

BUILT UP HER HEALTH SPEEDY CURE OF MISS GOODE

She is Made Well by Lydia E. Pinkham's Vegetable Compound, and Writes Gratefully to Mrs. Pinkham.

For the wonderful help that she has found Miss Cora Goode, 255 E. Chicago Avenue, Chicago, Ill., believes it her duty to write the following letter for publication, in order that other women afflicted in the same way may be



Miss Cora Goode

benefited as she was. Miss Goode is president of the Bryn Mawr Lawn Tennis Club of Chicago. She writes: Dear Mrs. Pinkham:—

"I tried many different remedies to build up my system, which had become run down from loss of proper rest and unreasonable hours, but nothing seemed to help me. Mother is a great advocate of Lydia E. Pinkham's Vegetable Compound for female troubles, having used it herself some years ago with great success. So I began to take it, and in less than a month I was able to be out of bed and on my feet, and in three months I was entirely well. Really I have never felt so strong and well as I have since."

No other medicine has such a record of cures of female troubles as has Lydia E. Pinkham's Vegetable Compound.

Women who are troubled with painful or irregular periods, backache, bloating (or flatulence), displacement of organs, inflammation or ulceration, can be restored to perfect health and strength by taking Lydia E. Pinkham's Vegetable Compound.

Mrs. Pinkham invites all sick women to write her for advice. She has guided thousands to health. Her experience is very great, and she gives the benefit of it to all who stand in need of wise counsel. She is the daughter-in-law of Lydia E. Pinkham and for twenty-five years has been advising sick women free of charge. Address, Lynn, Mass.

Improved on Nature. Miss Mary Cassatt, the noted Philadelphia artist, lives in Paris. Several of her pictures have the great honor to be hung in the Luxembourg, and Miss Cassatt's studio teas are extremely popular in the American colony.

Miss Cassatt at one of her teas talked to a Philadelphia about an English animal painter.

"He painted last winter," she said, "a number of pictures of dead game. They were highly praised. The man's head was turned. Among the pictures was a group of dead rabbits. A critic commended these rabbits."

"They are remarkably true to nature," he said.

"Nature!" the artist exclaimed. "Yes, I flatter myself that there is more nature in those rabbits than you—usually see in rabbits."

SAVED BABY LYON'S LIFE. Awful Slight from That Dreadful Mother, Infantile Eczema—Mother Praises Cuticura Remedies.

"Our baby had that dreadful complaint, infantile Eczema, which afflicted him for several months, commencing at the top of his head, and at last covering his whole body. His sufferings were untold and constant misery in fact, there was nothing we would not have done to have given him relief. We finally procured a full set of the Cuticura Remedies, and in about three or four days he began to show brighter spirit and really laughed, for the first time in a year. In about ninety days he was fully recovered. Praise for the Cuticura Remedies has always been our greatest pleasure, and there is nothing too good that we could say in their favor, for they certainly saved our baby's life, for he was the most awful sight that I ever beheld, prior to the treatment of the Cuticura Remedies. Mrs. Maebelle Lyon, 1825 Appleton Ave., Parsons Kan., July 18, 1905."

New South African Industry. South Africa has a new and profitable industry—the manufacturing of hemp from olive and banana fibers. It realizes from \$100 to \$167 a ton in London.

NERVOUS COLLAPSE. Sinking Spells, Headaches and Rheumatism All Yield to Dr. Williams' Pink Pills.

Mrs. Lizzie Williams, of No. 416 Cedar street, Quincy, Ill., says: "Ever since I had nervous prostration, about thirteen years ago, I have had periodical spells of complete exhaustion. The doctor said my nerves were shattered. Any excitement or unusual activity would throw me into a state of listlessness. At the beginning my strength would come back in a moderate time after each attack, but the period of weakness kept lengthening until at last I would be helpless as many as three hours at a stretch. I had dizzy feelings, palpitation of the heart, misery after eating, hot flashes, nervous headaches, rheumatic pains in the back and hips. The doctor did me so little good that I gave up his treatment, and really feared that my case was incurable."

"When I began taking Dr. Williams' Pink Pills my appetite grew, my food no longer disagreed me, my nerves were quieted to a degree that I had not experienced for years and my strength returned. The fainting spells left me entirely after I had used the third box of the pills, and my friends say that I am looking better than I have done for the past fifteen years."

Dr. Williams' Pink Pills are recommended for diseases that come from impoverished blood such as anemia, rheumatism, debility and disorders of the nerves such as neuralgia, nervous prostration, partial paralysis. They have cured the most stubborn indigestion. Dr. Williams' Pink Pills agree with the most delicate stomach, quiet all nervousness, stir up every organ to do its proper work and give strength that lasts. Sold by all druggists, or sent postpaid on receipt of price, 50 cents per box, six boxes for \$2.50, by Dr. Williams Medicine Co., Schenectady, N. Y.

COSTLY SLIPS OF SALESMEN

Traveling Man Takes Southern Customer to See "Uncle Tom's Cabin" Customer Breaks Up Show—Customers Once Overstocked on Second Time—Salesman Too Lazy to Quit Competitor Loses Trade—Don't Clip the Goose Who Feathers the Nest.

By CHARLES N. CREWSON, Author of "Tales of the Road," Etc.

After dinner J. Charles, son of the boss, went up against the real thing. Along with Watkins, his father's leading salesman, for whom he was packed, Brewster, the customer, and their three travelingmen friends, he had lingered rather long over the small black; and Monty, the heat waiter, had softly closed the eight o'clock doors, he found the party laid their crumpled napkins upon the table cloth and left the dining-room. Watkins was yet to sell a tedious bill of dry goods, and the 14 trunks were to be packed that night, as he and Watkins were to go to Crete on the 12:30 a. m. train.

"Come into my sample room, folks. I think I have a little better cigar than you can find downstairs. I threw a couple of boxes of my favorites in as we were packing up the other day in Chicago. There are a few of them left." They all retired to the sample room. Watkins passed a box around, first to Brewster, and then to his other friends. They all took one, but when he came to J. Charles, this young man said: "No, thanks," and pulled out his cigarette case.

"Nope, nope, Johnnie—none of that. You had better take that thing and send it back to one of your fraternity friends at Harvard. It isn't a very good thing to use on the road. You'd better make a bluff at a cigar." All this was quickly and quietly said. "You may go to work packing that trunk of blankets over there, and the rest of the stuff against the wall. We are all through on that side of the house."

The traveling men friends soon left, as they saw he had business to do, the neekle and furnishing goods men to pack their own samples. Watkins worked quickly and quietly. Instead of spreading out a whole line of a certain sort of stuff, he would merely pick out a few of them and say to his customer: "Here, these are about the best of this bunch," and Brewster would say: "Yes, I think so, too," and Watkins would write down the order and go on to something else. By ten o'clock they had finished and J. Charles had packed seven of the trunks. He was doing first rate for a green hand, but when the veteran got at it he filled the other seven in comparatively a few minutes. All three then went into the lobby, having two delightful hours to spend, such as come into the life of the man on the road. There was nothing to do but wait for the train. The old-timer's grip is always packed and ready to go and his order is usually written up when he closes a bill.

Not Always Easy Sailing. "Now, sit with us awhile," said Watkins to Brewster. "You're a little tired anyway, I expect."

"All right, I will. The folks at home know I am with you and in good hands."

Soon another knot of men of commerce sat together in the lobby.

"Well, how do you like the road by this time, Johnnie?" asked Brewster of the young man.

"Oh, bully; I think it's great," said he.

"It's all right when you have an easy mark like me, Johnnie, but it doesn't come so easy when you strike them all, eh, does it, Wat?"

"Well, I should say not! We all, once in awhile, even the best of us, get a hard fall. About the hardest tumble ever I knew a fellow to get was once down in St. Louis. A dry goods man named Cook (he's quit the road and gone into business for himself now) used to travel down in Louisiana. He had one especially solid customer down in the Bayou district. Cook had been raised in a little town in Mississippi. He ran a little store of his own and sang bass in the Baptist choir. He was a straightforward, honest fellow—lacked a good deal of being a fool—but he did too much credit business with his brethren and by'mbye the bank clerk began to come around pretty frequently with slight drafts."

"You bet, it's a shaky old time, too," said Brewster. "I've been there."

"Finally Cook went broke. A friend of his in the shoe business on the road was one of Cook's creditors. In order to help Cook along and also perhaps to get his money back, he found him a job with a St. Louis dry goods house. Cook was as green as a tobacco worm when he first started out—smoked a cob pipe and carried a blacking brush in his grip. One thing in his favor was he kept down expenses, and whenever he got a chance to turn loose that bass voice of his in a Sunday school, he would usually land a big bill the next day if any merchants were present. In the course of a good many years he had sprinkled that voice around in a good many places and had a fair list of faithful customers."

Salesman's Lack of Tact. "The little village in which he grew up was a quiet place. Occasionally the young plantation singers would go to meeting, stir up a scrap and carve each other with razors, but in that town no one dashed a pistol. One season, while Cook was in St. Louis looking after his market trade, one of his Sunday school superintendent customers came up to the city. His little town also was a quiet berg and the superintendent, while at home, would talk to his lady customers in a low voice and say grace at the table, but when he got up to the city he would invariably take a tire or two off of the wagon wheel, fill a couple of hind pockets with 44s and talk loud."

"One night Cook took his Louisiana friend to the theater. Although he had been in market for a few seasons, this was a luxury in which he seldom indulged, so he was not very well up on the score. Well, what do you think he took his southern customer to see? 'Uncle Tom's Cabin'! I am not familiar with the play myself, but I know there is a place in it where southerners are unjustly criticised. When they came to this part of the

play—although everything had been going on pretty smoothly up to this time—the man from Louisiana began to froth at the mouth. He got up in his chair and drew out his brace of 44s and said: 'Now, look here—I have stood all this kind of business as long as I can. When you've gone as far as this you're going to stop—and stop right now! I want you to understand that I'm from the Bayou of old Louisiana, and with this he leveled his guns at the stage.'

"I wasn't there, but they tell me that the actors made about the swiftest change of scene that ever occurred in St. Louis. A couple of policemen started down the aisle, but the crowd was with the man from the Bayou and they checked the cops. This broke up the show, and when the whole thing quieted down the superintendent looked around for his friend Cook, but Cook had ducked. And, do you know, I hardly blame Cook for getting out of the way, but that little theater party cost him a big bill of goods and a good customer."

"Notwithstanding the bass voice?" broke in Brewster.

"I throw a fellow a good fall a couple of trips ago," spoke up the shoe man. "I'll tell you. A competitor of mine got off at a certain town the same hour I did. In the place ahead I had landed a hard blow on him, the trip before, and he felt it. When he saw me in this town he grew to be anxious to get into the next one, so up he came to his solid customer and told him the circumstances—I afterwards learned—and said: 'Look here, now, I know pretty well what you are using, and I want to get ahead of my competitor down here at this next place. Can't you kind of just let me run through stock for you and I'll give you an open order without opening samples; then I can take a team and drive out to this next place on head him off.' Well, his customer gave him an order of about \$240. This was a great deal less than he was in the habit of buying, but my competitor was satisfied with this, thanked him and said he would get the rest of it on his filling-in trip."

"Now, I myself always worked a little differently from this. With very few exceptions, when I want to sell a man, I want to show a man, and I aim to get through with the business in the town I am in before I go to the next one. I didn't even telephone my man in the next town, because it wouldn't do to seem too anxious, you know. He had had my card a day or two before and I made up my mind that that was good enough. My competitor had his trunks on head him and was driving off just as I came from opening my samples. I went over to see the man he had just left. He tried to joke me a little, told me what had happened and how my competitor had got ahead of me; but I turned the joke on him quick as a flash. 'Well, don't you want to see the line that he is afraid of?' 'Gad! I guess I'll have to look after that.' And do you know, that fellow went through his stock with me real carefully, sizing up and filling in, and I sold him \$750."

"Hm—hm," remarked Brewster. "This rushing business doesn't always pay."

"Except when you are through with your business and packing samples," said J. Charles, dryly.

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PROUD OF THEIR VISITOR. Western Paper Quick to Notice Author's Presence "in Our Midst."

When Ambrose Bierce, the satirist and story writer, was living in San Francisco he had a rush telegram one day asking him to come east, says the Saturday Evening Post. He hustled aboard a train, but when he arrived at Williams, Ariz., he received another telegram telling him to go back, that he was not needed then. Bierce got off at Williams, a most forsaken place. He spied a little rough board hotel up the street, went to it, registered and was given a room and promptly went to bed, where he spent the 12 hours he had to wait for a train going west. As he went to the station he bought a local paper. It was a little four-page sheet, and the first item on the first page read: "Mr. Ambrose Bierce, the well-known author of San Francisco, is in our fair city to-day taking in the sights."

Trade of Some Great Ports. Some figures have been prepared recently showing the value of the trade of the great ports of the world, from which it appears that the trade of London is worth \$285,000,000 a year, while that of Liverpool stands at \$277,500,000 a year. These figures for the other great ports are as follows: New York, \$221,000,000; Hamburg (including the coasting trade) \$230,000,000; Marseilles, \$185,000,000; Antwerp (inclusive of river and canal traffic), \$150,000,000; Calcutta, \$59,000,000; Bombay, \$51,000,000; Singapore, \$43,000,000, and Sydney, \$38,000,000. It should be noted that the figures for the two great British ports do not include the value of the coasting trade. The probability of London being able to maintain its position as the greatest port of the world is becoming somewhat doubtful—London Times.

Age and Personal Charm. An amusing discussion recently took place between an artist and an author as to at which period of life a woman was the most fascinating. According to the artist a woman should not be painted between the ages of 25 and 40, as she was in the greatest transition period of her life; the author, on the other hand, declares that she is at the height of her fascination and beauty between the ages of 50 and 40. The question is still unsettled.

Many a man's popularity is due to his lack of self-respect.

Mrs. Winslow's Soothing Syrup. For children teething, soothes the gums, reduces inflammation, allays pain, cures wind colic. Use a bottle.

When a woman knows her husband like a book it is usually his pocket book.

PITTMAN FADELESS DYES cost but 10 cents per package and color more goods faster and brighter colors.

Written by Woman-Hater. Women may be outspoken, but they are never out-talked.

A Harmless Laxative. If you must take a laxative, take a harmless one. Lax-Figs does not gripe, therefore does not irritate. Irritation is what does the harm. Price 50 cents.

Successfully Paints on Metal. Carl Lunde, a Norwegian artist, has made himself famous by painting on metal, an art even the Japanese have failed in, great as they are as metal workers. Lunde decorates ordinary tin with characteristic designs in colors and illuminates an ordinary tray or plate that would otherwise be cheaply janned. The method is his secret and only one of many clevernesses he employs to render utility artistic and decorative.

A Good Record. Out of all the external remedies on the market we doubt if there is one that has the record of that world-renowned porous plaster—Alcooc's. It has now been in use for sixty years, and still continues to be as popular as ever in doing its great work of relieving our pains and aches. It is the remedy we all need when suffering from any ache or pain resulting from taking cold or overstrain. Alcooc's Plasters are sold by Druggists all over the world.

Playwright's Method of Work. Mr. A. W. Pinero has an unusual method of writing his plays. His work day does not begin until that of the average city man is over. In the morning he goes out, preferably on his bicycle, returning in time for early dinner. Then he has a comfortable sleep, and on waking up, late in the afternoon, he prepares for business. After a cup of tea he goes to his desk and remains working at his play until far into the night.

900-DROPS

CASTORIA

A Vegetable Preparation for Assimilating the Food and Regulating the Stomachs and Bowels of

INFANTS & CHILDREN

Promotes Digestion, Cheerfulness and Rest. Contains neither Opium, Morphine nor Mineral. NOT NARCOTIC.

Prepared by J. C. F. Fitch, Jr., New York.

At 6 months old 35 Doses—35 CENTS

EXACT COPY OF WRAPPER.

A Strange Awakening.

Senator Bailey, of Texas, in describing a terrific fight that he had once seen on the streets of New York, said that the hubbub and confusion reminded him of an episode that happened on a train.

"On a certain train," he said, "a very large, muscular man fell asleep, and annoyed all the passengers by snoring tremendously. A drummer, carrying half a lemon in his hand, tipped over to a little boy who sat behind the snorer.

"Son," said the drummer, "I am a doctor, and if that man doesn't stop snoring he'll die of apoplexy. Watch your chance, and as soon as his mouth opens a little wider, lean over and squeeze this lemon into it."

"The boy obeyed."

How's This?

We offer One Hundred Dollars Reward for any case of Catarrh that cannot be cured by Hall's Catarrh Cure.

F. J. CHENEY & CO., Toledo, O. We, the undersigned, have known F. J. Cheney for the last 15 years, and believe him perfectly honorable in all business transactions and financially able to carry out any obligations made by him.

WALDO L. KIRK & MARION, Wholesale Druggists, Toledo, O. Hall's Catarrh Cure is taken internally, acting directly upon the blood and mucous surfaces of the system. Testimonials sent free. Price 75 cents per bottle. Sold by all Druggists.

Take Hall's Family Pills for constipation.

Artistic Marriage Certificates.

The smart wedding invitation, or announcement is engraved as simply as possible nowadays, but if the bride wants elaborate treatment of her marriage certificate she can have it. These may be done by hand and beautifully illuminated on parchment or Japanese vellum, and some brides are having theirs framed and hung in the boudoir.

If you wait for others to do things for you they are apt to do you while you wait.

It is easier to look over another's faults than it is to overlook them.

You Look Prematurely Old

Because of those ugly, grizzly, gray hairs. Use "LA CREOLE" HAIR RESTORER. Price, \$1.00, retail.

WHAT JOY THEY BRING TO EVERY HOME

as with joyous hearts and smiling faces they romp and play—when in health—and how conducive to health the games in which they indulge, the outdoor life they enjoy, the cleanly, regular habits they should be taught to form and the wholesome diet of which they should partake. How tenderly their health should be preserved, not by constant medication, but by careful avoidance of every medicine of an injurious or objectionable nature, and if at any time a remedial agent is required, to assist nature, only those of known excellence should be used; remedies which are pure and wholesome and truly beneficial in effect, like the pleasant laxative remedy, Syrup of Figs, manufactured by the California Fig Syrup Co. Syrup of Figs has come into general favor in many millions of well informed families, whose estimate of its quality and excellence is based upon personal knowledge and use.

Syrup of Figs has also met with the approval of physicians generally, because they know it is wholesome, simple and gentle in its action. We inform all reputable physicians as to the medicinal principles of Syrup of Figs, obtained by an original method, from certain plants known to them to act most beneficially and presented in an agreeable syrup, in which the wholesome Californian blue figs are used to promote the pleasant taste; therefore it is not a secret remedy and hence we are free to refer to all well informed physicians, who do not approve of patent medicines and never favor indiscriminate self-medication.

Please to remember and teach your children also that the genuine Syrup of Figs always has the full name of the Company—California Fig Syrup Co.—plainly printed on the front of every package and that it is for sale in bottles of one size only. If any dealer offers any other than the regular Fifty cent size, or having printed thereon the name of any other company, do not accept it. If you fail to get the genuine you will not get its beneficial effects. Every family should always have a bottle on hand, as it is equally beneficial for the parents and the children, whenever a laxative remedy is required.

CASTORIA

For Infants and Children.

The Kind You Have Always Bought

Bears the Signature of

Charles H. Fitch, Jr.

In Use For Over Thirty Years

CASTORIA

THE CENTAUR COMPANY, NEW YORK CITY.

SICK HEADACHE

CARTER'S LITTLE LIVER PILLS.

Positively cured by these Little Pills. They also relieve Distress from Dyspepsia, Indigestion and Too Hearty Eating. A perfect remedy for Dizziness, Nausea, Headaches, Bad Taste in the Mouth, Costiveness, Pains in the Side, TORPID LIVER. They regulate the Bowels. Purely Vegetable.

SMALL PILL. SMALL DOSE. SMALL PRICE.

CARTER'S LITTLE LIVER PILLS.

Genuine Must Bear Fac-Simile Signature

W. D. Wood

REFUSE SUBSTITUTES.

HICKS' CAPUDINE CURES ALL ACHES

And Nervousness

Try bottle 10c. At drug stores

Artistic Marriage Certificates.

The smart wedding invitation, or announcement is engraved as simply as possible nowadays, but if the bride wants elaborate treatment of her marriage certificate she can have it. These may be done by hand and beautifully illuminated on parchment or Japanese vellum, and some brides are having theirs framed and hung in the boudoir.

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Because of those ugly, grizzly, gray hairs. Use "LA CREOLE" HAIR RESTORER. Price, \$1.00, retail.

A Woman's Health

depends so much upon her functions, that the least upset of them affects her whole system. It is the little things that count, in woman's life and health. The little pains, and other symptoms of womanly disorder, soon lead up to big things,—serious pains, serious diseases. It is for just these ordinary, common, womanly troubles, that the use of a gentle, strengthening, female tonic, like

WINE OF CARDUI

Woman's Relief

has been found so successful, in thousands of cases, in relieving and curing. "I had been troubled with female complaints for 12 months," writes Mrs. Bettie Arp, of Ballplay, Tenn., "and although I was under doctors' care for four months, they did but little good. I took one bottle of Wine of Cardui and one dollar's worth of Thedford's Black-Draught, and now I am better. I believe Cardui saved my life. We are poor people, but I shall always keep it in the house." It relieves woman's worst pains and regulates fitful functions. Try it.

At All Druggists in \$1.00 Bottles

WRITE US FREELY

and frankly, in strictest confidence, telling all your troubles, and stating age. We will send you **FREE ADVICE**, in plain sealed envelope, and a valuable 64-page Book on "HOME TREATMENT FOR WOMEN." Address: Ladies' Advisory Dept., The Chattanooga Medicine Co., Chattanooga, Tenn. GH35

PILES NO MONEY TILL CURED—SEND FOR FREE INFO. TREATMENT ON PAPER. DRUGS, WITH INSTRUCTIONS OF PREVENTION. DR. THORNTON & MINOR, 1020 OAK ST., KANSAS CITY, MO. (BRANCH OFFICE AT ST. LOUIS.)

SALESMEN WANTED.

We want a few active and thoroughly experienced salesmen in this locality with sufficient money to sell our **Low Pressure Hollow Wire Gasoline Engine**. A quality needed in every home and home and fully complying with insurance rules. To each a man we will give exclusive sales rights and guarantee to refund money if goods not sold in 60 days. Further particulars on request. The Standard Electric Light Co., 930 N. Halsted St., Chicago, Ill.

READERS of this paper desiring to place their columns should insist upon having what they ask for, refusing all substitutes or imitations.

If you want to make Money send for my Illustrated Catalogue. Free to you. Bergin House of Chas. Lubrecht, P.O. Box 1164, N.Y. City.

A. N. K.—F (1908-44) 2150.

DEFIANCE STARCH—16 ounces to the package—other starches only 12 ounces—same price and "DEFIANCE" IS SUPERIOR QUALITY.