

Alexandria Gazette

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ALEXANDRIA, VA., TUESDAY EVENING, FEBRUARY 16, 1904.

PRICE 2 CENTS.

PROOF OF PUBLIC CONFIDENCE

The Number of Policies in force is greater than that of any other Company in America and greater than that of all the Regular Life Insurance Companies put together (less one) and can only be appreciated by comparison. It is a greater number than the COMBINED POPULATION of Connecticut, Vermont, New Hampshire, Rhode Island, Delaware, Florida, Colorado, Oregon, Washington, Wyoming, Nevada, Montana, Idaho, North Dakota, South Dakota, Utah, Alaska, Arizona, New Mexico, District of Columbia, Indian Territory, Oklahoma, Hawaii; or as to CITIES it is as many as the population of Greater New York, Chicago, Philadelphia, Boston and St. Louis combined.

This Company has more premium-paying business in force in the United States than any other Company, and for each of the last 10 years has had more New Insurances accepted and issued than any other Company in the World.

ASSETS - - \$105,656,311.60



Largest Office Building in the World—Madison Avenue, Fourth Avenue, 23rd Street and 24th Street, New York City.

HOME OFFICE OF THE

SIGNIFICANT FACTS

This Company's Policy-claims paid in 1903 averaged in number one for each minute and a third of each business day of 8 hours each, and, in amount, \$89.00 a minute the year through.

THE DAILY AVERAGE OF THE COMPANY'S BUSINESS DURING 1903 WAS:

359 per day in Number of Claims Paid.
6,297 per day in Number of Policies Issued.
\$1,303,559.06 per day in New Insurance Written.
\$98,582.76 per day in Payments to Policy-holders and addition to Reserve.
\$53,841.18 per day in Increase of Assets.

Income in 1903.....\$49,887,804.11
Gain over 1902..... 6,551,520.50
Asset increase in 1903..... 16,475,402.61

Metropolitan Life Insurance Co.

(INCORPORATED BY THE STATE OF NEW YORK)

The Company OF the People, BY the People, FOR the People

ASSETS

United States, City and R. R. Bonds and Stocks	\$48,175,913.27
Bonds and Mortgages	31,814,193.06
Real Estate	14,835,140.61
Cash	5,301,220.90
Loans to Policyholders	1,850,144.14
Premiums, deferred, and in course of collection (Net)	3,000,401.30
Accrued Interest, Rents, etc	679,298.32
Total	\$105,656,311.60

LIABILITIES

Reinsurance Fund and Special Reserves	\$94,008,251.00
All other Liabilities	956,188.04
Capital and Surplus	10,691,872.56
Total	\$105,656,311.60

Paid to Policyholders since Organization, plus the Amount now Invested for their Security, **\$238,295,968.84** Number of Policies in Force **7,523,915**
Amount of Outstanding Insurance **\$1,342,381,457.00** Amount of Insurance Issued in 1903 **\$398,889,074.00**

In its Ordinary Department policies are issued for from \$1,000 to \$1,000,000 on individual lives, premiums payable annually, semi-annually and quarterly. In its Industrial Department policies are issued on all the insurable members of the family for weekly premiums.

THIS COMPANY'S POLICIES ARE PLAIN BUSINESS CONTRACTS WHICH TELL THEIR WHOLE STORY UPON THEIR FACE; LEAVE NOTHING TO THE IMAGINATION; BORROW NOTHING FROM HOPE; REQUIRE DEFINITE CONDITIONS AND MAKE DEFINITE PROMISES IN DOLLARS AND CENTS.

RECORD OF GROWTH IN TEN YEAR PERIODS

INCOME	ASSETS	SURPLUS	POLICIES IN FORCE	OUTSTANDING INSURANCE
1883—\$2,082,619.05	\$2,186,822.24	\$627,368.24	531,048	\$63,425,107.00—1883
1893—15,216,236.65	19,343,705.06	4,109,689.92	2,940,226	\$53,177,217.00—1893
1903—49,887,804.11	105,656,311.60	10,691,872.56	7,523,915	1,342,381,457.00—1903

THOMAS E DYSON, Ass't Supt, 906 Prince Street, Alexandria, Va.
ARTHUR A. PAUL, Ass't Supt, 906 Prince Street, Alexandria, Va.

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THE LATE SENATOR HANNA.

The life of Mark Hanna affords interesting reading. From a clerkship in a grocery store, he rose through successive stages of personal achievement to the command of great wealth, to the leadership of his party, and to be a Senator of the United States. Undoubtedly, he was the most commanding figure in the politics of his day, and the presidency itself, probably, was in his grasp, had he not reached for it.

The town of New Lisbon, in Columbiana county, Ohio, was the scene of Senator Hanna's birth, and the date was September 24, 1837, making him at the time of his death in his sixty-seventh year. His father was a country merchant, and his father's father had been a pioneer in the settlement of the northwest territory, having emigrated thither from Virginia at a time when the region beyond the Alleghenies was an almost trackless wilderness.

The intermingling of English, Scotch, and Irish blood in the Hanna stock made for success in worldly affairs. To the generations of the pioneer and the pioneer's son, great wealth did not come, but they were prosperous in relation to their time and environment, succeeding a little better, probably, than the average of their neighbors.

Marcus A. Hanna did not allow wealth to muddle the energy of his youth. He early learned the value of industry and of wholesome economy, and the lessons of his youth influenced all his after life. When the son was fifteen years of age, the family removed to Cleveland, where the father re-engaged in the grocery business, graduating from the retail into the wholesale trade. The son attended the common schools, and for one term was a student in the Western Reserve College at Hudson.

The younger Hanna entered his father's store as a clerk. And it was, in fact, as a clerk that he began his business career, not as the son of the store's proprietor. The elder Hanna was eminently a practical man, and had not the son shown superiority over other clerks in the store, he would not have risen over them. That he did rise over them, that he became in time the head of the grocery firm, was due to the fact that he had a natural adaptability for business, and that he served business as a mistress.

The younger grocer had married the

daughter of D. P. Rhodes, who was engaged in the coal and iron trade. In time the grocery business, even the large wholesale business which it had become, was too circumscribed to confine the energies of young Hanna, and he entered the firm of Rhodes & Co., as a junior partner. Ten years later he was the senior partner, and the firm's style was changed to M. A. Hanna & Co., in which form it existed at the time of Mr. Hanna's death. With Mr. Hanna at its head, the firm's growth was a marvel, even in a region of marvellous industrial activities. In time it came to own iron and coal mines, steamship lines, railroads, docks and furnaces, and Mr. Hanna was reckoned many times a millionaire. He did much for the upbuilding of the city, where for more than half a century he had his home; was the president and chief owner of a street railroad system, the president and chief owner of a bank, and was at the head of many other industrial enterprises.

The only interruption to Mr. Hanna's business activity, until politics interrupted it, was when the civil war broke out. He enlisted as a private under the hundred-day call of President Lincoln, and had the will to see the conflict to the end. Before his first enlistment expired, however, his father died, and family obligations made it seem imperative that he should return home and take up his father's business. Senator Hanna always was very modest about his military service and never reckoned himself as among the saviors of the union. Long after he had become a national figure, the public was in ignorance of the fact that he had been a soldier. It first became generally known only a few years ago, when, in response to the importunities of his friends and neighbors, he became a member of a Grand Army post in Cleveland.

Mr. Hanna's first political office, and the only one he ever held until he became a Senator, was membership on the Cleveland board of education, to which he was elected in 1870. The general public first heard of Mr. Hanna when he undertook the pre-convention campaign for the nomination of Mr. McKinley, as the republican candidate for President, in 1895 and 1896. But for twenty years prior to that time he had been influential in the politics of Ohio. In 1884 he was a delegate to the republican national convention, and in 1888 he again was a delegate and chairman of the Ohio delegation, being recognized as the convention manager of John Sherman's candidacy for the presidential nomination.

The friendship between Mr. McKinley and Mr. Hanna extended over a period of many years, and was founded on mutual admiration and respect. Am-

tion took Mr. Hanna into the arena of national politics in 1895, but at least he came to accept abuse as a part of the day's work, and his traducers lost the power to disturb his equanimity.

Despite Mr. Hanna's repeated avowals that he was not and would not become a candidate for the republican nomination for President, his admirers in all the States of the union persisted in the mention of his name in that connection.

Of all of Mr. Hanna's achievements, he took the greatest pride in the success of the Civic Federation, which had for its object the bringing about of more harmonious relations between capital and labor. It was his intention to make this his chief life work, and he frequently declared that he preferred the honors he believed awaited him in this field to any honors that could come to him as President.

Letter From Page.

[Correspondence of the Alexandria Gazette.]
Luray, Va., Feb. 15.—The barn of John T. Sours, near Rileyville, burned a few days ago. Three cows were consumed, together with hay, corn and other articles. The loss is about \$1,500, with an insurance of \$600.

Deford & Co., owners of the tannery at this place, whose warehouses and buildings in Baltimore were burned in the late fire there, are preparing to erect buildings here for the storage of their leather until they rebuild their former place of business in Baltimore. Thomas Deford with his chief employees is here to begin the work.

Sam N. Hurst, attorney and publisher and editor of several law books, who came here several years since, has sold his property here and will return to Pulaski, from which place he came, in the near future.

The first term of our Circuit Court, under the new order of change, began its session on Monday, Judge T. W. Harrison, of Winchester, presiding. A move is being made to establish a dispensary here, the matter to be decided by a vote of the electors of the town. Luray has been a dry town for nearly twenty years, and yet, as elsewhere, so only in name. A horse market is to be established here shortly and this will draw sellers from Rappahannock and other counties east of the Blue Ridge. The Gem Furnace at Shenandoah in this county is being repaired and will be put in blast after being idle for more than a year.

POTOMAC FLOUR—30 barrels of Potomac Flour, very high grade, received today. L. C. MILBURN.
Extra choicest MOYUM GUNPOWDER TEA just received by J. C. MILBURN.

When you feel blue and that everything goes wrong, take a dose of Chamberlain's Stomach and Liver Tablets. They will cleanse and invigorate your stomach, regulate your bowels, give you a relish for your food and make you feel that in this old world is a good place to live.—For sale by Richard Gibson.

Better Than Gold.

"I was troubled for several years with chronic indigestion and nervous debility," writes F. J. Green, of Lancaster, N. H. "No remedy helped me until I began using Electric Bitters, which did me more good than all the medicines I ever used. They have also kept my wife in excellent health for years. She says Electric Bitters are just splendid for female troubles; that they are a grand tonic and invigorator for weak, run-down women. No other medicine can take its place in our family." Try them. Only 50c. Satisfaction guaranteed by E. S. Leadbeater & Sons, druggists.

A Cure For Eczema.

"My baby had Eczema so bad that his head was one mass of scabs, and his hair all came out. I tried many remedies but none seemed to do any permanent good until I used De Witt's Witch Hazel Salve. The Eczema is cured, the scabs are gone and the little one's scalp is perfectly clean and healthy and his hair is growing beautifully again. I cannot give too much praise to De Witt's Witch Hazel Salve."—Frank Farmer, Blue City, Ky. In buying Witch Hazel Salve look out for counterfeits. De Witt's is the original and the only one containing pure Witch Hazel. The name E. C. De Witt & Co. is on every box. Sold by all druggists.

Pictures!

The remainder of our stock of Pictures to be sold regardless of cost.

M. Ruben & Sons,

601 KING STREET,

Alexandria, Virginia
"THE LION" METAL POLISH for cleaning and polishing Brass, Copper, &c. Price, 25c. For sale by E. S. LEADBEATER & SONS

WHOLESALE. DELICIOUS. KLOSTER BEER,

Made of Finest Hops and Malt Exclusively.

ON DRAUGHT ONLY AT

HOTEL FLEISCHMANN BUFFET.

AT NEW HOTEL RAMMEL CAFE

ARE PREPARED SPECIALTIES IN

Live Broiled Lobster, Oysters in All Styles, Other Varieties of Sea Food and Salads.

Estimates furnished for Banquets, Suppers, Small Dinner Parties, &c.
Bell Phone 169A. Home Phone 63.

AT RAMMEL'S RESTAURANT.

Oysters in all styles. Families served. Catering also given prompt attention.
Home Phone 63. Bell Phone 169B.

The Chr. Heurich Brewing Co.'s FAMOUS Lager Beer

Is now on sale at all the leading saloons in this city.

O'SULLIVAN & CO., Agents, Alexandria, Virginia.

We have removed our office to 314 KING STREET (our former location), where all orders received for COAL AND WOOD will have our prompt attention.
W. A. SMOOT & CO.

Very fine MOCHA AND JAVA COFFEEES for sale by J. C. MILBURN.

CITY GAS OFFICE, City Hall, Alexandria, Va., January 13, 1904.
Being in need of the space now consumed by the coke on the yard at the City Gas Works, I will sell for CASH the accumulation of coke now on hand at \$1.75 per cart (at the works or \$2.00 delivered) (30 bushels constituting a load) and for smaller quantities 60c per bushel. All orders for quantities exceeding 5 bushels must be issued from this office, and all orders coming to this office must be accompanied by the cash. By order of the Committee on Light. S. L. MONROE, Clerk of Gas.