—50c and \$1 a box. For sale by **E. S. LEUBACKER & SON.**

MEDICINAL.

DR. PIERCE'S FAVORITE PRESCRIPTION

is the greatest of all medicines for the cure of all diseases and disorders of the organs and system. It is the only preparation of its kind devised by a regularly educated physician—an experienced and specialist in the diseases of women.

It contains no whisky, alcohol, opium or other narcotic, and therefore, does not cause a craving for stimulants. It is a safe medicine, dealer, every man who has not it can get it.

It is a safe substitute. No counterfeit is as good as the genuine and the druggist who sells something else is just as good as the dealer who sells it.

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