



ALEXANDRIA CITY HALL AND MARKET HOUSE.

THE PURSE OF THE CITY.

Steady Growth of Strength of the Banks of Alexandria.

Alexandria is a financial Gibraltar. No city of its size in the South has any more available money nor can show larger clearings. The city is banking headquarters for a large territory.

Muir, Vice-President; G. E. Wardfield, Cashier; J. J. Green, Assistant Cashier, and C. R. Hooff, J. F. Muir, M. B. Harlow, G. L. Boothe and B. Bner, Jr., directors.

Citizens National Bank.

This institution, capitalized at \$100,000, with \$100,000 surplus, was established in 1870, and has resources reaching close to one million dollars.

Burke & Herbert.

This banking firm was established in 1852, and its record is clean and clear in all of the vicissitudes of a period extending over more than a half century.

Virginia Safe Deposit and Trust Corporation.

This corporation, now a little over four years old, is one of the strong financial concerns of Virginia. An advertisement in another column tells of the important place it occupies.

A study of the financial situation shows that Alexandrians trust their banks, and that the banks favor Alexandrians, goes without saying. Most of the officials are Virginians, and not a few are of Alexandria birth and breeding.

It is little wonder, therefore, that Alexandrians honor and trust them and show their trust by depositing in these institutions their business moneys and side arms, making them the custodians of their business honor and the guardians of their comfort and personal safety.

As noted elsewhere, the city has a debt remaining over from an extended railroad and public works in former days, a total sum advanced of over a million and a half dollars, about one-half of which vast sum has been paid.

Alexandria National Bank. A bank is judged by its directors and their acts and personal business policy. The attractive personality, the uniform courtesy, genuine friendliness, unflinching promptness and accuracy of a bank's president, cashier, tellers, bookkeepers, and collectors has much to do with the crowd at its counter grilles, and if the wealth, character and business ability of its directors are in harmony with its outward seeming, the depth of its deposits and the number and financial weight of its depositors are assured.

Judge C. E. Nicol, president, Manassas, Va.; William B. Smoot, vice-president, President C. C. Smoot & Sons Co., Alexandria, Va.; S. Russell Smith, vice-president, President Culpeper National Bank, Culpeper, Va.; John A. Harlow, vice-president, Capitalist, Alexandria, Va.; T. C. Smith, cashier, Alexandria, Va. The directors include W. A. Smoot, A. H. Rector, W. A. Smoot, Jr., E. L. Cockrell, C. C. Cartin, F. E. Gorman and E. G. Fortner. The bank began business March 9, 1904, and now shows resources approaching \$700,000.

No detail is too small in this bank to the saving department to the handling of large matters for manufacturers and merchants. The interest manifested by the bank in whatever helps Virginia and Alexandria was reflected in a talk with Mr. Smith, by a Gazette representative. The cashier, although a busy man during banking hours, is always willing to work overtime to meet with patients and to see that all demands upon his attention. On being asked what he considered could be profitably operated in Alexandria in the way of an industry, said: "I was raised on a Virginia farm—liverstock farm, and Virginia raises in fine cattle, sheep and hogs as the most favored part of the country. Virginia cattle put the market for export purposes. Virginia hams lead in prices in the best city markets. For years liverstock from Virginia farms has gone by train loads through Alexandria to the large markets of Eastern cities. Why is it not possible to establish here a packing house to handle at least a part of the stock produced on our own farms? We already have a factory to supply ice for cooling purposes. There are our plants for making fertilizer to which, what might otherwise be waste, can be disposed of, and there is our tannery, ready to handle the hides. Our transportation facilities to the greatest markets at home and abroad, both boat and car, are not equalled by any other city of the same size in this country. The meat handling business with its numerous accessories has become a most important industry in many cities. In Chicago it is the foremost occupation. One of the Chicago packing houses has a distributing depot in Alexandria, of its catalogue of by-products from this one concern contains hundreds of distinct items. There is more now in a modern packing house than beef, lard and hides. This is an ingenious age, very little now escapes the practical man. Virginia is not enjoying the advantages of what is possible, nor is Alexandria. Our State is great in material resources, and Alexandria is the gateway to it, and a natural point of concentration for factories. Our city is already the largest wholesale point in the State, now let us unite and make more of things to sell than we are making. It is the matter of products for export, especially meats, inspectors from the European legations in Washington could easily reach our concerns and give approval to the output."

THE PULSE OF THE CITY.

The Sanitary Condition, Drainage, Healthfulness, and Climate. Alexandria is a healthy city. Its location and topography, favorable for drainage, of which advantage has been taken in the making of sewers and open air drains, and the fine filtering climate, bringing salt air from the sea, combine to make it so.

In 1907 there were 365 deaths, one for each day in the year, in a total population of about 20,000. This is a lower death rate per centage than the average of the whole country. Alexandria has a Board of Health, of which Dr. E. A. Gorman is the executive officer. The board is vigorous in the prosecution of labors to protect and enhance the sanitary condition of the city. Dr. Gorman is a native of Alexandria and is now serving his third term as health officer. His medical education was obtained at the Georgetown University, besides liberal training in other schools. He declares Alexandria to be one of the desirable cities of the country from the standpoint of general healthfulness. Diseases of an epidemic nature are rare, the only serious invasion being many years ago when yellow fever raged along the coast in cities as far north as New York and Boston. There is little danger from yellow fever anywhere now in the United States, except perhaps along the Gulf.

A Gazette representative had the pleasure of a talk with Dr. George T. Klipstein, who spoke in glowing terms of the healthfulness and coming prominence of Alexandria. He noted the constant improvement in the sanitary condition of the city, the one drawback being the lack of a public park, which should be remedied as soon as possible. The Doctor has shown his confidence in the city by making constant investments in buildings, without which there would now be a scarcity of house room. The Doctor is a native of Alexandria and was born in the Dr. Dick house, 210 Duke street, a four-story brick, the architecture of which provides only one window on the first floor, four each on the second and third floors, and two on the fourth. Dr. Dick attended Washington at the time of his death. Dr. Klipstein has practiced for nearly three decades in Alexandria and expects to keep it up for a long time to come. Men busy in mind and body are able to ward off many ailments. But, of course, people get old and grow old in Alexandria as they do everywhere on earth. Alexandria will show as many active old people as any city of the same size in the country, North or South.

This institution, capitalized at \$100,000, with \$100,000 surplus, was established in 1870, and has resources reaching close to one million dollars. E. L. Daingerfield is president; Carroll Pierce, vice-president, and R. M. Green, cashier. The directorate includes some of the most responsible men of the city, viz: J. C. Smoot, Worth Hulffah, M. A. Heron, W. Roberts and U. S. Lambert. A savings department is a feature, and safe deposit boxes are provided for depositors. The bank building is one of the handsome structures of the city.

This banking firm was established in 1852, and its record is clean and clear in all of the vicissitudes of a period extending over more than a half century. Of the founders, Col. Arthur Herbert, the honored and well remembered commander of the famous 17th Va. Inf. during the war, survives. The business of the bank, however, is now popularly and admirably managed by Julian T. and Henry R. Burke. Their bank building is one of the handsome structures of the city.

This corporation, now a little over four years old, is one of the strong financial concerns of Virginia. An advertisement in another column tells of the important place it occupies. From its home office at Alexandria, branches are conducted in various towns in Virginia. The officers and directorate are moneyed men and take active interest in whatever relates to the welfare of the city and State. President Rixey in a talk with a Gazette reporter outlined the present situation in these words: "Our city felt no serious effects from the recent panic. There were no runs on the banks, no certificates were issued, factory pay rolls were covered by cash without delay, and the failure of a commercial house did not occur, in fact it is a rare thing for a business house to fail in Alexandria. The percentage of failures in this city is the smallest of any place of its size in the United States. Its growth has been constant, more than is apparent on the face of census returns, for the reason that the city limits are restricted to a small area, and there has been a good deal of building and activity outside of our boundaries. For example, the new town of Potomac, adjoining us on the north, was recently incorporated and elected the necessary officers to conduct affairs. If any officers to spread had been as strong with us as in some other cities we might have taken in that division and have swelled our population and wealth just that much more. Mercantile business, both retail and wholesale, is unusually good, considering conditions. The wholesale houses of this city supply goods to the people of four or five States. I think we sell more groceries and drugs than any other city in the State. As a rule, our merchants are cheerful and confident of the future. Most of our factories are running full time and several are planning to enlarge. The most recent addition to our industries is an automobile factory, the inventor and manufacturer coming here from Cincinnati, Ohio. Our Chamber of Commerce has tab on several other enterprises, including one in Washington, the latter employing 70 or 80 men, that plan locating in Alexandria. Everything looks good for our city."

The Washington Florists Co. The business was established in 1874, by J. Louis Loose, who came directly to this city from France. Three years ago the present company was organized, with Mr. Loose as president; Otto Bauer, secretary and treasurer; and P. H. Dorset, general manager. The company has 15 acres in cultivation, with over 100,000 square feet under glass. Two stores in Washington—13th and F Sts. and 14th and E Sts.—are kept supplied with everything reasonable. Persons who love the beautiful in nature will find their conservatories in Alexandria a delight any time in the year, and visitors are always welcome.

C. Ponnet & Co. Constant Ponnet is a native of France, and has lived 18 years in Alexandria. He has six acres under intensive cultivation, and a wonderful variety of nature's beauties is maintained in his masterful management. With 40,000 square feet under glass, 12,000 square feet in mushroom cellars, and 100,000 square feet in open ground, he is kept supplied with everything reasonable. Persons who love the beautiful in nature will find their conservatories in Alexandria a delight any time in the year, and visitors are always welcome.

The Mercantile-Railway Building and Loan Association. This association is now in its 17th year. Its name from the fact that many persons engaged in mercantile business and in railway employ were among its first members. The object of the association is to enable members to accumulate in an easy manner, by monthly contributions—as low as \$1 being received—the necessary capital for acquiring a homestead, to deposit their savings securely and at a fair rate of interest. The officers are among the most prominent of the city, and include J. P. Robinson, Gardner L. Boothe, Lawrence Stabler, G. S. Hinkens, and Lewis Hooff. The first named is president, and the latter last secretary and general manager. Its plan of operation is very popular, and being mutual each person profits in proportion to the amount invested. Readers of this are invited to investigate its merits.

The Mrs. Kramer Floral Co. This business was established in 1883 by Mrs. K. F. Kramer, but is now conducted by Charles Kramer and Mrs. A. M. K. Dunbar. They are prepared to meet all demands for cut flowers, designs, potted plants in season, etc.

G. H. Hinken & Son. THE Big Furniture House. Cash and Installment. 622-624 King St., Alexandria, Va. Furniture Upholstered, Repaired, Packed and Shipped. Looking Glasses Reilvered.

HELLMUTH BROS. Dealers in Choice Fresh and Salt Meats OF ALL KINDS. Ask your dealer for the Alexandria Fertilizer & Chemical Company's Products.

H. Pulman & Co's DEPARTMENT STORES. Groceries, Fresh Meats, Fruits, Vegetables and Poultry. DRY GOODS AND SHOES. 222-224 S. Alfred Street. ALEXANDRIA, VA.

First National Bank. This institution was established in 1854, and has a capital of \$100,000, surplus and net profits of \$177,000 and deposits of \$668,000. A handsome new marble front structure is to be erected soon on King street, between Pitt and St. Asaph. C. R. Hooff, the President, was the first cashier, and continued in that position until a few years ago when he was elected to its presidency. The other officers are J. F.

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THE GARB OF THE CITY. A Mingling of Colonial and Modern Architecture.

The character of a city in its material aspects is judged by the appearance of the buildings which line its streets. They, without doubt, form a good index. The buildings of Alexandria, public, business and private, bear the impression of wealth and solidity, if not by the attractiveness of the architecture, by their substantial build. The structures in the business sections are of brick, as a rule, and from two to five stories high. The diversity of architecture gives the visitor something to think about, and all in all he is pleased by the appearance. But, of course, the old buildings are severely plain, but solid looking. There are both brick and frame buildings still in use whose first occupancy goes back a century and a half.

The U. S. Court and Postoffice building is a handsome structure, and so are the bank buildings and several of the churches. The old is constantly giving way to the more ornate architecture of today. The Harrington living stable on St. Asaph street is an example of what the enterprising young business men of Alexandria are doing. The front has the appearance of an up-to-date apartment house, while the interior is complete, even to the detail of an elevator to carry horses and vehicles to the upper floors.

The habitable world's age is frequently calculated by its architectural ages and by its architecture the history of its otherwise unrecorded past is traceable. The tracery may be faint, but is generally decisive. The architecture, which in numerous instances is the only remains of nations and races which have played their great or little parts in the prehistoric ages, determine the stature and mode of civilization, and often the manners, customs, dress, government, life and religion of the vanished people as the architecture of today may outline the open and era of the world to unborn and races yet undeveloped or unborn and once undreamed of by us.

One has only to look only to the most modern buildings of Alexandria to realize what the work of genuine architects may accomplish. Some of the business blocks of pretension, the churches and many residences show the positive proof of architectural knowledge, skill and taste. Many of the houses of Alexandria are ivy clad and the yards are green in season and delightful with foliage plants and graceful trees and shrubbery. In and about the city are six or eight florists, who supply our city and Washington with plants and flowers. The business is quite extensive, and the grounds in use are among the show places of the city.

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Clarence C. Leadbeater, President. Edward S. Leadbeater, Vice-President. John Leadbeater, Sec. and Treasurer.

ESTABLISHED 1793.

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MANUFACTURING PHARMACISTS and Dealers in Paints, Oils, Window Glass, Dyestuffs, Spices, Druggists' Fancy Goods and Specialties, Importers of Tooth Brushes, Hair Brushes, Perfumery, Olive Oil, etc.

The oldest Drug House under one family management in the United States, but thoroughly modern in all the requirements of the trade.

Agents for John Lucas & Co.'s Tinted Glass Paints, Masury's Liquid Colors and Devco's Lead and Zinc Paints.

Goods shipped the day order is received. Quotations furnished by return mail. Correspondence solicited.

THE RETAIL DEPARTMENT CONTAINS ALL THE STAPLES KNOWN TO THE TRADE.

Four large stores, besides the warehouses, filled with goods.

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Daily capacity 125 Barrels of Flour. 400 Bushels of Meal. Flour, Meal and Mill Feed. Always in Stock. Peter Lawrence, Manager.

Fresh, Salted, Smoked, Dried, Canned and Pickled Fish. POTOMAC FISH CO. Everything in the Sea Food Line. GAME IN SEASON. Employs a Fleet of Eighteen Fishing Vessels.

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COR. OF KING AND SOUTH FAIRFAX STREETS. Modernly equipped for banking in its various branches. Deposits received subject to check at sight. Collections made on all points. High-grade investments securities bought and sold. Letters of Credit and Foreign Exchange furnished. Safe Deposit Boxes for rent. A Savings Department in which interest is allowed on deposits.

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JOHN P. ROBINSON, President. GEO. S. FRENCH, Secretary.

Alexandria Fertilizer & Chemical Company

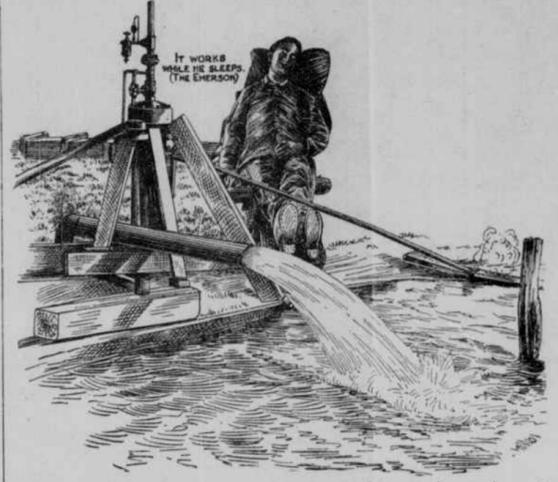
MANUFACTURERS OF Fertilizers, Fertilizer Materials and Sulphuric Acid. CAPACITY, 50,000 TONS PER ANNUM.

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Simple in construction, reliable in operation, makes no noise, stands rough usage, and "works while you sleep." In use now in North and South America, Europe, Asia, Africa and Australia. Send for catalogue containing description and testimonials.

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REAL ESTATE: Bought, Sold, Exchanged, Rented. LOANS: On Approved Real Estate at Current Rates of Interest. INSURANCE: Placed, Any Amounts, on Any Kind of Risks, at Lowest Rates.

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Foundry—Gray Iron Castings, Cast Iron Stairways, Cast Iron Porches, Standard Brake Shoes, Cast Ventilators, Sash Weights, Etc. Structural and Ornamental Iron—Beams, Girders, Columns, Wrought Iron Fences, Fancy Grills and Rails, Cellar Doors, Fire Escapes, Etc. Machine Work—Rush Orders and Repair Work Given Prompt Attention.

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C. C. Smoot & Sons Co.

Tanners of Scoured Oak Bends, Bellies, Heads and Belting Butts. "ALEXANDRIA BRAND" of Scoured Oak Bends for the Findings Trade. ALEXANDRIA, VA.

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Opposite City Hall and Masonic Temple. CAFE SERVICE AMERICAN AND EUROPEAN PLAN. RAMMEL CAFE. 112-114 NORTH ROYAL ST. Rammel Brothers, Caterers.

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