

MEN WHO ARE MAKING WORTHINGTON

One of the Brightest Gems in the North Star State's Galaxy of Progressive Municipalities.

R. L. MORLAND.

Druggist.

One of Worthington's most prominent business men both at home and abroad is R. L. Morland, who has been established here in the drug business for the past ten years. His activities in his line of business extend over a period of more than thirty years and cover a varied experience in the countries of Scotland, England, Ireland, Canada and the United States. Previous to his coming here, he had charge of one of the best retail stores in Chicago.

Mr. Morland's store is spoken of by traveling men and others who are well informed, as one of the best in southern Minnesota. His furniture and fixtures are neat and attractively arranged, and he has a large stock of high grade drugs, pharmaceuticals and fine chemicals, together with all the newer remedies in ordinary use, as well as a very complete stock of proprietary remedies, druggists' sundries and toilet articles. He also has an



unusually large stock of books and stationery, and a line of choice confectionery. The prescription department is very large, and as may be judged from Mr. Morland's wide experience, the work of this branch of the business receives the most careful attention in every detail.

As an indication of Mr. Morland's standing in his line of business in the state, it may be mentioned that he is now serving his fifth consecutive term as president of the Minnesota State Board of Pharmacy.

Mr. Morland is not only very successful in his private business, but devotes much time to all enterprises that make for the town's advancement. He is president of the Commercial club and is at the head of the Lyceum association and is also serving on the library board, and the business principles that have contributed to the success of his own affairs, careful attention to details and absolute accuracy in all transactions, are proving equally valuable in his public services.

STATE BANK OF WORTHINGTON.

Capital and Surplus \$60,000.

The oldest bank in Worthington and Nobles county, and an institution whose business history is closely intertwined with the commercial history of the town and county, is the State Bank of Worthington. This institution has grown and prospered with the progress of the town. It has always occupied a prominent place in business circles and is known throughout the state as one of southwestern Minnesota's leading banking institutions. It occupies a large and well appointed banking house on the corner of Tenth street and Third avenue, which has been the location of this bank since it started in business over thirty years ago. It has always been capably and conservatively managed and enjoys the highest confidence of a large list of patrons and depositors. This bank does an extensive general banking business, having the best of connections at the financial centers of the country.

At the head of this bank is Dr. Geo. O. Moore, one of the town's oldest and most highly respected citizens, with Geo. W. Wilson, vice president, Ned Jones, cashier. These men, together with C. Korslund of Livermore, Iowa, N. N. Langseth, A. T. Latta and C. J. Smallwood form the board of directors.



Baptist Church

M. P. MANN.

Real Estate and Insurance.

M. P. Mann, dealer in real estate, loans and fire insurance, is well worthy of mention in a review of Worthington's business interests, for he is a man of character and energy who stands high in the community. He has resided here since 1873, and enjoys a wide acquaintance among the people of the county as well as real estate men and land owners from abroad. He was for a time engaged in the banking business, but for the past thirteen years has been dealing in

realty. He has always taken a prominent part in the progress of Worthington. Mr. Mann is an expert on values of real estate and some large deals have been made through his office—in fact, he has been connected with some of the most extensive realty transactions in the town's history.

He also represents several reputable fire insurance companies and is prepared to negotiate mortgage loans. Mr. Mann occupies commodious offices in the Patterson-Evans building.

F. A. TORRANCE & SON.

General Merchandise.

While considerable space in this review is given to the new industries needed to build up the town of Worthington, at the same time due credit must be given to the older business men who have been laboring for years to make the town what it is. Prominent among these is the name of F. A. Torrance, who came to town about thirty years ago and later entered into partnership with his brother, H. E. Torrance in the general merchandise business. About twelve years ago F. A. Torrance became the head of the establishment, and at present in partnership with his son, R. H. Torrance, under the firm name of F. A. Torrance & Son, is conducting one of the town's largest mercantile establishments, located on the corner of Tenth street and Second avenue, with a floor space of nearly 1,200 square feet, and employing 6 to 10 people. When a merchant has been established in a locality as long as this and his store maintains a prominent place in the community, it is a pretty sure indication that his dealings have been along straightforward lines, with dependable goods.

In this store is to be found a complete stock of general merchandise. The stock includes dry goods of every description, men's and boys' clothing and furnishings, shoes, groceries and provisions—all in one. It is known as a store of fair dealing and fair prices, and has a large patronage both from the town and surrounding country.

R. H. Torrance, the junior member of the firm, is active in the management of their extensive business and is known as one of the town's most energetic and aggressive young business men. He is a strong believer in the modern business methods both in public and private business and is demonstrating the success of these methods in his own firm. He also finds considerable time to devote to public affairs and is at present serving the village in the capacity of recorder.

STERLING BROS.

Clothing.

Wearing apparel to suit everyone, from the smart dresser to the man of plainer tastes, will be found in the excellent clothing establishment of Sterling Bros. on Tenth street. This firm carries a large and complete stock of the higher grades of custom made men's and boys' clothing, and hats, caps, underwear, hosiery and furnishings of every description, along with an unusually large stock of trunks, bags and suit cases. All their goods are of superior quality and their store is a model of its kind in neat and attractive arrangement. Their large show window is always attractively dressed and adds much to the appearance of that section of the town. The members of the firm are Oscar, Axel and Ernest Sterling, the two first named looking after the interests of this establishment, while Ernest is engaged in the dry goods store of A. T. Latta. They have been engaged in business for two years and their large and increasing trade is indication that their goods and their prices are right. Ernest Sterling is also a prominent member of the Commercial club and a booster for Worthington, at present being treasurer of the club.

F. E. EGGLESTON.

Livery.

F. E. Eggleston, proprietor of the Worthington Hotel Livery is one of the newer business men in this city having started up along about the first of the year. However he has been a resident of this city for some time past and is one of the early settlers in this vicinity, coming here when there was hardly a house or tree to be seen within miles and miles of where the present pretty city of Worthington now stands. Mr. Eggleston came here from Reading, where he had been farming ever since his arrival in this vicinity about thirty years ago. He is an enterprising and hustling business man and during his short career as a business man of Worthington has built up a very successful trade. He has a fine large livery barn and keeps only the best horses and turns out some fine rigs. A number of drivers are employed who have always been known by their courteous treatment to patrons and every consideration is given to the trade. Rigs may be procured at any time by telephoning his place of business, as help is always on hand. Mr. Eggleston especially caters to the wants of traveling men and every attention is given them.

ALBINSON-BOBERG LUMBER CO.

Lumber and Fuel.

Worthington's only lumber yard owned and controlled by local capital is the Albinson-Boberg company. This company was organized about ten years ago and has extensive yards and large sheds for the accommodation of their large stock on Tenth street, near the Rock Island depot. Here they have an excellent stock of all kinds of lumber, rough and dressed, lath, shingles,

mouldings, lime, cement and builders' supplies. The members of the firm are enterprising business men who keep their stock up to the requirements of the best trade at all times and many contractors and builders as well as many of the farmers rely on this concern for a portion of their lumber supplies, knowing that they can always expect good material, prompt service and reasonable prices. This firm also handles wood and coal, in which they also have an extensive trade among the people of the town and country.

MITCHELL-KELLEY LAND CO.

Real Estate, Loans and Insurance.

One of the oldest and most reliable real estate dealers in Worthington is John Mitchell, the senior member of the Mitchell-Kelley Land company, who has been a resident of the county for more than twenty-two years. Mr. Mitchell knows every foot of land in this and the adjoining counties, and is equally well informed regarding the lands in many other localities where his firm is dealing. Mr. Mitchell came to Worthington from Rusamore, where he first located, and about six years ago I. F. Kelley came here from Hartley, Iowa and about one year ago entered into partnership with Mr. Mitchell. Both gentlemen are well fitted by natural ability and long experience for the realty business, and this firm is regarded as one of the most potent factors in the development of the resources of Nobles county and the advancement of Worthington's commercial interests.

They have some excellent farm lands in this vicinity, and also deal extensively in Dakota and Canada lands, and they are prepared to show many fine residence and business building sites in town. Other branches of their extensive business are loans and insurance in both of which lines they have a large list of clients. They also conduct an exchange business in merchandise and have negotiated numerous satisfactory deals for business men in their territory.

WESTERN IMPLEMENT CO.

Farm Implements.

One of the largest and best known implement firms in southwestern Minnesota is the Western Implement company, incorporated. The operations cover four counties and they have branches Heron Lake, Fulda, Slayton, Okabeena, Westbrook, Hadley and Woodstock. The officers of the company are R. F. Lamb, president, B. B. Sonntag, vice president, J. W. Benson, secretary and treasurer, A. M. Renner, manager, and the members of the firm are all residents of the four counties



in which they are dealing, some of them having been in business here for as long as twenty-three years.

Their location on the corner of Tenth street and Fourth avenue is an old established location for the implement business, but this is the third season for the present firm. They have four large implement houses, with a floor space of over 10,000 square feet, and their stock includes binders, mowers, hay loaders, corn planters and harvesters, cultivators, plows, manure spreaders and every kind of machinery required by the modern farmer for the cultivation of the soil, together with an extensive line of wagons, carriages and fine vehicles.

The establishment here is in charge of A. M. Renner, an experienced and successful implement man.

T. A. PALMER.

Music Store.

The town of Worthington has only one music store, that of T. A. Palmer but the stock to be found here is large and in every way meets the requirements of the people in this line. Mr. Palmer has been established in business for six years with a large stock of musical instruments, including pianos, organs, string and band instruments, together with a complete line of musical merchandise, including sheet music. When the phonograph became popular for home and public amusement, Mr. Palmer was ready to supply the demand and has a large number of machines, with a complete list of the latest records, including popular and classical reproductions. He also has on display an attractive stock of souvenirs and souvenir post cards, as well as the popular magazines and periodicals.

Mr. Palmer is always ready to demonstrate the merits of his instruments, and prospective customers in this line will receive the most courteous attention here.

CHANEY & MACKAY.

Furniture and Undertaking.

Worthington is metropolitan in every respect and is attracting the attention of many people as a desirable community for residence and a place in which

to establish new industrial enterprises. The city has many excellent houses engaged in all lines of merchandising and it is proper that attention should be called to these. The furniture store of Messrs. Chaney & Mackay enjoys the reputation of being one of the most popular and best conducted establishments of its kind in this part of the country. They have been established here for over six years and enjoy a very liberal patronage. The firm is very well known and both gentlemen are highly regarded and are among Worthington's most public spirited business men. Their store is handsomely arranged and enjoys every convenience necessary to make up a first class furniture store. They carry a full line of furniture, carpets, rugs and wall paper, and both gentlemen are licensed embalmers. Repairing is given their careful attention and they do picture framing, cabinet making, upholstering and re-finish furniture.



J. A. Albinson Residence

HART & CO.

General Merchandise.

That a most extensive department store business can be established and maintained even in a place not laying claim to the rank of a large city has been demonstrated by A. E. Hart, head of the firm of Hart & Co., whose large store on the corner of Tenth street and Fifth avenue is one of the busiest retail establishments in town. It took the same qualities to build up this business that it takes anywhere else, knowledge of the business and energy, and Mr. Hart is well equipped in both respects. He has a thorough knowledge of the business as the briefest acquaintance with his establishment will demonstrate, and when it comes to energy, he has enough to keep his big store running, and then some to devote to the general advancement of the town.

This store is arranged on metropolitan department store lines and Mr. Hart's business methods are thoroughly modern. He is an extensive advertiser and his sales and low prices are attracting careful buyers from all parts of the country. The place is crowded from floor to ceiling with dry goods and women's and children's wearing apparel men's and boys' clothing and furnishings, with a full line of groceries and provisions. It is in every way an up-to-date department store, conducted along up-to-date lines.

A. R. ALBERTUS.

Clothing and Shoes.

It is true that a man is known by the company he keeps, and it is also equally true that a man is known by the store he keeps. Nearly every store takes on some distinguishing traits from its owner, and to the practiced eye, nearly every store furnishes some clue to the character of the proprietor. This applies to the clothing and shoe store of A. R. Albertus, located in the Worthington National bank building. The store is excellently arranged and the stock of men's and boys' clothing, furnishings and shoes, is kept in the neatest order, with the newest and best conveniences in the way of cases and store fixtures, indicating that the owner is a man of experience and systematic training in his business. Mr. Albertus, while being a citizen of quiet and unassuming business habits and inclinations, is still figured as one of the most important forces in the city's public enterprises.

M. E. LAWTON.

Real Estate and Insurance.

First impressions are very often lasting, and frequently the first impressions of the business men of a town are given to outside people by the reality men.

Worthington is fortunate in having a reputable and thoroughly reliable force of real estate men, who would anywhere lead to the formation of a favorable opinion of the town and country they represent, and prominent among them is M. E. Lawton, who has been located here for eighteen years and has had an active part in the upbuilding of Worthington and the surrounding country. Mr. Lawton has an enviable reputation as an upright business man and a capable handler of realities. His business dealings have become very extensive and he is in an exceptionally good position to show excellent bargains in farm lands, business and residence property in town and factory sites. He gives special attention to the buying, selling and renting of houses in town and always has a large list ready for his prospective customers. He also looks after the interests of many non-resident property owners in a highly satisfactory manner. In addition to this Mr. Lawton represents several insurance companies and writes a large amount of business annually.

F. E. ROSE.

Transfer and Dray Line.

During the one year in which F. E. Rose, proprietor of the City Transfer

and Dray line, has been in business in this city he has gained the good will and confidence of all the people and he is regarded as one of the most public spirited business men and citizens. He owns and operates a first-class dray line and does all kinds of hauling. Well equipped with every convenience he is well able to take care of the needs of the people and during his short business career he has built up a very successful business. Mr. Rose makes a specialty of hauling pianos and household goods and in every instance where he has been engaged he has given the best satisfaction. Four drays are always on hand and baggage is hauled at any time day or night, a convenience which the traveling public certainly appreciate. Telephone calls are promptly answered and Mr. Rose can be reached at his office or at the residence by calling either phone number 170 or 188. All facilities and tools for the proper moving of heavy articles are at hand and every proper precaution is taken for the insurance of goods entrusted to their care. As a business man Mr. Rose stands high while as a citizen he has the full confidence of all who have the pleasure of his acquaintance.

HARRY S. HOBSON.

Real Estate Broker.

There are probably few more widely known real estate men in southwestern Minnesota than Harry S. Hobson, who has been established here in business since 1892. There are few pieces of real estate in the county or town that he does not know the description and value of, and the knowledge he has of the town of Worthington and this county have enabled him to make many transfers that were satisfactory alike to the buyer and seller. Mr. Hobson's enterprise has brought many people to this section of the country in search of land and he has usually been successful in keeping them here. Mr. Hobson not only handles lands in this section, but is also an extensive dealer in northern lands as well as North and South Dakota real estate.

Other branches of his business are those belonging to the real estate business, such as negotiating farm loans at the lowest rates, leasing farms and looking after town and country property.

NORTH STAR HEATING SYSTEM.

L. W. Abbott, Inventor.

The exercise of the inventive genius of one Worthington man has resulted in the establishment of one enterprise which is still in process of development, but which may grow to large proportions as the merits of the system become known. This is the North Star Heating and Ventilating system, invented and patented by L. W. Abbott, superintendent of the Nobles county public schools. The apparatus is being made by A. Amundson.

This system embodies some of the principles of other systems now in use but has many new points of superiority. It consists of a jacket around the stove, with a flue for the admis-

sion of fresh air, but so arranged that the air is discharged around the stove, thus utilizing the entire radiation. There is also a shaft for the discharge of foul air. This system has been installed in about fifty school houses in this county and also in some of the adjoining counties, where it is giving the best of satisfaction. In fact, by scientific tests, it stands above all other systems now in use. It is adapted to heating school houses, churches and auditoriums and with proper effect could undoubtedly be placed on the general market in successful competition with all other systems.

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J. J. KIES.

Real Estate and Insurance.

A conspicuous example of the advancement of the town in all lines of business activity is presented in the career of J. J. Kies, who in the seven years he has been in business here has come to be regarded as one of Worthington's leading real estate men and has built up the largest insurance agency in this section of the country. Mr. Kies does a general real estate business, collects rents, looks after properties, rents, buys and sells property in town and country and negotiates loans. His real estate operations include deals in lands in many different states of this country as well as in Canada.

Mr. Kies represents eight of the largest insurance companies and will insure anything insurable. He has the agency for the Northwestern Mutual life insurance companies, and will also insure farm and town buildings and property against loss from fire and tornado as well as crops against damage from hail. He also represents several bonding and surety companies. His father J. S. Kies, is associated with him and has charge of the insurance department of the firm's business. Both gentlemen are well informed in their lines of business and are numbered among the town's most enterprising and reliable business men.

HARRY B. LEWIS.

Groceries.

Anyone who is at all acquainted with the history of the town of Worthington would certainly expect to see Harry B. Lewis mentioned in a business review, for the name of Lewis has been connected with the business interests of the place for the past twenty-five years.

Mr. Lewis first appeared in business in the store of his father, W. S. Lewis, who conducted a grocery store here for many years. Both afterward retired from business, but Harry B. Lewis later re-engaged in the grocery business in his present location on Tenth street, where for eleven years he has conducted a successful business and faithfully served a large list of patrons from the town and country. His stock consists of staple and fancy groceries, fruits and vegetables, canned and bottled goods, teas, coffees, spices, extracts and in fact everything that would be looked for in an up-to-date grocery store. Mr. Lewis is always around to personally look after the needs of his customers, while his father



Picnic Party on the Chautauqua Grounds

still retains an interest in business affairs and gives much of his time to the management of the store.

F. C. BRACE,

Jewelry.

Worthington's representative store in the jewelry line is the establishment of F. C. Brace, who has been in business here for fourteen years. He has a large and complete stock, which includes only the best and highest grade goods, calculated to meet the requirements of the careful and discriminating buyers. One of the most striking displays that will be noticed in this store is the cut glass and hand painted china, of which Mr. Brace probably has the largest stock in this part of the state. He has a large showing of the celebrated Pickard line of china, which is unsurpassed, and also a large number of pieces by Mrs. Brace, whose work is of high artistic merit.

An important adjunct of every jewelry store is a repair department where watch repairing and other fine work of this class will be carefully attended to by reliable workmen. Mr. Brace is an expert in this line of work and is well equipped to handle all repair orders promptly. He is also a skilled engraver, and the equipment of his establishment includes an engraving machine for the highest class work.

S. V. WYCKOFF,

General Merchandise.

Business men have come and business men have gone, and changes have come in Worthington's commercial history, but S. V. Wyckoff has pursued the even tenor of his way through it all, until he is today the oldest business man in the town in point of continuous connection with one line of business. Mr. Wyckoff came to Worthington thirty years ago and opened a store with a stock of general merchandise and has been serving a good list of customers ever since. Mr. Wyckoff's store is located on Ninth street and he has a good stock of dry goods, groceries and furnishings. During the thirty years of his business career Mr. Wyckoff has won a large circle of friends and is held in high esteem by the people of the entire community.



Modern methods have revolutionized photography and Mr. Blume has taken advantage of all facilities and improvements and is ever abreast of the times in his special line. He occupies