

E. ALDRED ONE OF THE MOST POTENT FACTORS IN THE INDUSTRIAL DEVELOPMENT OF BALTIMORE AND VICINITY

DRED BIG FACTOR IN CITY'S GROWTH

Industrial Wizard Tireless In His Efforts To Develop Baltimore's Resources.

BOUGHT CAPITAL TO CITY

Attracted Many Enterprises Which Have Grown Into Flourishing Manufacturing Plants.

Mr. J. E. Aldred and his associates acquired a controlling interest in the Consolidated Gas Electric Light and Power Company...

When the public has been made acquainted with the various steps in the constructive program through statements made from time to time...

How Mr. Aldred Came Here. Mr. Aldred first became interested in Baltimore through the Pennsylvania Water and Power Company...

Great Industries Flourishing. Today the industries which Mr. Aldred projected and invited to Baltimore are a flourishing and substantial part of the city's activities...

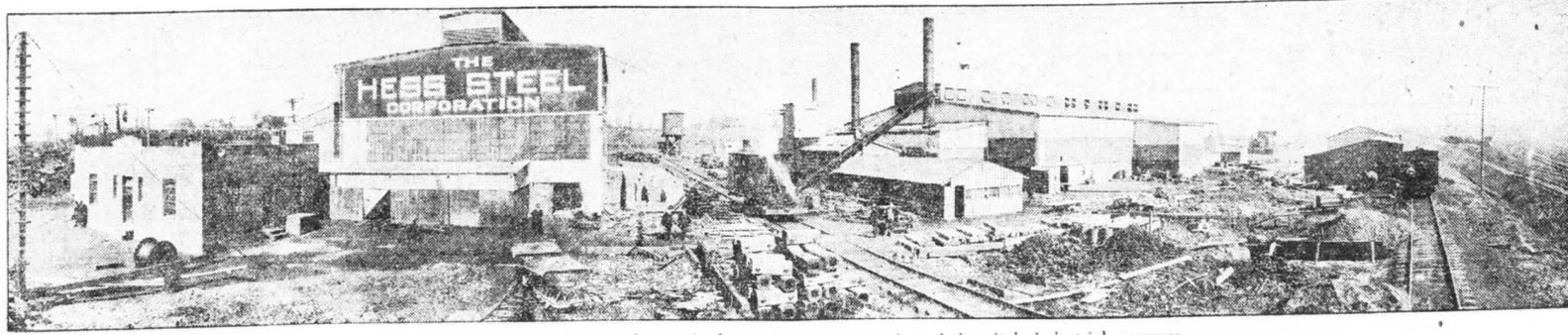
First Industrial Suggestion. Mr. Aldred's first industrial suggestion to Baltimore was the erection of the Industrial Building...

Opened Up New Field. The Industrial Corporation and Baltimore's low electric rates proved a combination that brought to this city the Hess Steel Corporation...

Put Up Great Building. The Aldred interests negotiated one of the largest deals in real estate in Baltimore through the purchase of property at the southeast corner of Lexington and Liberty streets...

W. T. Shackelford & Co. Insurance. Chamber of Commerce Building, Baltimore, Md.

Plant Of The Hess Steel Corporation, Loney's Lane & P. R. R.



One of Baltimore's recently acquired concerns representative of the city's industrial progress.

ing in the industrial development of Baltimore.

The formation of the Baltimore Gas Appliance and Manufacturing Company was the next step. Beginning with a large tract of land...

The Baltimore Tube Company.

Next came the Baltimore Tube Company. In the formation of which the Consolidated Company was instrumental. The only manufacturing plant of its kind south of New York...

Promoted Industrial Survey.

Realizing the need of exact information Mr. Aldred proposed and had executed as a personal enterprise the Industrial Survey of Baltimore...

Growing out of the survey was the suggestion to form the Industrial Corporation, which would aid in the development of existing industries...

Opened Up New Field. The Industrial Corporation and Baltimore's low electric rates proved a combination that brought to this city the Hess Steel Corporation...

Federal Census Of Manufactures

According to the 1914 Federal Census of Manufactures, the capital invested within the corporate limits of the city of Baltimore, as reported in 1914, was \$177,301,000...

The cost of materials used in 1914 was \$120,533,000, as against \$107,924,000 in 1909, an increase of \$12,509,000, or 12.6 per cent.

The census inquiry does not include amounts paid for miscellaneous expenses.

the furnace, this industry is not only new to Baltimore, but represents pioneer work in the United States. Its operation has met with success and the plant will develop on a large scale...

Put Up Great Building. The Aldred interests negotiated one of the largest deals in real estate in Baltimore through the purchase of property at the southeast corner of Lexington and Liberty streets...

Upon completion of the Lexington Building, Mr. Aldred and the directors of the Consolidated Company invited a number of Baltimoreans to inspect the building...

first instance in this country of the operation of electric furnaces on a large scale from the current supplied by a hydro-electric plant...

To Manufacture Enamelware.

The Porcelain Enamel and Manufacturing Company with a capital of \$1,000,000 is another industry fostered by the Consolidated interests.

To Build Wooden Ships.

When the United States Government decided to combat the menace of the German submarines through the construction of new ships...

All of these industries have given employment to large numbers of men. Their payrolls form a substantial contribution to the distribution of money to labor in Baltimore.

Cheap Coal Rates.

Baltimore is at the very threshold of the great Maryland, Pennsylvania and West Virginia coal region.

Baltimore's business operations aggregate a total of \$1,000,000,000, manufactures leading.

IN THE FOREFRONT AS JOBBING CENTER

Wholesale Business Done By Baltimore Houses Aggregates \$250,000,000 Annually.

Few cities in the United States rank higher than Baltimore as a jobbing center. Its annual wholesale business, exclusive of the commission business, amounts, in round figures, to \$250,000,000.

This class of trade is done with the South, but Baltimore concerns purchase merchandise from the jobbing and wholesale establishments to the approximate amount of about \$80,000,000.

The largest items in the list of articles thus sold are cottons and prints. The Aldred survey giving the figures for 1913 as \$21,527,942.

Spirituous liquors amount to \$25,755,658; chemicals and oil, \$4,546,322; cereals and preparations, \$3,238,702; drugs, teas and coffee, \$15,382,824; preserves and canned foods, \$15,882,288; slaughtering and meat-packing products, \$9,432,898; tobacco, \$8,665,637; millinery and lace goods, \$9,151,811; agricultural implements and seeds, \$7,486,188.

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clusively local in their sale. The bulk of the other items enumerated, ranging from approximately 50 per cent. to 85 per cent. in individual cases, is shipped to other markets.

The foundations of many fortunes were laid by the purchase of good securities during war times.

Many bargains can be found by the discriminating buyer at this time. Our facilities are at your service to help in your selection.

J.S. Wilson, Jr., & Co. Calvert Bldg., Baltimore, Md. Member New York Stock Exchange

Stocks and Bonds bought or sold on the New York Stock Exchange for commission of 1% commission.

SHIP Stevens Brothers 228 S. CHARLES ST. Cor. Camden St. Specialties—Grain, Fruits and Produce of all kinds. Reference: Merchants—Baltimore National Bank.

Susquehanna Coal Co. MINERS AND SHIPPERS

ANTHRACITE COAL

WHITE ASH

Susquehanna Cameron Shamokin and Wm. Penn (Hard) Lytle

RED ASH

Franklin Coal of Lykens Valley Hickory Ridge Lykens Seam Greenough and Williamstown

GENERAL OFFICE: 907 Commercial Trust Bldg., Philadelphia, Pa.

Manager's Office and Purchasing Department, Miners' Bank Bldg., Wilkes-Barre, Pa.

SALES OFFICES:

New York, No. 120 Broadway Philadelphia, 1436 Commercial Trust Bldg. Chicago, 205 So. Dearborn Street Erie Pa., 210 Marine Bank Bldg. Williamsport, Pa., 1, 2 and 3 Hart Bldg. Baltimore, 100 Chamber of Commerce Bldg.



To the People of Maryland

NO matter in what part of the State you live, you will find it convenient and satisfactory to transact banking or trust business with the Union Trust Company of Maryland, "in the heart of the heart of Maryland," at Charles and Fayette streets, Baltimore.

There are three special ways in which this strong State-protected institution can serve you well. They are as follows:

Banking Reserve Accounts Trusteeship

BANKING: Every service and facility of a thoroughly modern bank is at the disposal of the depositors of the Union Trust Company—not only as to routine details, but also the larger matters of business counsel and credit.

RESERVE ACCOUNTS: We accept the reserve accounts of banks and individuals, paying a fair rate of interest on inactive deposits. These are protected by all the assets of the Company, which is strictly supervised and frequently examined by the State banking authorities.

TRUSTEESHIPS: In any matter of trust this Company, chartered and authorized particularly for just such work and with years of experience in it, is unexcelled in efficiency and dependability.

The Company extends to you a hearty invitation to consult it by mail or by personal visit in regard to any of the services outlined in this advertisement.

John M. Dennis, President

Maurice H. Grape, Vice-President

UNION TRUST COMPANY

CHARLES AND FAYETTE STREETS BALTIMORE

CHAS. SPILMAN, President.

WILLIAM SPILMAN, Treasurer.

German Savings Bank Of Baltimore City

A MUTUAL SAVINGS BANK chartered by the STATE OF MARYLAND in 1878, under the SUPERVISION of the STATE BANK COMMISSIONER, and operated solely for the benefit of its depositors.

We will be pleased to receive subscriptions to the next issue of LIBERTY LOAN BONDS, and attend to all details without any charge for our services.

Southwest Corner Baltimore and Eutaw Streets